# Fiscal Year Ending March 31, 2009

# **Investors Meeting**

(For 1st Half Business Results)

November 7, 2008
Eizo Kobayashi, President and CEO

**ITOCHU** Corporation



### 1. Summary for the 1H of FY2009

2. Segment Information (1H of FY2009)

3. Forecast for FY2009 (ending Mar 09)

4. Progress of Frontier+ 2008

Reference: Quarterly Information on Consolidated Operating Results

## Summary for the 1H of FY2009



✓ Net income of 1<sup>st</sup> half of FY2009 increased by ¥22.2 billion to ¥139.2 billion compared with 1<sup>st</sup> half of FY2008, achieving a record high for 4 consecutive years.

	FY2009 1-2Q	FY2008 1-2Q	Increase (Decrease)	Original plan for FY2009	Progress
Gross trading profit	542.2	491.3	50.8	1,100.0	49%
Trading income	164.3	133.2	31.1	330.0	50%
Income before income taxes	169.4	144.7	24.7	320.0	53%
Equity in earnings (Losses) of associated companies	34.9	50.4	(15.5)	64.0	55%
Net income	139.2	117.0	22.2	240.0	58%
Adjusted profit*	215.0	181.7	33.3	389.0	55%
*Adjusted profit : Gross trading profit +	SG&A expenses + N	let financial expens	es + Equity in ear	nings (losses) of assoc	ciated companies
Earnings from group companies	107.4	81.8	25.6		
Earnings from overseas businesses**	81.8	52.9	28.9		

<sup>\*\*:&</sup>quot;Earnings from overseas businesses" is the total of net incomes of overseas trading subsidiaries and overseas group companies, plus net income of overseas branch of parent company and domestic group companies substantially operating in overseas.

# Net Income by Segments



- ✓ Significant increase in Energy, Metals & Minerals.
- ✓ Profit increase of more than ¥10.0 billion in Consumer-related sector (Total of Textile, Food and Forest Products & General Merchandise).

(Ended March 31)	FY2009 1-2Q	FY2008 1-2Q	Increase (Decrease)	Original plan for FY2009	Progress
Textile	13.2	7.2	6.0	22.0	60%
Machinery	3.7	16.5	(12.8)	23.0	16%
Aerospace, Electronics & Multimedia	1.9	4.6	(2.7)	17.0	11%
Energy, Metals & Minerals	86.4	49.8	36.6	128.0	68%
Chemicals, Forest Products & General Merchandise	13.2	10.5	2.8	22.0	60%
Food	12.4	11.1	1.3	22.0	56%
Finance, Realty, Insurance & Logistics Services	6.6	14.5	(7.8)	13.0	51%
Other, Adjustments & Eliminations	1.7	2.9	(1.2)	(7.0)	_
Net income	139.2	117.0	22.2	240.0	58%

### Financial Position and Cash Flows



Increase

#### **Financial position**

	Sep. 30, 2008	Mar. 31, 2008	(Decrease)
Total assets	5,451.2	5,255.4	195.8
Net interest-bearing debt	1,711.2	1,654.5	56.6
Stockholders' equity	1,022.2	978.5	43.7
Net DER	1.7 times	1.7 times	Same level

#### **Cash flows**

	FY2009 1-2Q	FY2008 1-2Q	Increase (Decrease)
Cash flow from operating activities	63.9	16.6	47.3
Cash flow from investing activities	(116.4)	(92.1)	(24.2)
Cash flow from financing activities	14.0	(107.9)	121.9



1. Summary for the 1H of FY2009

2. Segment Information (1H of FY2009)

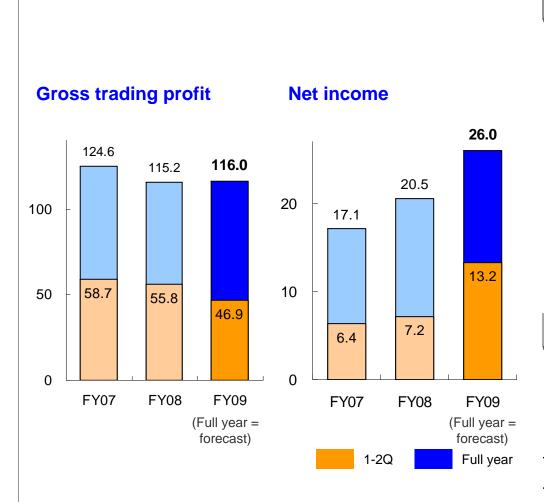
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### **Textile**





#### **Overview**

#### [1-2Q]

Net income increased due to significant improvement of gain on disposal of investments in addition to effect of a joining associated company despite decrease in gross trading profit due to leaving of subsidiaries and slowdown in apparel market.

#### [Full year]

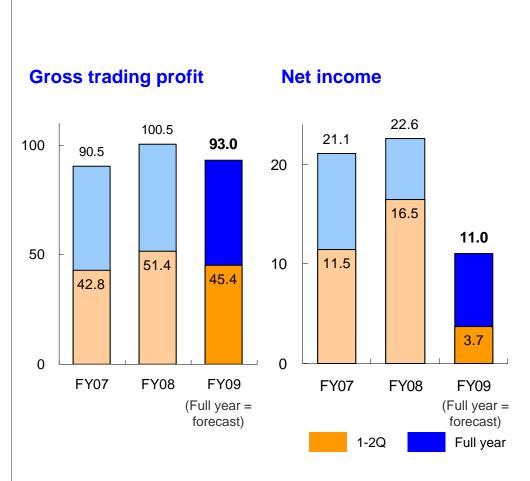
Expecting significant increase compared with the previous year primarily due to the contributions described above.

