



ITOCHU Corporation

**FINANCIAL  
INFORMATION  
REPORT 2025**

For the Fiscal Year Ended March 31, 2025



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## Forward-Looking Statements

Data and projections contained in this Financial Information Report are based on the information available at the time of publication, and various factors may cause the actual results to differ materially from those presented in such forward-looking statements. ITOCHU Corporation, therefore, wishes to caution that readers should not place undue reliance on forward-looking statements, and further, that ITOCHU Corporation has no obligation to update any forward-looking statements as a result of new information, future events or other developments.

# Summary

ITOCHU Corporation and its Subsidiaries

Fiscal years ended March 31	Millions of Yen						Millions of U.S. Dollars (Note 3)
	2025	2024	2023	2022	2021	2020	2025
<b>P/L (For the year):</b>							
Revenues	¥14,724,234	¥14,029,910	¥13,945,633	¥12,293,348	¥10,362,628	¥10,982,968	\$ 98,477
Gross trading profit	2,376,456	2,232,360	2,129,903	1,937,165	1,780,747	1,797,788	15,894
Net profit attributable to ITOCHU	880,251	801,770	800,519	820,269	401,433	501,322	5,887
Comprehensive income attributable to ITOCHU	739,683	1,200,025	876,260	1,086,431	655,259	279,832	4,947
Per share (Yen and U.S. Dollars):							
Basic earnings attributable to ITOCHU (Note 1)	615.65	553.00	546.10	552.86	269.83	335.58	4.12
Cash dividends	200.0	160.0	140.0	110.0	88.0	85.0	1.34
Shareholders' equity (Note 1)	4,059.19	3,771.77	3,314.35	2,857.50	2,232.84	2,010.33	27.15
<b>B/S (At year-end):</b>							
Total assets	¥15,134,264	¥14,489,701	¥13,115,400	¥12,153,658	¥11,178,432	¥10,919,598	\$101,219
Current interest-bearing debt	827,128	727,966	659,710	522,448	710,213	684,406	5,532
Long-term interest-bearing debt	2,723,640	2,629,642	2,346,928	2,383,455	2,445,099	2,192,557	18,216
Interest-bearing debt	3,550,768	3,357,608	3,006,638	2,905,903	3,155,312	2,876,963	23,748
Net interest-bearing debt	2,961,281	2,741,591	2,391,169	2,283,003	2,601,358	2,256,882	19,805
Total shareholders' equity	5,755,072	5,426,962	4,823,259	4,199,325	3,316,281	2,995,951	38,490
<b>Cash flows (For the year):</b>							
Cash flows from operating activities	¥ 997,278	¥ 978,108	¥ 938,058	¥ 801,163	¥ 895,900	¥ 878,133	\$ 6,670
Cash flows from investing activities	(516,267)	(205,994)	(453,806)	38,637	(207,296)	(248,766)	(3,453)
Cash flows from financing activities	(524,998)	(801,174)	(500,081)	(846,706)	(728,767)	(575,482)	(3,511)
Cash and cash equivalents at the end of the year	549,573	600,435	606,002	611,715	544,009	611,223	3,676
<b>Ratios:</b>							
ROA (%)	5.9	5.8	6.3	7.0	3.6	4.5	—
ROE (%)	15.7	15.6	17.7	21.8	12.7	17.0	—
Ratio of shareholders' equity to total assets (%)	38.0	37.5	36.8	34.6	29.7	27.4	—
Net debt-to-equity ratio (times)	0.51	0.51	0.50	0.54	0.78	0.75	—
Interest coverage (times) (Note 2)	7.8	8.3	12.3	23.6	13.2	8.7	—
<b>Common stock information</b>							
<b>(For the year):</b>							
Stock price (Yen and U.S. Dollars):							
Opening price	¥ 6,495.0	¥ 4,316.0	¥ 4,143.0	¥ 3,656.0	¥ 2,220.0	¥ 2,018.5	\$ 43.44
High	8,245.0	6,844.0	4,414.0	4,249.0	3,653.0	2,695.5	55.14
Low	5,884.0	4,081.0	3,478.0	3,104.0	2,000.0	1,873.5	39.35
Closing price	6,901.0	6,466.0	4,301.0	4,144.0	3,587.0	2,242.5	46.15
Market capitalization (Yen and U.S. Dollars in billions)	9,784	9,304	6,259	6,090	5,328	3,342	65.44
Trading volume (yearly, million shares)	803	896	775	819	957	1,129	—
Number of shares of common stock issued (at year-end, 1,000 shares)	1,584,889	1,584,889	1,584,889	1,584,889	1,584,889	1,584,889	—
<b>Exchange rates into U.S. currency</b>							
(Federal Reserve Bank of New York):							
At year-end	¥ 149.90	¥ 151.22	¥ 132.75	¥ 121.44	¥ 110.61	¥ 107.53	—
Average for the year	152.40	144.51	135.45	112.33	106.09	108.72	—
Range:							
Low	161.73	151.66	149.82	123.25	110.61	112.00	—
High	140.66	131.11	122.60	107.94	102.70	102.52	—
<b>Number of employees</b>							
<b>(At year-end, consolidated)</b>	<b>115,089</b>	<b>113,733</b>	<b>110,698</b>	<b>115,124</b>	<b>125,944</b>	<b>128,146</b>	<b>—</b>

Notes: 1. Basic earnings attributable to ITOCHU and Shareholders' equity per share are calculated by using the number of shares outstanding for each year.

2. Interest coverage = (Gross trading profit + Selling, general and administrative expenses + Provision for doubtful accounts + Interest income + Dividends received) / Interest expense

3. Figures in yen for the fiscal year ended March 31, 2025, (FYE 2025 or the fiscal year), have been translated into U.S. dollars solely for the convenience of the reader at the rate of ¥149.52 = US\$1, the exchange rate prevailing on March 31, 2025.

4. Due to the adoption of IFRS 17 "Insurance Contracts," the results for March 31, 2023 are presented post retroactive adjustment.

# Management's Discussion and Analysis of Financial Condition and Results of Operations

All of the financial information provided herein is based on the Consolidated Financial Statements included in this Financial Information Report. These Consolidated Financial Statements have been prepared in conformity with IFRS Accounting Standards (hereinafter "IFRSs").

Figures in yen for the fiscal year ended March 31, 2025 (FYE 2025 or the fiscal year), have been translated into U.S. dollars solely for the convenience of the reader at the rate of ¥149.52 = US \$1, the exchange rate prevailing on March 31, 2025.

ITOCHU Corporation is referred to as "ITOCHU" or "the Company" in Management's Discussion and Analysis of Financial Condition and Results of Operations.

Descriptions of the outlook for the fiscal year ending March 31, 2026 (FYE 2026), and later are forward-looking statements that are based on management's assumptions and beliefs, considering the information currently available at the end of FYE 2025. Thus, factors that could cause actual results to differ materially from such statements include, without limitation, the factors stated in the following Risk Information, other potential risks, and uncertain factors.

## Management Policy for the Future

### Outlook for FYE 2026

Regarding the global economic outlook for the next fiscal year, the Japanese economy is forecast to remain resilient as consumer spending is expected to resume its expansion due to the accelerated pace of wage increases and lower inflation, and growth is expected in capital expenditures in response to labor shortages, although exports are expected to stagnate due to the increase in U.S. import tariffs. In the U.S., consumer spending is expected to slow against a backdrop of increasing inflationary pressure from higher import tariffs and rising interest rates on consumer loans, while residential investment is also expected to remain sluggish due to continued high long-term interest rates. In Europe, the economic recovery is concerned to be delayed due to weak exports resulting from the increase in U.S. import tariffs. In China, although the government's proactive fiscal policy and continued monetary easing are expected to prevent a major economic downturn, the economy is projected to continue to slow due to ongoing weakness in the real estate market, and additional U.S. tariffs on China which are expected to dampen exports.

With regard to the U.S. dollar-yen exchange rate, the yen is expected to trade around the ¥140 per dollar level as Japan's long-term interest rate continues to rise gradually. The WTI crude oil price is expected to trend around the US\$60 per barrel level due to sluggish demand resulting from a slowdown in the global economy, although supply concerns remain amid heightened tensions in the Middle East.

### Management Policy "The Brand-new Deal -Profit opportunities are shifting downstream-"

In place of the traditional medium-term management plan, we have established a Management Policy "The Brand-new Deal," which should serve as our compass for the long-term. In conjunction with this, we publicly disclose profit plans, financial indicators, and shareholder returns for the upcoming year that we can confidently commit to.

We will expand our business area through accelerating growth investments, by anticipating the changing needs of society with having all employees always enhancing their marketing capabilities based on the principle of "profit opportunities are shifting downstream" and leveraging the assets and expertise in a wide range of areas from our original downstream sector to the upstream and midstream. We aim to achieve sustainable enhancement in corporate value through three main pillars: steady earnings growth through investments as well as enhancement of corporate brand value and enhancing shareholder returns.

### Management Policy – // The Brand-new Deal

#### – Profit opportunities are shifting downstream –

We aim to achieve sustainable enhancement in corporate value, by having all employees, from the business divisions to the administrative divisions, always enhancing their marketing capabilities, leveraging the assets and expertise of upstream and midstream, which we have been building up for over 160 years since our founding, while developing and evolving downstream businesses that are closer to consumers.

Grow earnings	No growth without investments
Enhancement of corporate brand value	Enhancement in qualitative aspects
Shareholder returns	Total payout ratio 40% or more The higher of 30% dividend payout ratio or dividend ¥200 per share

#### <No Growth without Investments>

We aim to accelerate growth investments starting from a downstream, leveraging a stable business foundation, to grow earnings, and strive for further growth through the expansion of business areas and strengthening and expanding business foundation. We will develop and evolve downstream businesses that are closer to consumers by realizing the below.

- Maximizing synergies by horizontal collaboration among Division Companies
- Business transformation and creation through business integration

#### <Enhancement of Corporate Brand Value>

Built a "corporate brand" through high external evaluations based on the accumulation of innovative initiatives, creating a synergy effect with financial growth, thereby enhancing corporate value. Based on the "market-oriented perspective," we aim to further enhance brand value by listening to the voices of the market, society, and consumers, and continue to refine our qualitative aspects diligently.

- Reinforcement of human capital
- Strengthening dialogue with stakeholders
- Enhancing our contribution to and engagement with the SDGs through business activities

# Shareholder Returns Policy and Distribution of the Current Fiscal Year's Profit

## Shareholder Returns Policy

ITOCHU has set a dividend for FYE 2026 as the higher of ¥200 per share or 30% dividend payout ratio.

We will actively and continuously execute share buybacks in consideration of market conditions and situation of cash allocation, aiming at total payout ratio of 50%.

## Approach to Sustainability and Related Initiatives

ITOCHU Group's approach to sustainability and related initiatives are as follows.

The matters related to the future within sentences are based on ITOCHU Group's assumptions as of the end of the fiscal year.

### (1) Approach to Sustainability

Guided by our founding spirit and corporate mission of *Sampo-yoshi* (good for the seller, good for the buyer, and good for society), ITOCHU Group seeks not only to achieve profit but also to help address social issues, in line with the trust and expectations placed on us by our diverse stakeholders, including our shareholders, investors, business partners, and employees.



In April 2018, we adopted an environmental, social, and governance (ESG)-oriented management approach, identifying seven Material Issues (key sustainability issues) from two perspectives: societal impact and business impact. We believe that addressing these Material Issues in terms of both the associated risks and opportunities will serve to enhance our corporate value over the medium- to long-term. For more details, please refer to the Identification and Review Process for Material Issues section on page 14 of the ITOCHU ESG Report 2024.

In our management policy, "The Brand-new Deal -Profit opportunities are shifting downstream-" announced in April 2024, we have stated that we will achieve the enhancement of corporate brand value alongside growing earnings and shareholder returns.

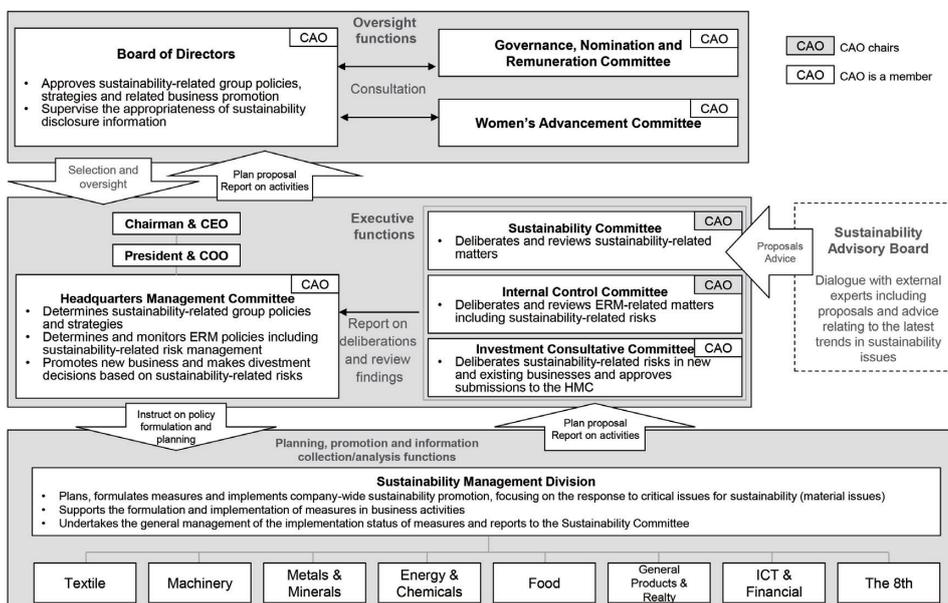
The Group has viewed change as an opportunity over the course of our development for more than 160 years. As a result, from upstream to downstream, and from raw materials to retail, our influence has expanded; we have developed while shifting the composition of the products we handle and our business areas in line with the times. Therefore, constantly creating new value beyond the boundaries of our existing business enhances the Group's corporate brand and generates synergies with financial growth. Building on strengths like our points of contact with the consumer sector and based on the market-oriented mindset of all employees, we aim to further enhance our corporate brand value by listening to the voices of the market, society, and consumers, while continuing to steadily refine the qualitative aspects of our business activities.

In April 2024, Harvard Business School (HBS) Professor Sandra J. Sucher, an expert in the research of building trusted corporations, took note of our Group's corporate mission, *Sampo-yoshi*, and its role in achieving trust and sustainability at ITOCHU, selecting ITOCHU as the subject for a case study. The case study became an official HBS publication in March 2025. The case provides an academic analysis of the relationship between ITOCHU Group initiatives grounded in *Sampo-yoshi* and enhanced corporate value and sustainability. We anticipate that the case will be used not only at HBS, but by a wide range of stakeholders over the long-term, including business management, academic institutions, and investors.

### (2) Sustainability Initiatives

#### 1) Governance

ITOCHU's governance structure for sustainability (as of June 18, 2025) is shown below.



a) Supervisory Function: Board of Directors

ITOCHU Group recognizes that addressing sustainability challenges is one of its most important management priorities. The Board of Directors approves the Group policies, strategies, and business initiatives related to sustainability, and also provides oversight on the appropriateness of sustainability-related information that is to be disclosed.

The Board of Directors oversees the appropriateness of Material Issues by reviewing important matters such as policies toward risks and opportunities and specific actions to address them, as well as key performance indicators and progress toward their achievement.

Regarding the implementation of business and investment strategies (including the review of strategies and decisions on withdrawal from business) for sustainability-related risks and opportunities, including environmental and social risks, we use the ESG Checklist for Investments as a preliminary ESG risk assessment for all new investments, identify and analyze policies, structures and initiatives associated with sustainability-related risk. Those sustainability-related risks are verified at the Headquarters Management Committee (HMC), a committee where important matters are discussed.

After implementation, investments are followed up on from a multi-faceted perspective, including sustainability monitoring reviews of Group companies to prevent sustainability-related risks, human rights due diligence, conducting on-site inspections to prevent environmental pollution, and other risks.

For management along the value chain, we conduct an annual sustainability survey to check the status of ESG initiatives of our suppliers. In addition, initiatives related to risks and opportunities regarding climate change are analyzed and disclosed based on the Task Force on Climate-Related Financial Disclosure (TCFD), and similarly those for natural capital are based on the Task Force on Nature-Related Financial Disclosure (TNFD) frameworks.

The Chief Administrative Officer (CAO) reports regularly to the Board of Directors on the content of deliberations at the HMC and initiatives taken, and the Board of Directors supervises the Company's efforts to address sustainability-related issues.

b) Supervisory Function: Skills and Competencies of the Board of Directors

ITOCHU's CAO possesses specialized experience and knowledge in the SDGs and ESG fields, and receives regular reports from the Sustainability Management Division, the organization responsible for planning and implementing a range of sustainability-related policies and measures, on approximately a twice-monthly basis. In addition, external experts are invited to annual Sustainability Advisory Board meetings and deliver lectures and discuss key issues with members, thus deepening our understanding of sustainability-related trends occurring in society, the expectations placed on the Company, and issues that the Company should address.

ITOCHU's CAO, who is also a representative director of the Company, is a member of the HMC, which is responsible for deliberating the Company's overarching management policies and other key management matters, and also serves as chairperson of the Sustainability Committee, making decisions on matters deliberated by the Sustainability Committee as the officer with overall responsibility for sustainability. Matters of particular importance receive final approval by the HMC following the decision of the CAO. The CAO reports such decisions to the Board of Directors as appropriate, in addition to the status of major sustainability promotion initiatives, thereby ensuring competency in the oversight provided by the Board of Directors.

c) Executive Function: Sustainability Committee

The Sustainability Committee, which discusses the planning and implementation of the Company's various initiatives to address sustainability-related matters, works to set sustainability-related goals, tracks their progress, and identifies, evaluates, and manages current sustainability-related risks and opportunities. The Board of Directors is responsible for overseeing the implementation of business and investment strategies to address sustainability-related risks and opportunities (including the review of strategies and decisions on withdrawal from business). In addition, the management of each operating segment and administrative department have been designated as ESG Officers. ESG Officers are responsible for overseeing the progress of various sustainability-related measures and initiatives, and reporting this progress to the Sustainability Committee.

Sustainability-Related Deliberations and Reporting in FYE 2025

Sustainability-related Meetings/Committees	Number of times held	Main items for approval/deliberation/reports
Board of Directors	3	<ul style="list-style-type: none"> <li>•Reports on contents of deliberations by the Sustainability Committee and decision of the CAO</li> <li>•Reports on external ESG assessments</li> <li>•Reports on social contribution initiatives</li> </ul>
Sustainability Committee	2	<p>Items for Approval</p> <ul style="list-style-type: none"> <li>•Disclosure of sustainability-related information in Annual Securities Report</li> <li>•Revision of Environmental Policy</li> <li>•Expanded notification of revised "Sustainability Action Guidelines for Supply Chains"</li> </ul> <p>Matters to be Reported</p> <ul style="list-style-type: none"> <li>•Confirmation of Material Issues</li> <li>•Review of Sustainability Action Plans</li> <li>•Results of ITOCHU Group Sustainability Monitoring Reviews</li> <li>•Reports on response status of disclosure for CSRD, ISSB/SSBJ</li> <li>•Reports on progress of GHG emissions and avoided emissions</li> <li>•ISO14001 environmental management reviews</li> <li>•Reports on human rights due diligence and sustainability surveys</li> </ul>

## 2) Strategy

ITOCHU Group has established the ITOCHU Group Sustainability Policy based on its corporate mission and changes in the external environment, and works to promote initiatives that contribute to sustainability in a structured and systematic manner. We

incorporate the Group's Material Issues into Sustainability Action Plans, and we aim to help resolve key sustainability challenges through trading and business investments based on the policies set out in our management policy and management plan.

### a) The ITOCHU Group Sustainability Policy

The ITOCHU Group Sustainability Policy is as follows:

#### The ITOCHU Group Sustainability Policy

ITOCHU Group, conducting business globally under the spirit of *Sampo-yoshi*, the founding spirit and our Corporate Mission, considers that addressing global environmental and social issues is one of the top priorities in our management policy. We have formulated this policy based on The ITOCHU Group Corporate Guideline of Conduct, "I am One with Infinite Missions," and The ITOCHU Group Code of Ethical Conduct for the realization of sustainable society.

#### 1. Identification of Material Issues and Promotion of Businesses that Address the Social Issues

As a member of the international community, we will identify and assess Material Issues where we can create the most social and environmental value for that can enhance the sustainable growth of both society and our business.

#### 2. Establishment of Mutual Trust with Society

We will take necessary measures to ensure that we disclose accurate and clear information and expand the information we disclose, and maintain a communicative relationship with our stakeholders. In doing so, we aim to be receptive and responsive to the expectations and demands of society.

#### 3. Strengthening Sustainable Supply Chain and Business Investment Management

We will promote sustainable business activities by preventing and continuing to give consideration to problems for the conservation of the global environment, climate change mitigation and adaptation, pollution control, resource recycling, protection of biodiversity and ecosystems, and basic human and labor rights.

We will endeavor to effectively use resources (such as air, water, land, food, minerals, fossil fuels, animals and plants), respect human rights and consider occupational health and safety in the businesses where we invest and in the supply chains of the products we handle.

We request our business partners to understand and implement the concept of sustainability in the ITOCHU Group, and aim to build a sustainable value chain.

We will respect the legal systems of each country and international norms. We will strive to understand the cultures, traditions and customs of countries and regions around the world. We will then engage in fair and sincere corporate activities.

#### 4. Education and Awareness of Employees to Promote Sustainability

We believe that the promotion of sustainability starts with each and every employee. Therefore, we will take necessary measures to educate our employees on the Material Issues we have identified and nurture a sustainability mindset among the workforce. Every employee is expected to adhere to this policy by executing respective action plans drafted in alignment to this policy.

Fumihiko Kobayashi  
Member of the Board  
Executive Vice President  
Chief Administrative Officer

b) Strategy for Each Material Issue

After ITOCHU's mapping the candidates of Material Issues reflecting company-wide opinion in terms of business impact and social impact, and determining their level of importance, the Sustainability Advisory Board, which includes outside experts, created a Materiality Matrix in terms of both "impact on management" and "stakeholders' opinions and expectations" to identify seven Material Issues. Each year, the Material Issues are reviewed by taking account of the scope of the Company's business and the concerns raised through the annual Sustainability Advisory Board meetings and interviews with shareholders. The results are discussed by the Sustainability Committee and decided by the CAO, and reported to the Board of Directors.

Regarding the initiatives taken in relation to Material Issues, each operating segment or administrative organization identifies the risks and opportunities associated with their respective business fields, and establishes a Sustainability Action Plans aimed at achieving short-term to medium- and long-term goals. Through our Sustainability Action Plans, we manage key challenges to be addressed, target business areas, specific approaches, key performance indicators, and the status of progress toward them. We conduct progress reviews based on the key performance indicators set for each of the eight Division Companies and for administrative divisions, and report this progress to the Sustainability Committee every year. We implement the PDCA cycle and disclose this information to ensure that progress on Material Issues continues.

Risks and Opportunities of Each Material Issue

Material Issues	Risks	Opportunities
Evolve Businesses through Technological Innovation	<ul style="list-style-type: none"> <li>•Obsolescence of existing business models resulting from the emergence of new technologies, such as IoT and AI.</li> <li>•Labor shortage in developed countries, loss of excellent human resources in businesses in which efficiency improvement is delayed.</li> </ul>	<ul style="list-style-type: none"> <li>•Creation of new markets and provision of innovative services.</li> <li>•Utilizing new technologies for optimizing human resources and logistics, increasing competitiveness by promoting workstyle reform.</li> </ul>
Address Climate Change (Contribute to a Decarbonized Society)	<p>Transition Risk</p> <ul style="list-style-type: none"> <li>•Reduction in demand for fossil fuels, decline in the value of related assets, and increased costs due to carbon taxes and the use of renewable energy, resulting from business restrictions on greenhouse gas emissions.</li> </ul> <p>Physical Risk</p> <ul style="list-style-type: none"> <li>•Increased costs for protecting ecosystem, damage to business due to the increase in abnormal weather (e.g., droughts, flooding, typhoons, and hurricanes).</li> </ul>	<ul style="list-style-type: none"> <li>•Increase in renewable energy and other business opportunities which will contribute to alleviating climate change.</li> <li>•Retention and acquisition of customers by strengthening supply structures that can adapt to abnormal weather.</li> </ul>
Develop a Rewarding Work Environment	<ul style="list-style-type: none"> <li>•Decreased labor productivity and an increased risk of litigation caused by accumulation of dissatisfaction among employees due to the obstruction of collective bargaining rights and the right to unionize.</li> <li>•Lack of performance-based evaluation and compensation causing missed business opportunities resulted by loss of excellent human resources.</li> <li>•Increase in health-related expenses and reputation risk accompanied by health damage and human rights violations due to excessive work.</li> </ul>	<ul style="list-style-type: none"> <li>•Improvement of labor productivity, health and motivation resulting from the establishment of a rewarding work environment and the provision of opportunities for skill enhancement.</li> <li>•Securing of excellent human resources and enhancing their capabilities of responding to changes in circumstances and business opportunities resulting from establishing a workplace in which diverse talent can thrive.</li> </ul>
Respect and Consider Human Rights	<ul style="list-style-type: none"> <li>•Business delay or business continuity risk resulting from the occurrence of a human rights problem in workers and stakeholders along the value chain.</li> <li>•Business instability and decline in our credibility that may result from defects in the social infrastructure services we provide.</li> </ul>	<ul style="list-style-type: none"> <li>•Stabilization of business or securing of excellent human resources resulting from harmonious coexistence with local communities.</li> <li>•Increasing productivity by the consideration of human rights and improvement of work environment in the value chain.</li> <li>•Establishment of safe, stable supply system for products.</li> </ul>
Contribute to Healthier and More Affluent Lifestyles	<ul style="list-style-type: none"> <li>•Decline in credibility that would result from the occurrence of consumers and service users' safety or health issues.</li> <li>•Impact on business of destabilization of the market or social security system based on policy change.</li> </ul>	<ul style="list-style-type: none"> <li>•Increase in demand for food safety, security and health improvement.</li> <li>•Expansion of information, financial and logistics services resulting from an increase in consumer spending or penetration of next-generation internet.</li> </ul>
Ensure Stable Procurement and Supply	<ul style="list-style-type: none"> <li>•Impact of opposition movement resulting from the occurrence of an environmental problem and worsening relationship with local communities.</li> <li>•Decreased sustainable procurement and supply capability due to changes in the local ecosystem of business activities.</li> <li>•Decline in procurement and supply capabilities due to inflation triggered by geopolitical factors and currency fluctuations.</li> </ul>	<ul style="list-style-type: none"> <li>•Increase in resource demand attributed to an increase in population and improvement of living standard in emerging countries.</li> <li>•Winning customer trust or creating new businesses with stable supply of sustainable resources and materials, taking ecological considerations into account.</li> </ul>
Maintain Rigorous Governance Structures	<ul style="list-style-type: none"> <li>•Occurrence of business continuity risk or unexpected loss resulting from the malfunction of corporate governance and internal control, and violation of laws and regulations.</li> </ul>	<ul style="list-style-type: none"> <li>•Improvement of transparency in decision-making, appropriate response to changes and establishment of a stable basis of growth enabled by the establishment of a firm governance system.</li> </ul>

c) Specific Approach

The Board of Directors has set “The Brand-new Deal -Profit opportunities are shifting downstream-” as our management policy on April 3, 2024. We will work to “Enhancing our contribution to and engagement with the SDGs through our business activities,” continuing the approach from our previous three-year medium-term management plan, with the aim of enhancing our corporate brand value. Based on this resolution by the Board of Directors, the

Sustainability Committee held a meeting in May 2025 to discuss and review the progress toward specific measures and targets related to each Material Issue, and decided on the Sustainability Action Plan for FYE 2026. We are continuously implementing these measures in each of our operating segments. For details, refer to the Sustainability Action Plans section of the ITOCHU ESG Report 2025, scheduled to be published in September 2025.

The examples of specific results of our efforts in each operating segment in FYE 2025 are as follows.

Operating Segment	Specific Results in FYE 2025
Textile	Promoted the sustainable products such as “RENU”, a recycled polyester derived from textile, and set up and expand the schemes to recycle textile products
Machinery	Launched a fund dedicated to investing in renewable energy assets across North America and the first investment was made in a wind power plant
Metals & Minerals	Commenced the first commercial production of green hydrogen for construction of one of the world’s largest green hydrogen value chains in Europe
Energy & Chemicals	Expansion of sales for home energy storage systems and full-scale entry into large energy-storage-system business
Food	Operated biogas plant and introduced clean energy sources at Dole Philippines, Inc., Handling of certified products (such as palm oil) that contribute to sustainable sourcing
General Products & Realty	Procured raw materials with traceability and sustainability ensured in the natural rubber processing business
ICT & Financial Business	Expanded product variation, supply channels and distribution outlets in business of secondhand mobile phones/tablets Introduction of a scalp cooling therapy system for cancer patients that is effective in reducing hair loss caused by anticancer drug treatment
The 8th	Utilizing AI and digital marketing to optimize the operational efficiency of FamilyMart stores and offer new in-store experiences to visitors
Others	More content from the ITOCHU SDGs STUDIO

3) Risk Management

a) Enterprise Risk Management System

ITOCHU conducts enterprise risk management by implementing a company-wide risk management system that includes ongoing risk management by the divisions responsible for key risks (first line), corporate headquarters risk management by HMC and risk management-related committees under the supervision of the Board of Directors (second line), and oversight of progress and the framework from an independent perspective by the Internal Audit Division (third line). This system is in line with the three-lines model recommended by the COSO-ERM framework. For ongoing risk management, each business segment manages risks within the scope of its delegated authority to facilitate prompt decision-making, with the risk-responsible divisions continuously monitoring the situation.

In this way, ITOCHU Group has established internal committees and responsible divisions in order to address the various risks and opportunities concerning sustainability issues. At the same time, on a Group basis, ITOCHU has developed the risk management systems and methods to manage various risks and opportunities individually and on a company-wide basis. Those include a range of management rules, investment criteria, risk exposures limits, and transaction limits, as well as reporting and monitoring systems.

In addition, the divisions responsible for key risks conduct Reviews of Consolidated Risk Management Action Plans every six months, reporting the management status for each key risk to the Internal Control Committee to periodically review the effectiveness of our management system. Furthermore, the regular review results for each key risk are reported by the respective risk officers to the Board of Directors.

For more details, refer to the Risk Management section on page 214 of the ITOCHU ESG Report 2024.

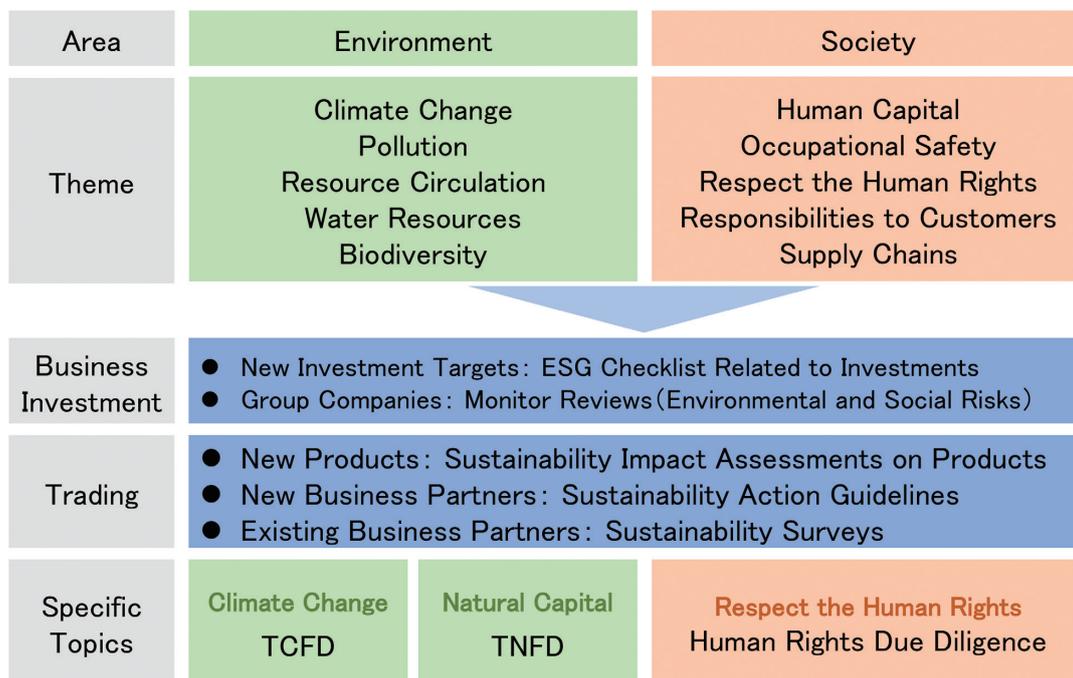
b) Operational-level Risk Management System

At the individual operating segments’ level, each Division Company’s President reports to the DMC (Division Company Management Committee), an advisory body to the Division Companies. The DMC deliberates on important issues such as those regarding investments, loans, guarantees, and business management that have the potential to substantially impact the management of each company. If the risks identified or escalated exceed beyond the responsibilities mandated to the DMC, depending on the gravity of the risk and upon deliberation with other committees as necessary, risk issues may be escalated to the HMC and/or the Board of Directors.

c) Evaluation of Sustainability-related Risks and Opportunities

ITOCHU Group recognizes that risk management is an important management priority. Accordingly, we have established a basic policy for risk management at the Group with reference to the COSO-ERM framework and developed the required risk management systems and methodologies. We recognize factors that may have a major future impact on our financial position and performance as significant risks. We gather information on a regular basis regarding regulatory and other trends related to sustainability, including climate change, supply chain issues, and human rights, as well as sustainability-related risks and opportunities impacting our business operations throughout the world. Based on this information, the sales department and certain administrative divisions quantitatively assess risks and opportunities related to the environmental, social, and governance themes listed below, using evaluation indicators such as the frequency and severity of risks and the scope of operations/activities. We visualize the impact from both the perspective of societal impact and the impact on our group, thereby identifying particularly important risks and opportunities.

Internal risk management system concerning major environmental and social risks



d) Management of Sustainability-related Risks and Opportunities  
ITOCHU Group, under the governance of the enterprise risk management system, manage sustainability-related risks and opportunities associated with business operations as follows:

For business investments, during new investments, we conduct checks using an ESG checklist. Subsequently, at each business segment's DMC, we deliberate on management policies and investments, loans, guarantees, and businesses management that may affect the Company's management. These decisions are made by the company president. Moreover, these decisions are managed according to the situation at each business stage, and after investments, we conduct an annual monitoring review of the Group companies.

When handling new product groups in trade, we verify significant environmental and social risks and impacts through LCA (Life Cycle Assessment) and establish a system and monitoring mechanism to comply with appropriate legal regulations. For new business partners, we notify them of our Sustainability Action Guidelines and seek their understanding of our ESG approach. For major business partners, we annually assess their ESG compliance through a sustainability survey. If there are concerns, we conduct detailed checks through face-to-face meetings or on-site visits and take necessary measures.

Additionally, on a thematic basis, we analyze the impact of environmental changes on business and the effectiveness of countermeasures in accordance with the TCFD framework for climate change and the TNFD framework for natural capital. We also engage in human rights due diligence by conducting on-site investigations with suppliers and Group companies to ensure that they are not complicit in human rights violations.

4) Metrics and Targets

For more details regarding the issues to be addressed, approaches, key performance indicators, and progress of the Sustainability Action Plans, refer to the Sustainability Action Plan section in the ITOCHU ESG Report 2025, scheduled to be published in September 2025.

(3) Response to Climate Change

ITOCHU Group recognizes that climate change is one of the most urgent global environmental issues.

ITOCHU Group supports the Paris Agreement and the contribution determined by the Japanese government (NDC). We will strive to adapt to changes in the business environment due to climate change, and view this as an opportunity for further growth. Through cooperation with business partners in value chain, ITOCHU Group will increase our corporate value by reducing greenhouse gas (GHG) emissions and actively promoting businesses that contribute to avoided emissions in order to achieve our GHG emissions reduction targets for 2030, 2040, and 2050. Specifically, we will work on initiatives such as energy conservation, use of renewable energy, asset replacement including withdrawal from thermal coal interests, and provision of products and services in an environmentally friendly manner to reduce our GHG emissions.

ITOCHU recognizes the importance of climate-related financial disclosure, and in May 2019, we announced our endorsement of the TCFD recommendations. Thereafter, we have continued our endeavors to disclose information in accordance with the TCFD recommendations.

For more details, refer to the Climate Change (Information Disclosure Based on TCFD Recommendations) section on page 48 of the ITOCHU ESG Report 2024.

## 1) Governance

Important matters such as policies for addressing climate change-related risks and opportunities, targets for GHG emission reductions and related initiatives, and annual budgets and business plans that take climate change risks and opportunities into account are managed and overseen in an integrated manner as part of our aforementioned overall sustainability governance, as one of the risks and opportunities related to sustainability.

## 2) Strategy

Our business is subject to climate change transition risks and physical risks spanning a range of time frames, including the short, medium, and long term. Accordingly, we identify, evaluate, and manage risks and opportunities that could have a significant financial impact on our business, strategy, value chain, and other matters as part of the implementation process for each business project and as part of the process for managing environmental and social risks, including climate change.

### a) Risks and Opportunities Related to Climate Change

Climate-Related Risks and Opportunities		Impact of Climate-related Risks and Opportunities on the Organization's Business, Strategy, and Financial Planning	Impact Timeline (Note)	Impacted Value Chains	Examples of Affected Businesses/Industries
Transition Risks and Opportunities	Policy and Legal Systems	<ul style="list-style-type: none"> <li>•If countries around the world take a more aggressive approach in their GHG emissions reduction targets and subsequently strengthen laws and regulations regarding corporate emissions, fossil fuel demand may see a sharp decrease.</li> <li>•Increased operating costs due to carbon pricing (e.g., carbon tax, etc.) or business regulations.</li> </ul>	Medium-term Long-term	Upstream, ITOCHU Group	Power generation business, Fossil fuel business, Iron ore business, Automobile business, Chemical products business
	Technical Innovation	Business opportunities that contribute to climate change mitigation are expected to increase (e.g., renewable energy, energy-storage-systems, low-carbon fuels, low-carbon steel raw materials).	Short-term Medium-term Long-term	ITOCHU Group	Renewable energy/Energy-storage-system businesses, Low-carbon fuel business, New materials business, Iron ore business
	Changes in Market Conditions	Demand for certain products and services may increase/decrease due to market risks related to public policy, laws and regulations, or technological advancements (e.g., clean technology, etc.).	Short-term Medium-term Long-term	Upstream, ITOCHU Group	Fossil fuel business, Chemical products business, Automobile business, Renewable energy/Energy-storage-systems businesses, New materials business, CCUS/Emissions credit-related businesses
Physical Risks and Opportunities	Acute Physical Risks and Opportunities	Operations may be impacted or damaged by increased occurrences of abnormal weather patterns (e.g., droughts, floods, typhoons, hurricanes, etc.).	Short-term Medium-term Long-term	Upstream, ITOCHU Group, Downstream	Food business, Forestry-related businesses, Mining business
		We may be able to strengthen customer retention and/or attraction by strengthening our supply chain resilient to extreme weather patterns.	Short-term Medium-term Long-term	Upstream, ITOCHU Group, Downstream	Food business, Forestry-related businesses
	Chronic Physical Risks and Opportunities	The quantity of agricultural and forestry-related harvests and products manufactured using these yields, may be impacted by climate-related changes such as increasing temperatures and likelihood of droughts.	Medium-term Long-term	Upstream, ITOCHU Group, Downstream	Food business, Forestry-related businesses

Note: Short-term: up to 1 year, Medium-term: up to 3 years, Long-term: 4 or more years

b) Scenario Analysis

We have categorized our businesses based on their climate impact, such as GHG emissions and financial impact, and prioritized businesses with the largest impact in both areas. Based on this, we have designated the following businesses as targets for scenario analysis: “Power Generation,” “Energy,” “Coal-related,” “Iron Ore,” “Automobile,” and “Chemicals” as businesses with significant transition risk impacts, including policy and legal risks; and “Dole,” “Feed and Grain Trade,” and “Pulp” as businesses with significant physical risk impacts from climate change. The above nine businesses are included in the four non-financial sectors (energy, transportation, materials and buildings, and agriculture/food/forest products) designated by the TCFD as potentially highly affected by climate change.

c) Impact on Existing Strategies and Transition Plans for Affected Businesses

During scenario analysis, we identified the risks that could have a significant negative financial impact if climate change countermeasures such as shifting current business strategies and regions are not taken, and have already begun to formulate specific business transition plans and financial plans (including asset replacement) in line with our initiatives to “Enhancing our contribution to and engagement with the SDGs through business activities” as part of our management policy “The Brand-new Deal - Profit opportunities are shifting downstream-.”

Specific response approaches are outlined below.

Business	Summary
Environmentally Friendly Fibers	•Contribution to a circular economy through expansion of sustainable materials.
Water and Waste Treatment	•Developing businesses centered on Europe and the Middle East through collaboration with leading partners. •Operation of the world’s largest energy-from-waste (EFW) project in Dubai.
Renewable Energy	•Promoting power generation businesses, including wind, solar, and geothermal, mainly in North America, Europe, and Asia. •Operating and providing maintenance services for solar power plants at approximately 1,400 locations in North America.
Recycling of Metal Scrap, etc.	•Developing a wide range of recycling businesses of materials including metal scrap, by utilizing a nationwide network of recycling companies and providing waste management services.
Low-carbon Iron	•Promoting the construction of a low-carbon iron supply chain that contributes to decarbonization of the steel industry.
CCUS (Carbon Capture, Utilization and Storage)	•Collaboration with domestic and overseas business partners to commercialize the utilization of mineral carbonation technologies by Australia-based MCI Carbon Pty Ltd. •Participate in a project commissioned by the New Energy and Industrial Technology Development Organization (NEDO), and also conduct R&D and demonstration projects for liquefied CO <sub>2</sub> transportation technology.
Energy-Storage-Systems / Renewable Energy	•Promoting next-generation power services and environmental value trading by utilizing in-house brand AI-equipped Energy-Storage-Systems and distributed solar power generation networks. •Developing next-generation batteries and promoting recycling-oriented businesses by reusing batteries for EVs. •Promoting renewable energy power sources, such as solar, biomass, and wind power.
Sustainable Aviation Fuel / Renewable Diesel Fuel	•Selling sustainable aviation fuel (SAF) to airlines for the first time in Japan and sales of renewable diesel.
Hydrogen and Ammonia	•Promoting the establishment of a green hydrogen value chain in collaboration with Denmark-based Everfuel A/S. •Developing ammonia-fueled vessels and creating a proprietary operation model, developing a bunkering business, utilizing ammonia as an alternative fuel for power generation, and promoting manufacturing and marketing operations in Canada and elsewhere in order to build a value chain for clean ammonia.
Plastic Recycling	•Developing plastic recycling businesses with leading partners boasting recycling technologies. •Product development using marine plastic waste as raw material.
Sustainable Coffee Beans and Vegetable Oil	•Stably supplying sustainable products and third-party certified products to eliminate child labor and environmental damage. •Building raw material supply chains with established sustainability in production, distribution, and processing.
Production and Processing of Fruits and Vegetables Waste Reduction	•Reducing low-quality products and residues in the production, distribution, and processing of Dole products.
Sustainable Natural Rubber	•Participate as a founding member in the global platform for sustainable natural rubber (GPSNR) to promote its production and use. •Developing PROJECT TREE, a traceability system using blockchain, involving the entire value chain.
Secondhand Mobile Phone Distribution	•Entering the secondhand mobile distribution business by taking advantage of market trends such as excessive supply of new mobile phones and increased environmental impact due to mobile phone replacement.
CVS Business (FamilyMart)	•Improving operational efficiency and reducing food loss through supply chain reforms. •Promoting FamilyMart Environmental Vision 2050, including efforts to reduce plastic use and GHG emissions.

### 3) Risk Management

We conduct integrated management of climate change risk as one of our sustainability-related risks and opportunities, as previously described in the overall sustainability risk management section. In addition, climate change risk management is incorporated into the evaluation methods for each business phase as follows.

#### Evaluation Methods for Each Business Phase

Business Phase	Evaluation Method
Business start	<ul style="list-style-type: none"> <li>•Environmental and social risk assessments including climate change risks for new investment project</li> <li>•Shadow pricing for carbon tax costs, etc., and stress test (internal carbon pricing)</li> </ul>
Business management	<ul style="list-style-type: none"> <li>•Environmental risk assessments for handled products (LCA evaluation for overall supply chain)</li> <li>•Group company environmental status survey (2, 3 companies per year)</li> <li>•Supply chain sustainability surveys (business partners)</li> <li>•Internal environmental audits based on ISO14001 (ITOCHU and 3 applicable Group companies)</li> <li>•Scope 1/2/3 aggregation and year-on-year assessment.</li> <li>Internal carbon pricing impact assessment (e.g., US\$205/t-CO<sub>2</sub> in the case of power generation project (the U.S.))</li> </ul>
Review business strategy	Consider business strategy and asset replacement

If risks or opportunities are identified during the evaluation methods at each business phase, the impact of the risks and opportunities on the business is also assessed. This includes quantitative assessments such as scenario analysis and stress testing, as well as qualitative assessments such as compliance with investment policy and with GHG emissions reduction targets. Quantitative information on non-climate change-related risks and opportunities is added to the quantitative information on climate change-related risks and opportunities in order to analyze the contribution of climate change to revenue.

### 4) Metrics and Targets

ITOCHU Group has established the following metrics and targets for GHG emissions, electricity consumption, and clean-tech business as part of its efforts to address climate change-related risks and opportunities. In setting these metrics and targets, we refer to materials such as the Paris Agreement, Japan's NDC, and the

International Energy Agency (IEA), which are highly relied internationally and can cover a wide range of business domains.

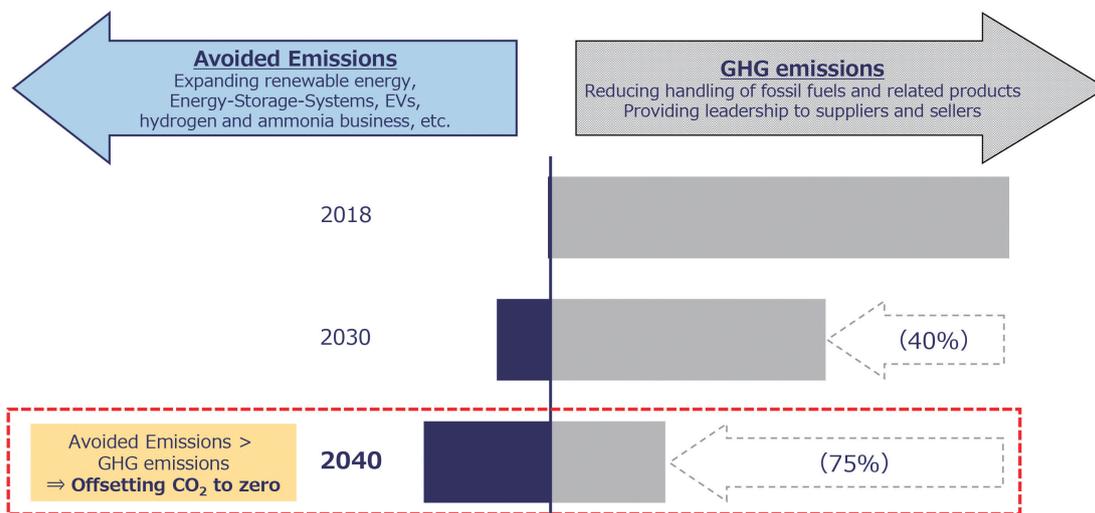
#### <GHG Emission Reduction Targets>

Metrics (aggregation range):

Scope 1/2/3 (ITOCHU and its subsidiaries), fossil fuel business and interests (ITOCHU, its subsidiaries, associates, and general investments)

Targets:

- Achieve net zero GHG emissions by 2050.
- Achieve 75% reduction from 2018 levels by 2040, aim for "offset zero" (Note) through aggressive promotion of businesses that contribute to GHG emission reductions.  
(Note) Offset zero: When avoided emissions exceed company GHG emissions
- Achieve 40% reduction from 2018 levels by 2030.



### 5) GHG Emissions Data

(Unit: 1,000 t-CO<sub>2</sub>e)

	Fiscal Year ended March 31, 2024
Scope 1	1,062
Scope 2	627

- Figures above shown in thousands of t-CO<sub>2</sub>e are rounded to the nearest thousand t-CO<sub>2</sub>e.
- Scope 1 and Scope 2 emissions for the fiscal year ended March 31, 2024 are taken from ITOCHU ESG Report 2024, and these figures have been independently assured.

For details on the scope of aggregation, calculation method, and independent assurance, refer to the notes under "Scope of Aggregation" and "Climate Change Performance Data" in the ESG Data (Environment) section on page 107 of ITOCHU ESG Report 2024, as well as the Independent Assurance Report.

- For Scope 1 and Scope 2 emissions in the fiscal year ended March 31, 2025, refer to the ITOCHU ESG Report 2025, scheduled to be issued in September 2025.

**(4) Response to Natural Capital and Biodiversity  
(Information Disclosure Based on the  
TNFD Recommendations)**

ITOCHU sees addressing global environmental issues, including natural capital and biodiversity, as one of our top management priorities. ITOCHU Group invests in businesses and trades globally from raw materials and other areas of the upstream processes to the downstream processes. We depend heavily on renewable and non-renewable natural capital which benefits people such as plants, animals, the air, water, land and minerals. Our businesses may also have a negative impact on that natural capital. For this reason, to promote the conservation of biodiversity as indicated in the ITOCHU Group Environmental Policy, we have established a Biodiversity Policy and are committed to contributing to the realization of a sustainable society.

Moreover, to accelerate discussions on TNFD, we are participating in the TNFD Forum. In October 2024, we registered as TNFD Adopters, declaring our intent to disclose information based on TNFD recommendations.

**1) Governance**

Our Board of Directors deliberates and makes decisions on important matters such as policies to address nature-related risks and opportunities, and annual budgets and business plans which take into account risks and opportunities, within the aforementioned governance structure for overall sustainability. (Refer to (2) Sustainability Initiatives, 1) Governance.)

**2) Strategy**

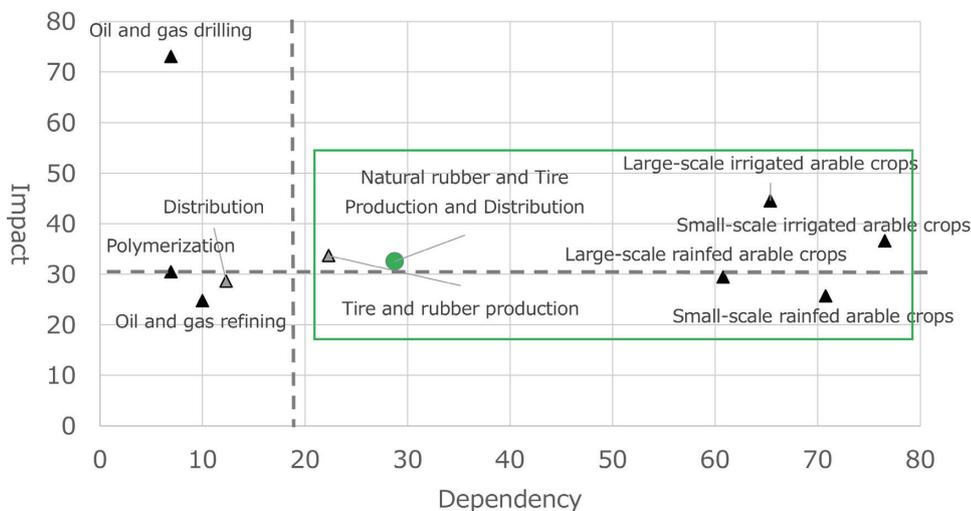
To confirm the applicability of the methodologies recommended by the TNFD to our company, we initially conducted scoping and trial analysis using the LEAP approach for the businesses within our Group, referencing the TNFD framework. Based on this, we conducted detailed analysis on specific businesses, considering their dependency and impact on natural capital.

