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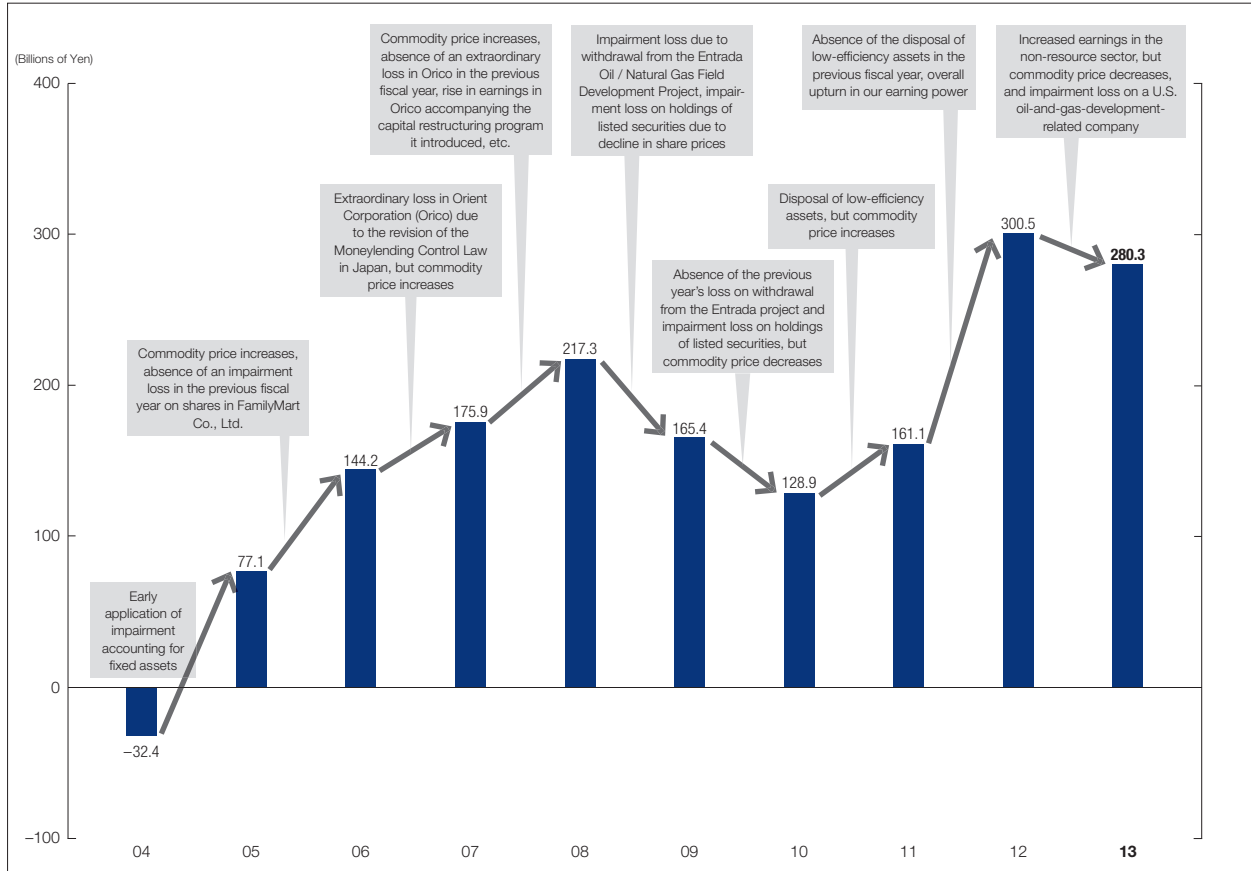
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50 Net Income (Loss) from Major Group Companies (Five years)

