#### 19 **Special Features**

# **Capturing New Growth Opportunities**

In this feature, case studies are used to illustrate the approach of ITOCHU, as a general trading company, to growth fields, and how that approach differs from those of companies in other industries.

- 20 Opening Up the Massive Consumer Market in China
- 24 Supporting Stable Supplies of Natural **Resources and Energy**
- 28 Targeting Growth Opportunities Driven by Change
- General Trading Company—The Key 2 Phrase for Understanding ITOCHU **Consolidated Financial Highlights** 6 8 **Division Companies at a Glance** To All Stakeholders 10 ITOCHU, Now and in the Future, in the 12 Words of President Masahiro Okafuji 19 **Special Features Division Companies** 32 32 **Textile Company** 34 Machinery Company 36 ICT, Aerospace & Electronics Company 38 Energy, Metals & Minerals Company Chemicals, Forest Products & 40 General Merchandise Company 42 Food Company 44 Finance, Realty, Insurance & Logistics Services Company

#### 52 As a Good Corporate Citizen

- 52 **Corporate Officers**
- 55 Corporate Governance
- 59 Compliance
- 60 Corporate Social Responsibility (CSR)
- 61 **Employee Relations**
- 62 Social Contributions
- 63 **Environmental Issues**

#### 64 **Operational Structure**

- 64 Organizational Structure
- Global Network / Bank List 66
- 68 Major Subsidiaries and Associated Companies
- 73 **Financial Section**
- 162 **Corporate Information / Stock Information**

Our Mission and Values ~ The ITOCHU Group Corporate Philosophy ~

### ITOCHU Mission

46

## Committed to the Global Good



Headquarters

The ITOCHU group respects

the individual, society, and

the future in its Commitment

to the Global Good.

Founded on the sampo yoshi management philosophy, this expresses ITOCHU's responsibility toward society and the Company's value in society.



ITOCHU Values

To realize the ITOCHU Mission, these are the values that each employee in the ITOCHU Group should respect. These are based on the values inherited from our predecessors, which have supported, and will continue to support, ITOCHU's development.



Challenge