

FY2015 1st Quarter Business Results Summary

August 6, 2014 ITOCHU Corporation



Forward-Looking Statements:

This material contains forward-looking statements regarding ITOCHU Corporation's corporate plans, strategies, forecasts, and other statements that are not historical facts. They are based on current expectations, estimates, forecasts and projections about the industries in which ITOCHU Corporation operates. As the expectations, estimates, forecasts and projections are subject to a number of risks, uncertainties and assumptions, including without limitation, changes in economic conditions; fluctuations in currency exchange rates; changes in the competitive environment; the outcome of pending and future litigation; and the continued availability of financing and financial instruments and financial resources, they may cause actual results to differ materially from those presented in such forward-looking statements. ITOCHU Corporation, therefore, wishes to caution that readers should not place undue reliance on forward-looking statements, and, further that ITOCHU Corporation undertakes no obligation to update any forward-looking statements as a result of new information, future events or other developments.

Figures are based on IFRS, unless otherwise noted.

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1. Summary of FY2015 1st Quarter

2. FY2015 Forecast and Key Measures

3. Segment Information

4. Exhibit

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Summary of FY2015 1st Quarter Business Review



Review

- Gross trading profit: ¥245.9 billion
- Net income attributable to ITOCHU: ¥80.8 billion
- Total ITOCHU stockholders' equity: ¥2 trillion and 82.5 billion
- NET DER:1.1 times

Business Environment

- The global economy grew at a sluggish pace overall due to the slow economic recovery of certain emerging countries.
- The trend in Japan's economy was flat. Although public work projects expanded, exports were sluggish and consumer spending declined substantially due to a rebound from the last minute demand before consumption tax hike.
- Against the expectation of additional easing by the Bank of Japan and contraction in Japan's trade deficit, yen appreciated against the U.S. dollar from the ¥103-¥104 range at the beginning of April. The Nikkei Stock Average dropped from approximately ¥14,800 at the end of March to approximately ¥14,000 at the beginning of May, but rose to approximately ¥15,200 at the end of June.

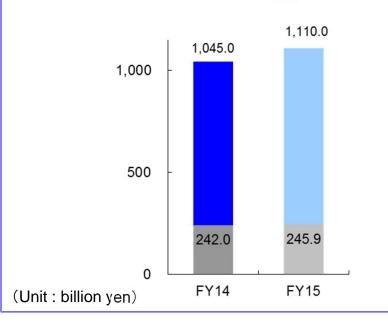
> Summary of FY2015 1st Quarter

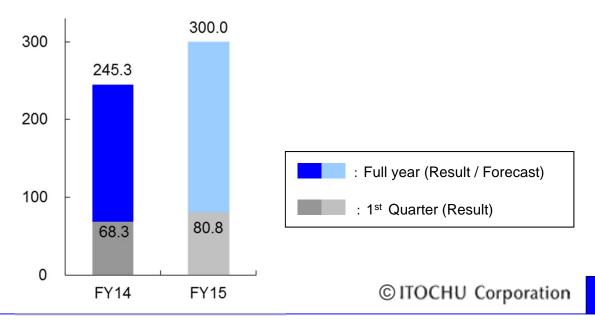


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	FY2014 1 st Quarter Result (a)	FY2015 1 st Quarter Result (b)	Increase/[(b–a)	Decrease %	FY2015 Forecast ^(May 1) (c)	Progress (b/c)
Gross trading profit	242.0	245.9	+3.8	+2%	1,110.0	22%
Trading income	55.7	53.3	-2.5	-4%	300.0	18%
Equity in earnings of associates and joint ventures	26.0	33.5	+7.5	+29%	140.0	24%
Profit before tax	96.3	106.9	+10.6	+11%	438.0	24%
Net profit attributable to ITOCHU	68.3	80.8	+12.6	+18%	300.0	27%

