FY2011 1st Half Business Results Summary

November 5, 2010 Masahiro Okafuji, President and CEO ITOCHU Corporation

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- 1. Summary of FY2011 1st Half
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- 3. Key Measures
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Summary of the FY2011 1st Half Business Environment



Summary of the FY2011 1st Half

- ✓ Gross trading profit: ¥ 505.3 billion
- ✓ Net income attributable to ITOCHU: ¥103.0 billion
- √Total ITOCHU stockholders' equity: ¥1 trillion and 119.4 billion
- ✓ Net DER: 1.54 times

Business Environment

- √Global economy continues its moderate recovery, especially in emerging countries.
- ✓ Chinese economy maintains its high growth rate, due to economic expansion measures
 by the government.
- ✓U.S. economy continues its sluggish growth.
- ✓ Japanese economy recovers gradually, however, the pace of recovery slows.
- ✓ Commodity prices keep rising, supported by strong demand from emerging countries.
- ✓ Japanese yen appreciated significantly to the ¥80–¥85 level.

Summary of FY2011 1st Half

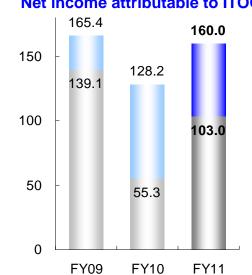


| | FY2010 | FY2011 | Increase/Decrease | | FY2011 Increase/Decrease FY | | FY20 | 11 |
|--|----------|----------------------|-------------------|--------|-----------------------------|----------|------|----|
| | 1st Half | 1 st Half | | | Original Plan | Progress | | |
| | (a) | (b) | (b)-(a) | % | (c) | (b)/(c) | | |
| Gross trading profit | 440.0 | 505.3 | +65.3 | +15% | 1,080.0 | 47% | | |
| Trading income | 53.7 | 115.9 | +62.2 | +116% | 260.0 | 45% | | |
| Equity in earnings of associated companies | 20.8 | 37.7 | +16.9 | +81% | 65.0 | 58% | | |
| Net income attributable to ITOCHU | 55.3 | 103.0 | +47.6 | +86% | 160.0 | 64% | | |
| A 11 | 70.0 | 457.0 | 04.0 | 4.070/ | 205.0 | 400/ | | |
| Adjusted profit | 76.0 | 157.6 | +81.6 | +107% | 325.0 | 48% | | |



1,080.0 1,060.5 924.4 1,000 500 542.1 505.3 440.0 FY09 FY10 FY11

Net income attributable to ITOCHU



: Full year (Result/Forecast)

: 1st Half (Result)

Gross Trading Profit by Segment



| | FY2010 Result | FY2010 1 st Half (a) | FY2011 1 st Half (b) | Increase/ Decrease (b)-(a) | FY2011 Original Plan (c) | Progress (b)/(c) |
|--|------------------|---------------------------------------|---------------------------------------|----------------------------------|--------------------------------|---------------------|
| Textile | 102.7 | 45.6 | 60.8 | +15.2 | 142.0 | 43% |
| Machinery | 43.3 | 24.0 | 25.2 | +1.2 | 54.0 | 47% |
| ICT, Aerospace & Electronics | 136.4 | 61.7 | 60.9 | -0.8 | 144.0 | 42% |
| Energy, Metals & Minerals | 141.6 | 57.6 | 100.4 | +42.8 | 211.0 | 48% |
| Metals & Minerals | 55.0 | 21.9 | 60.9 | +39.0 | 116.0 | 53% |
| Energy | 86.6 | 35.7 | 39.5 | +3.8 | 95.0 | 42% |
| Chemicals, Forest Products & General Merchandise | 110.1 | 51.8 | 58.8 | +7.0 | 118.0 | 50% |
| Forest Products & General Merchandise | 50.3 | 22.3 | 27.3 | +5.0 | 56.0 | 49% |
| Chemicals | 59.8 | 29.6 | 31.5 | +2.0 | 62.0 | 51% |
| Food | 335.5 | 171.3 | 172.2 | +1.0 | 340.0 | 51% |
| Finance, Realty, Insurance & Logistics Services | 35.6 | 16.7 | 16.6 | -0.1 | 46.0 | 36% |
| Finance, Insurance & Logistics Services | 19.4 | 9.6 | 10.2 | +0.6 | 24.0 | 43% |
| Construction & Realty | 16.2 | 7.1 | 6.4 | -0.7 | 22.0 | 29% |
| Other, Adjustments & Eliminations | 19.2 | 11.4 | 10.4 | -1.0 | 25.0 | 42% |
| Total | 924.4 | 440.0 | 505.3 | +65.3 | 1,080.0 | 47% |

Net Income Attributable to ITOCHU by Segment 7000000

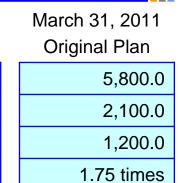


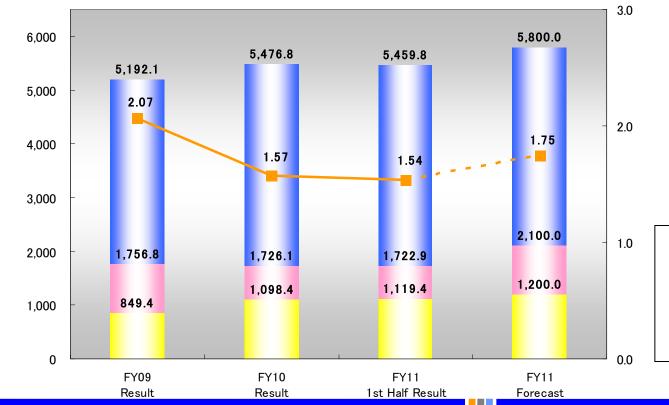
| | FY2010 Result | FY2010 1 st Half (a) | FY2011 1 st Half (b) | Increase/ Decrease (b)-(a) | FY2011 Original Plan (c) | Progress (b)/(c) |
|--|------------------|---------------------------------------|---------------------------------------|----------------------------------|--------------------------------|---------------------|
| Textile | 22.4 | 7.1 | 7.1 | -0.0 | 21.0 | 34% |
| Machinery | 3.7 | 4.0 | 6.5 | +2.5 | 8.0 | 81% |
| ICT, Aerospace & Electronics | 6.0 | 1.2 | 4.6 | +3.4 | 10.0 | 46% |
| Energy, Metals & Minerals | 65.7 | 26.1 | 62.9 | +36.9 | 115.0 | 55% |
| Metals & Minerals | 42.9 | 16.7 | 55.4 | +38.7 | 95.0 | 58% |
| Energy | 22.8 | 9.4 | 7.5 | -1.9 | 20.0 | 37% |
| Chemicals, Forest Products & General Merchandise | 19.3 | 8.1 | 13.9 | +5.7 | 20.0 | 69% |
| Forest Products & General Merchandise | 4.7 | 0.5 | 6.7 | +6.2 | 9.0 | 74% |
| Chemicals | 14.6 | 7.6 | 7.2 | -0.4 | 11.0 | 65% |
| Food | 27.8 | 18.5 | 15.4 | -3.1 | 27.0 | 57% |
| Finance, Realty, Insurance & Logistics Services | -4.2 | 2.3 | 0.2 | -2.2 | 5.0 | 4% |
| Finance, Insurance & Logistics Services | -5.8 | 3.4 | 1.0 | -2.4 | 2.0 | 50% |
| Construction & Realty | 1.6 | -1.0 | -0.8 | +0.2 | 3.0 | - |
| Other, Adjustments & Eliminations | -12.4 | -12.1 | -7.6 | +4.4 | -46.0 | - |
| Total | 128.2 | 55.3 | 103.0 | +47.6 | 160.0 | 64% |

