

FY2013 3rd Quarter Business Results Summary

February 5, 2013
ITOCHU Corporation

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1. Summary of FY2013 3rd Quarter

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Review

- Gross trading profit: ¥667.7 billion
- Net income attributable to ITOCHU: ¥208.1 billion
- Total ITOCHU stockholders' equity: ¥1 trillion and 532.5 billion
- NET DER: 1.4 times

Business Environment

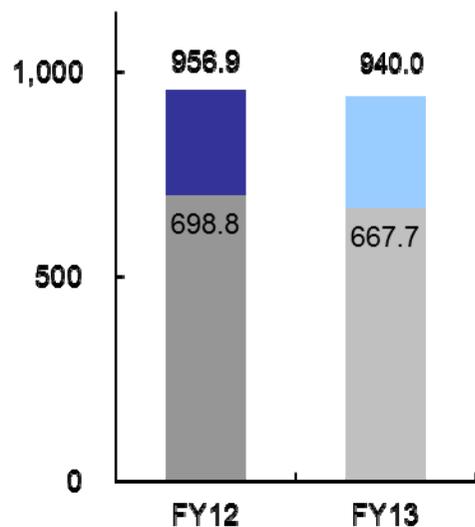
- The global economy grew at a sluggish pace as the economies of industrialized countries and emerging countries decelerated further.
- Japan's economy slumped unavoidably because of sluggish exports, due to deceleration of the global economy.
- The yen was seen as relatively low risk and strengthened further against the U.S. dollar. However, thereafter, the yen began to weaken due to the expectations for recovery of the U.S. economy and additional monetary easing by the Bank of Japan.

Summary of FY2013 3rd Quarter

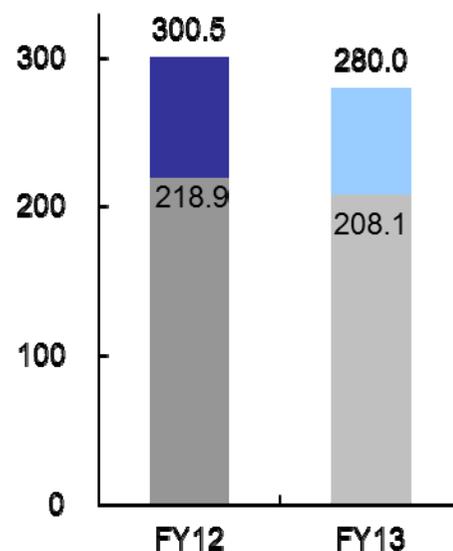


	FY2012	FY2013	Increase/Decrease		FY2013	
	1 st - 3 rd Quarter (a)	1 st - 3 rd Quarter (b)	(b-a)	%	Forecast (Nov. 2) (c)	Progress (b/c)
Gross trading profit	698.8	667.7	-31.1	-4%	940.0	71%
Trading income	208.8	164.2	-44.6	-21%	265.0	62%
Equity in earnings of associated companies	81.4	84.8	+3.4	+4%	135.0	63%
Net income attributable to ITOCHU	218.9	208.1	-10.8	-5%	280.0	74%

Gross trading profit



Net income attributable to ITOCHU



: Full year (Result / Forecast)

 : 1st - 3rd Quarter (Result)

(Unit : billion yen)

Gross Trading Profit by Segment



	FY2012 * 1 st – 3 rd Quarter (a)	FY2013 1 st – 3 rd Quarter (b)	Increase/ Decrease (b-a)	FY2013 Forecast (Nov, 2) (c)	Progress (b/c)
Textile	92.7	94.9	+2.2	135.0	70%
Machinery	62.5	64.4	+1.9	95.0	68%
Metals & Minerals	99.9	56.2	-43.6	80.0	70%
Chemicals & Energy	111.1	116.4	+5.2	165.0	71%
Energy	63.9	70.2	+6.3	96.0	73%
Chemicals	47.2	46.2	-1.1	69.0	67%
Food	153.7	154.3	+0.6	210.0	73%
ICT, General Products & Realty	162.2	172.1	+9.9	245.0	70%
Forest Products & General Merchandise	54.9	69.2	+14.3	97.0	71%
ICT, Insurance & Logistics	92.3	85.0	-7.3	120.0	71%
Construction, Realty & Financial Business	15.0	17.9	+2.9	28.0	64%
Adjustments & Eliminations and others	16.6	9.4	-7.3	10.0	94%
Total	698.8	667.7	-31.1	940.0	71%

* The figures for FY2012 Result are presented based on new organization.

(Unit : billion yen)

Net Income Attributable to ITOCHU by Segment



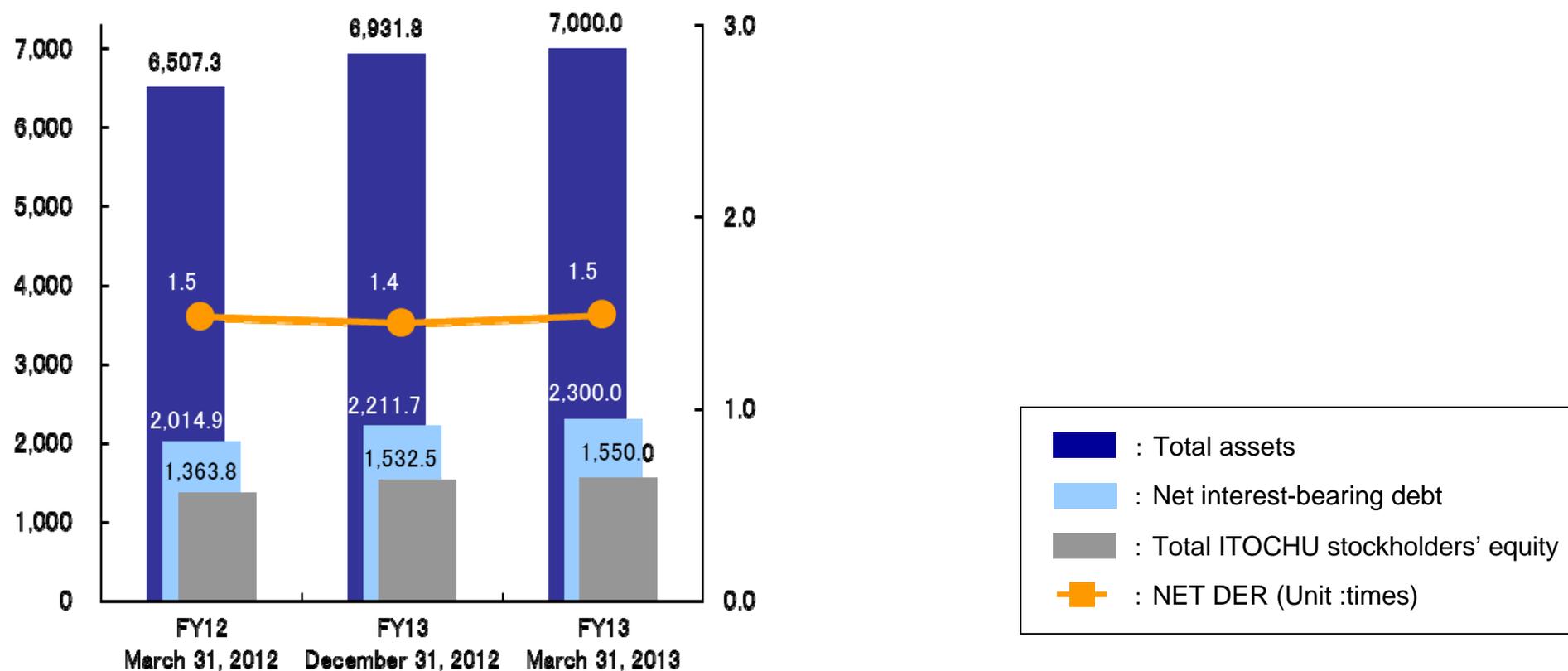
	FY2012 * 1 st - 3 rd Quarter (a)	FY2013 1 st - 3 rd Quarter (b)	Increase/ Decrease (b-a)	FY2013 Forecast (Nov, 2) (c)	Progress (b/c)
Textile	17.0	24.6	+7.6	30.0	82%
Machinery	16.5	22.4	+5.9	30.0	75%
Metals & Minerals	104.0	59.1	-44.9	84.0	70%
Chemicals & Energy	24.9	13.6	-11.3	45.0	30%
Energy	11.1	2.6	-8.5	26.0	10%
Chemicals	13.8	11.0	-2.8	19.0	58%
Food	35.5	38.3	+2.8	44.0	87%
ICT, General Products & Realty	21.0	36.2	+15.2	46.0	79%
Forest Products & General Merchandise	12.7	11.9	-0.8	17.5	68%
ICT, Insurance & Logistics	10.6	14.4	+3.8	19.5	74%
Construction, Realty & Financial Business	-2.3	9.9	+12.2	9.0	110%
Adjustments & Eliminations and others	-0.1	13.8	+13.9	1.0	-
Total	218.9	208.1	-10.8	280.0	74%

