

Appendix

Supplementary Information on FYE 2022 1st Half Business Results Summary

Textile

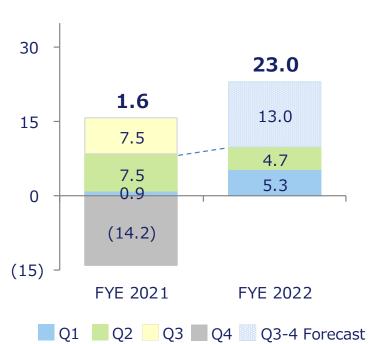


(Unit: billion yen)

FYE 2021 FYE 2022 F/F 2024 F/F 2022

	FYE 2021 Q1-2 Results	FYE 2022 Q1-2 Results	Increase/ Decrease	Summary of changes (Net profit attributable to ITOCHU)	FYE 2022 Forecast	Progress
Gross trading profit	46.1	44.4	(1.7)		103.0	43%
Equity in earnings of associates and joint ventures	(0.5)	2.0	+ 2.5	reduction in apparel-related companies, the improvement of equity in earnings, and		
Net profit attributable to ITOCHU	8.4	10.0	+ 1.7	the gain on the sale of fixed assets, while	23.0	44%
Core profit	6.9	7.5	+ 0.7	the impact of COVID-19 remains to some extent with prolonged self-restraint.		
	Mar. 2021 Results	Sep. 2021 Results	Increase/ Decrease			
Total assets	418.7	414.9	(3.8)			

Net Profit Attributable to ITOCHU



Profits/Losses from

Major Group Companies	Owner -ship	Q1-2 Results	Q1-2 Results	FYE 2021 Results	FYE 2022 Forecast
JOI'X CORPORATION	100.0%	(0.6)	(0.4)	(0.8)	0.8
DESCENTE LTD.	40.0%	(0.7)	1.1	1.6	2.5 (*1)
EDWIN CO., LTD.	98.5%	(0.5)	1.1	(1.7)	1.5
Sankei Co., Ltd.	100.09	0.5	0.3	(8.2)	0.4
ITOCHU Textile Prominent (ASIA) Ltd. [IPA] (Hong H	Kong) 100.0%	0.5	0.7	0.9	1.9
ITOCHU TEXTILE (CHINA) CO., LTD. [ITS]	China) 100.0%	0.7	1.0	1.1	1.5

^(*1) The figures are the company's forecast announced, excluding IFRS adjustment, multiplied by ITOCHU's ownership percentage.

Machinery



(Unit: billion yen)

	FYE 2021 Q1-2 Results	FYE 2022 Q1-2 Results		rease/ crease_
Gross trading profit	75.1	100.7	+	25.6
Equity in earnings of associates and joint ventures	12.7	24.3	+	11.6
Net profit attributable to ITOCHU	16.7	45.5	+	28.9
Core profit	14.7	38.0	+	23.4
	Mar. 2021 Results	Sep. 2021 Results	Increase/ Decrease	
Total assets	1,124.9	1,184.7	+	59.8

Summary of changes (Net profit attributable to ITOCHU)

Increased due to the favorable sales in YANASE, the recovery in overall automobile-related business resulting from the alleviation of the impact of COVID-19, the recovery of the shipping market, the favorable performance in North American IPP-related business, and the gain on the sale of a water utility company in IEI (European water-and-environment-related company).

FYE 2022	
Forecast	Progress
198.0	51%
70.0	65%



Profits/Losses from Major Group Companies	Owner -ship	FYE 2021 Q1-2 Results	FYE 2022 Q1-2 Results	FYE 2021 Results	FYE 2022 Forecast
Tokyo Century Corporation	30.0%	7.9	9.4	13.5	18.0 (*1)
I-Power Investment Inc. (U.S.A.)	100.0%	0.2	1.6	2.5	2.8
I-ENVIRONMENT INVESTMENTS LIMITED [IEI] (U.K.)	100.0%	0.3	6.6	0.6	6.9
ITOCHU Plantech Inc.	60.0%	0.4	0.5	0.8	0.7
(Reference) Group total (incl. The 8th's portion)	100.0%	0.7	0.8	1.4	1.2
IMECS Co., Ltd.	100.0%	0.2	2.1	1.1	3.7
JAMCO Corporation	33.4%	(1.4)	(0.1)	(5.0)	(1.0) (*1)
JAPAN AEROSPACE CORPORATION	100.0%	0.5	0.5	1.5	1.4
YANASE & CO., LTD.	66.0%	1.1	5.3	4.6	7.5
Auto Investment Inc. [AII] (U.S.A.)	100.0%	0.6	1.3	1.2	1.9
ITOCHU TC CONSTRUCTION MACHINERY CO., LTD.	50.0%	0.0	0.0	0.2	0.2
ITOCHU MACHINE-TECHNOS CORPORATION	100.0%	0.1	0.0	0.5	0.8
Century Medical, Inc.	100.0%	0.3	0.2	0.6	0.7
MULTIQUIP INC. (U.S.A.)	100.0%	1.3	2.0	2.4	3.2

^(*1) The figures are the company's forecast announced, excluding IFRS adjustment, multiplied by ITOCHU's ownership percentage.

Metals & Minerals

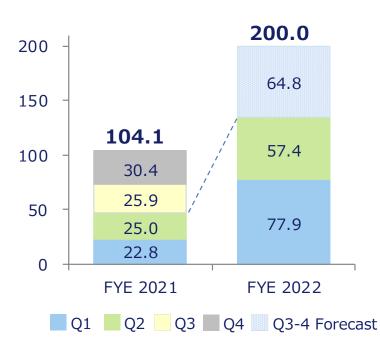


(Unit: billion yen)

FYE 2021 FYE 2022

	FYE 2021 Q1-2 Results	FYE 2022 Q1-2 Results		rease/ crease	Summary of changes (Net profit attributable to ITOCHU)	FYE 2022 Forecast	Progress
Gross trading profit	50.6	104.0	+	53.4		164.0	63%
Equity in earnings of associates and joint ventures	9.3	24.6	+	15.3	Increased due to higher iron ore prices, higher equity in earnings in Marubeni-Itochu Steel, and		
Net profit attributable to ITOCHU	47.8	135.2	+	87.5	the realization of foreign exchange gains due to the de-consolidation of ITOCHU Coal Americas.	200.0	68%
Core profit	47.8	113.2	+	65.5			
	Mar. 2021 Results	Sep. 2021 Results		rease/ crease			
Total assets	913.6	1,079.8	+	166.2			