Financial Position



| | March 31, 2010 Result | September 30, 2010 Result | Increase/ Decrease |
|-----------------------------------|--------------------------|------------------------------|-----------------------|
| Total assets | 5,476.8 | 5,459.8 | -17.1 |
| Net interest-bearing debt | 1,726.1 | 1,722.9 | -3.2 |
| Total ITOCHU stockholders' equity | 1,098.4 | 1,119.4 | +21.0 |
| Net DER | 1.57 times | 1.54 times | - 0.03 point |







: Net interest-bearing debt

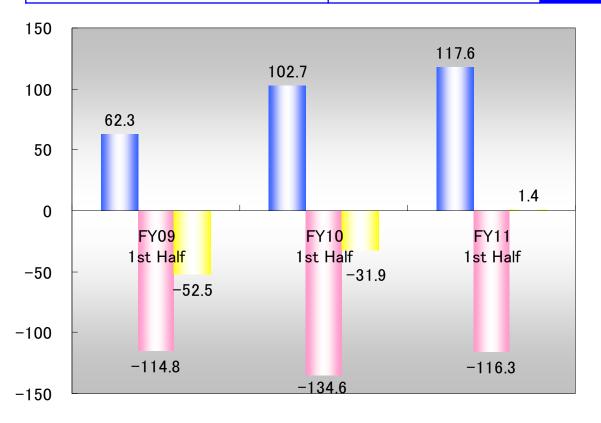
: ITOCHU stockholders' equity

: Net DER (Unit : times)

Cash Flows



| | FY2010 1 st Half Result | FY2011 1 st Half Result | Increase/Decrease |
|----------------------|---------------------------------------|---------------------------------------|-------------------|
| Operating activities | 102.7 | 117.6 | +15.0 |
| Investing activities | -134.6 | -116.3 | +18.4 |
| Financing activities | -56.0 | -48.0 | +8.0 |



: Cash flows from operating activities

: Cash flows from investing activities

: Free cash flows



- 1. Summary of FY2011 1st Half
- 2. Forecast for FY2011
- 3. Key Measures
- 4. Segment Information

Forecast for FY2011



| | FY2010 Result | FY2011 1 st Half Result | FY2011 Forecast |
|--|------------------|---------------------------------------|--------------------|
| Gross trading profit | 924.4 | 505.3 | 1,080.0 |
| Trading income | 147.4 | 115.9 | 260.0 |
| Equity in earnings of associated companies | 36.3 | 37.7 | 65.0 |
| Net income attributable to ITOCHU | 128.2 | 103.0 | 160.0 |

| Total assets | 5,476.8 |
|-----------------------------------|------------|
| Net interest-bearing debt | 1,726.1 |
| Total ITOCHU stockholders' equity | 1,098.4 |
| Net DER | 1.57 times |

| 5,459.8 | 5,800.0 |
|------------|------------|
| 1,722.9 | 2,100.0 |
| 1,119.4 | 1,200.0 |
| 1.54 times | 1.75 times |

◆ FY2011 Forecast is kept unchanged from the beginning of the year.

Forecast for FY2011 - Gross Trading Profit by Segment -



| | FY2010 FY2011 | | FY2011 |
|--|---------------|-----------------------------|----------|
| | Result | 1 st Half Result | Forecast |
| Textile | 102.7 | 60.8 | 142.0 |
| Machinery | 43.3 | 25.2 | 54.0 |
| ICT, Aerospace & Electronics | 136.4 | 60.9 | 144.0 |
| Energy, Metals & Minerals | 141.6 | 100.4 | 211.0 |
| Metals & Minerals | 55.0 | 60.9 | 116.0 |
| Energy | 86.6 | 39.5 | 95.0 |
| Chemicals, Forest Products & General Merchandise | 110.1 | 58.8 | 118.0 |
| Forest Products & General Merchandise | 50.3 | 27.3 | 56.0 |
| Chemicals | 59.8 | 31.5 | 62.0 |
| Food | 335.5 | 172.2 | 340.0 |
| Finance, Realty, Insurance & Logistics Services | 35.6 | 16.6 | 46.0 |
| Finance, Insurance & Logistics Services | 19.4 | 10.2 | 24.0 |
| Construction & Realty | 16.2 | 6.4 | 22.0 |
| Other, Adjustments & Eliminations | 19.2 | 10.4 | 25.0 |
| Total | 924.4 | 505.3 | 1,080.0 |

◆ FY2011 Forecast is kept unchanged from the beginning of the year.