* The figures for FY2012 Result are presented based on new organization.

(Unit : billion yen)

Financial Position

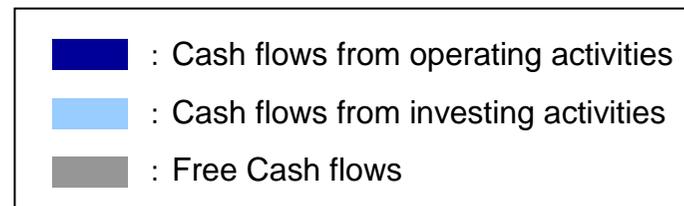
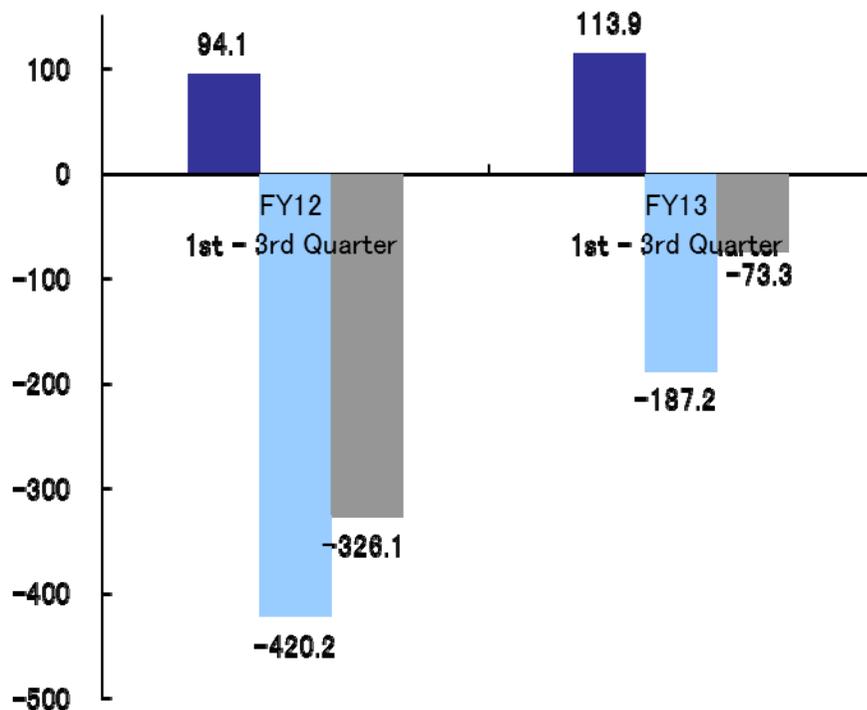
	March 31, 2012 Result	December 31, 2012 Result	Increase /Decrease	March 31, 2013 Forecast (Nov,2)
Total assets	6,507.3	6,931.8	+424.6	7,000.0
Net interest-bearing debt	2,014.9	2,211.7	+196.8	2,300.0
Total ITOCHU stockholders' equity	1,363.8	1,532.5	+168.7	1,550.0
NET DER	1.5 times	1.4 times	Improved	1.5 times



(Unit : billion yen)

Cash Flows

	FY2012 1st - 3rd Quarter	FY2013 1st - 3rd Quarter	Increase/Decrease
Cash flows from operating activities	94.1	113.9	+19.8
Cash flows from investing activities	-420.2	-187.2	+233.1
Cash flows from financing activities	104.3	76.5	-27.8



(Unit : billion yen)

1. Summary of FY2013 3rd Quarter

2. FY2013 Forecast and Key Measures

3. Segment Information

4. Exhibit

FY2013 Quantitative Forecast



	FY2012 Result	FY2013 1-3Q Result	FY2013 Forecast (Nov,2)
Gross Trading Profit	956.9	667.7	940.0
Trading Income	272.6	164.2	265.0
Equity in earnings of associated companies	102.7	84.8	135.0
Net income attributable to ITOCHU	300.5	208.1	280.0
Total assets	6,507.3	6,931.8	7,000.0
Net interest-bearing debt	2,014.9	2,211.7	2,300.0
Total ITOCHU stockholders' equity	1,363.8	1,532.5	1,550.0
NET DER	1.5 times	1.4 times	1.5 times

(Unit : billion yen)

