## Highlights of Consolidated Financial Results for the First Quarter of FY 2010 (U.S. GAAP)

## Financial topics for the First Quarter of FY 2010

Unit: billion yen, (losses, decrease))

(Planned)

(Planned)

- "Net income attributable to ITOCHU (See Note 1)" decreased by \(\frac{1}{42.0}\) bil. compared with the previous 1st Q to \(\frac{1}{20.4}\) bil due to global recession and demand shrink.
- The income of "Ener., Met. & Min." much decreased due to price falls in metal resource / energy and declined sales volume in iron ore, and generally financial results remained low from the previous 4th Q. Especially, Dec. closing companies were affected by recession from Jan. to Mar. in this 1st Q. Ratios of "Net income attributable to ITOCHU" by sector were Natural resource / energy, 27%; Consumer, 64%; and Others 9%. In Consumer-related sector, steady growth recorded in Food besides gain on sales on securities.
- ITOCHU Corporation acquired C. I. Kasei Co., Ltd. and i-LOGISTICS CORP. and invested in TING HSIN HOLDING CORP. to strengthen its group's earning capacity.
- ITOCHU stockholders' equity increased by ¥96.2 bil. to ¥945.6 bil. due to improved Foreign currency translation adjustments and Unrealized holding gains on securities

through yen's depreciation and recovery of stock market compared with the previous fiscal year end. NET DER improved by 0.2 points to 1.9 times.

(Note 1) From this 1st Q SFAS160 has been applied. For details, please refer to "New Accounting Pronouncements" on (9), page 15 of "Consolidated Financial Results for the First Quarter of FY 2010 ending March 31, 2010" (Note 2) As announced dated January 28, 2009 in "(Revision) Announcement Regarding Revisions to Financial Statements of Past Fiscal Years", the consolidated financial statements for the same period of the previous fiscal years have been restated. In addition, "Total trading transactions", which is in accordance with Japanese accounting practice, for the same period of the previous fiscal years has reflected the figures restatement in an overseas subsidiary operating international trade of crude oil and petroleum products.