Gross trading profit





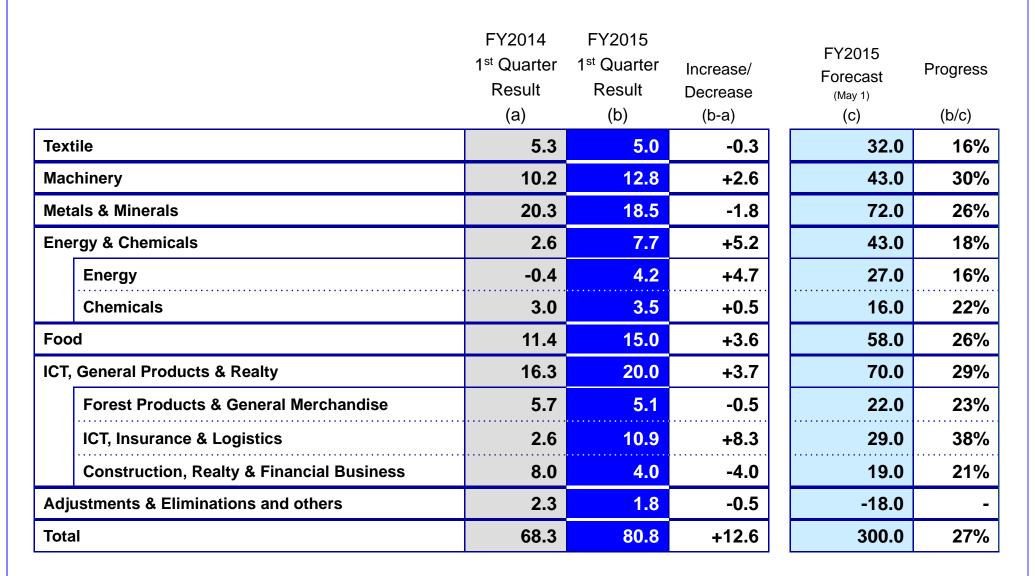
Net income attributable to ITOCHU

Gross Trading Profit by Segment



	FY2014 1 st Quarter Result (a)	FY2015 1 st Quarter Result (b)	Increase/ Decrease (b-a)	FY2015 Forecast ^(May 1) (c)	Progress (b/c)
Textile	30.7	28.0	-2.6	153.0	18%
Machinery	24.2	28.5	+4.3	114.0	25%
Metals & Minerals	26.2	17.8	-8.4	80.0	22%
Energy & Chemicals	38.3	40.5	+2.2	167.0	24%
Energy	22.0	24.0	+2.0	97.0	25%
Chemicals	16.3	16.5	+0.1	70.0	24%
Food	58.8	58.4	-0.3	256.0	23%
ICT, General Products & Realty	65.0	68.9	+3.8	319.0	22%
Forest Products & General Merchandise	27.9	28.8	+0.9	123.7	23%
ICT, Insurance & Logistics	32.5	34.8	+2.3	160.2	22%
Construction, Realty & Financial Business	4.6	5.3	+0.7	35.1	15%
Adjustments & Eliminations and others	-1.1	3.8	+4.8	21.0	-
Total	242.0	245.9	+3.8	1,110.0	22%

Net Profit Attributable to ITOCHU by Segment



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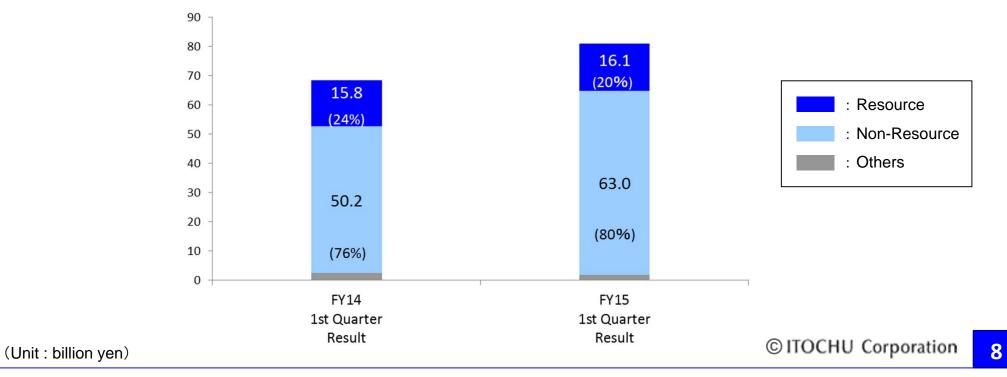
Earnings from Resource and Non-Resource

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	FY2014 1 st Quarter Result	FY2015 1 st Quarter Result	Increase/Decrease
Resource	15.8	16.1	+0.2
Non-Resource	50.2	63.0	+12.8
Others	2.3	1.8	-0.5
Total	68.3	80.8	+12.6
Resource / Non-Resource (※)	24% / 76%	20% / 80%	-4Point / +4Point

% % composition is calculated for Resource and Non-Resource sectors only.