(*) No change of FY2013 forecast (Nov,2) at the end of 3rd Quarter FY2013

FY2013 Quantitative Forecast/ Gross Trading Profit by Segment



	FY2012 Result	FY2013 1-3Q Result	FY2013 Initial Plan (May, 8)	FY2013 Forecast (Nov, 2)
Textile	127.6	94.9	135.0	135.0
Machinery	85.9	64.4	95.0	95.0
Metals & Minerals	122.6	56.2	105.0	80.0
Chemicals & Energy	155.6	116.4	165.0	165.0
Energy	92.2	70.2	96.0	96.0
Chemicals	63.4	46.2	69.0	69.0
Food	201.2	154.3	285.0	210.0
ICT, General Products & Realty	244.6	172.1	245.0	245.0
Forest Products & General Merchandise	86.7	69.2	97.0	97.0
ICT, Insurance & Logistics	132.2	85.0	120.0	120.0
Construction, Realty & Financial Business	25.7	17.9	28.0	28.0
Adjustments & Eliminations and others	19.5	9.4	10.0	10.0
Total	956.9	667.7	1040.0	940.0

(Unit : billion yen)

(*) No change of FY2013 forecast (Nov,2) at the end of 3rd Quarter FY2013

FY2013 Net Income attributable to ITOCHU by Segment



	FY2012 Result	FY2013 1-3Q Result	FY2013 Initial Plan (May, 8)	FY2013 Forecast (Nov, 2)
Textile	24.4	24.6	28.0	30.0
Machinery	23.1	22.4	28.0	30.0
Metals & Minerals	142.1	59.1	109.0	84.0
Chemicals & Energy	37.8	13.6	42.0	45.0
Energy	20.1	2.6	24.0	26.0
Chemicals	17.7	11.0	18.0	19.0
Food	43.8	38.3	43.0	44.0
ICT, General Products & Realty	37.6	36.2	43.0	46.0
Forest Products & General Merchandise	16.8	11.9	16.0	17.5
ICT, Insurance & Logistics	17.7	14.4	18.0	19.5
Construction, Realty & Financial Business	3.1	9.9	9.0	9.0
Adjustments & Eliminations and others	-8.3	13.8	-13.0	1.0
Total	300.5	208.1	280.0	280.0

(Unit : billion yen)

(*) No change of FY2013 forecast (Nov,2) at the end of 3rd Quarter FY2013

Assumptions



	FY2012 Result	FY2013 Plan	FY2013 1Q Result	FY2013 2Q Result	FY2013 3Q Result	(Reference) Sensitivities on net income attributable to ITOCHU for 4 th quarter against forecast
Exchange rate(YEN / US\$)	79	80	81	79	80	¥ -0.5 billion (1 yen appreciation against US\$)
Interest(%) YEN TIBOR	0.34%	0.35%	0.34%	0.33%	0.32%	¥ -1.5 billion (1% increase)
Crude oil(US\$ / BBL)*	114	110	109	109	110	****
Iron ore(US\$ / TON) (fine ore)	163**	N.A.***	131**	136**	117**	} Please refer to the below.*****
Hard coking coal(US\$ / TON)	291**	N.A.***	206**	225**	170**	
Thermal coal(US\$ / TON)	130**	N.A.***	115**	115**	115**	Immaterial *****

* The price of crude oil is the price of Brent crude oil.

** FY2012 and FY2013 1st – 3rd quarter prices for iron ore, hard coking coal and thermal coal are prices that ITOCHU regards as general transaction prices based on the market.

*** In the prices for iron ore and hard coking coal used in the FY2013 plan, the prices for FY2013 1st quarter are assumed based on the prices that major suppliers and customers have agreed on regarding shipment, and the prices for FY2013 2nd to 4th quarter are assumed based on the prices agreed on the 1st quarter. The actual sales prices are decided based on negotiations with each customer and ore type.

**** If the sales price per BBL assumed varies by US\$1, the effect on net income attributable to ITOCHU for 4th quarter will be as follows:
Crude oil: ±¥0.02 billion

***** If the sales price per TON assumed varies by US\$1, the effect on net income attributable to ITOCHU for 4th quarter will be as follows: Iron ore: ±¥0.15 billion, Coal: ±¥0.05 billion

(The above estimates vary according to changes in sales volume, foreign exchange rates and production costs.)

Investment Review



FY2012

FY2013 1st - 3rd Quarter

Brand-new Deal 2012

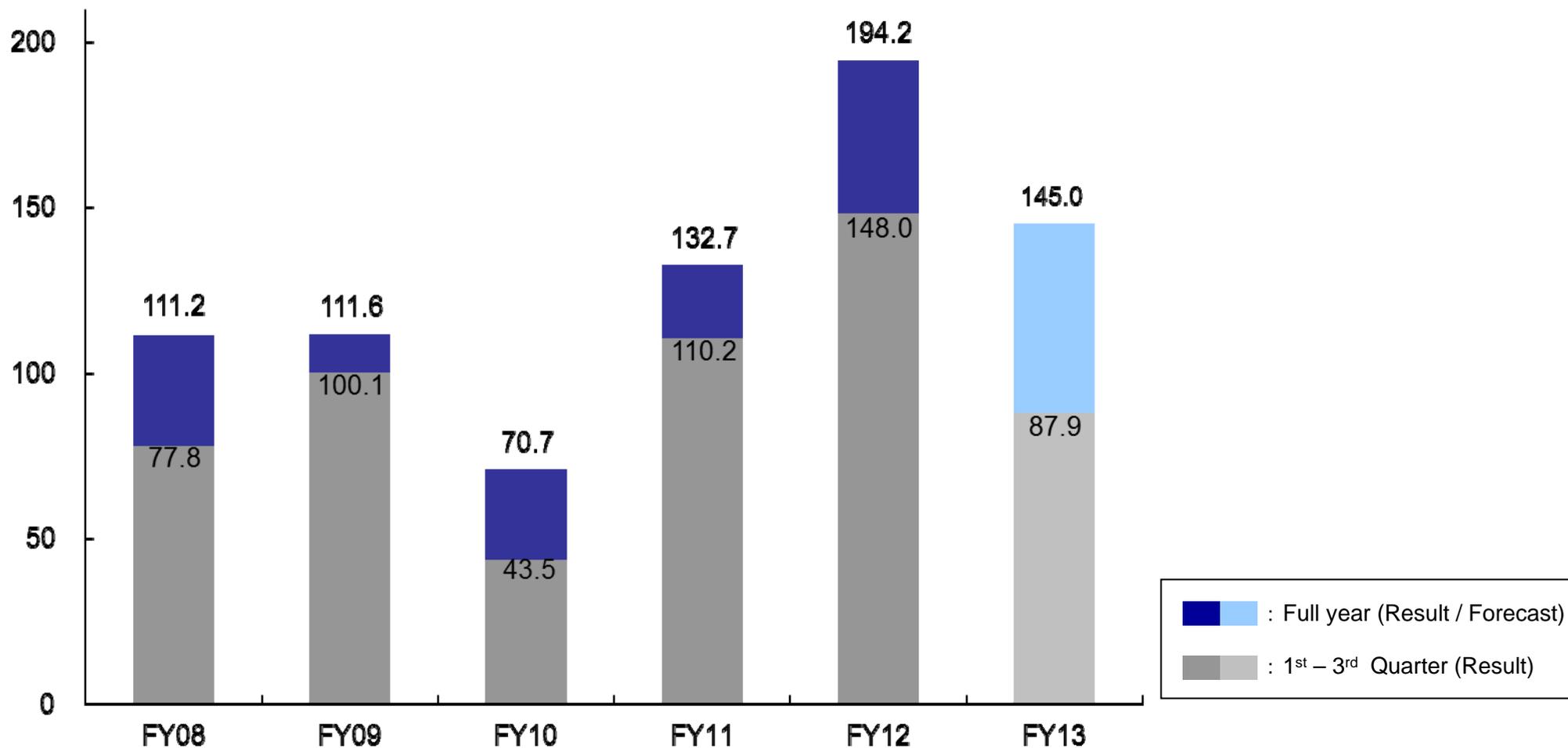
Revised plan
(2 year-period)