**(a) Scoping**

We conducted a desktop analysis of the potential nature-related dependencies and impacts across all businesses. Using the natural capital impact assessment tool (ENCORE) developed by the United Nations Environment Programme and other organizations, we calculated scores for each business's dependency and impact on nature.

**(b) LEAP Approach**

The LEAP approach is an analytical method developed by the TNFD, consisting of four steps: Locate, Evaluate, Assess, and Prepare. It clarifies nature-related issues in the applicable businesses. We conducted a trial LEAP analysis for the Metal & Mineral Resources business, which was identified as having a high impact on natural capital in the scoping phase. As a result of confirming the applicability of the LEAP approach, we conducted a LEAP analysis on our natural rubber business, which has a relatively high dependency on natural capital, evaluating the dependency and impact on natural capital for each business process and identifying the risks and opportunities associated with the business.



For detailed analysis flow, refer to Natural Capital and Biodiversity (Information Disclosure Based on the TNFD Recommendations) section of the ITOCHU ESG Report 2025, scheduled to be issued in September 2025.

**3) Management of Risks and Impacts**

In the natural rubber business, the procurement (natural rubber cultivation) and manufacturing (rubber processing) processes have high dependency on natural capital. Therefore, we focused on these two processes, identifying the dependencies and impacts on natural capital, as well as the risks and opportunities associated with this business, and organized our status of responses to them. This work involved a literature review using TNFD-related documents, as well as reviews by our employee who is familiar with the business operations. The risks and opportunities summarized in the table below are limited to those evaluated as "high" or "medium" in importance.

The results of the analysis and evaluation using the LEAP

approach revealed that the natural rubber business depends on biomass and genetic material provisioning, and that land use change and waste emissions can potentially impact nature. Additionally, responding to the introduction and tightening of regulations on sustainability and traceability was identified as a risk, whereas maintaining brand value and securing market leadership through sustainable natural rubber supply emerged as opportunities. In the natural rubber business, we have already implemented responses to these important risks and opportunities as follows, and we will continue to conduct business activities with consideration for natural capital and biodiversity. "PROJECT TREE," mentioned in the status of response, is a project where we provide agricultural technology education to smallholders and procure natural rubber with origin information using a proprietary system developed by our company. The project aims for sustainable resource procurement by selling natural rubber materials with origin information to tire manufacturers and redistributing a portion of the sales from sponsored tires produced by them to the smallholders.

(a) Risks Related to Natural Capital

Type		Business Process	Description	Status of Response	Importance
Physical Risks	Acute Risks	Procurement	Decrease in natural rubber yield due to the spread of pathogens and viruses, resulting from the vulnerability to diseases of rubber farm formed by clone individuals.	Conduct educational activities on the importance of proper farm management to prevent the spread of pathogens and viruses in PROJECT TREE.	Medium
			Decrease in yield and quality due to reduced microbial diversity in the soil and spread of white root rot disease, resulting from the continued monoculture of Para rubber tree.	Recommendation for farmers to grow diverse crops, including agroforestry to prevent white root rot disease in PROJECT TREE.	Medium
			Loss of continuity in natural rubber cultivation due to the increase in natural disasters such as heavy rainfall, floods, and typhoons.	Distribution of purchasing areas in factory suburbs and throughout southern Sumatra.	Medium
			Poor growth and lower yields of rubber trees resulting from deviation from optimal growing temperatures, lack of sunlight, changes in rainfall patterns caused by climate change.	Conduct educational activities on proper farm management in PROJECT TREE.	Medium
		Processing	Damage to factory infrastructure and factory shutdowns due to extreme weather and natural disasters caused by climate change.	Confirmed prompt response capability to natural disasters such as flooding during past events.	Medium
			Inability to appropriately intake water during flooding.		Medium
			Pollution of rivers and watershed soil due to discharge of wastewater exceeding water quality standards into rivers.	Equipped with wastewater treatment facilities and conducts hourly water quality inspection.	Medium
	Chronic Risks	Procurement	Decrease in natural rubber yield and quality resulting from degradation of surrounding water and soil quality due to excessive use of chemical fertilizers by the rubber plantation, and industrial activities in the area.	Conduct educational activities on chemicals that cause pollution and wastewater treatment in PROJECT TREE.	Medium
			Decrease in natural rubber yields due to increased pathogens, pests, and vermin.	Conduct educational activities on proper farm management in PROJECT TREE.	Medium
	Transition Risks	Policy/Laws and Regulation	Procurement	Introduction and tightening of regulations on sustainability and traceability.	Further expansion of PROJECT TREE that is an activity to ensure traceability and increase the sustainability of natural rubber, promotion of TREE+ (Note) implementation
Introduction or modification of laws and regulations along with strengthening of reporting obligations, to protect the environment around rubber farm.				Through PROJECT TREE, promote regulatory compliance by informing and educating smallholders about laws and regulations.	Medium
Processing			Introduction or modification of laws and regulations, along with the strengthening of reporting obligations, to protect against the negative environmental impacts caused by rubber processing plants.	Developing environment-related data and improving it as needed.	Medium

Type		Business Process	Description	Status of Response	Importance
Transition Risks	Market	Procurement	Changing customer preferences, including increased demand for products produced and manufactured in sustainable methods with lower impacts on nature.	Spreading sustainable natural rubber production methods to smallholders and supplying the product to the market through PROJECT TREE.	Medium
			Decrease in procurement sources as rubber farmers shift crops due to changes in profitability.	Adequate compensation to farmers by PROJECT TREE prevents rubber farmers from crop shifting (redistributing a portion of the sales, etc.)	Medium
		Processing	Transition to nature-positive production methods, including the establishment of manufacturing processes with less environmental impact and the introduction of equipment to improve resource efficiency.	Already using biomass as a heat source for natural rubber drying, considering transition to nature-positive production methods in every situation.	Medium
	Technology	Procurement	Delay in promotion of traceability assurance due to stagnation in smartphone penetration among rubber farmers.	Planning to provide free smartphones to farmers.	Medium
	Reputation	Procurement	Increased criticism from consumers and investors and decrease in brand value due to procurement of natural rubber from farm with inadequate nature management practices.	Risk assessment of farmers in PROJECT TREE to identify and improve farms with inadequate natural management.	Medium
			Criticism of greenwashing due to unsustainable projects claiming to be sustainable.	PROJECT TREE is promoted with the cooperation and guidance of international NGOs, namely, Proforest and SNV.	Medium
		Processing	Cancellation of certification or damage to corporate value due to poor environmental management or resulting from environmental accidents.	In addition to ISO audits by an external organization, PT. Aneka Bumi Pratama (ABP), a natural rubber processing company, conducts annual internal audits to reduce the risk of certification revocation.	Medium
	Liability	Procurement	Lawsuits and fines from local communities due to odors and water pollution caused by waste and pollutants discharged from upstream suppliers.	Conduct educational activities on sewage and waste treatment for farmers in PROJECT TREE.	Medium
		Processing	Lawsuits and fines from surrounding communities due to health hazards derived from toxic pollutants by the plant and endocrine disruptors.	Properly dispose of sewage, exhaust, and waste in accordance with rules, laws and regulations.	Medium

Note: Natural rubber that ensures traceability and complies with the EUDR (EU Deforestation Regulation)

(b) Opportunities Related to Natural Capital

Type	Business Process	Description	Status of Response	Importance	
Business Performance	Resource Efficiency	High efficiency of natural rubber supply by PROJECT TREE.	In PROJECT TREE, deploying agricultural technology support and educational activities that contribute to increased yields of natural rubber.	High	
		Breeding (resistance to natural disasters, disease and high temperatures as well as sterilization, etc.)	In PROJECT TREE, major business partners of ABP are planning to distribute improved varieties developed on their own farm to smallholders.	High	
		Promote traceability using blockchain and other technologies.	Collecting data using a traceability system based on blockchain technology developed in-house. Considering the use of data to improve logistics efficiency and reduce CO <sub>2</sub> emissions.	High	
	Processing	Improved efficiency of waste tires collection process and reconditioning.	Considering the collection of waste tires and the sale of them to used tire shops, utilizing the tire distribution network for Nalnet Communications, a company in which ITOCHU has capital participation.	High	
		Products and Services	Procurement	Increased supply of sustainability-certified natural rubber.	Focusing on the supply of EUDR compliant products through PROJECT TREE. Responding to strong demand from tire manufacturers for EUDR compliant products.
	Processing		Increased supply of recycled products through the waste tires collection.	Of the collected waste tires, those still usable are planned to be resold to consumers via used tire shops.	High
	Market	Procurement	Maintain brand value and market leadership by supplying sustainable natural rubber	Increased incentive income for smallholders from increased distribution of natural rubber certified as origin by PROJECT TREE due to the enhanced brand value of PROJECT TREE.	High
			Develop business strategies aligned with Kunming-Montreal Global Biodiversity Framework (GBF) 2030 and 2050 goals.	PROJECT TREE aims to "halt agricultural land development and illegal logging around protected areas," and can promote GBF "Target 1: Plan and Manage all Areas To Reduce Biodiversity Loss."	High
	Capital Flow and Financing	Procurement	Access to nature-related and environmentally-conscious funds, bonds, or loans.	Expecting financial institutions to offer and increase the overall financing capacity, such as proposing sustainability-linked loans for companies participating in PROJECT TREE.	High

Type		Business Process	Description	Status of Response	Importance
Sustainability Performance	Sustainable Use of Natural Resources	Procurement	Transition to processes that increase positive impacts and reduce negative impacts on nature.	PROJECT TREE contributes to being nature-positive by avoiding illegal logging in protected forests and is constantly considering a transition to nature-positive production methods.	High
		Processing	Transition to processes that increase positive impacts and reduce negative impacts on nature through the establishment of recycling systems.	Aiming to reduce environmental impact by reusing tires that were previously discarded.	High

#### 4) Metrics and Targets

ITOCHU is collecting data such as the number of participating farmers in PROJECT TREE and the number of ISO14001 certifications obtained by factories and offices, in alignment with the core global indicators that TNFD recommends for disclosure and our specific indicators that we have considered based on the results of our analysis. We also intend to consider setting measurable targets. For detailed information on the list of collected indicators, refer to the ITOCHU ESG Report 2025, scheduled to be issued in September 2025.

#### (5) Human Capital Management and Diversity

ITOCHU Group strives to recruit and develop human resources who can inherit the spirit of *Sampo-yoshi*, our corporate mission, and embody our corporate Guideline of Conduct, "I am One with Infinite Missions." In order to achieve this, it is essential to develop a human resource strategy and corporate environment that allows each and every employee to realize their full potential, regardless of race, gender, religion, nationality, age, or other attributes. ITOCHU shares case studies of our company's workstyle reforms and human resource policies with our Group companies, such as our Morning-Focused Working System and health management, and develops unique human resource strategies that best suit the business needs of our respective Group companies. In addition, the Group is working as one to enhance its corporate value by providing in-depth support for the challenges faced by each Group company, including recruitment, talent development, and labor management.

##### 1) Governance

In order to realize ITOCHU Group's corporate mission, *Sampo-yoshi*, ITOCHU has positioned our human resource strategy as one of our key management strategies. In addition, key human resources policies that have a major impact on management policy as well as other related matters are proposed by the Human Resources & General Affairs Division and reviewed by the CAO, Chief Strategy Officer (CSO), and Corporate Planning & Administration Division before being approved by the HMC, which is responsible for deliberating overall management policy and important matters related to management. The status of implemented decisions is regularly reported by the CAO to the Board of Directors, which provides oversight. In order to strengthen corporate governance, the Group dispatches appropriate personnel to respective Group companies. In addition, to accelerate the priority task of supporting women's advancement against the backdrop of increasing societal expectations for diversification of human resources in accordance with the revised Japan's Corporate Governance Code and other developments, ITOCHU established the Women's Advancement Committee, an advisory committee of the Board of Directors, in October 2021, with the Board of Directors holding responsibility for overseeing key initiatives in this area. This committee is chaired by an outside director, and more than half of its members are outside officers. Going forward, we will continue a cycle of (1) Discussions with the frontline worksites, (2) Discussions at the Women's Advancement Committee, and (3) Reporting to the Board of Directors, based on an understanding of the situation at

frontline worksites and individual circumstances, and work to translate these discussions into effective measures (Note). By systematically recruiting and training female talent, we will increase the number of candidates for managerial positions, one of our key policies. ITOCHU will also strive to promote women's advancement across the Group through personnel exchanges with other Group companies.

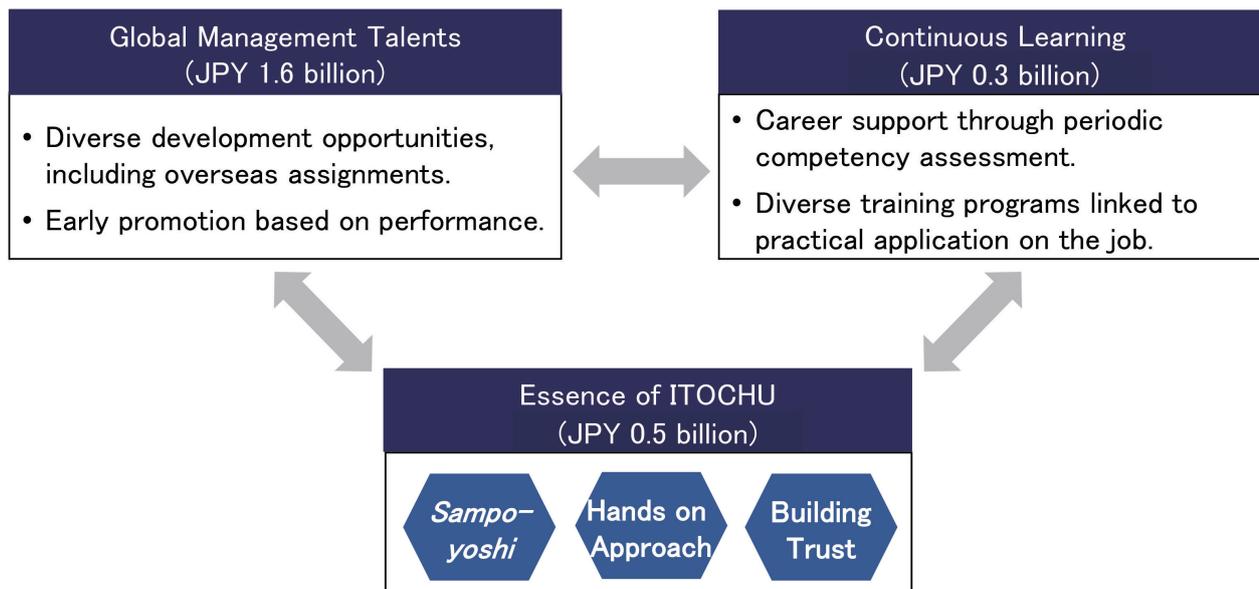
(Note) Based on the recommendations from the Women's Advancement Committee in FYE 2023, we introduced the Childcare Balance Allowance aimed at promoting male childcare leave acquisition. Furthermore, following the recommendations in FYE 2025, we implemented the special measure system for female executive officers.

## 2) Strategy

ITOCHU group's development system, internal environment improvement policy, and specific approaches are as follows:

### <Development Policy and Structure For Merchant>

Since FYE 2000, we have positioned the costs of talent development as human capital investment (E&D costs) for sustainable corporate value enhancement, reviewing them company-wide annually, and promoting talent development based on the development of global and management talent, preservation of the "ITOCHU spirit", and Continuous Learning support as pillars.



With on-the-job training (OJT) as the center of development, we emphasize granting diverse experiences, including overseas assignments and secondment, in employee's twenties to promote growth. Through career stocktaking opportunities, we understand employees' strengths and weaknesses, supporting growth with both practical field experience and abundant training (Off-JT). Through these initiatives, we cultivate merchants that fulfill infinite missions, capturing changes in the social environment and customer needs, and realizing our Group's Corporate Mission, *Sampo-yoshi*. Key measures are as follows:

#### (a) Securing excellent talent leveraging our advantages in the recruitment market

Recruiting excellent talent is the source of our company's competitiveness. Through accumulated advanced initiatives, we have built a corporate brand in the recruitment market through numerous high external evaluations, maintaining the position of most desired employment destination for students based on employment popularity rankings, continuously securing excellent talent.

#### (b) Promotion of women to executive roles

Diversification of management talent is a crucial element for our company, focusing on consumer life-related business. We set numerical targets aiming for 30% or more women among all officers (including executive officers) by 2030. In FYE 2025 we introduced a special system for female executive officers and internally promoted five female executive officers as of April 1, 2024, expanding the proportion of women among all officers to 21%.

(Note) Further promotion of five female executive officers as of April 1, 2025 expanded the proportion of women among all officers to 28%.

#### (c) Global Management Talent Development

As a company with approximately 90 bases in 60 countries, we promote local-rooted business based on Market-Oriented Perspective, advancing both the appointment of talented local overseas employees and the overseas dispatch of headquarters employees. Among approximately 1,800 local overseas employees, around 740, which is 40%, are managerial positions, and approximately 10 are appointed to major positions classed as overseas General managers or higher. Additionally, we have introduced a system for local overseas employees to be seconded to headquarters, providing opportunities for work experience and networking. Since FYE 2009, a cumulative total of 128 employees have trained at headquarters, returning to their local areas after learning Japanese culture and commercial practices, and forming networks.

All career-track employees recruited at headquarters receive overseas experience within eight years of joining, acquiring language skills, cultural knowledge, and commercial practices through assignments, training, and language training. Among career-track employees, approximately 750 are overseas assignees, accounting for one in five (about 20%). Furthermore, to acquire the latest management knowledge and form networks with external management layers, newly appointed managers and selected employees are regularly dispatched to domestic and overseas short-term business school programs, with 37 dispatched in FYE 2025. Additionally, as talent development for the management of Group companies, we accelerate downstream-originated investments and construct programs aimed at further strengthening and expanding business domains and business foundations with hands-on approach.

	1.6billion yen	Vision	Main Training	Result (number of employees)
Execution		<p><b>Enhance management accuracy and conduct business investment from a global perspective.</b></p> <ul style="list-style-type: none"> <li>• Create future organizational vision</li> <li>• Formulate management policy/plan</li> <li>• Promote transformation</li> </ul>	<ul style="list-style-type: none"> <li>• Senior Executive Program</li> <li>• Workshop for Organization Managers</li> <li>• Subsidiary Management Training (Business Transformation/ Organizational Change Workshop)</li> </ul>	ITOCHU 909 ITOCHU Group 83
Foundation & Application		<p><b>Lead domestic and international companies and businesses, and manage organizations</b></p> <ul style="list-style-type: none"> <li>• Identify management issues, keen to management</li> <li>• Understand the connection between business and financial figures (Thorough analysis and decision-making)</li> <li>• Have high talent management skills</li> </ul>	<ul style="list-style-type: none"> <li>• Training for Newly Appointed General Managers/Section Managers</li> <li>• Itochu Management Program (Basics/Advanced)</li> <li>• Overseas Short-term Business School</li> <li>• Organizational Capability Enhancement Program (Coaching/1-on-1/ Career Management)</li> <li>• Overseas Local Employee Headquarters Residency Program</li> </ul>	ITOCHU 713 ITOCHU Group 297
Introduction		<p><b>Communicate proactively with counterparts from diverse cultural backgrounds.</b></p> <ul style="list-style-type: none"> <li>• Understand diversity</li> <li>• Proficient in Language</li> </ul>	<ul style="list-style-type: none"> <li>• Pre-dispatch Training for Overseas Assignments (Cross-cultural Understanding)</li> <li>• Young Employee Overseas Dispatch Program (Internship/English/Specific Foreign Languages)</li> </ul>	ITOCHU 2,084 ITOCHU Group 713

(d) Preservation of the “ITOCHU spirit”

ITOCHU conducts various initiatives to pass on the spirit of corporate mission, *Sampo-yoshi*, to the next generation. We conduct corporate mission education for company officers, organization heads, new employees, group company officers and employees, and overseas local employees, conducting visits to our founding site annually. We also provide opportunities to learn from past management and investment lessons, offering chances for

officers and talented employees to share and dialogue about their experiences, applying these learnings in practice at the field level. Since starting visits to our founding site in 2004, a cumulative total of 3,943 people has experienced ITOCHU’s founding spirit on the ground.

	0.5billion yen	Vision	Main Training	Result (number of employees)
Execution		<p><b>Execute tasks from a medium- to long-term perspective and create results with passion</b></p> <ul style="list-style-type: none"> <li>• Grit, spirit of challenge</li> <li>• Ability to drive things forward</li> </ul>	<ul style="list-style-type: none"> <li>• ITOCHU MBA (Integrated Thinking / Cross-Border Experience/Leadership)</li> <li>• Visits to the founding site of ITOCHU ( Executives/Organization Managers / Overseas Local Employees/Group Company Employees)</li> </ul>	ITOCHU 20 ITOCHU Group 169
Foundation & Application		<p><b>Adapt flexibly to changes while involving others and act with a sense of teamwork</b></p> <ul style="list-style-type: none"> <li>• Building trust</li> <li>• Sensitivity to business</li> <li>• Open communication</li> </ul>	<ul style="list-style-type: none"> <li>• Promotion training</li> <li>• Lead employee training</li> <li>• Programs with presentations from Executives and awarded employees</li> </ul>	ITOCHU 231 ITOCHU Group 109
Introduction		<p><b>Acquire and embody essential foundational knowledge, skills, and mindset as a “Merchant”.</b></p> <ul style="list-style-type: none"> <li>• Understanding of corporate philosophy</li> <li>• Rationality &amp; Efficiency</li> <li>• Initiative &amp; Autonomy</li> </ul>	<ul style="list-style-type: none"> <li>• Visits to the foundation site of ITOCHU</li> <li>• Onboarding for new employees</li> <li>• Courses for Basics (Accounting &amp; Finance / Practical Legal Affairs / Business Management)</li> </ul>	ITOCHU 1,599 ITOCHU Group 1,334

(e) Support for Continuous Learning

ITOCHU targets all employees for Continuous Learning, providing opportunities to acquire new knowledge, which is difficult to acquire through OJT, tied to organizational strategies contributing to the evolution of business models through the selection of over 13,000 training courses. Additionally, since September 2016, as a means of promoting Morning-Focused Working System, we have hosted ITOCHU Morning Activity Seminars, utilizing early morning time to deepen employee knowledge, leading to skill development and empowerment. In FYE 2025, we held three seminars on the themes

of business evolution and health, totaling 1,162 participants. Moreover, to align necessary knowledge and skills for organizational strategies with employees' willingness to learn, we set Continuous Learning items as goals in individual performance evaluations. Particularly for acquiring digital transformation knowledge, we construct digital transformation programs based on acquisition levels and create e-learning programs on generative AI targeting all employees, systematically developing talent that can realize and promote the transformation of our company's business by DX as a means.

	0.3billion yen	Vision	Main Training	Result (number of employees)
Execution		<p><b>Leverage expertise to plan and execute strategies for value creation</b></p> <ul style="list-style-type: none"> <li>•Multidimensional perspective (Sensitivity to business)</li> <li>•Project execution ability (promote transformation)</li> </ul>	<ul style="list-style-type: none"> <li>•DX Proposal Planning Workshop</li> <li>•DX Business Transformation Workshop</li> <li>•DX Project Management Training</li> </ul>	<p>ITOCHU 60 ITOCHU Group 2</p>
Foundation & Application		<p><b>Acquire specialized knowledge and skills, and continuously generate results</b></p> <ul style="list-style-type: none"> <li>•Pursuit of essential issues (analysis and decision-making)</li> <li>•Ability to leverage data</li> </ul>	<ul style="list-style-type: none"> <li>•Morning Activity Seminar</li> <li>•ITOCHU Common Skill Training (Data Utilization/Business Efficiency Improvement/Coaching)</li> <li>•DX Problem Solving/Concept Formulation Program</li> <li>•DX Design Thinking Workshop</li> </ul>	<p>ITOCHU 1,565 ITOCHU Group 1,516 (Including DX 1,186)</p>
Introduction		<p><b>Possess a mindset to create new growth opportunities</b></p> <ul style="list-style-type: none"> <li>•Ability to gather information and see the big picture</li> <li>•Problem-identification skills</li> </ul>	<ul style="list-style-type: none"> <li>•Online Education Platform (Including Overseas Local Employees)</li> <li>•Career Vision Support Training (Selectable, also deployed to groups)</li> <li>•Generative AI e-Learning</li> <li>•DX Business Practice Case Program</li> </ul>	<p>ITOCHU 5,723 ITOCHU Group 663 ( Including DX 3,465)</p>

(f) Support for proactive career development

We provide options for work experience and work styles tailored to individual circumstances and values, encouraging all employees to think about their careers and grow, and build their careers with work satisfaction.

We regularly set opportunities to confirm employees' motivation and career orientation through regular interviews with organization

heads and annual career stocktaking with talent assessments. These interviews not only convey career plans and expectations based on organizational strategies to employees but also encourage challenges toward careers envisioned by employees themselves, nurturing employees with necessary skills for work and high engagement.



### 1. Implementation of Organizational Strategies for Employees

For new career-track employees at headquarters, we present an individual career plan vision for eight years based on each department's young talent development policy, considering the company-wide policy of having basic education period (handover, etc.) for up to two years, and overseas dispatch by the eighth year. Additionally, we regularly create opportunities for employees to hear about career development policies from management layers as career meetings.

Based on organizational goals linked to the company-wide management plan, personal goals are set at the beginning of the fiscal year, with achievement levels evaluated at the end of the fiscal year, reflecting individual efforts in the following year's variable payment (bonus).

### 2. Systems Supporting Proactive Careers

To establish an environment where employees can realize their desired careers, we have established the Challenge Career System (internal recruitment) allowing transfers to desired departments. We recruit twice a year, with approximately 20 employees transferring to desired departments annually. Additionally, as a system for internal cross-organizational projects, we have introduced a Virtual Office where employees with high interest and enthusiasm can work concurrently by building project organizations online, promoting talent fluidity across organizations and creating new businesses.

A Career Counseling Center with career counselors holding national qualifications is available, providing an environment for consultations at any time.

In addition to flexible work styles such as telecommuting and Morning-Focused Flextime System, we implement measures unique to our company that respond to diversification of values, such as temporary exemption from transfers for employees with childcare or other circumstances, supporting employees.

We have established a role transfer system to support appropriate placement and ability demonstration based on employees' abilities and aptitudes.

### <Enhancing Employee Motivation and Pursuing Further Labor Productivity>

Alongside cumulative advanced initiatives in Work-style Reforms such as our Morning-Focused Working System and health management, we conducted a large-scale revision of personnel systems for the first time in approximately 10 years in FYE 2025. We introduced a system allowing talented employees to gain management experience at Group companies around the age of 30, eliminating seniority elements and selecting excellent employees early. Additionally, by raising salary levels mainly for young and mid-career employees and strengthening recognition of individual efforts, we achieved an increase of approximately 2% in average annual income company-wide compared to the previous fiscal year. Furthermore, starting for the next fiscal year, we decided on an

approximate 10% increase in annual compensation by expanding the stock reward system via the employee stock ownership plan, alongside a fixed salary increase of approximately 2-3% for all employees. We aim to create a challenging yet rewarding company, where all employees can fully demonstrate their abilities through differentiated evaluation and rewards according to achievements, early recognition, and creation of opportunities for employee growth.

### <Policy on Improving the Work Environment>

ITOCHU believes that enhancing health is the foundation for strengthening talent that fulfills the Guideline of Conduct: "I am One with Infinite Missions," establishing a comprehensive system for health and safety, including the establishment of the ITOCHU Health Charter and support for balancing cancer and work. In FYE 2025, we promoted a sleep promotion project targeting all employees, with approximately 1,000 employees participating in a sleep status survey. We conducted improvement programs for employees with concerns about SAS (sleep apnea syndrome). Additionally, we provide support from our company doctors for Group companies, including information provision related to occupational safety and health. We aim to realize a workplace environment where employees can work with peace of mind, prioritizing the health of each employee across our Group companies.

### 3) Risk Management

ITOCHU is committed to developing a platform that enables each and every employee, who are the driving force behind the Company's value creation, to reach their maximum potential. As part of these efforts, we delegate authority to operating segments in order to enable swift decision-making and to manage human resource-related risks and opportunities associated with their business operations. Based on human resource strategies that is aligned with management strategies, the Division Company President of each operating segment works to secure and assign the right talent for their specific needs. In addition, ITOCHU conducts regular employee engagement survey and reports the results to each operating segment in order to establish a structure for monitoring the job satisfaction of our employees. ITOCHU also strives to provide detailed support to Group companies to help them identify and address labor management and human resource risks and challenges through each operating segment. To improve compliance awareness and prevent incidents from occurring, we conduct Compliance Patrol Training, including actual compliance cases as educational materials, not only for our officers and employees but also for those of domestic Group companies, with 23,120 participants group-wide in FYE 2025.

#### 4) Metrics and Targets

##### a) Human Resources Strategy (Human Resources Development Policy)

Metrics	FYE 2024 Results	FYE 2025 Results	Goals	Scopes
Labor Productivity (Note 1)	5.2 times	5.7 times	-	ITOCHU
Employee Stock Ownership Plan Participation Rate	100%	100%	-	ITOCHU
Voluntary Turnover Rate	1.6%	1.6%	-	ITOCHU
Monthly Average Overtime Hours (the requirements of the law)	12.4 hours	10.7 hours	-	ITOCHU
Childcare Leave Acquisition Rate of Male Employees	53%	96%	Goal: 100% (by FYE 2026)	ITOCHU
Annual Paid Leave Acquisition Rate	66.2%	69.1%	-	ITOCHU
Female Employees as a Percentage of Workforce	25%	26%	Goal: 30% (by FYE 2026)	ITOCHU
Female Employees as a Percentage of New Employees	39%	39%	Goal: 40% (by FYE 2026)	ITOCHU
Female Executives as a Percentage of Executive Positions (Note 2)	12%	21%	Goal: 30% (by FYE 2031)	ITOCHU
Number of Employees Receiving Training (cumulative)	68,824	56,831	-	ITOCHU
Rate of Overseas Assignment and Secondment Experience among Individuals in their 20s and 30s	71%	70%	-	ITOCHU
Average Training / Development Hours per Regular Employee (yearly)	28.2 hours	31.0 hours	-	ITOCHU
Total Investment in Talent Development (Note 3)	2.3 billion Yen	2.5 billion Yen	-	ITOCHU
• Development of Global and Management Talent (such as global training programs)	1.5 billion Yen	1.6 billion Yen	-	ITOCHU
• Preservation of the "ITOCHU spirit"(such as visiting the founding site)	0.4 billion Yen	0.5 billion Yen	-	ITOCHU
• Support for "Continuous Learning"(such as DX training)	0.4 billion Yen	0.3 billion Yen	-	ITOCHU
Investment in Talent Development per Employee (Note 4)	555 thousand Yen	606 thousand Yen	-	ITOCHU
Number of Employees Visiting the Founding Site to Gain a Deeper Understanding of <i>Sampo-yoshi</i> Corporate Mission (Note 5)	3,565	3,943	-	ITOCHU Group

(Note 1) The change in labor productivity with 1 as FYE 2011 when the work-style reforms carried out (consolidated net profit / number of non-consolidated employees)

(Note 2) Female executives as a percentage of executive positions includes directors and executive officers as defined by company law.

(Note 3) Includes some expenses related to the integrated single-person dormitory aimed at talent development.

(Note 4) From FYE 2025, the number of employees excludes those on leave as the end of the fiscal year.

(Note 5) Cumulative number of employees visiting the foundation site since FYE 2005.

##### b) Company Environment Improvement Policy

Metrics	FYE 2024 Results	FYE 2025 Results	Scopes
Percentage of Employees Eligible for Taking Special Cancer Screening	94%	97%	ITOCHU
Number of Work-related Injuries	8	9	ITOCHU
Number of Work-related Fatalities	0	0	ITOCHU
Response Rate for Group Compliance Awareness Survey (Note)	98%	98%	ITOCHU Group

Note: Scope of survey includes 56,090 employees of consolidated subsidiaries and their related companies in Japan and overseas, excluding listed subsidiaries that conduct their own surveys.

## Risk Information

ITOCHU Group is exposed to various risks such as market risks, credit risks and investment risks, due to the nature of a wide range of its businesses. These risks include unpredictable uncertainties and may have significant effects on its future business and financial performance. To respond to these risks, ITOCHU Group establishes necessary risk managing system / method, monitors and controls such risks. However, there is no assurance that it can completely avoid such risks.

The risks described below are not exhaustive. Rather, these risks describe matters that may have a significant impact on investors' decisions from the perspective of materiality. In addition to the risks described here, ITOCHU Group's business may be affected by currently unknown risks, and risks that require no special mention or that are not considered material at this point. These risk factors may also affect investor decisions.

With respect to descriptions about future events, ITOCHU appropriately has determined its assumptions and estimates based on information currently available as of March 31, 2025.

### (1) Risks Associated with Macroeconomic Factors and Business Model

ITOCHU Group involves a wide variety of business ranging from supply of raw materials to manufacturing and sale in each of its business areas. It conducts diverse types of commercial transactions such as purchase and sale of products in the domestic market, import / export trade between overseas affiliates as well as development of metal and mineral resources and energy.

For the characteristics of the Group's main areas of business, trade in machinery such as plants, automobiles and construction machineries, trade in mineral resources, energy and chemical products, and investments in development, they are all largely dependent on economic trends in the world, while the domestic economy has a relatively strong influence on the consumer sectors such as textiles and food. However, economic trends in the world have been more influential even on the consumer sectors, as economic globalization proceeds.

Furthermore, global economic trends including specific regional trends, the stagnation of the economy with the rise of recent protectionist trade policies such as additional U.S. tariffs, etc., changes in industrial structures due to rapid technological innovation in recent years, increasing competition from companies in newly developing countries due to globalization, and changes in the business environment due to deregulation and entrants from other industries could significantly affect the existing business model and the competitiveness, future financial position and results of operations of ITOCHU Group.

### (2) Market Risk

ITOCHU Group is exposed to market risks such as foreign exchange rate risks, interest rate risks, commodity price risks and stock price risks. Therefore, the Group attempts to minimize risks related to market fluctuations such as changes in foreign exchange rates, interest rates, and commodities by establishing risk management policies such as setting and controlling limits and by utilizing a variety of hedge transactions for hedging purposes.

#### a) Foreign Exchange Rate Risk

ITOCHU Group is exposed to foreign exchange rate risk related to transactions in foreign currencies due to its significant involvement in import / export trading. Therefore, ITOCHU Group works to minimize foreign exchange rate risk through hedge transactions that utilize derivatives, such as foreign exchange forward contracts, however, cannot completely avoid such risk.

Further, ITOCHU's investments in overseas businesses expose ITOCHU Group to the risk that fluctuations in foreign exchange

rates could affect shareholders' equity through the accounting for foreign currency translation adjustments and the amount of periodic income when converted to yen. These foreign exchange rate risks could significantly affect the future financial position and results of operations of ITOCHU Group.

For more details, please refer to "Foreign exchange rate risk management" in "Notes to Consolidated Financial Statements 24. Financial Instruments."

#### b) Interest Rate Risk

ITOCHU Group is exposed to interest rate risk in both raising and using funds for investing, financing, and operating activities. Among interest insensitive assets, such as investment securities or fixed assets, the part acquired using floating interest loans is considered to be the interest mismatch amount exposed to interest rate risk. ITOCHU seeks to quantify the interest rate risk to control the fluctuation of gains and losses due to interest rate change properly.

In addition, ITOCHU Group periodically tracks interest rate trends and monitors the amount of influence on interest payments due to interest rate changes, using the Earnings at Risk (EaR). However, interest rate trends could significantly affect the future financial position and results of operations of ITOCHU Group.

For more details, please refer to "Interest rate risk management" in "Notes to Consolidated Financial Statements 24. Financial Instruments."

#### c) Commodity Price Risk

ITOCHU Group conducts actual demand transactions that are based on the back-to-back transactions of a variety of commodities. In some cases, the Group is exposed to commodity price fluctuation risk, because it holds long or short positions in consideration of market trends. Therefore, the Group analyzes inventories and purchase and sales contracts, and each Division Company has established middle and back offices for major commodities, which establish a balance limit and loss cut limit for each commodity, as well as conduct monitoring, management, and periodic reviews.

In addition, ITOCHU Group participates in development businesses such as mineral resources and energy and other manufacturing businesses. The production in these businesses are also exposed to the same price fluctuation risk noted above.

To reduce these commodity price risks, the Group uses such hedges as futures and forward contracts. However, ITOCHU Group cannot completely avoid commodity price risk. Therefore, commodity price trends could significantly affect the future financial position and results of operations of ITOCHU Group.

ITOCHU Group uses "Value at Risk (VaR)" to ascertain and monitor risk in commodity transactions, which are susceptible to market fluctuations. The figures in this method are based on market fluctuation data for specific past periods, and statistical methods are used to estimate maximum loss amounts that may be incurred during specific future periods.

For more details, please refer to "Commodity price risk management" in "Notes to Consolidated Financial Statements 24. Financial Instruments."

#### d) Stock Price Risk

ITOCHU Group holds a variety of marketable equity securities, mainly to strengthen relationships with customers, suppliers, and other parties, and to secure business income, and to increase corporate value through means such as making a wide range of proposals to investees. These shares are exposed to stock price fluctuation risk and could significantly affect the future financial position and results of operations of ITOCHU Group depending on stock price trends.

ITOCHU Group periodically tracks and monitors the amount of influence on consolidated shareholders' equity, using "Value at Risk (VaR)." The figures in this method are based on market fluctuation data for specific past periods, and statistical methods are used to estimate maximum loss amounts that may be incurred during specific future periods.

For more details, please refer to "Stock price risk management" in "Notes to Consolidated Financial Statements 24. Financial Instruments."

### **(3) Investment Risk**

ITOCHU Group invests in various businesses and in these investment activities, there are risks such as being unable to achieve expected earnings due to changes in business conditions or deterioration in the business results of its partners and investees. The likelihood of investment recovery is lowered due to poor corporate results of investees, or stock prices may drop below a specified level for a considerable period of time, which may lead to necessities that the whole or partial investment is recognized as a loss, and that the infusion of additional funds are required. Also, there are investment risks that the Group may be unable to withdraw from a business or restructure the business under a timeframe or method that it desires due to differences in business management policy with partners or the low liquidity of investments; or the Group may be put at a disadvantage because it is unable to receive appropriate information from an investee. To reduce these risks, ITOCHU Group works through decision making based on the establishment of investment criteria for the implementation of new investments while monitoring existing investments periodically and promoting asset replacement through the application of exit criteria to investments with low investment efficiency that has little reason to hold.

However, management cannot completely avoid the investment risks, and such risks could significantly affect the future financial position and results of operations of ITOCHU Group.

### **(4) Risks Associated with Impairment Loss on Fixed Assets**

ITOCHU Group is exposed to the risk of impairment losses on fixed assets which are held or leased. These include real estate, assets related to natural resource development, aircraft and ships, and goodwill and intangible assets.

ITOCHU Group has recognized impairment losses that are currently necessary. However, new impairment losses might be recognized if stores, warehouses, and other assets were to become unable to recover their book value due to declining profitability. Impairment losses could also be recognized if a market slump were to occur due to price fluctuations on coal, iron ore, crude oil or other resources, or the R&D policies were to change and if a decline in asset prices or unplanned additional funding were to result in losses on all or some investments. Such losses could significantly affect the future financial position and results of operations of ITOCHU Group.

ITOCHU Group sustains its strength, highly efficient management, through investment in developing the foundations for sustainable growth and by steadily implementing flexible asset replacement. In addition, we manage investments appropriately, making investment decisions after thoroughly deliberating the appropriateness of the acquisition price and then monitoring investments periodically.

### **(5) Credit Risk**

Through trade receivables, loans, guarantees, and other formats, ITOCHU Group grants credit to its trading partners, both domestically and overseas. The Group bears the credit risk in relation to such receivables becoming uncollectible due to the deteriorating credit status or insolvency of the Group's partners, and in relation to assuming responsibilities to fulfill contracts where

an involved party is unable to continue its business and cannot fulfill its obligations under the contracts. Therefore, when granting credit, ITOCHU Group works to reduce risk by conducting risk management through the establishment of credit limits and the acquisition of collateral or guarantees as needed. At the same time, the Group establishes an allowance for doubtful accounts by estimating expected credit losses based on the creditworthiness, the status of collection, and the status of receivables in arrears of business partners.

However, such management cannot completely avoid the actualization of credit risks, which could significantly affect the future financial position and results of operations of ITOCHU Group.

For more details, please refer to "Credit risk management" in "Notes to Consolidated Financial Statements 24. Financial Instruments."

### **(6) Country Risk**

ITOCHU Group conducts transactions and business activities in various countries and regions overseas. The Group is exposed to country risk, including unforeseen situations arising from the political, economic and social conditions of these countries and regions and national expropriation or remittance suspension due to changes in various laws and regulations.

Therefore, we formulated the appropriate risk countermeasures by project. To control the risk, from the standpoint of preventing ITOCHU Group from excessive concentrations of risk in specific countries or regions, we set limits for each country that are based on internal country ratings and maintain overall exposure at a level that is appropriate for the Group's financial strengths.

Although we strive to reduce risk through these measures, ITOCHU Group cannot completely avoid such risks and the actualization of such risk as the Russia-Ukraine situation could delay or incapacitate debt collection or operational implementation, causing losses under certain circumstances, and could significantly affect the future financial position and results of operations of ITOCHU Group.

With regards to the impact from the Russia-Ukraine situation, ITOCHU Group has exposure including resource-related investments in Russia, the ratio of them to our total assets is less than 1% as of March 31, 2025. As a result of continued appropriate accounting treatment reflecting the most recent situation for our Russia-Ukraine-related assets, we do not expect a material impact on our financial position and operating results.

### **(7) Risks Associated with Fund-raising**

ITOCHU Group procures the necessary funding for its businesses through debt from domestic and international financial institutions, as well as the issuance of commercial papers and debentures. However, should ITOCHU's credit worthiness in the capital market deteriorate due to a significant lowering of the Company's credit rating, or should there be an upheaval in the financial systems in major financial markets, there are risks that the Group may experience an inability to raise funds from financial institutions or investors when necessary or under desirable conditions and may consequently experience an increase in funding costs. Therefore, while securing adequate liquidity by utilizing cash deposits and commitment line, the Group has taken steps to diversify its sources of funds and methods of fundraising, however, cannot completely avoid such risks. The actualization of such risks could significantly affect the future financial position and results of operations of ITOCHU Group.

For more details, please refer to "Liquidity risk management" in "Notes to Consolidated Financial Statements 24. Financial Instruments."

### **(8) Risks Associated with Taxes**

ITOCHU Group has established the group tax policy, whose basic principles are to conduct our tax affairs in a sincere manner in

accordance with the provisions, significance, and legislative intent of the taxation system, not to engage in transactions designed to avoid taxation, and to pay appropriate taxes based on income earned through our business activities. In addition, to ensure appropriate and fair taxation, we strive to ensure tax transparency throughout the Group through timely and appropriate information disclosure, build relationships of trust through sincere responses to tax authorities in each country and region, and maintain fair relationships through constructive dialogues. Through these measures, we are addressing risks such as damage to corporate value due to increased tax expenses resulting from differences in views with tax authorities.

However, ITOCHU Group is unable to completely avoid all risks associated with taxes. Factors such as fluctuations in estimates of taxable income used in tax planning, changes in tax planning, revisions in tax rates and other changes to tax systems could significantly affect the future financial position and results of operations of ITOCHU Group.

In addition, the amount of deferred tax assets recorded in the asset section of ITOCHU Group's consolidated statement of financial position is significant, and accounting judgments related to the valuation of deferred tax assets significantly impact ITOCHU Group's consolidated financial statements. For these reasons, ITOCHU Group takes future taxable income and viable tax planning into consideration, recording recoverable amounts of deferred tax assets.

#### **(9) Risks Associated with Significant Lawsuits**

Currently, there is no significant pending lawsuit, arbitration, or other legal proceeding that may significantly affect the financial position and results of the operations of ITOCHU Group. However, there is a possibility that domestic or overseas business activities of ITOCHU Group may become subject to such lawsuits, arbitrations or other legal proceedings, and significantly affect the future financial position and results of operations of ITOCHU Group.

#### **(10) Risks Associated with Laws and Regulations**

ITOCHU Group is subject to a number of diverse laws and regulations both domestically and overseas due to the vast array of products and services the Group provides. To be specific, ITOCHU Group is required to adhere to laws and regulations such as The Companies Act, financial instruments and exchange laws, tax laws, and the laws for each industry, as well as all laws pertaining to trade such as foreign exchange control laws, antitrust laws, intellectual property laws, environmental-related laws, anti-bribery-related laws and the laws of each country in which ITOCHU Group conducts business overseas. ITOCHU Group has made every effort to observe these laws and regulations by reinforcing the compliance system, being aware that the observance of laws and regulations is a serious obligation of the Group.

However, even with all these measures, there is a possibility of the situation where, including personal misconduct by directors and employees, risks associated with compliance or suffering social disgrace cannot be avoided.

Also, the possibility of unexpected, additional enactment or changes in laws and regulations by both domestic / foreign legislative, judicial and regulatory bodies, and the possibility of major changes in laws and regulations by political / economical changes cannot be ruled out.

Such occurrences could significantly affect the future financial position and results of operations of ITOCHU Group.

#### **(11) Risks Associated with Human Resources**

ITOCHU Group conducts diverse business activities in various countries. In the advancement of individual businesses, important roles are played by personnel responsible for operational planning and execution as well as organizational direction and supervision. ITOCHU Group has secured a diverse workforce and is able to

place the right people in the right positions through continuous skills development, which includes collaboration between ITOCHU and Group companies, and through the creation of rewarding work environments.

Going forward, however, the environment for securing human resources could change significantly due to factors such as further mobilization of the labor market or business model changes that results in the concentration of demand on personnel with advanced knowledge and experience in specific fields. Therefore, even if ITOCHU Group strengthens its efforts to secure and develop human resources, it cannot completely avoid the risk of being unable to fully respond to opportunities for new business creation and operational expansion due to shortages of the required human resources in certain business fields. Shortages of human resources could significantly affect the future financial position and results of operations of ITOCHU Group.

#### **(12) Risks Associated with the Environment and Society**

ITOCHU Group, conducting business globally, considers that addressing global environmental and social issues is one of the top priorities in our management policy. To promote the implementation of measures to risks associated with the environment and society based on the ITOCHU Group Sustainability Policy, ITOCHU Group is monitoring risks that are affected by changes in social conditions and business environment, such as countermeasures and legalization regarding environment and society of each country, and influences on environment and society that ITOCHU Groups' business make, from various angles.

The Group takes an active approach to managing risks, specifically including efforts to build an environmental management system (ISO 14001) to minimize environmental risk, such as the risk of infringement of laws and regulations in the handling of goods, the provision of services and business investment; to conduct extensive sustainability studies of supply chains; to evaluate and identify the effects of businesses on human rights; to build human rights due diligence processes; and evaluate proposed new business investments in relation to environmental, social, and governance (ESG) factors. Specific actions include establishment of the Sustainability Committee, the formulation and revision of policies related to sustainability, and annual reviews of company-wide activities as well as the promotion of environmental and social management activities in individual departments.

With regard to risks related to climate change, ITOCHU Group endorses the recommendations of the Task Force on Climate-related Financial Disclosure (TCFD) and regularly conducts 1.5°C to 4°C scenario analyses of the impact of climate change on our operations and business performance to examine countermeasures and business opportunities, and uses this information for management purposes. In addition, for achieving the Group's GHG emissions reduction targets, ITOCHU Group will strive to reduce emissions as much as possible through energy conservation, use of renewable energy, asset replacement including withdrawal from thermal coal interests, and provision of products and services in an environmentally friendly manner, while at the same time actively promoting businesses that will contribute to reducing emissions in our society.

With regard to risks related to natural capital, in addition to the conventional risk management described above, based on the recommendations of the Task Force on Nature-Related Financial Disclosure (TNFD), ITOCHU Group will assess the degree of dependence and impact on natural capital in the Group's business and analyze risks and opportunities by location using the LEAP approach. Through the above methods, ITOCHU Group is working on effective measures for sustainable business activities.

However, despite such countermeasures the occurrence of environmental pollution and other environmental or social problems due to ITOCHU Group's business activities could lead to the delay or suspension of operations, the incurring of countermeasure expenses, or the lowering of society's evaluation of the Group and

could significantly affect the future financial position and results of operations of ITOCHU Group.

### **(13) Risks Associated with Natural Disasters**

In the countries and regions in which ITOCHU Group conducts business activities, natural disasters, such as earthquakes, or the outbreak of infectious diseases may adversely affect the Group's business activities. ITOCHU has implemented measures such as developing Business Continuity Plans (BCPs) for large-scale disasters and the outbreak of infectious diseases, introducing a safety confirmation system, and conducting emergency drills. Also, various measures have been implemented individually in each Group company.

However, ITOCHU Group conducts business activities across a wide range of regions and the Group cannot completely avoid damages arising from natural disasters or the outbreak of infectious diseases. Therefore, such occurrences could significantly affect the future financial position and results of operations of ITOCHU Group.

### **(14) Risks Associated with Information Systems and Information Security**

ITOCHU Group has established a code of conduct for the handling of information and recognizes that ensuring a high level of information security is an important matter. ITOCHU Group formulates company-wide informatization strategies for digitization/data utilization, builds and operates information systems for information sharing and business efficiency, and implements various information security measures. Specifically, ITOCHU Group applies information security guidelines and cyber security frameworks that take cyber security risks into account and monitors compliance with them. In addition to the existing cyber security team, ITOCHU Cyber & Intelligence Inc. has strengthened the system, and is continuing its efforts to ensure thorough risk management.

Despite these measures, ITOCHU Group cannot completely avoid the risk of sensitive information leakage due to unauthorized access from the outside or computer viruses, and the risk of the stoppage of information systems due to equipment damage or problems with telecommunications circuitry. Depending on the scale of the damage, such occurrences could significantly affect the future financial position and results of operations of ITOCHU Group.

## Overview

For the fiscal year ended March 31, 2025, the global economy followed a recovery trend through to the end of December, however, this recovery stalled since the start of January. In Japan, the pace of recovery in consumer spending slowed as inflationary pressures strengthened once again, and the recovery in capital expenditures also showed signs of slowdown. In the U.S., corporate activity was disrupted by concerns over the strengthening of import tariffs, while consumer spending, which had driven economic growth, also slowed. In Europe, although the downturn in production activity leveled off, consumer spending remained sluggish. Meanwhile, in China, although the real estate market remained weak, government stimulus measures helped halt the economic downturn.

The U.S. dollar-yen exchange rate depreciated from the ¥151 per dollar level at the beginning of the fiscal year to the ¥161 per dollar level in July, before temporarily appreciating to the ¥139 per dollar level in September due to the foreign exchange intervention by the Ministry of Finance and the Bank of Japan, and the narrowing of interest rate difference resulting from changes in monetary policy in Japan and the U.S. Although it subsequently depreciated to the ¥158 per dollar level at the end of December due to a rise in U.S. long-term interest rates led by concerns over U.S. inflation, it appreciated since January as Japanese long-term interest rates rose on the back of expectations of an earlier interest rate hike by the Bank of Japan, to close the fiscal year at the ¥149 per dollar level. The Nikkei Stock Average temporarily fell from the ¥40,000 level at the beginning of the fiscal year to the ¥31,000 level in early August, reflecting the appreciation of the yen in response to the interest rate hike in Japan as well as the decline in U.S. stock prices. Although it recovered to the ¥39,000 level at the end of December as U.S. stock prices rose on the back of cuts in the U.S. interest rate and other factors, it fell after January due to the appreciation of the yen and concerns about a slowdown in the global economy, closing the fiscal year at the ¥35,000 level. The yield on 10-year Japanese government bonds rose from 0.74% at the beginning of the fiscal year to the 1.1% level in July, before temporarily falling to the 0.7% level in August, due in part to the decline in the Nikkei Stock Average. However, from September, it once again rose in line with the long-term U.S. interest rates and expectations of an earlier interest rate hike by the Bank of Japan, reaching 1.49% at the end of the fiscal year. The WTI crude oil price generally remained weak, falling from the US\$83 per barrel level at the beginning of the fiscal year to the US\$71 per barrel level at the end of the fiscal year on the back of plans to increase production by major oil-producing countries and a decline in demand for crude oil due to the economic slowdown in China.