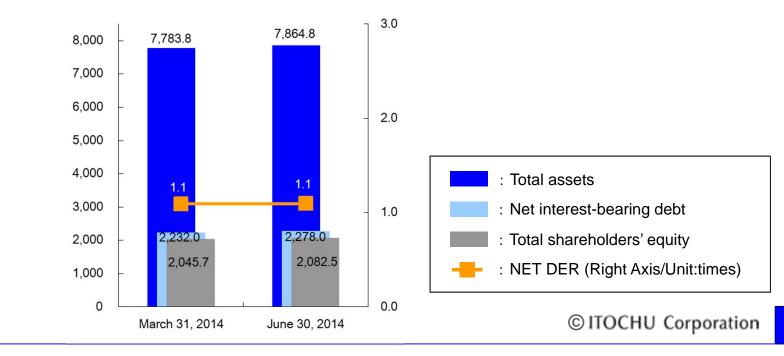


Financial Position

(Unit : billion yen)



	March 31, 2014 Result	June 30, 2014 Result	Increase /Decrease
Total assets	7,783.8	7,864.8	+81.1
Interest-bearing debt	2,893.4	2,898.2	+4.8
Net interest-bearing debt	2,232.0	2,278.0	+46.0
Total shareholders' equity	2,045.7	2,082.5	+36.8
Ratio of shareholders' equity to total assets	26.3%	26.5%	+0.2 Point
NET DER	1.1 times	1.1 times	Same level



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	FY2014 1 st Quarter Result	FY2015 1 st Quarter Result	Increase/Decrease
Cash flows from operating activities	45.6	64.8	+19.2
Cash flows from investing activities	-132.8	-20.1	+112.7
Cash flows from financing activities	-2.2	-84.4	-82.2
Free cash flows	-87.2	44.7	+131.9
Result	t Resu	lt	
50 - 45.6	64.8 44.7		
-50 -	-	: Ca	sh flows from operating activities sh flows from investing activities ee cash flows
nit : billion yen) -150 -1	32.8		© ITOCHU Corporation 1



1. Summary of FY2015 1st Quarter

2. FY2015 Forecast and Key Measures

3. Segment Information

4. Exhibit

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> Quantitative Forecast



	FY2014 Result (a)	FY2015 1 st Quarter Result (b)	FY2015 Forecast (May 1) (C)	Progress (b/c)	Increase /Decrease (c-a)
Gross trading profit	1,045.0	245.9	1,110.0	22%	+65.0
Trading income	289.0	53.3	300.0	18%	+11.0
Equity in earnings of associates and joint ventures	56.0	33.5	140.0	24%	+84.0
Profit before tax	360.8	106.9	438.0	24%	+77.2
Net profit attributable to ITOCHU	245.3	80.8	300.0	27%	+54.7
				Increase /Decrease (b-c)	
Total assets	7,783.8	7,864.8	8,200.0	-335.2	+416.2
Interest-bearing debt	2,893.4	2,898.2	3,100.0	-201.8	+206.6
Net interest-bearing debt	2,232.0	2,278.0	2,500.0	-222.0	+268.0
Total shareholders' equity	2,045.7	2,082.5	2,300.0	-217.5	+254.3
Ratio of shareholders' equity to total assets	26.3%	26.5%	28.0%	-1.6Point	+1.8Point
NET DER	1.1 times	1.1 times	1.1 times	Same level	Same level

(Unit : billion yen)

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Assumptions

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	FY2014 Result	FY2015 Plan	FY2015 1Q Result	(Reference) Sensitivities on net income attributable to ITOCHU for FY2015 2 nd -4 th quarter against forecast
Exchange rate(YEN / US\$)	100	100	102	¥ -1.1 billion (1 yen appreciation against US\$)
Interest(%) YEN TIBOR(¥)	0.23%	0.25%	0.21%	¥ -4.0 billion (1% increase)
Crude Oil(US\$/BBL)*	108	105	110	****
Iron Ore (US\$/TON) (Australian fine ore)	126**	N.A.***	118**	****
Hard cocking coal (US\$/TON) (Australian)	153**	N.A.***	120**	
Thermal coal (US\$/TON) (Australian)	95**	N.A.***	81.8**	****

* The price of crude oil is the price of Brent crude oil.

** FY2014 and FY2015 1st quarter prices for iron ore, hard coking coal and thermal coal are prices that ITOCHU regards as general transaction prices based on the market.

*** In the prices for iron ore and hard coking coal used in the FY2015 plan, the prices for FY2015 1st quarter are assumed based on the prices that major suppliers and customers have agreed on regarding shipments as follows and current spot prices, and the prices for FY2015 2nd to 4th quarter are assumed based on the prices agreed on the 1st quarter. The actual sales prices are decided based on negotiations with each customer, ore type and coal type.

