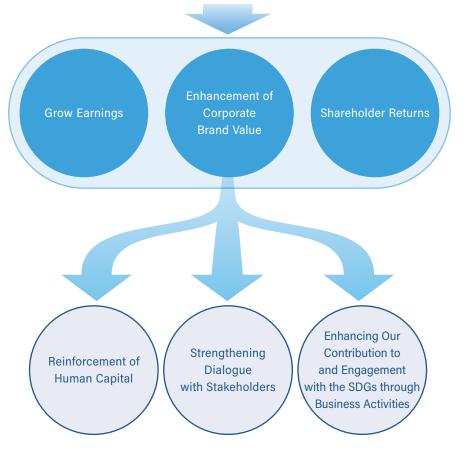




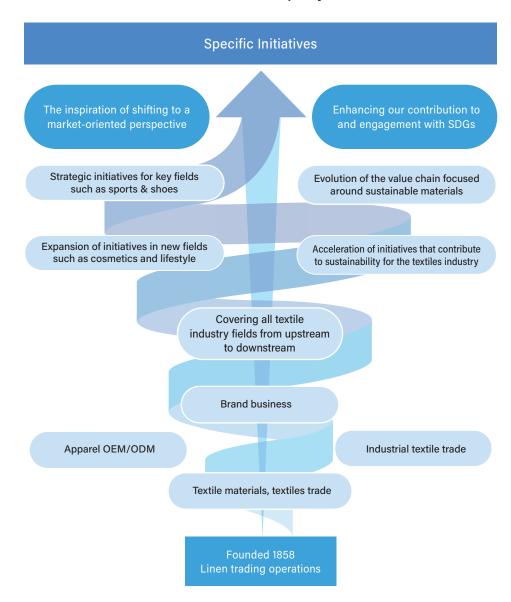
### The Brand-new Deal

### Profit Opportunities Are Shifting Downstream

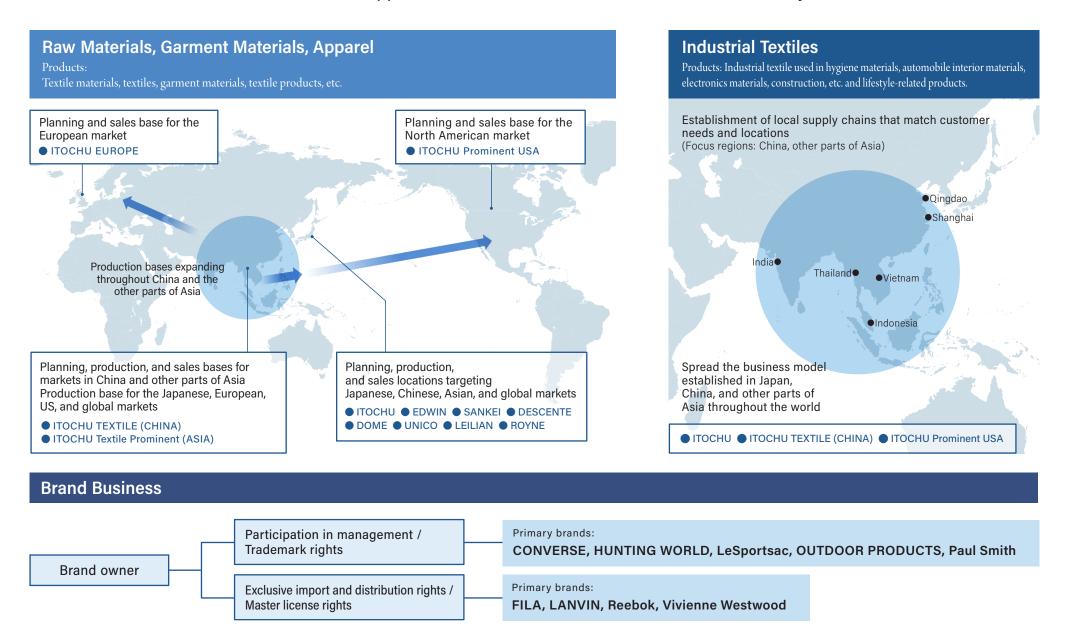
We aim to achieve sustainable enhancement in corporate value, by having all employees, from the business divisions to the administrative divisions, always enhancing their marketing capabilities, leveraging the assets and expertise of upstream and midstream, which we have been building up for over 160 years since our founding, while developing and evolving downstream businesses that are closer to consumers.



## Growth Strategy for the Textile Company



Global reach across three business fields: Apparel, Brand Business, and Industrial Textile & Lifestyle.



## Developing a unique global business

The Apparel Division develops and controls value chains built around a core focus on sustainable materials. The division also focuses on a wide variety of fashion related businesses globally, including raw materials and textiles, garment trims and materials, men's and women's fashion, sportswear, workwear, and intimate apparel.

### Apparel Department 1

Sections: Textiles & Garment Materials Section, Workwear Section, and Jeans & Casual Clothing Section Builds value chains in Japan and overseas by planning, manufacturing and trading across fields including fabrics, garment materials and textile products.

