

# IR Activities

ITOCHU engages in communication with analysts, institutional investors, individual investors, and all other stakeholders. We explain our thinking, and the valuable opinions received through the communications are reported to management in order to facilitate the increases in corporate value.

## Major IR Activities

(Times)

Activity	FYE 2016 Results	FYE 2017 Results	FYE 2018 Results
Separate meetings for institutional investors	408*	329	334
Presentations for analysts and institutional investors	4	4	4
Segment-specific briefings for analysts and institutional investors	1	1	1
Site tours for analysts and institutional investors	1	1	1
Overseas IR roadshow	8	7	8
Conferences sponsored by securities companies (Japan)	7	7	5
Presentations for individual investors	33	14	16

\* Stopped preview meetings from December 2015

	FYE 2016 Results	FYE 2017 Results	FYE 2018 Results
Number of individual shareholders (as of the end of March)	168,637	172,462	183,643
Number of attendees at General Meeting of Shareholders	2,202	2,631	2,549



## External Evaluations of Our IR Activities

### Annual Report

The 5th WICI Japan Integrated Reporting Disclosure Award  
**Grand Award**

Nikkei Annual Report Awards 2017  
**Second Prize**

Government Pension Investment Fund (GPIF)  
**Outstanding Integrated Report Gaining a Particularly Good Reputation from a Lot of Investment Managers**



### IR Website



2017 Internet IR Award  
by Daiwa Investor Relations Co., Ltd.  
**Grand Prize**

2017 All Japanese Listed Companies' Website Quality Ranking by Nikko Investor Relations Co., Ltd.  
**1st Place**

Gomez IR Site Ranking 2017 by Morningstar Japan K.K.  
**Silver Prize**

## Credit Ratings (As of July 2018)

Credit Rating Agency	Long-term / Outlook	Short-term
Japan Credit Rating Agency (JCR)	AA- / Positive	J-1+
Rating & Investment Information (R&I)	A+ / Positive	a-1
Moody's Investors Service	A3 / Stable	P-2
S&P Global Ratings	A / Stable	A-1

## Status of Inclusion in Indexes (As of July 2018)

- JPX Nikkei Index 400
- TOPIX Large70 / TOPIX 100 / TOPIX 500 / TOPIX 1000
- Tokyo Stock Exchange Dividend Focus 100 Index
- Nikkei Stock Average (Nikkei 225)
- Nikkei Stock Index 300 / Nikkei 500 Stock Average / Nikkei JAPAN 1000
- Nikkei China Related Stock 50
- Nikkei 225 High Dividend Yield Stock 50 Index
- MSCI Japan Index
- MSCI Japan High Dividend Yield Index
- S&P TOPIX 150
- Dow Jones Sustainability Indices (World/Asia Pacific Index)
- Morningstar Socially Responsible Investment Index (MS-SRI)
- RobecoSAM Sustainability Award 2018 Gold Class

MEMBER OF  
**Dow Jones Sustainability Indices**  
 In Collaboration with RobecoSAM

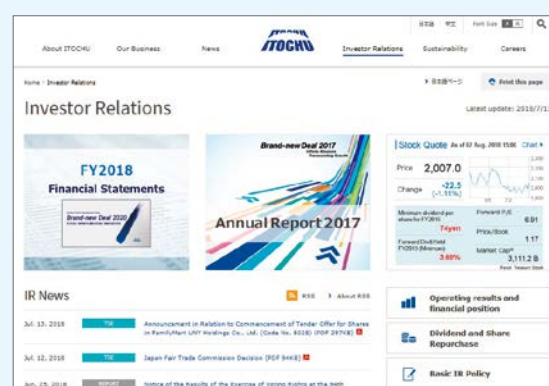
**ROBECOSAM**  
 Sustainability Award  
 Gold Class 2018

**MS-SRI**

For more information about IR, visit our Investor Relations website

<https://www.itochu.co.jp/en/ir/>

- Financial statements
- TSE filings
- Shareholders and stock information
- Operating results and financial position, etc.



IR Department members (July 2018)

## Stock and Shareholder Information (As of March 31, 2018)

### Basic Information about Our Stock

Stock listing	Tokyo
Category	Wholesale, Trade
Stock code	8001
Minimum number of stocks allowed per trade	100
Fiscal year	From April 1 to March 31
Shareholder fixed day for dividend payment	March 31 (Interim: September 30)
Number of common shares issued	1,662,889,504 shares
Number of shareholders	183,643

### Breakdown of Shareholders