Forecast for FY2011 - Net Income Attributable to ITOCHU by Segment -



| | FY2010 Result | FY2011 1 st Half | FY2011 Original Plan (a) | FY2011 Forecast (b) | Increase/ Decrease (b)-(a) |
|--|------------------|--------------------------------|--------------------------------|---------------------------|----------------------------------|
| Textile | 22.4 | 7.1 | 21.0 | 21.0 | - |
| Machinery | 3.7 | 6.5 | 8.0 | 8.0 | - |
| ICT, Aerospace & Electronics | 6.0 | 4.6 | 10.0 | 10.0 | - |
| Energy, Metals & Minerals | 65.7 | 62.9 | 115.0 | 115.0 | - |
| Metals & Minerals | 42.9 | 55.4 | 95.0 | 99.5 | +4.5 |
| Energy | 22.8 | 7.5 | 20.0 | 15.5 | -4.5 |
| Chemicals, Forest Products & General Merchandise | 19.3 | 13.9 | 20.0 | 20.0 | - |
| Forest Products & General Merchandise | 4.7 | 6.7 | 9.0 | 9.0 | - |
| Chemicals | 14.6 | 7.2 | 11.0 | 11.0 | - |
| Food | 27.8 | 15.4 | 27.0 | 27.0 | - |
| Finance, Realty, Insurance & Logistics Services | -4.2 | 0.2 | 5.0 | 5.0 | - |
| Finance, Insurance & Logistics Services | -5.8 | 1.0 | 2.0 | 2.0 | - |
| Construction & Realty | 1.6 | -0.8 | 3.0 | 3.0 | - |
| Other, Adjustments & Eliminations | -12.4 | -7.6 | -46.0 | -46.0 | - |
| Total | 128.2 | 103.0 | 160.0 | 160.0 | _ |

Assumptions for FY2011



Assumptions for FY2011

| | FY2010 Result | FY2011 Original Plan | FY2011 1Q Result | FY2011 2Q Result | (Reference) Sensitivities on net income attributable to ITOCHU against the 2 nd half forecast |
|-------------------------------|--------------------------------|--------------------------------------|---------------------------------------|---------------------------------------|--|
| Exchange rate(YEN / US\$) | 93 | 90 | 92 | 88 | ¥ -0.7 billion (1 yen appreciation against US\$) |
| Interest(%)YEN TIBOR | 0.5% | 0.5% | 0.4% | 0.4% | ¥ -1.3 billion (1% increase) |
| Crude oil(US\$ / BBL)* | 62 | 79 | 77 | 79 | ± ¥ 0.1 billion (US\$1 / BBL increase/decrease) |
| Iron ore(US\$ / TON)* | 60 (fine ore) 72 (lump ore) | 114 (fine ore)** 137 (lump ore)** | 120 (fine ore)** N.A. (lump ore)** | 147 (fine ore)** N.A. (lump ore)** | Please refer to the below.*** |
| Hard coking coal(US\$ / TON)* | 129 | 200** | 200** | 225** | J |
| Thermal coal (US\$ / TON)* | 70 | 98 | 98 | 98 | Immaterial *** |

- Crude oil is Brent crude oil. Iron ore and hard coking coal prices for FY2010 and thermal coal prices for FY2010 and FY2011 are the benchmark prices in Japan.
- ** FY2011 prices for iron ore and hard coking coal are prices that ITOCHU regards as general transaction prices based on the market, and the actual sales prices are decided based on negotiations with customers.

Prices for the 3rd quarter of FY2011 that ITOCHU regards are as follows:

Iron ore: US\$ 127 / TON; hard coking coal: US\$ 209 / TON

*** For reference, if the sales price per TON assumed varies by US\$1, the effect on 2nd half net income attributable to ITOCHU will be as follows:

Iron ore: ±¥0.3 billion; coal: ±¥0.2 billion

(The above estimates vary according to changes in sales volume, foreign exchange rates and production costs.)

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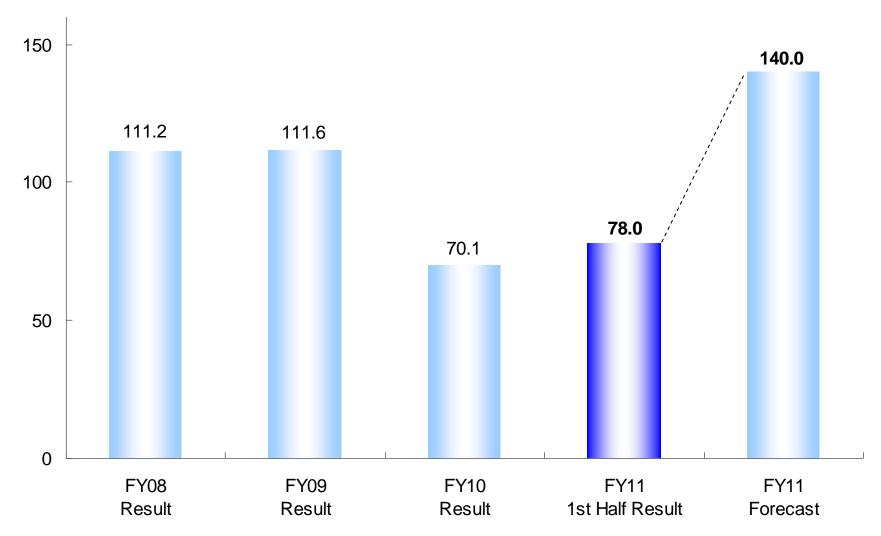


| | FY2010 |
|---|---|
| Natural Resource/ Energy-Related Sector | IMEA expansion Bio Ethanol (Brazil) ACG expansion etc. |
| | 60 billion yen |
| Consumer-Related Sector | TING HSIN ((CAYMAN ISLANDS) HOLDING CORP. Watakyu seimoa Corp. UNY, Leilian etc. |
| | 120 billion yen |
| Other Sectors | C.I. Kasei TOB ITOCHU Logistics TOB Century Tokyo Leasing Toda America、ENER-1 etc. 100 billion yen |
| Gross amount | 280 billion yen |
| Net amount | 240 billion yen |

| FY2011 1Q | FY2011 2Q | FY2011 1st Half | FY2011 |
|---|--|-----------------|------------------------------------|
| Uranium Project in Namibia IMEA expansion ACG expansion etc. | Uranium Project in Namibia IMEA expansion ACG expansion Aston etc. | 50 billion yen | |
| 20 billion yen | 30 billion yen | | |
| NIPPON ACCESS TOB etc. | Lucky Pai etc. | 50 billion yen | Gross amount 250 billion yen |
| 30 billion yen | 20 billion yen | | Net amount 150 ~ 200 |
| Advance Residence etc. 20 billion yen | Domestic Logistics Fund Kenedix etc. 20 billion yen | 40 billion yen | billion yen |
| | | 140 billion von | |
| 70 billion yen | 70 billion yen | 140 billion yen | |
| | | 110 billion yen | |

Earnings from Overseas Businesses





Dividend Policy

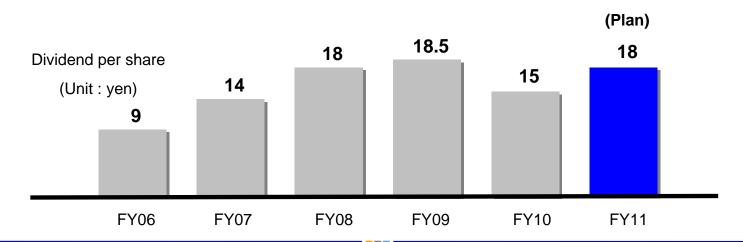


Basic Dividend Policy

ITOCHU uses retained earnings to replenish stockholders' equity to promote its growth strategy as well as to maintain and reinforce its competitive power. ITOCHU's basic policy regarding dividend payments calls for giving consideration to consolidated performance and maintaining a stable distribution of returns to stockholders.

