

IR Activities

ITOCHU engages in communication with analysts, institutional investors, individual investors, and all other stakeholders. While explaining our thinking to those stakeholders, we proactively report the valuable opinions received through the communications to the management team in order to facilitate increases in corporate value.

Major IR Activities

Activity	FYE 2017 Results	FYE 2018 Results	FYE 2019 Results
Individual meetings with institutional investors	329	334	328
Investors meetings for analysts and institutional investors	4	4	5
Investors meetings for operating segments / projects for analysts and institutional investors	1	1	0*
Site tours for analysts and institutional investors	1	1	0
Overseas IR roadshows	7	8	8
Conferences sponsored by securities companies (in Japan)	7	5	5
Meetings for individual investors	14	16	13

* Held a meeting regarding "reinvention of business" in June 2019

	FYE 2017 Results	FYE 2018 Results	FYE 2019 Results
Number of individual shareholders (as of the end of March)	172,462	183,643	187,392
Number of attendees at General Meeting of Shareholders	2,631	2,549	2,717



External Evaluations of Our IR Activities

Overall IR Activities

The Japan Investor Relations Association 25th Anniversary Commemorative Award

- Companies with Greatest Improvement in IR
- Companies with Best Continual Efforts in IR

Annual Report

Government Pension Investment Fund (GPIF)

- Outstanding Integrated Report*
- Highly-Improved Integrated Report

* Regarding "Outstanding Integrated Report," we received high evaluations from the most investment managers among all the selected companies.

Nikkei Annual Report Awards 2018
Award for Outstanding Performance

IR Website



2018 Internet IR Award
by Daiwa Investor Relations Co., Ltd.
Grand Prize (1st Place)

2018 All Japanese Listed Companies' Website
Quality Ranking by Nikko Investor Relations Co., Ltd.
Grand Prize (2nd Place)

Gomez IR Site Ranking 2018
by Morningstar Japan K.K.
Gold Prize

Credit Ratings (As of July 2019)

Credit Rating Agency	Long-Term / Outlook	Short-Term
Japan Credit Rating Agency (JCR)	AA / Stable	J-1+
Rating & Investment Information (R&I)	AA- / Stable	a-1+
Moody's Investors Service	A3 / Stable	P-2
S&P Global Ratings	A / Stable	A-1

Status of Inclusion in Indexes (As of July 2019)

- JPX Nikkei Index 400
- TOPIX Large70 / TOPIX 100 / TOPIX 500 / TOPIX 1000
- Tokyo Stock Exchange Dividend Focus 100 Index
- Nikkei Stock Average (Nikkei 225)
- Nikkei Stock Index 300 / Nikkei 500 Stock Average / Nikkei JAPAN 1000
- Nikkei China Related Stock 50
- Nikkei 225 High Dividend Yield Stock 50 Index
- MSCI Japan Index
- MSCI Japan High Dividend Yield Index
- Dow Jones Sustainability Indices (World / Asia Pacific Index)
- SAM Sustainability Award 2019 Gold Class
- SNAM Sustainability Index
- S&P / JPX Carbon Efficient Index



For more information about IR, visit our Investor Relations website.

<https://www.itochu.co.jp/en/ir/>

- Financial statements
- TSE filings
- Shareholders and stock information
- Operating results and financial position, etc.



Investor Relations Department members (July 2019)

Stock and Shareholder Information (As of March 31, 2019)

Basic Information about Our Stock

Stock listing	Tokyo
Category	Wholesale, Trade
Stock code	8001
Minimum number of stocks allowed per trade	100
Fiscal year	From April 1 to March 31
Shareholder fixed day for dividend payment	March 31 (Interim: September 30)
Number of common shares issued	1,584,889,504 shares
Number of shareholders	187,392

Breakdown of Shareholders