Natural Resource/ Energy-Related Sector	<ul style="list-style-type: none"> ◆ Drummond Columbia Coal ◆ Brazil Japan Iron Ore Corporation (NAMISA) ◆ Samson Investment Company ◆ Maules Creek ◆ IMEA expansion ◆ ACG expansion ◆ South Africa Platreef Project etc.
	380 billion yen
Consumer-Related Sector	<ul style="list-style-type: none"> ◆ Kwik-Fit ◆ Shandong Ruyi Science & Technology Group etc.
	130 billion yen
Machinery-Related Sector	<ul style="list-style-type: none"> ◆ Shepherds Flat Wind Project ◆ Century Tokyo Leasing Corporation ◆ Desalination Project in Victoria, Australia etc.
	70 billion yen
Chemicals, Real Estate, and Others Sector	<ul style="list-style-type: none"> ◆ Commercial Real Estate Fund (Overseas) ◆ CIAM (CITIC International Assets Management) etc.
	40 billion yen
Gross Amount	620 billion yen
Net Amount	510 billion yen

<ul style="list-style-type: none"> ◆ IMEA expansion ◆ ACG expansion etc.
75 billion yen
<ul style="list-style-type: none"> ◆ METSA FIBRE ◆ TERAOKA SEISAKUSHO ◆ HyLife etc.
105 billion yen
<ul style="list-style-type: none"> ◆ Toyo Advanced Technologies Co., Ltd. ◆ UK's Bristol Water ◆ Shepherds Flat Wind Project ◆ Desalination Project in Victoria, Australia etc.
60 billion yen
<ul style="list-style-type: none"> ◆ Agromate ◆ UAF (United Asia Finance) capital increase etc.
20 billion yen
260 billion yen
170 billion yen

500 to 600 billion yen
150 to 250 billion yen
100 to 200 billion yen
50 to 150 billion yen
1 trillion yen

Earnings from Overseas Businesses



(Unit : billion yen)

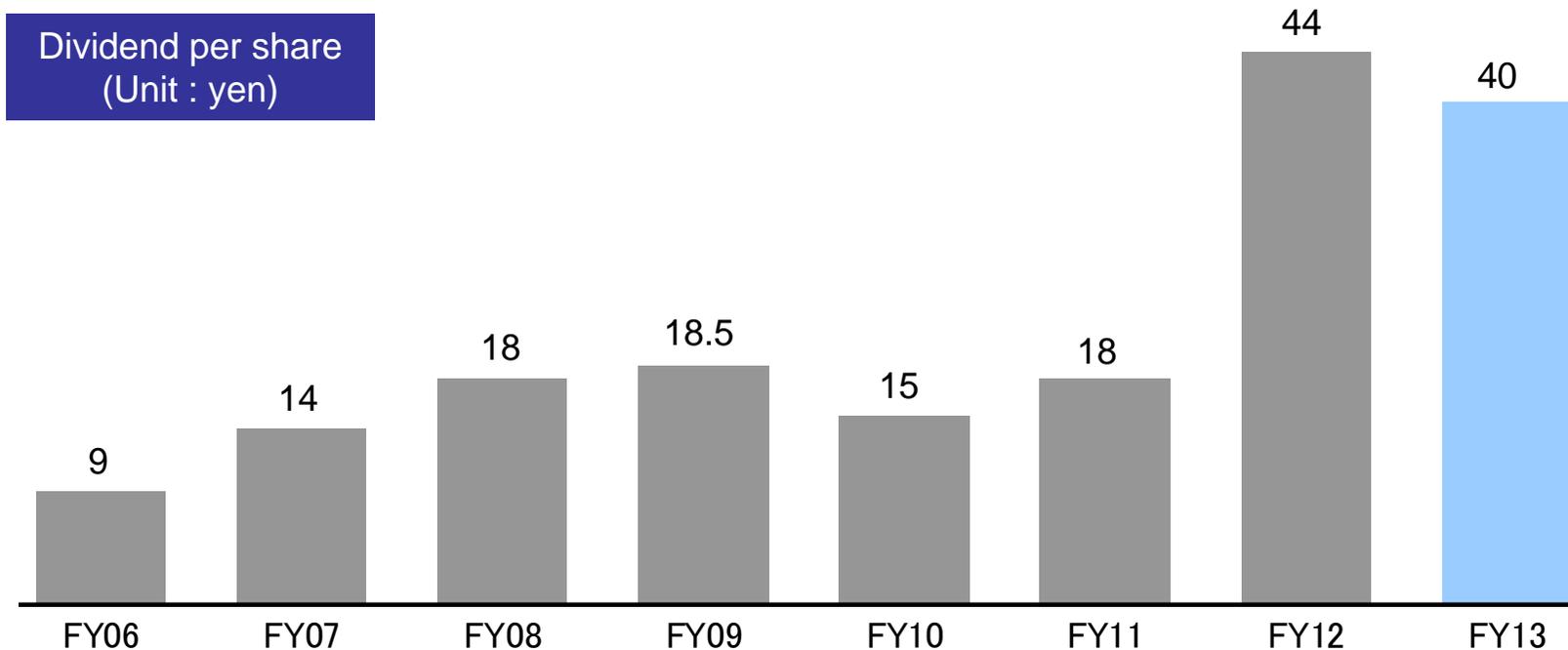
Dividend Policy

Under this medium-term management plan, Brand-new Deal 2012, our annual dividend targets will be: **dividend payout ratio of 20% on Net income attributable to ITOCHU up to ¥200.0 billion, and dividend payout ratio of 30% on portion of Net income attributable to ITOCHU exceeding ¥200.0 billion.**

<Dividends for FY2013>

ITOCHU paid ¥20.0 per share for an interim dividend for FY2013.

And at present, ITOCHU intends to pay ¥ 20.0 per share for the dividend at the end of FY2013, meaning that annual total dividend per share is ¥ 40.0.