Reporting profits/losses from major group companies

	1-2	1-2Q		Full	year
	FY08	FY09		FY08	FY09
JOI'X CORPORATION	0.1	(0.1)		0.9	0.8
Prominent Apparel	0.3	0.3		0.6	0.6
ITOCHU TEXTILE (CHINA)	0.4	0.3		0.9	1.0
,			(	Unit: ¥b	illion)

# Machinery





#### Overview

#### [1-2Q]

Net income decreased primarily due to sluggish performance of automobile and construction machinery business in the U.S., impairment loss of a marketable security and provision for doubtful A/R in Mongolia despite better performance of automobile business in emerging countries and increase in ship trading transactions.

#### [Full year]

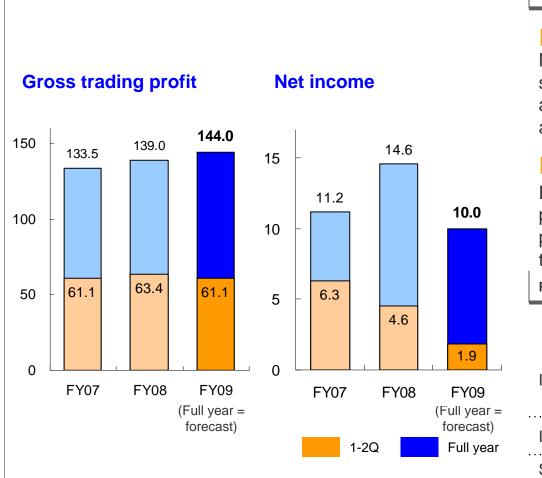
Expecting significant decrease compared with the previous year due to the factors described above.

#### Reporting profits/losses from major group companies

	1-2Q			Full	year
	FY08	FY09		FY08	FY09
ITOCHU Automobile America	0.8	(0.3)		0.6	(0.5)
MCL Group	0.0	(0.2)		(2.6)	(1.4)
ITOCHU CONSTRUCTION MACHINERY	0.6	0.4		0.8	0.8
ITOCHU Sanki	0.2	0.1		0.4	0.4
			(	Unit: ¥b	illion)

### Aerospace, Electronics & Multimedia





#### Overview

#### [1-2Q]

Net income decreased primarily due to sluggish IT-related business and the absence of gain on disposal of investments and marketable securities.

#### [Full year]

Expecting decrease compared with the previous year in spite of possible higher performance of IT sector in the 2<sup>nd</sup> half than the 1<sup>st</sup> half.

Reporting profits/losses from major group companies

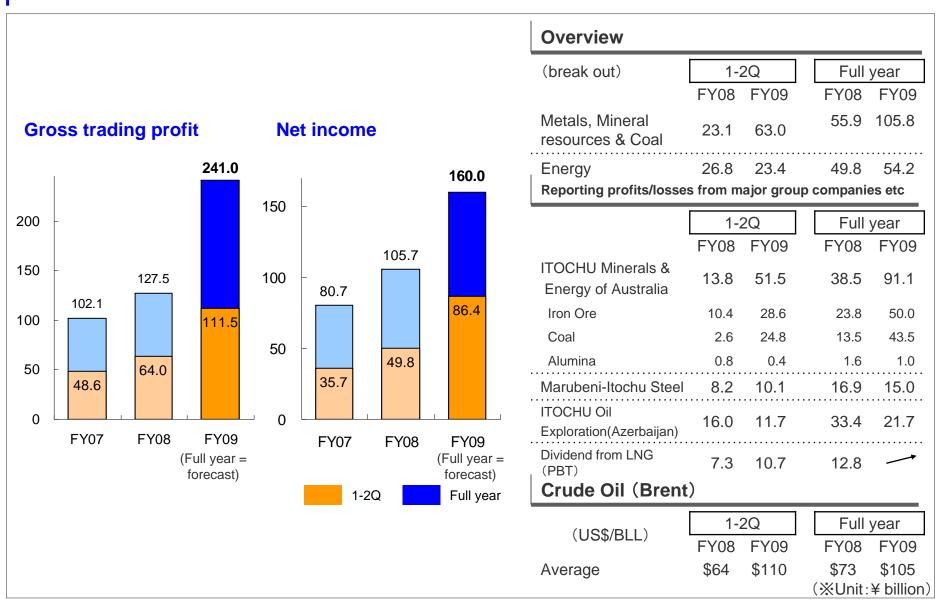
	1-2Q		1-2Q		Full	year
	FY08	FY09	FY08	FY09		
ITOCHU Techno- Solutions	2.6	**	 8.1	7.0*		
ITC NETWORKS	0.9	0.6	1.7	1.5*		
SPACE SHOWER NETWORKS	0.1	0.1	 0.2	0.1*		

<sup>\* : (</sup>Companies' forecast) × (our shares) (U.S. GAAP adjustment is not reflected.)

<sup>\*\*:</sup> Undisclosed because ITOCHU Techno-Solutions has not announced its financial result.