Net Profit Attributable to ITOCHU



Profits/Losses from Major Group Companies

Major Group Companies		-ship	Results	Results	Results	Forecast	
ITOCHU Minerals & Energy of Australia Pty Ltd [IMEA]		(Australia)	100.0%	41.8	94.7	90.6	147.1
		Iron ore	N.A.	41.2	91.3	99.9	_ (*1)
		Coal	N.A.	0.5	3.5	(9.3)	_ (*1)
JAPÃO BRASIL MINÉRIO DE FERRO PARTICIPAÇÕES LTDA. [JBMF] (Brazil)		77.3%	1.7	3.2	5.5	_ (*1)	
Marubeni-Itochu Steel Inc.			50.0%	3.3	13.6	8.7	_ (*1)
ITOCHU Metals Corporation		70.0%	0.4	0.9	1.0	1.6	
	(Reference) Group total (incl. The 8th	s portion)	100.0%	0.6	1.3	1.5	2.3

Owner

ITOCHU's Ownership (Sales Results)

		Q1-2 Results	FYE 2022 Q1-2 Results	FYE 2021 Results	FYE 2022 Forecast
Ιı	ron ore (million t)	12.3	11.9	23.6	24.0
	IMEA	11.1	10.7	21.3	21.4
	JBMF(CSN Mineração S.A.)	1.2	1.2	2.3	2.6

FYE 2021 FYE 2022

^(*1) Due to the relationships with investees and partners, "FYE 2022 Forecast" is not presented.

Energy & Chemicals



	FYE 2021	FYE 2022				(Unit : b	illion yen)
	Q1-2	Q1-2	Incr	ease/	Summary of changes	FYE 2022	
	Results	Results	Dec	rease	(Net profit attributable to ITOCHU)	Forecast	Progress
Gross trading profit	107.9	111.6	+	3.6		247.0	45%
Energy	51.2	47.7		(3.5)	Increased due to the improvement in	124.0	38%
Chemicals	53.3	59.4	+	6.1	profitability in CIECO Azer and higher dividends	114.0	52%
Power & Environmental Solution	3.4	4.4	+	1.0	resulting from higher oil prices, and the stable	9.0	49%
Equity in earnings of associates and joint ventures	4.2	7.0	+	2.8	performance in chemical-related companies, partially offset by the absence of the favorable		
Net profit attributable to ITOCHU	23.5	29.9	+	6.4	performance in energy trading transactions in	77.0	39%
Energy	8.0	10.0	+	1.9	the same period of the previous fiscal year.	38.0	26%
Chemicals	12.5	16.7	+	4.2		31.0	54%
Power & Environmental Solution	2.9	3.2	+	0.3		8.0	40%
Core profit	22.5	29.9	+	7.4			
	Mar. 2021	Sep. 2021	Incr	ease/			
	Results	Results	Dec	rease			

64.5

42.9

11.4

10.3

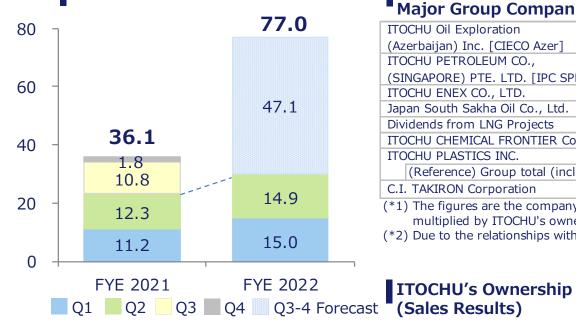
Net Profit Attributable to ITOCHU

Power & Environmental Solution

Total assets

Chemicals

Energy



Profits/Losses from

1,343.7

732.9

561.1

49.7

1,279.2

690.0

549.7

39.5

Profits/Losses from Major Group Companies	Owner -ship	FYE 2021 Q1-2 Results	FYE 2022 Q1-2 Results	FYE 2021 Results	FYE 2022 Forecast
ITOCHU Oil Exploration (Azerbaijan) Inc. [CIECO Azer] (Cayman Islands)	100.0%	(0.3)	2.9	1.8	4.6
ITOCHU PETROLEUM CO., (SINGAPORE) PTE. LTD. [IPC SPR] (Singapore)	100.0%	1.2	0.8	1.1	1.1
ITOCHU ENEX CO., LTD.	54.0%	3.4	3.0	6.6	6.7 (*1)
Japan South Sakha Oil Co., Ltd.	25.0%	2.5	2.7	4.8	_ (*2)
Dividends from LNG Projects	N.A.	0.2	0.3	3.4	5.0
ITOCHU CHEMICAL FRONTIER Corporation	100.0%	2.2	3.1	4.7	5.3
ITOCHU PLASTICS INC.	60.0%	1.3	1.6	2.6	2.9
(Reference) Group total (incl. The 8th's portion)	100.0%	2.1	2.7	4.3	4.8
C.I. TAKIRON Corporation	55.7%	1.2	1.8	2.8	3.1 (*1)

^(*1) The figures are the company's forecast announced, excluding IFRS adjustment, multiplied by ITOCHU's ownership percentage.

	Results	FYE 2022 Forecast
Oil & Gas (1,000BBL/day*)	44	38

^{*} Natural Gas converted to crude oil is equivalent to 6,000cf =1BBL

^(*2) Due to the relationships with investees and partners, "FYE 2022 Forecast" is not presented.

Food



(Unit: billion yen)

	FYE 2021 Q1-2 Results	FYE 2022 Q1-2 Results		ease/ rease_
Gross trading profit	164.0	161.5		(2.5)
Equity in earnings of associates and joint ventures	2.8	7.8	+	5.0
Net profit attributable to ITOCHU	23.8	31.6	+	7.8
Core profit	20.3	30.6	+	10.3
	Mar. 2021 Results	Sep. 2021 Results	Increase/ Decrease	
Total assets	1,799.3	1,889.0	+	89.7

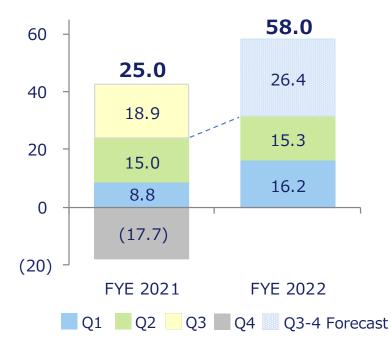
(Net profit attributable to ITOCHU)
Increased due to the improvement in
North American grain-related companies,
higher transaction volume in NIPPON ACCESS,
the improvement in profitability of packaged
foods business in Dole, and the stable
performance in fresh-food-related and

food-distribution-related transactions.

