

## Message from Chief Administrative Officer

# Contributing to SDGs Through “*Sampo-yoshi*” Capitalism

The ITOCHU Group upholds as our Group Corporate Philosophy the spirit of “*Sampo-yoshi*”, an ideal conceived by our founder Chubei Itoh that business practices should be good for the seller, good for the buyer, and good for society. We strive to create a virtuous cycle and contribute to a sustainable society by not simply pursuing corporate profits, but by also responding to the expectations of and trust we receive from our stakeholders including business partners, shareholders, employees, and society. This also means contributing to resolving societal issues. Based on this mission, we have adopted the Corporate Guideline of Conduct of “I am One with Infinite Missions,” which reflects our commitment to voluntarily striving to fulfill the missions charged to each individual employee.

Since 2009, ITOCHU has participated in the UN Global Compact. In April 2018, we drafted our Basic Policy on Promotion of Sustainability, which incorporates both the concepts of ESG and the spirit of “*Sampo-yoshi*.” At the same time, we also identified seven material sustainability issues, which also serve to address the UN Sustainable Development Goals (SDGs) and the Paris Agreement. To further promote action, each division company of ITOCHU uses these guidelines as the basis for drafting a sustainability action plan and setting performance indicators. In response to the increasingly important issue of climate change initiatives (contributing to a decarbonized society), in May 2019 ITOCHU declared its intent to participate in the Task Force on Climate-related Financial Disclosures (TCFD) established by the Financial Stability Board (FSB). As part of our participation in the TCFD, ITOCHU conducts analysis in five segments – coal, power generation, oil & gas development, Dole, and pulp, and discloses the results of our analysis.

We also outlined enhancing contribution and engagement with the SDGs as one of the basic policies of our new Medium-term Management Plan that begins from the current fiscal year. Our goal is to be an industry leader in driving the realization of a carbon-free society.

These efforts are based on the idea that we want to exist as a corporation that pursues profits for all our stakeholders while also contributing to the development of society. We call this “*Sampo-yoshi*” Capitalism, the form of capitalism that contributes to all stakeholders. Through our business activities, we will make broad-based contributions towards achieving the SDGs.

All ITOCHU Corporation measures to promote sustainability are overseen by the Sustainability Management Division under the leadership of the Chief Administrative Officer (CAO), who is responsible for sustainability management, including evaluating the impact our operations have on the environment and society. The CAO serves as chair of the Sustainability Committee. As one of our core internal committees, the Sustainability Committee deliberates and decides on important matters related to sustainability. In



**Fumihiko Kobayashi**  
Member of the Board  
Executive Vice President  
Chief Administrative Officer

In addition to serving as chair of the Sustainability Committee, the CAO also attends Board of Directors, HMC, and Investment Consultative Committee meetings to provide a perspective on sustainability to all investment proposals and provide reports as necessary to the Board of Directors.

We designate an ESG officer within each division company and headquarters department to support the creation of internal systems that contribute to the realization of a sustainable society through our business activities. Additionally, we promote regular dialogue with internal and external stakeholders through initiatives that include holding regular Sustainability Advisory Board. This information exchange helps us ascertain the expectations and demands of society on ITOCHU Corporation, and we reflect that information in our sustainability activities.

ITOCHU Corporation will continue to value feedback from the workplace, and respond to the trust received from and expectations of our stakeholders. Through our business activities, we will contribute to the resolution of social issues and link those contributions to sustainable growth.