**** If the sales price per BBL assumed varies by US\$1, the effect on net income attributable to ITOCHU for FY2015 2nd -4th quarter will be as follows: Crude oil: ±¥0.19 billion

***** If the sales price per TON assumed varies by US\$1, the effect on net income attributable to ITOCHU for FY2015 2nd -4th quarter will be as follows:

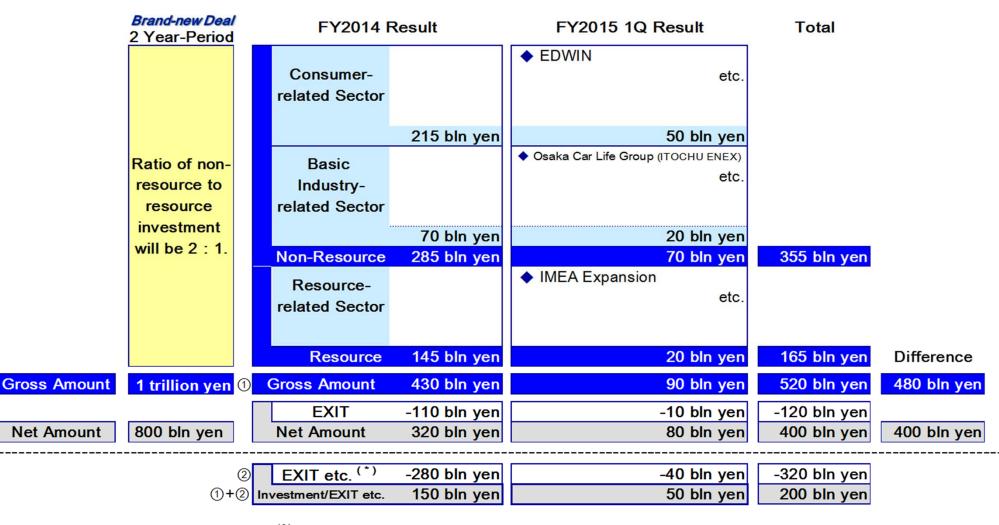
Iron ore: ±¥0.70 billion, Coal: ±¥0.53 billion

(The above effect varies according to changes in sales volume, foreign exchange rates and production costs.)

Investment Policy and Review

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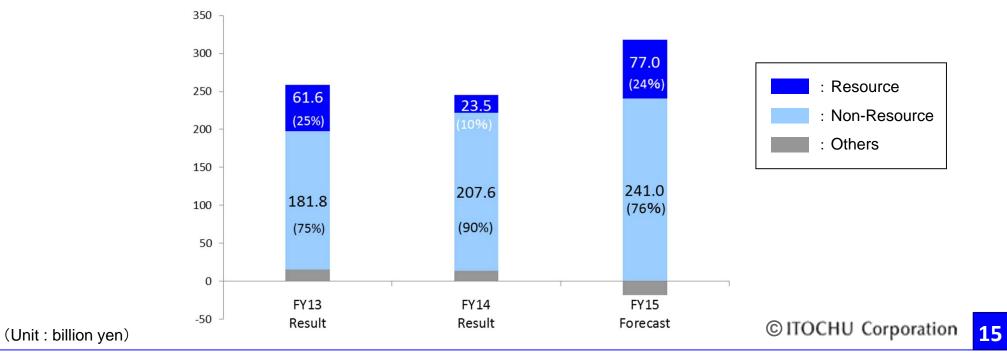
 $^{(*)}$ EXIT (Cash base) +Depreciation cost

Quantitative Forecast/Earnings from Resource and Non-Resource

	FY2014 Result	FY2015 Forecast	Increase/Decrease
Resource	23.5	77.0	+53.5
Non-Resource	207.6	241.0	+33.4
Others	14.2	-18.0	-32.2
Total	245.3	300.0	+54.7
Resource / Non-Resource (※)	10% / 90%	24% / 76%	+14Point / -14Point

X % composition is calculated for Resource and Non-Resource sectors only.