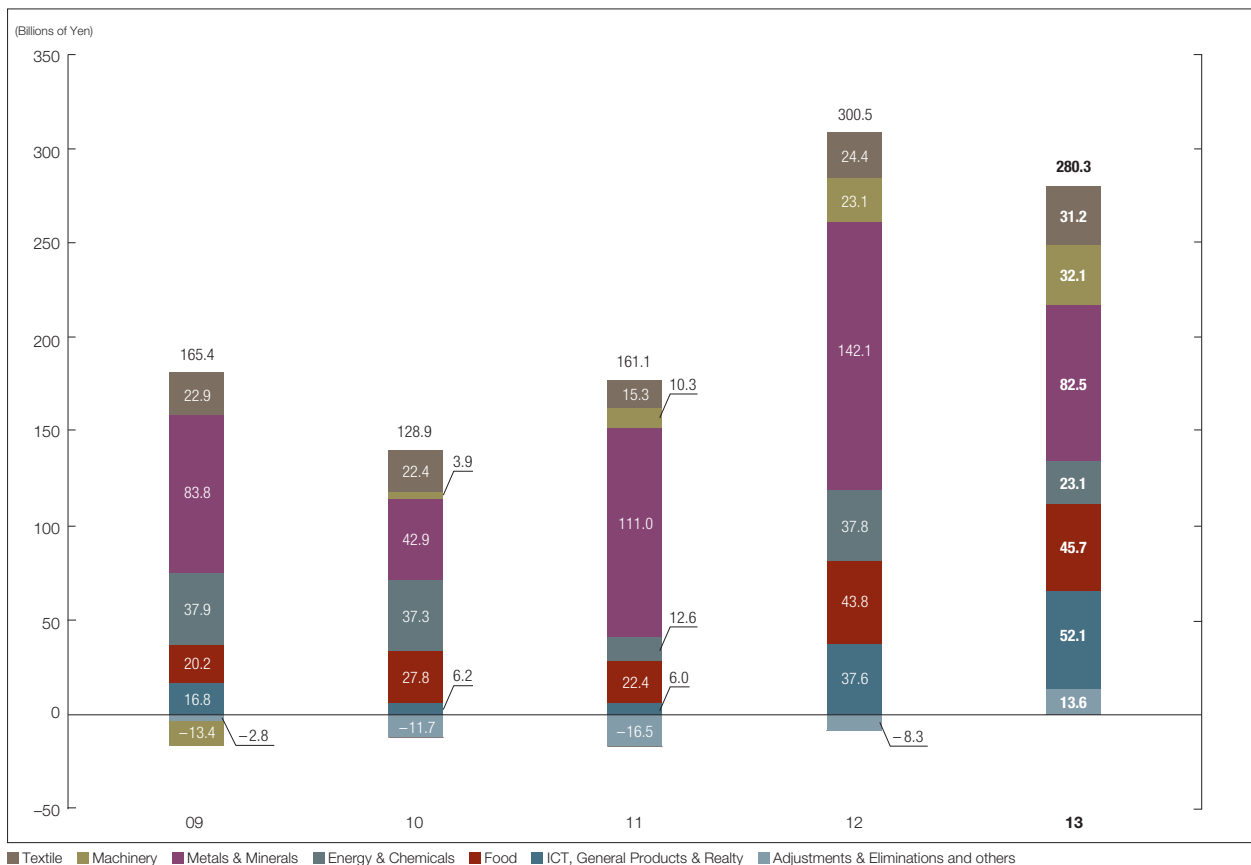
Ten-year Highlights

ITOCHU Corporation and Subsidiaries
Years ended March 31

Net Income (Loss) Attributable to ITOCHU

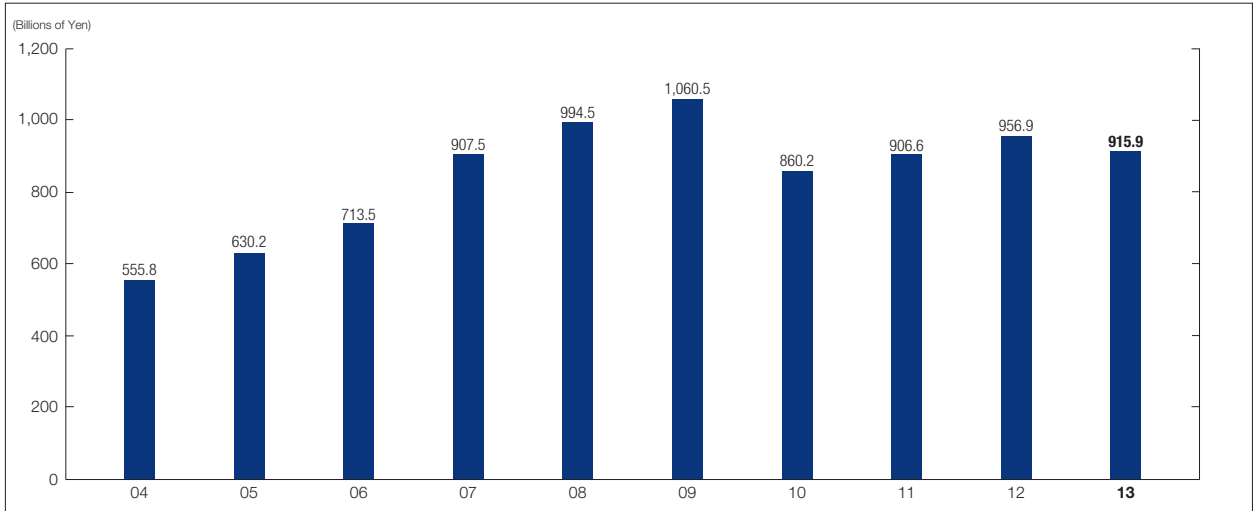


Net Income (Loss) Attributable to ITOCHU by Operating Segment