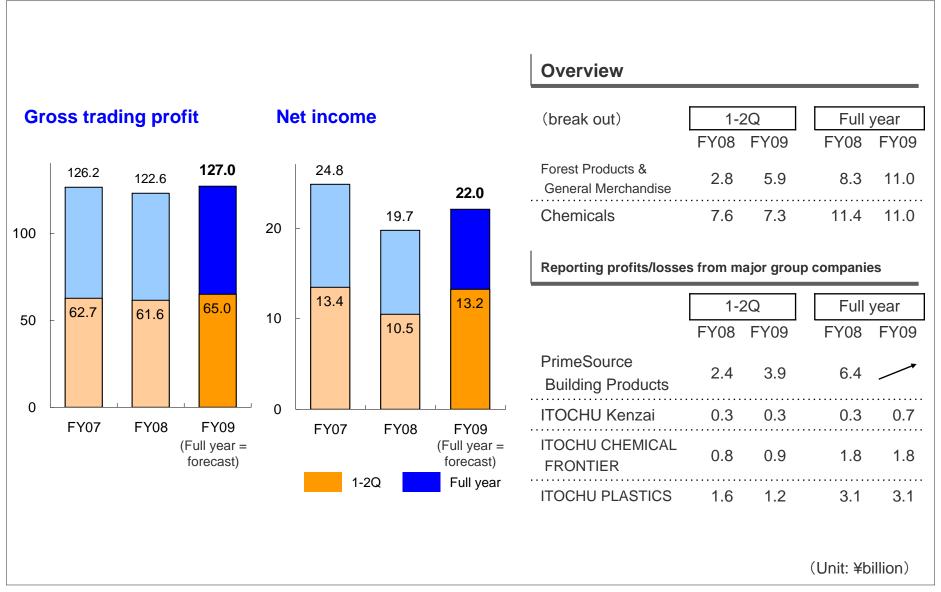
## Energy, Metals & Minerals





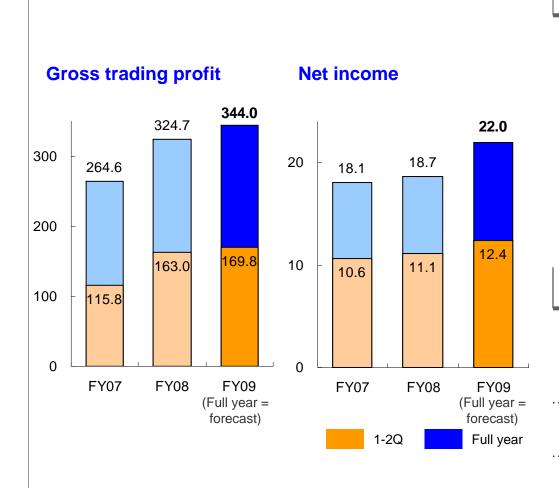
### Chemicals, Forest Products & General Merchandise





### Food





#### Overview

#### [1-2Q]

Net income increased primarily due to expansion of food resources and food distribution business.

#### [Full year]

Expecting increase of net income compared with the previous year due to better performances of group companies.

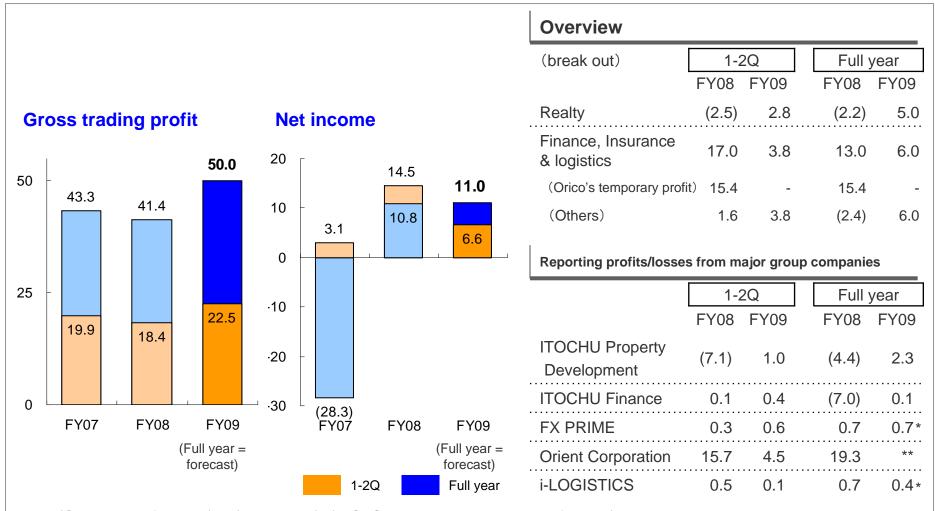
Reporting profits/losses from major group companies

	1-2Q			Full	year
	FY08	FY09		FY08	FY09
FamilyMart	3.0	3.5		4.9	5.8*
YOSHINOYA HOLDINGS	0.3	0.0		0.1	0.0*
Al Beverage Holding	1.2	1.0	•••	1.7	

<sup>\*: (</sup>Companies' forecast) × (our shares) (U.S. GAAP adjustment is not reflected.)

### Finance, Realty, Insurance & Logistics Services





<sup>\* : (</sup>Companies' forecast) × (our shares) (U.S. GAAP adjustment is not reflected.)

<sup>\*\*:</sup> Undisclosed because there is a possibility that the actual number may be different from the calculated number by companies forecast times our shares due to different accounting treatments between Japanese GAAP and U.S. GAAP with regard to financial transaction for consumer credit companies.