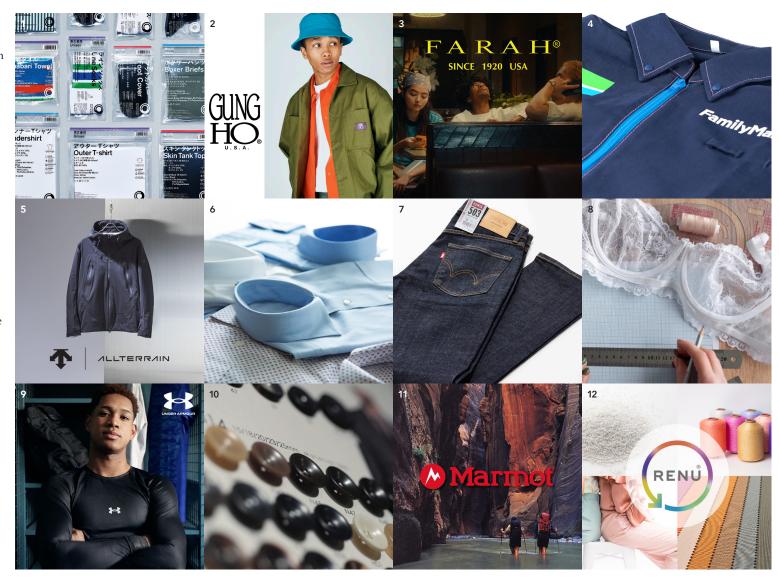
### Apparel Department 2

Sections: Sportswear Section and Intimate Apparel Section Promotes ODM businesses, including logistics and material proposals particularly for sportswear and intimate apparel.

### Apparel Department 3

Sections: Apparel Section, Textile Material Section, and Retail Clothing Section
Increases competitiveness by developing global value chains that include everything from sustainable raw materials to final apparel products.

- 1. Convenience Wear
- 2. Gung Ho
- 3. FARAH
- 4. Uniforms
- 5. DESCENTE
- 6. Shirts
- 7. EDWIN
- 8. Intimate Apparel
- 9. UNDER ARMOUR
- SANKEI (apparel materials and trims)
- 11. Marmot
- 12. RENU (recycled materials brand)



# Expanding the brand business and industrial textile business globally

### Brand Marketing Department 1

Expands businesses with a focus on luxury and sports brands, handling a wide range of items, including apparel, shoes and bags.

### Brand Marketing Department 2

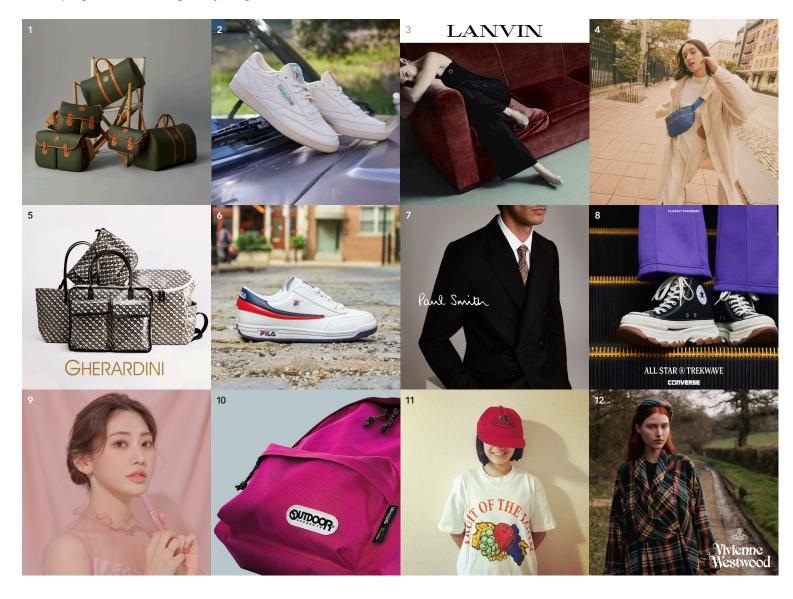
Expands brand businesses both in Japan and emerging markets, particularly Asia. In addition to luxury brands and mid-level brands, the department also focuses on lifestyle and sports related businesses.

### Industrial Textile & Lifestyle Department

Grows a diverse range of textiles globally, including various textiles for automobiles, hygiene products, materials for electronics, and interior materials such as curtains and carpets.

- 1. HUNTING WORLD
- 2. Reebok
- 3. LANVIN
- 4. LeSportsac
- 5. GHERARDINI
- 6. FILA
- 7. Paul Smith
- 8. CONVERSE
- 9. mude
- 10. OUTDOOR PRODUCTS
- FRUIT OF THE LOOM
- 12. Vivienne Westwood

Along with constructing a composite business model that includes brand importing, licensing, and M&A, it expands all sorts of Industrial Textile globally, from industrial-use textiles to non-woven fabrics. The Brand Division has developed a multi-faceted business model that includes brand importing, licensing and M&A. It has also built a global business for industrial textiles, developing and distributing everything from industrial-use fabrics to non-woven materials.



### **ITOCHU Corporation**

Founded 1858

Incorporated December 1, 1949

Tokyo Headquarters 5-1, Kita-Aoyama 2-chome,

Minato-ku, Tokyo 107-8077, Japan

Tel: 03-3497-2121

Osaka Headquarters 1-3, Umeda 3-chome,

Kita-ku, Osaka, 530-8448, Japan

Tel: 06-7638-2121

Offices 7 Domestic, 87 Overseas

Capital 253,448 million yen

Number of Employees 4,190

URL https://www.itochu.co.jp/en/

### Textile Company Organization (As of April 01, 2024)