Under the Management Policy “The Brand-new Deal -Profit opportunities are shifting downstream-,” which serves as a compass for the long-term, the ITOCHU Group aims to achieve sustainable enhancement in corporate value through three main pillars of “grow earnings,” “enhancement of corporate brand value,” and “shareholder returns.” The specific achievements for FYE 2025 are as follows:

### Textile Company

#### Maximization of the Corporate Value of DESCENTE LTD.

ITOCHU Corporation conducted a public tender offer for DESCENTE LTD. since October 2024 and made it a wholly owned subsidiary in January 2025.

Following the previous public tender offer in 2019, bold management reforms were implemented, including a thorough shift to lean management, curbing returns and discounts, rebuilding of brand value, and development of the Chinese market through partnership with joint venture partner ANTA Sports Products Limited. As a result, consolidated net profit, which stood at 3.9 billion yen in FYE 2019 just before the public tender offer, increased for five consecutive years starting FYE 2021, reaching a record-high 13.0 billion yen in FYE 2025, more than tripling over the period. By making the company a wholly owned subsidiary, we have further strengthened our involvement in management and established a structure to maximize synergies by fully utilizing our brand management know-how.

Going forward, we will maximize the corporate value of DESCENTE LTD. by strengthening its directly managed business, developing attractive products, and optimizing marketing activities in Japan, South Korea, and China, while also further expanding the sports-related business, a core focus area for the Textile Company.

#### Expansion of LeSportsac Business in the Japanese Market

In September 2024, we jointly acquired shares of LeSportsac Japan Co., Ltd., which handles the sales of the American lifestyle brand LeSportsac in the Japanese market, together with MASH Holdings Co., Ltd., which operates a number of brand shops highly popular among women in their 20s and 30s.

The joint management structure between MASH Group and ITOCHU Corporation allows us to leverage MASH Group's strengths, such as its product planning capabilities, strong customer base, and extensive sales channels including high-traffic station buildings and fashion buildings with a stable business foundation. Furthermore, through the synergy with our long-standing experience and know-how in brand business, we aim to further grow the LeSportsac business.

### Machinery Company

#### Invested in Kawasaki Motors, Ltd. to Support the Achievement of its Growth Strategy

In November 2024, ITOCHU Corporation concluded a capital and business alliance agreement with Kawasaki Motors, Ltd., a subsidiary of Kawasaki Heavy Industries, Ltd. and in April 2025, we acquired 20% of the shares of Kawasaki Motors, Ltd. through a third-party allocation of new shares and established a joint venture company in the U.S. for the purpose of financing business for end user.

In order to realize the growth strategy of Kawasaki Motors, Ltd., we will provide our own financing in the U.S. market, the world's largest powersport(\*) market, to support the expansion of sales not only of motorcycles, which have a high market share, but also of four-wheel off-road vehicles and jet skis.

Furthermore, we will promote a wide range of business alliance in the global market by leveraging our deep knowledge cultivated in the automobile business and our overseas bases.

(\*)Vehicles equipped with engines and motors for outdoor activities such as motorcycles, four-wheel off-road vehicles and jet skis

### **Commencement of Commercial Operation of Energy-from-Waste Projects in Serbia and Dubai**

The large-scale Energy-from-Waste projects that ITOCHU Corporation is promoting in the Republic of Serbia and the Emirate of Dubai completed construction and began commercial operation in July and August 2024, respectively.

By introducing the first Energy-from-Waste facilities in each country, Serbia is now processing 0.34 million tons of waste per year, equivalent to around 70% of Belgrade's total, while Dubai is handling 1.90 million tons annually, roughly half of the Emirate's total, and both have begun supplying clean electric power using heat from incineration.

Going forward, we will continue to contribute to solving environmental and social problems in various countries through our business.

### **Metals & Minerals Company**

#### **Additional Investment in Brazilian Iron Ore Mining Business Contributing to Decarbonization**

ITOCHU Corporation has acquired additional interests in CSN Mineração S.A. (CM), a major Brazilian iron ore producer and distributor currently in operation, in which we participate alongside Brazil's steel giant, Companhia Siderúrgica Nacional.

CM has established a fully integrated operation with essential infrastructure including railways, ports, and iron ore processing facilities, which enables highly efficient and cost-competitive production, based on one of the world's largest iron ore mines, and it operates a rare iron ore mine capable of large-scale production of high-grade iron ore that contributes to decarbonizing the steel industry.

By deepening its cooperative relationship with CM and strengthening its stable supply of high-grade iron ore, ITOCHU Corporation will play a role in the construction of a supply chain of ferrous raw material for green ironmaking with low carbon emission, which is being pursued together with EMSTEEL Building Materials PJSC, the largest steel and building materials company in the UAE. We will continue to secure quality iron ore resources, enhance stable supply systems, and contribute to decarbonizing the steel industry in cooperation with partner companies.

### **Energy & Chemicals Company**

#### **Acquired 100% Ownership of C.I. TAKIRON Corporation, Aggressive Allocation of Management Resources**

ITOCHU Corporation conducted a public tender offer for C.I. TAKIRON Corporation (C.I. TAKIRON) since August 2024 and made it a wholly owned subsidiary in October 2024.

C.I. TAKIRON is a leading comprehensive resin processing company celebrating its 106th year since its founding, and in addition to agricultural films, it boasts a high market share in plastic plates for semiconductor equipment and slip-resistant flooring materials used in the renovation of apartment buildings, and provides high value-added products based on its superior technological capabilities.

By making C.I. TAKIRON a wholly owned subsidiary, we have established a framework that allows us to deploy the ITOCHU Group's management resources more proactively than ever before, enabling us to respond swiftly to the constantly changing market needs and steadily implement growth strategies such as strengthening the overseas expansion of C.I. TAKIRON's products, reforming distribution and sales, driving industry restructuring through M&A, and diversifying raw material procurement sources, thereby enhancing C.I. TAKIRON's earning power and maximizing profits for the ITOCHU Group.

### **Investment in Maypro, an American Company with Strengths in Active Pharmaceutical Ingredients and Health Foods**

ITOCHU Corporation made a 25% investment in Maypro Group LLC (Maypro) through ITOCHU CHEMICAL FRONTIER Corporation, ITOCHU Corporation's subsidiary. Founded in the U.S. in 1977, Maypro supplies scientifically supported health food ingredients and manufactures and sells finished products in the U.S., Japan, China, and other countries, and has strengths in material selection backed by years of experience, as well as product planning capabilities that accurately respond to consumer needs.

ITOCHU Corporation and ITOCHU CHEMICAL FRONTIER Corporation are focusing on the life science field, including the supply of active pharmaceutical ingredients and the sale of health foods and their ingredients, and we will further expand our business in this area by combining Maypro's expertise cultivated in the U.S. market with the global network of the ITOCHU Group.

### **Food Company**

#### **Supporting the Development of the Next Generation in Ethiopia's Coffee-Producing Areas**

Together with FamilyMart Co., Ltd., ITOCHU Corporation made donations to support improvements in the educational environment in Ethiopia, a coffee-producing country known for its characteristic scent and enduring popularity under the nickname "Mocha," based on the number of cups of Mocha Blend and Iced Mocha Blend coffee sold at FAMIMA CAFÉ stores. In cooperation with the Embassy of Japan in Ethiopia, the donations were used to construct toilets at local junior and senior high schools and to purchase educational materials to pass on coffee history and culture.

Coffee-producing areas are facing the coffee issue in 2050(\*), which is caused by a decline in production due to climate change, disease and insect damage, and a decrease in the number of producers due to economic grievances. In the procurement of coffee beans, ITOCHU Corporation's goal is to enhance our contribution to and engagement with the SDGs through its business activities, and through this initiative, we will contribute to the improvement of education and the hygienic environment in Ethiopia, strengthen its responses to the coffee issue in 2050, and aim to procure and supply coffee beans in a sustainable manner.

(\*)Concerns that production of coffee Arabica beans, one of the two major coffee varieties, may drop to 50% of the current yield as demand increases steadily, leading to an insufficient supply.

#### **Pursuing New Deliciousness with "wellbeans" Non Butter White**

"wellbeans" is a plant-based food brand launched in 2022 based on a market-oriented perspective that uses no animal-derived ingredients and is primarily composed of plant-based materials such as beans, which have a low environmental impact.

Non Butter White, which was launched at the end of 2024, is a new low-cholesterol plant-based butter that combines richness and flavor, developed as a product in response to health-conscious and environmentally aware consumers, using soy milk created with the world's first patented USS Manufacturing Method owned by FUJI OIL CO., LTD.

Under the brand messages "wellbeans, for the things you love" and "Change Foods, Change Future." we provide sustainable options through products that are uncompromisingly committed to four elements—taste, ingredients, health, and the environment—while evolving our downstream business, which is closely connected with consumers' daily lives, in collaboration with our group company FUJI OIL CO., LTD.

We will continue to pursue a new deliciousness that is healthier for the earth and consumers, and contribute to the realization of a sustainable society.

### **General Products & Realty Company**

#### **Launch of WECARS Co., Ltd. — Initiatives to Become an Industry Leader**

In May 2024, ITOCHU Corporation launched WECARS Co., Ltd. and took over the sales and purchase of used car and the car maintenance business of the former BIGMOTOR Co., Ltd. WECARS Co., Ltd. is committed to the concept of “putting customers first,” and it aims to be a company that sincerely engages with both customers and society, earning trust and being regarded as a company of choice. WECARS Co., Ltd. is working to solve social issues such as restoring trust in the industry and providing customers with a sense of security by investing human resources from the management level to the front lines and building a strong governance structure that places the highest priority on compliance.

With a network of approximately 250 stores, the top-class maintenance and bodywork and paint facilities, while also leveraging the full strength of the ITOCHU Group, WECARS Co., Ltd. aims to become a leader in the used car industry.

#### **Participation in the Kyoto Arena (Tentative Name) Development and Operation Project**

In March 2025, ITOCHU Corporation signed a project agreement with Kyoto Prefecture regarding the development and operation of the Kyoto Arena (tentative name), and participated in the project of an arena that can accommodate both sporting and cultural events and serve as an evacuation center in the event of a disaster. This project is our third public-private partnership following a public gymnasium development project in Shibata Town, Miyagi Prefecture (2022) and the swimming pool development project in Kuwana City, Mie Prefecture (2024).

Focusing on growing social issues such as the aging of public infrastructure and disaster risks, we have adopted the concept of “protecting the community with public facilities,” and will continue to engage in public facility development projects, with the aims of regional revitalization, local development, and improving disaster readiness.

### **ICT & Financial Business Company**

#### **Development of Opanchu Usagi Across Asia**

ITOCHU Corporation has acquired the exclusive rights to merchandise the popular character, Opanchu Usagi in the Asian region, excluding Japan and South Korea. In the Asia-Pacific region, the anime and character licensing market is growing rapidly, especially for characters originating from social media websites, which are enthusiastically supported by young people. Opanchu Usagi features an adorable design and unique personality, and was ranked No. 1 in popularity among popular characters for teenage girls in 2024.

In 2021, we established Rights & Brands Asia Ltd. in Hong Kong to promote our licensing business in the Asian market. Leveraging our global network, ITOCHU Corporation will increase Opanchu Usagi's brand recognition by enhancing the product strategies through licensee companies and expanding its deployment in major retail markets, thereby further developing anime characters across the globe.

### **Investment in PASCO Corporation, Japan's Largest Surveying and Measuring Company, to Solve Social Issues**

Together with SECOM CO., LTD., ITOCHU Corporation privatized PASCO Corporation (PASCO), Japan's largest surveying and measuring company, through a joint tender offer. The geospatial information provided by PASCO is becoming increasingly important for use in addressing increasingly serious disasters and environmental issues. PASCO's unique solutions based on its advanced surveying technologies and geospatial information, developed over many years in the public sector, will be deployed across private companies such as infrastructure, retail, real estate, and logistics through ITOCHU Corporation's broad network to jointly address social issues. Furthermore, ITOCHU Techno-Solutions Corporation and other ITOCHU Group companies will provide IT and digital functions such as data analysis, AI utilization, and system construction to strengthen PASCO's business foundation.

Together with PASCO, ITOCHU Corporation will promote the use of the latest IT and digital technologies and the utilization of data across different industries to solve social issues.

### **The 8th Company**

#### **Launch of FamilyMart Co., Ltd.'s Omusubi (Rice Ball) Campaign Featuring Mr. Shohei Ohtani**

FamilyMart Co., Ltd. has invited Mr. Shohei Ohtani to be its Omusubi (rice ball) Ambassador from March 2025 to promote the appeal of its delicious rice balls that have been refined for enhanced flavor. Through high-profile campaigns such as this one, we are reinforcing marketing efforts that give consumers a reason to visit FamilyMart. In addition to continuously strengthening our product offerings under the five key themes including “even more delicious” and “fun and great value,” in FYE 2025, we launched a FamilyMart Sweets initiative by rolling out campaigns such as one focused on promoting chocolates (FamilyMart is full of chocolate) and another focused on cute cat characters (Operation Family-Nyato), and received strong customer support, with existing-store daily sales (per store, per day) surpassing the previous year's figures for 43 consecutive months through the end of March 2025.

We will continue to pursue the concept of “FamilyMart, Where You Are One of the Family,” and strive to create stores that make customers want to come back again and again.

## Analysis of Results of Operations in FYE 2025

	Billions of Yen			Summary of changes (+):Increase, (-):Decrease	Millions of U.S. Dollars
	2025	2024	Increase (Decrease)		2025
Revenues	¥ 14,724.2	¥ 14,029.9	¥ 694.3	(+) Food, General Products & Realty, ICT & Financial Business, and Textile	\$ 98,477
Gross trading profit	2,376.5	2,232.4	144.1	(+) General Products & Realty, Textile, ICT & Financial Business, and Food	15,894
Selling, general and administrative expenses	(1,678.4)	(1,521.7)	(156.6)	(-) Conversion into subsidiaries of DESCENTE LTD. in the third quarter of this fiscal year, and DAIKEN CORPORATION in the third quarter of the previous fiscal year (-) Increase in personnel expenses and the depreciation of the yen	(11,225)
Provision for doubtful accounts	(14.2)	(7.7)	(6.4)	(-) Increase in provision for doubtful accounts in general receivables	(95)
Gains (losses) on investments	83.2	34.8	48.4	(+) Revaluation gain resulting from the conversion of DESCENTE LTD. into a subsidiary (+) Gain on the partial sale of an overseas company (-) Absence of the revaluation gain on a lithium-ion batteries company in the previous fiscal year	556
Gains (losses) on property, plant, equipment and intangible assets	(14.8)	(6.1)	(8.7)	(-) Impairment loss on a North American synthetic resin-related company	(99)
Other-net	28.5	13.2	15.4	(+) Increase in foreign exchange gains and losses	191
Net interest expenses (The total of interest income and interest expense)	(53.5)	(46.5)	(7.0)	(-) Increase in interest expense due to higher interest rates and the increase in loans payable	(358)
Dividends received	78.4	81.1	(2.6)	(-) Decrease in dividends received from investees	525
Equity in earnings of associates and joint ventures	349.3	316.3	33.0	(+) The 8th, Others, Adjustments & Eliminations (-) Metals & Minerals, Machinery	2,336
Profit before tax	1,155.1	1,095.7	59.4		7,725
Income tax expense	(222.0)	(243.8)	21.7	Contribution of the below factors to the increase of profit before tax (+) Revaluation gain resulting from the conversion of DESCENTE LTD. into a subsidiary (+) Equity in earnings of associates and joint ventures	(1,485)
Net profit	933.0	851.9	81.1		6,240
Net profit attributable to ITOCHU	¥ 880.3	¥ 801.8	¥ 78.5		\$ 5,887
(Reference) Trading income	683.9	702.9	(19.0)	(-) Metals & Minerals, Others, Adjustments & Eliminations (+) ICT & Financial Business, Food	4,574

## Operating Segment Information

Net profit attributable to ITOCHU by operating segment are as follows. ITOCHU uses the eight Division Company system, and the following is in accordance with the categories of that system.

	Billions of Yen			Summary of changes (+):Increase, (-):Decrease	Millions of U.S. Dollars
	2025	2024	Increase (Decrease)		2025
Textile	¥ 73.8	¥ 27.0	¥ 46.8	(+) Revaluation gain resulting from the conversion of DESCENTE LTD. into a subsidiary (+) Apparel-related companies: Stable performance especially in overseas sports sector (-) Impairment loss on DOME CORPORATION	\$ 494
Machinery	136.5	131.6	4.9	(+) Aerospace-related companies: Stable sales (+) Ship-related business: Higher sales volume of ships (+) Gain on the partial sale of an Australian infrastructure company (+) Gain on the sale of an Energy-from-Waste project company in I-ENVIRONMENT INVESTMENTS LIMITED (+) Gain on the sale of fixed assets in North American construction-machinery-related business (-) North American electric-power-related business: Lower equity in earnings due to the absence of the surge of electricity prices resulting from the heat wave in the previous fiscal year (-) North American construction-machinery-related business: Lower sales volume	913
Metals & Minerals	178.4	226.1	(47.7)	(-) Lower iron ore and coal prices (-) Coking-coal-related companies: Unfavorable performance of operation (-) Marubeni-Itochu Steel Inc.: Lower steel material and steel pipe prices (+) CSN Mineração S.A.: Start of equity pick-up	1,193
Energy & Chemicals	78.6	91.7	(13.1)	(-) Absence of the revaluation gain on a lithium-ion batteries company in the previous fiscal year (-) Energy transactions / ITOCHU Oil Exploration (Azerbaijan) Inc. / Electricity transactions: Deterioration in profitability (-) Absence of gains on the sale of fixed assets in ITOCHU ENEX CO., LTD. in the previous fiscal year (+) Chemical-related companies: Improvement in profitability of C.I. TAKIRON Corporation and higher transaction in ITOCHU CHEMICAL FRONTIER Corporation, etc. (+) ITOCHU ENEX CO., LTD.: Improvement in profitability in LPG and electricity business	525
Food	85.1	66.3	18.8	(+) HYLIFE GROUP HOLDINGS LTD.: Favorable sales and improvement in profitability (+) Gain on the partial sale of an overseas company (+) NIPPON ACCESS, INC. and ITOCHU-SHOKUHIN Co., Ltd.: Expansion of transactions resulting from higher transaction volume (+) Provisions-related transactions: Higher transaction volume and improvement in profitability (+) Absence of extraordinary gains and losses in the previous fiscal year (-) Dole: Lower production volume of pineapples (-) North American grain-related company: Absence of favorable performance in the previous fiscal year	569

	Billions of Yen			Summary of changes (+):Increase, (-):Decrease	Millions of U.S. Dollars
	2025	2024	Increase (Decrease)		2025
General Products & Realty	¥ 69.7	¥ 66.2	¥ 3.5	(+) Gain on the partial sale of an overseas company (+) Indonesian processing of natural rubber company: Higher sales volume and prices (+) European Tyre Enterprise Limited [+] Higher sales prices and gain on the change in ownership form of store assets [-] Increase in expenses due to inflation (+) DAIKEN CORPORATION [+] Conversion into a subsidiary in the third quarter of the previous fiscal year [-] Impairment loss on fixed assets (+) ITOCHU Property Development, Ltd.: Increase in the sale of development projects of rental houses (-) North American construction-materials-related business: Deterioration in profitability in exterior building materials business	\$ 466
ICT & Financial Business	83.2	67.8	15.5	(+) ITOCHU Techno-Solutions Corporation: Favorable performance and the increased ownership percentage (+) Absence of extraordinary gains and losses such as the impairment loss on Orient Corporation in the previous fiscal year (-) Mobile-phone-related business: Lower earnings due to the deterioration in profit margin (-) Overseas retail-finance-related companies: Increase in expense of doubtful accounts	557
The 8th	65.1	35.8	29.3	(+) FamilyMart Co., Ltd. [+] Increase in daily sales resulting from enhancement of product appeal and sales promotion, and expansion of transactions in advertising and media companies [+] Gain on the group reorganization of Chinese business [-] Increase in various costs caused by changes in external environment and execution of digital measures to strengthen business foundations [-] Absence of de-consolidation of a domestic company in the previous fiscal year	435
Others, Adjustments & Eliminations	109.9	89.4	20.5	(+) C.P. Pokphand Co. Ltd.: Improvement in profitability resulting from the recovery of pork prices and lower feed costs (+) CITIC Limited [+] Comprehensive financial services segment: Stable performance [-] Depreciation of the yen [+] Decrease in interest expenses in Orchid Alliance Holdings Limited [-] Iron ore companies and steel-related companies: Lower earnings	735

## Performance of Subsidiaries, Associates, and Joint Ventures

### Group Companies Reporting Profits / Losses

Fiscal years ended March 31		Billions of Yen								
		2025			2024			Changes		
		Profits	Losses	Total	Profits	Losses	Total	Profits	Losses	Total
Group companies (including overseas trading subsidiaries)		¥811.9	¥(20.1)	¥791.8	¥771.5	¥(31.4)	¥740.1	¥40.4	¥11.3	¥51.8

### Ratio of Group Companies Reporting Profits

Fiscal years ended March 31		Billions of Yen								
		2025			2024			Changes		
		Profits	Losses	Total	Profits	Losses	Total	Profits	Losses	Total
Consolidated subsidiaries	No. of group companies	169	16	185	177	13	190	(8)	3	(5)
	Ratio	91.4%	8.6%	100.0%	93.2%	6.8%	100.0%	(1.8%)	1.8%	
Associates and Joint Ventures	No. of group companies	72	6	78	65	8	73	7	(2)	5
	Ratio	92.3%	7.7%	100.0%	89.0%	11.0%	100.0%	3.3%	(3.3%)	
Total	No. of group companies	241	22	263	242	21	263	(1)	1	0
	Ratio	91.6%	8.4%	100.0%	92.0%	8.0%	100.0%	(0.4%)	0.4%	

Note: Investment companies which are considered as part of the parent company (197 companies), and companies other than those which are directly invested by the Company and its overseas trading subsidiaries (504 companies) are not included in the number of companies.

In the fiscal year ended March 31, 2025, profits / losses of Group companies increased by ¥51.8 billion to ¥791.8 billion (US\$5,296 million).

The profits of Group companies reporting profits increased by ¥40.4 billion to ¥811.9 billion (US\$5,430 million), resulting from higher earnings in FamilyMart Co., Ltd. due to the increase in daily sales and gain on the group reorganization of the Chinese business, higher earnings in Orchid Alliance Holdings Limited due to increased equity in earnings in CITIC Limited resulting from the stable performance in the comprehensive financial services segment and depreciation of the yen, and decrease in interest expenses, and higher earnings due to the favorable performance and the increased ownership percentage in ITOCHU Techno-Solutions Corporation, partially offset by lower earnings in ITOCHU Minerals & Energy of Australia Pty Ltd due to lower iron ore and coal prices.

Meanwhile, the losses of Group companies reporting losses improved by ¥11.3 billion to ¥20.1 billion (US\$134 million), due to the absence of the impairment losses on Orient Corporation in the previous fiscal year.

The ratio of Group companies reporting profits decreased by 0.4 points, from 92.0% to 91.6%.

Major Group companies reporting profits or losses for the fiscal years ended March 31, 2025 and 2024 were as follows:

### Major Group Companies

Fiscal years ended March 31	Ownership	Net income (loss) attributable to ITOCHU <sup>*1</sup>	
		Billions of Yen	
		2025	2024
<b>Textile</b>			
JOIX CORPORATION	100.0%	¥ 1.3	¥ 0.8
LEILIAN CO., LTD.	100.0%	0.3	0.9
DESCENTE LTD. <sup>*2</sup>	100.0%	7.0	5.3
DOVE CORPORATION	69.7%	(3.4)	0.4
EDWIN CO., LTD.	100.0%	0.4	0.6
Sankei Co., Ltd.	100.0%	1.6	1.2
ITOCHU Textile Prominent (ASIA) Ltd.	100.0%	1.9	0.9
ITOCHU TEXTILE (CHINA) CO., LTD.	100.0%	1.9	2.1
<b>Machinery</b>			
Tokyo Century Corporation	30.0%	23.1	23.4
I-ENVIRONMENT INVESTMENTS LIMITED	100.0%	4.0	2.3
ITOCHU Plantech Inc.	100.0%	1.7	1.7
JAMCO Corporation <sup>*3</sup>	33.4%	1.2	0.6
JAPAN AEROSPACE CORPORATION	100.0%	3.3	2.3
YANASE & CO., LTD.	90.5%	13.1	12.8
Citrus Investment LLC <sup>*4</sup>	100.0%	8.6	9.8
ITOCHU MACHINE-TECHNOS CORPORATION	100.0%	2.0	1.7
<b>Metals &amp; Minerals</b>			
ITOCHU Minerals & Energy of Australia Pty Ltd	100.0%	127.3	166.9
CSN Mineração S.A. <sup>*5</sup>	18.1%	16.9	8.4
Marubeni-Itochu Steel Inc.	50.0%	25.7	40.1
ITOCHU Metals Corporation	100.0%	3.1	2.6
<b>Energy &amp; Chemicals</b>			
ITOCHU Oil Exploration (Azerbaijan) Inc.	100.0%	5.1	7.2
ITOCHU PETROLEUM CO., (SINGAPORE) PTE. LTD.	100.0%	1.4	0.4
ITOCHU ENEX CO., LTD.	55.6%	9.4	7.4
Japan South Sakha Oil Co., Ltd.	33.3%	1.7	0.7
C.I. TAKIRON Corporation	100.0%	4.1	2.5
ITOCHU CHEMICAL FRONTIER Corporation	100.0%	9.1	8.2
ITOCHU PLASTICS INC.	100.0%	5.1	5.5
<b>Food</b>			
FUJI OIL HOLDINGS INC. <sup>*6</sup>	43.9%	(1.9)	0.7
WELLNEO SUGAR Co., Ltd.	37.4%	2.1	2.1
ITOCHU FEED MILLS CO., LTD.	100.0%	1.8	1.6
Dole International Holdings, Inc.	100.0%	(1.4)	1.5
Prima Meat Packers, Ltd.	48.7%	2.2	3.1
HYLIFE GROUP HOLDINGS LTD.	49.9%	3.0	(3.9)
NIPPON ACCESS, INC.	100.0%	23.8	21.0
ITOCHU-SHOKUHIN Co., Ltd.	52.5%	4.3	3.4
<b>General Products &amp; Realty</b>			
European Tyre Enterprise Limited	100.0%	7.0	5.5
ITOCHU FIBRE LIMITED	100.0%	(1.5)	(3.1)
ITOCHU LOGISTICS CORP.	100.0%	5.6	6.1
ITOCHU PULP & PAPER CORPORATION	100.0%	3.0	2.3
ITOCHU CERATECH CORPORATION	100.0%	0.6	0.8
ITOCHU Property Development, Ltd.	100.0%	5.7	4.6
DAIKEN CORPORATION	100.0%	6.6	5.2
ITOCHU KENZAI CORPORATION	100.0%	3.8	4.0
ITOCHU Urban Community Ltd.	100.0%	1.7	1.6

Fiscal years ended March 31	Ownership	Net income (loss) attributable to ITOCHU <sup>*1</sup>	
		Billions of Yen	
		2025	2024
<b>ICT &amp; Financial Business</b>			
ITOCHU Techno-Solutions Corporation <sup>*7</sup>	100.0%	¥ 50.5	¥ 37.6
BELLSYSTEM24 Holdings, Inc.	40.7%	2.0	2.0
ITOCHU Fuji Partners, Inc.	63.0%	2.7	2.6
A2 Healthcare Corporation	100.0%	1.7	2.0
HOKEN NO MADOGUCHI GROUP INC.	92.0%	4.9	4.6
POCKET CARD CO.,LTD. <sup>*8</sup>	78.2%	4.2	4.5
Gaitame.Com Co.,Ltd.	40.2%	1.5	1.2
First Response Finance Ltd.	100.0%	2.4	2.7
ITOCHU FINANCE (ASIA) LTD.	100.0%	2.5	3.1
GCT MANAGEMENT (THAILAND) LTD.	100.0%	4.3	4.7
<b>The 8th</b>			
FamilyMart Co., Ltd. <sup>*9</sup>	94.7%	69.8	41.8
<b>Others, Adjustments &amp; Eliminations</b>			
Orchid Alliance Holdings Limited <sup>*10</sup>	100.0%	114.1	98.3
C.P. Pokphand Co. Ltd. <sup>*11</sup>	23.8%	5.0	(2.9)
Chia Tai Enterprises International Limited	23.8%	0.4	0.1
<b>(Reference) Overseas Subsidiaries <sup>*12</sup></b>			
ITOCHU International Inc.	100.0%	19.2	32.1
ITOCHU Europe PLC	100.0%	4.8	4.2
ITOCHU (CHINA) HOLDING CO., LTD.	100.0%	5.6	6.4
ITOCHU Hong Kong Ltd.	100.0%	4.7	5.5
ITOCHU Singapore Pte Ltd	100.0%	6.9	6.1

- \* 1. Net income (losses) attributable to ITOCHU is the figure after adjusting to IFRSs, which may be different from the figures each company announces.
- \* 2. DESCENTE LTD. became a subsidiary of ITOCHU in the third quarter of the fiscal year ended March 31, 2025.
- \* 3. ITOCHU has entered into an agreement on January 14, 2025 to participate in the public tender offer for the common stock of JAMCO Corporation. The public tender offer was conducted from April 21, 2025, and concluded on May 21, 2025. As a result of the public tender offer, JAMCO Corporation ceased to be an affiliate as of the same date.
- \* 4. The figures include net profit from Hitachi Construction Machinery Co., Ltd., which is the affiliate of the company. The figures do not include the interest income, etc. resulting from ITOCHU's loan to the partner.
- \* 5. ITOCHU held an investment in CSN Mineração S.A. (hereinafter "CM") as "Other Investments" through a subsidiary of ITOCHU, JAPÃO BRASIL MINÉRIO DE FERRO PARTICIPAÇÕES LTDA. (hereinafter "JBMF"), which is the investment and management company of CM. However, as a result of an additional investment in CM made on November 12, 2024, CM was converted into an affiliate of ITOCHU from the third quarter of this fiscal year, and accordingly, the disclosure of "Major Group Companies" has been changed from JBMF to CM. For the fiscal year ended March 31, 2024, net profits of JBMF are presented as net profits of CM, whereas for the fiscal year ended March 31, 2025, the net profits are presented on a combined basis for net profits of both companies.
- \* 6. FUJI OIL HOLDINGS INC. merged its subsidiary FUJI OIL CO., LTD. on April 1, 2025, and changed its company name to FUJI OIL CO., LTD.
- \* 7. Ownership percentage of ITOCHU Techno-Solutions Corporation is 99.95%. It is shown 100.0% by rounding less than the first decimal place.
- \* 8. The figures of POCKET CARD CO.,LTD. include net profits through FamilyMart Co., Ltd.
- \* 9. The figures of FamilyMart Co., Ltd. include net profits from POCKET CARD CO.,LTD.
- \* 10. The figures of Orchid Alliance Holdings Limited include related tax effects and other factors.
- \* 11. ITOCHU has entered into an agreement to transfer all of the shares of C.P. Pokphand Co. Ltd. on April 21, 2025 and has completed the transfer in accordance with the agreement on April 30, 2025. As a result of the transfer, C.P. Pokphand Co. Ltd. ceased to be an affiliate as of the same date.
- \* 12. Net profits of each overseas trading subsidiary included in each segment are presented.

## Liquidity and Capital Resources

### Basic Funding Policy

The Company aims to ensure flexibility in funding in response to changes in financial conditions and to take advantage of opportunities to lower its overall financing costs. Also, as a means of enhancing the stability of its financing, the Company seeks to maintain funding through long-term sources and endeavors to find the optimum balance in its funding structure through diversified funding sources and methods. Further, the Company works to improve consolidated capital efficiency and funding structure by concentrating funding for domestic subsidiaries on Group Finance funded by the Company and a domestic Group Finance managing company. Moreover, the Company established a Group Finance scheme utilizing Group Finance managing companies based in Asia, Europe, and the United States for the funding of overseas subsidiaries. As a result, as of March 31, 2025, funding by the parent Company, domestic and overseas Group Finance managing companies accounted for approximately 77% of consolidated interest-bearing debt.

Regarding funding methods, the Company uses indirect financing such as bank loans and direct financing such as bond issuance. As to indirect financing, the Company maintains favorable and wide-ranging relationships with various financial institutions, which enables it to raise required funds. As to direct financing, the Company registered a new issuance of bonds up to ¥300.0 billion, covering the two-year period from August 2023 to August 2025, in accordance with the bond-issuance registration system in Japan. Also, the Company undertakes funding through commercial paper to heighten cash efficiency and lower funding costs. The Company has registered a total of US\$5,000 million in a Euro Medium Term Note Programme (Euro MTN). In addition, the Company has established SDGs Bond Framework (Sustainability Bond Framework) in March 2021 and SDGs Bonds were issued based on the Framework.

### Interest-Bearing-Debt

Details of interest-bearing debt as of March 31, 2025 and 2024 were as follows:

	Billions of Yen			Millions of U.S. Dollars	
	2025	2024	Increase (Decrease)	2025	
Short-term debentures and borrowings					
Short-term and current maturities of long-term loans mainly from banks	¥ 703.7	¥ 678.0	¥ 25.8	\$ 4,707	
Commercial paper	41.0	35.0	6.0	274	
Current maturities of debentures	82.4	15.0	67.4	551	
Short-term total	827.1	728.0	99.2	5,532	
Long-term debentures and borrowings					
Long-term loans mainly from banks, less current maturities	2,351.9	2,235.5	116.4	15,729	
Debentures	371.8	394.2	(22.4)	2,487	
Long-term total	2,723.6	2,629.6	94.0	18,216	
Total interest-bearing debt	3,550.8	3,357.6	193.2	23,748	
Cash and cash equivalents, time deposits	589.5	616.0	(26.5)	3,943	
Net interest-bearing debt	¥ 2,961.3	¥ 2,741.6	¥ 219.7	\$ 19,805	
NET DER (times)	0.51	0.51	Same level		
Ratio of long-term interest-bearing debt to total interest-bearing debt	77%	78%	Decreased 2pt		

Ratings of the Company's long-term debt and short-term debt as of March 31, 2025 were as follows. Aiming to secure even higher ratings, the Company will strengthen profitability, improve financial position, and implement a thorough risk management.

Credit Rating Agency	Long-term Debt	Short-term Debt
Japan Credit Rating Agency (JCR)	AA+ / Stable	J-1+
Rating & Investment Information (R&I)	AA / Stable	a-1+
Moody's Investors Service	A2 / Stable	P-1
S&P Global Ratings	A / Stable	A-1

## Financial Position

Details of financial position as of March 31, 2025 and 2024 were as follows:

	Billions of Yen			Summary of changes (+):Increase, (-):Decrease	Millions of U.S. Dollars
	2025	2024	Increase (Decrease)		2025
Total assets	¥ 15,134.3	¥ 14,489.7	¥ 644.6	(+) Conversion of DESCENTE LTD. into a subsidiary (+) Increase in investments accounted for by the equity method resulting from the additional investment in CSN Mineração S.A. (+) Increase in inventories resulting from the increase of trading transactions (-) Appreciation of the yen at the end of the fiscal year	\$ 101,219
Total shareholders' equity	5,755.1	5,427.0	328.1	(+) Net profit attributable to ITOCHU during this fiscal year (-) Dividend payments and share buybacks (-) Appreciation of the yen at the end of the fiscal year	38,490
Non-controlling interests	535.6	565.2	(29.5)		3,583
Total equity	6,290.7	5,992.1	298.6		42,073
Ratio of shareholders' equity to total assets	38.0%	37.5%	Increased 0.6 pt		

## Reserves for Liquidity

ITOCHU Group works to ensure an adequate amount of reserves in order to cope with unpredictable events, such as deterioration in the financing environment.

As of March 31, 2025, against the necessary liquidity amount, which is the total of short-term interest-bearing debt and contingent liabilities of ¥1,229.2 billion (US\$8,221 million), the amount of reserves, which is the sum of cash, cash equivalents, time deposits (¥589.5 billion), and the unutilized commitment line (yen: ¥655.0 billion, multiple currency: US\$937 million) was ¥1,384.6 billion (US\$9,260 million). The Company believes that this amount constitutes adequate reserves for liquidity. In addition, the amount held as other assets that can be converted to cash in a short period of time, such as available-for-sale securities was ¥874.7 billion (US\$5,850 million).

## Liquidity Reserves

Fiscal years ended March 31	Billions of Yen	Millions of U.S. Dollars
	2025	2025
Cash and cash equivalents, time deposits	¥ 589.5	\$ 3,943
Commitment line	795.1	5,317
Total	¥ 1,384.6	\$ 9,260

## Short-term interest-bearing debt and Contingent liabilities

Fiscal years ended March 31	Billions of Yen	Millions of U.S. Dollars
	2025	2025
Short-term debentures and borrowings	¥ 827.1	\$ 5,532
Long-term debentures and borrowings (Note)	305.1	2,040
Contingent liabilities (Financial guarantees (substantial risk) of associates and joint ventures, customers)	97.0	649
Total	¥ 1,229.2	\$ 8,221

Note: Current maturities related to long-term commitment line are presented as Long-term debentures and borrowings in the Consolidated Statement of Financial Position.

### Capital Resources

Main funding needs in ITOCHU Group are working capital for operating activity, as well as funds for investment and acquisition of property, plant and equipment. The fundamental policy is to finance new expenditures for investment activities from operating revenue, disposal / collection of existing assets, and loans and the issuance of bonds while maintaining financial soundness.

Further, with the Management Policy "The Brand-new Deal -Profit opportunities are shifting downstream-," ITOCHU Group has set the financial policy of maintaining financial foundation based on balancing three factors, growth investments, shareholder returns, and control of interest-bearing debt.

Summaries of cash flows for the fiscal years ended March 31, 2025 and 2024 were as follows:

	Billions of Yen	Summary (+) :Cash-inflow, (-) :Cash-outflow	Billions of Yen	Millions of U.S. Dollars
	2025		2024	2025
Cash flows from operating activities	¥ 997.3	(+) Stable performance in operating revenues in The 8th, Energy & Chemicals, and Food (+) Dividends received from equity method investments in Metals & Minerals, and Machinery	¥ 978.1	\$ 6,670
Cash flows from investing activities	(516.3)	(-) Additional investment in CSN Mineração S.A. (-) Payment resulting from the conversion of DESCENTE LTD. into a subsidiary (-) Purchase of fixed assets in The 8th, General Products & Realty, and Food	(206.0)	(3,453)
Free cash flows	481.0		772.1	3,217
Cash flows from financing activities	(525.0)	(-) Dividend payments and share buybacks (-) Repayments of lease liabilities (-) Additional investment in C.I. TAKIRON Corporation (+) Proceeds from debentures and loans payable	(801.2)	(3,511)
Net change in cash and cash equivalents	(44.0)		(29.1)	(294)
Cash and cash equivalents at the beginning of the year	600.4		606.0	4,016
Effect of exchange rate changes on cash and cash equivalents	(6.9)		23.5	(46)
Cash and cash equivalents at the end of the year	¥ 549.6		¥ 600.4	\$ 3,676

## Material Accounting Policies

The Company's Consolidated Financial Statements are prepared in conformity with IFRSs. In preparing the Consolidated Financial Statements, the management of the Company is required to make a number of estimates, assumptions and judgments that affect the reported amounts of assets, liabilities, contingent assets and liabilities as of each date of financial position, and revenues and expenses in each reporting period. Management periodically verifies and reviews its estimates, assumptions and judgments based on the available information that is considered to be reasonable, judging from historical experiences and circumstances. These estimates, assumptions and judgments, however, which are often accompanied by uncertainties, may differ from actual results. These differences may have an effect on the Company's Consolidated Financial Statements and the performance of every operating segment.

Furthermore, due to the increase in U.S. import tariffs, the economic outlook has become extremely uncertain and difficult to predict, which may necessitate a revision of our accounting estimates in the following fiscal year. With regards to the impact from the Russia-Ukraine situation, the Company and its subsidiaries have exposure including resource-related investments in Russia, the ratio of them to our total assets is less than 1% as of the end of this fiscal year. As a result of continued appropriate accounting treatment reflecting the most recent situation for our Russia-Ukraine-related assets, we do not expect a material impact on our financial position and operating results.

Estimates and assumptions that have a risk of resulting in material adjustments in the future accounting periods are mainly as follows. Also, please refer to the respective relevant notes of "Notes to Consolidated Financial Statements" regarding the balances of assets and liabilities related to each of the following items.

### Measurement of the fair value of unlisted equity instruments

Among financial assets measured at fair value, the fair value of unlisted equity instruments is measured using the market comparable method, with reference to published information about listed stocks that belong to the same industry as the investee's industry, or by using the discounted cash flow method, which calculates the fair value by discounting the estimates of future cash flows related to dividends from investees to their present value. Changes in uncertain future economic conditions may affect the multiple applied for the market comparable method or the estimates of future cash flows and the discount rate applied for the discounted cash flow method. Accordingly, there are risks that such changes could result in material adjustments to the measurements of fair value of unlisted equity instruments in the future accounting periods.

### Estimates of expected credit losses on financial assets measured at amortized cost and debt FVTOCI financial assets

Expected credit losses on financial assets measured at amortized cost and debt FVTOCI financial assets are estimated based on the difference between contractual cash flows and the expected amount of recoverable cash flows for the assets. The expected amount of recoverable cash flows for the assets may be affected by changes in future uncertain economic conditions and, as a result, there may be material adjustments to the amount of impairment losses on such assets in future accounting periods.

### Recoverable amounts of property, plant and equipment, investment property, goodwill and intangible assets, and investments in associates and joint ventures measured through impairment tests

In impairment tests of property, plant and equipment, investment property, goodwill and intangible assets, and investments in associates and joint ventures, after identifying the related cash-generating units, their recoverable amount is recognized as the higher of the fair value less costs to sell or the value in use of the cash-generating units. The recoverable amounts are based on the value in use calculated with the support of independent appraisers. The value in use is calculated by discounting the estimated amount of future cash flows based on the business plans approved by the Board of Directors. In principle, the business plans are limited to a period of five years and formulated in a manner that reflects past results and are consistent with external information. The growth rate is determined by considering the long-term average growth rate of the markets or countries to which the cash-generating unit belongs. The discount rate is determined based on the weighted average cost of capital and other factors for each cash-generating unit. Changes in uncertain future economic conditions may affect assumptions used to calculate the fair value less costs to sell or expected future cash flows and assumed discount rates that will result from the period of use and subsequent disposal of cash-generating units, which underlie the calculation of value in use. Accordingly, there are risks that such changes could result in material adjustments to the impairment losses of property, plant and equipment, investment property, goodwill and intangible assets, and investments in associates and joint ventures in the future accounting periods.

### Measurement of fair value of defined benefit plan liabilities and assets in post-employment defined benefit plans

For post-employment defined benefit plans, the fair value of defined benefit plan liabilities net of assets is recognized as liabilities or assets. Defined benefit plan liabilities are calculated based on the same types of assumptions used in the actuarial calculation, which include estimates of the discount rate, the retirement rate, the mortality rate, and the rate of compensation increase. These assumptions are established by comprehensively judging a variety of available information, including market trends such as interest rate changes. Uncertain future economic conditions or changes in social conditions may affect the assumptions used in the actuarial calculation. Accordingly, there are risks that such changes could result in material adjustments to the measurements of the fair value of defined benefit plan liabilities and assets in future accounting periods.

### Measurement of provisions

Provisions are measured based on the best estimate at the end of the period of the expenditures expected to be required to settle the future obligations. Estimates of expenditures expected to be required to settle future obligations are calculated based on a comprehensive consideration of possible future outcomes. Changes in uncertain future economic conditions may affect assumptions used to calculate the provisions. Accordingly, there are risks that such changes could result in material adjustments to measurements of provisions in the future accounting periods.

### Estimates of income taxes

To calculate income taxes, estimates and judgments about a variety of factors have to be made, including interpretation of tax regulations and the experience of past tax audits. Therefore, the income taxes that are estimated at the end of each period and the income taxes actually paid may differ. Such estimates and judgments could materially affect income taxes recognized from the next accounting period onward.

Further, deferred tax assets are recognized to the extent that it is probable that taxable income will be available against which deductible temporary differences can be utilized. However, judgments on the recoverable amounts are made based on estimates of taxable amounts for each future fiscal year, which are determined based on the business plans of the Company and its subsidiaries. Changes in uncertain future economic conditions may affect the estimates of taxable amounts for future fiscal years. Accordingly, there are risks that such changes could result in material adjustments to the recognition of deferred tax assets in the future accounting periods.

Accounting areas where the judgment on the application of accounting policies significantly affects the amounts of assets, liabilities, revenues, and expenses are mainly as follows. Also, please refer to the respective relevant notes of "Notes to Consolidated Financial Statements" regarding the balances of assets and liabilities related to each of the following items.

- Scope of subsidiaries or associates and joint ventures
- Classification of financial assets measured at amortized cost, FVTOCI financial assets, and FVTPL financial assets in financial assets other than derivatives
- Judgments regarding the transfer of significant risks and economic values associated with contracts containing lease as a lessor
- Judgments about whether credit risks on financial assets measured at amortized cost and debt FVTOCI financial assets have increased significantly
- Identification of cash-generating units, evaluation of whether there are indications of impairment or reversals of impairment in conducting impairment tests for property, plant and equipment, investment property, goodwill and intangible assets, and investments in associates and joint ventures
- Assessments regarding the existence of current obligations arising from past events and the likelihood of an outflow of resources to settle such obligations in recognizing provisions

# Consolidated Statement of Financial Position

ITOCHU Corporation and its Subsidiaries  
As of March 31, 2025 and 2024  
Prepared in conformity with IFRSs

Assets	Millions of Yen		Millions of U.S. Dollars
	2025	2024	2025
<b>Current assets</b>			
Cash and cash equivalents	¥ 549,573	¥ 600,435	\$ 3,676
Time deposits	39,914	15,582	267
Trade receivables (Note 6)	2,835,461	2,831,112	18,964
Other current receivables (Note 6)	240,935	274,313	1,611
Other current financial assets (Note 12)	47,424	73,046	317
Inventories (Note 7)	1,482,337	1,382,164	9,914
Advances to suppliers	274,774	159,152	1,838
Other current assets (Note 27)	253,381	287,946	1,694
<b>Total current assets</b>	<b>5,723,799</b>	<b>5,623,750</b>	<b>38,281</b>
<b>Non-current assets</b>			
Investments accounted for by the equity method (Note 13)	3,560,577	3,158,520	23,813
Other investments (Note 12)	1,156,224	1,194,106	7,733
Non-current receivables (Note 6)	892,428	899,232	5,969
Non-current financial assets other than investments and receivables	147,917	156,929	989
Property, plant and equipment (Notes 8 and 16)	2,231,398	2,110,616	14,924
Investment property (Note 9)	39,237	42,469	262
Goodwill (Note 11)	405,339	383,878	2,711
Intangible assets (Note 11)	804,049	744,428	5,378
Deferred tax assets (Note 19)	69,310	68,533	464
Other non-current assets	103,986	107,240	695
<b>Total non-current assets</b>	<b>9,410,465</b>	<b>8,865,951</b>	<b>62,938</b>
<b>Total assets (Note 4)</b>	<b>¥15,134,264</b>	<b>¥14,489,701</b>	<b>\$ 101,219</b>

Refer to Notes to Consolidated Financial Statements.

Liabilities and Equity	Millions of Yen		Millions of U.S. Dollars
	2025	2024	2025
<b>Current liabilities</b>			
Short-term debentures and borrowings (Notes 15 and 33)	¥ 827,128	¥ 727,966	\$ 5,532
Lease liabilities (short-term) (Note 16)	235,315	224,086	1,574
Trade payables (Note 14)	2,262,449	2,343,112	15,131
Other current payables (Note 14)	279,730	216,360	1,871
Other current financial liabilities	45,911	65,960	307
Current tax liabilities (Note 19)	103,255	86,305	691
Advances from customers (Note 27)	227,803	168,511	1,523
Other current liabilities (Notes 18 and 27)	504,993	510,085	3,377
<b>Total current liabilities</b>	<b>4,486,584</b>	<b>4,342,385</b>	<b>30,006</b>
<b>Non-current liabilities</b>			
Long-term debentures and borrowings (Notes 15 and 33)	2,723,640	2,629,642	18,216
Lease liabilities (long-term) (Note 16)	835,622	814,489	5,589
Other non-current financial liabilities	82,612	55,025	552
Non-current liabilities for employee benefits (Note 17)	91,191	93,469	610
Deferred tax liabilities (Note 19)	437,187	380,414	2,924
Other non-current liabilities (Note 18)	186,716	182,156	1,249
<b>Total non-current liabilities</b>	<b>4,356,968</b>	<b>4,155,195</b>	<b>29,140</b>
<b>Total liabilities</b>	<b>8,843,552</b>	<b>8,497,580</b>	<b>59,146</b>
<b>Equity</b>			
Common stock (Note 21)	253,448	253,448	1,695
Capital surplus (Note 21)	(443,645)	(446,824)	(2,967)
Retained earnings (Notes 21 and 22)	5,658,294	5,032,035	37,843
Other components of equity (Note 23)			
Translation adjustments	667,754	744,976	4,466
FVTOCI financial assets (Note 12)	147,195	206,633	984
Cash flow hedges (Note 25)	31,566	38,424	211
<b>Total other components of equity</b>	<b>846,515</b>	<b>990,033</b>	<b>5,661</b>
Treasury stock (Note 21)	(559,540)	(401,730)	(3,742)
<b>Total shareholders' equity</b>	<b>5,755,072</b>	<b>5,426,962</b>	<b>38,490</b>
Non-controlling interests (Note 34)	535,640	565,159	3,583
<b>Total equity</b>	<b>6,290,712</b>	<b>5,992,121</b>	<b>42,073</b>
<b>Total liabilities and equity</b>	<b>¥15,134,264</b>	<b>¥14,489,701</b>	<b>\$ 101,219</b>

# Consolidated Statement of Comprehensive Income

ITOCHU Corporation and its Subsidiaries  
Fiscal years ended March 31, 2025 and 2024  
Prepared in conformity with IFRSs

	Millions of Yen		Millions of U.S. Dollars
	2025	2024	2025
<b>Revenues</b> (Notes 4 and 27)			
Revenues from sale of goods	¥ 13,283,440	¥ 12,657,964	\$ 88,841
Revenues from rendering of services and royalties	1,440,794	1,371,946	9,636
Total revenues	14,724,234	14,029,910	98,477
<b>Cost</b>			
Cost of sale of goods	(11,601,626)	(11,078,471)	(77,593)
Cost of rendering of services and royalties	(746,152)	(719,079)	(4,990)
Total cost	(12,347,778)	(11,797,550)	(82,583)
<b>Gross trading profit</b> (Note 4)	2,376,456	2,232,360	15,894
<b>Other gains (losses)</b>			
Selling, general and administrative expenses (Notes 17 and 28)	(1,678,376)	(1,521,735)	(11,225)
Provision for doubtful accounts (Note 24)	(14,165)	(7,725)	(95)
Gains (losses) on investments (Notes 29)	83,198	34,817	556
Gains (losses) on property, plant, equipment and intangible assets (Notes 8, 11 and 30)	(14,787)	(6,059)	(99)
Other-net (Note 31)	28,533	13,169	191
Total other losses	(1,595,597)	(1,487,533)	(10,672)
<b>Financial income (loss)</b> (Note 32)			
Interest income	50,920	54,125	341
Dividends received	78,417	81,064	525
Interest expense	(104,434)	(100,641)	(699)
Total financial income	24,903	34,548	167
Equity in earnings of associates and joint ventures (Notes 4 and 13)	349,297	316,332	2,336
<b>Profit before tax</b>	1,155,059	1,095,707	7,725
Income tax expense (Note 19)	(222,044)	(243,784)	(1,485)
<b>Net profit</b>	933,015	851,923	6,240
<b>Net profit attributable to ITOCHU</b> (Note 4)	¥ 880,251	¥ 801,770	\$ 5,887
Net profit attributable to non-controlling interests	52,764	50,153	353

	Millions of Yen		Millions of U.S. Dollars
	2025	2024	2025
<b>Other comprehensive income net of tax</b> (Notes 19 and 23)			
Items that will not be reclassified to profit or loss			
FVTOCI financial assets (Note 26)	¥ (45,355)	¥ 96,848	\$ (303)
Remeasurement of net defined pension liability (Note 17)	(9,243)	19,321	(62)
Other comprehensive income in associates and joint ventures (Note 13)	(172)	(2,006)	(1)
Items that will be reclassified to profit or loss			
Translation adjustments (Note 26)	(63,612)	258,515	(425)
Cash flow hedges (Note 25)	(2,185)	14	(15)
Other comprehensive income in associates and joint ventures (Note 13)	(25,102)	49,975	(168)
<b>Total other comprehensive income net of tax</b>	<b>(145,669)</b>	<b>422,667</b>	<b>(974)</b>
<b>Total comprehensive income</b>	<b>787,346</b>	<b>1,274,590</b>	<b>5,266</b>
<b>Total comprehensive income attributable to ITOCHU</b>	<b>¥ 739,683</b>	<b>¥ 1,200,025</b>	<b>\$ 4,947</b>
Total comprehensive income attributable to non-controlling interests	47,663	74,565	319

	Yen		U.S. Dollars
	2025	2024	2025
Basic earnings per share attributable to ITOCHU (Note 20)	¥ 615.65	¥ 553.00	\$ 4.12
Diluted earnings per share attributable to ITOCHU (Note 20)	¥ 615.65	¥ 553.00	\$ 4.12

Refer to Notes to Consolidated Financial Statements.