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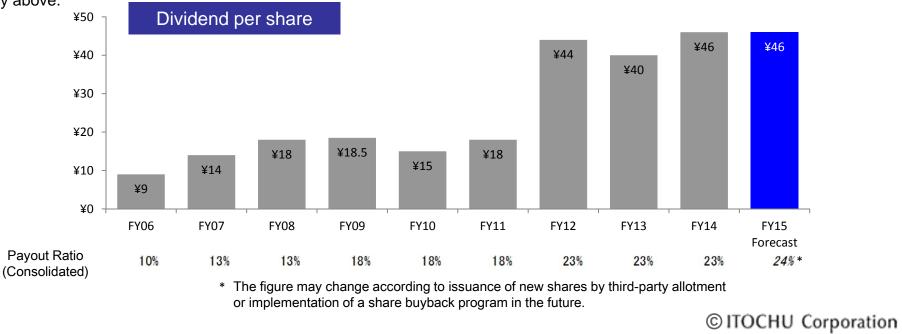
> Dividend Policy



Under the second half of the "Brand-new Deal 2014," for FY2015, the dividend policy will be as : a consolidated dividend payout ratio of approximately 20% on Net income attributable to ITOCHU up to ¥200.0 billion, and a consolidated dividend payout ratio of approximately 30% on the portion of Net income attributable to ITOCHU exceeding ¥200.0 billion, with further addition of a fixed amount of ¥2 per share.

<Dividends for FY2015>

Although ITOCHU will issue new shares by third-party allotment of 78 million shares(4.9%) and implement a share buyback program up to 78 million shares(4.9%) as released on July 24, we intends to pay a full-year dividend of ¥46 per share, comprising an interim dividend of ¥23 per share and a year-end dividend of ¥23 per share for FY2015, as we have already announced based on the dividend policy above.





1. Summary of FY2015 1st Quarter

2. FY2015 Forecast and Key Measures

3. Segment Information

4. Exhibit

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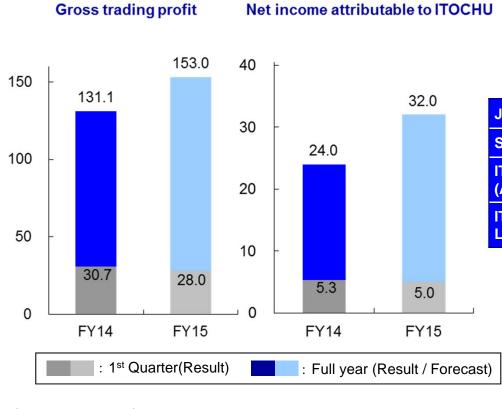


<FY2015 1st Quarter Result>

Due to gain on sales of property, plant and equipment, despite the lower gross trading profit, net income attributable to ITOCHU posted in the 1st Quarter of FY2015 was ¥5.0 billion, almost same level as the 1st Quarter of FY2014.

<Profits Summary>

<Profits / Losses from Major Group Companies>



	1 st Quarter		Full Year(FY15;Forecas	
	FY14	FY15	FY14	FY15
JOI'X CORPORATION	0.2	0.1	1.3	1.3
SANKEI CO., LTD.	0.3	1.3	1.5	2.7
ITOCHU Textile Prominent (ASIA) Ltd.	0.1	0.3	2.0	1.5
ITOCHU TEXTILE (CHINA) CO., LTD.	0.4	0.1	1.3	1.7

Machinery

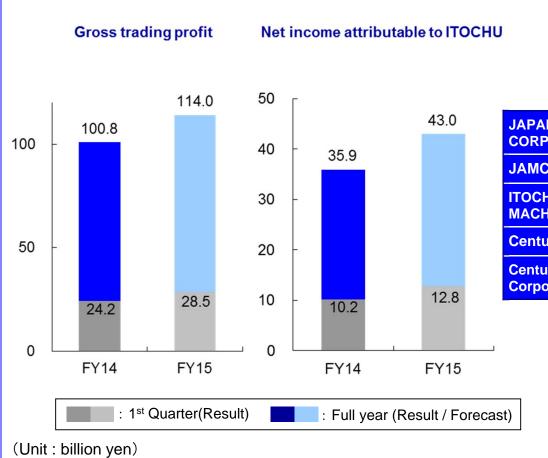
<Profits Summary>

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/TOCHU

<FY2015 1st Quarter Result>

Thanks to the favorable performance in IPP related companies in the North America and higher transaction volume in automobile-related transactions, net income attributable to ITOCHU posted in the 1st Quarter of FY2015 was ¥12.8 billion, an increase of ¥2.6 billion from the 1st Quarter of FY2014.