(Unit: ¥billion)



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# Assumptions of FY2009



	FY2008 Result	FY2009 Assumptions	1 <sup>st</sup> half Result	2 <sup>nd</sup> Half Forecast	FY2009 Forecast	(Reference) Sensitivities on Net income against the 2 <sup>nd</sup> half forecast
Currency exchange (¥/\$)	116	100	105	95	100	(¥ 0.7) billion (1 yen appreciation against USD)
Interest (%) TIBOR(¥)	0.8%	0.9%	0.9%	0.9%	0.9%	(¥ 0.3) billion (1% increase)
Crude Oil (\$/BBL)*	73	84	110	100	105	$\pm$ ¥ 0.05 – 0.1 billion (\$1/BBL increase or decrease)
Iron ore (fine) (\$/ton)**	50	85	90		90	)
Iron ore (lump) (\$/ton)**	66	112	129		129	les es atarial
Coal (hard coking) (\$/ton)**	98	300	300		300	} Immaterial
Coal (thermal) (\$/ton)**	55	125	125		125	J

<sup>\* :</sup> Oil: Brent crude oil

<sup>\*\*:</sup> Iron ore, Coal: benchmark price for Japan market

Equity oil and gas	57,200 BD***	46,600 BD***
Prorated production capacity of iron ore	9 million ton	10 million ton
Prorated production capacity of Coal	9 million ton	9 million ton

<sup>\*\*\* :</sup> BD = barrel per day, Natural gas: 6,000cf = 1 barrel

# Frontier + 2008 Quantitative Plan and Forecast //OCHU



#### Result of FY2008 and Plan / Forecast for FY2009

(Ended March 31)	FY2008 (result)	FY2009 (plan)	FY2009 (forecast)
Net income	218.6	240.0	240.0
Total assets	5,255.4	5,800.0	5,800.0
Net DER	1.7 times	1.6 times	1.6 times
ROE	23.3%	22.2%	22.2%

#### Frontier + 2008 initial plan

(Ended March 31)	FY2008	FY2009
Net income	210.0	210.0
Total assets	5,800.0	6,300.0
Net DER	1.7 times	Less than 1.7 times
ROE	21.3%	

# Net Income Forecast by Segments



	1 <sup>st</sup> Half result	Original plan for FY2009	Full year forecast	Difference	Progress	FY2008 result
Textile	13.2	22.0	26.0	4.0	51%	20.5
Machinery	3.7	23.0	11.0	(12.0)	34%	22.6
Aerospace, Electronics & Multimedia	1.9	17.0	10.0	(7.0)	19%	14.6
Energy, Metals & Minerals	86.4	128.0	160.0	32.0	54%	105.7
Chemicals, Forest Products & General Merchandise	13.2	22.0	22.0	0	60%	19.7
Food	12.4	22.0	22.0	0	56%	18.7
Finance, Realty, Insurance & Logistics Services	6.6	13.0	11.0	(2.0)	60%	10.8
Other, Adjustments & Eliminations	1.7	(7.0)	(22.0)	(5.0)	_	6.0
Net income	139.2	240.0	240.0	0	58%	218.6

# **Dividend Policy**



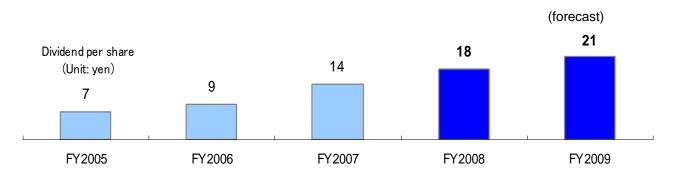
#### **Basic dividend policy**

ITOCHU maintains and reinforces its competitive power as well as increases stockholders' equity by retaining earnings to promote growth strategies. ITOCHU's basic policy regarding dividend payments is a consistent and stable distribution of returns to the stockholders considering its business performance.

Through "Frontier+ 2008", ITOCHU increases dividend amount gradually and aims to improve consolidated dividend payout ratio, while improving parent company's stockholders' equity. ITOCHU follows the policy regarding dividend payments for FY2009.

#### **Dividend for FY2009**

ITOCHU has decided to pay ¥10.5 per share for the interim dividend of FY2009. And at present, ITOCHU intends to pay ¥10.5 per share for the dividend at the end of FY2009, meaning that annual total dividend per share is ¥21.





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# FY2008 - FY2009 Mid-Term Management Plan /TOCHU

## **Frontier + 2008**

- Enhancing Corporate Value on the World Stage -

#### **Basic policies**

In addition to continuing efforts reflecting *Frontier-2006* themes, we will be more aggressive. At the same time, we will strive to become a *Global Enterprise* that is highly attractive to all stakeholders.

Global perspective: Increase earnings worldwide by developing business as a

truly global enterprise

Create new initiatives: Leverage change, take on challenges, open up new areas

Enhance human resources: Seek, foster, and fully utilize the talents of personnel

worldwide

Lilliance numan resources

#### **Key measures**

Develop new business areas

Accelerate overseas business development

Strengthen core businesses

Human resources strategy with global perspective

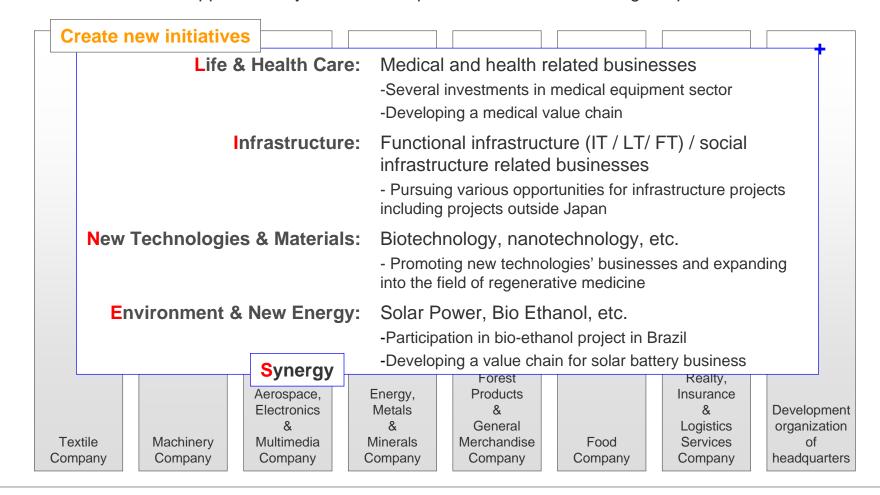
Financial strategy
Risk management
Governance / Internal control
Corporate social responsibility