# Consolidated Statement of Changes in Equity

ITOCHU Corporation and its Subsidiaries  
Fiscal years ended March 31, 2025 and 2024  
Prepared in conformity with IFRSs

	Millions of Yen								
	Shareholders' equity							Non-controlling interests	Total equity
	Common stock	Capital surplus	Retained earnings	Other components of equity	Treasury stock	Total shareholders' equity			
Balance on April 1, 2024	¥253,448	¥(446,824)	¥5,032,035	¥990,033	¥(401,730)	¥5,426,962	¥565,159	¥5,992,121	
Net Profit			880,251			880,251	52,764	933,015	
Other comprehensive income (Note 23)				(140,568)		(140,568)	(5,101)	(145,669)	
Total comprehensive income			880,251	(140,568)		739,683	47,663	787,346	
Cash dividends to shareholders (Note 22)			(258,614)			(258,614)		(258,614)	
Cash dividends to non-controlling interests							(28,348)	(28,348)	
Net change in acquisition (disposition) of treasury stock (Note 21)					(157,810)	(157,810)		(157,810)	
Net change in sale (purchase) of subsidiary shares to (from) non-controlling interests		3,179		1,672		4,851	(48,834)	(43,983)	
Transfer to retained earnings			4,622	(4,622)					
Balance on March 31, 2025	¥253,448	¥(443,645)	¥5,658,294	¥846,515	¥(559,540)	¥5,755,072	¥535,640	¥6,290,712	

	Millions of Yen								
	Shareholders' equity							Non-controlling interests	Total equity
	Common stock	Capital surplus	Retained earnings	Other components of equity	Treasury stock	Total shareholders' equity			
Balance on April 1, 2023	¥253,448	¥(169,322)	¥4,434,463	¥606,610	¥(301,940)	¥4,823,259	¥644,116	¥5,467,375	
Net Profit			801,770			801,770	50,153	851,923	
Other comprehensive income (Note 23)				398,255		398,255	24,412	422,667	
Total comprehensive income			801,770	398,255		1,200,025	74,565	1,274,590	
Cash dividends to shareholders (Note 22)			(225,458)			(225,458)		(225,458)	
Cash dividends to non-controlling interests							(21,404)	(21,404)	
Net change in acquisition (disposition) of treasury stock (Note 21)					(99,790)	(99,790)		(99,790)	
Net change in sale (purchase) of subsidiary shares to (from) non-controlling interests (Note 21)		(277,502)		6,428		(271,074)	(132,118)	(403,192)	
Transfer to retained earnings			21,260	(21,260)					
Balance on March 31, 2024	¥253,448	¥(446,824)	¥5,032,035	¥990,033	¥(401,730)	¥5,426,962	¥565,159	¥5,992,121	

	Millions of U.S. Dollars								
	Shareholders' equity							Non-controlling interests	Total equity
	Common stock	Capital surplus	Retained earnings	Other components of equity	Treasury stock	Total shareholders' equity			
Balance on April 1, 2024	\$1,695	\$(2,988)	\$33,655	\$6,621	\$(2,687)	\$36,296	\$3,780	\$40,076	
Net Profit			5,887			5,887	353	6,240	
Other comprehensive income (Note 23)				(940)		(940)	(34)	(974)	
Total comprehensive income			5,887	(940)		4,947	319	5,266	
Cash dividends to shareholders (Note 22)			(1,730)			(1,730)		(1,730)	
Cash dividends to non-controlling interests							(190)	(190)	
Net change in acquisition (disposition) of treasury stock (Note 21)					(1,055)	(1,055)		(1,055)	
Net change in sale (purchase) of subsidiary shares to (from) non-controlling interests		21		11		32	(326)	(294)	
Transfer to retained earnings			31	(31)					
Balance on March 31, 2025	\$1,695	\$(2,967)	\$37,843	\$5,661	\$(3,742)	\$38,490	\$3,583	\$42,073	

Refer to Notes to Consolidated Financial Statements.

# Consolidated Statement of Cash Flows

ITOCHU Corporation and its Subsidiaries  
Fiscal years ended March 31, 2025 and 2024  
Prepared in conformity with IFRSs

	Millions of Yen		Millions of U.S. Dollars
	2025	2024	2025
<b>Cash flows from operating activities</b>			
Net profit	¥ 933,015	¥ 851,923	\$ 6,240
Adjustments to reconcile net profit to net cash provided by operating activities			
Depreciation and amortization	450,007	420,343	3,010
(Gains) losses on investments	(83,198)	(34,817)	(556)
(Gains) losses on property, plant, equipment and intangible assets	14,787	6,059	99
Financial (income) loss	(24,903)	(34,548)	(167)
Equity in earnings of associates and joint ventures	(349,297)	(316,332)	(2,336)
Income tax expense	222,044	243,784	1,485
Provision for doubtful accounts and other provisions	12,236	10,013	82
Change in trade receivables	(626)	(193,369)	(4)
Change in inventories	(90,930)	3,628	(609)
Change in trade payables	(97,685)	231,419	(653)
Other-net	16,093	(130,324)	109
Proceeds from interest	47,839	61,789	320
Proceeds from dividends	237,948	218,814	1,591
Payments for interest	(102,845)	(96,119)	(688)
Payments for income taxes	(187,207)	(264,155)	(1,253)
Net cash provided by (used in) operating activities	997,278	978,108	6,670
<b>Cash flows from investing activities</b>			
Payments for purchase of investments accounted for by the equity method	(214,130)	(60,260)	(1,432)
Proceeds from sale of investments accounted for by the equity method	83,918	37,334	561
Payments for purchase of other investments	(129,397)	(66,479)	(865)
Proceeds from sale of other investments	54,653	42,090	366
Payments for acquisition of subsidiaries or businesses (Notes 5 and 33)	(109,847)	(36,180)	(735)
Origination of loans receivable	(115,266)	(104,134)	(771)
Collections of loans receivable	118,270	117,019	791
Payments for purchase of property, plant, equipment and intangible assets	(227,465)	(202,546)	(1,522)
Proceeds from sale of property, plant, equipment and intangible assets	34,831	66,162	233
Net change in time deposits	(11,834)	1,000	(79)
Net cash provided by (used in) investing activities	(516,267)	(205,994)	(3,453)
<b>Cash flows from financing activities</b>			
Proceeds from debentures and loans payable (Note 33)	1,011,232	1,419,037	6,763
Repayments of debentures and loans payable (Note 33)	(892,421)	(1,225,977)	(5,968)
Repayments of lease liabilities (Note 33)	(260,320)	(252,580)	(1,741)
Net change in other loans payable (Note 33)	100,363	(6,864)	671
Equity transactions with non-controlling interests	(45,755)	(387,845)	(306)
Cash dividends (Note 22)	(258,614)	(225,458)	(1,730)
Cash dividends to non-controlling interests	(25,626)	(21,404)	(171)
Net change in treasury stock	(153,857)	(100,083)	(1,029)
Net cash provided by (used in) financing activities	(524,998)	(801,174)	(3,511)
<b>Net change in cash and cash equivalents</b>	<b>(43,987)</b>	<b>(29,060)</b>	<b>(294)</b>
<b>Cash and cash equivalents at the beginning of the year</b>	<b>600,435</b>	<b>606,002</b>	<b>4,016</b>
<b>Effect of exchange rate changes on cash and cash equivalents</b>	<b>(6,875)</b>	<b>23,493</b>	<b>(46)</b>
<b>Cash and cash equivalents at the end of the year</b>	<b>¥ 549,573</b>	<b>¥ 600,435</b>	<b>\$ 3,676</b>

Refer to Notes to Consolidated Financial Statements.

# Notes to Consolidated Financial Statements

ITOCHU Corporation and its Subsidiaries

## 1. Reporting Entity

ITOCHU is a general trading company located in Japan that conducts trading, finance, and logistics involving a wide variety of products, as well as project planning and coordination. Also, the Company has cultivated a diverse range of functions and expertise through investments in resource development and other projects.

By leveraging these comprehensive capabilities and via global networks spanning eight Division Companies, the Company operates in a wide range of industries.

The Consumer-Related Sector covers textiles, food, general products & realty and ICT & financial business; the Basic Industry-Related Sector includes machinery, chemicals, petroleum products and steel products; and the Resource-Related Sector includes metal and energy resources.

## 2. Basis of Preparation of Consolidated Financial Statements

### (1) Statement of Compliance with IFRSs

The Company prepares its Consolidated Financial Statements, with a consolidated accounting period from April 1 to March 31 of the following year, in conformity with IFRSs\*.

To conform to IFRSs, the accompanying Consolidated Financial Statements have been prepared by making certain adjustments to the financial statements of the Company and its subsidiaries, which have been prepared in accordance with the accounting principles prevailing in their countries of incorporation.

\* IFRSs are standards and interpretations issued by the International Accounting Standards Board (IASB). They comprise International Financial Reporting Standards (IFRS), International Accounting Standards (IAS), IFRIC Interpretations and SIC Interpretations.

### (2) Basis of Measurement

The Company prepares the Consolidated Financial Statements based on historical cost, except for the cases stated separately in Note 3 Material Accounting Policies.

### (3) Presentation Currency

The Company presents the Consolidated Financial Statements in Japanese yen, which is its functional currency.

Further, in its Consolidated Financial Statements, the Company rounds amounts of less than one million yen to the nearest million yen by rounding up 5 and higher fractions and rounding down 4 and lower fractions.

The translation of Japanese yen amounts into U.S. dollar amounts for the fiscal year ended March 31, 2025 is included solely for the convenience of readers outside Japan and has been made at the rate of ¥149.52 = US\$1, the exchange rate prevailing on March 31, 2025.

### (4) Changes in Accounting Policies

The Company and its subsidiaries have applied standards or interpretations of IFRSs which are required to be applied from the fiscal year ended March 31, 2025.

### (5) New or Amended IFRSs or Interpretations Not Yet Applied

Of the new or amended standards or interpretations in IFRSs published by the date of approval of the Consolidated Financial Statements, the Company has not applied the following standards or interpretations as of March 31, 2025.

Standard	Title	Mandatory application (from fiscal years beginning on or after)	Fiscal year in which the Company will apply standard	Summary of new or revised standard
IFRS 18	Presentation and Disclosure in Financial Statements	January 1, 2027	Year ending March 2028	Enhancement of the presentation of financial statements and expansion of the disclosure of performance indicators defined by management to provide highly transparent and comparable information.

Further, since impact of the application of IFRS 18 "Presentation and Disclosure in Financial Statements" on our consolidated financial statements is currently under consideration, it cannot be reasonably estimated at this time.

### 3. Material Accounting Policies

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#### (1) Basis of Consolidation

##### 1) Business combinations

The Company and its subsidiaries apply the acquisition method in accordance with IFRS 3 "Business Combinations." That is, one of the parties to the business combination, as the acquirer, recognizes the acquisition-date fair value of the identifiable assets acquired from the acquiree and the liabilities assumed from the acquiree. (However, assets and liabilities that need to be measured at other than fair value in accordance with IFRS 3, such as deferred tax assets, deferred tax liabilities, and assets / liabilities related to employee benefit arrangements, are recognized at the amount stipulated in IFRS 3.) Any previously held equity interest is remeasured at acquisition-date fair value and non-controlling interest is remeasured at acquisition-date fair value or at the non-controlling interest's proportionate share of the acquiree's identifiable net assets. Goodwill is then recognized as of the acquisition date, measured as the excess of the aggregate of the consideration transferred, any non-controlling interest in the acquiree and the acquisition-date fair value of the acquirer's previously held equity interest in the acquiree over the net of the acquisition-date amounts of the identifiable assets acquired and the liabilities assumed. In addition, for business combinations resulting in a bargain purchase, that is, for transactions where the net of the acquisition-date amounts of the identifiable assets acquired and the liabilities assumed measured in accordance with IFRS 3, exceed the aggregate of the consideration transferred, the acquisition-date fair value of the acquirer's previously held equity interest in the acquiree, and any non-controlling interest in the acquiree, the excess amount is recognized as profit in the Consolidated Statement of Comprehensive Income.

Costs that are incurred by the acquirer in relation to the completion of a business combination are expensed when they are incurred, except for costs related to the issuance of debt instruments or equity instruments.

In the event that the initial accounting treatment for a business combination is not completed by the end of the fiscal year in which the business combination occurs, the items for which the accounting treatment is incomplete are measured at provisional amounts based on best estimates. The period during which these provisional amounts can be revised is the one-year period from the date of acquisition (the measurement period). If new information is obtained during the measurement period and that information would have had an effect on the measurement of amounts recognized as of the date of acquisition, then the provisional amounts recognized as of the date of acquisition are revised retrospectively.

##### 2) Subsidiaries

Subsidiaries are entities that are controlled by the Company. Decisions as to whether or not the Company and its subsidiaries have control over an entity are based on comprehensive consideration of various elements that indicate the possibility of control, including not only the holding of voting rights, but also the existence of potential voting rights that are actually exercisable and whether employees dispatched from the Company or its subsidiaries account for a majority of the directors.

The financial statements of subsidiaries are consolidated into the Consolidated Financial Statements of the Company from the date of acquisition of control to the date of loss of control. If the accounting policies of a subsidiary differ from those of the Company, adjustments are made as necessary to bring them into conformity with the accounting policies of the Company.

The Consolidated Financial Statements include the financial statements of certain subsidiaries that have been prepared as of a reporting period end that differs from the Company's reporting period end, because it is impracticable to unify the reporting period ends. The reasons why it is impracticable include the impossibility of doing so under the legal codes of regions in which the subsidiaries are located. However, the difference between the end of the reporting period of these subsidiaries and the end of the reporting period of the Company does not exceed three months. If the reporting period end for the financial statements of subsidiaries used in the preparation of the Consolidated Financial Statements differs from the reporting period end of the Company, adjustments are made to reflect significant transactions or events that occur during the period between the subsidiaries' reporting period-end and the Company's reporting period-end.

Changes in the ownership interest in a subsidiary, such as through increase or disposal of interests, are accounted for as equity transactions if control over the subsidiary is maintained, and any difference between the amount by which non-controlling interests are adjusted and the fair value of the consideration paid or received is recognized directly in shareholders' equity.

##### 3) Loss of control

If control over a subsidiary is lost, the Company derecognizes the subsidiary's assets and liabilities and the non-controlling interests related to the subsidiary. Interest retained after the loss of control is remeasured at fair value as of the date of the loss of control, and any gain or loss on such remeasurement is recognized in profit or loss as well as the gain or loss on disposal of the interest sold.

##### 4) Business combinations under common control

For business combinations in which all of the parties to the business combination are under the control of the Company or its subsidiaries, both prior to the combination and after the combination, the carrying amounts of the acquiree's assets and liabilities are transferred to the acquirer.

##### 5) Associates and joint ventures

Associates are companies, other than joint ventures or joint operations, over which the Company and its subsidiaries exercise influence, on such matters as management strategies and financial policies, that is significant but does not reach the level of control. Decisions as to whether or not the Company and its subsidiaries have significant influence over an entity are based on comprehensive consideration of various elements. These elements include the holding of voting rights (if 20% to 50% of the voting rights of the investee company are held directly or indirectly, then there is a presumption of significant influence over

the investee company), as well as the existence of potential voting rights that are actually exercisable, and the percentage of directors who have been dispatched from the Company or its subsidiaries.

A joint arrangement is a contractual arrangement in which multiple ventures undertake economic activities under joint control, and all significant operating and financial decisions require unanimous consent of parties sharing control.

A joint venture is a specific type of joint arrangement under which operations are independent from each of the investing companies and the investing companies have rights only to the net assets of the arrangement.

The equity method is applied to investments in associates and joint ventures. These investments are recognized at cost. Subsequent to acquisition, the Company and its subsidiaries recognize, in profit or loss and other comprehensive income, their share of the investee's profit or loss and other comprehensive income, and the carrying amount of the investment is increased or decreased accordingly. The balance of goodwill recognized on acquisition is included in the carrying amount of the investment. Also, dividends received from associates and joint ventures reduce the carrying amounts of the related investments. If the accounting policies of such investee differ from those of the Company, adjustments are made as necessary to bring them into conformity with the accounting policies of the Company.

The Consolidated Financial Statements include investments in associates and joint ventures with reporting period ends that differ from that of the Company because it is impracticable to unify the reporting period ends. The reasons why it is impracticable include the existence of a shareholder that has control over the associates or undertakes economic activities under the joint arrangement but has a reporting period that differs from the Company's reporting period, and the impossibility of doing so under the legal codes of regions in which the associates and joint ventures are located. However, the difference between the end of the reporting period of these associates and joint ventures and the end of the reporting period of the Company does not exceed three months. Adjustments are made to reflect significant transactions or events that result from the difference in the reporting period ends.

If significant influence over associates or joint venture is lost and the application of the equity method is discontinued, gain or loss on disposal of investments in associates and joint ventures is recognized in profit or loss. The remaining interest is remeasured at fair value, and any gain or loss on such remeasurement is recognized in profit or loss as well.

## 6) Joint operations

Joint operations are a specific type of joint arrangement in which the participating investors directly have rights to the related assets and obligations for the related liabilities.

The Consolidated Financial Statements include amounts related to joint operations. These are the assets to which the Company and its subsidiaries have rights, the liabilities and expenses for which the Company and its subsidiaries have obligations, and the share of the Company and its subsidiaries in profits that have been earned.

## 7) Transactions eliminated on consolidation

Receivable and payable balances and transaction volumes among the Company and its subsidiaries, and unrealized gains and losses resulting from transactions among the Company and its subsidiaries, are eliminated in the preparation of the Consolidated Financial Statements.

Unrealized gains and losses arising from transactions between the Company, its subsidiaries, its associates and joint ventures are eliminated to the extent of the interest in the investee held by the Company and its subsidiaries.

## (2) Foreign Currency Translation

### 1) Foreign currency transactions

Foreign currency transactions are translated into functional currencies using the spot foreign exchange rate as of the date of the transaction.

As of the end of the reporting period, monetary assets and liabilities denominated in foreign currencies are retranslated into functional currencies using the spot foreign exchange rate as of the end of the reporting period. Non-monetary items that are denominated and measured at fair value in foreign currencies are retranslated into functional currencies using the spot foreign exchange rate as of the date on which the fair value was determined.

Exchange differences resulting from retranslation are recognized in profit or loss. However, exchange differences resulting from retranslation of equity instruments which changes in fair value after acquisition are recorded in other comprehensive income and exchange differences resulting from cash flow hedges are recognized as other comprehensive income.

### 2) Translation of foreign currency denominated financial statements of foreign subsidiaries, foreign associates and joint ventures

In translating the foreign currency denominated financial statements of foreign subsidiaries, foreign associates and joint ventures (foreign operations), the spot foreign exchange rate as of the end of the reporting period is used to translate assets and liabilities and the periodic average foreign exchange rate for the accounting period is used to translate revenues and expenses.

Differences resulting from the translation of the foreign currency denominated financial statements of foreign operations are recognized in other comprehensive income (Translation adjustments).

When a foreign operation is disposed of, cumulative translation adjustments related to that foreign operation are reclassified to profit or loss at the point when the gain or loss on disposal is recognized. However, the portion of cumulative translation adjustments attributed to non-controlling interest reduces non-controlling interests.

### 3) Hedges of a net investment in foreign operations

For net investment in certain foreign operations, the Company and its subsidiaries apply hedge accounting to exchange differences that arise between the functional currencies of the foreign operations and the functional currency of the parent company.

The effective portion of changes in the fair value of hedging instruments for a net investment in foreign operations is recognized in other comprehensive income (Translation adjustments). The ineffective portion of the hedge is recognized as profit or loss.

When foreign operations are disposed of, the changes in the fair value of the hedging instruments that had been recorded in other comprehensive income are reclassified to profit or loss as part of gains or losses on disposal.

## (3) Financial Instruments

### 1) Financial assets other than derivatives

In accordance with IFRS 9 "Financial Instruments," the Company and its subsidiaries initially recognize financial assets other than derivatives on the accrual date for trade receivables and other receivables, and on the transaction date for sales and purchase of other financial assets. An overview of the classification and measurement models of financial assets other than derivatives is as follows.

At the point of initial recognition of the financial assets, those that meet both of the two conditions below are categorized as financial assets measured at amortized cost, and others are categorized as financial assets measured at fair value:

- Those assets are held under a business model whose objective is to collect contractual cash flows; and
- The contractual cash flows associated with those assets comprise only payments of principal and interest on the outstanding principal balance, and the dates of those cash flows are specified.

At the point of recognition, financial assets measured at amortized cost are measured at fair value plus costs directly related to the acquisition. At the end of each reporting period, they are measured at amortized cost using the effective interest method.

Financial assets measured at fair value are further categorized into those for which changes in fair value after initial recognition are recorded in profit or loss (FVTPL financial assets) and those for which changes in fair value after initial recognition are recorded in other comprehensive income (FVTOCI financial assets).

As for equity instruments measured at fair value, those with the objective of obtaining gains on short-term sales are categorized as FVTPL financial assets, and the others, primarily held long-term with the objective of strengthening transaction relationships, are categorized as FVTOCI financial assets. As for debt instruments measured at fair value, those which meet both of the conditions below are categorized as FVTOCI financial assets, and the others are categorized as FVTPL financial assets:

- Those assets are under a business model whose objectives are both collecting contractual cash flows and selling the financial assets; and
- The contractual cash flows associated with those assets comprise only payments of principal and interest on the outstanding principal balance, and the dates of those cash flows are specified.

Financial assets measured at fair value are measured at fair value at the point of initial recognition. Costs directly attributable to the acquisition are included in the amount initially recognized for FVTOCI financial assets, but for FVTPL financial assets, these costs are recognized in profit or loss when they are incurred and are not included in the initial recognition as an asset.

Financial assets measured at fair value are subsequently measured at fair value at the end of each reporting period. Changes in fair value are recognized in profit or loss for FVTPL financial assets and in other comprehensive income for equity FVTOCI financial assets. For debt FVTOCI financial assets, changes in fair value after deducting foreign exchange gain or loss and impairment loss (and its reversal) are recognized in other comprehensive income. For both FVTPL financial assets and FVTOCI financial assets, dividends received on equity instruments are recognized in profit or loss.

When an equity FVTOCI financial asset is sold, the difference between the carrying amount and the consideration received is recognized in other comprehensive income (FVTOCI financial assets), and the accumulated other comprehensive income on the equity FVTOCI financial asset recognized before the derecognition (accumulated FVTOCI financial assets) is reclassified to retained earnings. When a debt FVTOCI financial asset is sold, the difference between the carrying amount and the consideration received is recognized in profit or loss, and the accumulated other comprehensive income on the debt FVTOCI financial asset before the derecognition (accumulated FVTOCI financial assets) is reclassified to profit or loss.

A financial asset is derecognized when the contractual rights to the cash flows from the financial asset expire, or when the contractual rights to receive cash flows from a financial asset are transferred in such a manner that all of the risks and economic value are effectively transferred.

## 2) Cash equivalents

Cash equivalents include short-term investments (original maturities of three months or less) that are highly liquid, readily convertible, and have only an insignificant risk of change in value, as well as short-term time deposits (original maturities of three months or less).

## 3) Financial liabilities other than derivatives

Financial liabilities other than derivatives are measured at fair value less costs directly related to the issuance of the liability, at the point when the contractual liability arises.

Financial liabilities other than derivatives are classified as financial liabilities measured at fair value or financial liabilities measured at amortized cost. Financial liabilities measured at fair value are remeasured at fair value at the end of each reporting period, and changes in fair value are recognized in profit or loss, while those measured at amortized cost are measured at amortized cost based on the effective interest method.

Financial liabilities are derecognized when the obligor pays the obligee and the obligation is discharged, or when the contractual obligation is cancelled or expires.

## 4) Derivative instruments and hedging activities

The Company and its subsidiaries hold derivatives, including foreign exchange forward contracts, interest rate swap contracts, and commodity futures contracts, with the principal objective of hedging risks such as foreign exchange rate risk, interest rate risk, and commodity price risk. Derivatives are recognized at fair value as either assets or liabilities, regardless of the purpose or intent for holding them. The accounting treatment for changes in fair value depends on the intended use of the derivatives and the resulting hedge effectiveness.

- A hedge of the variability of the fair value of a recognized asset or liability, or of an unrecognized firm commitment, wherein the hedging relationship meets the hedge effectiveness requirements, such as the existence of an economic relationship between the hedged item and the hedging instrument, and for which the hedging relationship, risk management objective, and hedge implementation strategy are documented at the inception of the hedge, is designated as a fair value hedge. Changes in the fair value of the derivatives, as well as changes in the fair value of the hedged items, are recognized in profit or loss (or other comprehensive income when equity FVTOCI financial assets are designated as hedges).
- A hedge of the variability of future cash flows arising in relation to a forecasted transaction or a recognized asset or liability, wherein the hedging relationship meets the hedge effectiveness requirements, such as the existence of an economic relationship between the hedged item and the hedging instrument, and for which the hedging relationship, risk management objective, and hedge implementation strategy are documented at the inception of the hedge, is designated as a cash flow hedge. For those designated as cash flow hedges, changes in the fair value of the derivative are recognized in other comprehensive income as Cash flow hedges. This treatment is continued until the variability in future cash flows arising in relation to the forecasted transactions or the recognized assets or liabilities are realized. The ineffective portion of the hedge is recognized in profit or loss.

- Changes in the fair value of hedging instruments for a net investment in foreign operations are handled as described in “(3) Hedges of a net investment in foreign operations” of “(2) Foreign Currency Translation.”

- Changes in the fair value of derivatives other than those above are recognized in profit or loss.

In applying the rules above for fair value hedges, cash flow hedges, and hedges of a net investment in foreign operations, in order to assess the economic relationship between the hedged item and the hedging instrument, the Company and its subsidiaries evaluate at the inception of the hedge, and on an ongoing basis, whether or not the derivative will be effective in offsetting changes in the fair value or future cash flows of the hedged item.

Hedge accounting is discontinued prospectively from the point at which the hedging relationship no longer meets the qualifying criteria.

#### **5) Presentation of financial assets and liabilities**

When both of the following conditions are met, financial assets and financial liabilities are offset and the net amount is presented in the Consolidated Statement of Financial Position.

- The Company currently has a legally enforceable right to offset the recognized amounts; and
- The Company intends to settle on a net amount basis or to simultaneously realize the asset and settle the liability.

#### **(4) Inventories**

Inventories mainly comprise selling products, finished goods, real estate for sale, raw materials, and work in progress.

Inventories held for purposes other than trading are measured at the lower of cost or net realizable value and any change in the carrying amount of inventories due to remeasurement is recognized in cost of sales. Net realizable value is calculated by using the sale value or the estimated selling price in the ordinary course of business less the estimated costs and estimated costs to sell required until completion.

Inventories held for trading purposes are measured at fair value less costs to sell. Any change in fair value is recognized in profit or loss for the period in which it arose.

The cost of inventories is measured using the specific identification method if inventories are not ordinarily interchangeable, or mainly using the weighted average method if inventories are ordinarily interchangeable.

#### **(5) Property, Plant and Equipment**

##### **1) Recognition and measurement**

The cost model is applied, and property, plant and equipment are measured at cost less accumulated depreciation and accumulated impairment losses.

The cost of property, plant and equipment includes estimates of installation cost and cost directly attributable to bringing property, plant and equipment to working condition and cost of dismantling or removing property, plant and equipment and restoring sites on which they are located and includes borrowing costs requiring capitalization pursuant to IAS 23 “Borrowing Costs.”

If multiple differing and significant components of property, plant and equipment can be identified, for each of the components, a residual value, useful life, and depreciation method is determined, and it is accounted for as a separate item of property, plant and equipment.

The difference between the net proceeds from the disposal of an item of property, plant and equipment and the carrying amount of the item is recognized in profit or loss.

#### **2) Depreciation**

Property, plant and equipment other than right-of-use assets, except for items that are not subject to depreciation, such as land, are mainly depreciated using the straight-line method or the unit-of-production method over their estimated useful lives (buildings and structures: 2–60 years, machinery and vehicles: 2–33 years, fixtures, fittings and office equipment: 2–20 years) from the time when they become available for use. Right-of-use assets are depreciated using the straight-line method over the shorter of the lease period or the estimated useful life.

At the end of each period, the residual value, useful lives, and depreciation methods of property, plant and equipment are reviewed and revised, as necessary.

#### **(6) Investment Property**

Investment property is property held either to earn rental income or for gain on resale due to an increase in real estate prices or property held for both purposes. Investment property does not include real estate that is sold in the ordinary course of business or used in the production or supply of goods or services or for administrative purposes.

A cost model is applied, and investment property is measured at cost less accumulated depreciation and accumulated impairment losses.

Investment properties other than right-of-use assets, except for items that are not subject to depreciation, such as land, are depreciated mainly using the straight-line method over its estimated useful life (2–50 years) from the time when it becomes available for use. Right-of-use assets are depreciated using the straight-line method over the shorter of the lease period or the estimated useful life.

#### **(7) Goodwill and Intangible Assets**

##### **1) Goodwill**

Goodwill is not amortized. Impairment tests of goodwill are conducted based on cash-generating units at least once a year, or whenever there are changes in situations or events that indicate the possibility of impairment.

##### **2) Intangible assets**

A cost model is applied, and intangible assets are measured at cost less accumulated amortization and accumulated impairment losses. Further, development expenditures are recognized as intangible assets if development costs can be measured reliably, future economic benefits are probable, and the Company or its subsidiaries intend and have sufficient resources to complete development and use or sell the result of the development.

Except for intangible assets for which useful lives cannot be determined, intangible assets are mainly depreciated using the straight-line method over their estimated useful lives (trademarks and other intangible assets: 5–42 years, and software: 3–10 years) from the time when they become available for use. The amortization expenses allocated to each accounting period are recognized in profit or loss.

At the end of each period, the residual value, useful lives, and depreciation methods of intangible assets are reviewed and revised, as necessary.

The Company and its subsidiaries have trademarks and other intangible assets for which the useful life cannot be determined. Intangible assets for which the useful life cannot be determined are not amortized. Impairment tests of intangible assets for which the useful life cannot be determined are conducted based on cash-generating units at least once a year, or whenever there are changes in situations or events that indicate the possibility of impairment.

## **(8) Leases**

In accordance with IFRS 16 “Leases,” the Company and its subsidiaries decide whether or not a contract is a lease. Determining a contract includes a lease is decided based on examination of the economic nature of transactions, regardless of whether or not a contract’s legal form is that of a lease contract.

### **1) Leases as lessee**

If a contract is, or contains a lease, right-of-use assets and lease liabilities are recognized at the commencement date of the lease.

Lease liabilities are measured using the present value of unpaid lease payments. Lease payments are allocated to finance costs and repayments of lease liabilities based on the effective interest method with finance costs presented in Interest expense in the Consolidated Statement of Comprehensive Income.

The cost model is applied to measure right-of-use assets, and the value, measured at acquisition cost less accumulated depreciation and accumulated impairment losses, is presented in the Consolidated Statement of Financial Position by including it under Property, plant and equipment and Investment property. The acquisition cost includes the initial direct costs and other items in addition to the amount initially measured for the lease liability. Right-of-use assets are depreciated over the underlying asset’s estimated useful life if ownership rights of the underlying asset are transferred to the lessee before the termination of the lease term or if exercise of a bargain purchase option is expected, and in other cases right-of-use assets are depreciated using the straight-line method over the shorter of the lease period or the estimated useful life.

### **2) Leases as lessor**

If the contract is a lease or contains a lease, and the lease transfers substantially all the risks and rewards incidental to ownership of the underlying asset, it is classified as a finance lease and any lease other than finance leases is classified as an operating lease.

For finance leases, net investments in the leases are recognized as lease receivables. Lease payments receivable are allocated to finance income and lease receivables based on the effective interest method with finance income presented in Interest income in the Consolidated Statement of Comprehensive Income. Further, if the main purpose of the finance lease is the sale of goods and the finance lease has been implemented in accordance with sales policies, the lower of the fair value of the assets subject to leases or minimum lease payments receivable discounted at the market rate of interest is recognized as Revenues in the Consolidated Statement of Comprehensive Income, and the purchase price of the assets subject to leases is recognized as Cost of sale of goods in the Consolidated Statement of Comprehensive Income.

For operating leases, except in cases where another systematic basis is more representative of the pattern of the lessee’s benefit, lease payments receivable are recognized in profit or loss on a straight-line basis over the lease term.

## **(9) Non-Current Assets Held for Sale**

Non-current assets and disposal groups are classified as non-current assets or disposal groups held for sale when a commitment has been made for the execution of a sale plan and the recovery is expected to arise from the sale rather than continuing use. Such assets are classified as current assets if it is highly probable that the asset will be sold within one year and it is available for immediate sale in its present condition. Non-current assets or disposal groups classified as held for sale are measured using the lower of the carrying amounts, or the fair values less costs to sell.

## **(10) Impairment**

### **1) Financial assets measured at amortized cost and debt FVTOCI financial assets**

For financial assets measured at amortized cost and debt FVTOCI financial assets, an impairment loss is recognized in profit or loss by estimating expected credit losses.

If, at the end of the reporting period, the credit risk on a financial instrument has not increased significantly since its initial recognition, the amount of loss allowance is calculated based on expected credit losses resulting from default that are possible within 12 months after the end of the reporting period (12-month expected credit losses). If at the end of the reporting period the credit risk on a financial instrument has increased significantly since its initial recognition, the amount of loss allowance is calculated based on the expected credit losses resulting from default that are possible over the entire expected life of the instrument (lifetime expected credit losses). The assessment of whether the credit risk has increased significantly is made based on reasonable and supportable information including past-due information as well as whether or not any credit event occurs.

For trade receivables, contract assets, and lease receivables, notwithstanding the foregoing, the amount of loss allowance is always calculated based on the lifetime expected credit losses.

Expected credit losses are estimated based on the difference between the contractual cash flows and the expected amount of recoverable cash flows. In this estimation, past credit loss experience, current financial positions of debtors, and reasonable and supportable information available on future forecasts have been incorporated.

### **2) Property, plant and equipment, investment property, goodwill and intangible assets, and investments in associates and joint ventures**

At the end of each quarter, property, plant and equipment, investment property, goodwill and intangible assets, and investments in associates and joint ventures are assessed to determine whether there are any indications of impairment. If it is determined that there are indications of impairment, the impairment tests stated below are conducted. In addition, regardless of whether there are indications of impairment, impairment tests of goodwill and intangible assets for which the useful lives cannot be determined are conducted periodically at least once a year.

Impairment tests for each cash-generating unit are conducted. Regarding the identification of cash-generating units, if an individual asset’s cash flows independent from those of other assets can be identified, the individual asset is classified as a cash-generating unit. If an individual asset’s cash flows independent from those of other assets cannot be identified, assets are grouped together into the smallest group of assets that can be identified as generating independent cash flows, and designated as a cash-generating unit. For goodwill, using units equal to operating segments or smaller units, cash-generating units are determined based on the lowest level at which internal management of goodwill is conducted.

When conducting impairment tests of cash-generating units that include goodwill, impairment tests of assets other than goodwill are first conducted. After any required impairment of the assets other than goodwill has been recognized, impairment tests of goodwill are conducted.

Conducting impairment tests entails estimating the recoverable amount of the cash-generating units. The recoverable amount is the higher of fair value less costs to sell or value in use. Furthermore, the value in use is the total present value of future cash flows expected from the continued use and disposal after use of the cash-generating units.

If the recoverable amount of cash-generating units is less than the related carrying amount, the carrying amount is reduced to the recoverable amount, and impairment losses are recognized in profit or loss. Impairment losses are first allocated to reduce the carrying amount of goodwill allocated to cash-generating units. Impairment losses are then allocated to reduce the carrying amount of each asset, excluding goodwill, in cash-generating units on a pro-rata basis.

Because corporate assets do not generate independent cash flows, when conducting impairment tests of corporate assets, a reasonable method is used to allocate the carrying amount of corporate assets to each cash-generating unit. Then, the carrying amount of cash-generating units including the carrying amount of the portion of corporate assets allocated to them, is compared with their recoverable amounts.

If there are indications that the impairment losses recognized in past fiscal years have clearly decreased or may not exist, when the estimated recoverable amount of the assets surpasses the carrying amount, impairment losses are reversed. An upper limit for reversals of impairment losses is set as the carrying amount less amortization or depreciation if impairment losses had not been recognized. However, impairment losses on goodwill are not reversed.

Goodwill relating to the acquisition of associates and joint ventures is not classified separately, but included as part of the carrying amount of the investments. Investments in associates and joint ventures are recognized as undistinguishable assets that are subject to impairment.

## **(11) Employee Benefits**

### **1) Post-employment defined benefit plans**

Post-employment defined benefit plans are benefit plans other than the post-employment defined contribution plans stated in the paragraphs below.

For post-employment defined benefit plans, the present value of defined benefit obligations net of the fair value of plan assets are recognized as either liabilities or assets. To calculate the present value of defined benefit plan obligations and related service cost, in principle, the projected unit credit method is used. The discount rate used to calculate the present value of defined benefit plan obligations, in principle, is determined by referring to market yields on highly rated corporate bonds at the end of the period consistent with the expected life of the defined benefit plan obligations.

Changes in the present value of defined benefit plan obligations related to the service of employees in past periods due to amendment of defined benefit plans are recognized in the period of the amendment in profit or loss.

Further, the Company and its subsidiaries recognize all actuarial gains or losses arising from post-employment defined benefit plans in other comprehensive income (Remeasurement of net defined pension liability) and immediately reclassify them into retained earnings.

### **2) Post-employment defined contribution plans**

Post-employment defined contribution plans are benefit plans in which fixed contributions are paid to an independent entity and do not assume legal or constructive obligations for payments that exceed these contributions.

Post-employment defined contribution plans are accounted for, on an accrual basis, and contributions corresponding to the period employees rendered the related services are recognized in profit or loss.

### **3) Multi-employer plans**

Certain subsidiaries participate in multi-employer plans. In accordance with the regulations of the plans, multi-employer plans are classified as post-employment defined benefit plans or post-employment defined contribution plans, and an accounting treatment appropriate for each type of post-employment benefit plan is undertaken. However, if sufficient information about multi-employer plans classified as post-employment defined benefit plans cannot be obtained to undertake an accounting treatment appropriate for post-employment defined benefit plans, the accounting treatment appropriate for post-employment defined contribution plans is applied.

### **4) Short-term employee benefits**

Short-term employee benefits are measured on an undiscounted basis, and recognized in profit or loss as benefits expected to be paid as compensation for service that employees render during the accounting period. Estimated bonus payments are recognized in liabilities, if the Company or its subsidiaries have legal or constructive obligations for which they should make payments, and if the obligations can be estimated reliably.

## **(12) Provisions**

Provisions are recognized if the Company and its subsidiaries have present obligations (legal or constructive obligations) as a result of past events, if it is probable that settling the obligations will require outflows of resources embodying economic benefits, and if the obligations can be estimated reliably.

If the effect of the time value of money is significant, provisions are measured as the present value of payments expected to be required to settle the obligations. To calculate the present value, a pre-tax risk-free discount rate corresponding to the period in which future cash flows will arise is used. In estimates of future cash flows, the uncertainty of the occurrence of events subject to provisions is reflected.

### **1) Provisions for asset retirement obligations**

The estimated cost of dismantling or removing property, plant and equipment and restoring sites on which they are located is recognized as a provision for asset retirement obligations, if there are legal or contractual obligations to dismantle or remove property, plant and equipment and restore sites on which they are located, or if it has been stated that in accordance with industry practices, published policies, or written statements that obligations to dismantle or remove property, plant and equipment and restore sites on which they are located will be fulfilled, or if it is presumed that outside third parties expect the obligations to be fulfilled.

### **2) Restructuring provisions**

If there is a detailed formal plan, restructuring provisions are recognized when implementation of a restructuring plan has begun or when a plan is announced. For the provision, only the following direct expenditures that arise from restructuring are subject to recognition:

- Items necessarily entailed by the restructuring
- Items not associated with the ongoing activities of the entity

### **3) Provisions for losses on lawsuits**

For provisions for losses due to payment of compensation for damages that could arise as a result of lawsuits, the estimated loss resulting from the payment of compensation for damages is recognized, if it is probable that compensation for damages to an outside third party will have to be paid.

#### 4) Provisions for losses on guarantees

Regarding provisions for losses that could be incurred as a result of fulfilling debt guarantees or other contracts, the expected credit loss is recognized relating to an contract in which there is a promise to repay the debt or to provide monetary compensation if the guaranteed party has defaulted on a specified debt, or the estimated loss is recognized if it is probable that the costs of meeting the contractual obligation arising prior to the end of the fiscal year exceed the economic benefits expected to be received under the contract.

#### 5) Levies

Levies are outflows of resource embodying economic benefits, which governments levy on companies in accordance with laws and regulations, and the estimated amount of payments for levies is recognized when the obligation to pay arises.

#### (13) Equity

Common stock is classified as equity. Incidental expenses related to the issuance of common stock (net of tax) are deducted from equity.

Treasury stock is recognized as a deduction from equity. If treasury stock is acquired, the consideration paid and incidental expenses (net of tax) are deducted from equity. If treasury stock is sold, the consideration received is recognized as an addition to equity.

#### (14) Revenues

The Company and its subsidiaries recognize revenue in accordance with the following five-step model based on IFRS 15 "Revenue from Contracts with Customers."

- Step 1: Identify the contract
- Step 2: Identify performance obligations
- Step 3: Determine the transaction price
- Step 4: Allocate the transaction price to the performance obligations
- Step 5: Recognize revenue when or as a performance obligation is satisfied

Revenues from sale of goods and Revenues from rendering of services and royalties are recognized when performance obligations in contracts with customers are satisfied, i.e., at a point of time when control of goods or services provided by the Company and its subsidiaries is transferred to customers. Consideration for goods or services does not include a significant financing arrangement if the period between payment from customers and the transfer of goods or services to customers would be one year or less, as a practical expedient. In addition, if the consideration includes a variable amount, the consideration is included in the transaction price to the extent that it is highly probable that there will be no significant reversal in the cumulative amount of revenue recognized. The specific criteria for revenue recognition for each type of transaction are as follows:

##### 1) Product sales transactions

Revenues from product sales transactions include wholesale, retail sales, manufactured product sales, and processed product sales by eight operating segments: Textile, Machinery, Metals & Minerals, Energy & Chemicals, Food, General Products & Realty, ICT & Financial Business, and The 8th. Performance obligations for these transactions are satisfied and revenues are recognized at a point in time when the delivery conditions agreed to with customers on contracts are met, such as delivery of products to customers, issuance of warehouse receipt, and receipt of acceptance certificate. Revenues from contract work transactions in Machinery and software development in ICT & Financial Business and others are recognized in accordance with the progress of satisfaction of the performance obligations since performance obligations are satisfied over a period of time of the

contract work or production to order. Revenues are recognized on a measurement of the progress based on the accumulated actual cost incurred at the end of the period as a percentage of estimated total costs if the total costs required until completion can be estimated reliably, while if the total costs required until completion cannot be estimated reliably, revenues equivalent to the portion of costs incurred that are determined to be recoverable are recognized.

##### 2) Rendering of services and royalty transactions

Revenues from rendering of services include software maintenance in ICT & Financial Business and other services. Revenues from software maintenance are mainly recognized over a period of time of maintenance contract by allocating the consideration agreed with customer on the contracts. Revenues from other services include agent businesses in import / export trades in Machinery, General Products & Realty and others, which are recognized at a point of time when the delivery of services is completed. Revenues from royalty transactions include royalty transactions on franchise contract in The 8th, mainly recognized over a period of time of franchise contract by a method calculating gross margin multiplied by a certain percentage.

##### 3) Presentation of revenue (gross basis versus net basis)

With regards to the presentation of revenue on a gross or a net basis, revenue from transactions with a customer in which the control of goods or services is obtained by the Company and its subsidiaries before the goods or services are transferred to the customer, are presented on a gross basis.

##### (15) Finance Income and Costs

Finance income comprises interest income and dividend income. Interest income is recognized when it arises according to the effective interest method. Dividend income is recognized when the right of the Company and its subsidiaries to receive payment is established. Finance costs comprise interest expense. Interest expense is recognized when it is incurred according to the effective interest method.

##### (16) Income Taxes

Income taxes comprise current taxes and deferred taxes, which reflect changes in deferred tax assets and liabilities. Income taxes are recognized in profit or loss, except in the following cases:

- Income taxes that relate to items that are recognized in other comprehensive income or directly in equity;
- Deferred taxes arising from the recognition of identifiable assets and liabilities in business combinations are recognized and included in the amount of goodwill arising from the business combinations.

Current taxes are measured based on taxes payable on taxable income or taxes refundable on taxable loss of the fiscal year. These tax amounts are calculated based on tax rates enacted, or substantially enacted, at the end of the fiscal year.

Deferred tax assets and deferred tax liabilities are recognized based on temporary differences between the carrying amounts of assets and liabilities for accounting purposes and their tax bases. Deferred tax assets for items that will mitigate the tax burden of future tax returns, such as deductible temporary differences, tax loss carryforwards and tax credit carryforwards, and foreign tax credit carryforwards, are recognized to the extent that it is probable that future taxable income will be available against which they can be used. Meanwhile, deferred tax liabilities for taxable temporary differences are recognized. However, deferred tax assets or deferred tax liabilities are not recognized for the following temporary differences:

- Taxable temporary differences arising from the initial recognition of goodwill;
- Temporary differences arising from the initial recognition of assets or liabilities in a transaction which is not a business combination, affects neither accounting profit nor taxable income and does not give rise to an equal taxable and deductible temporary differences at the time of the transaction.

Taxable temporary differences arising from investments in subsidiaries, associates, and joint ventures are not recognized as deferred tax liabilities if the Company and its subsidiaries are able to control the timing of the reversal of the temporary differences, and it is probable that the taxable temporary differences will not reverse in the foreseeable future. Deferred tax assets are recognized for deductible temporary differences arising from investments in subsidiaries, associates, and joint ventures, if the deductible temporary differences will reverse in the foreseeable future and only to the extent that it is probable that future taxable income will be available against which they can be used.

Deferred tax assets and liabilities are calculated pursuant to statutory laws and regulations for income taxes in force, or substantially in force, at the end of the fiscal year and based on the tax rates that are expected to apply in the fiscal year in which the deferred tax asset is realized or the deferred tax liability is settled.

Deferred tax assets and liabilities are offset and recognized in the Consolidated Statement of Financial Position, if the Company and its subsidiaries have a legally enforceable right to offset current tax assets against current tax liabilities, and if the same taxation authority levies income taxes either on the same taxable entity, or on different taxable entities that intend either to settle current tax assets and liabilities on a net basis or to realize the current tax assets and current tax liabilities simultaneously.

The Company and its subsidiaries apply the exception to recognizing and disclosing information about deferred tax assets and liabilities related to Pillar Two model of international tax reform (global minimum tax).

### **(17) Earnings per Share**

Basic earnings (losses) per share are calculated by dividing Net profit attributable to ITOCHU by the weighted-average number of common shares (excluding treasury stock) outstanding during the reporting period. Diluted earnings per share are calculated by adjusting for the effects of dilutive potential common shares.

### **(18) Mining Operations**

Among expenditures incurred during the exploration and evaluation phases of mining projects, expenditures for the acquisition of assets used for exploration and evaluation are recognized in non-current assets, and other expenditures are in principle recognized when they are incurred in profit or loss.

For expenditures incurred during the development phase, projects proven as commercially viable are recognized in Property, plant and equipment or Intangible assets, according to the nature of the expenses, and then amortized using the unit-of-production method from the time production begins. During the production phase, stripping costs are capitalized and amortized using the unit-of-production method, if salable minerals have not been extracted in the fiscal year under review, but it is probable that as a result of stripping activities, the economic benefits associated with specific mineral deposits will flow to the Company and costs can be measured reliably. Stripping costs associated with salable minerals are recognized in the fiscal year under review as cost of inventory.

### **(19) Agriculture**

In principle, agricultural produce is measured at fair value less costs to sell at the point of harvest. Accumulated cost until the point of harvest is recognized in cost of sales for the period in which it arose.

If the fair value of biological assets excluding bearer plants can be reliably measured, the fair value less costs to sell are measured at initial recognition and at the end of each period. The change in fair value resulting from this accounting is recognized in profit or loss. Meanwhile, if the fair value of biological assets cannot be reliably measured, they are measured at cost less accumulated depreciation and accumulated impairment losses.

For bearer plants which are classified as property, plant and equipment, the cost model is applied, and bearer plants are measured at cost less accumulated depreciation and accumulated impairment losses.

### **(20) Significant Accounting Estimates**

To prepare the Consolidated Financial Statements, the Company and its subsidiaries make a variety of estimates and assumptions. These estimates and assumptions affect disclosures of amounts recognized for assets, liabilities, revenues, and expenses.

Estimates and their underlying assumptions are reviewed on an ongoing basis. The effect of revisions to accounting estimates are reflected in the period in which the estimates are revised and in any future periods affected.

Furthermore, due to the increase in U.S. import tariffs, the economic outlook has become extremely uncertain and difficult to predict, which may necessitate a revision of our accounting estimates in the following fiscal year. With regards to the impact from the Russia-Ukraine situation, the Company and its subsidiaries have exposure including resource-related investments in Russia, the ratio of them to our total assets is less than 1% as of the end of this fiscal year. As a result of continued appropriate accounting treatment reflecting the most recent situation for our Russia-Ukraine-related assets, we do not expect a material impact on our financial position and operating results.

Estimates and assumptions that have a risk of resulting in material adjustments in the future accounting periods are mainly as follows. Also, please refer to the respective relevant notes hereinafter regarding the balances of assets and liabilities related to each of the following items.