Summary of changes

58.0	54%
329.0	49%
Forecast	Progress

FYE 2022



Profits/Losses from Major Group Companies	Owner -ship	FYE 2021 Q1-2 Results	FYE 2022 Q1-2 Results	FYE 2021 Results	FYE 2022 Forecast
Dole International Holdings, Inc.	100.0%	2.3	4.2	(3.3)	9.1
NIPPON ACCESS, INC.	60.0%	3.5	6.4	4.4	10.6
(Reference) Group total (incl. The 8th's portion)	100.0%	5.8	9.9	7.1	16.8
FUJI OIL HOLDINGS INC.	39.9%	1.7	2.3	2.4	4.6 (*1)
Prima Meat Packers, Ltd.		2.7	2.3	5.6	5.0 (*1)
ITOCHU-SHOKUHIN Co., Ltd.	52.2%	0.8	1.2	2.0	2.1 (*1)
HYLIFE GROUP HOLDINGS LTD. (Canada)	49.9%	2.3	1.5	4.5	_ (*2)

^(*1) The figures are the company's forecast announced, excluding IFRS adjustment, multiplied by ITOCHU's ownership percentage.

^(*2) Due to the relationships with investees and partners, "FYE 2022 Forecast" is not presented.

General Products & Realty



	FYE 2021	FYE 2022		
	Q1-2	Q1-2	Incr	rease/
	Results	Results	Dec	rease
Gross trading profit	73.7	94.7	+	21.1
Forest Products, General Merchandise & Logistics	49.0	71.7	+	22.7
Construction & Real Estate	24.7	23.1		(1.6)
Equity in earnings of associates and joint ventures	3.6	16.3	+	12.7
Net profit attributable to ITOCHU	18.1	72.5	+	54.4
Forest Products, General Merchandise & Logistics	9.1	64.4	+	55.3
Construction & Real Estate	9.0	8.1		(0.9)
Core profit	16.6	42.0	+	25.4

Mar. 2021

1,036.7

631.8

Results

Sep. 2021

Results

1,021.0

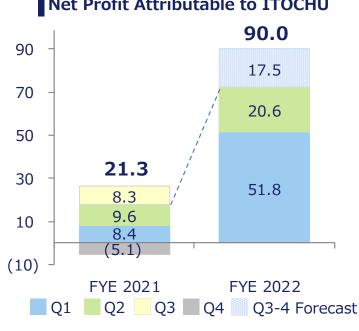
604.6

Summary of changes
(Net profit attributable to ITOCHU)
Increased due to the favorable performance in
North American construction materials business,
the improvement in ETEL (European tire-related
company) resulting from the alleviation of the
impact of COVID-19, higher equity in earnings in
IFL (European pulp-related company) due to
higher pulp prices, and the gain on the sale of
Japan Brazil Paper & Pulp Resources
Development.

	(Unit : billion yen)			
	FYE 2022			
	Forecast	Progress		
	180.0	53%		
, 1	130.0	55%		
	50.0	46%		
1				
	00.0	010/		
	90.0	81%		
	78.0	83%		
	12.0	67%		

FYE 2021 FYE 2022 FYE 2021 FYE 2022

Ī	Not Drofit Attributable to ITO	cuu III	Profits/Los
	Construction & Real Estate	404.8	416.4
	General Merchandise & Logistics		



Total assets

Forest Products,

Profit	s/Losses from
Majo	Group Companies

Increase/

Decrease

(15.7)

(27.2)

11.6

Major Group Companies	-ship	Results	Results	Results	Forecast
European Tyre Enterprise Limited [ETEL] (U.K.)	100.0%	(0.4)	1.3	(3.6)	3.0
ITOCHU FIBRE LIMITED [IFL] (U.K.)	100.0%	0.4	9.7	(1.2)	_ (*1)
ITOCHU PULP & PAPER CORPORATION	90.0%	0.5	0.8	1.0	1.4
(Reference) Group total (incl. The 8th's portion)	100.0%	0.5	0.9	1.2	1.5
ITOCHU CERATECH CORPORATION		0.1	0.4	0.5	0.6
ITOCHU LOGISTICS CORP.	95.2%	1.1	2.2	2.8	3.4
(Reference) Group total (incl. The 8th's portion)	100.0%	1.2	2.3	3.0	3.6
North American construction materials business (*2)		5.9	13.6	9.8	18.7
ITOCHU KENZAI CORPORATION		1.3	2.6	2.7	4.2
DAIKEN CORPORATION		0.9	1.7	2.0	2.9 (*3)
ITOCHU PROPERTY DEVELOPMENT, LTD.	100.0%	3.5	1.1	3.1	2.8

Owner

- (*1) Due to the relationships with investees and partners, "FYE 2022 Forecast" is not presented.
- (*2) The figures are the sum of results/forecast of the group companies engaged in the North American construction materials business.
- (*3) The figures are the company's forecast announced, excluding IFRS adjustment, multiplied by ITOCHU's ownership percentage.

ICT & Financial Business



73%

(Unit · hillion ven)

	FYE 2021	FYE 2022			
	Q1-2	Q1-2	Incr	rease/	
	Results	Results	Dec	rease	
Gross trading profit	126.2	139.7	+	13.4	In
ICT	79.8	93.1	+	13.4	IT
Financial & Insurance Business	46.5	46.6	+	0.1	fu
Equity in earnings of associates and joint ventures	21.0	22.6	+	1.6	th th
Net profit attributable to ITOCHU	37.1	66.7	+	29.6	ре
ICT	17.5	38.3	+	20.8	
Financial & Insurance Business	19.6	28.4	+	8.8	
Core profit	25.6	36.2	+	10.6	
	Mar 2021	Con 2021	Incr	-0260/	

Summary of changes
(Net profit attributable to ITOCHU)
Increased due to the stable performance in
ITOCHU Techno-Solutions, the higher gain on
fund operation, and the gain due to
the de-consolidation of Paidy, partially offset by
the absence of extraordinary gain in the same
period of the previous fiscal year.