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<b>Consolidated Financial</b>	1st Quarter	1st Quarter	Increase (	Decrease)	Summary of changes from the same period	Outlook fo	or FY 2010
Results of Operations	FY 2010	2010 FY 2009 %		%	of the previous fiscal year	(Disclosed on	April 30, 2009)
						'	Progress(%)
Revenue	767.2	728.9	38.4	5.3%	• Revenue: Increase in Energy, Metals & Minerals due to an acquisition of ITOCHU		•
Gross trading profit	206.3	247.7	(41.3)	(16.7%)	ENEX CO., LTD., despite price falls in metal resources and energies, while decrease in Machinery due to poor market in automobiles; and in Chemicals,	975.0	21.2%
Selling, general and					Forest Products & General Merchandise due to chemical price falls		
administrative expenses	(189.4)	(178.9)	(10.4)	5.8%	• Gross trading profit: (Incr/Decr fields & business)	(785.0)	24.1%
Provision for doubtful receivables	(3.9)	(0.7)	(3.2)	-	Textile / Decr: Due to market slowdown in textile materials, fabrics and apparels	(5.0)	77.7%
Net interest expenses	(6.5)	(7.3)	0.8	(11.1%)	despite the increase from an acquisition of SANKEI CO., LTD.  Mach. / Decr: Due to poor transactions in automobile and construction machinery	(35.0)	18.6%
Dividends received	5.9	10.4	(4.4)	(42.7%)	businesses	25.0	23.8%
Net financial income (expenses)	(0.6)	3.0	(3.6)	-	ICT & Aero., Elec. / Incr: Due to expansion of domestic mobile phone business	(10.0)	(5.8%)
Gain on investments-net	2.8	5.9	(3.1)	-	Ener., Met. & Min. / Decr: Due to price falls in metal resources and energies as well		
Gain on property and equipment-net (i)	2.3	1.1	1.2	-	as decrease in sales volume of iron ore and sales volume from the oil fields owned despite increase from an acquisition of ITOCHU ENEX CO., LTD.	(i) 0	-
Other-net	10.8	(2.2)	13.0	-	Chem., FP & GM / Decr: Due to price falls in chemicals since last autumn, the slowdown in housing market in Japan and U.S., and deconsolidation of a		
Total other expenses	(178.0)	(171.8)	(6.2)	3.6%	subsidiary in U.S. despite increase from an acquisition of C. I. Kasei Co., Ltd.	(800.0)	22.2%
Income before income taxes and equity in earnings of associated companies	28.4	75.9	(47.5)	(62.6%)	Food / Incr: Due to increased sales volume in food distribution business and	175.0	16.2%
Income taxes	(15.9)	(31.3)	15.4	(49.3%)	improved profitability in fresh food materials	(85.0)	18.7%
Income before equity in earnings of associated companies	12.5	44.6	(32.1)	(72.0%)	Fin., Rlty, Insur. & LS / Decr: Due to the absence of a large-scale condominium sale	90.0	13.9%
Equity in earnings of associated companies	9.4	18.9	(9.5)	(50.4%)	in the same period of the previous fiscal year	56.0	16.8%
Net income	21.9	63.5	(41.6)	(65.6%)	• <u>SG&amp;A</u> : mainly due to increase in pension cost resulting from worsened pension	146.0	15.0%
Less: Net income attributable to the noncontrolling interest	(1.4)	(1.0)	(0.4)	38.0%	asset management in addition to increase brought by the acquisition of ITOCHU ENEX CO., LTD.	(16.0)	9.0%
Net income attributable to ITOCHU	20.4	62.5	(42.0)	(67.3%)	· Provision for doubtful receivables:	130.0	15.7%
(Reference)					Increase due to allowance for doubtful receivable	-	
Total trading transactions	2,192.5	3,064.4	(871.9)	(28.5%)	• Net financial income (expenses):	10,500.0	20.9%
Gross trading profit ratio	9.4%	8.1%	1.3%		Net interest expenses +0.8 (decline in US dollars interest rate)	9.3%	
		-			Dividends received from LNG-related investments -4.6		*
Adjusted profit	25.8	90.7	(64.9)	(71.6%)	· Gain on investments-net:	236.0	10.9%
Adjusted profit = Gross trading pr	ofit + SG&A e	xpenses + Net	financial inc	ome	Remeasurement loss for pre-existing interests resulting from obtaining control -3.5, Impairment loss on investments +4.5, Net gain on sales of investments -5.5,		
+ Equity in ear	nings of assoc	iated compani	es		Loss on business disposals and others +1.4		
Net income attributable to ITOCHU and Adjusted profit  : Adjusted profit : Net income attributable					• Gain on property and equipment-net:	Dividend I	Information
150			: Net inco	to ITOCHU	Net gain on sales of property and equipment +1.3	(Per S	Share)
100	122.9 85.6	90.7			• Other-net: Gain on bargain purchase +9.1, Decreased hedging cost for dividends		
100		62.5			from LNG-related investments	Annual	15 yen
129.5 +0.0 +7.7						(m)	13 yell

(Note 3) For the effects on Consolidated Statements of Income and Consolidated Balance Sheets in this 1st Q resulting from acquisitions and obtaining control of main group companies in this 1st Q and in the previous FY, please refer to "(Note 1)", "(Note 2)" and "(Note 3)" in "Qualitative Information & Consolidated Financial Statements" on page 5 of "Consolidated Financial Results for the First Quarter of FY 2010 ending March 31, 2010"

FY08//1Q FY09/1Q FY10/1Q

Equity in earnings of assoc. co.: Century Tokyo Leasing Corporation

[some profit related to a merger +0.8] / Marubeni-Itochu Steel Inc. -4.0 Orient Corporation -2.1 / Equity-method associated companies of IMEA -1.4 Japan Brazil Paper and Pulp Resources Development Co., Ltd. -1.3

Gross trading profit (Note 4) Net income attributable to ITOCHU [Net income attributable to ITOCHU] Summary of changes