	1 st Quarter		Full Year(FY15;Forecas	
	FY14	FY15	FY14	FY15
JAPAN AEROSPACE CORPORATION	0.0	0.1	1.0	0.9
JAMCO Corporation	0.1	0.1 0.2		1.0
ITOCHU CONSTRUCTION MACHINERY CO., LTD.	0.2	0.1	1.2	0.7
Century Medical, Inc.	0.2	0.2	1.1	1.0
Century Tokyo Leasing Corporation	1.7	2.2	7.9	8.4

<Profits / Losses from Major Group Companies>

> Metals & Minerals

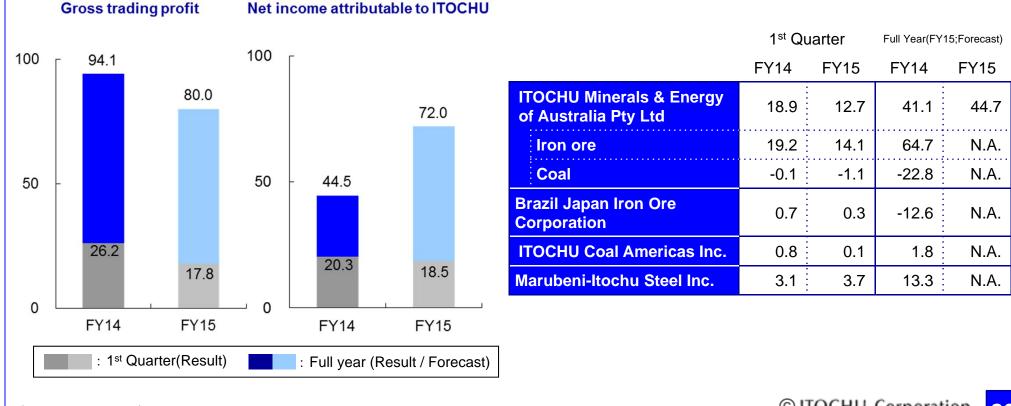


<FY2015 1st Quarter Result>

Despite higher sales volume of iron ore in Western Australia iron ore operations and lower cost in coal operations, due to the falling prices of iron ore and coal, net income attributable to ITOCHU posted in the 1st Quarter of FY2015 was ¥18.5 billion, a decrease of ¥1.8 billion from the 1st Quarter of FY2014.

<Profits Summary>

<Profits / Losses from Major Group Companies>



> Energy & Chemicals



<FY2015 1st Quarter Result>

Thanks to the favorable crude oil transactions and absence of impairment loss in U.S. oil and gas development companies in the same period of the previous fiscal year, net income attributable to ITOCHU posted in the 1st Quarter of FY2015 was ¥7.7 billion, an increase of ¥5.2 billion from the 1st Quarter of FY2014.

	<profits summary=""> <profits companies="" from="" group="" losses="" major=""></profits></profits>										
								1 st G	uarter	Full Year(FY1	5;Forecast)
	Gross tradin	g profit	Net in	come attribut	table to ITOCHU			FY14	FY15	FY14	FY15
						ITOCHU Oil Exploration (Azert	baijan) Inc.	2.0	1.9	15.7	8.7
200	Г		I		43.0	JD Rockies Resources Li	mited	-3.2	-0.5	-32.5	N.A.
	174.8	167.0	40	-		ITOCHU CHEMICAL FRONT Corporation	IER	0.8	0.8	2.9	3.0
150	-					ITOCHU PLASTICS INC.		0.7	0.7	2.9	3.0
			30	-		C.I.Kasei Co., Ltd.		0.0	0.1	1.1	1.0
100	-						1 st Qu	arter	Full Year(FY	15;Forecast)	
			20	-		<gross profit="" trading=""></gross>	FY14	FY15	FY14	FY15	
50				12.1		Energy	22.0	24.0	107.2	97.0	
50	38.3	40.5	10	-		Chemical	16.3	16.5	67.6	70.0	_
0			0	2.6	7.7	Total <net attributable<="" income="" td=""><td>38.3 1st Qu</td><td>40.5 arter</td><td>174.8 Full Year(FY</td><td>167.0 (15;Forecast)</td><td></td></net>	38.3 1 st Qu	40.5 arter	174.8 Full Year(FY	167.0 (15;Forecast)	
	FY14	FY15		FY14	FY15	to ITOCHU>	FY14	FY15	FY14	FY15	
l r						Energy	-0.4	4.2	-0.5	27.0	
	: 1 st Qu	arter(Result)		:Full year((Result / Forecast)	Chemical	3.0	3.5	12.6	16.0	_
	(Unit : billion ye	en)				Total	2.6	7.7 © ITC	12.1 OCHU Co	43.0 prporation	