-	illion yen
FYE 2022	
Forecast	Progress
306.0	46%
206.0	45%
100.0	47%
100.0	67%
61.0	63%

39.0

	Mar. 2021	Sep. 2021	Incr	ease/
	Results	Results	Dec	rease
Total assets	1,236.8	1,295.5	+	58.8
ICT	740.3	778.7	+	38.4
Financial & Insurance Business	496 5	516.8	+	20.3



Profits/Losses from Major Group Companies	Owner -ship	Q1-2 Results	FYE 2022 Q1-2 Results	FYE 2021 Results	FYE 2022 Forecast
ITOCHU Techno-Solutions Corporation	58.2%	5.4	8.3	17.8	19.2 (*1)
BELLSYSTEM24 Holdings, Inc.	40.8%	1.2	1.5	1.9	3.2 (*1)
CONEXIO Corporation	60.3%	2.1	1.7	4.3	4.0 (*1)
Mobile-phone-related business (*2)	_	8.7	9.6	16.7	16.4
ITOCHU Fuji Partners, Inc.	63.0%	1.2	1.2	1.9	2.1 (*3)
HOKEN NO MADOGUCHI GROUP INC.	76.2%	1.7	1.0	3.4	– (*4)
POCKET CARD CO., LTD.	40.2%	1.0	1.1	1.3	2.1
(Reference) Group total (incl. The 8th's portion) ^(*5)	78.2%	2.0	2.0	2.6	4.1
Orient Corporation (*6)	16.5%	1.6	1.3	(9.5)	_
First Response Finance Ltd. [FRF] (U.K.)	100.0%	0.6	1.6	1.5	2.4
ITOCHU FINANCE (ASIA) LTD. [IFA] (Hong Kong)	100.0%	1.9	2.5	4.0	4.5

- (*1) The figures are the company's forecast announced, excluding IFRS adjustment, multiplied by ITOCHU's ownership percentage.
- (*2) The figures are the sum of results/forecast of the group companies engaged in mobile-phone-related business except for CONEXIO Corporation.
- (*3) The figures are the forecast announced by SKY Perfect JSAT Holdings Inc., which is the affiliate of the company, excluding IFRS adjustment, multiplied by ITOCHU's ownership percentage.
- (*4) Due to the relationships with investees and partners, "FYE 2022 Forecast" is not presented.
- (*5) The figures include net profits through FamilyMart. ITOCHU's ownership percentage of POCKET CARD in FYE 2021 was: Q1-2 63.1%; Q3 68.3%; Q4 78.2%.
- (*6) "FYE 2021 Results" includes the impairment loss on investment accounted for by the equity method. "FYE 2022 Forecast" is not disclosed as there may be a material difference between the company's forecast multiplied by ITOCHU's ownership percentage and ITOCHU's forecast after IFRS adjustment, due to differences in accounting principles.

The 8th



	FYE 2021 Q1-2 Results	FYE 2022 Q1-2 Results		rease/ crease
Gross trading profit	209.9	208.4		(1.5)
Equity in earnings of associates and joint ventures	(0.1)	0.5	+	0.6
Net profit attributable to ITOCHU	30.0	50.5	+	20.5
Core profit	5.0	21.0	+	16.0
	Mar. 2021 Results	Sep. 2021 Results	_	rease/ crease
Total assets	2,280.5	1,881.0		(399.5)

Summary of changes
(Net profit attributable to ITOCHU)

Increased due to the recovery of daily sales resulting from the alleviation of the impact of COVID-19 and expanding product offerings as well as expense reduction by FamilyMart, the increased ownership percentage in FamilyMart, and the gain on the partial sale of Taiwan FamilyMart, partially offset by the absence of extraordinary gains in the same period of the previous fiscal year.

(Unit : billion yer	١)
---------------------	----

FYE 2022	
Forecast	Progress
390.0	53%

51.0	99%



Profits/Losses from Major Group Companies	Owner -ship	FYE 2021 Q1-2 Results	FYE 2022 Q1-2 Results	FYE 2021 Results	FYE 2022 Forecast
FamilyMart Co., Ltd.(*1)	94.7%	(7.9)	47.5	(16.7)	47.3
NIPPON ACCESS, INC. (*2)	40.0%	2.3	3.5	2.7	6.2
POCKET CARD CO., LTD.(*2)(*3)	38.0%	1.0	1.0	1.3	2.0
ITOCHU PLASTICS INC. (*2)	40.0%	0.8	1.1	1.7	1.9
ITOCHU Plantech Inc.(*2)	40.0%	0.3	0.3	0.5	0.5
ITOCHU Metals Corporation(*2)	30.0%	0.2	0.4	0.4	0.7
ITOCHU LOGISTICS CORP.(*2)	4.8%	0.1	0.1	0.1	0.2
ITOCHU PULP & PAPER CORPORATION(*2)	10.0%	0.1	0.1	0.1	0.1

- (*1) ITOCHU's ownership percentage of FamilyMart in FYE 2021 was: Q1-2 50.2%; Q3 65.6%; Q4 94.7%. The figures include net profit from POCKET CARD.
- (*2) Within profits/losses of group total, the figures above only present ownership percentage and profits/losses included in The 8th.
- (*3) The figures include net profits through FamilyMart. ITOCHU's ownership percentage of POCKET CARD in FYE 2021 was: Q1-2 30.9%; Q3 36.1%; Q4 46.0%.

Others, Adjustments & Eliminations

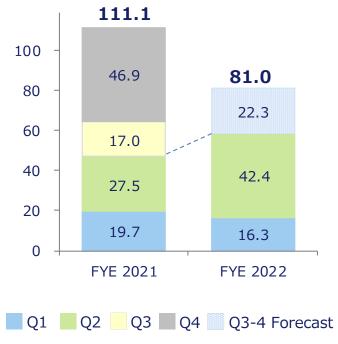


(Unit: billion yen)

Owner FYE 2021 FYE 2022 FYE 2021 FYE 2022

	FYE 2021 Q1-2 Results	FYE 2022 Q1-2 Results	Increase/ Decrease	Summary of changes (Net profit attributable to ITOCHU)	FYE 2022 Forecast
Gross trading profit	(0.7)	2.9	+ 3.6	Increased due to higher equity in earnings in	3.0
Equity in earnings of associates and joint ventures	40.5	63.5	+ 23.0	CITIC Limited, partially offset by lower equity in earnings in C.P. Pokphand and	
Net profit attributable to ITOCHU	47.2	58.7	+ 11.5	higher tax expenses.	81.0
Core profit	43.7	60.2	+ 16.5		
	Mar. 2021 Results	Sep. 2021 Results	Increase/ Decrease		
Total assets	1,088.8	1,133.6	+ 44.8		

Net Profit Attributable to ITOCHU



■ Profits / Losses from

Major Group Companies		-ship	Q1-2 Results	Q1-2 Results	Results	Forecast
Orchid Alliance Holdings Limited ^(*1)	(Virgin Islands)	100.0%	34.7	59.8	72.5	85.0
C.P. Pokphand Co. Ltd.	(Bermuda)	23.8%	7.4	3.8	40.2	_ (*2)
Chia Tai Enterprises International Limited [CTEI]	(Bermuda)	23.8%	0.3	0.2	(0.2) (*3)	_ (*2)

- (*1) The figures include related tax effects, etc.
- (*2) "FYE 2022 Forecast" is not presented as the companies do not disclose their forecast.
- (*3) The figures include the impairment loss on the investment accounted for by the equity method.