1. Summary of FY2013 3rd Quarter

2. FY2013 Forecast and Key Measures

3. Segment Information

4. Exhibit

<FY2013 1st - 3rd Quarter Result>

Thanks to rise in apparel product transactions in certain domestic group companies and contribution of equity-method associated companies including newly joined companies, net income attributable to ITOCHU posted in FY2013 3rd Quarter was ¥24.6 billion, an increase of ¥7.6 billion from FY2012 3rd Quarter.

<FY2013 Forecast>

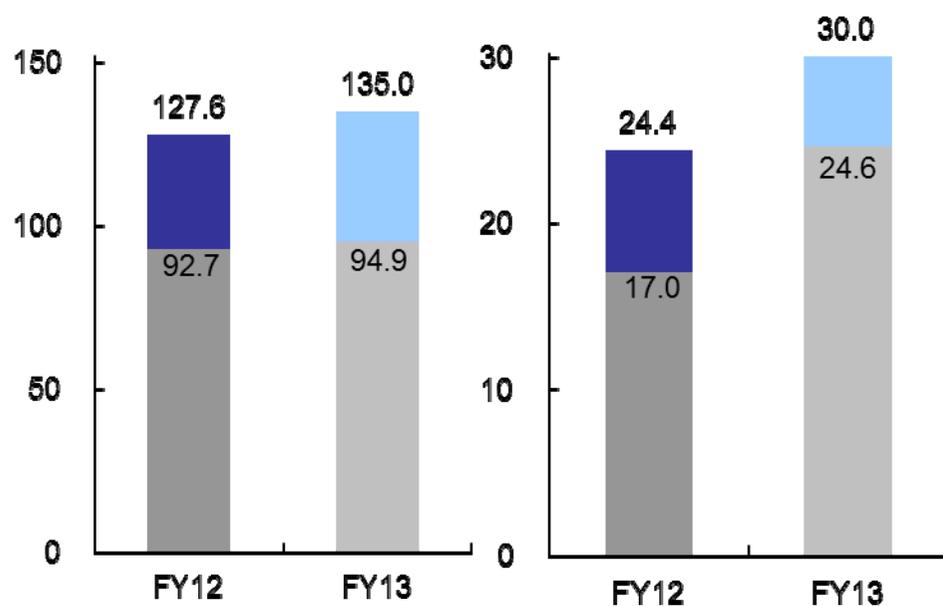
The forecast for net income attributable to ITOCHU is ¥30.0 billion, as of the announcement of FY2013 1st Half results. .

<Profits Summary>

<Profits / Losses from Major Group Companies>

Gross trading profit

Net income attributable to ITOCHU



	1 st - 3 rd Quarter		Full Year	
	FY12	FY13	FY12	FY13
JOI'X CORPORATION	0.0	1.2	-0.3	1.2
SANKEI COMPANY LIMITED	2.3	1.4	4.0	1.6
ITOCHU Textile Prominent (ASIA) Ltd.	1.2	1.0	1.0	1.1
ITOCHU TEXTILE (CHINA) CO., Ltd.	1.0	1.1	1.1	1.2

■ : 1st - 3rd Quarter (Result) ■ : Full year (Result / Forecast)

(Unit : billion yen)

Machinery

<FY2013 1st - 3rd Quarter Result>

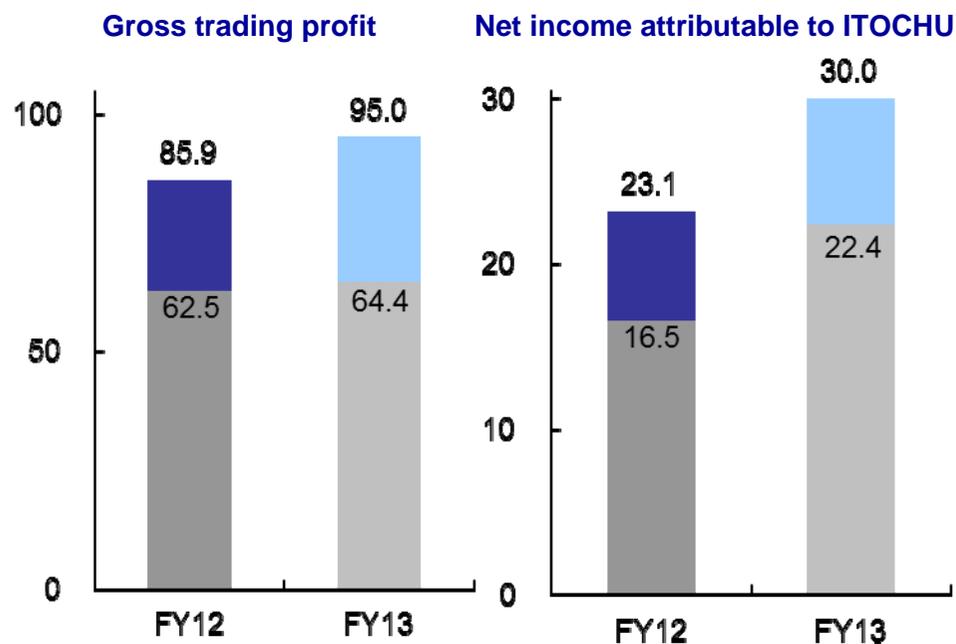
Thanks to acquisition of a newly consolidated subsidiary in automobile-related business, gain on sales of investments and the absence of impairment losses on investment securities in the same period of previous fiscal year, net income attributable to ITOCHU posted in FY2013 3rd Quarter was ¥22.4 billion, an increase of ¥5.9 billion from FY2012 3rd Quarter.

<FY2013 Forecast>

The forecast for net income attributable to ITOCHU is ¥30.0 billion, as of the announcement of FY2013 1st Half results.

<Profits Summary>

<Profits / Losses from Major Group Companies>



	1st - 3rd Quarter		Full Year	
	FY12	FY13	FY12	FY13
ITOCHU CONSTRUCTION MACHINERY CO., LTD.	0.5	0.7	0.6	0.8
JAPAN AEROSPACE CORPORATION	0.4	0.4	0.6	0.6
Century Medical, Inc.	0.8	0.8	0.9	1.1

■ : 1st - 3rd Quarter (Result) ■ : Full year (Result / Forecast)

(Unit : billion yen)

<FY2013 1st - 3rd Quarter Result>

Due to falls in iron ore and coal prices and the absence of non-recurring gain recognized in the same period of previous fiscal year in the acquisition of Brazil Japan Iron Ore Corporation, net income attributable to ITOCHU posted in FY2013 3rd Quarter was ¥59.1 billion, a decrease of ¥44.9 billion from FY2012 3rd Quarter.