### Develop New Business Areas



#### L-I-N-E-s - future earnings mainstays

✓ Total investment of approximately ¥50 billion is planned in L-I-N-E-s during the period of Frontier+ 2008.

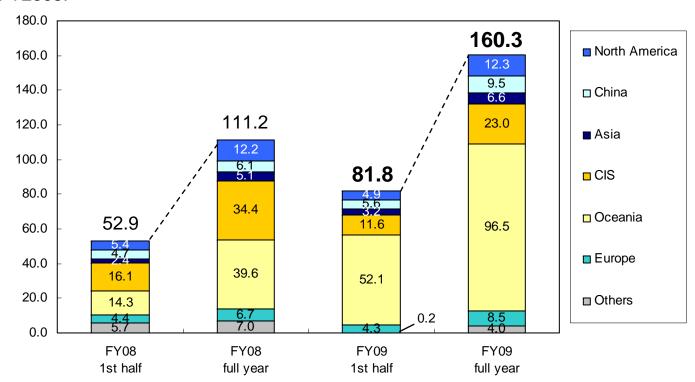


### Earnings from overseas businesses



#### Increase earnings from overseas businesses\*

- ✓ Earnings from overseas businesses is expanding primarily due to Oceania's profit expansion that is attributable to profit expansion of natural resources related business in Australia.
- ✓ Earnings from overseas businesses accounted for approximately 59% of total net income at the end of 1H of FY2009 and is expected to account for approximately 67% of total net income at the end of FY2009.



<sup>\*:&</sup>quot;Earnings from overseas businesses" is the total of net incomes of overseas trading subsidiaries and overseas group companies, plus net income of overseas branch of parent company and domestic group companies substantially operating in overseas.

### **Investment Review**



#### Frontier + 2008 investment plan and result of FY2008 and 1H of FY2009

- ✓ Frontier<sup>+</sup> 2008 earmarks total investment of ¥500 billion (gross), ¥400 billion (net) over 2 years (FY2008 FY2009).
- ✓ In 1H of FY2009, total investment of approximately ¥140 billion (gross), ¥120 billion (net) by the end of 1H.
- ✓ Total investment of approximately ¥390 billion (gross), ¥250 billion (net) has been made by the end of 1H of FY2009 from the beginning of FY2008(during the period of Frontier+ 2008).

#### Major investments of 1H of FY2009

Sector	Investment amount(¥billion)	Major investments in 1H of FY2009
Consumer related sector	Approx. 20 (70*)	Acquisitions of housing material related business in the U.S.  Additional investment to DESCENT, etc
Natural resource/energy related sector	Approx. 40 (130*)	Investment for acquisition and development of oil and gas interest in the Gulf of Mexico  Additional Investments for expansion in natural resources or energy related projects in Australia, etc
Other sector	Approx. 80 (190*)	Acquisition of domestic mobile phone related business Additional investment to a domestic car dear company Several investments in medical equipment sector, etc

<sup>\* :</sup>Aggregated investment amount (FY2008 and 1H of FY2009)

#### Full year forecast for FY2009

Total investment (gross) amount for FY2009 would be greater than the original plan by taking into consideration several large projects such as NAMISA.



1. Summary for the 1H of FY2009

Segment Information (1H of FY2009)

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5. Reference: Quarterly Information on Consolidated Operating Results

# Summary of FY2009 2Q(1)



Increase

(Decrease)

- ✓ Net income for 2Q(for the 3months ended Jun 08) is ¥76.6 billion, a record high number as 2Q profit.
- ✓ Significant increase in Energy, Metal & Multimedia and Finance, Realty, Insurance & Logistics Services compared with the same period of the previous year.

	FY09 2Q	FY08 2Q	Increase
Gross trading profit	294.3	255.7	38.6
Operating income	96.1	71.7	24.4
Income before income taxes	93.2	70.9	22.3
Equity in earnings (losses) of associated companies	16.0	(12.2)	28.1
Net income	76.6	31.1	45.4
Adjusted profit	124.1	58.5	65.6

			(Decrease)
Textile	3.4	4.5	(1.1)
Machinery	2.7	10.2	(7.5)
Aerospace, Electronics & Multimedia	1.0	2.6	(1.6)
Energy, Metals & Minerals	54.1	28.4	25.7
Chemicals, Forest Products & General Merchandise	8.0	5.8	2.2
Food	6.8	6.7	0.1
Finance, Realty, Insurance & Logistics Services	4.3	(22.5)	26.8
Other, Adjustment & Eliminations	(3.7)	(4.6)	0.9

(break out by segments) FY09 2Q FY08 2Q

Equity in earnings (losses) of associated companies

<sup>\*</sup>Adjusted profit : Gross trading profit +SG&A expenses + Net financial expenses +

# Summary of FY2009 2Q(2)



- ✓ Significant increase in net income of ¥13.9 billion compared with last quarter (1Q for the 3months ended June 08) mainly due to significant price increase in natural resources and energy sector.
- ✓ All business segment excluding Textile that had temporarily profit in 1Q increased their net income.