(Reference) Overseas Trading Subsidiari	es	Owner -ship	Q1-2 Results	FYE 2022 Q1-2 Results
ITOCHU International Inc.	(U.S.A.)	100.0%	6.7	16.7
ITOCHU Europe PLC	(U.K.)	100.0%	0.1	7.1
ITOCHU (CHINA) HOLDING CO., LTD.	(China)	100.0%	3.0	3.4
ITOCHU Hong Kong Ltd.	(Hong Kong)	100.0%	3.1	3.9
ITOCHU Singapore Pte Ltd	(Singapore)	100.0%	1.5	2.6

^(*) Net profits of each overseas trading subsidiary included in each segment are presented for reference.

Investments

Total of Major New Investments



(Unit: billion yen)

FYE 2021 Results

 Additional investment in FamilyMart [Q2,Q4] ◆ Additional investment in PPIH by FamilyMart [Q1-4] Additional investment in FUJI OIL HOLDINGS [Q1-2] Consumer-Fixed asset purchase by FamilyMart / related Prima Meat Packers / Dole [Q1-4] sector North American facility-materials-related company [Q3] etc. 730.0 [290.0] ◆ Additional investment in Tokyo Century [Q1-2] Fixed asset purchase by ITOCHU ENEX / Basic industry-C.I. TAKIRON [Q1-4] related sector etc. 85.0 [50.0] Non-Resource 815.0 [340.0] ◆ Capital expenditure by IMEA [Q1-4] Resource-◆ Capital expenditure by CIECO Azer [Q1-4] related sector etc. Resource 35.0 [20.0]

Major New Investments [Quarter Mainly Invested In]

EXIT	(95.0)	[(35.0)]
Net Investment Amount (*2)	755.0	[325.0]

FYE 2022 Q1-2 Results

[Q1-2]

[360.0]

850.0

Major New Investments [Quarter Mainly Invested In]

	, , , , , , , , , , , , , , , , , , , ,	-
Consumer- related sector	 Additional investment in HOKEN NO MADOGUCHI GROUP [Q1] Fixed asset purchase by FamilyMart / Prima Meat Packers / Dole [Q1-2] 	
		etc.
		81.0
Basic industry- related sector	◆ Fixed asset purchase by ITOCHU ENEX / C.I. TAKIRON [Q1-2]	
	 Overseas machinery-related company [Q1] 	etc.
		60.0
Non-Resource		141.0
Resource- related sector	Capital expenditure by IMEA [Q1-2]Capital expenditure by CIECO Azer [Q1-2]	
Telated Sector		etc.
Resource		14.0
Total of Major	New Investments	155.0
i otai oi majoi	MCM THACOTHERITO	133.0

EXIT	(237.0)
Net Investment Amount (*2)	(82.0)

- (*1) The above figures are approximate values.
- (*2) Payments and collections for substantive investment and capital expenditure. "Investment Cash Flows" plus "Equity transactions with non-controlling interests" minus "changes in loan receivables", etc.

Core Free Cash Flows and EPS



			FYE 2020	FYE 2021		2022	FYE 2022
			Results	Results	Q1-2 Results		Plan
	Core operating	cash flows ^(*1)	602.0	574.0	*	400.0	Actively promote strategic investments
	Net investment	t cash flows ^(*2)	(290.0)	(755.0)	82.0		in a timely manner and accelerated asset
a	Core free cash	flows	approx. 312.0	approx. (181.0)	approx. ** 482.0		replacement through business transformation
b	Shareholder returns	Dividend ^(*3) Share buybacks	Annual ¥85/share (126.9) (62.0)	Annual ¥88/share (131.0) (13.5)	Interim ¥47/share	e (69.9) –	Increase annual dividend to ¥110 per share (minimum)
a+b	Core free cash deducting shar	flows after eholder returns	approx. 123.0	approx. (326.0)	approx.	412.0	Cash allocation based on the consistent maintenance of positive core free cash flows after deducting shareholder returns

- (*1) "Operating cash flows" minus "changes in working capital" (excluding the effect of lease accounting)
- (*2) Payments and collections for substantive investment and capital expenditure.

 "Investment cash flows" plus "Equity transactions with non-controlling interests" minus "changes in loan receivables", etc.
- (*3) The sum of the interim dividend and the year-end dividend each year.

EPS	336 yen	270 yen	*	337 yen
-----	---------	---------	---	---------

- * :Record High as a half year results (EPS renewed all-time high including annual results)
- ** :Record High as a 1st half results