Dividend for FY2011

ITOCHU has decided to pay ¥9.0 per share for an interim dividend of FY2011. And at present, ITOCHU intends to pay ¥9.0 per share for the dividend at the end of FY2011, meaning that annual total dividend per share is ¥18.0.



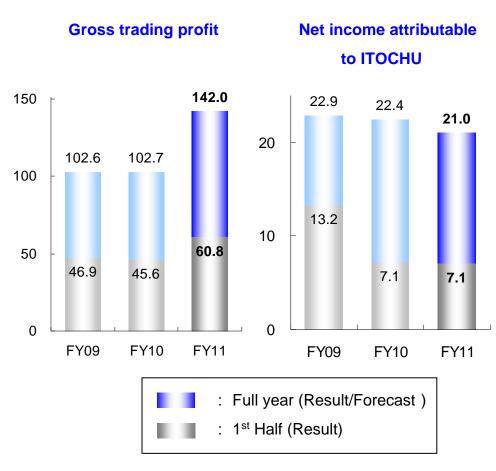


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Textile





FY2011 1st Half Results

Despite a decrease in equity in earnings of associated companies, thanks to the contribution by newly acquired subsidiaries and affiliates, such as JAVA HOLDINGS CO., LTD. and LEILIAN CO., LTD., net income attributable to ITOCHU posted in the 1st half of FY2011 is ¥7.1 billion, a similar level with the 1st half of FY2010.

FY2011 Forecast

Even though the slump in the textile market is expected to continue, thanks to the contribution by newly acquired subsidiaries and affiliates, the initial target of net income attributable to ITOCHU of ¥21.0 billion is expected to be achieved.

Profits / Losses from Major Group Companies

| | 1 st l | Half | Full Year | |
|--------------------------------------|-------------------|------|-----------|------|
| | FY10 | FY11 | FY10 | FY11 |
| JOI'X CORPORATION | -0.5 | -0.2 | 0.1 | 0.4 |
| SANKEI COMPANY LIMITED | 0.1 | 0.9 | -0.1 | 1.6 |
| ITOCHU Textile Prominent (ASIA) Ltd. | 0.2 | 0.1 | 0.5 | 0.4 |
| ITOCHU TEXTILE (CHINA) CO., Ltd. | 0.3 | 0.3 | 0.9 | 1.0 |

| | FY | 10 | FY | 11 |
|-----------------------------------|----------------------|-----------|----------------------|-----------|
| | 1 st Half | Full Year | 1 st Half | Full Year |
| Gross trading profit | 45.6 | 102.7 | 60.8 | 142.0 |
| Net income attributable to ITOCHU | 7.1 | 22.4 | 7.1 | 21.0 |
| | | | /1.1 | - !!!! |

Machinery

43.3

24.0

FY10

71.9

45.3

FY09

50

0

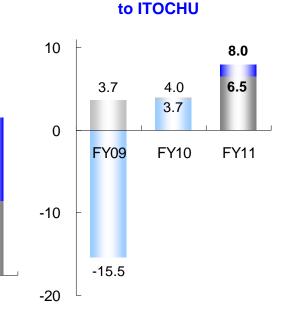




54.0

25.2

FY11



: Full year (Result/Forecast)

: 1st Half (Result)

FY2011 1st Half Results

Thanks to the recovery in the automobile and construction machinery businesses, especially businesses related to emerging countries, and despite impairment loss on investment securities, net income attributable to ITOCHU posted in the 1st half of FY2011 is ¥6.5 billion, an increase of ¥2.5 billion from the 1st half of FY2010.

FY2011 Forecast

The automobile and construction machinery businesses will maintain their good conditions, and the initial target of net income attributable to ITOCHU of ¥8.0 billion is expected to be achieved.

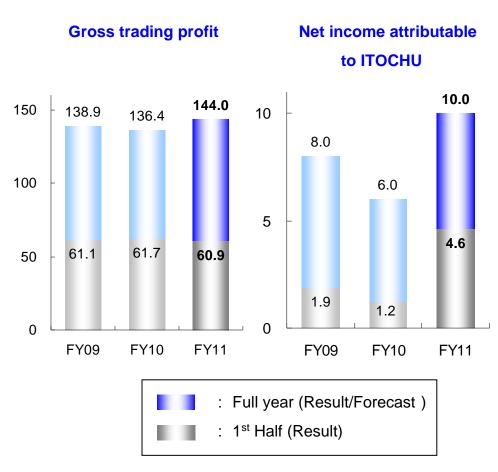
Profits / Losses from Major Group Companies

| | 1 st | Half | Full Year | | |
|---|-----------------|------|-----------|------|--|
| | FY10 | FY11 | FY10 | FY11 | |
| ITOCHU Automobile America Inc. | -0.3 | 0.2 | -1.0 | 0.2 | |
| ITOCHU CONSTRUCTION MACHINERY CO., LTD. | 0.1 | 0.3 | 0.5 | 0.5 | |

| | FY10 | | FY11 | 1 |
|-----------------------------------|----------------------|-----------|----------------------|-----------|
| | 1 st Half | Full Year | 1 st Half | Full Year |
| Gross trading profit | 24.0 | 43.3 | 25.2 | 54.0 |
| Net income attributable to ITOCHU | 4.0 | 3.7 | 6.5 | 8.0 |
| | | | | |

ICT, Aerospace & Electronics





FY2011 1st Half Results

Despite a decrease of transaction volumes in the industrial machinery-related and ICT-related businesses, thanks to the increase in equity in earnings of associated companies, net income attributable to ITOCHU posted in the 1st half of FY2011 is ¥4.6 billion, an increase of ¥3.4 billion from the 1st half of FY2010.