	FY09 2Q	FY09 1Q	Increase (Decrease)	(break out by segments)	FY09 2Q	FY09 1Q	Increase (Decrease)
Gross trading profit	294.3	247.9	46.5	Textile	3.4	9.8	(6.4)
Operating income	96.1	68.3	27.8	Machinery	2.7	1.0	1.7
Income before income taxes	93.2	76.2	17.0	Aerospace, Electronics & Multimedia	1.0	0.9	0.1
Equity in earnings (losses) of associated companies	16.0	18.9	(2.9)	Energy, Metals & Minerals	54.1	32.3	21.8
Net income	76.6	62.6	13.9	Chemicals, Forest Products & General Merchandise	8.0	5.2	2.8
				Food	6.8	5.7	1.1
Adjusted profit	124.1	90.9	33.2	Finance, Realty, Insurance & Logistics Services	4.3	2.3	2.1
*Adjusted profit : Gross trading profit +SG&A expenses +			Other, Adjustment & Eliminations	(3.7)	5.4	(9.2)	
net imancial expense	Net financial expenses +					( مونالنوال به	

<sup>©</sup> ITOCHU Corporation

Equity in earnings (losses) of associated companies

### **Quarter Information: Total**





#### [vs. 08/2Q(3months) : $$255.7bn \rightarrow $294.3bn$ ]

An increase of ¥38.6billion primarily due to retrospective application of new prices for sale of iron ore in addition to rise in prices of metal resources and energy despite decrease in Textile due to the effect of leaving of subsidiaries resulted from assessment of and withdrawal from inefficient business.

#### [vs. 09/1Q(3months) :¥247.9bn→¥294.3bn]

An increase of ¥46.5billion primarily due to retrospective application of new prices for sale of iron ore in addition to expansion of food distribution business.

#### [vs. 08/2Q(3months) : ¥31.1bn→¥76.6bn]

An increase of ¥45.4billion primarily due to increase in gross trading profit by Energy, Metals & Minerals Segment, the absence of temporarily loss of ¥15.4billion with regard to finance business.

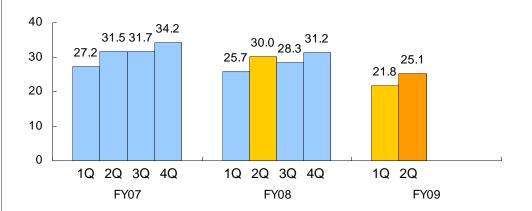
#### [vs. $09/1Q(3months) : ¥62.6bn \rightarrow ¥76.6bn$ ]

An increase of ¥13.9billion primarily due to increase in gross trading profit of Energy, Metals & Minerals Segment despite the absence of temporary profit obtained from gain on disposal of investments in 1Q in Textile Segment. (unit:¥billion)

### Quarter Information: Textile



#### [Gross Trading Profit]



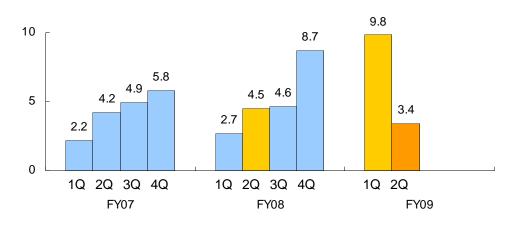
#### [vs. 08/2Q(3months) : ¥30.0bn→¥25.1bn]

A decrease of ¥4.9billion primarily due to leaving of subsidiaries resulted from assessment of and withdrawal from inefficient business.

#### 【vs. 09/1Q(3months) : ¥21.8bn→¥25.1bn】

An increase of ¥3.3billion primarily due to sales increase of fall season products.

#### [Net Income]



#### [vs. 08/2Q(3months) : ¥4.5bn→¥3.4bn]

A decrease of ¥1.1billion primarily due to the absence of gain on disposal of a investment.

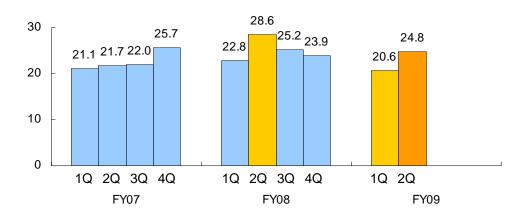
#### 【vs. 09/1Q(3months) : ¥9.8bn→¥3.4bn】

A decrease of ¥6.4billion primarily due to the absence of temporally profit obtained from gain on disposal of investments.

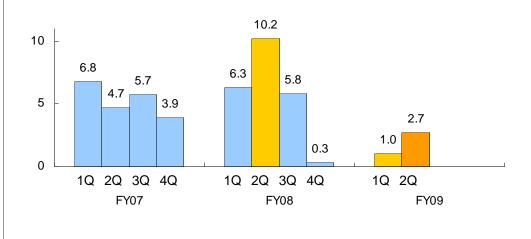
## Quarter Information: Machinery







#### [Net Income]



#### [vs. 08/2Q(3months) : ¥28.6bn→¥24.8bn]

A decrease of ¥3.7billion primarily due to sluggish performance of automobile and construction machinery business in the U.S. despite increase in ship trading transactions.