#### **Measurement of the fair value of unlisted equity instruments**

Among financial assets measured at fair value, the fair value of unlisted equity instruments is measured using the market comparable method, with reference to published information about listed stocks that belong to the same industry as the investee's industry, or by using the discounted cash flow method, which calculates the fair value by discounting the estimates of future cash flows related to dividends from investees to their present value. Changes in uncertain future economic conditions may affect the multiple applied for the market comparable method or the estimates of future cash flows and the discount rate applied for the discounted cash flow method. Accordingly, there are risks that such changes could result in material adjustments to the measurements of fair value of unlisted equity instruments in the future accounting periods. (Refer to Note 12 Securities and Other Investments and Note 26 Financial Instruments Measured at Fair Value)

#### **Estimates of expected credit losses on financial assets measured at amortized cost and debt FVTOCI financial assets**

Expected credit losses on financial assets measured at amortized cost and debt FVTOCI financial assets are estimated based on the difference between contractual cash flows and the expected amount of recoverable cash flows for the assets. The expected

amount of recoverable cash flows for the assets may be affected by changes in future uncertain economic conditions and, as a result, there may be material adjustments to the amount of impairment losses on such assets in future accounting periods. (Refer to Note 24 Financial Instruments)

#### **Recoverable amounts of property, plant and equipment, investment property, goodwill and intangible assets, and investments in associates and joint ventures measured through impairment tests**

In impairment tests of property, plant and equipment, investment property, goodwill and intangible assets, and investments in associates and joint ventures, after identifying the related cash-generating units, their recoverable amount is recognized as the higher of the fair value less costs to sell or the value in use of the cash-generating units. The recoverable amounts are based on the value in use calculated with the support of independent appraisers. The value in use is calculated by discounting the estimated amount of future cash flows based on the business plans approved by the Board of Directors. In principle, the business plans are limited to a period of five years and formulated in a manner that reflects past results and are consistent with external information. The growth rate is determined by considering the long-term average growth rate of the markets or countries to which the cash-generating unit belongs. The discount rate is determined based on the weighted average cost of capital and other factors for each cash-generating unit. Changes in uncertain future economic conditions may affect assumptions used to calculate the fair value less costs to sell or expected future cash flows and assumed discount rates that will result from the period of use and subsequent disposal of cash-generating units, which underlie the calculation of value in use. Accordingly, there are risks that such changes could result in material adjustments to the impairment losses of property, plant and equipment, investment property, goodwill and intangible assets, and investments in associates and joint ventures in the future accounting periods. (Refer to Note 8 Property, Plant and Equipment, Note 9 Investment Property, Note 11 Goodwill and Intangible Assets, and Note 13 Associates and Joint Ventures)

#### **Measurement of fair value of defined benefit plan liabilities and assets in post-employment defined benefit plans**

For post-employment defined benefit plans, the fair value of defined benefit plan liabilities net of assets is recognized as liabilities or assets. Defined benefit plan liabilities are calculated based on the same types of assumptions used in the actuarial calculation, which include estimates of the discount rate, the retirement rate, the mortality rate, and the rate of compensation increase. These assumptions are established by comprehensively judging a variety of available information, including market trends such as interest rate changes. Uncertain future economic conditions or changes in social conditions may affect the assumptions used in the actuarial calculation. Accordingly, there are risks that such changes could result in material adjustments to the measurements of the fair value of defined benefit plan liabilities and assets in future accounting periods. (Refer to Note 17 Retirement and Severance Benefits)

#### **Measurement of provisions**

Provisions are measured based on the best estimate at the end of the period of the expenditures expected to be required to settle the future obligations. Estimates of expenditures expected to be required to settle future obligations are calculated based on a comprehensive consideration of possible future outcomes. Changes in uncertain future economic conditions may affect assumptions used to calculate the provisions.

Accordingly, there are risks that such changes could result in material adjustments to measurements of provisions in the future accounting periods. (Refer to Note 18 Provisions)

#### **Estimates of income taxes**

To calculate income taxes, estimates and judgments about a variety of factors have to be made, including interpretation of tax regulations and the experience of past tax audits. Therefore, the income taxes that are estimated at the end of each period and the income taxes actually paid may differ. Such estimates and judgments could materially affect income taxes recognized from the next accounting period onward. Further, deferred tax assets are recognized to the extent that it is probable that taxable income will be available against which deductible temporary differences can be utilized. However, judgments on the recoverable amounts are made based on estimates of taxable amounts for each future fiscal year, which are determined based on the business plans of the Company and its subsidiaries. Changes in uncertain future economic conditions may affect the estimates of taxable amounts for future fiscal years. Accordingly, there are risks that such changes could result in material adjustments to the recognition of deferred tax assets in the future accounting periods. (Refer to Note 19 Income Taxes)

#### **(21) Judgments made in the process of applying the accounting policies**

Accounting areas where the judgment on the application of accounting policies significantly affects the amounts of assets, liabilities, revenues, and expenses are mainly as follows:

- Scope of subsidiaries or associates and joint ventures (Refer to Note 13 Associates and Joint Ventures and Note 34 Parent's Ownership Interest in Subsidiaries)
- Classification of financial assets measured at amortized cost, FVTOCI financial assets, and FVTPL financial assets in financial assets other than derivatives (Refer to Note 12 Securities and Other Investments)
- Judgments regarding the transfer of significant risks and economic values associated with contracts containing lease as a lessor (Refer to Note 16 Leases)
- Judgments about whether credit risks on financial assets measured at amortized cost and debt FVTOCI financial assets have increased significantly (Refer to Note 24 Financial Instruments)
- Identification of cash-generating units, evaluation of whether there are indications of impairment or reversals of impairment in conducting impairment tests for property, plant and equipment, investment property, goodwill and intangible assets, and investments in associates and joint ventures (Refer to Note 8 Property, Plant and Equipment, Note 9 Investment Property, Note 11 Goodwill and Intangible Assets, and Note 13 Associates and Joint Ventures)
- Assessments regarding the existence of current obligations arising from past events and the likelihood of an outflow of resources to settle such obligations in recognizing provisions (Refer to Note 18 Provisions)

## 4. Segment Information

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### (1) Operating Segments

The Company and its subsidiaries conduct trading, finance, and logistics involving a wide variety of products, as well as project planning and coordination. The Company and its subsidiaries also have cultivated a diverse range of functions and expertise through investments in resource development and other projects. By leveraging these comprehensive capabilities and via global networks spanning eight Division Companies, the Company and its subsidiaries operate in a wide range of industries. The Consumer-Related Sector covers textiles, food, general products & realty, and ICT & financial business; the Basic Industry-Related Sector includes machinery, chemicals, petroleum products and steel products; and the Resource-Related Sector includes metal and energy resources.

The Company implements diverse business activities across a broad span of industries. To engage in these diverse business activities, the Company has established a system of Division Companies organized in line with their respective industries, principal products, and services. Under this system, each Division Company has responsibility for business execution in its business field. These Division Companies are the segment units for which the Company's management determines management strategies and the allocation of management resources. Results are managed at the Division Company level in accordance with a number of indicators, such as Net profit attributable to ITOCHU.

In consideration of the above, segment information is presented below, with these eight Division Companies—Textile, Machinery, Metals & Minerals, Energy & Chemicals, Food, General Products & Realty, ICT & Financial Business, and The 8th, comprising the reportable segments.

The types of products and services that are the sources of revenue for each reportable segment are as follows:

#### Textile

Textile segment is engaged in the production and sales of all stages of the textile business from raw materials, threads, textiles to the final products for garments, home furnishings, and industrial materials, on a worldwide scale. In addition, the segment promotes overseas brand businesses and retail operations related to Internet shopping.

#### Machinery

Machinery segment is engaged in business activities for plants, bridges, railways, and other infrastructures; power generation and transmission-transformation, and electricity sales; water, environment and waste-related business; trading of ships, aircraft, automobiles, construction machinery, industrial machinery, machine tools, environmental equipment, electronic devices, and related equipment; environmentally friendly business such as renewable and alternative energy, and waste recycling.

#### Metals & Minerals

Metals & Minerals segment is engaged in metal and mineral resource development, processing of steel products, trading in iron ore, coal, pig iron and ferrous raw materials, non-ferrous and light metals, steel products, nuclear fuels in Japan and overseas, trading in greenhouse gas emissions, and recycling and waste treatment.

#### Energy & Chemicals

Energy & Chemicals segment is engaged in trading and business relating to energy, chemical, and power including renewable energy.

#### Food

Food segment pursues efficiency-oriented operations from production and distribution to retail in all areas of food from raw materials to finished products both in Japan and overseas.

#### General Products & Realty

General Products & Realty segment is engaged in the general products and distribution sector such as pulp and paper business, natural rubber business, tire business, and logistics business; in the construction and real estate sector such as development, sales, lease, and operation of real estate and building products & materials business.

#### ICT & Financial Business

ICT & Financial Business segment is engaged in the ICT sector such as IT solutions, internet-related services, and distribution of mobile phone devices and after-sales services; and in the finance and insurance sector such as various financial services and insurance business.

#### The 8th

The 8th segment collaborates with the other seven Division Companies to fully leverage various business platforms, particularly in the consumer sector, which is an area of our strength. By accelerating cross-industrial integrations and cross-Division Company initiatives, The 8th Company develops new business fields and cultivates new partners with a market-oriented perspective for catering to market and consumer needs.

The Company's segment information was as follows. Intersegment transactions are priced with reference to prices applicable to transactions with unaffiliated parties. There were no significant transactions that generated revenue with any single external customer for the fiscal years ended March 31, 2025 and 2024.

Millions of Yen										
2025										
	Textile	Machinery	Metals & Minerals	Energy & Chemicals	Food	General Products & Realty	ICT & Financial Business	The 8th	Others, Adjustments & Eliminations	Consolidated Total
Revenues from external customers	¥ 631,303	¥ 1,529,969	¥ 1,278,771	¥ 3,129,473	¥ 5,015,134	¥ 1,520,195	¥ 984,699	¥ 510,990	¥ 123,700	¥ 14,724,234
Intersegment revenues	5,692	75	—	43,244	14,803	12,067	15,040	4,840	(95,761)	—
Total revenues	636,995	1,530,044	1,278,771	3,172,717	5,029,937	1,532,262	999,739	515,830	27,939	14,724,234
Gross trading profit	168,966	266,409	172,264	275,440	400,168	324,169	332,848	435,563	629	2,376,456
Equity in earnings of associates and joint ventures	10,213	75,476	34,052	8,219	18,448	4,161	32,392	46,959	119,377	349,297
Net profit attributable to ITOCHU	73,831	136,495	178,360	78,588	85,100	69,676	83,248	65,095	109,858	880,251
Reportable segment assets	¥ 782,083	¥ 2,166,605	¥ 1,506,431	¥ 1,652,048	¥ 2,359,796	¥ 1,475,048	¥ 1,439,239	¥ 2,014,240	¥ 1,738,774	¥ 15,134,264

Millions of Yen										
2024										
	Textile	Machinery	Metals & Minerals	Energy & Chemicals	Food	General Products & Realty	ICT & Financial Business	The 8th	Others, Adjustments & Eliminations	Consolidated Total
Revenues from external customers	¥ 535,175	¥ 1,478,945	¥ 1,212,627	¥ 3,044,544	¥ 4,862,991	¥ 1,380,793	¥ 864,260	¥ 515,194	¥ 135,381	¥ 14,029,910
Intersegment revenues	27	86	—	42,921	16,989	17,334	13,862	4,065	(95,284)	—
Total revenues	535,202	1,479,031	1,212,627	3,087,465	4,879,980	1,398,127	878,122	519,259	40,097	14,029,910
Gross trading profit	128,038	250,350	195,886	269,727	380,866	280,901	296,121	424,615	5,856	2,232,360
Equity in earnings of associates and joint ventures	5,504	87,840	60,490	5,096	16,801	2,788	36,898	2,322	98,593	316,332
Net profit attributable to ITOCHU	27,006	131,576	226,080	91,705	66,267	66,165	67,791	35,809	89,371	801,770
Reportable segment assets	¥ 486,009	¥ 1,983,497	¥ 1,403,523	¥ 1,626,289	¥ 2,420,929	¥ 1,423,281	¥ 1,440,489	¥ 1,978,342	¥ 1,727,342	¥ 14,489,701

Millions of U.S. Dollars										
2025										
	Textile	Machinery	Metals & Minerals	Energy & Chemicals	Food	General Products & Realty	ICT & Financial Business	The 8th	Others, Adjustments & Eliminations	Consolidated Total
Revenues from external customers	\$ 4,222	\$ 10,232	\$ 8,553	\$ 20,930	\$ 33,542	\$ 10,167	\$ 6,586	\$ 3,418	\$ 827	\$ 98,477
Intersegment revenues	38	1	—	289	99	81	100	32	(640)	—
Total revenues	4,260	10,233	8,553	21,219	33,641	10,248	6,686	3,450	187	98,477
Gross trading profit	1,130	1,782	1,152	1,842	2,677	2,168	2,226	2,913	4	15,894
Equity in earnings of associates and joint ventures	68	505	228	55	123	28	217	314	798	2,336
Net profit attributable to ITOCHU	494	913	1,193	525	569	466	557	435	735	5,887
Reportable segment assets	\$ 5,231	\$ 14,490	\$ 10,075	\$ 11,049	\$ 15,783	\$ 9,865	\$ 9,626	\$ 13,471	\$ 11,629	\$ 101,219

Notes: 1. "Others, Adjustments & Eliminations" includes gains and losses, which do not belong to any operating segment and internal eliminations between operating segments. The investments in CITIC Limited and C.P. Pokphand Co. Ltd. and the profits and losses from them are included in this segment.  
2. Revenues from external customers include revenues resulting from contracts with customers and other sources of revenue. Revenues resulting from other sources of revenue mainly include revenues from energy trading transactions such as oil and gas and lease contracts, which are immaterial in terms of amount.

## (2) Information about Geographical Areas

The breakdown of consolidated revenues by geographical area were as follows:

	Millions of Yen		Millions of U.S. Dollars
	2025	2024	2025
Japan	¥ 11,256,423	¥ 10,652,574	\$ 75,284
United States	938,632	915,159	6,278
Singapore	923,332	914,222	6,175
United Kingdom	357,247	319,957	2,389
China	349,495	325,350	2,338
Others	899,105	902,648	6,013
Consolidated Total	¥ 14,724,234	¥ 14,029,910	\$ 98,477

The breakdown of the carrying amounts of the Company's non-current assets (excluding financial instruments, deferred tax assets, post-employment benefit assets, and rights arising from insurance contracts) by geographical area were as follows:

	Millions of Yen		Millions of U.S. Dollars
	2025	2024	2025
Japan	¥ 2,565,998	¥ 2,378,040	\$ 17,161
United Kingdom	221,340	206,410	1,480
United States	205,418	215,983	1,374
Australia	202,288	204,054	1,353
Singapore	169,505	155,288	1,134
Others	190,629	191,631	1,275
Consolidated Total	¥ 3,555,178	¥ 3,351,406	\$ 23,777

Notes: 1. Information about geographical areas above was grouped taking into consideration the actual conditions of transactions and placement of management resources of each business in the Company and its subsidiaries.

2. The information about products and services by segment is not available.

## 5. Business Combinations

Major business combination for the fiscal year ended March 31, 2025 was as follows:

### (Acquisition of DESCENTE LTD.)

On October 29, 2024, the Company acquired 41.48% of voting rights in DESCENTE LTD. (hereinafter "DESCENTE"), an equity-method associated company, through the issuing of a tender offer through BS Investment Corporation, the Company's subsidiary. These rights, added to its previously held equity interest, raised the Company's ownership of DESCENTE to 85.92%. As a result, DESCENTE became a subsidiary of the Company.

The shares were acquired for ¥136,335 million (US\$912 million), all of which was paid in cash. Through a series of procedures conducted after this business combination to make the Group the sole shareholder of DESCENTE, it was delisted on January 24, 2025, and became a wholly owned subsidiary of the Company. The shares under this procedure were acquired for ¥46,219 million (US\$309 million), all of which was paid in cash after the fiscal year ended March 31, 2025, bringing the total acquisition cost of the shares to ¥182,554 million (US\$1,221 million).

In the sports industry, fierce cross-border competition for market share is being waged among brand and apparel companies, and flexible as well as rapid actions are required for survival. To maximize DESCENTE's corporate value, we will enhance our management involvement in DESCENTE and further strengthen our collaboration. By fully utilizing our capabilities, we

will promote the reinforcement of coordination between brand management and production — leveraging our strong expertise in brand and apparel production operations — as well as the strengthening and expansion of our overseas business, and the creation of new trade channels, customer experiences, and businesses by harnessing the comprehensive strength of our group.

For this business combination, the fair value measurement of assets acquired and liabilities assumed has not yet been completed. The assets acquired and liabilities assumed at the acquisition date which were recorded at an estimable amount, are ¥356,694 million (US\$2,386 million) and ¥90,306 million (US\$604 million), respectively, breaking down mainly into Investments accounted for by the equity method, Property, plant and equipment, Intangible assets and Deferred tax liabilities. The fair value of previously held equity interests and the non-controlling interests are respectively ¥123,624 million (US\$827 million) and ¥33,945 million (US\$227 million). These amounts are subject to change as it is in the fair value measurement period.

Upon remeasuring its previously held equity interests at its acquisition date fair value, the Company recorded a gain of ¥49,290 million (US\$330 million) in Gains (losses) on investments.

The acquisition costs of ¥580 million (US\$4 million) were recorded in Selling, general and administrative expenses related to this business combination.

The following table presents operating performance of DESCENTE included in the Consolidated Statement of Comprehensive Income for the year ended March 31, 2025 from the acquisition date.

	Millions of Yen	Millions of U.S. Dollars
Total revenues	¥ 65,159	\$ 436
Net profit	4,630	31
Net profit attributable to ITOCHU	4,273	29

**(Pro forma information)**

The unaudited pro forma result of operation, as if the business combination involving DESCENTE had occurred on April 1, 2024, is not presented because the impact is immaterial.

Major business combination for the fiscal year ended March 31, 2024 was as follows:

**(Acquisition of DAIKEN CORPORATION)**

On October 10, 2023, the Company acquired 51.06% of voting rights in DAIKEN CORPORATION (hereinafter "DAIKEN"), an equity-method associated company, through the issuing of a tender offer through BP Investment Godo Kaisha, the Company's subsidiary. These rights, added to its previously held equity interest, raised the Company's ownership of DAIKEN to 87.43%. As a result, DAIKEN became a subsidiary of the Company.

The shares were acquired for ¥39,909 million, all of which was paid in cash. Through a series of procedures to make the Group the sole shareholder of DAIKEN, it was delisted on December 21, 2023, and became a wholly owned subsidiary of the Company.

The shares under this procedure were acquired for ¥9,907 million, all of which was paid in cash, bringing the total acquisition cost of the shares in this business combination to ¥49,816 million.

DAIKEN engages in a wide range of businesses such as the industrial materials business which deals with materials utilized in construction, the building materials business which deals with flooring, doors, storages and so on, and the engineering business which mainly deals with interior construction works.

In an environment where the domestic market is forecasted to shrink due to the decline in housing starts, by strengthening the profitability of the domestic housing business and strengthening and expanding the domestic non-housing business and overseas business, mainly in North America, we aim to further boost value across the entire Group, through further solidification of the partnership with DAIKEN.

The following table summarizes the consideration paid, previously held equity interests, assets acquired and liabilities assumed, as measured at fair value, as well as non-controlling interests assumed, at the acquisition date.

	Millions of Yen
Fair value of consideration paid (Note)	¥ 49,816
Fair value of previously held equity interests	44,433
Non-controlling interests	3,107
<b>Total</b>	<b>97,356</b>
Fair value of assets acquired and liabilities assumed	
Cash and cash equivalents	13,636
Trade receivables	50,744
Inventories	35,335
Other current assets	8,721
Property, plant and equipment	28,423
Intangible assets	13,755
Other non-current assets	34,607
Trade payables	(29,672)
Short-term debentures and borrowings	(24,446)
Other current liabilities	(33,766)
Long-term debentures and borrowings	(5,029)
Other non-current liabilities	(7,182)
<b>Net assets</b>	<b>85,126</b>
Goodwill	12,230
<b>Total</b>	<b>97,356</b>

Note: All consideration was paid in cash.

The goodwill acquired was recognized in consideration of the excess earning power that is expected to result from future business development that utilizes the complementary relationships between the Group and the acquired businesses and included in the General Products & Realty operating segment. This goodwill is not deductible for tax purposes.

The fair value of the assets acquired and liabilities assumed was calculated based on the comprehensive assessment of the financial and asset conditions that were carefully examined

through third-party due diligence conducted at the time of acquisition.

Upon remeasuring its previously held equity interests at its acquisition date fair value, the Company recorded a gain of ¥1,901 million in Gains (losses) on investments.

The acquisition costs of ¥375 million were recorded in Selling, general and administrative expenses related to this business combination.

The following table presents operating performance of DAIKEN included in the Consolidated Statement of Comprehensive Income for the year ended March 31, 2024 from the acquisition date.

	Millions of Yen
Total revenues	<b>¥ 105,595</b>
Net profit	<b>4,680</b>
Net profit attributable to ITOCHU	<b>4,647</b>

## 6. Trade and Other Receivables

The breakdown of trade receivables as of March 31, 2025 and 2024 were as follows:

	Millions of Yen		Millions of U.S. Dollars
	2025	2024	2025
Notes receivable	<b>¥ 148,368</b>	¥ 171,900	<b>\$ 992</b>
Trade accounts receivable	<b>2,391,536</b>	2,332,446	<b>15,995</b>
Service fees receivable	<b>316,797</b>	345,873	<b>2,119</b>
Allowance for doubtful accounts (current)	<b>(21,240)</b>	(19,107)	<b>(142)</b>
Total	<b>¥ 2,835,461</b>	¥ 2,831,112	<b>\$ 18,964</b>

The breakdown of other current receivables as of March 31, 2025 and 2024 were as follows:

	Millions of Yen		Millions of U.S. Dollars
	2025	2024	2025
Short-term loans receivable	<b>¥ 90,786</b>	¥ 73,415	<b>\$ 607</b>
Other accounts receivable	<b>35,856</b>	39,833	<b>240</b>
Deposit to customer	<b>58,590</b>	79,854	<b>392</b>
Allowance for doubtful accounts (current)	<b>(6,620)</b>	(6,255)	<b>(45)</b>
Others	<b>62,323</b>	87,466	<b>417</b>
Total	<b>¥ 240,935</b>	¥ 274,313	<b>\$ 1,611</b>

The breakdown of non-current receivables as of March 31, 2025 and 2024 were as follows:

	Millions of Yen		Millions of U.S. Dollars
	2025	2024	2025
Long-term loans receivable	<b>¥ 891,624</b>	¥ 897,521	<b>\$ 5,963</b>
Allowance for doubtful accounts (non-current)	<b>(33,868)</b>	(36,132)	<b>(226)</b>
Others	<b>34,672</b>	37,843	<b>232</b>
Total	<b>¥ 892,428</b>	¥ 899,232	<b>\$ 5,969</b>

## 7. Inventories

The breakdown of Inventories as of March 31, 2025 and 2024 were as follows:

	Millions of Yen		Millions of U.S. Dollars
	2025	2024	2025
Merchandise	¥ 1,061,419	¥ 957,451	\$ 7,099
Finished goods	128,359	126,537	858
Real estate for sale	153,639	160,385	1,028
Raw materials and supplies	88,435	83,303	591
Work in progress	50,485	54,488	338
Total	¥ 1,482,337	¥ 1,382,164	\$ 9,914

The write-downs of inventories to net realizable value were ¥9,309 million (US\$62 million) and ¥9,556 million as of March 31, 2025 and 2024, respectively. The write-down is included in Cost of sale of goods in the Consolidated Statement of Comprehensive Income.

## 8. Property, Plant and Equipment

The cost, accumulated depreciation and accumulated impairment losses, and carrying amount of property, plant and equipment as of March 31, 2025 and 2024 were as follows:

	Millions of Yen							Total
	Land	Buildings and structures	Machinery and vehicles	Fixtures, fittings, and office equipment	Mineral rights	Construction in progress	Others	
Balance as of March 31, 2025								
Cost	¥ 573,898	¥ 2,541,853	¥ 1,007,845	¥ 425,825	¥ 176,218	¥ 60,715	¥ 71,681	¥ 4,858,035
Accumulated depreciation and accumulated impairment losses	(195,863)	(1,395,551)	(604,173)	(300,520)	(90,669)	(1,289)	(38,572)	(2,626,637)
Carrying amount	378,035	1,146,302	403,672	125,305	85,549	59,426	33,109	2,231,398

	Millions of Yen							Total
	Land	Buildings and structures	Machinery and vehicles	Fixtures, fittings, and office equipment	Mineral rights	Construction in progress	Others	
Balance as of March 31, 2024								
Cost	¥ 523,576	¥ 2,309,758	¥ 949,799	¥ 389,261	¥ 180,543	¥ 55,773	¥ 54,595	¥ 4,463,305
Accumulated depreciation and accumulated impairment losses	(168,283)	(1,238,735)	(560,596)	(265,830)	(90,356)	(951)	(27,938)	(2,352,689)
Carrying amount	355,293	1,071,023	389,203	123,431	90,187	54,822	26,657	2,110,616

	Millions of U.S. Dollars							Total
	Land	Buildings and structures	Machinery and vehicles	Fixtures, fittings, and office equipment	Mineral rights	Construction in progress	Others	
Balance as of March 31, 2025								
Cost	\$ 3,838	\$ 17,000	\$ 6,741	\$ 2,848	\$ 1,178	\$ 407	\$ 479	\$ 32,491
Accumulated depreciation and accumulated impairment losses	(1,310)	(9,333)	(4,041)	(2,010)	(606)	(9)	(258)	(17,567)
Carrying amount	2,528	7,667	2,700	838	572	398	221	14,924

The changes in the carrying amount of property, plant and equipment for the fiscal years ended March 31, 2025 and 2024 were as follows:

Millions of Yen								
	Land	Buildings and structures	Machinery and vehicles	Fixtures, fittings, and office equipment	Mineral rights	Construction in progress	Others	Total
Balance as of April 1, 2024	¥355,293	¥1,071,023	¥389,203	¥123,431	¥90,187	¥54,822	¥26,657	¥2,110,616
Acquisitions through business combinations	19,300	36,215	1,113	2,212	—	915	62	59,817
Individual acquisitions	19,617	148,077	86,681	41,176	—	70,500	11,572	377,623
Disposals and decreases through divestitures	(4,366)	(34,358)	(31,903)	(2,587)	—	(1,712)	(179)	(75,105)
Depreciation	(33,228)	(208,551)	(72,912)	(41,468)	(3,337)	—	(12,243)	(371,739)
Impairment losses recognized in profit or loss	(655)	(7,203)	(2,898)	(1,379)	—	(429)	(29)	(12,593)
Effect of foreign currency exchange differences	(2,022)	(544)	(2,236)	1,972	(1,306)	(1,105)	(1,009)	(6,250)
Others	24,096	141,643	36,624	1,948	5	(63,565)	8,278	149,029
Balance as of March 31, 2025	¥378,035	¥1,146,302	¥403,672	¥125,305	¥85,549	¥59,426	¥33,109	¥2,231,398

Millions of Yen								
	Land	Buildings and structures	Machinery and vehicles	Fixtures, fittings, and office equipment	Mineral rights	Construction in progress	Others	Total
Balance as of April 1, 2023	¥341,078	¥1,016,230	¥388,551	¥103,194	¥82,640	¥45,749	¥21,043	¥1,998,485
Acquisitions through business combinations	6,663	12,202	13,067	477	—	1,507	97	34,013
Individual acquisitions	10,303	102,968	51,238	56,200	—	48,623	9,143	278,475
Disposals and decreases through divestitures	(5,006)	(14,147)	(45,180)	(2,065)	—	(623)	(634)	(67,655)
Depreciation	(33,757)	(200,692)	(64,290)	(37,750)	(3,136)	—	(7,060)	(346,685)
Impairment losses recognized in profit or loss	(953)	(9,291)	(1,622)	(1,254)	—	(3)	(2)	(13,125)
Effect of foreign currency exchange differences	3,569	27,147	25,268	1,502	10,679	3,674	2,081	73,920
Others	33,396	136,606	22,171	3,127	4	(44,105)	1,989	153,188
Balance as of March 31, 2024	¥355,293	¥1,071,023	¥389,203	¥123,431	¥90,187	¥54,822	¥26,657	¥2,110,616

Millions of U.S. Dollars								
	Land	Buildings and structures	Machinery and vehicles	Fixtures, fittings, and office equipment	Mineral rights	Construction in progress	Others	Total
Balance as of April 1, 2024	\$ 2,376	\$ 7,163	\$ 2,603	\$ 826	\$ 603	\$ 367	\$ 178	\$ 14,116
Acquisitions through business combinations	129	242	8	15	—	6	0	400
Individual acquisitions	131	991	580	275	—	472	77	2,526
Disposals and decreases through divestitures	(29)	(230)	(213)	(17)	—	(12)	(1)	(502)
Depreciation	(222)	(1,395)	(488)	(278)	(22)	—	(81)	(2,486)
Impairment losses recognized in profit or loss	(4)	(48)	(20)	(9)	—	(3)	0	(84)
Effect of foreign currency exchange differences	(14)	(3)	(15)	13	(9)	(7)	(7)	(42)
Others	161	947	245	13	0	(425)	55	996
Balance as of March 31, 2025	\$ 2,528	\$ 7,667	\$ 2,700	\$ 838	\$ 572	\$ 398	\$ 221	\$ 14,924

Depreciation of property, plant and equipment is recognized in Cost of sale of goods, Cost of rendering of services and royalties, and Selling, general and administrative expenses in the Consolidated Statement of Comprehensive Income.

The amount of the impairment losses during the fiscal year ended March 31, 2025 and 2024 were ¥12,593 million (US\$84 million) and ¥13,125 million, respectively.

The impairment losses were recognized in Gains (losses) on property, plant, equipment and intangible assets in the Consolidated Statement of Comprehensive Income.

The recoverable amounts used in the impairment tests for property, plant and equipment are calculated based on the higher of the value in use or fair value less costs to sell with the support of an independent expert. The recoverable amount, in principle, is calculated based on the value in use with the support of an independent expert. The value in use is calculated by discounting the estimated amount of future cash flows based on the business plans approved by the Board of Directors. In principle, the business plans are limited to five years and are formulated in a manner that reflects the past results and are consistent with external

information. The growth rate is determined by consideration of the long-term average growth rate of markets or countries to which the cash-generating unit belongs. The discount rate is determined

considering such factors as the weighted average cost of capital for each cash generating unit (pre-tax, approximately 4–12%).

## 9. Investment Property

The cost, accumulated depreciation and accumulated impairment losses, and carrying amount of investment property as of March 31, 2025 and 2024 were as follows:

	Millions of Yen
Balance as of March 31, 2025	
Cost	¥ 92,910
Accumulated depreciation and accumulated impairment losses	(53,673)
Carrying amount	39,237

	Millions of Yen
Balance as of March 31, 2024	
Cost	¥ 94,728
Accumulated depreciation and accumulated impairment losses	(52,259)
Carrying amount	42,469

	Millions of U.S. Dollars
Balance as of March 31, 2025	
Cost	\$ 621
Accumulated depreciation and accumulated impairment losses	(359)
Carrying amount	262

The changes in the carrying amount of investment property for the fiscal years ended March 31, 2025 and 2024 were as follows:

	Millions of Yen		Millions of U.S. Dollars
	2025	2024	2025
Beginning of the year	¥ 42,469	¥ 44,050	\$ 284
Acquisitions through business combinations	—	2,799	—
Individual acquisitions	7,172	4,415	48
Disposals and decreases through divestitures	(670)	(922)	(5)
Depreciation	(7,540)	(7,557)	(50)
Impairment losses recognized in profit or loss	(254)	(423)	(2)
Effect of foreign currency exchange differences	(71)	473	(1)
Transfers to and from property, plant and equipment	(335)	(1,221)	(2)
Others	(1,534)	855	(10)
End of the year	¥ 39,237	¥ 42,469	\$ 262

Fair values of investment property as of March 31, 2025 and 2024 were as follows:

	Millions of Yen		Millions of U.S. Dollars
	2025	2024	2025
Fair Value	¥ 41,688	¥ 43,705	\$ 279

Fair values of investment property are mainly measured by the discounted cash flow method, conducted by independent real estate appraisers, and are classified as Level 3 under IFRS 13 "Fair Value Measurement."

Rental income from investment property for the fiscal years ended March 31, 2025 and 2024 were ¥22,332 million (US\$149 million) and ¥22,216 million, respectively, and were reported in

Revenues in the Consolidated Statement of Comprehensive Income. Expenses directly attributable to generating rental income for the fiscal years ended March 31, 2025 and 2024 were ¥17,680 million (US\$118 million) and ¥17,685 million, respectively, and were included mainly in Cost in the Consolidated Statements of Comprehensive Income.

## 10. Pledged Assets

The following assets were pledged as collateral as of March 31, 2025 and 2024:

	Millions of Yen		Millions of U.S. Dollars
	2025	2024	2025
Cash and cash equivalents, and Time deposits	¥ 26	¥ 604	\$ 0
Trade receivables and others	8,428	8,202	57
Inventories	60,143	61,457	402
Investments and Non-current receivables	232,980	235,063	1,558
Property, plant and equipment, and others	5,641	4,969	38
<b>Total</b>	<b>¥ 307,218</b>	<b>¥ 310,295</b>	<b>\$ 2,055</b>

Collateral was pledged to secure the following obligations as of March 31, 2025 and 2024:

	Millions of Yen		Millions of U.S. Dollars
	2025	2024	2025
Short-term borrowings (Note)	¥ 1,401	¥ 1,566	\$ 10
Trade payables and others	55,668	56,537	372
Long-term borrowings	2,297	1,711	15
Lease liabilities (short-term and long-term)	124,408	124,204	832
<b>Total</b>	<b>¥ 183,774</b>	<b>¥ 184,018</b>	<b>\$ 1,229</b>

Note: Short-term borrowings as of March 31, 2025 and 2024 included the current portion of Long-term borrowings of ¥320 million (US\$2 million) and ¥327 million, respectively.

In addition, merchandise imported and/or sales proceeds resulting from sales of such merchandise are pledged as collateral to banks through trust receipts issued under acceptances of import bills included in Trade payables. However, it is not practicable to determine the total amount of assets covered by outstanding trust receipts due to the large volume of import transactions.

The Company has borrowings under certain provisions of loan agreements with lenders which customarily specify that collateral

and/or a guarantor are to be provided upon the request of the lenders, and the lenders may treat any collateral, whether pledged for specific loans or otherwise, as collateral for present and future debt. With respect to most bank borrowings, banks have the rights to offset deposits against any matured debt (including debt arising out of contingent obligations) or debt which has become due before maturity by default.

## 11. Goodwill and Intangible Assets

### (1) Goodwill

The cost, accumulated impairment losses, and carrying amount of goodwill as of March 31, 2025 and 2024 were as follows:

	Millions of Yen									
	Textile	Machinery	Metals & Minerals	Energy & Chemicals	Food	General Products & Realty	ICT & Financial Business	The 8th	Others, Adjustments & Eliminations	Total
Balance as of March 31, 2025										
Cost	¥ 39,573	¥ 18,413	¥ —	¥ 3,497	¥ 82,973	¥ 117,431	¥ 64,730	¥ 221,009	¥ 2,278	¥ 549,904
Accumulated impairment losses	(12,058)	(12,321)	—	(2,431)	(44,680)	(50,517)	(14,133)	(6,147)	(2,278)	(144,565)
Carrying amount	27,515	6,092	—	1,066	38,293	66,914	50,597	214,862	—	405,339

	Millions of Yen									
	Textile	Machinery	Metals & Minerals	Energy & Chemicals	Food	General Products & Realty	ICT & Financial Business	The 8th	Others, Adjustments & Eliminations	Total
Balance as of March 31, 2024										
Cost	¥ 12,063	¥ 18,558	¥ —	¥ 3,718	¥ 83,593	¥ 116,096	¥ 65,174	¥ 221,431	¥ 2,306	¥ 522,939
Accumulated impairment losses	(9,444)	(12,398)	—	(119)	(44,639)	(49,863)	(14,145)	(6,147)	(2,306)	(139,061)
Carrying amount	2,619	6,160	—	3,599	38,954	66,233	51,029	215,284	—	383,878

	Millions of U.S. Dollars									
	Textile	Machinery	Metals & Minerals	Energy & Chemicals	Food	General Products & Realty	ICT & Financial Business	The 8th	Others, Adjustments & Eliminations	Total
Balance as of March 31, 2025										
Cost	\$ 265	\$ 123	\$ —	\$ 23	\$ 555	\$ 786	\$ 433	\$ 1,478	\$ 15	\$ 3,678
Accumulated impairment losses	(81)	(82)	—	(16)	(299)	(338)	(95)	(41)	(15)	(967)
Carrying amount	184	41	—	7	256	448	338	1,437	—	2,711

The changes in the carrying amount of goodwill for the fiscal years ended March 31, 2025 and 2024 were as follows:

	Millions of Yen									
	Textile	Machinery	Metals & Minerals	Energy & Chemicals	Food	General Products & Realty	ICT & Financial Business	The 8th	Others, Adjustments & Eliminations	Total
Balance as of April 1, 2024	¥ 2,619	¥ 6,160	¥ —	¥ 3,599	¥ 38,954	¥ 66,233	¥ 51,029	¥ 215,284	¥ —	¥ 383,878
Acquisitions through business combinations	27,515	—	—	—	—	452	21	—	—	27,988
Decrease through divestitures	—	—	—	(58)	(66)	—	—	—	—	(124)
Impairment losses recognized in profit or loss	(2,619)	—	—	(2,482)	(646)	—	(576)	—	—	(6,323)
Effect of foreign currency exchange differences, and others	—	(68)	—	7	51	229	123	(422)	—	(80)
Balance as of March 31, 2025	¥ 27,515	¥ 6,092	¥ —	¥ 1,066	¥ 38,293	¥ 66,914	¥ 50,597	¥ 214,862	¥ —	¥ 405,339

Millions of Yen										
	Textile	Machinery	Metals & Minerals	Energy & Chemicals	Food	General Products & Realty	ICT & Financial Business	The 8th	Others, Adjustments & Eliminations	Total
Balance as of April 1, 2023	¥ 2,787	¥ 7,797	¥ —	¥ 3,882	¥ 38,581	¥ 47,646	¥ 49,573	¥ 216,393	¥ —	¥ 366,659
Acquisitions through business combinations	—	—	—	—	—	12,230	—	—	—	12,230
Decrease through divestitures	—	—	—	—	—	—	—	(557)	—	(557)
Impairment losses recognized in profit or loss	—	—	—	—	—	—	(1,550)	(9)	—	(1,559)
Effect of foreign currency exchange differences, and others	(168)	(1,637)	—	(283)	373	6,357	3,006	(543)	—	7,105
Balance as of March 31, 2024	¥ 2,619	¥ 6,160	¥ —	¥ 3,599	¥ 38,954	¥ 66,233	¥ 51,029	¥ 215,284	¥ —	¥ 383,878

Millions of U.S. Dollars										
	Textile	Machinery	Metals & Minerals	Energy & Chemicals	Food	General Products & Realty	ICT & Financial Business	The 8th	Others, Adjustments & Eliminations	Total
Balance as of April 1, 2024	\$ 18	\$ 41	\$ —	\$ 24	\$ 260	\$ 443	\$ 341	\$ 1,440	\$ —	\$ 2,567
Acquisitions through business combinations	184	—	—	—	—	3	0	—	—	187
Decrease through divestitures	—	—	—	(0)	(1)	—	—	—	—	(1)
Impairment losses recognized in profit or loss	(18)	—	—	(17)	(3)	—	(4)	—	—	(42)
Effect of foreign currency exchange differences, and others	—	(0)	—	0	0	2	1	(3)	—	(0)
Balance as of March 31, 2025	\$ 184	\$ 41	\$ —	\$ 7	\$ 256	\$ 448	\$ 338	\$ 1,437	\$ —	\$ 2,711

The goodwill balance as of March 31, 2025 included ¥214,862 million (US\$1,437 million) recognized as a result of the conversion of FamilyMart Co., Ltd. into a subsidiary of The 8th segment, ¥35,404 million (US\$237 million) recognized as a result of the acquisition of the Kwik-Fit Group of European Tyre Enterprise Limited of General Products & Realty segment, and ¥27,515 million (US\$184 million) recognized as a result of the conversion of DESCENTE LTD. into a subsidiary of Textile segment.

The goodwill balance as of March 31, 2024 included ¥215,284 million recognized as a result of the conversion of FamilyMart Co., Ltd. into a subsidiary of The 8th segment, and ¥34,929 million recognized as a result of the acquisition of the Kwik-Fit Group of European Tyre Enterprise Limited of General Products & Realty segment.

The amount of acquisitions through business combinations during the fiscal year ended March 31, 2025 is mainly due to the conversion of DESCENTE LTD. into a subsidiary from an investment accounted for by the equity method.

The amount of acquisitions through business combinations during the fiscal year ended March 31, 2024 is due to the conversion of DAIKEN CORPORATION into a subsidiary from an investment accounted for by the equity method.

As a result of impairment tests for goodwill, the amount of the impairment losses for the fiscal year ended March 31, 2025 was ¥6,323 million (US\$42 million).

Regarding the goodwill balance in Energy & Chemicals segment resulting from the acquisition of a North American synthetic resin-related company, as a result of comprehensively revising the business plan in response to the non-achievement of its target due to the deterioration in profitability resulting from the increase in logistics costs and lower sales volume, etc., an impairment loss of ¥2,482 million (US\$17 million) was recognized.

As a result of impairment tests for goodwill, the amount of the impairment losses for the fiscal year ended March 31, 2024 was ¥1,559 million.

The impairment losses were recognized in Gains (losses) on property, plant, equipment and intangible assets in the Consolidated Statement of Comprehensive Income.

The recoverable amounts used in impairment tests for goodwill are based on the value in use calculated with the support of independent appraisers. The value in use is calculated by

discounting the estimated amount of future cash flows based on the business plans approved by the Board of Directors. In principle, business plans are limited to five years and are formulated in a manner that reflects past results and are consistent with external information. The growth rate is determined by consideration of the long-term average growth rate of markets or countries to which the cash-generating unit belongs. The discount rate is determined considering such factors as the weighted average cost of capital for each cash-generating unit (domestic: pre-tax, approximately 6–9%, overseas: pre-tax, approximately 10–20%).

The main amount of goodwill is allocated to cash-generating units that compose the businesses of FamilyMart Co., Ltd., as a result of the conversion of FamilyMart Co., Ltd. to a subsidiary. For the impairment test of this goodwill, the assumptions that have the greatest impact on the calculation of the value in use are the assumptions of maintaining the number of stores and increasing trading income through raising daily sales. These assumptions reflect past results, industry trends and the expected effect of improvement measures on store profitability. The business plan for the impairment test covers a period of three years. Despite the continued rise in various costs due to changes in the external environment such as inflation, the daily sales for this fiscal year exceeded that of the previous year by enhancement of product appeal and strengthening of sales promotion. For the impairment test conducted in the fiscal year ended March 31, 2025, while maintaining the number of stores from the fiscal year ending March 31, 2026 through the fiscal year ending March 31, 2028, despite the pressure of rising costs, we expect a moderate increase in daily sales due to the enhancement of product appeal, strengthening of sales promotion, and expanding the sales floor area of existing stores. The growth rate of future cash flows beyond the target period of the business plan, after the fiscal year ending March 31, 2029, is taken to be 0.5%. These growth rates are calculated by considering the long-term growth rate of the markets and countries to which the cash-generating unit belongs. In the event that the assumed numbers of the stores were significantly decreased, the assumed increase in the percentage of daily sales were to be revised significantly downward, or the discount rate were to be revised significantly upward, the value in use could fall below the carrying amount.

## (2) Intangible Assets

The cost, accumulated amortization and accumulated impairment losses, and carrying amount of intangible assets as of March 31, 2025 and 2024 were as follows:

	Millions of Yen			
	Trademarks	Software	Others	Total
Balance as of March 31, 2025				
Cost	¥ 642,019	¥ 313,518	¥ 360,300	¥ 1,315,837
Accumulated amortization and accumulated impairment losses	(149,029)	(180,477)	(182,282)	(511,788)
Carrying amount	492,990	133,041	178,018	804,049

	Millions of Yen			
	Trademarks	Software	Others	Total
Balance as of March 31, 2024				
Cost	¥ 574,164	¥ 271,761	¥ 362,397	¥ 1,208,322
Accumulated amortization and accumulated impairment losses	(131,818)	(161,461)	(170,615)	(463,894)
Carrying amount	442,346	110,300	191,782	744,428

	Millions of U.S. Dollars			
	Trademarks	Software	Others	Total
Balance as of March 31, 2025				
Cost	\$ 4,294	\$ 2,097	\$ 2,410	\$ 8,801
Accumulated amortization and accumulated impairment losses	(997)	(1,207)	(1,219)	(3,423)
Carrying amount	3,297	890	1,191	5,378

The changes in the carrying amount of intangible assets for the fiscal years ended March 31, 2025 and 2024 were as follows:

	Millions of Yen			
	Trademarks	Software	Others	Total
Balance as of April 1, 2024	¥ 442,346	¥ 110,300	¥ 191,782	¥ 744,428
Acquisitions through business combinations	65,909	532	10,713	77,154
Individual acquisitions	3,137	41,234	9,590	53,961
Disposals	(907)	(519)	(624)	(2,050)
Decrease through divestitures	—	(85)	(327)	(412)
Amortization expenses	(14,532)	(30,015)	(13,040)	(57,587)
Impairment losses recognized in profit or loss	(3,063)	(445)	(6,138)	(9,646)
Effect of foreign currency exchange differences, and others	100	12,039	(13,938)	(1,799)
Balance as of March 31, 2025	¥ 492,990	¥ 133,041	¥ 178,018	¥ 804,049

	Millions of Yen			
	Trademarks	Software	Others	Total
Balance as of April 1, 2023	¥ 440,588	¥ 88,462	¥ 183,544	¥ 712,594
Acquisitions through business combinations	27	1,751	13,520	15,298
Individual acquisitions	253	40,101	14,419	54,773
Disposals	(5)	(2,213)	(2,281)	(4,499)
Decrease through divestitures	—	(240)	(11)	(251)
Amortization expenses	(13,776)	(25,977)	(12,370)	(52,123)
Impairment losses recognized in profit or loss	(8)	(840)	(901)	(1,749)
Effect of foreign currency exchange differences, and others	15,267	9,256	(4,138)	20,385
Balance as of March 31, 2024	¥ 442,346	¥ 110,300	¥ 191,782	¥ 744,428

	Millions of U.S. Dollars			
	Trademarks	Software	Others	Total
Balance as of April 1, 2024	\$ 2,958	\$ 738	\$ 1,283	\$ 4,979
Acquisitions through business combinations	441	4	71	516
Individual acquisitions	21	276	64	361
Disposals	(6)	(3)	(4)	(13)
Decrease through divestitures	—	(1)	(2)	(3)
Amortization expenses	(97)	(201)	(87)	(385)
Impairment losses recognized in profit or loss	(21)	(3)	(41)	(65)
Effect of foreign currency exchange differences, and others	1	80	(93)	(12)
Balance as of March 31, 2025	\$ 3,297	\$ 890	\$ 1,191	\$ 5,378

Amortization expenses for intangible assets are recognized in Cost of sale of goods, Cost of rendering of services and royalties and Selling, general and administrative expenses in the Consolidated Statement of Comprehensive Income.

The amount of acquisitions through business combinations during the fiscal year ended March 31, 2025 is mainly due to the conversion of DESCENTE LTD. into a subsidiary from an investment accounted for by the equity method.

The amount of impairment losses for the fiscal year ended March 31, 2025 was ¥9,646 million (US\$65 million).

Regarding trademarks and customer relationships in a North American synthetic resin-related company, as a result of comprehensively revising the business plan in response to the non-achievement of its target due to the deterioration in profitability resulting from the increase in logistics costs and lower sales volume, etc., an impairment loss of ¥7,119 million (US\$48 million) was recognized.

The amount of impairment losses for the fiscal year ended March 31, 2024 was ¥1,749 million.

The impairment losses were recognized in Gains (losses) on property, plant, equipment and intangible assets in the Consolidated Statement of Comprehensive Income.

The carrying amount of Trademarks as of March 31, 2025 included ¥268,639 million (US\$1,797 million) of trademarks in FamilyMart Co., Ltd., and ¥64,080 million (US\$429 million) of trademarks in DESCENTE LTD. The carrying amount of Others included ¥97,106 million (US\$649 million) of customer relationships in FamilyMart Co., Ltd.

The carrying amount of Trademarks as of March 31, 2024 included ¥278,776 million of trademarks in FamilyMart Co., Ltd. The carrying amount of Others included ¥104,715 million of customer relationships in FamilyMart Co., Ltd., ¥11,773 million of customer relationships in DAIKEN CORPORATION, ¥11,273 million of

customer relationships in Pacific Woodtech Corporation, and ¥10,558 million of customer relationships in ITOCHU Building Products Holdings Inc.

The carrying amounts of intangible assets with indefinite useful lives as of March 31, 2025 and 2024 were ¥112,077 million (US \$750 million) and ¥115,370 million, respectively. The balance of intangible assets with indefinite useful lives as of March 31, 2025 included ¥53,618 million (US\$359 million) of trademarks in European Tyre Enterprise Limited, and ¥52,562 million (US\$352 million) of trademarks in Dole. The balance of intangible assets with indefinite useful lives as of March 31, 2024 included ¥53,216 million of trademarks in Dole, and ¥52,899 million of trademarks in European Tyre Enterprise Limited. The fluctuation in the balance of trademarks in European Tyre Enterprise Limited and Dole is mainly due to foreign currency exchange differences. These trademarks were mainly acquired through business combinations and will continue to exist as long as the businesses that use them continue to operate. Accordingly, the Company considers them to have indefinite useful lives.

The recoverable amounts used in impairment tests for intangible assets are based on the value in use calculated with the support of independent appraisers. The value in use is calculated by discounting the estimated amount of future cash flows based on the business plans approved by the Board of Directors. In principle, business plans are limited to five years and are formulated in a manner that reflects past results and are consistent with external information. The growth rate is determined with reference to the long-term average growth rate of the markets or countries to which the cash-generating unit belongs. The discount rate is determined with reference to such factors as the weighted average cost of capital for each cash-generating unit (domestic: pre-tax, approximately 6–11%, overseas: pre-tax, approximately 9–20%).

## 12. Securities and Other Investments

Securities included in Other current financial assets, and Other investments in the Consolidated Statement of Financial Position were as follows:

	Millions of Yen		Millions of U.S. Dollars
	2025	2024	2025
Securities:			
FVTPL financial assets	¥ 5,147	¥ 6,385	\$ 34
Amortized cost (Note)	51	74	0
Total	¥ 5,198	¥ 6,459	\$ 34
Other Investments:			
FVTPL financial assets	118,997	85,508	796
FVTOCI financial assets	1,032,332	1,106,564	6,904
Amortized cost (Note)	4,895	2,034	33
Total	¥ 1,156,224	¥ 1,194,106	\$ 7,733

Note: Of the securities included in Other current financial assets and Other investments, financial assets measured at amortized cost are primarily public and corporate bonds for which the fair values approximate their carrying amounts.

The breakdown of the above FVTOCI financial assets into marketable and non-marketable equity securities were as follows:

	Millions of Yen		Millions of U.S. Dollars
	2025	2024	2025
Marketable equity securities	¥ 590,997	¥ 671,574	\$ 3,952
Non-marketable equity securities	441,335	434,990	2,952
Total	¥ 1,032,332	¥ 1,106,564	\$ 6,904

The Non-marketable equity securities mainly consisted of investments in Taipei Financial Center Corp. and resource sectors, such as metal and mineral resources, petroleum, and natural gas. The total fair value of the investments in such resource sectors as of March 31, 2025 and 2024 were ¥224,480 million (US\$1,501

million) and ¥247,302 million, respectively. These investments included BHP Iron Ore (Jimblebar) Pty Ltd and QatarEnergy LNG S(1).