FY2011 Forecast

Overall, these businesses are expected to keep on track with the initial plan, and the initial target of net income attributable to ITOCHU of ¥10.0 billion is expected to be achieved.

Profits / Losses from Major Group Companies

| | 1 st I | Half | Full Year | |
|--|-------------------|------|-----------|------|
| | FY10 | FY11 | FY10 | FY11 |
| ITOCHU Techno-Solutions Corporation | 1.6 | 1.5 | 6.8 | 6.6* |
| ITC NETWORKS CORPORATION | 0.9 | 0.4 | 1.6 | 1.3* |
| Excite Japan Co., Ltd. | -0.1 | ** | 0.0 | 0.1* |
| SPACE SHOWER NETWORKS INC. | 0.0 | 0.0 | -0.1 | 0.0* |

^{*} Annual forecasts announced by respective companies ×share

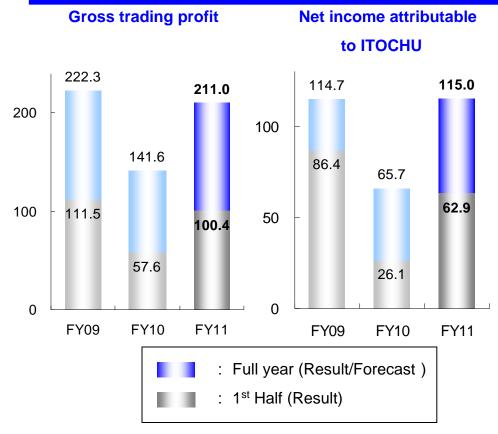
^{**} Not disclosed because financial results not yet announced

| | FY10 | | FY | 11 |
|-----------------------------------|----------------------|-----------|----------------------|-----------|
| | 1 st Half | Full Year | 1 st Half | Full Year |
| Gross trading profit | 61.7 | 136.4 | 60.9 | 144.0 |
| Net income attributable to ITOCHU | 1.2 | 6.0 | 4.6 | 10.0 |

Energy, Metals & Minerals



Full Year



FY2011 1st Half Results

Despite a poor operation in petroleum product transactions, thanks to the rising prices of iron ore, coal and crude oil; an increase in the sales volume of iron ore and coal; an increase in dividends received from the LNG business; a gain on property and equipment-net and an increase in equity in earnings of associated companies, net income attributable to ITOCHU posted in the 1st half of FY2011 is ¥62.9 billion, an increase of ¥36.9 billion from the 1st half of FY2010.

FY2011 Forecast

The Energy division has revised its forecast of net income attributable to ITOCHU to ¥15.5 billion, a decrease of ¥4.5 billion, due to poor operation in petroleum product transactions. On the other hand, the Metals & Minerals division has revised its forecast to ¥99.5 billion, an increase of ¥4.5 billion, thanks to the prices of iron ore and coal staying above initial assumptions. The initial target of ¥115.0 billion, for the segment as a whole, is expected to be achieved.

1st Half

Profits / Losses from Major Group Companies

| | FY10 | FY11 | FY10 | FY11 |
|---|------|------|------|------|
| ITOCHU Minerals & Energy of Australia Pty Ltd | 14.5 | 47.0 | 34.1 | 82.2 |
| Iron Ore | 7.7 | 26.1 | 21.0 | N.A. |
| Coal | 5.8 | 20.8 | 14.6 | N.A. |
| Marubeni-Itochu Steel Inc. | -0.9 | 3.2 | 2.7 | 6.0* |
| Brazil Japan Iron Ore Corporation | 1.0 | 3.7 | 4.0 | N.A. |
| ITOCHU Oil Exploration (Azerbaijan) Inc. | 1.4 | 5.3 | 6.9 | 9.4 |
| Dividend from LNG (PBT) | 3.6 | 5.5 | 8.9 | N.A. |

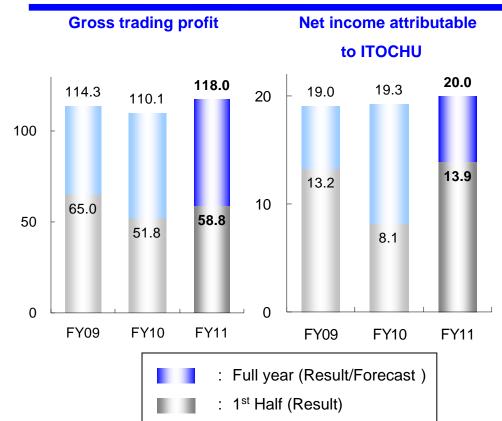
^{*} Annual forecasts announced by the company ×share

| Net income attributable | e to | ITOCHU |
|-------------------------|------|--------|
|-------------------------|------|--------|

| | Gross trading | profit | | | Net income att | tributable to ITC | CHU | |
|-------------------|----------------------|-----------|----------------------|-----------|----------------------|-------------------|----------------------|-------------|
| | FY | ′10 | FY | ′11 | FY | 10 | FY | 11 |
| | 1 st Half | Full Year | 1 st Half | Full Year | 1 st Half | Full Year | 1 st Half | Full Year |
| Metals & Minerals | 21.9 | 55.0 | 60.9 | 116.0 | 16.7 | 42.9 | 55.4 | 99.5 |
| Energy | 35.7 | 86.6 | 39.5 | 95.0 | 9.4 | 22.8 | 7.5 | 15.5 |
| Total | 57.6 | 141.6 | 100.4 | 211.0 | 26.1 | 65.7 | 62.9 | 115.0 |
| | | | | | | | (Unit : bi | illion yen) |

Chemicals, Forest Products & General Merchandise





FY2011 1st Half Results

Despite the absence of a net gain on bargain purchase in acquisition of C. I. Kasei Company, Limited, thanks to a boom in the pulp and natural rubber market, a bottoming out in the housing markets in both North America and Japan as well as stable market conditions in the Chemicals division, net income attributable to ITOCHU posted in the 1st half of FY2011 is ¥13.9 billion, an increase of ¥5.7 billion from the 1st half of FY2010.

FY2011 Forecast

Despite the good progress made in the 1st half, the initial target of ¥20.0 billion is being maintained, since uncertainty regarding market conditions prevails.