Consolidated Statement of Comprehensive Income



	FYE2021 Q1-2 Results	FYE2022 Q1-2 Results	Increase/ Decrease	Main reasons for changes
Revenues	4,917.7	5,874.8	+ 957.1	
Gross trading profit	853.0	968.0	+ 115.0	
Selling, general and administrative expenses	(656.7)	(661.3)	(4.6)	Personnel expenses $(4.6)[(283.8)\rightarrow(288.4)]$, Service charge, distribution costs $(4.3)[(100.1)\rightarrow(104.4)]$ Rent, depreciation and amortization $+8.4[(175.8)\rightarrow(167.4)]$, Others $(4.0)[(97.0)\rightarrow(101.1)]$
Provision for doubtful accounts	(5.4)	(2.5)	+ 2.8	Decreased in provision for doubtful accounts in general receivables
Trading income	190.9	304.1	+ 113.2	Refer to "Operating Segment Information (Trading income/Total assets)"
Gains on investments	26.2	190.7	+ 164.5	Increased due to the gains on the partial sale of Taiwan FamilyMart, the de-consolidation of Paidy, and the sale of Japan Brazil Paper & Pulp Resources Development, in addition to the realization of foreign exchange gains due to the de-consolidation of ITOCHU Coal Americas, partially offset by the absence of the gain on the partial sale of eGuarantee in the same period of the previous fiscal year
Losses on property, plant, equipment and intangible assets	(41.0)	(1.0)	+ 40.0	Improved due to the absence of the impairment losses in FamilyMart in the same period of the previous fiscal year
Other-net	10.0	7.0	(3.0)	Deteriorated in foreign exchange gains and losses
Net interest expenses	(6.1)	(5.1)	+ 1.0	Decreased in interest expenses due to lower U.S. dollar interest rates
Dividends received	17.2	35.7	+ 18.5	Increased in dividends from iron ore companies
Equity in earnings of associates and joint ventures	93.4	168.5	+ 75.2	Others +23.0 [40.5→63.5] Higher earnings in CITIC Limited, partially offset by lower earnings in C.P. Pokphand The stable performance in Marubeni-Itochu Steel because of the favorable results in North American sheet construction materials business and the recovery resulting from the alleviation of the impact of COVID-19, and higher earnings in iron ore companies due to higher prices General Products & Realty Higher earnings in IFL due to higher pulp prices +12.7 [3.6→16.3] Higher earnings in IEI resulting from the gain on the sale of a water utility company
Profit before tax	290.6	699.9	+ 409.3	
Income tax expense	(20.5)	(165.6)	(145.2)	Increased due to the stable growth in profits and the absence of lower tax expenses related to FamilyMart in the same period of the previous fiscal year
Net Profit	270.1	534.3	+ 264.2	
Net profit attributable to ITOCHU	252.5	500.6	+ 248.1	
Total comprehensive income attributable to ITOCHU	315.8	515.7	+ 200.0	

Consolidated Statement of Cash Flows (Major items)



	FYE 2021 Q1-2 Results	Reference information	FYE 2022 Q1-2 Results	(Unit : billion yen) Reference information
Net profit	270.1		534.3	
Non-cash items in net profit	145.3	Depreciation and amortization +210.1 Textile +3.4, Machinery +12.4, Metals & Minerals +7.1, Energy & Chemicals +22.0, Food +25.0, General Products & Realty +11.8, ICT & Financial Business +14.8, The 8th +109.6, Others, Adjustments & Eliminations +4.1	(20.4)	Depreciation and amortization +203.2 Textile +3.1, Machinery +11.0, Metals & Minerals +9.9, Energy & Chemicals +19.5, Food +25.0, General Products & Realty +13.2, ICT & Financial Business +16.8, The 8th +99.9, Others, Adjustments & Eliminations +4.8
Changes in assets and liabilities, other-net	61.2	Trade receivables /payables +56.9, Inventories +20.5, Others (16.3)	(115.3)	Trade receivables /payables +85.2, Inventories (120.4), Others (80.1)
Others	(17.4)	Dividends received from associates and joint ventures +53.0	15.4	Dividends received from associates and joint ventures +67.3
Cash flows from operating activities	459.1		414.0	
Net change in investments accounted for by the equity method	(30.2)	Additional investment in Tokyo Century (23.3) Additional investment in FUJI OIL HOLDINGS (12.9) Investments in IPP-related companies (4.9) Sale of a foreign company (Food) +7.2 Partial sale of a guarantee-related company +6.9 etc.	77.3	Sales of Japan Brazil Paper & Pulp Resources Development, a water utility company by IEI and others +98.1 Investments in an overseas machinery-related company and others (20.7)
Net change in other investments	(34.0)	Purchase and sales by FamilyMart (27.2) etc.	50.8	Partial sale of PPIH by FamilyMart +77.4 Decrease in cash resulting from the conversion of Taiwan FamilyMart into an investment accounted for by the equity method from a consolidated subsidiary (net of proceeds from partial sale) (30.4)
Net change in property, plant, equipment and intangible assets	(80.5)	Purchase by FamilyMart (26.9) Purchase by Textile (11.3) Additional capital expenditures by IMEA (10.2) Purchase by ITOCHU ENEX (6.1) Purchase by Prima Meat Packers (4.9) Purchase by Dole (3.7) etc.	(74.2)	Purchase by FamilyMart (17.9) Purchase by Prima Meat Packers (8.3) Additional capital expenditures by IMEA (8.1) Purchase by ITOCHU Techno-Solutions (7.1) Purchase by ITOCHU ENEX (6.1) Purchase by Dole (3.2)
Others	6.7		6.7	Collection of loan to holding company of CITIC Limited and others +21.4 Loans to an overseas machinery-related company and others (15.4)
Cash flows from investing activities	(138.0)		60.6	
Cash flows from financing activities	(264.6)	Cash dividends (63.4) Repurchase of own shares (Shareholder Returns) (5.6) Additional investment in shares in FamilyMart (178.3) Repayments of lease liabilities (139.8)	(555.6)	Cash dividends (65.4) Repayments of lease liabilities (136.0) Repayments of debentures and loans payable (335.6)

Performance of Group Companies attributable to ITOCHU



(Unit: billion yen)

Components of Consolidated Net profit attributable to ITOCHU

	FYE 2021 Q1-2 Results	FYE 2022 Q1-2 Results	Increase/ Decrease
Parent company	155.5	257.1	+ 101.6
Group companies including overseas trading subsidiaries	192.4	416.5	+ 224.1
Consolidation adjustments	(95.4)	(172.9)	(77.5)
Net profit attributable to ITOCHU	252.5	500.6	+ 248.1

Profits/Losses of Group Companies

	FYE 2021 Q1-2 Results	FYE 2022 Q1-2 Results	Increase/ Decrease
Profits of Group companies	214.7	419.8	+205.1
Losses of Group companies	(22.3)	(3.3)	+ 19.0
Total	192.4	416.5	+224.1

Number/Ratio of Group Companies Reporting Profits

		FYE 2	FYE 2021 Q1-2 Results			2022 Q1-2 Re	sults	Increase/Decrease			
		Profits	Losses	Total	Profits	Losses	Total	Profits	Losses	Total	
Subsidiaries	Number	158	44	202	173	26	199	+ 15	(18)	(3)	
Subsidiaries	Ratio	78.2%	21.8%	100.0%	86.9%	13.1%	100.0%	+ 8.7%	(8.7)%		
Associates and	Number	60	23	83	67	12	79	+ 7	(11)	(4)	
joint ventures	Ratio	72.3%	27.7%	100.0%	84.8%	15.2%	100.0%	+ 12.5%	(12.5)%		
Total	Number	218	67	285	240	38	278	+ 22	(29)	(7)	
Total	Ratio	76.5%	23.5%	100.0%	86.3%	13.7%	100.0%	+ 9.8%	(9.8)%		

^(*) The number of companies above includes investment companies directly invested by ITOCHU and its overseas trading subsidiaries. Investment companies that are considered as part of the parent company are not included.