The main marketable equity securities that the Company and its subsidiaries owned as FVTOCI financial assets as of March 31, 2025 and 2024 were as follows:

March 31, 2025

Stock	Millions of Yen	Millions of U.S. Dollars
Pan Pacific International Holdings Corporation	¥ 131,502	\$ 879
ISUZU MOTORS LIMITED	106,750	714
NISSIN FOODS HOLDINGS CO., LTD.	49,890	334
Nishimatsu Construction Co., Ltd.	37,005	247
Seven & i Holdings Co., Ltd.	21,675	145
Internet Initiative Japan Inc.	20,293	136
Orient Corporation	14,319	96
eGuarantee, Inc.	11,140	75
Advance Residence Investment Corporation	10,074	67
Oriental Shiraishi Corporation	8,462	57
SIGMAXYZ Holdings Inc.	7,683	51
Seibu Holdings Inc.	7,107	48
Showa Sangyo Co., Ltd.	6,492	43
Mazda Motor Corporation	5,701	38
Mizuho Financial Group, Inc.	5,701	38

March 31, 2024

Stock	Millions of Yen
Pan Pacific International Holdings Corporation	¥ 116,527
ISUZU MOTORS LIMITED	108,788
CSN Mineração S.A.	81,246
NISSIN FOODS HOLDINGS CO., LTD.	68,634
Internet Initiative Japan Inc.	22,143
Seven & i Holdings Co., Ltd.	22,069
Nishimatsu Construction Co., Ltd.	21,085
Advance Residence Investment Corporation	11,757
eGuarantee, Inc.	11,356
Mazda Motor Corporation	10,623
Showa Sangyo Co., Ltd.	8,890
Oriental Shiraishi Corporation	8,097
SIGMAXYZ Holdings Inc.	7,171
NIPPON CORPORATION	5,460
Seibu Holdings Inc.	5,131

FVTOCI financial assets which the Company derecognized in the fiscal years ended March 31, 2025 and 2024 were as follows:

Millions of Yen						Millions of U.S. Dollars		
2025			2024			2025		
Fair value at date of sale	Cumulative gains (losses)	Dividends	Fair value at date of sale	Cumulative gains (losses)	Dividends	Fair value at date of sale	Cumulative gains (losses)	Dividends
<b>¥128,395</b>	<b>¥49,392</b>	<b>¥9,353</b>	¥13,522	¥175	¥336	<b>\$859</b>	<b>\$330</b>	<b>\$63</b>

The amount of transfer from FVTOCI financial assets to Retained earnings for the fiscal years ended March 31, 2025 and 2024 due to derecognition of FVTOCI financial assets were ¥9,391 million (US \$63 million) (gain) and ¥403 million (loss), respectively.

The transfer was mainly due to the derecognition of FVTOCI financial assets caused by sale of equity securities as a result of reconsideration of business relationships and the change in classification of equity securities from FVTOCI financial assets to investments in subsidiaries or associates.

### 13. Associates and Joint Ventures

#### (1) The Total Carrying Amounts of Investments in Associates and Joint Ventures

For investments in associates and joint ventures, the total carrying amounts in the Consolidated Statement of Financial Position as of March 31, 2025 and 2024 were as follows:

	Millions of Yen		Millions of U.S. Dollars
	2025	2024	2025
Investment			
Associates	<b>¥ 2,097,512</b>	¥ 1,806,591	<b>\$ 14,028</b>
Joint ventures	<b>1,463,065</b>	1,351,929	<b>9,785</b>
Total	<b>¥ 3,560,577</b>	¥ 3,158,520	<b>\$ 23,813</b>

The differences between the carrying amounts of the investments in associates and joint ventures and equity interest in the underlying net assets of such associates and joint ventures were ¥579,112 million (US\$3,873 million) and ¥379,820 million as of March 31, 2025 and 2024, respectively, increased mainly due to the additional investment in CSN Mineração S.A., and the conversion of DESCENTE CHINA HOLDING LIMITED into an investment accounted for by the equity method resulting from the

conversion of DESCENTE LTD. into a subsidiary. The differences consist of certain fair value adjustments (net of tax) allocated to assets and liabilities recognized at the time of the investments in associates, and goodwill. The fair value adjustments are primarily attributed to intangible assets.

Certain associates and joint ventures raise funds through project financing and there are usage restrictions on deposits.

#### (2) The Share of Profit and Other Comprehensive Income of Associates and Joint Ventures

For investments in associates and joint ventures, the share of profit and other comprehensive income of associates and joint ventures in comprehensive income for the fiscal years ended March 31, 2025 and 2024 were as follows:

	Millions of Yen		Millions of U.S. Dollars
	2025	2024	2025
Associates			
Share of profit or loss	<b>¥ 156,334</b>	¥ 141,334	<b>\$ 1,046</b>
Share of other comprehensive income	<b>19,761</b>	66,925	<b>132</b>
Subtotal	<b>176,095</b>	208,259	<b>1,178</b>
Joint ventures			
Share of profit or loss	<b>192,963</b>	174,998	<b>1,290</b>
Share of other comprehensive income	<b>(45,035)</b>	(18,956)	<b>(301)</b>
Subtotal	<b>147,928</b>	156,042	<b>989</b>
Share of comprehensive income			
Total share of profit or loss of associates and joint ventures	<b>349,297</b>	316,332	<b>2,336</b>
Total share of other comprehensive income of associates and joint ventures	<b>(25,274)</b>	47,969	<b>(169)</b>
Total	<b>¥ 324,023</b>	¥ 364,301	<b>\$ 2,167</b>

For the fiscal year ended March 31, 2025, the Company recorded a gain of ¥44,004 million (US\$294 million) on the group reorganization of the Chinese business in FamilyMart Co., Ltd. in The 8th segment as Equity in earnings of associates and joint ventures.

In Investments accounted for by the equity method, the Company recognized impairment losses, which were included in Gains (losses) on investments in the Consolidated Statement of Comprehensive Income, of ¥123 million (US\$1 million) and ¥16,469 million for the fiscal years ended March 31, 2025 and 2024, respectively. For the fiscal year ended March 31, 2024, the Company calculated the recoverable amount of its investments accounted for by the equity method in Orient Corporation by comprehensively taking into account third-party valuations and stock prices, etc., due to the long-term decline in stock prices, and recorded an impairment loss of ¥15,161 million on its investments accounted for by the equity method in the company.

The recoverable amounts used in impairment tests for investments in associates and joint ventures are calculated as the higher of the fair value less costs to sell or the value in use by comprehensively considering the value in use calculated with the support of independent appraisers or stock prices. The value in use is calculated by discounting the estimated amount of future cash flows based on the business plans approved by the Board of Directors. In principle, business plans are limited to five years and are formulated in a manner that reflects past results and are consistent with external information. The growth rate is determined by consideration of the long-term average growth rate of the markets or countries to which the cash-generating unit belongs. The discount rate is determined considering such factors as the weighted average cost of capital for each cash-generating unit (approximately 6–15%).

### (3) The Balances of Receivables and Payables Involving Associates and Joint Ventures

For investments in associates and joint ventures, the balances of receivables and payables as of March 31, 2025 and 2024 were as follows:

	Millions of Yen		Millions of U.S. Dollars
	2025	2024	2025
Balance of receivables			
Associates	¥ 85,547	¥ 84,483	\$ 572
Joint ventures	717,608	722,657	4,800
Total	¥ 803,155	¥ 807,140	\$ 5,372
Balance of payables			
Associates	153,903	141,684	1,030
Joint ventures	4,369	3,686	29
Total	¥ 158,272	¥ 145,370	\$ 1,059

### (4) Total Revenues and Total Purchases from Associates and Joint Ventures

For investments in associates and joint ventures, total revenues and total purchases included in Cost for the fiscal years ended March 31, 2025 and 2024 were as follows:

	Millions of Yen		Millions of U.S. Dollars
	2025	2024	2025
Revenues			
Associates	¥ 103,163	¥ 106,906	\$ 690
Joint ventures	35,919	31,862	240
Total	¥ 139,082	¥ 138,768	\$ 930
Purchases			
Associates	455,036	471,066	3,043
Joint ventures	38,391	33,897	257
Total	¥ 493,427	¥ 504,963	\$ 3,300

### (5) Others

(Investments in associates and joint ventures with a reporting period end that differs from that of the Company)

The Consolidated Financial Statements include investments in associates and joint ventures with a reporting period end that differs from that of the Company because it is impracticable to unify the reporting period ends, due to reasons including the existence of a shareholder that has control over the associates and joint ventures for which the reporting period is different from that of the Company,

or the impossibility of doing so under the legal system of regions in which the associates and joint ventures are located. The difference between the end of the reporting period of these associates and joint ventures and the end of the reporting period of the Company does not exceed three months. Adjustments are made to reflect significant transactions or events that result from the difference in the reporting period ends. Major investments in such associates and joint ventures include CITIC Limited (reporting period ends in December).

(Financial information about the material joint ventures and associates)

Chia Tai Bright Investment Company Limited (CTB), a company in which ITOCHU and Charoen Pokphand Group Company Limited each invested 50%, owns 20% of ordinary shares in CITIC Limited and applies the equity method to CITIC Limited. The Company conducts the assessments of equity method investments in order to determine whether an impairment indicator exists and various factors such as expected future profitability, stock price, economic environment, and industry trends are considered in the assessment. In the fiscal year ended March 31, 2025, the Company determined that there was an indication of impairment due to the decline in the stock price and measured the recoverable amount based on future cash flows with the assistance of an independent

appraiser, taking into account future profitability based on the growth outlook of the Chinese economy and regulations, etc. As a result, the recoverable amount exceeded the carrying amount of the investments accounted for by the equity method, and therefore no impairment loss was recognized.

The difference between the consideration paid for CITIC Limited shares acquired by CTB and CTB's share of the carrying amounts of CITIC Limited's net assets at the time of share acquisition was appropriately allocated to CITIC Limited's assets and liabilities based on those fair values and the amount of the difference was RMB5,834 million (credit balance) as of March 31, 2025. In addition, CTB recognized an impairment loss of RMB17,291 million in the fiscal year ended March 31, 2019. The amounts above are not included in the summarized financial information below.

The summarized financial information of CITIC Limited based on the disclosed financial statements as of December 31, 2024 and 2023 were as follows:

	Millions of RMB	
	2024	2023
Total assets	<b>12,075,425</b>	11,330,920
Total liabilities	<b>10,652,411</b>	9,994,138
Total equity	<b>1,423,014</b>	1,336,782
Non-Controlling interests	<b>665,527</b>	633,604
Total equity after netting Non-Controlling interests	<b>757,487</b>	703,178

	Millions of RMB	
	2024	2023
Total revenues	<b>752,870</b>	680,832
Net profit	<b>107,755</b>	105,274
Total other comprehensive income for the year, net of tax	<b>10,348</b>	3,088
Total comprehensive income for the year	<b>118,103</b>	108,362

## 14. Trade and Other Payables

The breakdown of trade payables as of March 31, 2025 and 2024 were as follows:

	Millions of Yen		Millions of U.S. Dollars
	2025	2024	2025
Notes payable	<b>¥ 304,771</b>	¥ 294,860	<b>\$ 2,038</b>
Trade accounts payable	<b>1,739,691</b>	1,832,080	<b>11,635</b>
Other accounts payable	<b>217,987</b>	216,172	<b>1,458</b>
Total	<b>¥ 2,262,449</b>	¥ 2,343,112	<b>\$ 15,131</b>

The breakdown of other current payables as of March 31, 2025 and 2024 were as follows:

	Millions of Yen		Millions of U.S. Dollars
	2025	2024	2025
Other accounts payable	<b>¥ 76,450</b>	¥ 51,221	<b>\$ 511</b>
Deposit received	<b>203,280</b>	165,139	<b>1,360</b>
Total	<b>¥ 279,730</b>	¥ 216,360	<b>\$ 1,871</b>

## 15. Debentures and Borrowings

The breakdown of Short-term debentures and borrowings as of March 31, 2025 and 2024 were as follows:

	Millions of Yen		Millions of Yen		Millions of U.S. Dollars
	2025	Interest rate (%)	2024	Interest rate (%)	2025
Current loans from financial institutions	¥ 524,554	1.9%	¥ 407,786	2.0%	\$ 3,508
Commercial paper	41,000	0.6%	35,000	0.1%	274
Subtotal	565,554	—	442,786	—	3,782
Current portion of long-term debentures and borrowings	261,574	—	285,180	—	1,750
Total	¥ 827,128	—	¥ 727,966	—	\$ 5,532

Note: Interest rates represent the weighted average interest rates based on balances as of March 31, 2025 and 2024. The interest rates of the Current portion of long-term debentures and borrowings are included in the breakdown of Long-term debentures and borrowings below.

The breakdown of Long-term debentures and borrowings as of March 31, 2025 and 2024 were as follows:

	Millions of Yen		Millions of U.S. Dollars
	2025	2024	2025
<b>Borrowings</b>			
Secured			
Due 2024–2039, interest rate mainly 0.2%–2.5%	¥ 2,617	¥ 2,038	\$ 18
Unsecured			
Due 2024–2040, interest rate mainly 0.0%–8.3%	2,541,890	2,505,010	17,000
<b>Debentures</b>			
Unsecured bonds and notes			
Year of issuance, Coupon, Type of bond, Maturity			
Issued in 2013–2025, 0.0%–1.2% Yen Bonds due 2024–2034 (Including Commercial paper)	342,853	293,995	2,293
Issued in 2021, 1.6% U.S. Dollar Bonds due 2026	74,760	75,705	500
Issued in and after 2019, debentures and others issued by subsidiaries, maturing through 2029	39,825	44,833	266
Subtotal	3,001,945	2,921,581	20,077
Fair value hedge and discontinuation of hedge adjustment	(16,731)	(6,759)	(112)
Total	2,985,214	2,914,822	19,965
Less: Current portion of long-term debentures and borrowings	(261,574)	(285,180)	(1,749)
Long-term debentures and borrowings	¥ 2,723,640	¥ 2,629,642	\$ 18,216

## 16. Leases

### (1) Lessor

The Company and its subsidiaries lease real estate and certain other assets under operating leases.

The schedule of future lease payments receivable under operating leases as of March 31, 2025 and 2024 were as follows:

	Millions of Yen		Millions of U.S. Dollars
	2025	2024	2025
Within 1 year	¥ 6,163	¥ 6,311	\$ 41
More than 1 to 5 years	11,574	11,226	77
More than 5 years	4,872	4,661	33
Total	¥ 22,609	¥ 22,198	\$ 151

The Company and its subsidiaries lease real estate, commercial vehicles and aircraft, and certain other assets under finance leases. The schedule of gross investment in the lease and net investment in the lease as of March 31, 2025 and 2024 were as follows:

	Millions of Yen		Millions of U.S. Dollars
	2025	2024	2025
Within 1 year	¥ 28,609	¥ 21,352	\$ 191
More than 1 to 5 years	57,876	51,995	387
More than 5 years	15,959	16,853	107
Total	102,444	90,200	685
Less: Unearned finance income	(9,933)	(9,309)	(66)
Net investment in the lease	¥ 92,511	¥ 80,891	\$ 619

For the fiscal years ended March 31, 2025 and 2024, the finance income on the net investment in the lease were ¥2,769 million (US\$19 million) and ¥2,192 million, respectively.

### (2) Lessee

The Company and its subsidiaries lease real estate and certain other assets under leases.

The changes in the carrying amount of right-of-use assets (except for those included in Investment property) for the fiscal years ended March 31, 2025 and 2024 were as follows:

	Millions of Yen				
	Land	Buildings and structures	Machinery and vehicles	Fixtures, fittings, and office equipment	Total
Balance as of April 1, 2024	¥ 170,003	¥ 695,281	¥ 47,468	¥ 50,253	¥ 963,005
Individual acquisitions	12,188	75,592	22,224	18,040	128,044
Depreciation	(33,228)	(173,192)	(15,802)	(14,787)	(237,009)
Impairment losses (reversals) recognized in profit or loss	(369)	(4,054)	(126)	(483)	(5,032)
Others (Note)	21,838	132,428	(492)	515	154,289
Balance as of March 31, 2025	¥ 170,432	¥ 726,055	¥ 53,272	¥ 53,538	¥ 1,003,297

	Millions of Yen				
	Land	Buildings and structures	Machinery and vehicles	Fixtures, fittings, and office equipment	Total
Balance as of April 1, 2023	¥ 164,794	¥ 660,340	¥ 51,760	¥ 43,206	¥ 920,100
Individual acquisitions	5,337	56,208	18,752	21,845	102,142
Depreciation	(33,757)	(165,362)	(12,050)	(15,006)	(226,175)
Impairment losses (reversals) recognized in profit or loss	(753)	(6,530)	(123)	(684)	(8,090)
Others (Note)	34,382	150,625	(10,871)	892	175,028
Balance as of March 31, 2024	¥ 170,003	¥ 695,281	¥ 47,468	¥ 50,253	¥ 963,005

Millions of U.S. Dollars

	Land	Buildings and structures	Machinery and vehicles	Fixtures, fittings, and office equipment	Total
Balance as of April 1, 2024	\$ 1,137	\$ 4,650	\$ 317	\$ 336	\$ 6,440
Individual acquisitions	81	505	149	121	856
Depreciation	(222)	(1,158)	(106)	(99)	(1,585)
Impairment losses (reversals) recognized in profit or loss	(2)	(27)	(1)	(3)	(33)
Others (Note)	146	886	(3)	3	1,032
Balance as of March 31, 2025	\$ 1,140	\$ 4,856	\$ 356	\$ 358	\$ 6,710

Note: Amounts are mainly the increase due to lease contract modifications in FamilyMart Co., Ltd.

In addition, lease contract modifications in other companies, mid-term terminations, business combinations and other factors are included.

The schedule of future lease payments under leases in the Company and its subsidiaries as of March 31, 2025 and 2024 were as follows:

	Millions of Yen		Millions of U.S. Dollars
	2025	2024	2025
Within 1 year	¥ 243,485	¥ 238,664	\$ 1,628
More than 1 to 5 years	601,186	578,715	4,021
More than 5 years	304,155	307,866	2,034
Total	¥ 1,148,826	¥ 1,125,245	\$ 7,683

For the fiscal years ended March 31, 2025 and 2024, the interest expense on lease liabilities were ¥17,495 million (US\$117 million) and ¥14,948 million, respectively. In addition, for the fiscal years ended March 31, 2025 and 2024, the total cash outflow for leases were ¥280,794 million (US\$1,878 million) and ¥270,211 million, respectively.

As of March 31, 2025, there are lease agreements for stores and certain other assets not yet commenced to which the lease is committed. The total lease payments under the agreements are ¥15,336 million (US\$103 million).

## 17. Retirement and Severance Benefits

The Company and certain subsidiaries have defined benefit pension plans (e.g., the Corporate Pension Fund) covering substantially all of their employees. Benefits under these pension plans are based on years of service and certain other factors.

Plan assets are comprised primarily of marketable equity securities, debt, and other interest-bearing securities, and are

exposed to stock price and interest rate risks. In addition, the Company and certain subsidiaries have both unfunded retirement and severance plans, which provide lump-sum payment benefits to their employees, and defined contribution plans.

Changes in the present value of defined benefit obligations and the fair value of plan assets were as follows:

	Millions of Yen		Millions of U.S. Dollars
	2025	2024	2025
Changes in the present value of defined benefit obligations :			
Defined benefit obligations at the beginning of the year	¥ 394,924	¥ 388,168	\$ 2,641
Service cost	14,604	14,152	98
Current service cost	14,605	14,187	98
Prior service cost	(1)	(35)	(0)
Interest cost	5,422	4,828	36
Plan participants' contributions	595	597	4
Remeasurements	(25,451)	(8,657)	(170)
Benefits paid from plan assets	(19,043)	(18,013)	(127)
Benefits paid by employer	(8,460)	(7,716)	(57)
Foreign currency translation adjustments	766	3,836	5
Acquisitions and divestitures	6,465	17,766	43
Settlements	—	(37)	—
Defined benefit obligations at the end of the year	¥ 369,822	¥ 394,924	\$ 2,473
Changes in the fair value of plan assets :			
Plan assets at the beginning of the year	¥ 366,788	¥ 321,906	\$ 2,453
Interest income	5,356	4,293	36
Remeasurements	(7,897)	25,491	(53)
Employer contributions	12,791	12,319	86
Plan participants' contributions	595	597	4
Benefits paid from plan assets	(19,043)	(18,013)	(127)
Foreign currency translation adjustments	798	3,120	5
Acquisitions and divestitures	7,395	17,075	49
Plan assets at the end of the year	¥ 366,783	¥ 366,788	\$ 2,453
Effect of the asset ceiling	¥ 50,049	¥ 18,910	\$ 335
The net amount of defined benefit obligations	¥ 53,088	¥ 47,046	\$ 355

As of March 31, 2025 and 2024, plan assets held by the Company and its subsidiaries by category were as follows. For information used to measure fair value, please refer to Note 26 Financial Instruments Measured at Fair Value.

	Millions of Yen		
	2025		
	Level 1	Level 2 and 3	Total
Equity instruments:			
Domestic	¥ 32,525	¥ 38,117	¥ 70,642
Overseas	517	33,984	34,501
Debt instruments:			
Domestic	26,417	54,120	80,537
Overseas	1,697	52,063	53,760
Other assets:			
Cash and cash equivalents	21,576	—	21,576
Life insurance company general accounts	—	42,795	42,795
Others	—	62,972	62,972
Total	¥ 82,732	¥ 284,051	¥ 366,783

	Millions of Yen		
	2024		
	Level 1	Level 2 and 3	Total
Equity instruments:			
Domestic	¥ 41,053	¥ 37,464	¥ 78,517
Overseas	350	20,382	20,732
Debt instruments:			
Domestic	25,764	35,881	61,645
Overseas	16,409	51,276	67,685
Other assets:			
Cash and cash equivalents	37,136	—	37,136
Life insurance company general accounts	—	37,894	37,894
Others	—	63,179	63,179
<b>Total</b>	<b>¥ 120,712</b>	<b>¥ 246,076</b>	<b>¥ 366,788</b>

	Millions of U.S. Dollars		
	2025		
	Level 1	Level 2 and 3	Total
Equity instruments:			
Domestic	\$ 218	\$ 255	\$ 473
Overseas	3	228	231
Debt instruments:			
Domestic	177	362	539
Overseas	11	348	359
Other assets:			
Cash and cash equivalents	144	—	144
Life insurance company general accounts	—	286	286
Others	—	421	421
<b>Total</b>	<b>\$ 553</b>	<b>\$ 1,900</b>	<b>\$ 2,453</b>

In setting its portfolio investment policy for plan assets, the Company, on a long-term basis, focuses on securing investment returns that are sufficient to provide for future benefit payments for employees in the context of a tolerable level of risk control. In order to achieve the objectives of the investment policy, the Company establishes the most appropriate portfolio considering the past return results as well as the estimated returns on invested assets, and manages the portfolio.

The Company's investment policy for its portfolio of plan assets is to invest approximately 50% in domestic and overseas debt securities, approximately 30% in domestic and overseas equity securities, and approximately 20% in alternative investments. The Company's allocation of assets may also include Cash and cash equivalents, and Life insurance company general accounts, as appropriate. The Company's basic policy is to emphasize asset liquidity and a thorough diversification of its investments. In addition, the Company has established an employee pension trust mainly comprised of domestic equity securities as a part of plan assets. The Company's holdings of equity instruments consist primarily of shares in listed companies. Debt instruments principally comprise highly-rated government bonds. The Insurance Business Law Enforcement Regulations stipulate that the investment of assets in life insurance company general accounts be conducted in a manner that provides a specific assumed interest rate and a principal guarantee.

Information about the maturity profile of retirement benefits is as follows:

The defined benefit obligation is calculated based on the estimated amount of future benefits that have been incurred as of the present. The amount of those future payments is discounted back from the expected time of future payment to the present. Accordingly, the timing of benefit payments influences the amounts of the defined benefit obligation and service costs, and consequently, disclosure of information regarding the distribution of the timing of benefit payments is required under IAS 19 "Employee Benefits." The Company believes that it meets this requirement in an effective manner through the disclosure of the weighted average duration of the defined benefit obligation, which takes into account the amount, timing, and discount rate. The weighted average duration of the Company's defined benefit obligation is 10 years.

Certain subsidiaries have plans that are underfunded, and this under-funded status could result in substantial differences between future contributions and current service cost. To eliminate this deficit, premium contributions will be accumulated over a defined period of time and reviewed periodically, as calculated in accordance with the retirement benefit rules of each company.

The planned amount of contributions for all defined benefit pension plans in the fiscal year ending March 31, 2026 is approximately ¥13,000 million.

The assumptions regarding the defined benefit obligation were as follows:

	2025	2024
Discount rate	2.2%	1.5%
Rate of compensation increase	3.8%	3.6%
Mortality rate	0.02 - 0.64%	0.02 - 0.64%
Retirement rate	0.6 - 15.5%	0.4 - 14.0%
Lump sum election rate	33.1%	28.9%

Among the above actuarial assumptions, the calculations related to the defined benefit plan are sensitive to the influence of the discount rate assumption.

As of March 31, 2025, a movement of 1% in the discount rate would have an effect of ¥12,661 million (US\$85 million) on the defined benefit obligation and an effect of ¥333 million (US\$2 million) (before tax effect) on service cost. This analysis is based on the premise that the actuarial assumptions other than the discount rate do not fluctuate and that only the discount rate fluctuates. This method of analysis is based on assumptions, and it is possible that the actual calculation could be influenced by fluctuations in other variables.

Certain subsidiaries and associates participate in the ITOCHU United Pension Fund.

The ITOCHU United Pension Fund differs from a single employer plan with respect to the following points:

- (1) Assets that an employer contributes to the multiemployer plan could be used for the benefits of employees of other participating employers.
- (2) If one participating employer stops premium contributions, other participating employers could be required to absorb unfunded obligations additionally.
- (3) If a participating employer withdraws from the multiemployer plan, the employer could be required to contribute the amount of the unfunded obligation as a special withdrawal premium.

The ITOCHU United Pension Fund is a defined benefit multiemployer plan that is operated in accordance with the rules above. Events occurring at participating companies influence the allocation of plan assets and expenses to other participating companies, and consequently, there is no consistent basis for that allocation. Accordingly, the plan is accounted for as a defined contribution plan because it is not possible to obtain sufficient

information to account for such plan as a defined benefit plan. In regard to the special premium for this plan, the balance of prior service liability is recognized as a liability, and subsequently, that liability is reversed when the special premium is paid.

As of March 31, 2024, the ITOCHU United Pension Fund was underfunded by ¥6,098 million. The ITOCHU United Pension Fund obtained approval from the Minister of Health, Labor and Welfare on April 1, 2013, for an exemption from the obligation to pay benefits for future employee services related to the substitutional portion, which would result in the transfer of pension obligations and related assets to the government. As a result of the periodical revaluation and revision of the premium, it is expected that the amount by which the fund is underfunded will be supplemented by the revised premium.

The amount of contributions of participating subsidiaries to the ITOCHU United Pension Fund were ¥3,136 million (US\$21 million) and ¥2,971 million for the fiscal years ended March 31, 2025 and 2024, respectively. The planned amount of contributions in the fiscal year ending March 31, 2026 is approximately ¥3,100 million. The portion of participating subsidiaries' contributions as a percentage of all contributions to the ITOCHU United Pension Fund was approximately 70% in the fiscal year ended March 31, 2025.

The Company and certain subsidiaries have defined contribution plans. In regard to these plans, the obligations of the Company and its subsidiaries are limited to the contribution amounts that are stipulated in the retirement benefit rules, which are determined on a company-by-company basis.

The recognized expenses with respect to the defined contribution plan for the fiscal years ended March 31, 2025 and 2024 were ¥12,249 million (US\$82 million) and ¥10,941 million, respectively.

## Details of Compensation

Details of compensation and bonuses for the Company's directors in the fiscal year ended March 31, 2025 were as follows:

Type	Number of people	Millions of Yen	Millions of U.S. Dollars	Details
		Amount paid	Amount paid	
Directors (Outside directors)	11 (4)			(1) Monthly remuneration: ¥ 739 million
		¥ 5,647	\$ 38	(2) Performance-linked bonuses: ¥ 1,878 million
		¥ (81)	\$ (1)	(3) Share price-linked bonuses: ¥ 871 million
				(4) Stock remuneration: BIP Trust ¥ 598 million RS Remuneration ¥ 1,561 million

Notes: 1. FYE 2025 Director remuneration is composed of monthly remuneration, performance-linked remuneration as performance-linked bonuses, share price-linked bonuses, and stock remuneration (non-monetary remuneration). These remunerations and bonuses were approved unanimously by the Board of Directors following deliberation by the Governance, Nomination and Remuneration Committee.

2. Monthly remuneration is decided based on the standard amount by position and the level of contribution to ITOCHU, including its response to climate change, SDGs and ESG.

3. In the above, the amount for the BIP Trust indicates the expense recorded for the points granted to seven (7) Directors (excluding Outside directors) under the BIP Trust Plan in FYE 2025, and the amount for RS Remuneration indicates the expense recorded in FYE 2025 as the anticipated amount of restricted stock remuneration to be provided to seven (7) Directors (excluding Outside directors) under the RS Remuneration Plan in 2025. Furthermore, the remuneration under the RS Remuneration Plan for one (1) Director who retired as of March 31, 2025, is planned to be paid in cash.

4. The retirement benefits system for directors was abolished on the date of the 81st Ordinary General Meeting of Shareholders held on June 29, 2005, and it was resolved that directors retaining their positions after the conclusion of the said General Meeting of Shareholders shall be presented with retirement benefits on the date of their retirement for the period up to the time the retirement benefits system was abolished.

## 18. Provisions

The changes in provisions in Other current liabilities and Other non-current liabilities for the fiscal year ended March 31, 2025 were as follows:

	Millions of Yen		
	Provisions for asset retirement obligations	Other provisions	Total
Balance as of April 1, 2024	¥ 138,404	¥ 18,479	¥ 156,883
Provisions increased for the year	<b>23,210</b>	<b>9,023</b>	<b>32,233</b>
Provisions charged-off	<b>(4,762)</b>	<b>(7,568)</b>	<b>(12,330)</b>
Provisions reversed	<b>(1,258)</b>	<b>(4,489)</b>	<b>(5,747)</b>
Accretion expense	2,882	3	2,885
The effect of changing in the discount rate	<b>(1,060)</b>	—	<b>(1,060)</b>
Others	<b>(2,479)</b>	<b>34</b>	<b>(2,445)</b>
Balance as of March 31, 2025	<b>¥ 154,937</b>	<b>¥ 15,482</b>	<b>¥ 170,419</b>

	Millions of U.S. Dollars		
	Provisions for asset retirement obligations	Other provisions	Total
Balance as of April 1, 2024	\$ 926	\$ 123	\$ 1,049
Provisions increased for the year	<b>155</b>	<b>61</b>	<b>216</b>
Provisions charged-off	<b>(32)</b>	<b>(50)</b>	<b>(82)</b>
Provisions reversed	<b>(8)</b>	<b>(30)</b>	<b>(38)</b>
Accretion expense	19	0	19
The effect of changing in the discount rate	<b>(7)</b>	—	<b>(7)</b>
Others	<b>(17)</b>	<b>0</b>	<b>(17)</b>
Balance as of March 31, 2025	<b>\$ 1,036</b>	<b>\$ 104</b>	<b>\$ 1,140</b>

The provisions for asset retirement obligations are related to the costs of restoring stores with real estate lease contracts of subsidiaries and the costs of dismantlement of coal mining, iron-ore mining, and crude oil drilling facilities of subsidiaries. Other provisions include provision for loss on guarantees and provision for loss on interest repayments.

The breakdown of the provisions in Other current liabilities and Other non-current liabilities in the Consolidated Statement of Financial Position were as follows:

	Millions of Yen	Millions of U.S. Dollars
	2025	2025
Other current liabilities	<b>¥ 13,773</b>	<b>\$ 92</b>
Other non-current liabilities	<b>156,646</b>	<b>1,048</b>
Total	<b>¥ 170,419</b>	<b>\$ 1,140</b>

## 19. Income Taxes

The Company and its domestic subsidiaries are subject to corporate, inhabitant, and enterprise taxes, which are based on income. The statutory effective tax rates for the fiscal years ended March 31, 2025 and 2024 calculated based on the statutory tax rates, were 31.0%. Commencing with the fiscal year ended March 31, 2003, the Company adopted a consolidated taxation system and shifted to adoption of the group relief system since the fiscal year ended March 31, 2023. Foreign subsidiaries are subject to income taxes of the countries where they operate.

The Act for Partial Revision of the Income Tax Act, etc., was enacted on March 31, 2025. As a result, the statutory effective tax rate will be increased for fiscal years beginning on or after April 1, 2026. Accordingly, the tax rates applied to calculate deferred tax assets and deferred tax liabilities related to temporary differences which are expected to be resolved in the fiscal years beginning on or after April 1, 2026 have been changed from 31.0% to 32.0%.

In response to the Pillar Two model of international tax reform (global minimum taxation), laws and regulations related to corporate income tax were enacted in Japan. Based on the laws and regulations, a top-up tax on profits of subsidiaries and other entities in countries and regions where the effective tax rate by country is less than the base rate of 15% has been imposed on the Company from the fiscal year ended March 31, 2025.

Amounts provided for income taxes for the fiscal years ended March 31, 2025 and 2024 were allocated as follows:

	Millions of Yen		Millions of U.S. Dollars
	2025	2024	2025
Income tax expense			
Current tax expense (Note)	¥ (204,223)	¥ (217,152)	\$ (1,366)
Deferred tax expense (Note)	(17,821)	(26,632)	(119)
Total	(222,044)	(243,784)	(1,485)
Income taxes recognized directly in equity	76	1,330	1
Total	76	1,330	1
Income tax related to each component of other comprehensive income			
Translation adjustments	1,870	(6,771)	12
Remeasurement of net defined pension liability	4,342	(8,782)	29
FVTOCI financial assets	11,262	(41,507)	75
Cash flow hedges	1,289	901	9
Other comprehensive income in associates and joint ventures	(5,107)	(2,273)	(34)
Total	¥ 13,656	¥ (58,432)	\$ 91

Notes: 1. Current tax expense relating to the global minimum taxation for the fiscal year ended March 31, 2025 was immaterial.

2. Deferred tax expense relating to the origination and reversal of temporary differences recognized, tax loss carryforwards and tax credit carryforwards for the fiscal years ended March 31, 2025 and 2024 were ¥15,036 million (US\$101 million) (expense) and ¥27,522 million (expense), respectively.

3. Deferred tax expense relating to changes of tax regulations for the fiscal year ended March 31, 2025 was ¥5,160 million (US\$35 million) (expense).

4. Deferred tax expense relating to the reassessment of the recoverability of deferred tax assets for the fiscal years ended March 31, 2025 and 2024 were ¥2,375 million (US\$16 million) (income) and ¥890 million (income), respectively.

The reconciliations between the statutory effective tax rate and the effective tax rate of income tax expense in the Consolidated Statement of Comprehensive Income for the fiscal years ended March 31, 2025 and 2024 were as follows:

	2025	2024
Statutory effective tax rate	31.0%	31.0%
Items not deductible or not taxable for tax purposes	0.4	0.3
Difference of tax rates for foreign subsidiaries	(0.7)	(0.5)
Tax effect on dividends received	(0.5)	(0.6)
Effect on deferred tax assets and deferred tax liabilities from a change in the tax regulation	0.4	—
Change in temporary differences for which no deferred tax asset is recognized	(0.2)	(0.1)
Equity in earnings of associates and joint ventures	(9.4)	(8.9)
Tax effect on equity interests in subsidiaries, associates, and joint ventures	(1.7)	1.2
Others	(0.1)	(0.2)
Effective tax rate in the Consolidated Statement of Comprehensive Income	19.2%	22.2%

Deferred tax assets are not recognized for deductible temporary differences, tax loss carryforwards and tax credit carryforwards if they are not probable to be realized based on the estimates of future taxable income for each taxable entity. Temporary differences, tax loss carryforwards and tax credit carryforwards for which no deferred tax assets were recognized for the fiscal years ended March 31, 2025 and 2024 were as follows:

	Millions of Yen		Millions of U.S. Dollars
	2025	2024	2025
Deductible temporary differences	¥ 280,262	¥ 376,005	\$ 1,874
Tax loss carryforwards / tax credit carryforwards	57,255	64,968	383
Total	¥ 337,517	¥ 440,973	\$ 2,257

The expiration schedules for tax loss carryforwards and tax credit carryforwards for which deferred tax assets were not recognized were as follows:

	Millions of Yen		Millions of U.S. Dollars
	2025	2024	2025
Within 1 year	¥ 3,199	¥ 2,901	\$ 21
Within 2 years	2,552	3,792	17
Within 3 years	1,207	2,896	8
Within 4 years	3,705	715	25
Within 5 years	6,889	3,039	46
More than 5 to 10 years	22,964	35,652	154
More than 10 years (or no expiration date)	16,739	15,973	112
Total	¥ 57,255	¥ 64,968	\$ 383

The total amount of taxable temporary differences arising from investments in subsidiaries, associates, and joint ventures, for which deferred tax liabilities were not recognized as of March 31, 2025 and 2024, were immaterial.

The tax effect amounts of temporary differences, tax loss carryforwards and tax credit carryforwards from which deferred tax assets and deferred tax liabilities arise as of March 31, 2025 and 2024 were as follows:

	Millions of Yen		Millions of U.S. Dollars
	2025	2024	2025
Deferred tax assets:			
Inventories, and Property, plant and equipment	¥ 72,279	¥ 79,970	\$ 483
Allowance for doubtful accounts	10,472	9,689	70
Tax loss carryforwards	31,572	37,647	211
Non-current liabilities for employee benefits	53,619	46,414	359
Lease liabilities	267,345	253,639	1,788
Others	132,606	116,542	887
Total deferred tax assets	567,893	543,901	3,798
Deferred tax liabilities:			
Non-current liabilities for employee benefits	(26,964)	(24,337)	(180)
Securities and investments	(155,886)	(175,912)	(1,042)
Equity interests in subsidiaries, associates, and joint ventures	(231,756)	(179,494)	(1,550)
Property, plant and equipment, and Intangible assets	(499,351)	(459,396)	(3,340)
Others	(21,813)	(16,643)	(146)
Total deferred tax liabilities	(935,770)	(855,782)	(6,258)
Net deferred tax assets (liabilities)	¥ (367,877)	¥ (311,881)	\$ (2,460)

Among the above changes of deferred tax assets and deferred tax liabilities for the fiscal years ended March 31, 2025 and 2024, the changes recognized through other comprehensive income were mainly from FVTOCI financial assets, which are included in Securities and investments.

The details of changes in deferred tax assets and deferred tax liabilities for the fiscal years ended March 31, 2025 and 2024 were as follows:

	Millions of Yen		Millions of U.S. Dollars
	2025	2024	2025
Net deferred tax assets (liabilities)			
Balance at the beginning of the year	¥ (311,881)	¥ (218,645)	\$ (2,086)
Deferred tax expense for the current period	(17,821)	(26,632)	(119)
Deferred taxes recognized directly in equity			
Capital surplus	76	1,330	1
Deferred tax related to each component of other comprehensive income			
Translation adjustments	1,861	(6,655)	12
Remeasurement of net defined pension liability	4,342	(8,782)	29
FVTOCI financial assets	14,214	(41,168)	95
Cash flow hedges	1,978	329	13
Other comprehensive income in associates and joint ventures	(5,107)	(2,273)	(34)
Changes in deferred tax assets (liabilities) accompanying business combination	(55,539)	(9,385)	(371)
Balance at the end of the year	¥ (367,877)	¥ (311,881)	\$ (2,460)

The changes in deferred tax assets (liabilities) accompanying business combination for the fiscal years ended March 31, 2025 are mainly caused by the conversion of DESCENTE LTD. into a subsidiary.

## 20. Earnings per Share Attributable to ITOCHU

The basic and diluted earnings per share attributable to ITOCHU for the fiscal years ended March 31, 2025 and 2024 were as follows:

	Yen		U.S. Dollars
	2025	2024	2025
Earnings per share			
Basic earnings per share attributable to ITOCHU	¥ 615.65	¥ 553.00	\$ 4.12
Diluted earnings per share attributable to ITOCHU	¥ 615.65	¥ 553.00	\$ 4.12

The base data to calculate the basic and diluted earnings per share attributable to ITOCHU for March 31, 2025 and 2024 were as follows:

(Numerator)	Millions of Yen		Millions of U.S. Dollars
	2025	2024	2025
Net profit attributable to ITOCHU	¥ 880,251	¥ 801,770	\$ 5,887
Effect of dilutive securities	—	—	—
Diluted net profit attributable to ITOCHU	¥ 880,251	¥ 801,770	\$ 5,887

(Denominator)	Number of Shares	
	2025	2024
Weighted-average number of common shares outstanding	1,429,801,535	1,449,848,444

## 21. Equity

### (1) Common Stock

The number of shares authorized and issued were as follows:

	Number of Shares	
	2025	2024
Authorized		
Common stock	3,000,000,000	3,000,000,000
Issued		
Balance at the beginning of the year	1,584,889,504	1,584,889,504
Net changes in the year	—	—
Balance at the end of the year	1,584,889,504	1,584,889,504

The number of shares of treasury stock included in the number of shares issued above as of March 31, 2025 and 2024 were 167,100,878 shares and 146,053,365 shares, respectively. The number of shares of treasury stock as of March 31, 2025 includes 468,900 shares of the Company held in the trust account for the benefit share ESOP and 1,316,488 shares of the Company held in the BIP trust account for officer remuneration, and the number of shares of treasury stock as of March 31, 2024 includes 530,018 shares of the Company held in the trust account for the benefit share ESOP and 909,117 shares of the Company held in the BIP trust account for officer remuneration.

The issued shares stated above are fully paid, and the common stock issued has no par value.

### (2) Capital Surplus and Retained Earnings

The Companies Act of Japan (the Companies Act) provides that upon payment of dividends, an amount equal to 10% of the paid dividends must be appropriated as additional paid-in capital (a component of Capital surplus) or as legal reserve (a component of Retained earnings) if the payment of such dividends is charged to Retained earnings, until the total aggregate amount of additional paid-in capital and legal reserve equals 25% of the Common stock.

The Companies Act provides a limit to the amount that can be distributed as dividends and the amount available for the purchase of treasury stock. This amount is based on the amount recorded in the Company's statutory stand-alone financial statements in accordance with the accounting standards in Japan. The adjustments to conform with IFRSs included in the Consolidated Financial Statements have no effect on the determination of the available balance of dividends or the purchase of treasury stock under the Companies Act. The amount available as dividends or for the purchase of treasury stock under the Companies Act was ¥1,334,332 million (US\$8,924 million) as of March 31, 2025. This

amount available as dividends or for the purchase of treasury stock might change as a result of certain actions, such as the purchase of treasury stock thereafter.

Under the Companies Act, companies can pay dividends at any time during the fiscal year in addition to the year-end dividend upon resolution at the shareholders' meeting. For companies that meet certain criteria such as (1) having a Board of Directors, (2) having a Board of Corporate Auditors, (3) appointing independent auditors, and (4) the term of service of the directors being prescribed as one year, the Board of Directors may decide dividends (except for dividends-in-kind) if the company has prescribed so in its articles of incorporation. Companies under the Board of Directors' system may declare dividends (cash dividends only) once during the fiscal year by resolution of the Board of Directors if the company has prescribed so in its articles of incorporation.

The Companies Act also provides for companies, provided it is resolved by the Board of Directors, to dispose of treasury stock or to purchase it as prescribed in their articles of incorporation. The amount of treasury stock to be purchased must be within the amount available as previously described.

The Companies Act permits reclassification among Common stock, Capital surplus, and Retained earnings by resolution of the shareholders' meeting, such as the transfer of a portion or all of Retained earnings to the Common stock account.

The amount of additional paid-in capital as of March 31, 2024 decreased by ¥277,502 million, compared with the previous fiscal year to ¥446,824 million (Debit balance), and the amount of non-controlling interests decreased by ¥78,957 million, compared with the previous fiscal year to ¥565,159 million. These are mainly due to an additional investment in shares in ITOCHU Techno-Solutions Corporation.

## 22. Dividends

(1) Dividends paid during the fiscal years ended March 31, 2025 and 2024 were as follows:

Resolution	Class of shares	Millions of Yen	Source of dividends	Yen	Record date	Effective date
		(Millions of U.S. Dollars)		(U.S. Dollars)		
		Amount of dividends		Dividends per share		
Ordinary general meeting of shareholders held on June 23, 2023	Ordinary shares	¥109,265	Retained earnings	¥75.00	March 31, 2023	June 26, 2023
Board of Directors' meeting held on November 6, 2023	Ordinary shares	¥116,192	Retained earnings	¥80.00	September 30, 2023	December 4, 2023
Ordinary general meeting of shareholders held on June 21, 2024	Ordinary shares	¥115,224 (\$771)	Retained earnings	¥80.00 (\$0.54)	March 31, 2024	June 24, 2024
Board of Directors' meeting held on November 6, 2024	Ordinary shares	¥143,390 (\$959)	Retained earnings	¥100.00 (\$0.67)	September 30, 2024	December 2, 2024

(2) Dividends for which the record date is in the fiscal year but the effective date is in the following fiscal year are as follows:  
The following proposal will be put on the agenda at the Ordinary General Meeting of Shareholders scheduled for June 20, 2025.

Resolution	Class of shares	Millions of Yen	Source of dividends	Yen	Record date	Effective date
		(Millions of U.S. Dollars)		(U.S. Dollars)		
		Amount of dividends		Dividends per share		
Ordinary general meeting of shareholders to be held on June 20, 2025	Ordinary shares	¥141,960 (\$949)	Retained earnings	¥100.00 (\$0.67)	March 31, 2025	June 23, 2025

## 23. Other Components of Equity and Other Comprehensive Income (Loss)

### (1) Other Components of Equity

Changes in other components of equity were as follows:

	Millions of Yen		Millions of U.S. Dollars
	2025	2024	2025
Translation adjustments			
Balance at the beginning of the year	¥ 744,976	¥ 458,560	\$ 4,982
Adjustment for the year	(77,222)	286,416	(516)
Balance at the end of the year	667,754	744,976	4,466
FVTOCI financial assets			
Balance at the beginning of the year	206,633	117,210	1,382
Adjustment for the year	(47,182)	90,229	(316)
Transfer to retained earnings	(12,256)	(806)	(82)
Balance at the end of the year	147,195	206,633	984
Cash flow hedges			
Balance at the beginning of the year	38,424	30,840	257
Adjustment for the year	(6,858)	7,584	(46)
Balance at the end of the year	31,566	38,424	211
Remeasurement of net defined pension liability			
Balance at the beginning of the year	—	—	—
Adjustment for the year	(7,634)	20,454	(51)
Transfer to retained earnings	7,634	(20,454)	51
Balance at the end of the year	—	—	—
Total other components of equity			
Balance at the beginning of the year	990,033	606,610	6,621
Adjustment for the year	(138,896)	404,683	(929)
Transfer to retained earnings	(4,622)	(21,260)	(31)
Balance at the end of the year	¥ 846,515	¥ 990,033	\$ 5,661

## (2) Other Comprehensive Income (Loss)

The breakdown of items in other comprehensive income (loss) and their respective associated tax effects (including Non-controlling interests) were as follows:

	Millions of Yen					
	2025			2024		
	Before tax effects	Tax effects	Net of tax effects	Before tax effects	Tax effects	Net of tax effects
Items that will not be reclassified to profit or loss						
FVTOCI financial assets						
Amount arising during the year on FVTOCI financial assets	¥ (56,617)	¥ 11,262	¥ (45,355)	¥ 138,355	¥(41,507)	¥ 96,848
Adjustment for the year	(56,617)	11,262	(45,355)	138,355	(41,507)	96,848
Remeasurement of net defined pension liability						
Amount arising during the year on net defined pension liability	(13,585)	4,342	(9,243)	28,103	(8,782)	19,321
Adjustment for the year	(13,585)	4,342	(9,243)	28,103	(8,782)	19,321
Other comprehensive income in associates and joint ventures						
Amount arising during the year	239	(411)	(172)	(1,561)	(445)	(2,006)
Adjustment for the year	239	(411)	(172)	(1,561)	(445)	(2,006)
Items that will be reclassified to profit or loss						
Translation adjustments						
Amount arising during the year on translation adjustment	(63,128)	1,285	(61,843)	267,328	(6,776)	260,552
Reclassification to profit or loss for the year	(2,354)	585	(1,769)	(2,042)	5	(2,037)
Adjustment for the year	(65,482)	1,870	(63,612)	265,286	(6,771)	258,515
Cash flow hedges						
Amount arising during the year on derivative instruments for cash flow hedges	(1,841)	900	(941)	5,662	(788)	4,874
Reclassification to profit or loss for the year	(1,633)	389	(1,244)	(6,549)	1,689	(4,860)
Adjustment for the year	(3,474)	1,289	(2,185)	(887)	901	14
Other comprehensive income in associates and joint ventures						
Amount arising during the year	(7,326)	(4,758)	(12,084)	64,180	(2,740)	61,440
Reclassification to profit or loss for the year	(13,080)	62	(13,018)	(12,377)	912	(11,465)
Adjustment for the year	(20,406)	(4,696)	(25,102)	51,803	(1,828)	49,975
Total other comprehensive income for the year, net of tax	¥ (159,325)	¥ 13,656	¥ (145,669)	¥ 481,099	¥(58,432)	¥ 422,667

Millions of U.S. Dollars

	2025		
	Before tax effects	Tax effects	Net of tax effects
Items that will not be reclassified to profit or loss			
FVTOCI financial assets			
Amount arising during the year on FVTOCI financial assets	\$ (378)	\$ 75	\$ (303)
Adjustment for the year	(378)	75	(303)
Remeasurement of net defined pension liability			
Amount arising during the year on net defined pension liability	(91)	29	(62)
Adjustment for the year	(91)	29	(62)
Other comprehensive income in associates and joint ventures			
Amount arising during the year	2	(3)	(1)
Adjustment for the year	2	(3)	(1)
Items that will be reclassified to profit or loss			
Translation adjustments			
Amount arising during the year on translation adjustment	(422)	9	(413)
Reclassification to profit or loss for the year	(16)	4	(12)
Adjustment for the year	(438)	13	(425)
Cash flow hedges			
Amount arising during the year on derivative instruments for cash flow hedges	(12)	6	(6)
Reclassification to profit or loss for the year	(12)	3	(9)
Adjustment for the year	(24)	9	(15)
Other comprehensive income in associates and joint ventures			
Amount arising during the year	(50)	(31)	(81)
Reclassification to profit or loss for the year	(87)	0	(87)
Adjustment for the year	(137)	(31)	(168)
<b>Total other comprehensive income for the year, net of tax</b>	<b>\$ (1,066)</b>	<b>\$ 92</b>	<b>\$ (974)</b>

Note: The amounts of hedge income (loss) in other comprehensive income, arising from the changes in the fair value of currency derivatives designated as the hedging instruments for the cash flow hedges, where the currency risk of borrowings in foreign currency is designated as the hedged items, for the fiscal years ended March 31, 2025 and 2024 were ¥7,362 million (US\$49 million) (loss) and ¥2,397 million (income) (before tax effect), ¥5,080 million (US\$34 million) (loss) and ¥1,654 million (income) (net of tax), respectively. These amounts were reclassified from Other components of equity during the period in which the borrowings in foreign currencies designated as the hedged items are translated. They are not included in the amount arising during the year on derivative instruments for cash flow hedges or reclassification to profit or loss for the year.

## 24. Financial Instruments

### (1) Capital Management

The Company and its subsidiaries have chosen NET DER<sup>1</sup> as an important indicator for financial soundness, and the Company and its subsidiaries work to maintain financial soundness by controlling interest-bearing debt and by increasing consolidated shareholders' equity through the accumulation of profits. In addition, the Company and its subsidiaries have introduced and are implementing Risk Capital Management, under which the basic principle is to control risk assets<sup>2</sup> within the limit of the risk buffer (consolidated shareholders' equity + non-controlling interests), and the Company and its subsidiaries also strictly maintain financial discipline. In

The Net interest-bearing debt, Shareholders' equity and NET DER for the Company and its subsidiaries as of March 31, 2025 and 2024 were as follows:

	Millions of Yen		Millions of U.S. Dollars
	2025	2024	2025
Interest-bearing debt	¥ 3,550,768	¥ 3,357,608	\$ 23,748
Cash and cash equivalents	549,573	600,435	3,676
Time deposit	39,914	15,582	267
Net Interest-bearing debt	2,961,281	2,741,591	19,805
Shareholders' equity	¥ 5,755,072	¥ 5,426,962	\$ 38,490
NET DER (times)	0.51	0.51	—

The Company and its subsidiaries are not subject to the application of any major capital requirements (except for general requirements, such as those in the Companies Act of Japan).