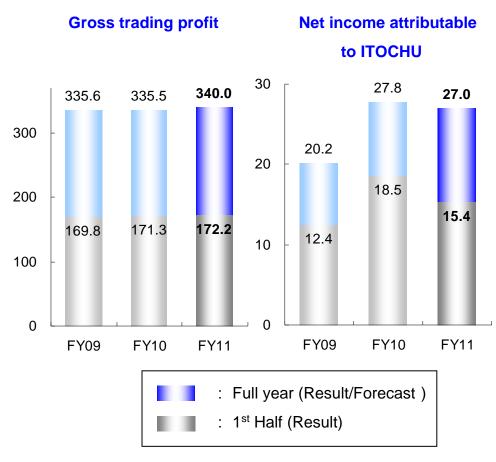
Profits / Losses from Major Group Companies

| | 1 st | Half | Full Year | | |
|--|-----------------|------|-----------|------|--|
| | FY10 | FY11 | FY10 | FY11 | |
| PrimeSource Building Products, Inc. | 1.5 | 2.1 | 4.7 | N.A. | |
| ITOCHU Kenzai Corp. | 0.1 | 0.3 | 0.2 | 0.5 | |
| Japan Brazil Paper and Pulp Resources Development Co., Ltd. | -1.4 | 1.9 | -0.7 | N.A. | |
| ITOCHU CHEMICAL FRONTIER Corporation | 0.9 | 1.0 | 1.9 | 2.0 | |
| ITOCHU PLASTICS INC. | 0.8 | 1.1 | 1.9 | 2.2 | |
| C.I.Kasei Co., Ltd. | 1.8 | 0.8 | 2.0 | 1.0 | |

| | Gross trading p | profit | | | Net incom | Net income attributable to ITOCHU | | | | | |
|---------------------------------------|----------------------|-----------|----------------------|-----------|--------------------|-----------------------------------|------------------------|-------------|--|--|--|
| | FY10 | | FY11 | | | FY10 | | /11 | | | |
| | 1 st Half | Full Year | 1 st Half | Full Year | 1 st Ha | If Full Yea | r 1 st Half | Full Year | | | |
| Forest Products & General Merchandise | 22.3 | 50.3 | 27.3 | 56.0 | | 0.5 4 | .7 6.7 | 9.0 | | | |
| Chemicals | 29.6 | 59.8 | 31.5 | 62.0 | : | 7.6 14 | .6 7.2 | 11.0 | | | |
| Total | 51.8 | 110.1 | 58.8 | 118.0 | | 8.1 19 | .3 13.9 | 20.0 | | | |
| | | | | | | | (Unit : b | illion yen) | | | |

Food





FY2011 1st Half Results

Despite an increase in the transaction volume and the improvement of the cost structure in the food distribution sector, due to the absence of a gain on sales of investments, net income attributable to ITOCHU posted in the 1st half of FY2011 is ¥15.4 billion, a decrease of ¥3.1 billion from the 1st half of FY2010.

FY2011 Forecast

Overall, businesses are expected to keep steady their performance, especially in the food distribution sector, and the initial target of net income attributable to ITOCHU of ¥27.0 billion is expected to be achieved.

Profits / Losses from Major Group Companies

| | 1 st | 1 st Half | | Year |
|--|-----------------|----------------------|------|------|
| | FY10 | FY11 | FY10 | FY11 |
| FamilyMart Co., Ltd. | 3.1 | 3.6 | 4.7 | 5.5* |
| Yoshinoya Holdings Co., Ltd. | -0.1 | -0.2 | -4.3 | 0.0* |
| Fuji Oil Co., Ltd. | 1.2 | ** | 2.7 | 2.6* |
| TING HSIN (CAYMAN ISLANDS) HOLDING CORP. | 1.1 | 1.3 | 8.7 | N.A. |

^{*} Annual forecasts announced by respective companies ×share

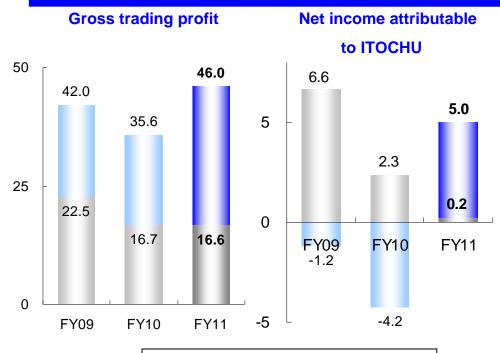
^{**} Not disclosed because financial results not yet announced

| | FY | ′10 | FY | 11 | |
|-----------------------------------|----------|-----------|----------------------|-----------|--|
| | 1st Half | Full Year | 1 st Half | Full Year | |
| Gross trading profit | 171.3 | 335.5 | 172.2 | 340.0 | |
| Net income attributable to ITOCHU | 18.5 | 27.8 | 15.4 | 27.0 | |

Finance, Realty, Insurance & Logistics Services



- " "



: Full year (Result/Forecast)

: 1st Half (Result)

FY2011 1st Half Results

Despite the improvement in the performance of financial service subsidiaries, due to a worsened performance in condominium development and the absence of gain on bargain purchase in acquisition of ITOCHU LOGISTICS CORP., net income attributable to ITOCHU posted in the 1st half of FY2011 is ¥0.2 billion, a decrease of ¥2.2 billion from the 1st half of FY2010.

FY2011 Forecast

Overall, businesses are expected to keep on track with the initial plan, and the initial target of net income attributable to ITOCHU of ¥5.0 billion is expected to be achieved.

Profits / Losses from Major Group Companies

| | 1 st l | Half | Full Year | | | |
|-----------------------------------|-------------------|------|-----------|------|--|--|
| | FY10 | FY11 | FY10 | FY11 | | |
| Orient Corporation | 0.7 | 0.5 | -6.2 | * | | |
| ITOCHU Finance Corporation | -0.1 | 0.3 | -1.7 | 0.4 | | |
| FX PRIME Corporation | 0.0 | 0.1 | 0.0 | ** | | |
| ITOCHU Property Development, Ltd. | -1.1 | -2.1 | 0.5 | 1.8 | | |
| ITOCHU LOGISTICS | 1.8 | 0.4 | 2.0 | 0.7 | | |

^{*} Not disclosed because in some cases there are discrepancies between figures calculated (using forecast announced by the company×share) and actual equity in earnings.