<FY2013 Forecast>

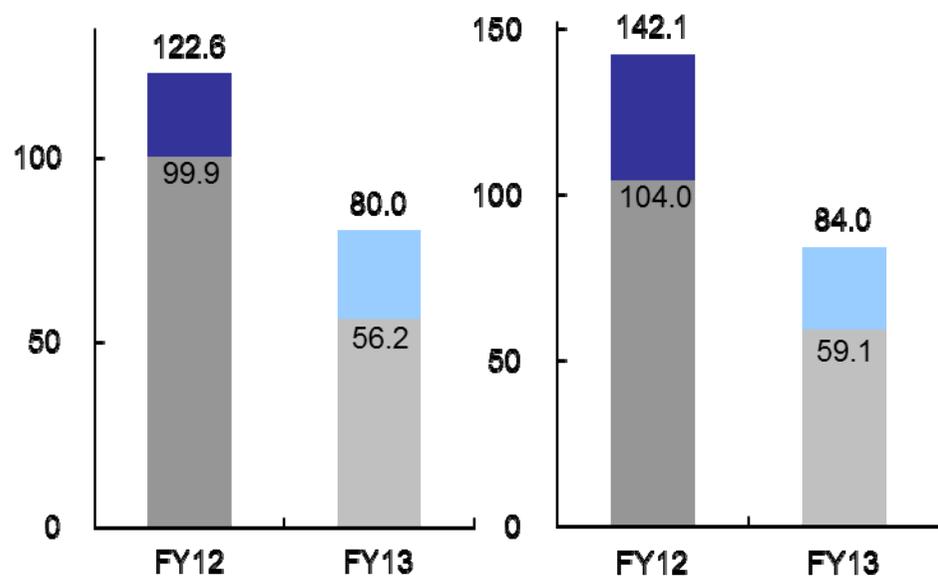
The forecast for net income attributable to ITOCHU is ¥84.0 billion, as of the announcement of FY2013 1st Half results.

<Profits Summary>

<Profits / Losses from Major Group Companies>

Gross trading profit

Net income attributable to ITOCHU



■ : 1st- 3rd Quarter (Result) ■ : Full year (Result / Forecast)

	1 st - 3 rd Quarter		Full Year	
	FY12	FY13	FY12	FY13
ITOCHU Minerals & Energy of Australia Pty Ltd	69.6	36.8	89.3	47.9
(Iron ore)	(55.2)	(37.8)	(74.2)	(N.A.)
(Coal)	(14.7)	(-0.5)	(16.8)	(N.A.)
Marubeni-Itochu Steel Inc.	9.6	8.4	12.9	N.A.
Brazil Japan Iron Ore Corporation	29.7	8.0	36.8	N.A.

(Unit : billion yen)

<FY2013 1st - 3rd Quarter Result>

Due to decrease in dividends received from LNG-related investments arising from a change of investee's dividend policy and losses of an equity-method associated company, net income attributable to ITOCHU posted in FY2013 3rd Quarter was ¥13.6 billion, a decrease of ¥11.3 billion from FY2012 3rd Quarter.

<FY2013 Forecast>

The forecast for net income attributable to ITOCHU is ¥45.0 billion, as of the announcement of FY2013 1st Half results.

<Profits / Losses from Major Group Companies>

	1 st - 3 rd Quarter		Full Year	
	FY12	FY13	FY12	FY13
	ITOCHU Oil Exploration (Azerbaijan) Inc.	10.4	8.8	13.0
Dividend from LNG Projects (PBT)	7.6	1.1	11.3	N.A.
ITOCHU CHEMICAL FRONTIER Corporation	2.3	2.3	2.9	2.7
ITOCHU PLASTICS INC.	1.3	1.5	1.9	2.1
C.I.Kasei., Ltd.	0.9	0.4	1.2	0.6

※Profits Summary is shown on next page.

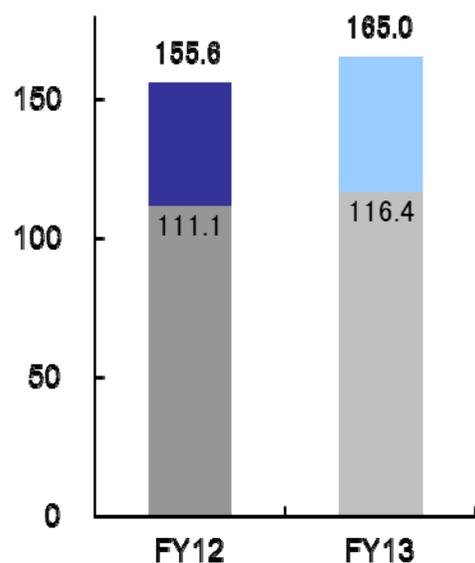
(Unit : billion yen)

Energy & Chemicals

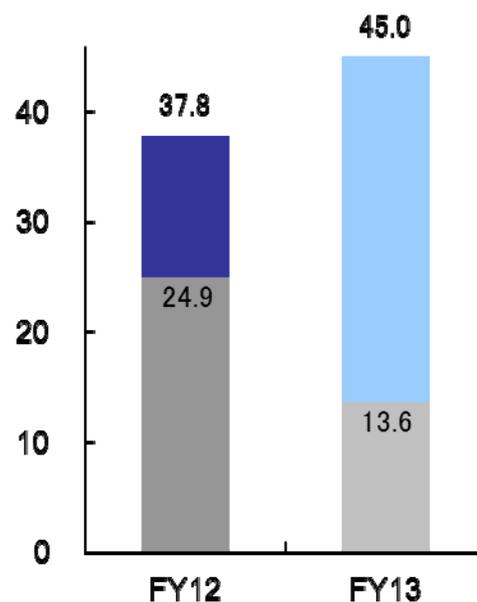


<Profits Summary>

Gross trading profit



Net income attributable to ITOCHU



<Gross trading profit>	1st - 3rd Quarter		Full Year	
	FY12	FY13	FY12	FY13
Energy	63.9	70.2	92.2	96.0
Chemicals	47.2	46.2	63.4	69.0
Total	111.1	116.4	155.6	165.0

<Net income attributable to ITOCHU>	1st - 3rd Quarter		Full Year	
	FY12	FY13	FY12	FY13
Energy	11.1	2.6	20.1	26.0
Chemicals	13.8	11.0	17.7	19.0
Total	24.9	13.6	37.8	45.0

■ : 1st - 3rd Quarter (Result) ■ : Full year (Result / Forecast)

(Unit : billion yen)

<FY2013 1st - 3rd Quarter Result>

Despite the absence of receipt of insurance claims for same period of previous fiscal year, thanks to stable CVS business operations, a rise in transaction volume in food-distribution-related companies and gain on sales of investments, net income attributable to ITOCHU posted in FY2013 3rd Quarter was ¥38.3 billion, an increase of ¥2.8 billion from FY2012 3rd Quarter.

<FY2013 Forecast>

The forecast for net income attributable to ITOCHU is ¥44.0 billion, as of the announcement of FY2013 1st Half results.