### (2) Financial Risk Management Policy

The Company and its subsidiaries conduct business transactions and operations in regions around the world, and consequently are exposed to foreign exchange rate risk, interest rate risk, commodity price risk, stock price risk, credit risk, and liquidity risk. The Company and its subsidiaries utilize periodic monitoring and other means to manage these risks.

The net exposures to foreign exchange rate risk of the Company and its subsidiaries as of March 31, 2025 and 2024 were as follows:

	Millions of Yen							
	2025							
	U.S. dollar	Euro	Pound	Renminbi	Australian dollar	Brazilian real	Other	Total
Short-term balance	¥ (23,641)	¥ (5,366)	¥ 13,326	¥ (3,205)	¥ (24,334)	¥ 508	¥ (18,853)	¥ (61,565)
Long-term balance	149,530	6,593	(12,225)	(8)	(21,646)	—	4,306	126,550
Total	¥ 125,889	¥ 1,227	¥ 1,101	¥ (3,213)	¥ (45,980)	¥ 508	¥ (14,547)	¥ 64,985

	Millions of Yen							
	2024							
	U.S. dollar	Euro	Pound	Renminbi	Australian dollar	Brazilian real	Other	Total
Short-term balance	¥ (11,776)	¥ (7,847)	¥ 8,127	¥ (3,861)	¥ (10,067)	¥ (229)	¥ (10,662)	¥ (36,315)
Long-term balance	74,600	9,632	(11,963)	(9)	367	—	4,216	76,843
Total	¥ 62,824	¥ 1,785	¥ (3,836)	¥ (3,870)	¥ (9,700)	¥ (229)	¥ (6,446)	¥ 40,528

Notes: 1. The balance of positions exposed to foreign exchange rate risk are the amounts in foreign currencies, of foreign-currency-denominated receivables and payables and foreign-currency-denominated firm commitments arising from export / import transactions for which foreign exchange rate risk has not been hedged using forward exchange contracts, etc. Balances with a settlement period of one year or less are classified into short-term balances, and balances with a settlement period of more than one year are classified into long-term balances.

2. Positive balances indicate a receivable position, and negative balances indicate a payable position.

doing so, the Company and its subsidiaries aim to achieve sustainable expansion and growth in profits.

Notes: 1. NET DER (Net debt-to-equity ratio) = Net interest-bearing debt / Shareholders' equity. Net interest-bearing debt is calculated by subtracting Cash and cash equivalents, and Time deposits from the total of Interest-bearing debt, Debentures and Borrowings (Short-term and Long-term).

2. Risk assets are calculated based on the maximum amount of possible future losses from all assets on the Consolidated Statement of Financial Position, including investments, as well as for all off-balance-sheet transactions.

### 1) Foreign exchange rate risk management

The Company and its subsidiaries are exposed to foreign exchange rate risk related to transactions in foreign currencies due to their significant involvement in import / export trading. Therefore, the Company and its subsidiaries work to minimize foreign exchange rate risk through hedge transactions that utilize derivatives, such as foreign exchange forward contracts.

For the Company's and its subsidiaries' short-term and long-term balances of positions exposed to foreign exchange rate risk as of March 31, 2025, the effect (loss) from a 1% increase in the Japanese yen would be ¥650 million (US\$4 million) for the Company's and its subsidiaries' profit before tax. This analysis is based on the assumption that other variable factors such as balances and interest rates were constant.

The Company's and its subsidiaries' investments in overseas businesses expose the Company and its subsidiaries to the risk that fluctuations in foreign exchange rates could affect Shareholders' equity through the accounting of foreign currency translation adjustments and the risk that fluctuations in foreign exchange rates could affect the amount of periodic income when converted to Japanese yen. In addition, there are risks that fluctuations in foreign exchange rates could affect Shareholders' equity for FVTOCI financial assets in foreign currency.

## 2) Interest rate risk management

The Company and its subsidiaries are exposed to interest rate risk in both raising and using funds for investing, financing, and operating activities. Among interest insensitive assets, such as investment securities or fixed assets, the portion acquired using floating interest loans is considered to be the interest mismatch amount exposed to interest rate risk. The Company and its subsidiaries seek to quantify the interest rate risk to better control the fluctuation of gains and losses due to interest rate changes. As of March 31, 2025, the interest rate mismatch amount was ¥1,414,246 million (US\$9,459 million), and the effect on interest expense from a 0.1% increase in interest rate would be ¥1,414

million (US\$9 million) (profit before tax). This amount was calculated by multiplying the interest mismatch balance of the Company and its subsidiaries as of March 31, 2025, by 0.1%. This analysis was made without consideration of factors, such as future changes in the balance, foreign exchange rate fluctuations, and dispersing effects of floating-rate borrowings derived from the interest rate reset date, and was based on the assumption that all other variable factors were constant.

In addition, the Company and its subsidiaries periodically track interest rate trends and monitor the amount of influence on interest payments due to interest rate changes, using the Earnings at Risk (EaR).

## 3) Commodity price risk management

The Company and its subsidiaries conduct actual demand transactions that are based on the back-to-back transactions of a variety of commodities. In some cases, the Company and its subsidiaries are exposed to commodity price fluctuation risk, because they hold long or short positions in consideration of market trends. Therefore, the Company and its subsidiaries analyze inventories and purchase and sales contracts, and each Division Company has established middle and back offices for major commodities, which establish a balance limit and loss cut limit for each commodity, as well as conduct monitoring, management, and periodic reviews.

To reduce commodity price risks, the Company and its subsidiaries use such hedges as futures and forward contracts.

Commodity price risk exposures as of March 31, 2025 and 2024 were as follows:

	Millions of Yen				Millions of U.S. Dollars	
	2025		2024		2025	
	Long	Short	Long	Short	Long	Short
Commodity	¥ 4,314	¥ 5,713	¥ 9,734	¥ 5,125	\$ 29	\$ 38

## Commodity price sensitivity analysis

The Company and its subsidiaries use the Value at Risk (VaR) to measure the risk of commodity transactions that are sensitive to market conditions. The following table shows year-end and average VaR figures as of March 31, 2025 and 2024.

(Method: variance-covariance method / confidence interval 99% / holding period: 5 days / measurement frequency: weekly)

	Millions of Yen				Millions of U.S. Dollars	
	2025		2024		2025	
	March 31	Average	March 31	Average	March 31	Average
Commodity	¥ 759	¥ 996	¥ 741	¥ 764	\$ 5	\$ 7

## 4) Stock price risk management

The Company and its subsidiaries hold a variety of marketable equity securities, mainly to strengthen relationships with customers, suppliers, and other parties, and to secure business income, and to increase corporate value through means such as making a wide range of proposals to investees, and consequently are exposed to stock price fluctuation risk.

Therefore, the Company and its subsidiaries, using the VaR, periodically track and monitor the amount of influence on consolidated shareholders' equity.

The fair values of marketable equity securities (total of FVTOCI and FVTPL financial assets) held as of March 31, 2025 and 2024 were ¥591,661 million (US\$3,957 million) and ¥673,012 million, respectively.

## Stock price sensitivity analysis

The Company and its subsidiaries use the VaR to measure stock price risk. The following table shows year-end VaR figures as of March 31, 2025 and 2024.

(Method: variance-covariance method / confidence interval 99% / holding period: 10 days / measurement frequency: monthly)

	Millions of Yen		Millions of U.S. Dollars
	2025	2024	2025
	Marketable equity securities	¥ 41,608	¥ 33,773

The Company and its subsidiaries periodically conduct backtesting in which VaR is compared with actual gains or losses.

VaR is used to measure commodity price risk and stock price risk. VaR employs statistical methods to estimate the maximum loss that could occur in a defined period of time in the future based on market fluctuation data for a defined period of time in the past. It is possible that actual results could differ substantially from the above estimates.

##### 5) Credit risk management

Through trade receivables, loans, guarantees, and other formats, the Company and its subsidiaries grant credit to their trading partners, both domestically and overseas. The Company and its subsidiaries, therefore, bear credit risk in relation to such receivables becoming uncollectible due to the deteriorating credit status or insolvency of the Company's and its subsidiaries' partners, and in relation to assuming responsibilities to fulfill contracts where an involved party is unable to continue its business and therefore cannot fulfill its obligations under the contracts.

Therefore, when granting credit, the Company and its subsidiaries work to reduce risk by conducting risk management through the establishment of credit limits and the acquisition of collateral or guarantees as needed. At the same time, the Company and its subsidiaries establish an allowance for doubtful accounts by estimating the expected credit losses based on the creditworthiness, the status of receivable collection, and the status of receivables in arrears of business partners. The Company and its subsidiaries, having transactions in a broad range of business across a wide range of regions, are not exposed to credit risk that is significantly concentrated on any individual counterparty.

The Company and its subsidiaries classify financial instruments into the following three stages below by the degree of their credit risk and the estimated expected credit losses accordingly.

- Stage 1: Financial instruments in which credit risk has not increased significantly since initial recognition
- Stage 2: Financial instruments in which credit risk has increased significantly since initial recognition
- Stage 3: Financial instruments in which credit has been impaired

The Company and its subsidiaries deem those to be a significant increase in credit risk and classify a financial instrument in Stage 2 when contractual payments are more than 30 days past due, a request is made to extend contractual payment as of the end of the fiscal year, or when other credit events causing concern occur.

The credit risk exposures related to trade receivables, contract assets, and lease receivables as of March 31, 2025 and 2024 were as follows:

	Millions of Yen				Millions of U.S. Dollars	
	2025		2024		2025	
	Stage 1 and 2	Stage 3	Stage 1 and 2	Stage 3	Stage 1 and 2	Stage 3
Operating receivables and contract assets	¥ 2,848,544	¥ 44,788	¥ 2,847,505	¥ 47,927	\$ 19,051	\$ 300
Lease receivables	91,943	568	80,671	220	615	4

The credit risk exposures related to loans, financial guarantee contracts, and other financial instruments as of March 31, 2025 and 2024 were as follows:

	Millions of Yen						Millions of U.S. Dollars		
	2025			2024			2025		
	Stage 1	Stage 2	Stage 3	Stage 1	Stage 2	Stage 3	Stage 1	Stage 2	Stage 3
Loan	¥900,183	¥ 3,851	¥14,310	¥896,373	¥ 2,708	¥12,740	\$ 6,020	\$ 26	\$ 96
Financial guarantee contract (substantial risk)	116,265	—	—	122,632	—	—	778	—	—
Other	351,614	479	10,654	436,176	490	10,079	2,352	3	71

(Except when the credit event is temporary, the risk of default is low, and the debtor is assumed to be capable of providing the contractual cash flows in the near future.) The Company and its subsidiaries deem those to be a default event and a credit impairment accordingly, and classify a financial instrument in Stage 3 when the Company and its subsidiaries identify concerns over the likelihood of recovering the cash flows. Those default events include, but are not limited to, events where contractual payments are more than 90 days past due or a request is made to extend contractual payment because of serious financial difficulties as of the end of the fiscal year.

The Company and its subsidiaries calculate the allowance for doubtful accounts according to the following methods for financial instruments in each stage. For financial instruments in Stage 1, the Company and its subsidiaries calculate the 12-month expected credit losses based on an allowance ratio taking future outlook into consideration, which also utilizes factors such as past credit loss experience for each credit risk rating, current financial status of debtors, and other factors specific to them. For financial instruments in Stage 2, the Company and its subsidiaries calculate the lifetime expected credit losses based on an allowance ratio, taking future outlook into consideration, which also utilizes factors such as past credit loss experience for each credit risk rating, current financial status of debtors, and other factors specific to them. For financial instruments in Stage 3, the Company and its subsidiaries calculate the lifetime expected credit losses based on the difference between the contractual cash flows and the cash flows that the Company and its subsidiaries expect to receive.

However, for trade receivables, contract assets, and lease receivables, the Company and its subsidiaries do not distinguish between Stages 1 and 2, and always calculate the allowance for doubtful accounts based on lifetime expected credit losses.

The Company and its subsidiaries write off the relevant amount of a financial instrument when the Company and its subsidiaries have no prospects of recovering cash flows in their entirety or a portion thereof.

The carrying amounts of financial assets, net of impairment, which is presented in the Consolidated Financial Statements, as well as the contract amounts of guarantees and financing commitments represent the maximum credit risk exposure associated with the Company's and its subsidiaries' financial assets without taking account of the valuation of any collateral.

The credit risk exposures for each operating segment as of March 31, 2025 and 2024 were as follows:

Millions of Yen							
2025							
	Trade receivables and contract assets	Lease receivables	Loans	Financial guarantee contracts (substantial risk)	Other	Allowance for doubtful accounts	Total
Textile	¥ 140,552	¥ 139	¥ 1,477	¥ 174	¥ 15,130	¥ (10,729)	¥ 146,743
Machinery	246,162	32,276	82,532	61,330	30,300	(11,013)	441,587
Metals & Minerals	146,970	—	24,255	—	26,662	(1,513)	196,374
Energy & Chemicals	641,642	3,322	7,692	11,287	55,930	(1,093)	718,780
Food	820,802	364	4,911	22,509	62,430	(10,793)	900,223
General Products & Realty	242,280	12,536	25,283	16,907	26,459	(1,917)	321,548
ICT & Financial Business	533,458	27,096	98,195	—	27,488	(26,543)	659,694
The 8th	134,875	21,593	5,166	—	125,750	(1,045)	286,339
Other	(13,409)	(4,815)	668,833	4,058	(7,402)	(354)	646,911
Total	¥ 2,893,332	¥ 92,511	¥ 918,344	¥ 116,265	¥ 362,747	¥ (65,000)	¥ 4,318,199

Millions of Yen							
2024							
	Trade receivables and contract assets	Lease receivables	Loans	Financial guarantee contracts (substantial risk)	Other	Allowance for doubtful accounts	Total
Textile	¥ 130,787	¥ 397	¥ 1,590	¥ 217	¥ 11,851	¥ (10,291)	¥ 134,551
Machinery	264,869	25,841	82,776	71,184	65,500	(11,253)	498,917
Metals & Minerals	158,292	—	4,444	121	34,257	(2,213)	194,901
Energy & Chemicals	618,726	3,588	7,328	14,143	63,278	(2,523)	704,540
Food	880,966	458	6,359	26,847	76,668	(11,250)	980,048
General Products & Realty	258,176	11,108	26,043	5,833	22,025	(2,224)	320,961
ICT & Financial Business	490,124	20,347	89,840	—	29,052	(22,523)	606,840
The 8th	161,214	23,343	5,279	—	129,333	(933)	318,236
Other	(67,722)	(4,191)	688,162	4,287	14,781	(828)	634,489
Total	¥ 2,895,432	¥ 80,891	¥ 911,821	¥ 122,632	¥ 446,745	¥ (64,038)	¥ 4,393,483

Millions of U.S. Dollars							
2025							
	Trade receivables and contract assets	Lease receivables	Loans	Financial guarantee contracts (substantial risk)	Other	Allowance for doubtful accounts	Total
Textile	\$ 940	\$ 1	\$ 10	\$ 1	\$ 101	\$ (71)	\$ 982
Machinery	1,646	216	552	410	203	(74)	2,953
Metals & Minerals	983	—	162	—	178	(10)	1,313
Energy & Chemicals	4,291	22	51	76	374	(7)	4,807
Food	5,489	3	33	151	417	(72)	6,021
General Products & Realty	1,621	84	169	113	177	(13)	2,151
ICT & Financial Business	3,568	181	657	—	184	(178)	4,412
The 8th	902	144	35	—	841	(7)	1,915
Other	(89)	(32)	4,473	27	(49)	(3)	4,327
Total	\$ 19,351	\$ 619	\$ 6,142	\$ 778	\$ 2,426	\$ (435)	\$ 28,881

The Company and its subsidiaries held collateral of ¥50,104 million (US\$335 million) and ¥49,511 million as security for the loans included above as of March 31, 2025 and 2024. Properties and other credit enhancements held by the Company and its subsidiaries as collateral are measured at fair value.

As of March 31, 2025 and 2024, the amount of allowances for doubtful accounts reduced by collateral or other credit enhancement, was immaterial in relation to credit-impaired financial assets.

In addition, as of March 31, 2025 and 2024, a finance-related subsidiary of the Company held ¥2,984,407 million (US\$19,960 million) and ¥3,069,696 million as loan commitments classified in Stage 1 relating to unused credit lines for shopping and cashing granted to credit card holders, but not all of the amount will necessarily be withdrawn. Allowance for doubtful accounts for the loan commitment is recognized together with the allowance for doubtful accounts for the trade receivables and loans related to the commitment.

The changes in allowance for doubtful accounts related to trade receivables, contract assets, and lease receivables for the fiscal years ended March 31, 2025 and 2024 were as follows:

	Millions of Yen				Millions of U.S. Dollars	
	2025		2024		2025	
	Stage 1 and 2	Stage 3	Stage 1 and 2	Stage 3	Stage 1 and 2	Stage 3
Balance at the end of the previous year	¥ (8,092)	¥ (26,759)	¥ (9,264)	¥ (24,743)	\$ (54)	\$ (179)
Provision	(2,637)	(2,996)	(2,603)	(3,530)	(18)	(20)
Reversal	1,468	462	3,203	922	10	3
Charge-offs	1,555	3,567	1,303	2,183	10	24
Reclassification of credit risk stage	281	(281)	264	(264)	2	(2)
Increase, decrease due to foreign currency translation and others	(1,027)	1,137	(995)	(1,327)	(7)	8
Balance at the end of the year	¥ (8,452)	¥ (24,870)	¥ (8,092)	¥ (26,759)	\$ (57)	\$ (166)

The changes in allowance for doubtful accounts related to loans and other financial instruments for the fiscal years ended March 31, 2025 and 2024 were as follows:

	Millions of Yen						Millions of U.S. Dollars		
	2025			2024			2025		
	Stage 1	Stage 2	Stage 3	Stage 1	Stage 2	Stage 3	Stage 1	Stage 2	Stage 3
Balance at the end of the previous year	¥ (8,127)	¥ (1,354)	¥(19,706)	¥ (7,174)	¥ (960)	¥(15,564)	\$ (54)	\$ (9)	\$ (132)
Provision	(3,449)	(1,572)	(4,475)	(2,260)	(1,067)	(3,434)	(23)	(11)	(30)
Reversal	1,877	146	1,415	1,709	264	1,427	12	1	10
Charge-offs	145	228	2,862	114	183	1,981	1	2	19
Reclassification of credit risk stage	267	624	(891)	318	352	(670)	2	4	(6)
Increase, decrease due to foreign currency translation and others	911	(138)	(441)	(834)	(126)	(3,446)	6	(1)	(3)
Balance at the end of the year	¥ (8,376)	¥ (2,066)	¥(21,236)	¥ (8,127)	¥ (1,354)	¥(19,706)	\$ (56)	\$ (14)	\$ (142)

The contractual amount outstanding on financial assets that have been written off but still subject to enforcement activities was immaterial for the fiscal years ended March 31, 2025 and 2024.

## 6) Liquidity risk management

The Company and its subsidiaries are exposed to liquidity risk in both raising and using funds for investing, financing, and operating activities, as well as repayments of borrowings.

In addition to securing flexibility in fund-raising in response to changes in financial conditions and reducing the cost of funds, the Company and its subsidiaries have taken steps to diversify their sources of funds and methods of fund-raising. In regard to liquidity, in addition to Cash and cash equivalents, and Time deposits of ¥589,487 million (US\$3,943 million) as of March 31, 2025, the Company and its subsidiaries have the unutilized commitment line (Yen: ¥655,000 million; multiple currency: US\$937 million).

As of March 31, 2025 and 2024, the remaining contractual maturities of the Company's and its subsidiaries' Debentures and borrowings (Short-term and Long-term), Trade payables, Other current payables, and Other financial liabilities (Short-term and Long-term), and Contingent liabilities (guarantee for substantial risk for monetary indebtedness of associates and customers) were as follows:

	Millions of Yen			
	2025			
	Within 1 year	More than 1 to 5 years	More than 5 years	Total
Debentures and borrowings (Short-term and Long-term)	¥ 827,128	¥ 1,222,996	¥ 1,500,644	¥ 3,550,768
Trade payables, other current payables, and other financial liabilities (Short-term and Long-term)	2,600,147	44,793	25,762	2,670,702
Contingent liabilities	16,275	40,721	56,861	113,857

	Millions of Yen			
	2024			
	Within 1 year	More than 1 to 5 years	More than 5 years	Total
Debentures and borrowings (Short-term and Long-term)	¥ 727,966	¥ 1,303,827	¥ 1,325,815	¥ 3,357,608
Trade payables, other current payables, and other financial liabilities (Short-term and Long-term)	2,634,711	29,428	16,318	2,680,457
Contingent liabilities	21,370	52,409	47,061	120,840

Millions of U.S. Dollars				
2025				
	Within 1 year	More than 1 to 5 years	More than 5 years	Total
Debentures and borrowings (Short-term and Long-term)	\$ 5,532	\$ 8,179	\$ 10,037	\$ 23,748
Trade payables, other current payables, and other financial liabilities (Short-term and Long-term)	17,390	299	172	17,861
Contingent liabilities	109	273	380	762

The remaining contractual maturities of derivatives for the Company and its subsidiaries as of March 31, 2025 and 2024 were as follows:  
The amounts for derivatives that will be net settled with other contracts are also presented in gross amounts.

Millions of Yen					
2025					
		Within 1 year	More than 1 to 5 years	More than 5 years	Total
Currency derivatives	Receipts	¥ 4,987	¥ 130	¥ —	¥ 5,117
	Payments	(5,724)	(1,970)	—	(7,694)
Interest rate derivatives	Receipts	—	18	—	18
	Payments	(2,379)	(4,424)	(10,178)	(16,981)
Commodity derivatives	Receipts	25,978	623	—	26,601
	Payments	(22,668)	(1,796)	—	(24,464)

Millions of Yen					
2024					
		Within 1 year	More than 1 to 5 years	More than 5 years	Total
Currency derivatives	Receipts	¥ 26,290	¥ 489	¥ —	¥ 26,779
	Payments	(14,476)	(349)	—	(14,825)
Interest rate derivatives	Receipts	3	311	11	325
	Payments	—	(6,102)	(1,413)	(7,515)
Commodity derivatives	Receipts	28,921	1,551	—	30,472
	Payments	(37,185)	(1,540)	—	(38,725)

Millions of U.S. Dollars					
2025					
		Within 1 year	More than 1 to 5 years	More than 5 years	Total
Currency derivatives	Receipts	\$ 33	\$ 1	\$ —	\$ 34
	Payments	(38)	(13)	—	(51)
Interest rate derivatives	Receipts	—	0	—	0
	Payments	(16)	(30)	(68)	(114)
Commodity derivatives	Receipts	174	4	—	178
	Payments	(152)	(12)	—	(164)

### (3) Fair Value of Financial Instruments

The Company and its subsidiaries have various financial instruments, which are exposed to credit losses in the event of non-performance by counterparties.

The Company and its subsidiaries are engaged in transactions with numerous counterparties to avoid excessive concentration of credit risk to a certain counterparty or a group of counterparties.

The carrying amounts and estimated fair values for the purpose of the disclosure requirements of IFRS 13 "Fair Value Measurement," and valuation techniques for Non-current receivables, Non-current financial assets other than investments

and receivables (excluding derivative assets), Long-term debentures and borrowings, and Other non-current financial liabilities (excluding derivative liabilities) as of March 31, 2025 and 2024 were as follows (For fair value and valuation techniques of Short-term investments and Other investments, refer to Note 12 Securities and Other Investments and Note 26 Financial Instruments Measured at Fair Value, respectively. For fair value and valuation techniques of derivative asset / liability, refer to Note 26 Financial Instruments Measured at Fair Value.):

	Millions of Yen	
	2025	
	Carrying amount	Fair value
Financial assets:		
Non-current receivables and Non-current financial assets other than investments and receivables (excluding derivative assets)	¥ 410,649	¥ 404,714
Financial liabilities:		
Long-term debentures and borrowings and Other non-current financial liabilities (excluding derivative liabilities)	¥ 2,787,884	¥ 2,787,652

	Millions of Yen	
	2024	
	Carrying amount	Fair value
Financial assets:		
Non-current receivables and Non-current financial assets other than investments and receivables (excluding derivative assets)	¥ 406,326	¥ 400,934
Financial liabilities:		
Long-term debentures and borrowings and Other non-current financial liabilities (excluding derivative liabilities)	¥ 2,675,263	¥ 2,675,126

	Millions of U.S. Dollars	
	2025	
	Carrying amount	Fair value
Financial assets:		
Non-current receivables and Non-current financial assets other than investments and receivables (excluding derivative assets)	\$ 2,746	\$ 2,707
Financial liabilities:		
Long-term debentures and borrowings and Other non-current financial liabilities (excluding derivative liabilities)	\$ 18,646	\$ 18,644

Note: Of the Non-current receivables reflected on the Consolidated Statement of Financial Position, the shareholder loan to Chia Tai Bright Investment Company Limited ("CTB") accompanying the acquisition of CITIC Limited shares is not included above, and the information concerning the said financial instrument is described in 2) below.

#### 1) Valuation techniques for fair values of financial instruments

The valuation techniques for fair values of Non-current receivables and Non-current financial assets other than investments and receivables (excluding derivative assets) are as follows:

The fair values of Non-current receivables and Non-current financial assets other than investments and receivables (excluding derivative assets) are estimated based on the present value of future cash flows discounted using the current rates of loans or receivables with similar terms, conditions, and maturities being offered to borrowers or customers with similar credit ratings and are classified as Level 2.

Non-current receivables and Non-current financial assets other than investments and receivables, for which the Company and its subsidiaries recognized an allowance for doubtful accounts, are classified as Level 3.

The valuation techniques for fair values of Long-term debentures and borrowings and Other non-current financial liabilities (excluding derivative liabilities) are as follows:

The fair values of Long-term debentures and borrowings and Other non-current financial liabilities (excluding derivative liabilities) are based on the present value of future cash flows discounted using the current borrowing rates of similar debt instruments having comparable maturities and are classified as Level 2.

The carrying amounts of current financial assets and liabilities other than those mentioned above are approximately the same as their fair values mainly because of their short maturities.

#### 2) Shareholder loan to CTB accompanying the acquisition of CITIC Limited shares

CTB, a company in which the Company and Charoen Pokphand Group Company Limited each invested 50%, owns 5,818 million CITIC Limited shares, which equates to 20% of that company's

ordinary shares, and CTB applied the equity method. In order for CTB to procure the necessary funds for the acquisition of CITIC Limited shares, the Company provided investment in and a shareholder loan to CTB.

As of March 31, 2025 and 2024, the balance of the investment to CTB accompanying the acquisition of CITIC Limited shares amounted to US\$514 million (¥76,807 million) and US\$514 million (¥77,777 million), respectively. The shareholder loan to CTB accompanying the acquisition of CITIC Limited shares amounted to US\$4,206 million (¥628,925 million) and US\$4,276 million (¥647,473 million), respectively. The balance of the shareholder loan is presented under Non-current receivables on the Consolidated Statement of Financial Position.

As of March 31, 2025 and March 28, 2024, the closing price of CITIC Limited shares on the Hong Kong Stock Exchange were HK \$9.60 and HK\$7.52 per share, respectively. The value obtained by multiplying the number of CITIC Limited shares that CTB owns by the said share prices are HK\$55,853 million (¥1,073,555 million) and HK\$43,752 million (¥846,143 million), respectively. In addition, the amount obtained by multiplying this value by 50%, which is the Company's ownership percentage in CTB, are HK\$27,927 million (¥536,778 million) and HK\$21,876 million (¥423,072 million), respectively.

#### (4) Offsetting of Financial Assets and Financial Liabilities

The Company and its subsidiaries have financial assets and financial liabilities under a master netting arrangement or similar arrangement. These legally enforceable master netting agreements or similar arrangements give the Company and its subsidiaries the right to offset receivables and payables with the same counterparty in the event of default by the counterparty.

The following table provides offsetting information of financial assets and financial liabilities with the same counterparty as of March 31, 2025 and 2024.

	Millions of Yen		Millions of U.S. Dollars
	2025	2024	2025
The amount of financial assets	¥ 5,974,876	¥ 6,108,793	\$ 39,960
The amount of possible offsetting under master netting arrangement or similar arrangement	(228,801)	(206,448)	(1,530)
Net	¥ 5,746,075	¥ 5,902,345	\$ 38,430

	Millions of Yen		Millions of U.S. Dollars
	2025	2024	2025
The amount of financial liabilities	¥ 7,292,407	¥ 7,076,640	\$ 48,772
The amount of possible offsetting under master netting arrangement or similar arrangement	(228,801)	(206,448)	(1,530)
Net	¥ 7,063,606	¥ 6,870,192	\$ 47,242

The amount which was offset in accordance with the criteria for offsetting financial assets and financial liabilities in the Consolidated Statement of Financial Position was immaterial.

## 25. Hedging Activities

### (1) Fair value hedges

A fair value hedge is a hedge of the variability of fair value of a recognized asset or liability or of an unrecognized firm commitment. The changes in fair value of recognized assets or liabilities, or unrecognized firm commitments and related hedging instruments that are designated and qualify as fair value hedges are recognized in profit or loss if the hedges are considered effective. For the fiscal years ended March 31, 2025 and 2024, amounts of the net profit (losses) related to hedge ineffectiveness and the portion excluded from the assessment of hedge effectiveness were immaterial.

The Company and its subsidiaries use currency derivatives to hedge the risk of variability in the fair value of unrecognized firm commitments and the hedging terms are basically within one year. Further, the Company and its subsidiaries use interest rate derivatives to hedge the risk of variability in the fair value of loan receivables and borrowings, for which they agree to receive or pay interest on a fixed rate basis, and the hedging terms are nearly the same as the maturity of the loan receivables and borrowings. The Company and its subsidiaries use commodity derivatives to hedge the risk of variability in the fair value of unrecognized firm commitments and inventories and the hedging terms are basically within one year. The prices of hedging instruments are close to the quoted prices in transactions taking place in the principal markets or in the most advantageous markets where each hedging instrument is actively traded.

### (2) Cash flow hedges

Cash flow hedges are hedges of the variability of cash flows to be received or paid related to forecasted transactions, or recognized assets or liabilities. The changes in fair value of hedging instruments that are designated and qualify as cash flow hedges are recognized in other comprehensive income if the hedges are considered effective. This treatment is continued until profit or loss is affected by the variability in cash flows to be received or paid, related to the unrecognized forecasted transactions or the recognized assets or liabilities designated as the hedged items. The ineffective portion of the hedge is included in profit or loss. For the fiscal years ended March 31, 2025 and 2024, amounts of the net profit (losses) related to hedge ineffectiveness and the portion excluded from the assessment of hedge effectiveness were immaterial.

The Company and its subsidiaries hold currency derivatives and commodity derivatives to hedge the risk of variability in cash flows to be received or paid related to forecasted transactions, or recognized assets or liabilities, and the hedging terms are basically within one year. Further, the Company and its subsidiaries hold interest rate derivatives and currency derivatives to hedge the risk of variability in cash flows due to variability of interest rates and currency rates in the future, and the hedging terms are nearly the same as the maturity of the loan receivables and borrowings. The prices of hedging instruments are close to the quoted prices in transactions taking place in the principal markets or in the most advantageous markets where each hedging instrument is actively traded.

For the fiscal years ended March 31, 2025 and 2024, the amounts reclassified from other comprehensive income into profit or loss as the forecasted transaction became no longer probable to occur were immaterial.

### (3) Hedges of a net investment in foreign operations

Hedges of a net investment in foreign operations are hedges of the exchange differences that arise between the functional currencies of the foreign operations and the functional currency of the parent company. The changes in fair value of hedging instruments that are designated and qualify as hedges of a net investment in foreign operations are recognized in other comprehensive income if the hedges are considered effective. This treatment is continued until foreign operations are disposed of, and the changes in the fair value of the hedging instruments that had been recorded in other comprehensive income are reclassified to profit or loss as part of gains or losses on disposal. The ineffective portion of the hedge is recognized as profit or loss. For the fiscal years ended March 31, 2025 and 2024, the Company and its subsidiaries did not designate any new hedges of net investment in foreign operations.

**(4) The impact of hedges on consolidated financial statements**

The fair values of hedging instruments as of March 31, 2025 and 2024 were as follows:

As of the fiscal years ended March 31, 2025 and 2024, the Company and its subsidiaries did not designate any hedges of net investment in foreign operations. On the Consolidated Statement of Financial Position, the fair value of assets related to hedging

instruments is included in Other current financial assets or in Non-current financial assets other than investments and receivables, and the fair value of liabilities related to hedging instruments is included in Other current financial liabilities or in Other non-current financial liabilities.

Millions of Yen				
2025				
Type of hedge accounting	Hedging instruments	Notional amounts	Assets	Liabilities
Fair value hedges	Currency derivatives	¥ 107,789	¥ 933	¥ 514
	Interest rate derivatives	584,930	—	16,873
	Commodity derivatives	574,988	8,698	5,894
Cash flow hedges	Currency derivatives	¥ 378,328	¥ 1,536	¥ 5,784
	Interest rate derivatives	21,083	18	104
	Commodity derivatives	58,810	1,383	1,555

Millions of Yen				
2024				
Type of hedge accounting	Hedging instruments	Notional amounts	Assets	Liabilities
Fair value hedges	Currency derivatives	¥ 71,968	¥ 2,339	¥ 306
	Interest rate derivatives	512,930	84	7,509
	Commodity derivatives	518,228	5,762	15,241
Cash flow hedges	Currency derivatives	¥ 182,218	¥ 8,330	¥ 691
	Interest rate derivatives	21,680	241	6
	Commodity derivatives	8,815	348	273

Millions of U.S. Dollars				
2025				
Type of hedge accounting	Hedging instruments	Notional amounts	Assets	Liabilities
Fair value hedges	Currency derivatives	\$ 721	\$ 6	\$ 3
	Interest rate derivatives	3,912	—	113
	Commodity derivatives	3,846	58	39
Cash flow hedges	Currency derivatives	\$ 2,530	\$ 10	\$ 39
	Interest rate derivatives	141	0	1
	Commodity derivatives	393	9	10

For the fiscal years ended March 31, 2025 and 2024, the amounts of hedged items designated as fair value hedges were as follows:

Millions of Yen			
2025			
Risk category	Main account on Consolidated Statement of Financial Position	Carrying amount	Accumulated amount of fair value hedge adjustments included in the carrying amount
Currency risk	Trade receivables	¥ 8,151	¥ 164
	Trade payables	4,578	(31)
	Debentures and borrowings	3,785	14
	Other current assets	287	287
	Other current liabilities	887	887
Interest rate risk	Debentures and borrowings	¥ 568,057	¥ (16,873)
Commodity price risk	Inventories	¥ 57,893	¥ 1,805
	Other current assets	3,293	3,293
	Other current liabilities	7,902	7,902

Millions of Yen			
2024			
Risk category	Main account on Consolidated Statement of Financial Position	Carrying amount	Accumulated amount of fair value hedge adjustments included in the carrying amount
Currency risk	Trade receivables	¥ 4,585	¥ 40
	Trade payables	6,340	208
	Other current assets	239	239
	Other current liabilities	2,104	2,104
Interest rate risk	Debentures and borrowings	¥ 505,505	¥ (7,425)
Commodity price risk	Inventories	¥ 23,921	¥ (499)
	Other current assets	15,220	15,220
	Other current liabilities	5,243	5,243

Millions of U.S. Dollars			
2025			
Risk category	Main account on Consolidated Statement of Financial Position	Carrying amount	Accumulated amount of fair value hedge adjustments included in the carrying amount
Currency risk	Trade receivables	\$ 55	\$ 1
	Trade payables	31	(0)
	Debentures and borrowings	25	0
	Other current assets	2	2
	Other current liabilities	6	6
Interest rate risk	Debentures and borrowings	\$ 3,799	\$ (113)
Commodity price risk	Inventories	\$ 387	\$ 12
	Other current assets	22	22
	Other current liabilities	53	53

Note: For the fiscal years ended March 31, 2025 and 2024, the accumulated amounts of fair value hedge adjustments related to the hedged items on which the hedging transactions have been ceased totaled ¥142 million (US\$1 million) and ¥666 million, respectively. These amounts are included in Short-term debentures and borrowings and Long-term debentures and borrowings.

For the fiscal years ended March 31, 2025 and 2024, the amounts of the Company and its subsidiaries' Other components of equity and the income (losses) associated with hedging instruments designated as cash flow hedges were as follows:

Millions of Yen				
2025				
Risk category	Amount recognized in Other components of equity	Amount of hedge income (loss) recognized in OCI	Main account of profit or loss reclassified from Other components of equity	Amount of profit or loss reclassified from Other components of equity
Currency risk	¥ (2,717)	¥ (1,228)	Other-net	¥ (1,775)
Interest rate risk	(23)	(126)	Interest expense	(42)
Commodity price risk	(79)	(487)	Revenues from sale of goods	184
Total	¥ (2,819)	¥ (1,841)		¥ (1,633)

Millions of Yen				
2024				
Risk category	Amount recognized in Other components of equity	Amount of hedge income (loss) recognized in OCI	Main account of profit or loss reclassified from Other components of equity	Amount of profit or loss reclassified from Other components of equity
Currency risk	¥ (802)	¥ (1,890)	Other-net	¥ (2,063)
Interest rate risk	74	2,197	Interest expense	(73)
Commodity price risk	116	5,355	Revenues from sale of goods	(4,413)
Total	¥ (612)	¥ 5,662		¥ (6,549)

Millions of U.S. Dollars				
2025				
Risk category	Amount recognized in Other components of equity	Amount of hedge income (loss) recognized in OCI	Main account of profit or loss reclassified from Other components of equity	Amount of profit or loss reclassified from Other components of equity
Currency risk	\$ (18)	\$ (8)	Other-net	\$ (12)
Interest rate risk	(0)	(1)	Interest expense	(1)
Commodity price risk	(1)	(3)	Revenues from sale of goods	1
Total	\$ (19)	\$ (12)		\$ (12)

Note: The amounts of hedge income (loss) in other comprehensive income, arising from the changes in the fair value of currency derivatives designated as the hedging instruments for the cash flow hedges, where the currency risk of borrowings in foreign currency is designated as the hedged items, for the fiscal years ended March 31, 2025 and 2024 were ¥7,362 million (US\$49 million) (loss) and ¥2,397 million (income), respectively. These amounts were reclassified from Other components of equity in the period in which the borrowings in foreign currencies designated as the hedged items are translated. These amounts are not included above.

## 26. Financial Instruments Measured at Fair Value

IFRS 13 “Fair Value Measurements” defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. IFRS 13 also establishes a hierarchy for inputs used in measuring fair value and requires that each fair value be categorized into one of the following three levels based on its observability of inputs:

Level 1: Quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2: Inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly.

Level 3: Unobservable inputs for identical assets or liabilities.

The Company and its subsidiaries use the following valuation techniques for assets and liabilities that are measured at fair value on a recurring basis.

The cash equivalents that are measured at fair value on a recurring basis consist primarily of commercial paper with original maturities of three months or less. The Company and its subsidiaries measure the fair value using the quoted market prices and classify them as Level 2.

The inventories that are measured at fair value primarily consist of products which are principally acquired for the purpose of selling in the short-term and generating a profit from fluctuations in price. The Company and its subsidiaries measure the fair value using the price formula based on commodity transaction prices and classify them as Level 2.

The financial instruments classified as FVTPL and FVTOCI financial assets consist of securities and alternative investments. Securities that are listed on exchanges are measured using quoted market prices. When quoted prices in active markets in which transactions occur with sufficient frequency are available, they are classified as Level 1. In contrast, instruments that are measured at quoted prices in markets in which there are relatively few transactions are classified as Level 2.

The information by level for assets and liabilities that were measured at fair value on a recurring basis as of March 31, 2025 and 2024 was as follows:

For the fiscal years ended March 31, 2025 and 2024, there were no significant transfers between Level 1 and 2.

	Millions of Yen			
	2025			
	Level 1	Level 2	Level 3	Total
<b>Assets</b>				
Inventories	¥ —	¥ 7,599	¥ —	¥ 7,599
Securities and other investments				
FVTPL financial assets	664	28,597	94,883	124,144
FVTOCI financial assets	590,997	—	441,335	1,032,332
Derivative assets	10,280	21,456	—	31,736
<b>Liabilities</b>				
Derivative liabilities	¥ 8,564	¥ 40,575	¥ —	¥ 49,139

Securities that are not listed on exchanges are measured mainly using the discounted cash flow and modified net assets methods based on comprehensive consideration of various inputs that are available to the Company and its subsidiaries, including expectation of future income of the investee, the net asset value of the subject stock, and the actual value of significant assets held by the said investee. If the amount affected by unobservable inputs covers a significant proportion of the fair value, the security is classified as Level 3, and if the amount affected by unobservable inputs does not cover a significant proportion of fair value, the security is classified as Level 2.

Derivative assets and derivative liabilities consist of currency derivatives, interest rate derivatives, and commodity derivatives. The derivative instruments that are traded in the active market are valued at quoted market prices and classified as Level 1. The other derivative instruments that are measured using commonly used fair value pricing models, such as the Black-Scholes model, based upon observable inputs only, are classified as Level 2.

Based on the policies and procedures defined by the Company, the Company and its subsidiaries apply the best available valuation techniques and inputs to measure the fair value of assets and liabilities by considering their nature, features, and risk. The assets and liabilities that are classified as Level 3 are mainly measured by the discounted cash flow and modified net assets methods. In addition, the result of the measurement of the fair value has been approved by the appropriate authority in each division company.

The fair value of assets and liabilities that are measured by discounted cash flow fluctuates depending on the discount rates that are applied. These discount rates are applied to each financial asset by calculating the risk-free rate, which includes country risk premium (Approximately 7–16%. Meanwhile, for the resource-related investments in Russia, a higher discounted rate reflecting the rise of the country risk was applied).

If the unobservable inputs have been changed to reflect reasonably possible alternative assumptions, the effect is expected to be insignificant.

The Company and its subsidiaries recognize transfers of assets or liabilities between levels of the fair value hierarchy as of the end of each quarterly reporting period when the transfer occurs.

	Millions of Yen			
	2024			
	Level 1	Level 2	Level 3	Total
<b>Assets</b>				
Inventories	¥ —	¥ 5,455	¥ —	¥ 5,455
Securities and other investments				
FVTPL financial assets	1,438	26,788	63,667	91,893
FVTOCI financial assets	671,574	—	434,990	1,106,564
Derivative assets	8,134	49,442	—	57,576
<b>Liabilities</b>				
Derivative liabilities	¥ 17,932	¥ 43,133	¥ —	¥ 61,065

	Millions of U.S. Dollars			
	2025			
	Level 1	Level 2	Level 3	Total
<b>Assets</b>				
Inventories	\$ —	\$ 51	\$ —	\$ 51
Securities and other investments				
FVTPL financial assets	4	191	635	830
FVTOCI financial assets	3,952	—	2,952	6,904
Derivative assets	69	143	—	212
<b>Liabilities</b>				
Derivative liabilities	\$ 57	\$ 272	\$ —	\$ 329

The changes in Level 3 items for the fiscal years ended March 31, 2025 and 2024 were as follows:

	Millions of Yen	
	2025	
	FVTPL financial assets	FVTOCI financial assets
Beginning Balance	¥ 63,667	¥ 434,990
Total gains or losses	2,715	(49,388)
Included in gains on investments	1,630	—
Included in other comprehensive income (loss) (FVTOCI financial assets)	—	(39,700)
Included in other comprehensive income (loss) (Translation adjustments)	1,085	(9,688)
Purchases	36,698	27,948
Sales	(8,726)	(5,336)
Transfers out of Level 3	(173)	(1,413)
Others	702	34,534
Ending balance	94,883	441,335
The amount of gains (losses) on investments for the period relating to assets still held as of March 31, 2025	¥ (1,509)	¥ —

	Millions of Yen	
	2024	
	FVTPL financial assets	FVTOCI financial assets
Beginning Balance	¥ 53,272	¥ 320,354
Total gains or losses	6,112	65,371
Included in gains on investments	6,112	—
Included in other comprehensive income (loss) (FVTOCI financial assets)	—	40,959
Included in other comprehensive income (loss) (Translation adjustments)	—	24,412
Purchases	5,358	11,582
Sales	(3,630)	(1,688)
Transfers out of Level 3	(1,175)	(1,386)
Others	3,730	40,757
Ending balance	63,667	434,990
The amount of gains (losses) on investments for the period relating to assets still held as of March 31, 2024	¥ 3,865	¥ —

	Millions of U.S. Dollars	
	2025	
	FVTPL financial assets	FVTOCI financial assets
Beginning Balance	\$ 426	\$ 2,909
Total gains or losses	18	(330)
Included in gains on investments	11	—
Included in other comprehensive income (loss) (FVTOCI financial assets)	—	(265)
Included in other comprehensive income (loss) (Translation adjustments)	7	(65)
Purchases	245	187
Sales	(58)	(36)
Transfers out of Level 3	(1)	(9)
Others	5	231
Ending balance	635	2,952
The amount of gains (losses) on investments for the period relating to assets still held as of March 31, 2025	\$ (10)	\$ —

Transfers out of Level 3 recognized for the fiscal years ended March 31, 2025 and 2024 were due to the fact that the fair value of equity securities became measurable using the quoted market price resulting from listing on exchanges.

## 27. Revenue

### (1) Contract Balances

The breakdown of contract balances for the fiscal years ended March 31, 2025 and 2024 were as follows:

	Millions of Yen				Millions of U.S. Dollars
	2025		2024		2025
	Beginning balance	Ending balance	Beginning balance	Ending balance	Ending balance
Receivables from Contracts with Customers	¥ 2,831,112	¥ 2,835,461	¥ 2,533,297	¥ 2,831,112	\$ 18,964
Contract Assets	45,020	45,962	32,510	45,020	307
Contract Liabilities	193,123	227,969	172,314	193,123	1,525

A contract asset is recognized when the Company and its subsidiaries transfer goods or services to a customer on their ordinary activities, but a right to receive the payment is conditional in line with a series of performance related milestones other than the passage of time. Contract assets generally increase when the Company and its subsidiaries transfer goods or services to the customer before the customer pays the consideration or before the payment becomes due and decrease when the Company and its subsidiaries bill the customer. The balance of contract assets increased mainly due to the progress of satisfaction of the performance obligations for the fiscal years ended March 31, 2025 and 2024.

A contract liability is recognized when a payment from a customer is already received or due, prior to the Company and its subsidiaries transferring goods or services to the customer on their operating activities. Contract liabilities generally increase when the Company and its subsidiaries receive consideration from a customer prior to the transfer of goods or services to the customer and decrease when the Company and its subsidiaries meet their performance obligations. The balance of contract liabilities increased mainly due to increases in advances from customer for the fiscal years ended March 31, 2025 and 2024.

Revenues recognized for the fiscal years ended March 31, 2025 and 2024 include ¥141,196 million (US\$944 million) and ¥131,268 million, respectively, recognized from contract liabilities at the beginning of the fiscal years ended March 31, 2025 and 2024.

Revenues recognized for the fiscal years ended March 31, 2025 and 2024 arising from performance obligations fulfilled in past periods, are immaterial.

### (2) Remaining Performance Obligations

As of March 31, 2025 and 2024, the Company and its subsidiaries have a total transaction price allocated to remaining performance obligations of ¥1,633,327 million (US\$10,924 million) and ¥1,485,183 million, respectively, mainly in energy, ships and aircraft, system development, and iron ore transactions. The Company and its subsidiaries expect that revenues from North American LNG sales contracts are recognized almost over the next 20 years and revenues from other contracts are recognized almost over the next 3 years in accordance with the progress of execution of the contracts.

The Company and its subsidiaries use the practical expedients, pursuant to IFRS 15, "Revenue from Contracts with Customers," and only disclose individual transactions with anticipated contract lengths exceeding 1 year.

### (3) Assets Recognized from Costs Incurred to Acquire or Execute Customer Contracts

For the fiscal years ended March 31, 2025 and 2024, the amounts of assets or their depreciation arising from costs incurred to acquire or execute customer contracts were immaterial.

## 28. Selling, General and Administrative Expenses

The breakdown of Selling, general and administrative expenses for the fiscal years ended March 31, 2025 and 2024 were as follows:

	Millions of Yen		Millions of U.S. Dollars
	2025	2024	2025
Personnel expenses	¥ 718,495	¥ 651,509	\$ 4,805
Depreciation	262,010	250,131	1,752
Amortization	47,783	42,550	320
Service charges	185,564	155,286	1,241
Distribution costs	126,697	108,393	847
Others	337,827	313,866	2,260
Total	¥1,678,376	¥1,521,735	\$ 11,225

## 29. Gains (losses) on Investments

The breakdown of Gains (losses) on investments for the fiscal years ended March 31, 2025 and 2024 were as follows:

	Millions of Yen		Millions of U.S. Dollars
	2025	2024	2025
Investments in subsidiaries, associates and joint ventures	¥ 79,126	¥ 28,717	\$ 529
FVTPL financial assets	4,068	6,104	27
Financial assets measured at amortized cost	4	(4)	0
Total	¥ 83,198	¥ 34,817	\$ 556

In the fiscal year ended March 31, 2025, Gains (losses) on investments relating to Investments in subsidiaries, associates and joint ventures mainly consist of the gain of ¥49,290 million (US\$330 million) on the conversion of DESCENTE LTD. into a subsidiary due to the additional investment and the remeasurement of the previously held interests in Textile segment, and the gain of ¥20,956 million (US\$140 million) on the partial sale and the remeasurement of the remaining interests with the loss of significant influence over an overseas company in Food and General Products & Realty segment.

In the fiscal year ended March 31, 2024, Gains (losses) on investments relating to Investments in subsidiaries, associates and joint ventures mainly consist of the gain of ¥23,884 million on the

partial sale and the remeasurement of the remaining interests with the loss of significant influence over a lithium-ion batteries company in Energy & Chemicals segment.

The losses relating to Financial assets measured at amortized cost include losses arising from derecognition of financial assets of ¥15 million (US\$0 million) and the impairment loss of financial assets of ¥11 million (US\$0 million) for the fiscal year ended March 31, 2025.

The losses relating to Financial assets measured at amortized cost include losses arising from the impairment loss of financial assets of ¥4 million for the fiscal year ended March 31, 2024.

## 30. Gains (losses) on Property, Plant, Equipment and Intangible Assets

The breakdown of Gains (losses) on property, plant, equipment and intangible assets for the fiscal years ended March 31, 2025 and 2024 were as follows:

	Millions of Yen		Millions of U.S. Dollars
	2025	2024	2025
Gains on sales of property, plant and equipment	¥ 21,409	¥ 19,531	\$ 143
Losses on disposal and sales of property, plant and equipment	(7,874)	(9,494)	(53)
Impairment losses on property, plant and equipment	(22,645)	(15,431)	(151)
Impairment losses on goodwill	(6,323)	(1,559)	(42)
Others	646	894	4
Total	¥ (14,787)	¥ (6,059)	\$ (99)

For the fiscal year ended March 31, 2025, the losses mainly consist of impairment losses recognized on goodwill and intangible assets in a North American synthetic resin-related company in Energy & Chemicals segment.