^{**} Not disclosed because the company does not disclose performance forecast as an individual company.

| | Gross trading | Gross trading profit | | | | Net income attributable to ITOCHU | | | | | |
|--------------------------------|----------------------|----------------------|----------------------|-----------|----------------------|-----------------------------------|----------------------|-------------|--|--|--|
| | FY | ′10 | FY | ′11 | | FY10 | FY | FY11 | | | |
| | 1 st Half | Full Year | 1 st Half | Full Year | 1 st Half | Full Year | 1 st Half | Full Year | | | |
| Finance, Insurance & Logistics | 9.6 | 19.4 | 10.2 | 24.0 | 3 | 4 -5.8 | 1.0 | 2.0 | | | |
| Construction & Realty | 7.1 | 16.2 | 6.4 | 22.0 | -1 | 0 1.6 | -0.8 | 3.0 | | | |
| Total | 16.7 | 35.6 | 16.6 | 46.0 | 2 | 3 -4.2 | 0.2 | 5.0 | | | |
| | | | | | | | (Unit : b | illion yen) | | | |



[Exhibit]

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ITOCHU's Equity Share (Sales Result)



| | FY2008 Result | FY2009 Result | FY2010 Result | | 1Q Result | FY2011 2Q Result | 1 st Half Result | | FY2011 Forecast |
|---|------------------|------------------|------------------|-------|--------------|------------------------|--------------------------------|---|--------------------|
| Oil, Gas (1,000B/D*) | 57 | 42 | 39 | | | | | | 38 |
| * B/D : BBL/day, Natural Gas co | nverted to c | rude oil equ | ivalent usin | g 6,0 | 000cf = 1 BB | L. | | 1 | |
| Iron ore (Unit : million t) | 8.8 | 9.7 | 12.1 | | 3.1 | 3.1 | 6.2 | | 13.3 |
| IMEA | 8.8 | 9.7 | 9.7 | | 2.5 | 2.5 | 5.0 | | 10.4 |
| Brazil Japan Iron Ore Corporation (NAMISA) | - | - | 2.5 | | 0.6 | 0.6 | 1.2 | | 2.9 |
| Coal (Unit : million t) | 7.2 | 7.1 | 8.0 | | 2.2 | 2.0 | 4.2 | | 8.0 |
| 【Reference】 IMEA Profit Re | sult (Ur | it : billion | yen) | | | | | | |
| IMEA | 38.5 | 71.2 | 34.1 | | 22.9 | 24.0 | 47.0 | | 82.2 |
| Iron ore | 23.8 | 39.6 | 21.0 | | 13.9 | 12.3 | 26.1 | | N.A. |
| Coal | 13.5 | 35.1 | 14.6 | | 10.0 | 10.9 | 20.8 | | N.A. |

Quarterly Gross Trading Profit by Segment



| FY2008 Full Year | FY2009 | | | FY2010 | | | EV2 | 011 | |
|---------------------|--|---|--|---|---|---|--|--|--|
| Full Year | | | FY2010 | | | | FY2011 | | |
| | Full Year | 1Q | 2Q | 3Q | 4Q | Full Year | 1Q | 2Q | |
| 115.2 | 102.6 | 20.4 | 25.2 | 30.8 | 26.3 | 102.7 | 29.4 | 31.4 | |
| 99.1 | 71.9 | 11.5 | 12.5 | 7.5 | 11.8 | 43.3 | 11.3 | 13.9 | |
| 139.0 | 138.9 | 28.7 | 33.0 | 33.2 | 41.5 | 136.4 | 27.9 | 33.0 | |
| 127.5 | 222.3 | 25.1 | 32.4 | 37.8 | 46.2 | 141.6 | 49.8 | 50.6 | |
| 50.0 | 110.7 | 9.9 | 11.9 | 14.5 | 18.7 | 55.0 | 34.4 | 26.5 | |
| 77.5 | 111.6 | 15.2 | 20.5 | 23.4 | 27.5 | 86.6 | 15.4 | 24.2 | |
| 122.6 | 114.3 | 23.6 | 28.3 | 29.2 | 29.0 | 110.1 | 27.5 | 31.3 | |
| 74.3 | 66.0 | 9.9 | 12.4 | 13.9 | 14.1 | 50.3 | 12.6 | 14.7 | |
| 48.3 | 48.3 | 13.7 | 15.9 | 15.3 | 14.9 | 59.8 | 14.9 | 16.6 | |
| 324.7 | 335.6 | 82.5 | 88.8 | 86.2 | 78.0 | 335.5 | 81.9 | 90.4 | |
| 41.4 | 42.0 | 7.9 | 8.9 | 8.1 | 10.8 | 35.6 | 8.1 | 8.5 | |
| 21.5 | 22.3 | 4.7 | 4.9 | 4.7 | 5.0 | 19.4 | 5.5 | 4.8 | |
| 19.9 | 19.8 | 3.1 | 4.0 | 3.3 | 5.8 | 16.2 | 2.6 | 3.8 | |
| 25.1 | 33.0 | 6.7 | 4.7 | 3.2 | 4.6 | 19.2 | 3.6 | 6.8 | |
| 994.5 | 1,060.5 | 206.3 | 233.7 | 236.1 | 248.3 | 924.4 | 239.5 | 265.9 | |
| | 99.1 139.0 127.5 50.0 77.5 122.6 74.3 48.3 324.7 41.4 21.5 19.9 25.1 | 99.1 71.9 139.0 138.9 127.5 222.3 50.0 110.7 77.5 111.6 122.6 114.3 74.3 66.0 48.3 48.3 324.7 335.6 41.4 42.0 21.5 22.3 19.9 19.8 25.1 33.0 | 99.1 71.9 11.5 139.0 138.9 28.7 127.5 222.3 25.1 50.0 110.7 9.9 77.5 111.6 15.2 122.6 114.3 23.6 74.3 66.0 9.9 48.3 48.3 13.7 324.7 335.6 82.5 41.4 42.0 7.9 21.5 22.3 4.7 19.9 19.8 3.1 25.1 33.0 6.7 | 99.1 71.9 11.5 12.5 139.0 138.9 28.7 33.0 127.5 222.3 25.1 32.4 50.0 110.7 9.9 11.9 77.5 111.6 15.2 20.5 122.6 114.3 23.6 28.3 74.3 66.0 9.9 12.4 48.3 48.3 13.7 15.9 324.7 335.6 82.5 88.8 41.4 42.0 7.9 8.9 21.5 22.3 4.7 4.9 19.9 19.8 3.1 4.0 25.1 33.0 6.7 4.7 | 99.1 71.9 11.5 12.5 7.5 139.0 138.9 28.7 33.0 33.2 127.5 222.3 25.1 32.4 37.8 50.0 110.7 9.9 11.9 14.5 77.5 111.6 15.2 20.5 23.4 122.6 114.3 23.6 28.3 29.2 74.3 66.0 9.9 12.4 13.9 48.3 48.3 13.7 15.9 15.3 324.7 335.6 82.5 88.8 86.2 41.4 42.0 7.9 8.9 8.1 21.5 22.3 4.7 4.9 4.7 19.9 19.8 3.1 4.0 3.3 25.1 33.0 6.7 4.7 3.2 | 99.1 71.9 11.5 12.5 7.5 11.8 139.0 138.9 28.7 33.0 33.2 41.5 127.5 222.3 25.1 32.4 37.8 46.2 50.0 110.7 9.9 11.9 14.5 18.7 77.5 111.6 15.2 20.5 23.4 27.5 122.6 114.3 23.6 28.3 29.2 29.0 74.3 66.0 9.9 12.4 13.9 14.1 48.3 48.3 13.7 15.9 15.3 14.9 324.7 335.6 82.5 88.8 86.2 78.0 41.4 42.0 7.9 8.9 8.1 10.8 21.5 22.3 4.7 4.9 4.7 5.0 19.9 19.8 3.1 4.0 3.3 5.8 25.1 33.0 6.7 4.7 3.2 4.6 | 99.1 71.9 11.5 12.5 7.5 11.8 43.3 139.0 138.9 28.7 33.0 33.2 41.5 136.4 127.5 222.3 25.1 32.4 37.8 46.2 141.6 50.0 110.7 9.9 11.9 14.5 18.7 55.0 77.5 111.6 15.2 20.5 23.4 27.5 86.6 122.6 114.3 23.6 28.3 29.2 29.0 110.1 74.3 66.0 9.9 12.4 13.9 14.1 50.3 48.3 48.3 13.7 15.9 15.3 14.9 59.8 324.7 335.6 82.5 88.8 86.2 78.0 335.5 41.4 42.0 7.9 8.9 8.1 10.8 35.6 21.5 22.3 4.7 4.9 4.7 5.0 19.4 19.9 19.8 3.1 4.0 3.3 5.8 | 99.1 71.9 11.5 12.5 7.5 11.8 43.3 11.3 139.0 138.9 28.7 33.0 33.2 41.5 136.4 27.9 127.5 222.3 25.1 32.4 37.8 46.2 141.6 49.8 50.0 110.7 9.9 11.9 14.5 18.7 55.0 34.4 77.5 111.6 15.2 20.5 23.4 27.5 86.6 15.4 122.6 114.3 23.6 28.3 29.2 29.0 110.1 27.5 74.3 66.0 9.9 12.4 13.9 14.1 50.3 12.6 48.3 48.3 13.7 15.9 15.3 14.9 59.8 14.9 324.7 335.6 82.5 88.8 86.2 78.0 335.5 81.9 41.4 42.0 7.9 8.9 8.1 10.8 35.6 8.1 21.5 22.3 4.7 4 | |

