

## QUICK SEARCH

Index of key words that are of interest to readers. Please use it for quick access to necessary information.



## GROWTH POTENTIAL

P.2

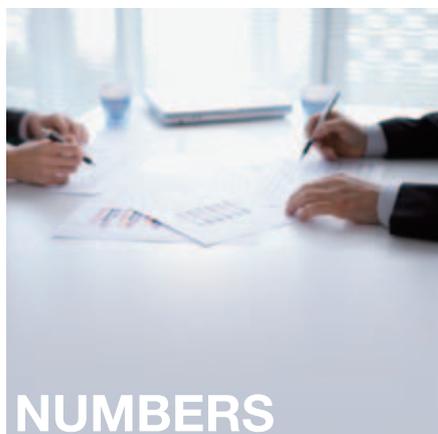
Key words are used to introduce ITOCHU's business creation and expansion process and our transition to a new growth stage in fiscal 2012.



## STRATEGY

P.12

Masahiro Okafuji, President & CEO, explains the results in the first year of the "Brand-new Deal 2012" medium-term management plan, ITOCHU's strategy for a new growth stage, and its approach to social responsibility.



## NUMBERS

P.22

This section presents the trend in key management indicators and equity interests in the natural resource / energy-related sector for the past five years, and business results for the past 10 years.



## INVESTMENT

P.26

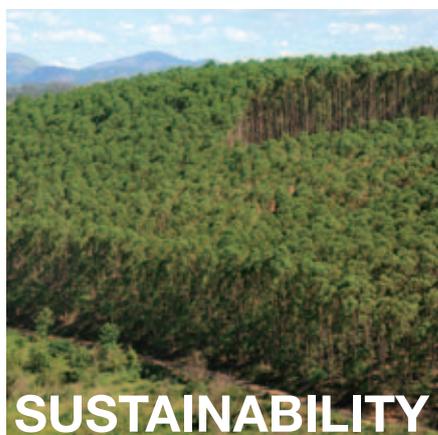
With a focus on investment, which plays an increasingly important role in ITOCHU's growth strategy, this section explains our approach to investment activities and provides several examples.



## OPERATIONS

P.39

This section uses illustrations and examples to explain each Division Company's business portfolio, overview of results, and growth strategies, as well as how CSR initiatives are implemented through our businesses.



## SUSTAINABILITY

P.71

This section describes CSR policies and provides examples of activities, in accordance with ISO 26000 core subjects. An overview of the supply chain for a product is provided in a third-party reporting format.



## GOVERNANCE

P.89

Corporate governance activities are explained and directors, corporate auditors, and executive officers are introduced.



## CORPORATE

P.98

Operational structure and major subsidiaries and associated companies are described.

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## Editing Policy

In previous years, the information in our annual reports was centered on management results, future growth strategies, and our strengths. Annual Report 2012, for fiscal 2012, however, combines this information with CSR-related information of special importance, derived mainly from our website CSR pages. In this way, Annual Report 2012 serves as a comprehensive report. For further financial information, please refer to the separate "Financial Section."

▶ Investor Relations website

<http://www.itochu.co.jp/en/ir/>

▶ CSR website

<http://www.itochu.co.jp/en/csr/>