Operating Segment Information (Trading income/Total assets)



(Unit: billion ven) FYF 2021 FYE 2022 Increase/ Trading Income Q1-2 Q1-2 Decrease Main reasons for changes Results Results Decreased due to the impact of COVID-19 remained to some extent with prolonged self-restraint, partially offset by the Textile 4.4 6.6 continuous expense reduction in apparel-related companies. Increased due to the favorable sales in YANASE, the recovery in overall automobile-related business resulting from the Machinery 3.4 29.1 25.8 alleviation of the impact of COVID-19, the recovery of the shipping market, and the favorable performance in North American IPP-related business. 41.9 96.0 54.1 Increased due to higher iron ore prices. Metals & Minerals Increased due to the stable performance in chemical-related companies resulting from higher market prices and the 36.9 0.5 improvement in profitability in CIECO Azer due to higher oil prices, partially offset by the absence of the favorable Energy & Chemicals 36.3 + performance in energy trading transactions in the same period of the previous fiscal year. Increased due to higher transaction volume in NIPPON ACCESS, the improvement in profitability of packaged foods 41.3 Food 37.2 business in Dole, and the stable performance in fresh-food-related and food-distribution-related transactions. Increased due to the sales volume recovery in ETEL resulting from the alleviation of the impact of COVID-19 and the General Products & 20.0 35.2 15.3 favorable performance in North American construction materials business. Realty ICT & Financial 7.0 Increased due to the stable performance in ITOCHU Techno-Solutions. 25.0 32.1 Business Increased due to the recovery of daily sales resulting from the alleviation of the impact of COVID-19 and expanding product The 8th 24.1 34.2 10.1 offerings, in addition to expense reduction in FamilyMart, partially offset by the conversion of Taiwan FamilyMart into an investment accounted for by the equity method from a consolidated subsidiary in the first quarter of this fiscal year. Others, Adjustments & (3.4)(5.1)(1.6)Eliminations Consolidated total 190.9 304.1 + 113.2 Mar. 2021 Sep. 2021 Increase/ **Total Assets** Main reasons for changes Results Results Decrease Textile 414.9 418.7 (3.8) The decrease in trade receivables due to the collection resulting from the seasonal factors. The increase due to the rise in the fair value of listed stocks as well as the investment and loan to an overseas Machinery 1,124.9 1,184.7 + machinery-related company. The increase due to the accumulation of earnings resulting from higher iron ore prices, the rise in the fair value of the Metals & Minerals 913.6 1,079.8 + 166.2 iron-ore-related investments, and the increase in derivative assets. The increase in trade receivables in energy-related transactions and the increase in inventories in chemical-related 64.5 Energy & Chemicals 1,279.2 1,343.7 The increase in trade receivables in food-distribution-related companies and the increase in inventories in provisions-related 89.7 Food 1,799.3 1,889.0 + transactions. The decrease due to the sale of Japan Brazil Paper & Pulp Resources Development, partially offset by the increase in General Products & 1,036.7 1,021.0 Realty inventories in North American construction materials business. The increase due to the rise in the fair value of investments and the newly acquisition of investments, partially offset by the ICT & Financial 1,236.8 1,295.5 + 58.8 collection of trade receivables resulting from the seasonal factors. Business The decrease due to the conversion of Taiwan FamilyMart into an investment accounted for by the equity method from a The 8th 2,280.5 1,881.0 consolidated subsidiary and the partial sale of PPIH. Others, Adjustments & 1,088.8 1,133.6 44.8 Eliminations Consolidated total 11,178.4 11,243,4 + 64.9

Operating Segment Information (Quarterly Information)



			F	FYE 2021				I	FYE 2022	2	
		Q1	Q2	Q3	Q4	Yearly	Q1	Q2	Q3	Q4	Yearly
	Gross trading profit	401.5	451.5	456.8	470.9	1,780.7	490.9	477.0			968.0
Consolidated total	Trading income	72.1	118.9	114.1	98.4	403.4	153.3	150.8			304.1
	Net profit attributable to ITOCHU	104.8	147.7	111.8	37.1	401.4	267.5	233.1			500.6
	Gross trading profit	19.8	26.4	25.1	18.3	89.5	22.1	22.3			44.4
Textile	Trading income	1.2	5.3	3.8	(2.7)	7.6	2.4	2.0			4.4
	Net profit attributable to ITOCHU	0.9	7.5	7.5	(14.2)	1.6	5.3	4.7			10.0
	Gross trading profit	31.9	43.2	48.5	50.0	173.6	50.6	50.1			100.7
Machinery	Trading income	(3.9)	7.3	11.9	9.5	24.7	15.8	13.3			29.1
	Net profit attributable to ITOCHU	5.3	11.4	16.1	(9.9)	22.8	26.2	19.3			45.5
	Gross trading profit	26.0	24.6	27.4	32.5	110.4	53.5	50.5			104.0
Metals & Minerals	Trading income	21.8	20.0	22.9	27.7	92.5	49.6	46.3			96.0
	Net profit attributable to ITOCHU	22.8	25.0	25.9	30.4	104.1	77.9	57.4			135.2
	Gross trading profit	50.4	57.5	54.8	65.4	228.2	56.9	54.7			111.6
Energy & Chemicals	Trading income	14.9	21.4	17.5	25.7	79.5	19.6	17.2			36.9
	Net profit attributable to ITOCHU	11.2	12.3	10.8	1.8	36.1	15.0	14.9			29.9
	Gross trading profit	23.2	28.0	21.8	28.1	101.0	23.8	23.9			47.7
Energy	Trading income	4.9	9.7	2.5	7.6	24.8	5.1	5.5			10.6
	Net profit attributable to ITOCHU	4.1	3.9	0.6	(11.0)	(2.4)	3.4	6.5			10.0
	Gross trading profit	25.7	27.7	30.7	29.2	113.3	30.9	28.5			59.4
Chemicals	Trading income	8.9	10.5	13.2	10.7	43.4	13.2	10.5			23.7
	Net profit attributable to ITOCHU	5.5	7.0	8.4	6.5	27.4	9.7	7.1			16.7
Power &	Gross trading profit	1.6	1.8	2.4	8.2	13.9	2.2	2.2			4.4
Environmental	Trading income	1.0	1.2	1.8	7.3	11.3	1.3	1.2			2.6
Solution	Net profit attributable to ITOCHU	1.5	1.4	1.8	6.4	11.1	1.9	1.3			3.2
	Gross trading profit	78.0	86.1	88.6	78.5	331.2	79.9	81.6			161.5
Food	Trading income	16.1	21.1	22.2	14.6	74.0	21.0	20.3			41.3
	Net profit attributable to ITOCHU	8.8	15.0	18.9	(17.7)	25.0	16.2	15.3			31.6