<Profits Summary>

<Profits / Losses from Major Group Companies>

Gross trading profit ※

Net income attributable to ITOCHU

1st - 3rd Quarter

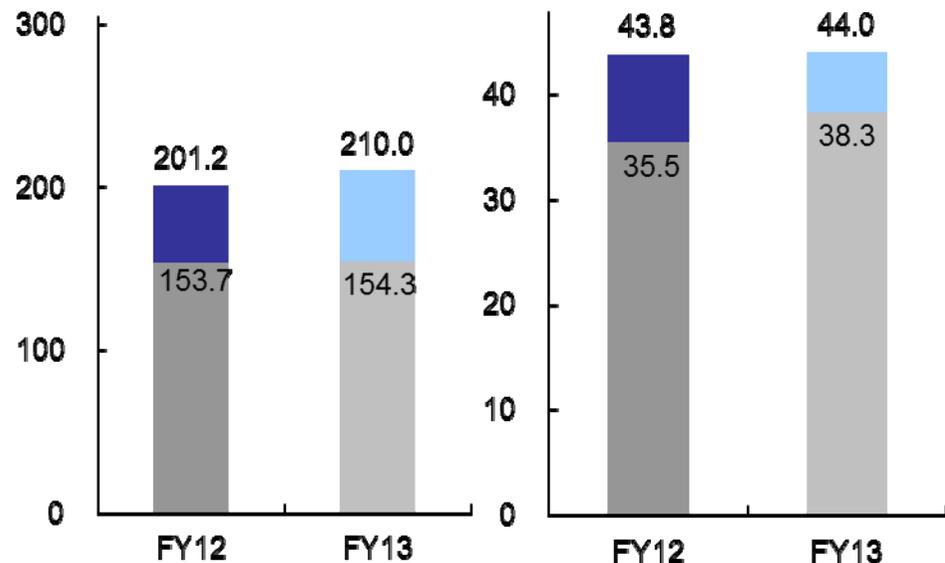
Full Year

FY12

FY13

FY12

FY13



	1 st - 3 rd Quarter	Full Year		
	FY12	FY13	FY12	FY13
FamilyMart Co., Ltd.	5.8	8.1	6.7**	7.9***
Fuji Oil Co., Ltd.	1.8	*	2.3	2.4***
NIPPON ACCESS, INC.	6.6	8.7	8.6	11.2
China Foods Investment Corp.	2.3	2.8	2.4	N.A.

* Not disclosed because the financial results not yet announced

** The figure is after U.S. GAAP adjustments.

*** Annual forecast announced by the company × share (excluding U.S. GAAP adjustments)

※ With respect to distribution costs related to the ITOCHU Group's food distribution and marketing business, the ITOCHU Group's portion of operational costs arising at the distribution centers of ITOCHU Group's customers, such as mass merchandisers, and delivery costs from the distribution centers to the customers' stores was previously included in "Selling, general and administrative expenses." From the fiscal year 2013, these have been presented as a deduction from "Trading margins and commissions on trading transactions." Amounts presented for the previous fiscal year have been reclassified to conform to the current presentation.

(Unit : billion yen)

ICT, General Products & Realty



<FY2013 1st - 3rd Quarter Result>

【Forest Products & General Merchandise】

Due to slumping market conditions for natural rubber, net income attributable to ITOCHU posted in FY2013 3rd Quarter was ¥11.9 billion, a decrease of ¥0.8 billion from FY2012 3rd Quarter.

【ICT, Insurance & Logistics】

Thanks to higher transactions in domestic ICT-related companies, net income attributable to ITOCHU posted in FY2013 3rd Quarter was ¥14.4 billion, an increase of ¥3.8 billion from FY2012 3rd Quarter.

【Construction, Realty & Financial Business】

Thanks to the absence of the reversal of deferred tax assets accompanying a change in the effective income tax rate in the same period of previous fiscal year, net income attributable to ITOCHU posted in FY2013 3rd Quarter was ¥9.9 billion, an increase of ¥12.2 billion from FY2012 3rd Quarter.

<FY2013 Forecast>

【Forest Products & General Merchandise】

The forecast for net income attributable to ITOCHU is ¥17.5 billion, as of the announcement of FY2013 1st Half results.

【ICT, Insurance & Logistics】

The forecast for net income attributable to ITOCHU is ¥19.5 billion, as of the announcement of FY2013 1st Half results.

【Construction, Realty & Financial Business】

The forecast for net income attributable to ITOCHU is ¥9.0 billion, as of the announcement of FY2013 1st Half results.

<Profits / Losses from Major Group Companies>

(Unit : billion yen)

	1 st - 3 rd Quarter		Full Year	
	FY12	FY13	FY12	FY13
ITOCHU Kenzai Corp.	1.6	1.2	1.8	0.8
ITOCHU Techno-Solutions Corporation	4.3	4.7	7.5	9.1**
ITC NETWORKS CORPORATION	0.9	3.7	1.5	4.1**
Excite Japan Co., Ltd.	0.1	*	0.2	0.3**
ITOCHU LOGISTICS	1.2	1.1	1.3	1.3
ITOCHU Property Development, Ltd.	-0.3	1.8	2.6	2.2
Orient Corporation	-3.3	1.6	-3.7	N.A.

* Not disclosed because the financial results not yet announced.

** Annual forecast announced by the company × share (excluding U.S. GAAP adjustments)

※Profits Summary is shown on next page.

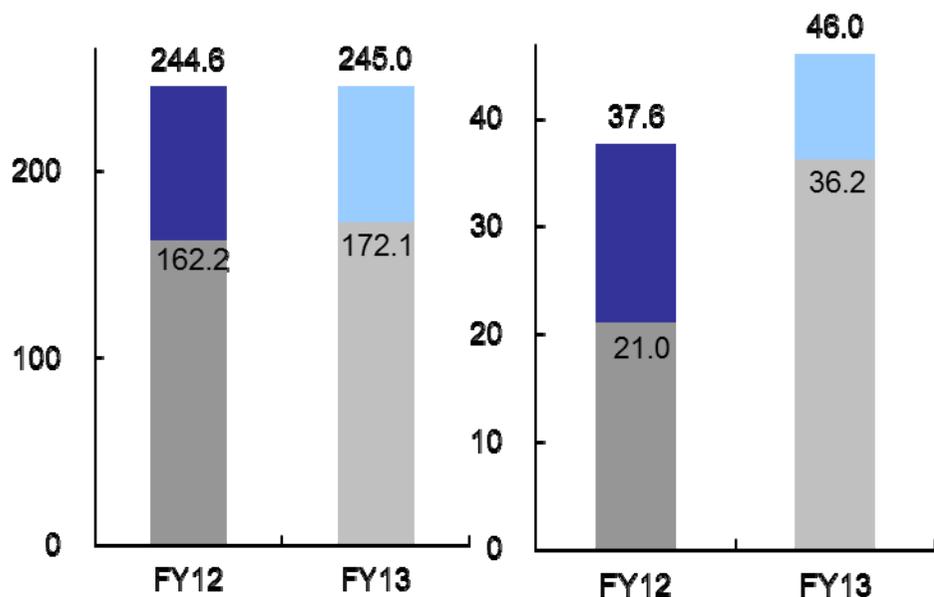
ICT, General Products & Realty



<Profits Summary>

Gross trading profit

Net income attributable to ITOCHU



■ : 1st - 3rd Quarter (Result) ■ : Full year (Result / Forecast)