#### [vs. 09/1Q(3months) : ¥20.6bn→¥24.8bn]

An increase of ¥4.3billion primarily due to increase in ship trading transactions.

#### [vs. 08/2Q(3months) : ¥10.2bn→¥2.7bn]

A significant decrease of ¥7.5 billion primarily due to provision for doubtful A/R in Mongolia in addition to decrease in gross trading profit.

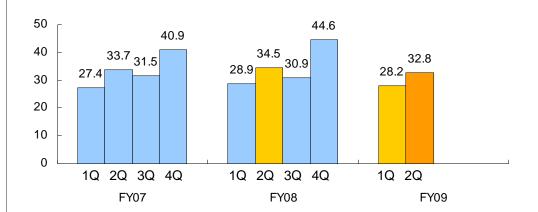
#### [vs. 09/1Q(3months) : ¥1.0bn→¥2.7bn]

An increase of ¥1.7billion primarily due to increase in ship trading transactions, automobile business in emerging countries and the absence of impairment loss of a marketable security recorded in 1Q despite the provision for doubtful A/R in Mongolia.

### Quarter Information: Aerospace, Electronics & Multimedia ///OCHU



#### [Gross Trading Profit]



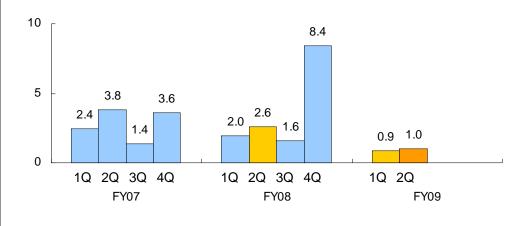
#### [vs. 08/2Q(3months) : ¥34.5bn→¥32.8bn]

A decrease of ¥1.6billion primarily due to sluggish IT-related business despite increase in domestic mobile phones sales business.

#### [vs. 09/1Q(3months) : ¥28.2bn→¥32.8bn]

An increase of ¥4.6billion primarily due to seasonality of domestic IT-related business.

#### [Net Income]



#### [vs. 08/2Q(3months) : ¥2.6bn→¥1.0bn]

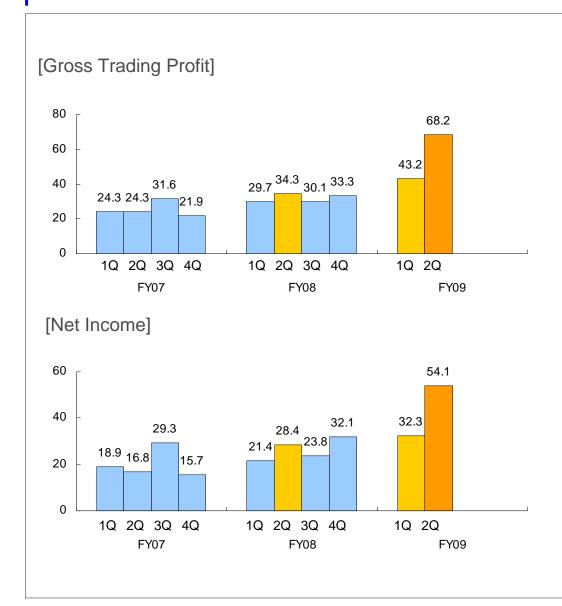
A decrease of ¥1.6billion primarily due to decrease in gross trading profit.

#### [vs. 09/1Q(3months) : ¥0.9bn→¥1.0bn]

Almost unchanged (an increase of ¥0.1billion) resulted from the fact that increase in gross trading profit offset the impact of the absence of gain in disposal of investment in 1Q.

## Quarter Information: Energy, Metals & Minerals //OCHU





#### [vs. 08/2Q(3months) : ¥34.3bn→¥68.2bn]

An increase of ¥33.9billion primarily due to retrospective application of new prices for sale of iron ore in addition to rise in prices of metal resources and energy and expansion of sales volume of iron ore.

#### [vs. 09/1Q(3months) : ¥43.2bn→¥68.2bn]

An increase of ¥25.0billion primarily due to retrospective application of new prices for sale of iron ore in addition to rise in prices of metal resources and energy and expansion of sales volume of iron ore.

#### [vs. 08/2Q(3months) : ¥28.4bn→¥54.1bn]

A significant increase of ¥25.7billion primarily due to increase in gross trading profit, dividends received from LNG-related investments and increase in equity in earnings of associated companies.

#### [vs. 09/1Q(3months) : ¥32.3bn→¥54.1bn]

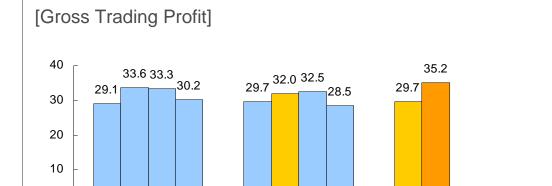
A significant increase of ¥21.8billion primarily due to increase in gross trading profit and increase in equity in earnings of associated companies. (Unit: ¥billion)

# Quarter Information: General Merchandise

1Q 2Q

FY09





1Q 2Q 3Q 4Q

FY08

#### [vs. 08/2Q(3months) : ¥32.0bn→¥35.2bn]

An increase of ¥3.2billion primarily due to steadily high prices of chemicals and steady performance in housing related business in North America.