Operating Segment Information (Quarterly Information)



			F	YE 2021			FYE 2022				
		Q1	Q2	Q3	Q4	Yearly	Q1	Q2	Q3	Q4	Yearly
General Products &	Gross trading profit	36.0	37.6	36.1	37.6	147.4	47.9	46.8			94.7
Realty	Trading income	10.4	9.5	7.9	7.1	34.9	18.8	16.4			35.2
	Net profit attributable to ITOCHU	8.4	9.6	8.3	(5.1)	21.3	51.8	20.6			72.5
Forest Products,	Gross trading profit	22.1	26.9	27.2	26.4	102.7	35.5	36.2			71.7
General Merchandise &	Trading income	3.6	6.8	7.3	5.0	22.7	13.8	13.5			27.4
Logistics	Net profit attributable to ITOCHU	3.1	6.0	6.8	(5.1)	10.8	47.1	17.3			64.4
Canada a di a a di	Gross trading profit	13.9	10.8	8.9	11.2	44.8	12.4	10.6			23.1
Construction & Real Estate	Trading income	6.8	2.7	0.6	2.1	12.2	5.0	2.8			7.9
	Net profit attributable to ITOCHU	5.3	3.7	1.4	0.1	10.5	4.8	3.3			8.1
	Gross trading profit	60.1	66.2	69.8	84.5	280.6	68.0	71.7			139.7
ICT & Financial Business	Trading income	10.5	14.5	16.7	25.2	66.9	14.0	18.1			32.1
	Net profit attributable to ITOCHU	22.4	14.6	14.3	6.7	58.1	18.6	48.1			66.7
	Gross trading profit	37.8	42.0	45.8	60.5	186.1	44.3	48.8			93.1
ICT	Trading income	6.9	9.8	12.5	23.6	52.7	10.8	13.9			24.6
	Net profit attributable to ITOCHU	7.6	9.9	10.4	16.5	44.4	15.0	23.4			38.3
	Gross trading profit	22.3	24.1	24.0	24.0	94.5	23.7	22.9			46.6
Financial & Insurance Business	Trading income	3.7	4.7	4.2	1.6	14.2	3.2	4.2			7.4
Insurance Business	Net profit attributable to ITOCHU	14.8	4.7	4.0	(9.8)	13.8	3.6	24.7		Q4 Y	28.4
	Gross trading profit	99.6	110.3	106.5	102.4	418.8	110.3	98.0			208.4
The 8th	Trading income	5.3	18.8	10.5	7.1	41.8	18.3	16.0			34.2
	Net profit attributable to ITOCHU	5.2	24.8	4.5 16.7 25.2 66.9 14.0 18.1 3 4.6 14.3 6.7 58.1 18.6 48.1 6 2.0 45.8 60.5 186.1 44.3 48.8 9 9.8 12.5 23.6 52.7 10.8 13.9 2 9.9 10.4 16.5 44.4 15.0 23.4 3 4.1 24.0 24.0 94.5 23.7 22.9 4 4.7 4.2 1.6 14.2 3.2 4.2 4.7 4.0 (9.8) 13.8 3.6 24.7 2 0.3 106.5 102.4 418.8 110.3 98.0 20 8.8 10.5 7.1 41.8 18.3 16.0 3 4.8 (6.9) (1.9) 21.3 40.0 10.5 5 0.3 (0.1) 1.7 1.0 1.6 1.3 0.9 0.8 (15.7) (18.4) (6.2) 1.2 (6.2)	50.5						
	Gross trading profit	(0.4)	(0.3)	(0.1)	1.7	1.0	1.6	1.3			2.9
Others, Adjustments & Eliminations	Trading income	(4.3)	0.9	0.8	(15.7)	(18.4)	(6.2)	1.2			(5.1)
Limitadoris	Net profit attributable to ITOCHU	19.7	27.5	17.0	46.9	111.1	16.3	42.4			58.7

Operating Segment Information (Quarterly Core Profit)



			FYE 2021					FYE 2022	(Unit :	billion yen)
	Q1	Q2	Q3	Q4	Yearly	Q1	Q2	Q3	Q4	Yearly
Core Profit total (*)	88.5	114.5	118.5	131.0	452.5	180.0	198.5			378.5
Non-Resource	64.3	87.3	87.4	91.6	330.7	132.4	141.2			273.6
(*) Core Profit total figures ar	re approximate	e values.								
Textile	0.9	6.0	4.5	(0.7)	10.6	3.3	4.2			7.5
Machinery	5.3	9.4	15.6	10.6	40.8	21.2	16.8			38.0
Metals & Minerals	22.8	25.0	30.4	39.9	118.1	55.9	57.4			113.2
Energy & Chemicals	11.2	11.3	10.8	25.3	58.6	15.0	14.9			29.9
Food	9.3	11.0	13.4	8.8	42.5	16.2	14.3			30.6
General Products & Realty	8.4	8.1	8.3	5.4	30.3	21.3	20.6			42.0
ICT & Financial Business	10.4	15.1	14.3	17.7	57.6	18.6	17.6			36.2
The 8th	0.7	4.3	4.1	1.1	10.3	10.5	10.5			21.0
Others, Adjustments & Eliminations	19.7	24.0	17.0	22.9	83.6	17.8	42.4			60.2
200	-					180.0	198.5			
150	- 00 F	114.5	118.5	131.0		132.4	141.2			
■ Core Profit total (*) 100 ■ Non-Resource 50	64.3	87.3	87.4	91.6		132.4				
0	Q1	Q2	Q3	Q4		Q1	Q2	Q3	Q4	
		FYE	2021				29			