(Unit : billion yen)

<Gross trading profit>	1 st - 3 rd Quarter		Full Year	
	FY12	FY13	FY12	FY13
Forest Products & General Merchandise	54.9	69.2	86.7	97.0
ICT, Insurance & Logistics	92.3	85.0	132.2	120.0
Construction, Realty & Financial Business	15.0	17.9	25.7	28.0
Total	162.2	172.1	244.6	245.0

<Net income attributable to ITOCHU>	1 st - 3 rd Quarter		Full Year	
	FY12	FY13	FY12	FY13
Forest Products & General Merchandise	12.7	11.9	16.8	17.5
ICT, Insurance & Logistics	10.6	14.4	17.7	19.5
Construction, Realty & Financial Business	-2.3	9.9	3.1	9.0
Total	21.0	36.2	37.6	46.0

1. Summary of FY2013 3rd Quarter

2. FY2013 Forecast and Key Measures

3. Segment Information

4. Exhibit

ITOCHU's Equity Share (Sales Result)



FY2012

FY2013

FY2013

1Q 2Q 3Q 4Q Full Year 1Q 2Q 3Q 1st-3rd Quarter Forecast

Oil, Gas (1,000B/D*)

33

60

*B/D: BBL/day, Natural Gas converted to crude oil equivalent using 6,000cf = 1 BBL.

Iron ore (million t)	3.7	4.2	4.4	3.9	16.1
IMEA	2.9	3.2	3.2	3.0	12.4
Brazil Japan Iron Ore Corporation (NAMISA)	0.8	0.9	1.1	0.8	3.7

4.4	4.2	4.7	13.3
3.3	3.2	3.5	10.1
1.1	1.0	1.2	3.2

17.8
13.6
4.2

Coal (million t)	1.4	2.0	2.8	2.8	8.9
IMEA	1.4	2.0	1.9	1.5	6.8
ITOCHU Coal Americas Inc. (Drummond International)	-	-	0.8	1.3	2.1

2.9	2.8	3.2	8.9
1.6	1.8	1.8	5.2
1.4	1.0	1.4	3.7

12.2
7.0
5.1

[Reference] IMEA Profit Result (billion yen)

IMEA	22.0	28.5	19.1	19.7	89.3
Iron ore	19.1	21.8	14.4	19.0	74.2
Coal	3.0	6.8	5.0	2.1	16.8

16.1	9.1	11.6	36.8
15.4	10.3	12.1	37.8
0.7	-1.0	-0.3	-0.5

47.9
N.A.
N.A.

※ IMEA : ITOCHU Minerals & Energy of Australia Pty Ltd

Quarterly Gross Trading Profit by Segment



	FY2012 *				Full year	FY2013		
	1Q	2Q	3Q	4Q		1Q	2Q	3Q
Textile	27.9	31.7	33.1	34.9	127.6	28.5	32.7	33.7
Machinery	18.4	21.7	22.5	23.4	85.9	19.7	23.1	21.6
Metals & Minerals	31.5	39.9	28.4	22.7	122.6	23.9	15.2	17.2
Energy & Chemicals	33.9	41.2	36.0	44.4	155.6	40.5	39.1	36.8
Energy	17.9	25.3	20.7	28.3	92.2	25.0	23.6	21.6
Chemicals	16.0	15.9	15.3	16.1	63.4	15.5	15.5	15.2
Food	47.4	53.9	52.4	47.4	201.2	47.9	54.4	52.0
ICT, General Products & Realty	46.6	53.2	62.4	82.4	244.6	56.5	62.9	52.7
Forest Products & General Merchandise	15.1	15.7	24.1	31.8	86.7	24.4	21.5	23.3
ICT, Insurance & Logistics	27.3	33.4	31.6	39.9	132.2	27.2	33.9	24.0
Construction, Realty & Financial Business	4.2	4.2	6.6	10.7	25.7	4.9	7.6	5.4
Adjustments & Eliminations and others	8.0	2.0	6.5	2.9	19.5	2.6	2.4	4.3
Total	213.8	243.6	241.4	258.1	956.9	219.6	229.9	218.3

* The figures for FY2012 Result are presented based on new organization.

(Unit : billion yen)

Quarterly Net Income Attributable to ITOCHU by Segment



	FY2012 *				Full year	FY2013		
	1Q	2Q	3Q	4Q		1Q	2Q	3Q
Textile	4.0	5.4	7.7	7.3	24.4	8.5	9.5	6.6
Machinery	9.4	3.2	3.9	6.6	23.1	5.9	8.8	7.6
Metals & Minerals	45.1	32.4	26.5	38.1	142.1	24.6	18.4	16.1
Energy & Chemicals	9.0	10.7	5.2	12.9	37.8	8.3	6.7	-1.4
Energy	2.8	7.0	1.4	9.0	20.1	5.1	2.8	-5.2
Chemicals	6.2	3.8	3.9	3.9	17.7	3.2	3.9	3.9
Food	12.4	14.4	8.7	8.3	43.8	10.9	14.4	13.0
ICT, General Products & Realty	9.0	7.3	4.7	16.6	37.6	8.4	15.0	12.8
Forest Products & General Merchandise	4.4	3.8	4.5	4.1	16.8	3.2	4.4	4.3
ICT, Insurance & Logistics	4.9	2.9	2.8	7.1	17.7	3.1	5.3	6.0
Construction, Realty & Financial Business	-0.4	0.6	-2.5	5.3	3.1	2.1	5.3	2.6
Adjustments & Eliminations and others	4.2	-7.5	3.2	-8.2	-8.3	4.0	-1.2	11.1
Total	93.0	66.0	59.9	81.6	300.5	70.7	71.6	65.9

* The figures for FY2012 Result are presented based on new organization.

(Unit : billion yen)

Forward-Looking Statements:

This material contains forward-looking statements regarding ITOCHU Corporation's corporate plans, strategies, forecasts, and other statements that are not historical facts. They are based on current expectations, estimates, forecasts and projections about the industries in which ITOCHU Corporation operates. As the expectations, estimates, forecasts and projections are subject to a number of risks, uncertainties and assumptions, including without limitation, changes in economic conditions; fluctuations in currency exchange rates; changes in the competitive environment; the outcome of pending and future litigation; and the continued availability of financing and financial instruments and financial resources, they may cause actual results to differ materially from those presented in such forward-looking statements. ITOCHU Corporation, therefore, wishes to caution that readers should not place undue reliance on forward-looking statements, and, further that ITOCHU Corporation undertakes no obligation to update any forward-looking statements as a result of new information, future events or other developments.

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