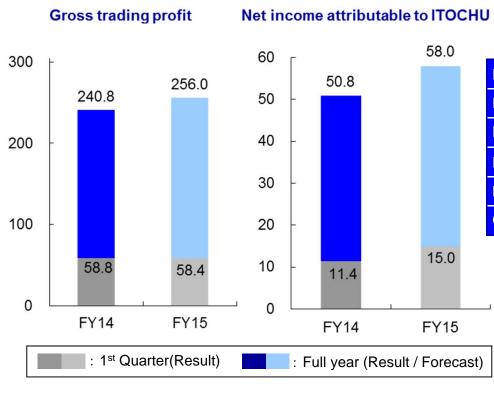
<FY2015 1st Quarter Result>

Thanks to higher equity earnings of associated companies and joint ventures resulting from the gain on sales of affiliates in CVS companies, net income attributable to ITOCHU posted in the 1st Quarter of FY 2015 was ¥15.0 billion, an increase of ¥ 3.6 billion from the 1st Quarter of FY2014.

<Profits Summary>

Food

<Profits / Losses from Major Group Companies>



J	1 st Qu	arter	Full Year(FY	15;Forecast)
	FY14	FY15	FY14	FY15
Fuji Oil Co., Ltd.	0.6	0.7	2.2	2.3
Dole International holdings, Inc.	1.9	1.2	6.8	10.0
Prima Meat Packers, Ltd.	0.6	0.6	2.0	1.6
FamilyMart Co., Ltd.	1.7	5.1	6.6	8.0*
NIPPON ACCESS, INC.	2.1	1.5	11.7	9.4
China Foods Investment Corp.	0.6	1.1	3.9	N.A.

 Revised annual forecast announced by the company (May 16)* share at the end of June, different from the forecast of FamilyMart announced by ITOCHU(May 1)

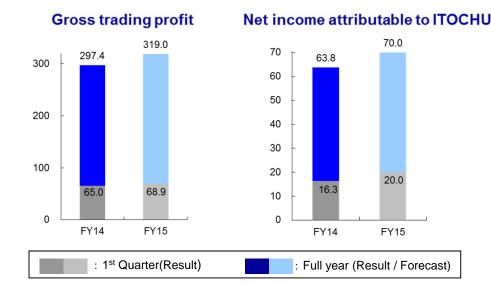
ICT, General Products & Realty >

<FY2015 1st Quarter Result>

Due to the gain on remeasurement from the conversion of an Internet advertising company from an associated company to other investments, net income attributable to ITOCHU posted in the 1st Quarter of FY2015 was ¥20.0 billion, an increase of \pm 3.7 billion from the 1st Quarter of FY2014.

<Profits Summary>

<Profits / Losses from Major Group Companies>



1	1 st Qu	larter	Full Year(FY15;Forecast)		
	FY14	FY15	FY14	FY15	
ITOCHU Kenzai Corp.	0.6	1.2	2.5	2.9	
Japan Brazil Paper and Pulp Resources Development Co., Ltd.	0.7	0.5	1.0	N.A.	
European Tyre Enterprise Limited	0.6	0.3	5.1	N.A.	
ITOCHU FIBRE LIMITED	1.0	0.8	6.5	N.A.	
ITOCHU Techno-Solutions Corporation	-0.2	*	7.8	9.4	
CONEXIO Corporation	0.3	0.5	2.2	2.4	
ITOCHU Property Development, Ltd.	-0.7	-0.1	1.9	2.2	
Orient Corporation	1.7	2.1	4.2	7.2	

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	1 st Qu	arter	Full Year(FY	15;Forecast)	
<gross profit="" trading=""></gross>	FY14	FY15	FY14	FY15	
Forest Products & General Merchandise	27.9	28.8	113.5	123.7	
ICT, Insurance & Logistics	32.5	34.8	152.5	160.2	
Construction, Realty & Financial Business	4.6	5.3	31.4	35.1	
Total	65.0	68.9	297.4	319.0	

<net attributable<="" income="" th=""><th>1st Qu</th><th>arter</th><th>Full Year(FY1</th><th>5;Forecast)</th><th>* </th></net>	1 st Qu	arter	Full Year(FY1	5;Forecast)	*
to ITOCHU>	FY14	FY15	FY14	FY15	ł
Forest Products & General Merchandise	5.7	5.1	20.9	22.0	3
ICT, Insurance & Logistics	2.6	10.9	20.6	29.0	
Construction, Realty & Financial Business	8.0	4.0	22.2	19.0	(Un
Total	16.3	20.0	63.8	70.0 © IT	осн

Not disclosed because the financial results not yet announced.