Operating Segment	1st Quarter   Increase   FY 2010   FY 2009   (Decrease)					from the same period of the previous fiscal year	
Information			1st Quarter FY 2010			(Note 4) Please refer to "Summary of changes from the same period of the previous fiscal year" in "Consolidated Financial Results of Operations"	
Textile	20.4	21.8	(1.4)	0.8	9.8	(9.0)	Significant decrease due to the absence of gains on sales of investments in the same period of the previous fiscal year in addition to decreased gross trading profit
Machinery	11.5	20.4	(8.9)	(0.4)	0.8	(1.2)	Decrease due to low performance in automobile & construction machinery despite increased equity in earnings of some profit related to a merger of assoc. co. and the absence of impairment loss on investments in the previous 1Q
ICT, Aerospace & Electronics	28.7	28.2	0.4	(0.6)	0.9	(1.4)	Decrease due to decreased gains on sales of investments
Energy, Metals & Minerals	25.1	43.2	(18.1)	5.6	32.3	(26.7)	Significant decrease due to decreased dividends received from LNG-related investments resulting from oil price fall and decreased equity in earnings of assoc.co. in addition to decreased gross trading profit
Chemicals, Forest Products & General Merchandise	23.6	29.7	(6.2)	2.2	5.2	(3.0)	Decrease due to decreased gross trading profit and worsened equity in earnings (losses) of associated companies despite profit from obtaining control of C. I. Kasei Co., Ltd.
Food	82.5	80.6	1.9	13.0	5.7	7.3	Significant increase due to gain on sale of an investment in addition to increase in gross trading profit
Finance, Realty, Insurance & Logistics Services	7.9	12.7	(4.8)	2.0	2.3	(0.3)	Decrease due to worsened gross trading profit despite profit from obtaining control of i-LOGISTICS CORP.
Other, Adjustments & Eliminations	6.7	11.0	(4.3)	(2.2)	5.4	(7.7)	Decrease due to yen's appreciation, worsened gross trading profit, and increase in pension cost
Total	206.3	247.7	(41.3)	20.4	62.5	(42.0)	