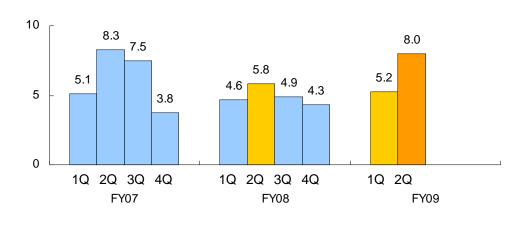
#### [vs. 09/1Q(3months) : ¥29.7bn→¥35.2bn]

An increase of ¥5.5billion primarily due to seasonality of housing related business and tire business.

#### [Net Income]

1Q 2Q 3Q 4Q

FY07



#### [vs. 08/2Q(3months) : ¥5.8bn→¥8.0bn]

An increase of ¥2.2billion primarily due to increase in gross trading profit and the absence of impairment loss relating to tire related business in the U.S..

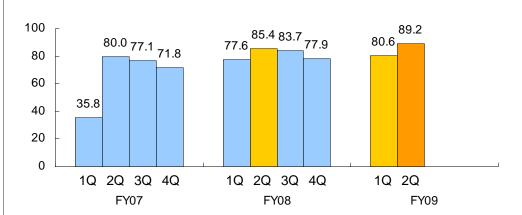
#### [vs. 09/1Q(3months) : ¥5.2bn→¥8.0bn]

An increase of ¥2.8billion primarily due to seasonality of housing related business and tire related business.

### Quarter Information: Food



#### [Gross Trading Profit]



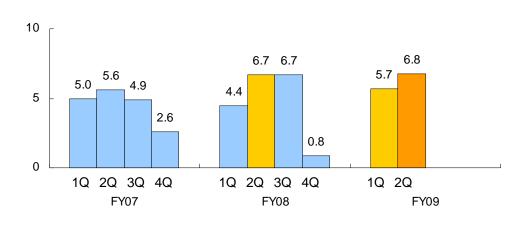
#### [vs. 08/2Q(3months) : ¥85.4bn→¥89.2bn]

An increase of ¥3.9billion primarily due to expansion of food resources and food distribution business.

#### [vs. 09/1Q(3months) : ¥80.6bn→¥89.2bn]

An increase of ¥8.6billion primarily due to seasonality and expansion of food distribution business.

#### [Net Income]



#### [vs. 08/2Q(3months) : ¥6.7bn→¥6.8bn]

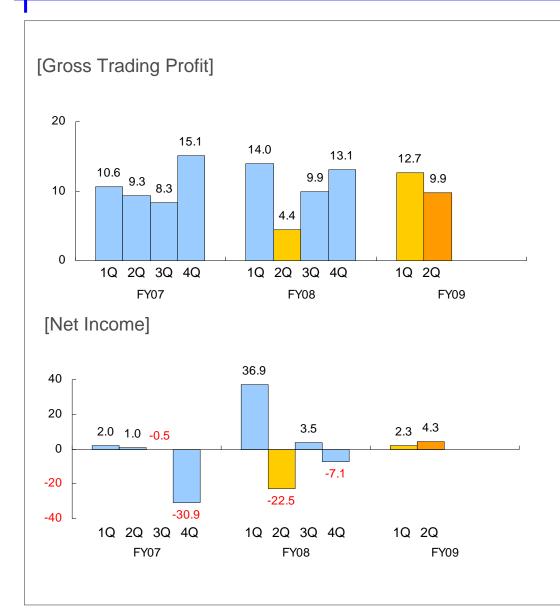
Almost unchanged (an increase of ¥0.1billion) primarily due to the fact that increase in gross trading profit together with increase in equity in earnings of associated companies offset impact of the absence of gain on disposal of investment.

#### [vs. 09/1Q(3months) : ¥5.7bn→¥6.8bn]

An increase of ¥1.1billion primarily due to seasonality and expansion of food distribution business.

# Finance, Realty, Insurance & Quarter Information: Logistics Services





#### [vs. 08/2Q(3months) : ¥4.4bn→¥9.9bn]

An increase of ¥5.4billion primarily due to the absence of devaluation loss on long-term development of real-estate business.

#### [vs. 09/1Q(3months) : ¥12.7bn→¥9.9bn]

A decrease of ¥2.8billion primarily due to decrease in sales of condominium in accordance with the absence of delivery of newly constructed condominiums in 1Q.

#### [vs. 08/2Q(3months) : ¥22.5bn in red→¥4.3bn]

A significant increase of ¥26.8billion primarily due to the absence of impairment loss in finance business in addition to increase in gross trading profit.

#### [vs. 09/1Q(3months) : ¥2.3bn→¥4.3bn]

An increase of ¥2.1billion primarily due to profit from securitization, gain from the sale of property in overseas and dividend received resulting from gain on disposal of fund assets for China bloc despite decrease in gross trading profit.



#### **Forward-Looking Statements:**

This material contains forward-looking statements regarding ITOCHU Corporation's corporate plans, strategies, forecasts, and other statements that are not historical facts. They are based on current expectations, estimates, forecasts and projections about the industries in which ITOCHU Corporation operates. As the expectations, estimates, forecasts and projections are subject to a number of risks, uncertainties and assumptions, including without limitation, changes in economic conditions; fluctuations in currency exchange rates; changes in the competitive environment; the outcome of pending and future litigation; and the continued availability of financing, financial instruments and financial resources, they may cause actual results to differ materially from those presented in such forward-looking statements. ITOCHU Corporation, therefore, wishes to caution that readers should not place undue reliance on forward-looking statements, and, further that ITOCHU Corporation undertakes no obligation to update any forward-looking statements as a result of new information, future events or other developments.