Quarterly Net Income Attributable to ITOCHU by Segment



| | FY2008 | FY2009 | | | FY2010 | | | FY2 | |
|--|-----------|-----------|------|------|--------|------|-----------|------|------|
| | Full Year | Full Year | 1Q | 2Q | 3Q | 4Q | Full Year | 1Q | 2Q |
| Textile | 20.5 | 22.9 | 0.8 | 6.3 | 6.1 | 9.2 | 22.4 | 2.6 | 4.5 |
| Machinery | 21.4 | -15.5 | -0.4 | 4.4 | -2.3 | 1.9 | 3.7 | 0.3 | 6.2 |
| ICT, Aerospace & Electronics | 14.6 | 8.0 | -0.6 | 1.8 | -0.8 | 5.6 | 6.0 | 1.8 | 2.8 |
| Energy, Metals & Minerals | 105.7 | 114.7 | 5.6 | 20.5 | 16.3 | 23.2 | 65.7 | 26.2 | 36.7 |
| Metals & Minerals | 55.9 | 83.8 | 5.9 | 10.8 | 10.8 | 15.4 | 42.9 | 26.7 | 28.7 |
| Energy | 49.8 | 30.9 | -0.3 | 9.7 | 5.5 | 7.9 | 22.8 | -0.5 | 8.0 |
| Chemicals, Forest Products & General Merchandise | 19.7 | 19.0 | 2.2 | 5.9 | 4.5 | 6.6 | 19.3 | 5.5 | 8.4 |
| Forest Products & General Merchandise | 8.3 | 12.0 | -0.6 | 1.2 | 1.2 | 2.9 | 4.7 | 2.7 | 4.0 |
| Chemicals | 11.4 | 7.0 | 2.8 | 4.8 | 3.3 | 3.6 | 14.6 | 2.8 | 4.4 |
| Food | 18.7 | 20.2 | 13.0 | 5.5 | 7.4 | 1.9 | 27.8 | 7.8 | 7.5 |
| Finance, Realty, Insurance & Logistics Services | 10.8 | -1.2 | 2.0 | 0.3 | -0.7 | -5.9 | -4.2 | -1.5 | 1.7 |
| Finance, Insurance & Logistics Services | 13.0 | -4.4 | 2.5 | 0.9 | -0.4 | -8.8 | -5.8 | 0.0 | 1.0 |
| Construction & Realty | -2.2 | 3.2 | -0.5 | -0.5 | -0.3 | 2.9 | 1.6 | -1.5 | 0.7 |
| Other, Adjustments & Eliminations | 6.0 | -2.8 | -2.2 | -9.9 | -5.3 | 4.9 | -12.4 | -2.5 | -5.1 |
| Total | 217.3 | 165.4 | 20.4 | 34.9 | 25.3 | 47.5 | 128.2 | 40.2 | 62.7 |



Forward-Looking Statements:

This material contains forward-looking statements regarding ITOCHU Corporation's corporate plans, strategies, forecasts, and other statements that are not historical facts. They are based on current expectations, estimates, forecasts and projections about the industries in which ITOCHU Corporation operates. As the expectations, estimates, forecasts and projections are subject to a number of risks, uncertainties and assumptions, including without limitation, changes in economic conditions; fluctuations in currency exchange rates; changes in the competitive environment; the outcome of pending and future litigation; and the continued availability of financing and financial instruments, they may cause actual results to differ materially from those presented in such forward-looking statements. ITOCHU Corporation, therefore, wishes to caution that readers should not place undue reliance on forward-looking statements, and, further that ITOCHU Corporation undertakes no obligation to update any forward-looking statements as a result of new information, future events or other developments.

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