

Exposure by major countries (As of the end of March 2017)

## (1) Investments, Loans, Guarantees

As of the end of March 2017

(Unit : billion yen)

	Investments	Loans	Guarantees	Total	Hedged	Net
China	816.7	4.5	28.0	849.3	0.0	849.3
Colombia	116.5	-	-	116.5	-	116.5
Philippines	49.1	28.3	1.8	79.1	-	79.1
Indonesia	25.3	0.3	29.4	55.0	-	55.0
Brazil	43.4	3.6	-	46.9	-	46.9
Vietnam	35.3	0.2	0.1	35.6	-	35.6
Thailand	28.7	4.0	0.1	32.8	-	32.8
South Africa	23.5	3.9	0.3	27.7	-	27.7
Ireland	0.0	18.5	-	18.5	-	18.5
Azerbaijan	13.7	-	2.0	15.8	-	15.8
Venezuela	0.2	4.0	11.0	15.2	-	15.2
Malaysia	11.7	0.1	0.6	12.4	-	12.4
Spain	12.0	-	-	12.0	-	12.0
Russia	4.6	-	5.5	10.1	-	10.1
<b>Total</b>	<b>1,180.7</b>	<b>67.2</b>	<b>78.9</b>	<b>1,326.8</b>	<b>0.0</b>	<b>1,326.8</b>

## (2) Trade receivables

As of the end of March 2017

(Unit : billion yen)

	Trade Receivables	Hedged	Net
China	114.7	26.0	88.7
Colombia	0.7	0.6	0.1
Philippines	1.8	0.3	1.5
Indonesia	16.3	4.6	11.7
Brazil	2.8	0.4	2.5
Vietnam	8.8	1.0	7.8
Thailand	34.1	2.1	32.0
South Africa	6.2	4.5	1.8
Ireland	0.2	0.0	0.2
Azerbaijan	0.4	0.3	0.1
Venezuela	0.0	0.0	0.0
Malaysia	8.4	2.3	6.1
Spain	1.4	1.1	0.2
Russia	7.9	0.3	7.6
<b>Total</b>	<b>203.9</b>	<b>43.6</b>	<b>160.3</b>

(Note)1. The above amounts are the sum of ITOCHU Corporation and its major subsidiaries.

Some business in Thailand etc. were reviewed to manage the balance.

2. "Hedged" represents the amounts credit risk of which is hedged by such as trade insurance and other parties.

3. The above amounts regarding China exclude Hong Kong.