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nit : billion yen)

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ITOCHU's Equity Share (Sales Result)

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		FY	2014 Result	I		FY2015	FY2015
	1Q	2Q	3Q	4Q	Full Year	1Q	Full Year
Oil and Gas (1,000B/D*)					52		52
* B/D:BBL/day, Natural G	as converte	d to crude	oil equiva	llent usin	g 6,000cf =	1 BBL.	
Iron ore (million t)	4.4	4.5	4.6	4.5	18.1	5.0	18.6
IMEA	4.0	4.0	4.0	4.1	16.0	4.5	16.5
Brazil Japan Iron Ore Corporation (NAMISA)	0.4	0.6	0.6	0.5	2.0	0.4	2.2
Coal (million t)	3.3	2.5	3.2	1.7	10.7	3.2	14.5
IMEA	1.8	1.9	1.7	1.6	7.0	1.9	8.2
ICA	1.5	0.6	1.5	0.2	3.7	1.4	6.3
Reference] IMEA Profit	Result (bil	lion yen)					
IMEA	18.9				41.1	12.7	44.7
Iron ore	19.2				64.7	14.1	N.A.
Coal	-0.1				-22.8	-1.1	N.A.

※ IMEA : ITOCHU Minerals & Energy of Australia Pty Ltd X ICA : ITOCHU Coal Americas Inc.



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3. Segment Information

4. Exhibit

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Quarterly Gross Trading Profit by Segment



			FY20	14 (U.S. GA	AP)		FY2014	l (IFRS)	FY2015 (IFRS)
		1Q	2Q	3Q	4Q	Full year	1Q	Full year	1Q
Те	extile	30.7	32.0	34.0	34.5	131.2	30.7	131.1	28.0
Ма	achinery	24.1	25.4	25.9	25.3	100.7	24.2	100.8	28.5
Me	etals & Minerals	26.0	22.3	26.5	17.2	92.1	26.2	94.1	17.8
Er	nergy & Chemicals	39.4	39.5	40.5	57.1	176.4	38.3	174.8	40.5
	Energy	23.0	22.7	23.4	40.0	109.0	22.0	107.2	24.0
	Chemicals	16.3	16.9	17.1	17.1	67.4	16.3	67.6	16.5
Fo	ood	58.7	61.7	63.7	55.8	239.9	58.8	240.8	58.4
IC	T, General Products & Realty	53.6	69.3	71.2	88.1	282.1	65.0	297.4	68.9
	Forest Products & General Merchandise	27.9	26.7	29.1	29.6	113.4	27.9	113.5	28.8
	ICT, Insurance & Logistics	21.1	36.3	35.2	48.3	141.0	32.5	152.5	34.8
	Construction, Realty & Financial Business	4.5	6.2	6.9	10.2	27.7	4.6	31.4	5.3
	ljustments & Eliminations and hers	-1.0	3.1	3.8	-0.1	5.9	-1.1	5.9	3.8
То	tal	231.5	253.2	265.7	277.9	1,028.3	242.0	1,045.0	245.9

(Unit : billion yen)

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Quarterly Net Profit Attributable to ITOCHU by Segment



			FY20	14 (U.S. G/	AP)		FY2014	FY2015 (IFRS)	
		1Q	2Q	3Q	4Q	Full year	1Q	Full year	1Q
Тех	tile	6.3	10.0	7.4	8.8	32.5	5.3	24.0	5.0
Mao	chinery	13.8	10.4	8.7	10.5	43.4	10.2	35.9	12.8
Met	tals & Minerals	20.4	21.6	14.8	17.3	74.1	20.3	44.5	18.5
Ene	ergy & Chemicals	4.0	7.5	4.2	1.0	16.7	2.6	12.1	7.7
	Energy	1.1	4.9	1.3	-5.0	2.2	-0.4	-0.5	4.2
	Chemicals	2.9	2.7	2.9	6.0	14.5	3.0	12.6	3.5
Foc	od	11.4	14.6	16.1	15.4	57.5	11.4	50.8	15.0
ICT	, General Products & Realty	18.7	21.1	16.6	19.9	76.3	16.3	63.8	20.0
	Forest Products & General Merchandise	5.9	8.0	7.5	4.5	25.9	5.7	20.9	5.1
	ICT, Insurance & Logistics	3.0	7.5	4.5	9.5	24.4	2.6	20.6	10.9
	Construction, Realty & Financial Business	9.9	5.6	4.7	5.9	26.1	8.0	22.2	4.(
Adjustments & Eliminations and others		2.8	2.6	7.4	-2.9	9.8	2.3	14.2	1.8
Tot	al	77.3	87.8	75.2	69.9	310.3	68.3	245.3	80.8

(Unit : billion yen)

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