## 31. Other-Net

The breakdown of Other-net for the fiscal years ended March 31, 2025 and 2024 were as follows:

	Millions of Yen		Millions of U.S. Dollars
	2025	2024	2025
Net foreign exchange gains (losses)	¥ 12,273	¥ 7,979	\$ 82
Others	16,260	5,190	109
Total	¥ 28,533	¥ 13,169	\$ 191

## 32. Financial Income (Loss)

The breakdown of Financial income (loss) for the fiscal years ended March 31, 2025 and 2024 were as follows:

	Millions of Yen		Millions of U.S. Dollars
	2025	2024	2025
Interest income			
Financial assets measured at amortized cost	¥ 50,920	¥ 54,125	\$ 341
Subtotal	50,920	54,125	341
Dividends received			
FVTPL financial assets	1,072	744	7
FVTOCI financial assets	77,345	80,320	518
Subtotal	78,417	81,064	525
Interest expense			
Financial liabilities measured at amortized cost	(17,121)	(14,811)	(115)
Lease liabilities			
Others	(74,041)	(79,605)	(495)
Derivatives	(10,324)	(2,673)	(69)
Others	(2,948)	(3,552)	(20)
Subtotal	(104,434)	(100,641)	(699)
Total	¥ 24,903	¥ 34,548	\$ 167

### 33. Cash Flow Information

#### (1) Acquisitions and Sales of Subsidiaries or businesses

(Acquisitions of subsidiaries or businesses)

The acquisition of major subsidiaries for the fiscal year ended March 31, 2025 was that of DESCENTE LTD.

The acquisition of major subsidiaries for the fiscal year ended March 31, 2024 was that of DAIKEN CORPORATION.

	Millions of Yen		Millions of U.S. Dollars
	2025	2024	2025
Acquisitions of subsidiaries or businesses			
Fair value of assets acquired	¥ 356,694	¥ 185,221	\$ 2,386
Fair value of liabilities acquired	(90,306)	(100,095)	(604)
Net assets, before deduction of cash	266,388	85,126	1,782
Fair value of previously held equity interests	(123,624)	(44,433)	(827)
Goodwill and Non-controlling interests	(6,429)	9,123	(43)
Fair value of consideration	136,335	49,816	912
Cash acquired	(26,488)	(13,636)	(177)
Payments for acquisition of subsidiaries or businesses	¥ 109,847	¥ 36,180	\$ 735

Note: The amounts listed above for the fiscal year ended March 31, 2025 are subject to change as the fair value measurement period is ongoing.

(Sales of subsidiaries or businesses)

There were no sales of major subsidiaries or businesses for the fiscal year ended March 31, 2025 and 2024.

## (2) Changes in Liabilities Arising from Financing Activities

Changes in liabilities arising from financing activities for the fiscal years ended March 31, 2025 and 2024 were as follows:

	Millions of Yen		
	2025		
	Debentures and Borrowings	Lease liabilities and the others	Total
Beginning of the year	¥ 3,357,608	¥ 1,038,575	¥ 4,396,183
Cash flow	219,174	(260,320)	(41,146)
Non-cash changes			
Increase through acquisitions	12,647	6,470	19,117
Decrease through divestitures	(3,216)	(1,370)	(4,586)
New leases	—	132,737	132,737
Effect of foreign currency exchange differences	(17,425)	(1,762)	(19,187)
Fair value changes	(9,958)	—	(9,958)
Others	(8,062)	156,607	148,545
End of the year	¥ 3,550,768	¥ 1,070,937	¥ 4,621,705

	Millions of Yen		
	2024		
	Debentures and Borrowings	Lease liabilities and the others	Total
Beginning of the year	¥ 3,006,638	¥ 1,004,567	¥ 4,011,205
Cash flow	186,196	(252,580)	(66,384)
Non-cash changes			
Increase through acquisitions	35,702	2,065	37,767
Decrease through divestitures	(1,773)	(98)	(1,871)
New leases	—	91,116	91,116
Effect of foreign currency exchange differences	135,507	23,711	159,218
Fair value changes	(2,811)	—	(2,811)
Others	(1,851)	169,794	167,943
End of the year	¥ 3,357,608	¥ 1,038,575	¥ 4,396,183

	Millions of U.S. Dollars		
	2025		
	Debentures and Borrowings	Lease liabilities and the others	Total
Beginning of the year	\$ 22,456	\$ 6,946	\$ 29,402
Cash flow	1,466	(1,741)	(275)
Non-cash changes			
Increase through acquisitions	85	43	128
Decrease through divestitures	(22)	(9)	(31)
New leases	—	888	888
Effect of foreign currency exchange differences	(116)	(12)	(128)
Fair value changes	(67)	—	(67)
Others	(54)	1,048	994
End of the year	\$ 23,748	\$ 7,163	\$ 30,911

Note: Amounts of "Others" in "Lease Liabilities and the others" are mainly the increase due to lease contract modifications in FamilyMart Co., Ltd. In addition, lease contract modifications in other companies, mid-term terminations and other factors are included.

### 34. Parent's Ownership Interest in Subsidiaries

Subsidiaries of the Company as of March 31, 2025 were as follows:

Name	Location	Voting shares (%)
<b>Textile</b>		
DESCENTE LTD.	Naniwa-ku, Osaka	100.0 (100.0)
ROYNE CO., LTD.	Shinagawa-ku, Tokyo	100.0
Sankei Co., Ltd.	Koto-ku, Tokyo	100.0
EDWIN CO., LTD.	Shinagawa-ku, Tokyo	100.0
DOME CORPORATION	Koto-ku, Tokyo	69.7
JOI'X CORPORATION	Chiyoda-ku, Tokyo	100.0
LEILIAN CO., LTD.	Meguro-ku, Tokyo	100.0
ITOCHU Textile Prominent (ASIA) Ltd.	Hong Kong, China	100.0 (50.0)
ITOCHU TEXTILE (CHINA) CO., LTD.	Shanghai, China	100.0 (40.0)
47 other companies		
<b>Machinery</b>		
IMECS Co., Ltd.	Minato-ku, Tokyo	100.0
ITOCHU AVIATION CO., LTD.	Minato-ku, Tokyo	100.0
ITOCHU Plantech Inc.	Minato-ku, Tokyo	100.0
JAPAN AEROSPACE CORPORATION	Minato-ku, Tokyo	100.0
ITOCHU MACHINE-TECHNOS CORPORATION	Chiyoda-ku, Tokyo	100.0
YANASE & CO., LTD.	Minato-ku, Tokyo	90.6
Citrus Investment LLC	Minato-ku, Tokyo	100.0
I-Power Investment Inc.	Wilmington, Delaware, U.S.A.	100.0
I-ENVIRONMENT INVESTMENTS LIMITED	London, U.K.	100.0 (30.0)
MULTIQUIP INC.	Cypress, California, U.S.A.	100.0 (80.0)
RICARDO PÉREZ, S.A.	Panama, Republic of Panama	70.0
Auto Investment Inc.	Pelham, Alabama, U.S.A.	100.0
TOYOTA SALES MONGOLIA LLC	Ulaanbaatar, Mongolia	100.0
70 other companies		
<b>Metals &amp; Minerals</b>		
ITOCHU Metals Corporation	Minato-ku, Tokyo	100.0
ITC Coal Resources International Inc.	Wilmington, Delaware, U.S.A.	100.0
ITOCHU Minerals & Energy of Australia Pty Ltd	Perth, W.A., Australia	100.0 (3.7)
6 other companies		
<b>Energy &amp; Chemicals</b>		
ITOCHU ENEX CO., LTD.	Chiyoda-ku, Tokyo	55.7
ITOCHU PLASTICS INC.	Chiyoda-ku, Tokyo	100.0
ITOCHU CHEMICAL FRONTIER Corporation	Minato-ku, Tokyo	100.0
C.I. TAKIRON Corporation	Kita-ku, Osaka	100.0 (35.1)
ITOCHU Retail Link Corporation	Chuo-ku, Tokyo	100.0
Aoyama Solar Company Limited	Chiyoda-ku, Tokyo	100.0
ITOCHU PETROLEUM CO., (SINGAPORE) PTE. LTD.	Singapore	100.0
ITOCHU Oil Exploration (Azerbaijan) Inc.	Grand Cayman, Cayman Islands	100.0
CIECO West Qurna Limited	London, U.K.	60.0
ITOCHU Plastics Pte., Ltd.	Singapore	100.0 (30.0)
92 other companies		

Name	Location	Voting shares (%)
<b>Food</b>		
ITOCHU FEED MILLS CO., LTD.	Koto-ku, Tokyo	100.0
ITOCHU Food Sales and Marketing Co.,Ltd.	Minato-ku, Tokyo	100.0
Prima Meat Packers, Ltd.	Shinagawa-ku, Tokyo	50.9 (4.5)
Dole International Holdings, Inc.	Minato-ku, Tokyo	100.0
ITOCHU-SHOKUHIN Co., Ltd.	Chuo-ku, Osaka	52.6 (0.1)
NIPPON ACCESS, INC.	Shinagawa-ku, Tokyo	100.0
PROVENCE HUILES S.A.S.	Vitrolles, France	100.0 (25.0)
ITOCHU TAIWAN INVESTMENT CORPORATION	Taipei, Taiwan	100.0
101 other companies		
<b>General Products &amp; Realty</b>		
ITOCHU LOGISTICS CORP.	Minato-ku, Tokyo	100.0
ITOCHU PULP & PAPER CORPORATION	Chuo-ku, Tokyo	100.0
ITOCHU CERATECH CORPORATION	Seto, Aichi	100.0
DAIKEN CORPORATION	Nanto, Toyama	100.0 (60.0)
ITOCHU KENZAI CORPORATION	Chuo-ku, Tokyo	100.0
ITOCHU Urban Community Ltd.	Chuo-ku, Tokyo	100.0
ITOCHU Property Development, Ltd.	Minato-ku, Tokyo	100.0
PT. Aneka Bumi Pratama	Palembang, Indonesia	100.0 (35.0)
Pacific Woodtech Corporation	Burlington, Washington, U.S.A.	100.0 (25.0)
European Tyre Enterprise Limited	Letchworth, U.K.	100.0 (25.0)
ITOCHU FIBRE LIMITED	London, U.K.	100.0 (25.0)
ITOCHU Building Products Holdings Inc.	Dallas, Texas, U.S.A.	100.0 (100.0)
92 other companies		
<b>ICT &amp; Financial Business</b>		
ITOCHU Techno-Solutions Corporation	Minato-ku, Tokyo	100.0 (33.3)
A2 Healthcare Corporation	Bunkyo-ku, Tokyo	100.0
ITOCHU Fuji Partners, Inc.	Minato-ku, Tokyo	63.0
POCKET CARD CO.,LTD.	Minato-ku, Tokyo	80.0 (80.0)
HOKEN NO MADOGUCHI GROUP INC.	Chiyoda-ku, Tokyo	92.0
ITC VENTURES XI, INC.	Wilmington, Delaware, U.S.A.	100.0
GCT MANAGEMENT (THAILAND) LTD.	Bangkok, Thailand	100.0 (67.3)
First Response Finance Ltd.	Nottingham, U.K.	100.0 (100.0)
ITOCHU FINANCE (ASIA) LTD.	Hong Kong, China	100.0 (100.0)
39 other companies		
<b>The 8th</b>		
FamilyMart Co., Ltd.	Minato-ku, Tokyo	94.7
14 other companies		
<b>Headquarters</b>		
ITOCHU Treasury Corporation	Minato-ku, Tokyo	100.0
Orchid Alliance Holdings Limited	BR. Virgin Islands	100.0
17 other companies		

Name	Location	Voting shares (%)
<b>Overseas Trading Subsidiaries</b>		
ITOCHU International Inc.	New York, N.Y., U.S.A.	100.0
ITOCHU Europe PLC	London, U.K.	100.0
ITOCHU Singapore Pte Ltd	Singapore	100.0
ITOCHU KOREA LTD.	Seoul, Korea	100.0
ITOCHU (Thailand) Ltd.	Bangkok, Thailand	100.0
ITOCHU Hong Kong Ltd.	Hong Kong, China	100.0
ITOCHU Latin America, S.A.	Panama, Republic of Panama	100.0
ITOCHU Brasil S.A.	Sao Paulo, Brazil	100.0
ITOCHU Australia Ltd.	Sydney, N.S.W., Australia	100.0
ITOCHU Middle East LLC	Dubai, U.A.E.	100.0
ITOCHU (CHINA) HOLDING CO., LTD.	Beijing, China	100.0
ITOCHU TAIWAN CORPORATION	Taipei, Taiwan	100.0
16 other companies		

Notes: 1. The above numbers of subsidiaries do not include investment companies considered part of the parent (197 companies).

2. Figures in parentheses are indirect voting share percentages.

3. Since all of the shares of PROVENCE HUILES S.A.S. were sold on April 28, 2025, the company is no longer a subsidiary as of the same date.

4. Voting shares percentage of ITOCHU Techno-Solutions Corporation is 99.95%. It is shown 100.0% by rounding less than the first decimal place.

(The loss of control of subsidiaries)

There were no major losses of control of subsidiaries for the fiscal year ended March 31, 2025 and 2024.

(Determination of Control Over Investees)

The Company has acquired common shares of Hitachi Construction Machinery Co., Ltd. through HCJI Holdings Co., Ltd. (hereinafter "the Joint Venture"), an equally held joint venture with HCJ Holdings Ltd., a special purpose company in which a fund that Japan Industrial Partners, Inc. manages, operates, and provides information (hereafter "JIP SPC"). Additionally, JIP SPC is financed by a loan from ITOCHU Treasury Corporation, a subsidiary of the Company. Through this shareholding structure, the Company has determined that it has acquired the control of the Joint Venture as it is in a position to lead the significant activities of the Joint Venture, including the shareholding in Hitachi Construction Machinery Co., Ltd. and mid-to-long term measures to enhance its corporate value.

(Subsidiaries with material non-controlling interests)

There were no subsidiaries with material non-controlling interests as of March 31, 2025 and 2024.

## 35. Structured Entities

A structured entity, as defined in IFRS 12 "Disclosure of Interests in Other Entities," is an entity that has been designed so that voting or similar rights are not the dominant factor in deciding who controls the entity. If a structured entity is substantively controlled by the Company and its subsidiaries, the Company and its subsidiaries consolidate the structured entity.

Unconsolidated structured entities are funded mainly in the aim of infrastructure-related businesses, and the Company and its subsidiaries are involved through investments, loans, and others.

Meanwhile, as of March 31, 2025 and 2024, the total assets of the unconsolidated structured entities were ¥2,815,884 million (US \$18,833 million) and ¥1,979,854 million, respectively. The unconsolidated structured entities primarily raise funds through loans from banks.

The book values of assets in the Consolidated Statement of Financial Position as of March 31, 2025 and 2024 which the Company and its subsidiaries recognized with regard to the involvement in the unconsolidated structured entities were as follows:

	Millions of Yen		Millions of U.S. Dollars
	2025	2024	2025
Investments accounted for by the equity method	¥ 110,156	¥ 102,616	\$ 737
Non-current receivables	41,447	44,905	277
Total	¥ 151,603	¥ 147,521	\$ 1,014

In addition, as of March 31, 2025 and 2024, the maximum exposure to losses in relation to the unconsolidated structured entities were ¥153,178 million (US\$1,024 million) and ¥149,250 million, respectively. The differences between the maximum exposure to losses and the amounts of assets recognized in the Consolidated Statement of Financial Position were mainly due to guarantees.

## 36. Contingent Liabilities

The Company and its subsidiaries issue various guarantees for indebtedness of associates, joint ventures, and customers. If a guaranteed party fails to fulfill its obligation, the Company and its subsidiaries would be required to execute payments. The maximum potential amount of future payments and the amount of substantial risk as of March 31, 2025 and 2024 were as follows:

	Millions of Yen		
	2025		
	Financial guarantees	Guarantees for performance transactions	Total
Guarantees for associates and joint ventures:			
Maximum potential amount of future payments	¥ 93,254	¥ 10,132	¥ 103,386
Amount of substantial risk	79,621	8,139	87,760
Guarantees for customers:			
Maximum potential amount of future payments	23,011	49,429	72,440
Amount of substantial risk	17,392	8,705	26,097
Total:			
Maximum potential amount of future payments	¥ 116,265	¥ 59,561	¥ 175,826
Amount of substantial risk	97,013	16,844	113,857

	Millions of Yen		
	2024		
	Financial guarantees	Guarantees for performance transactions	Total
Guarantees for associates and joint ventures:			
Maximum potential amount of future payments	¥ 103,496	¥ 18,340	¥ 121,836
Amount of substantial risk	87,519	10,769	98,288
Guarantees for customers:			
Maximum potential amount of future payments	19,136	49,594	68,730
Amount of substantial risk	13,691	8,861	22,552
Total:			
Maximum potential amount of future payments	¥ 122,632	¥ 67,934	¥ 190,566
Amount of substantial risk	101,210	19,630	120,840

	Millions of U.S. Dollars		
	2025		
	Financial guarantees	Guarantees for performance transactions	Total
Guarantees for associates and joint ventures:			
Maximum potential amount of future payments	\$ 624	\$ 67	\$ 691
Amount of substantial risk	533	54	587
Guarantees for customers:			
Maximum potential amount of future payments	154	331	485
Amount of substantial risk	116	59	175
Total:			
Maximum potential amount of future payments	\$ 778	\$ 398	\$ 1,176
Amount of substantial risk	649	113	762

The maximum potential amount of future payments represents the amounts that the Company and its subsidiaries could be obliged to pay if there were defaults.

The amount of substantial risk represents the actual amount of liability incurred by the guaranteed parties within the maximum potential amount of future payments. The amounts that may be reassured from third parties have been excluded in determining the amount of substantial risk.

Within the maximum potential amount of future payments, the amounts that may be reassured from third parties were ¥46,341 million (US\$310 million) and ¥50,690 million as of March 31, 2025 and 2024, respectively.

Under these guarantees, adequate allowance to cover the expected losses from probable performance is recognized as liabilities. As of March 31, 2025, the Company and its subsidiaries are not required to perform significant guarantees, nor does the Company expect an increase of guarantee amounts due to the deterioration of business conditions of the guaranteed parties for these guarantees, except for those recognized as liabilities.

JAPÃO BRASIL MINÉRIO DE FERRO PARTICIPAÇÕES LTDA., a subsidiary of the Company, had held CSN Mineração S.A. (hereinafter "CM") which was established in November 2015 accompanying the merger of Nacional Minérios S.A. (hereinafter "NAMISA"), which was a joint venture of the Company, and the Casa de Pedra Mine, railway company shares and port facility usage rights owned by Companhia Siderúrgica Nacional, the major Brazilian steel producer which is the parent company of NAMISA, as Other investments. Subsequently, the Company made an additional investment in CM in November 2024, and as a result, CM is accounted for as an equity-method associated company of the Group. NAMISA received a tax assessment notice in December 2012 from the Brazilian tax authorities relating to corporation tax

and social contributions attributable to income for the period from 2009 to 2011 related to the deductibility of the amortization of goodwill for tax purposes over the period from August 2009 to July 2014. CM, which took over this tax assessment, filed suit in Brazilian federal court in September 2017 upon exhausting the administrative appeal procedures. CM received a tax assessment notice in December 2018 from the Brazilian tax authorities relating to corporation tax and social contributions attributable to income for the period from 2013 to 2014, and proceeded with the administrative appeal procedures in January 2019. With regard to the tax assessment, if the amortization of goodwill for tax purposes is not deductible, the impact on the Group will be ¥23,749 million (US\$159 million), which includes ¥17,834 million (US\$119 million) of interest and penalties that were partially reduced in the fiscal year ended March 31, 2025. Pursuant to the shareholders' agreement, this impact is to be allocated in accordance with the pre-merger ownership interest in NAMISA; therefore, no increase in the impact arises from the additional investment executed in November 2024. Moreover, CM, which took over the tax litigation, recorded no liabilities related to this assessment.

Other than the above, there are currently no significant pending lawsuits, arbitrations, or other legal proceedings that may materially affect the financial position or results of operations of the Company and its subsidiaries.

However, there is no assurance that domestic or overseas business activities of the Company and its subsidiaries may not become subject to any such lawsuits, arbitrations, or other legal proceedings in the future that could have adverse effects on the financial position or results of operations of the Company and its subsidiaries.

## 37. Approval of Consolidated Financial Statements

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The consolidated financial statements were approved at the Board of Directors' meeting held on June 11, 2025.

## 38. Material Subsequent Events

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The Company evaluated subsequent events through June 18, 2025, which is the issuance date of the consolidated financial statements.

Material subsequent events were as follows:

(The transfer of C.P. Pokphand Co. Ltd. shares)

As disclosed on April 21, 2025, the Company has entered into an agreement to transfer all of the shares of C.P. Pokphand Co. Ltd. to CPF Investment Limited, which is a wholly-owned subsidiary of Charoen Pokphand Foods Public Company Limited, and completed the transfer in accordance with the agreement on April 30.

As a result of the event, the impact on the net profit in the Consolidated Financial Statements for the fiscal year ending March 31, 2026 due to the recognition of Gains (losses) on investments and other items is expected to be ¥87,950 million.

(The resolution regarding Repurchase of Own Shares)

The Company has decided at the meeting of the Board of Directors held on May 2, 2025 to repurchase its own shares in accordance with Article 156 of the Companies Act of Japan, as applied pursuant to Paragraph 3, Article 165 of the Companies Act of Japan.

### (1) Reason for Repurchasing Own Shares

The Company will repurchase its own shares to execute the flexible capital strategy.

### (2) Details of the Repurchase

(a) Type of shares to be repurchased : Common stock of the Company

(b) Total number of shares to be repurchased : 28,000,000 shares (maximum)

(Proportion of the total number of shares issued excluding treasury stock : approximately 2.0%)

(c) Total amount of shares to be repurchased : ¥150,000 million (maximum)

(d) Period : From May 7, 2025 to December 31, 2025

(Issuance of Corporate Bonds)

Based on the decision at the meeting of the Board of Directors held on May 15, 2024, the Company issued corporate bonds as below on April 10, 2025 in Japan.

- Corporate bonds with an interest rate of 0.948% due 2028 for a total issue amount of ¥33,000 million
- Corporate bonds with an interest rate of 1.113% due 2030 for a total issue amount of ¥23,000 million

# Independent Auditor's Report



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## INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of ITOCHU Corporation:

### <Audit of Consolidated Financial Statements>

#### Opinion

We have audited the consolidated financial statements of ITOCHU Corporation and its subsidiaries (the "Group"), which comprise the consolidated statement of financial position as of March 31, 2025, and the consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and the related notes to the consolidated financial statements (all expressed in Japanese yen).

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as of March 31, 2025, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with IFRS Accounting Standards as issued by the International Accounting Standards Board ("IASB").

#### Convenience Translation

Our audit also comprehended the translation of Japanese yen amounts into U.S. dollar amounts and, in our opinion, such translation has been made in accordance with the basis stated in Note 2 to the consolidated financial statements. Such U.S. dollar amounts are presented solely for the convenience of readers outside Japan.

#### Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in Japan. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group in accordance with the provisions of the Code of Professional Ethics in Japan, and we have fulfilled our other ethical responsibilities as auditors. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Member of  
**Deloitte Touche Tohmatsu Limited**

The Valuation of FamilyMart's Goodwill (Note 11 "Goodwill and Intangible Assets")	
Key Audit Matter Description	How the Key Audit Matter Was Addressed in the Audit
<p>As described in Note 11 "Goodwill and Intangible Assets" to the consolidated financial statements, ITOCHU Corporation (the "Company") recorded goodwill of ¥405,339 million on its consolidated statement of financial position as of March 31, 2025, which included goodwill of ¥214,862 million related to FamilyMart Co., Ltd. (hereafter, "FamilyMart"), a subsidiary that is in the business of operating convenience stores. The goodwill was recognized as a result of the conversion of FamilyMart into a subsidiary and was allocated to a cash-generating unit composed of its businesses of FamilyMart. The cash-generating unit also included intangible assets with definite useful lives of ¥365,745 million, which was recognized as a result of the conversion of FamilyMart into a subsidiary.</p> <p>Impairment tests of FamilyMart's goodwill are conducted based on the cash-generating unit at least once a year, or whenever there are changes in situations or events that indicate the possibility of impairment.</p> <p>For the current fiscal year's goodwill impairment test, the recoverable amount of the cash-generating unit was based on the value in use, which was measured by discounting the estimated amount of future cash flows based on a business plan reflecting the most recent business environment. The Company determined that the value in use exceeded the carrying amount of the cash-generating unit, and therefore did not recognize an impairment loss.</p> <p>In the measurement of the value in use of the cash-generating unit, significant accounting estimates used are future cash flows, such as income projections from franchised stores and the calculation of a discount rate.</p> <p>Significant assumptions used in estimating future cash flows include maintaining the number of stores and increasing trading income through raising daily sales. These assumptions reflect forecasts based on past results and industry trends. For the impairment test conducted in the fiscal year ended March 31, 2025, the Company expects to maintain the number of stores from the fiscal year ending March 31, 2026 through the fiscal year ending March 31, 2028. Also, the Company expects a moderate increase in daily sales due to the enhancement of product appeal, strengthening of sales promotion, and the expansion of the sales floor area of existing stores. Therefore, estimating future cash flows requires accounting estimates that involve a high degree of uncertainty and subjectivity. In addition, the discount rate is likely to be affected by external environments, such as economic conditions and interest rate fluctuations and has a large impact on the value in use when it changes.</p> <p>For the above reasons, measurement of the estimated value in use when conducting an impairment test of the cash-generating unit pertaining to FamilyMart's goodwill was of significance in our audit of the consolidated financial statements for the current fiscal year. Therefore, we identified the valuation of FamilyMart's goodwill as a key audit matter.</p>	<p>Regarding the valuation of FamilyMart's goodwill, our audit procedures to address this key audit matter included the following, among others:</p> <ol style="list-style-type: none"> <li>Evaluation of the effectiveness of internal controls <ul style="list-style-type: none"> <li>We tested the design, implementation and operating effectiveness of controls that assess and approve the measurement of the recoverable amount in relation to the cash-generating unit composed of its businesses of FamilyMart and on the reasonableness of significant assumptions involved, including the number of stores in the future, future daily sales and the discount rate.</li> </ul> </li> <li>Evaluation of the reasonableness of the estimate of the value in use <ul style="list-style-type: none"> <li>We compared the outcomes of previous accounting estimates and their subsequent re-estimation for the significant assumptions used in the previous fiscal year, conducted the sensitivity analysis to assess the effect of changes in the significant assumptions, and assessed the degree of estimation uncertainty.</li> <li>We inquired of management and conducted a comparison with actual results in previous fiscal years to evaluate the rationality of the significant assumptions. Furthermore, we assessed the consistency with their business strategies by inspecting the business plan, compared external data available on the Japanese economic environment and market growth including the convenience store industry and business plans of other companies in the same industry.</li> <li>With the assistance of our valuation specialists, we evaluated whether the selection and application of the method, assumptions and data for measuring the value in use, including the discount rate, were reasonable.</li> <li>We independently developed a reasonable range of the value in use by changing the significant assumptions and assessed whether the value in use determined by the Company was within the range.</li> </ul> </li> </ol>

The Valuation of CITIC Limited Investment (Note 13 "Associates and Joint Ventures")

Key Audit Matter Description	How the Key Audit Matter Was Addressed in the Audit
<p>As described in Note 13 "Associates and Joint Ventures" to the consolidated financial statements, Chia Tai Bright Investment Company Limited (hereafter, "CTB"), a company in which the Company has 50% ownership and applies equity method, owns 20% of ordinary shares in CITIC Limited and applies the equity method to CITIC Limited. The summarized financial information of CITIC Limited is as described in Note 13(5) Others.</p> <p>CITIC Limited is a Chinese conglomerate with a wide range of businesses covering financial services, resources and energy, manufacturing, engineering contracting, real estate and other businesses in China and other countries.</p> <p>If the Company determined that there is an indication of impairment of the investment in CITIC Limited held by CTB, the recoverable amount of the investment is measured. If the recoverable amount is below the carrying amount, an impairment loss is recognized in profit or loss. The Company recognizes an amount corresponding to the share of the impairment loss recognized by CTB in "Equity in earnings of associates and joint ventures".</p> <p>In the current fiscal year, the decline of CITIC Limited's stock price was determined to be an indication of impairment and the recoverable amount of the investment was measured based on the estimated future cash flows of CITIC Limited. The Company did not recognize an impairment loss because the recoverable amount exceeded the carrying amount.</p> <p>As CITIC Limited has a large number of operating companies under its umbrella, such as listed companies and companies that operate businesses in various industries, significant complexity and judgment are involved in determining the recoverable amount of the investment. The Company uses appropriate valuation methods for each operating company under CITIC Limited for its impairment test.</p> <p>Significant accounting estimates, such as future cash flows, are used in measurement of the recoverable amount.</p> <p>Future cash flows are measured by reflecting the future profitability based on the growth outlook of the Chinese economy and regulations on the Chinese financial businesses. Therefore, estimating future cash flows requires accounting estimates that involve a high degree of uncertainty and subjectivity.</p> <p>For the above reasons, measurement of the estimated recoverable amount when conducting an impairment test of CITIC Limited investment was of significance in our audit of the consolidated financial statements for the current fiscal year. Therefore, we identified the valuation of CITIC Limited investment was a key audit matter.</p>	<p>Regarding the valuation of CITIC Limited investment, our audit procedures to address this key audit matter included the following, among others:</p> <ol style="list-style-type: none"> <li>Evaluation of the effectiveness of internal controls <ul style="list-style-type: none"> <li>We tested the design, implementation and operating effectiveness of controls that assess and approve the measurement of the recoverable amount in relation to CITIC Limited investment and on the reasonableness of the significant assumptions involved, including the future profitability of CITIC Limited and the impact of relevant regulations.</li> </ul> </li> <li>Evaluation of the reasonableness of the estimate of the recoverable amount <ul style="list-style-type: none"> <li>We compared the outcomes of previous accounting estimates and their subsequent re-estimation for the significant assumptions used in the previous fiscal year, conducted the sensitivity analysis to assess the effect of changes in the significant assumptions, and assessed the degree of estimation uncertainty.</li> <li>We inquired of management to evaluate the rationality of the significant assumptions, conducted a comparison with actual results in previous fiscal years and compared external data available on the market environment and market growth.</li> <li>For the future profitability and the impact of relevant regulations, we verified rationality of the assessment conducted by management's experts in the Chinese financial industry, based on discussions with our specialists in the Chinese financial industry, and assessed their consistency with business strategies by inspecting the business plan.</li> <li>With the assistance of our valuation specialists, we evaluated whether the selection and application of the method, assumptions and data for measuring the recoverable amount, including the discount rate, were reasonable based on the characteristics of the CITIC Limited Group.</li> <li>We independently developed a reasonable range of the recoverable amount by changing the significant assumptions and assessed whether the recoverable amount determined by the Company was within the range.</li> </ul> </li> </ol>

## **Other Information**

The other information comprises the information included in the Financial Information Report, but does not include the consolidated financial statements and our auditor's report thereon. Management is responsible for the other information. Audit & Supervisory Board members and the Audit & Supervisory Board are responsible for overseeing the Directors' execution of duties relating to the design and operating effectiveness of the controls over the other information.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

## **Responsibilities of Management and Audit & Supervisory Board Members and the Audit & Supervisory Board for the Consolidated Financial Statements**

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with IFRS Accounting Standards as issued by the IASB, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern in accordance with IFRS Accounting Standards as issued by the IASB and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Audit & Supervisory Board members and the Audit & Supervisory Board are responsible for overseeing the Directors' execution of duties relating to the design and operating effectiveness of the controls over the Group's financial reporting process.

## Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with auditing standards generally accepted in Japan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with auditing standards generally accepted in Japan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks. The procedures selected depend on the auditor's judgment. In addition, we obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain, when performing risk assessment procedures, an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate whether the overall presentation and disclosures of the consolidated financial statements are in accordance with IFRS Accounting Standards as issued by the IASB, as well as the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Plan and perform the group audit to obtain sufficient appropriate audit evidence regarding the financial information of the entities or business units within the Group as a basis for forming an opinion on the group financial statements. We are responsible for the direction, supervision and review of the audit work performed for purposes of the group audit. We remain solely responsible for our audit opinion.

We communicate with Audit & Supervisory Board members and the Audit & Supervisory Board regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide Audit & Supervisory Board members and the Audit & Supervisory Board with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated with Audit & Supervisory Board members and the Audit & Supervisory Board, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

### **<Fee-Related Information>**

Fees for audit and other services for the year ended March 31, 2025, which were charged by us and our network firms to ITOCHU Corporation and its subsidiaries were ¥5,569 million and ¥826 million, respectively.

### **Interest Required to Be Disclosed by the Certified Public Accountants Act of Japan**

Our firm and its designated engagement partners do not have any interest in the Group which is required to be disclosed pursuant to the provisions of the Certified Public Accountants Act of Japan.

### **Report on Management's Report on Internal Control over Financial Reporting**

Notwithstanding the second bullet point in the second paragraph of the "Auditor's Responsibilities for the Audit of the Consolidated Financial Statements" section, we have performed an audit of management's report on internal control over financial reporting ("ICFR") under the Financial Instruments and Exchange Act of Japan. A translated copy of management's report on ICFR along with a translated copy of our report is included within this Financial Information Report as information for readers.

Deloitte Touche Tohmatsu LLC  
June 18, 2025

# Supplementary Explanation

## Internal Control over Financial Reporting in Japan

The Financial Instruments and Exchange Act of Japan (“the Act”) requires the management of Japanese listed companies to evaluate annually whether internal control over financial reporting (“ICFR”) is effective as of each fiscal year-end and disclose the assessment result to investors in the “Internal Control Report.” The Act also requires the independent auditor to audit the management’s assessment of the effectiveness of ICFR. Under the Act, this Internal Control Reporting System has been required from the fiscal year beginning on or after April 1, 2008.

We evaluated our internal control over financial reporting as of March 31, 2025, in accordance with “On the Revision of the Standards and Practice Standards for Management Assessment and Audit concerning Internal Control Over Financial Reporting (Council Opinions)” published by the Business Accounting Council.

As a result of the evaluation, we concluded that our internal control over financial reporting as of March 31, 2025, was effective and accordingly disclosed this result in our Internal Control Report.

Our Independent Auditor, Deloitte Touche Tohmatsu LLC, audited the management’s assessment of the effectiveness of ICFR under the Act. An English translation of the Internal Control Report and the Independent Auditor’s Report filed under the Act are attached in the following pages.

# Internal Control Report (Translation)

## NOTE TO READERS:

Following is an English translation of management's report on internal control over financial reporting ("ICFR") filed under the Financial Instruments and Exchange Act of Japan. This report is presented merely as supplemental information.

(TRANSLATION)

### 1. [Matters relating to the basic framework for internal control over financial reporting]

Keita Ishii, President & Chief Operating Officer, and Tsuyoshi Hachimura, Chief Financial Officer are responsible for designing and operating effective internal control over financial reporting of our company (the "Company") and have designed and operated internal control over financial reporting in accordance with the basic framework of internal control set forth in "On the Revision of the Standards and Practice Standards for Management Assessment and Audit concerning Internal Control Over Financial Reporting (Council Opinions)" published by the Business Accounting Council.

The internal control is designed to achieve its objectives to a reasonable extent through the effective function and combination of its basic elements. Therefore, there is a possibility that material misstatements may not be completely prevented or detected by internal control over financial reporting.

### 2. [Matters relating to the scope of assessment, the basis date of assessment and the assessment procedures]

The assessment of internal control over financial reporting was conducted as of the fiscal year ended, March 31, 2025, and the assessment was conducted in accordance with assessment standards of internal control over financial reporting generally accepted in Japan.

In conducting this assessment, we evaluated internal control which might have a material impact on our entire financial reporting on a consolidated basis ("company-level controls") and based on the result of this assessment, we selected business processes to be assessed. We analyzed these selected business processes, and identified key controls that might have a material impact on the reliability of the Company's financial reporting, and assessed the design and operation of these key controls. These procedures allowed us to evaluate the effectiveness of the internal control of the Company.

We determined the required scope of assessment of internal control over financial reporting for the Company, as well as our consolidated subsidiaries and associated companies, from the perspective of the materiality that might affect the reliability of our financial reporting. The materiality that might affect the reliability of the financial reporting was determined by taking into consideration the quantitative and qualitative impact and likelihood of occurrence of the four indicators: "Revenues", "Gross trading profit", "Total assets" (for associated companies, carrying amount of investments in associated companies), and "Profit before tax" before elimination of inter-company transactions for the current consolidated fiscal year. The Company and 82 consolidated subsidiaries and associated companies ("the 82 entities", see Note) covered approximately 95% on a consolidated basis. Based on the assessment of company-level controls conducted for the Company and the 82 entities, we reasonably determined the required scope of assessment of internal control over business processes.

(Note) The 82 entities were directly owned by the Company. The assessment of these entities included their own consolidated subsidiaries.

We did not include special purpose entities among the 82 entities; however, we included major special purpose entities into the scope of assessment. Entities other than the 82 entities were not included in the scope of assessment of company-level controls because their impact was considered to be immaterial in terms of quantitative and qualitative impact and likelihood of occurrence.

Regarding the scope of assessment of internal control over business processes, we initially selected business locations and units based on indicators of revenue and gross trading profit before elimination of inter-company transactions, considering that one of the Company's main businesses is trade. Additionally, we also included business locations and units by considering qualitative aspects such as business processes with a higher likelihood of material misstatements, business processes involving significant accounts with estimates and forecasts, and businesses or operations engaging in high-risk transactions. Based on these considerations, we designated the Company and 37 entities as "significant business locations and units". The total of the fiscal year results of revenue and gross trading profit before the elimination of inter-company transactions among the selected significant business locations and units were approximately two-thirds of the fiscal year's revenue and gross trading profit, since the assessment result of the company-level controls was judged to be favorable. At the selected significant business locations and units, we also focused on business investment, another main business of the Company, as an account that is significantly related to the business objectives of the Company, and included the business processes related to revenue, gross trading profit, accounts receivable, inventories, and investment- and loan-related accounts in the scope of assessment. In addition, business processes such as fixed assets, tax computation and deferred taxes were also added to the scope of assessment, taking into consideration the qualitative aspects mentioned above.

### 3. [Matters relating to the result of the assessment]

As a result of the assessment described above, as of the end of this fiscal year, we concluded that the Company's internal control over financial reporting was effectively maintained.

### 4. [Remarks]

We have nothing to be reported as remarks.

### 5. [Points to be noted]

We have nothing to be reported as points to be noted.

# Independent Auditor's Report (filed under the Financial Instruments and Exchange Act of Japan)

## NOTE TO READERS:

Following is an English translation of the Independent Auditor's Report filed under the Financial Instruments and Exchange Act of Japan.  
This report is presented merely as supplemental information.

(TRANSLATION)  
**INDEPENDENT AUDITOR'S REPORT**  
(filed under the Financial Instruments and Exchange Act of Japan)

June 18, 2025

To the Board of Directors of  
ITOCHU Corporation:

Deloitte Touche Tohmatsu LLC  
Tokyo office

Designated Engagement Partner,  
Certified Public Accountant: Yukitaka Maruchi  
Designated Engagement Partner,  
Certified Public Accountant: Hiroyuki Yamada  
Designated Engagement Partner,  
Certified Public Accountant: Susumu Nakamura  
Designated Engagement Partner,  
Certified Public Accountant: Daisuke Yabuuchi

## <Audit of Consolidated Financial Statements>

### Opinion

Pursuant to the first paragraph of Article 193-2 of the Financial Instruments and Exchange Act, we have audited the consolidated financial statements of ITOCHU Corporation and its consolidated subsidiaries (the "Group") included in the Financial Section, namely, the consolidated statement of financial position as of March 31, 2025, and the consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the fiscal year from April 1, 2024 to March 31, 2025, and the related notes to the consolidated financial statements.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as of March 31, 2025, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with IFRS Accounting Standards as issued by the International Accounting Standards Board ("IASB") pursuant to the provisions of Article 312 of the Ordinance on Terminology, Forms and Preparation Methods of Consolidated Financial Statements.

### Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in Japan. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group in accordance with the provisions of the Code of Professional Ethics in Japan, and we have fulfilled our other ethical responsibilities as auditors. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

The Valuation of FamilyMart's Goodwill (Note 11 "Goodwill and Intangible Assets")	
Key Audit Matter Description	How the Key Audit Matter Was Addressed in the Audit
<p>As described in Note 11 "Goodwill and Intangible Assets" to the consolidated financial statements, ITOCHU Corporation (the "Company") recorded goodwill of ¥405,339 million on its consolidated statement of financial position as of March 31, 2025, which included goodwill of ¥214,862 million related to FamilyMart Co., Ltd. (hereafter, "FamilyMart"), a subsidiary that is in the business of operating convenience stores. The goodwill was recognized as a result of the conversion of FamilyMart into a subsidiary, and was allocated to a cash-generating unit composed of its businesses of FamilyMart. The cash-generating unit also included intangible assets with definite useful lives of ¥365,745 million, which was recognized as a result of the conversion of FamilyMart into a subsidiary.</p> <p>Impairment tests of FamilyMart's goodwill are conducted based on the cash-generating unit at least once a year, or whenever there are changes in situations or events that indicate the possibility of impairment.</p> <p>For the current fiscal year's goodwill impairment test, the recoverable amount of the cash-generating unit was based on the value in use, which was measured by discounting the estimated amount of future cash flows based on a business plan reflecting the most recent business environment. The Company determined that the value in use exceeded the carrying amount of the cash-generating unit, and therefore did not recognize an impairment loss.</p> <p>In the measurement of the value in use of the cash-generating unit, significant accounting estimates used are future cash flows, such as income projections from franchised stores and the calculation of a discount rate.</p> <p>Significant assumptions used in estimating future cash flows include maintaining the number of stores and increasing trading income through raising daily sales. These assumptions reflect forecasts based on past results and industry trends. For the impairment test conducted in the fiscal year ended March 31, 2025, the Company expects to maintain the number of stores from the fiscal year ending March 31, 2026 through the fiscal year ending March 31, 2028. Also, the Company expects a moderate increase in daily sales due to the enhancement of product appeal, strengthening of sales promotion, and the expansion of the sales floor area of existing stores. Therefore, estimating future cash flows requires accounting estimates that involve a high degree of uncertainty and subjectivity. In addition, the discount rate is likely to be affected by external environments, such as economic conditions and interest rate fluctuations and has a large impact on the value in use when it changes.</p> <p>For the above reasons, measurement of the estimated value in use when conducting an impairment test of the cash-generating unit pertaining to FamilyMart's goodwill was of significance in our audit of the consolidated financial statements for the current fiscal year. Therefore, we identified the valuation of FamilyMart's goodwill was a key audit matter.</p>	<p>Regarding the valuation of FamilyMart's goodwill, our audit procedures to address this key audit matter included the following, among others:</p> <ol style="list-style-type: none"> <li>1. Evaluation of the effectiveness of internal controls <ul style="list-style-type: none"> <li>• We tested the design, implementation and operating effectiveness of controls that assess and approve the measurement of the recoverable amount in relation to the cash-generating unit composed of its businesses of FamilyMart and on the reasonableness of significant assumptions involved, including the number of stores in the future, future daily sales and the discount rate.</li> </ul> </li> <li>2. Evaluation of the reasonableness of the estimate of the value in use <ul style="list-style-type: none"> <li>• We compared the outcomes of previous accounting estimates and their subsequent re-estimation for the significant assumptions used in the previous fiscal year, conducted the sensitivity analysis to assess the effect of changes in the significant assumptions, and assessed the degree of estimation uncertainty.</li> <li>• We inquired of management and conducted a comparison with actual results in previous fiscal years to evaluate the rationality of the significant assumptions. Furthermore, we assessed the consistency with their business strategies by inspecting the business plan, compared external data available on the Japanese economic environment and market growth including the convenience store industry and business plans of other companies in the same industry.</li> <li>• With the assistance of our valuation specialists, we evaluated whether the selection and application of the method, assumptions and data for measuring the value in use, including the discount rate, were reasonable.</li> <li>• We independently developed a reasonable range of the value in use by changing the significant assumptions and assessed whether the value in use determined by the Company was within the range.</li> </ul> </li> </ol>

The Valuation of CITIC Limited Investment (Note 13 "Associates and Joint Ventures")

Key Audit Matter Description	How the Key Audit Matter Was Addressed in the Audit
<p>As described in Note 13 "Associates and Joint Ventures" to the consolidated financial statements, Chia Tai Bright Investment Company Limited (hereafter, "CTB"), a company in which the Company has 50% ownership and applies equity method, owns 20% of ordinary shares in CITIC Limited and applies the equity method to CITIC Limited. The summarized financial information of CITIC Limited is as described in Note 13(5) Others.</p> <p>CITIC Limited is a Chinese conglomerate with a wide range of businesses covering financial services, resources and energy, manufacturing, engineering contracting, real estate and other businesses in China and other countries.</p> <p>If the Company determined that there is an indication of impairment of the investment in CITIC Limited held by CTB, the recoverable amount of the investment is measured. If the recoverable amount is below the carrying amount, an impairment loss is recognized in profit or loss. The Company recognizes an amount corresponding to the share of the impairment loss recognized by CTB in "Equity in earnings of associates and joint ventures".</p> <p>In the current fiscal year, the decline of CITIC Limited's stock price was determined to be an indication of impairment and the recoverable amount of the investment was measured based on the estimated future cash flows of CITIC Limited. The Company did not recognize an impairment loss because the recoverable amount exceeded the carrying amount.</p> <p>As CITIC Limited has a large number of operating companies under its umbrella, such as listed companies and companies that operate businesses in various industries, significant complexity and judgment are involved in determining the recoverable amount of the investment. The Company uses appropriate valuation methods for each operating company under CITIC Limited for its impairment test. Significant accounting estimates, such as future cash flows, are used in measurement of the recoverable amount.</p> <p>Future cash flows are measured by reflecting the future profitability based on the growth outlook of the Chinese economy and the impact of relevant regulations on the Chinese financial businesses. Therefore, estimating future cash flows requires accounting estimates that involve a high degree of uncertainty and subjectivity.</p> <p>For the above reasons, measurement of the estimated recoverable amount when conducting an impairment test of CITIC Limited investment was of significance in our audit of the consolidated financial statements for the current fiscal year. Therefore, we identified the valuation of CITIC Limited investment was a key audit matter.</p>	<p>Regarding the valuation of CITIC Limited investment, our audit procedures to address this key audit matter included the following, among others:</p> <ol style="list-style-type: none"> <li>1. Evaluation of the effectiveness of internal controls <ul style="list-style-type: none"> <li>• We tested the design, implementation and operating effectiveness of controls that assess and approve the measurement of the recoverable amount in relation to CITIC Limited investment and on the reasonableness of the significant assumptions involved, including the future profitability of CITIC Limited and the impact of relevant regulations.</li> </ul> </li> <li>2. Evaluation of the reasonableness of the estimate of the recoverable amount <ul style="list-style-type: none"> <li>• We compared the outcomes of previous accounting estimates and their subsequent re-estimation for the significant assumptions used in the previous fiscal year, conducted the sensitivity analysis to assess the effect of changes in the significant assumptions, and assessed the degree of estimation uncertainty.</li> <li>• We inquired of management to evaluate the rationality of the significant assumptions, conducted a comparison with actual results in previous fiscal years and compared external data available on the market environment and market growth.</li> <li>• For the future profitability and the impact of relevant regulations, we verified rationality of the assessment conducted by management's experts in the Chinese financial industry, based on discussions with our specialists in the Chinese financial industry, and assessed their consistency with business strategies by inspecting the business plan.</li> <li>• With the assistance of our valuation specialists, we evaluated whether the selection and application of the method, assumptions and data for measuring the recoverable amount, including the discount rate, were reasonable based on the characteristics of the CITIC Limited Group.</li> <li>• We independently developed a reasonable range of the recoverable amount by changing the significant assumptions and assessed whether the recoverable amount determined by the Company was within the range.</li> </ul> </li> </ol>

## Other Information

The other information comprises the information included in the Annual Securities Report, but does not include the consolidated financial statements and our auditor's report thereon. Management is responsible for the other information. Audit & Supervisory Board members and the Audit & Supervisory Board are responsible for overseeing the Directors' execution of duties relating to the design and operating effectiveness of the controls over the other information.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

## Responsibilities of Management and Audit & Supervisory Board Members and the Audit & Supervisory Board for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with IFRS Accounting Standards as issued by the IASB, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern in accordance with IFRS Accounting Standards as issued by the IASB.

Audit & Supervisory Board members and the Audit & Supervisory Board are responsible for overseeing the Directors' execution of duties relating to the design and operating effectiveness of the controls over the Group's financial reporting process.

## Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with auditing standards generally accepted in Japan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks. The procedures selected depend on the auditor's judgment. In addition, we obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion.
- Obtain, when performing risk assessment procedures, an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate whether the overall presentation and disclosures of the consolidated financial statements are in accordance with IFRS Accounting Standards as issued by the IASB, as well as the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

- Plan and perform the group audit to obtain sufficient appropriate audit evidence regarding the financial information of the entities or business units within the Group as a basis for forming an opinion on the group financial statements. We are responsible for the direction, supervision and review of the audit work performed for purposes of the group audit. We remain solely responsible for our audit opinion.

We communicate with Audit & Supervisory Board members and the Audit & Supervisory Board regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide Audit & Supervisory Board members and the Audit & Supervisory Board with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated with Audit & Supervisory Board members and the Audit & Supervisory Board, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

## **Audit of Internal Control**

### **Opinion**

Pursuant to the second paragraph of Article 193-2 of the Financial Instruments and Exchange Act, we have audited management's report on internal control over financial reporting of ITOCHU Corporation as of March 31, 2025.

In our opinion, management's report on internal control over financial reporting referred to above, which represents that the internal control over financial reporting of ITOCHU Corporation as of March 31, 2025, is effectively maintained, presents fairly, in all material respects, the results of the assessment of internal control over financial reporting in accordance with assessment standards for internal control over financial reporting generally accepted in Japan.

### **Basis for Opinion**

We conducted our internal control audit in accordance with auditing standards for internal control over financial reporting generally accepted in Japan. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Internal Control Audit section of our report. We are independent of the Group in accordance with the provisions of the Code of Professional Ethics in Japan, and we have fulfilled our other ethical responsibilities as auditors. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### **Responsibilities of Management and Audit & Supervisory Board Members and the Audit & Supervisory Board for Report on Internal Control**

Management is responsible for designing and operating effective internal control over financial reporting and for the preparation and fair presentation of its report on internal control in accordance with assessment standards for internal control over financial reporting generally accepted in Japan. Audit & Supervisory Board members and the Audit & Supervisory Board are responsible for overseeing and verifying the design and operating effectiveness of internal control over financial reporting. There is a possibility that misstatements may not be completely prevented or detected by internal control over financial reporting.

### **Auditor's Responsibilities for the Internal Control Audit**

Our objectives are to obtain reasonable assurance about whether management's report on internal control over financial reporting is free from material misstatement and to issue an auditor's report that includes our opinion.

As part of an audit in accordance with auditing standards for internal control over financial reporting generally accepted in Japan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Perform audit procedures to obtain audit evidence regarding the results of the assessment of internal control over financial reporting in management's report on internal control. The procedures selected depend on the auditor's judgment, including the significance of effects on reliability of financial reporting.
- Examine representations on the scope, procedures and results of the assessment of internal control over financial reporting made by management, as well as evaluating the overall presentation of management's report on internal control.
- Plan and perform the internal control audit to obtain sufficient appropriate audit evidence regarding the results of the assessment of internal control over financial reporting. We are responsible for the direction, supervision and review of the internal control audit. We remain solely responsible for our audit opinion.

We communicate with Audit & Supervisory Board members and the Audit & Supervisory Board regarding, among other matters, the planned scope and timing of the internal control audit, result of the internal control audit, including any identified material weakness which should be disclosed and the result of remediation.

We also provide Audit & Supervisory Board members and the Audit & Supervisory Board with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

**<Fee-Related Information>**

Fees for audit and other services, which were charged by us and our network firms to the Company and its subsidiaries, are disclosed in (3) "Status of Audit" of Corporate Governance Information included in Corporate Information of the Annual Securities Report.

**Interest Required to Be Disclosed by the Certified Public Accountants Act of Japan**

Our firm and its designated engagement partners do not have any interest in the Group which is required to be disclosed pursuant to the provisions of the Certified Public Accountants Act of Japan.

Notes to the Readers of Independent Auditor's Report

This is an English translation of the independent auditor's report as required by the Financial Instruments and Exchange Act of Japan for the conveniences of the reader.



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