## July 31, 2009 ITOCHU Corporation

Components of Net Income attributable to ITOCHU	1st Quarter FY 2010	1st Quarter FY 2009	Increase (Decrease)	Components of Net income attributable to ITOCHU  2: Parent company 2: Group companies						
				62.6 52.8 S: Overseas trading subsidiaries 19.2 22.4 16.4 21.1 18.4 S: Consolidation						
Parent company	21.1	45.1	(24.0)	$\frac{19.2}{3.7} = \frac{16.4}{4.1} = \frac{16.4}{4.42.2} = \frac{21.1}{4.0} = \frac{21.1}{18.4}$ adjustments						
Group companies	18.4	52.8	(34.5)							
Overseas trading subsidiaries	1.3	4.0	(2.7)	(39.5)						
Consolidation adjustments	(20.4)	(39.5)	19.1							
Net income attributable to ITOCHU	20.4	62.5	(42.0)	FY06/1Q FY07/1Q FY08/1Q FY09/1Q FY10/1Q						
Earnings from overseas businesses (*) Share of earnings from overseas businesses	9.8 48%	35.3 57%	(25.5)	(*) "Earnings from overseas businesses" is the total of net income attributable to ITOCHU of overseas tradi subsidiaries and overseas group companies, plus net income attributable to ITOCHU of overseas branch of company and domestic group companies substantially operating in overseas.						
	1.0	1.0	· ·	Let Quarter Let Quarter Summary of changes from						
Share of Group Companies Reporting Profits	1st Quarter FY 2010	1st Quarter FY 2009	Increase (Decrease)	Group Companies  1st Quarter FY 2010  1st Quarter FY 2009  1st Quarter FY 2009  summary of changes not the same period of the previous fiscal year						
(Note 5) From this quarter, the criteria to companies directly invested by ITOCHU				(Major Group Companies Reporting Profits) (C): Consolidated subsidiary, (E): Equity-method associated com						
Share of group co. reporting profits	63.0%	68.1%	(5.1%)	ITOCHI Minerals & Energy Decrease due to reduction of s						
Number of group co. reporting profits	266	284	(18)	of Australia Pty Ltd (IMEA) (C) 6.6 15.2 volume in iron ore and price f						
Number of group co. reporting losses	156	133	23	ITOCHII Oil Exploration Decrease due to reduction of s						
Total	422	417	5	(Azerbaijan) Inc.  (C)  0.5  12.4  Decrease due to reduction of a volume and lower oil price  Decrease due to reduced demi						
P/L of Group Companies	1st Quarter	1st Quarter	Increase	Marubeni-Itochu Steel Inc.(MISI) (E) 0.7 4.7 Decrease due to reduced dema for steel products in and out o Japan						
Reporting Profits / Losses	FY 2010	FY 2009	(Decrease)	FamilyMart Co., Ltd. (E) 1.2 1.5 Decrease due to impairment los stores despite the steady growth daily cales and number of myther						
Group co. reporting profits	31.3	63.2	(31.9)	(Major Group Companies Reporting Losses)						
Group co. reporting losses	(11.5)	(6.3)	(5.2)	ITC Nuclear Fuel Service Decrease due to worsened sale						
Total	19.7	56.9	(37.2)	(Cayman) Ltd. (C) (1.2) (0.3) profit resulting from declir uranium market prices						
(Group companies)				ITOCHU Petroleum Co., (Hong Kong) Ltd.  (O.8)  (O.8)  (O.1)  Decrease due to worsened sale profit resulting from declining upon the profit resulting from declining to redect the profit resulting from the						
Group co. reporting profits	29.3	58.8	(29.4)	uranium market prices						
Group co. reporting losses	(10.9)	(5.9)	(5.0)	P/L of Group Companies Reporting Profits / Losses						
Total of Group companies	18.4	52.8	(34.5)							
(Organization distribution   1.11.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.				41.6 37.0 56.9 reporting losses						
(Overseas trading subsidiaries)	1.0		(2.5)	30.7 26.0 31.3 19.7						
Group co. reporting profits	1.9	4.4	(2.5)							
Group co. reporting losses	(0.6)	(0.4)	(0.2)	(4.7) (4.6) (5.3) (6.3) (11.5)						
Total of Overseas trading subsidiaries	1.3	4.0	(2.7)	FY06/1Q FY07/1Q FY08/1Q FY09/1Q FY10/1Q						
Financial Position	June 30 2009	March 31 2009	Increase (Decrease)	Summary of changes from the previous fiscal year end  Outl March						
Total assets	5,380.8	5,192.1	188.7	Total assets / Increase 5,5						
Interest-bearing debt	2,410.1	2,389.3	20.8	Increase: "Trade receivables", "Inventories", and "Net property and equipment" resulting from an acquisition of C. I. Kasei Co., Ltd. in Chemicals, Forest Products & General Merchandise as well as, in Food, a new investment in 2,4						
Net interest-bearing debt	1,800.8	1,756.8	44.0	an enterprise group operating food/distribution business in China and Taiwan						
ITOCHU stockholders' equity	945.6	849.4	96.2	ITOCHU stockholders' equity / Increase Increase: Net income attributable to ITOCHU, "Foreign currency translation adjustments" (yen's depreciation), 9						
Net debt-to-equity ratio (times)	1.9	2.1	improved 0.2	"Unrealized holding gains on securities" <u>Decrease</u> : Dividend payment; "NET DER" improved by 0.2 points to 1.9 times  under						
Cash Flows	1st Quarter FY 2010	1st Quarter FY 2009	Increase (Decrease)	Condition of Cash Flows for FY 2010						
Operating activities	767	70.0		Operating: Net cash-inflow mainly due to progress in collection of Trade receivables in the consumer and						
	76.7	70.0	6.7	related sector and in ICT, Aerospace & Electronics						
Investing activities	(74.5)	(38.4)	(36.1)	and Taiwan and additional investments related to acquisitions of C. I. Vacci Co. Ltd. and i. I. OCISTICS CORD						
Financing activities	(35.1)	(66.9)	31.8	Financing: Net cash-outflow (net repayment) due to dividends payment and repayments of a part of debt by the						
				Financing: Net cash-outflow (net repayment) due to dividends payment and repayments of a part of debt by						

Major Indicates			FY 2010	1st Quarter FY 2009	Changes	Major Indicates		FY 2010	FY 2009	Changes
Foreign exchange (Yen/US\$)  Dec. closing	Mar closing	Average (AprJun.)	97.51	102.19	(4.68)	Interest, JPY TIBOR 3M, average (AprJun.)		0.596%	0.841%	(0.245%)
	war. closing	June 30th	Jun-09 96.01	Mar-09 98.23	(2.22)	Interest, US\$ LIBOR 3M,	average (JanMar.)	1.240%	3.289%	(2.049%)
	Dec. closing	Average (JanMar.)	90.93	109.18	(18.25)		(AprJun.)	59.75	122.95	(63.20)
		March 31st	Mar-09 98.23	Dec-08 91.03	7.20	average (US\$/BBL)	(JanMar.)	45.67	96.48	(50.81)

(Note 6) "ITOCHU" in items of A/C on the consolidated financial statements represents ITOCHU Corporation.