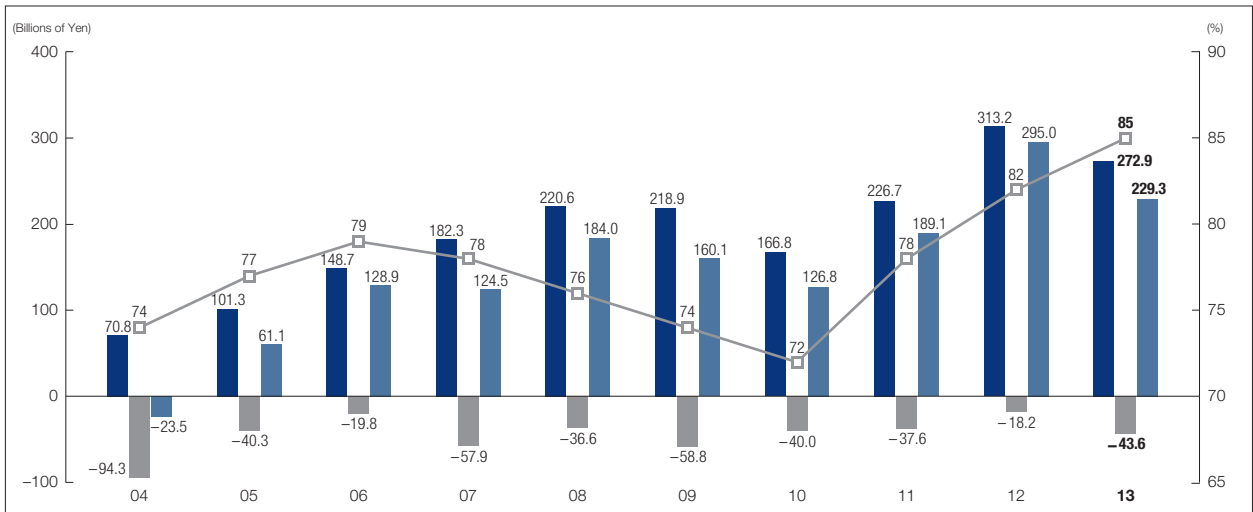


■ Textile ■ Machinery ■ Metals & Minerals ■ Energy & Chemicals ■ Food ■ ICT, General Products & Realty ■ Adjustments & Eliminations and others

Gross Trading Profit



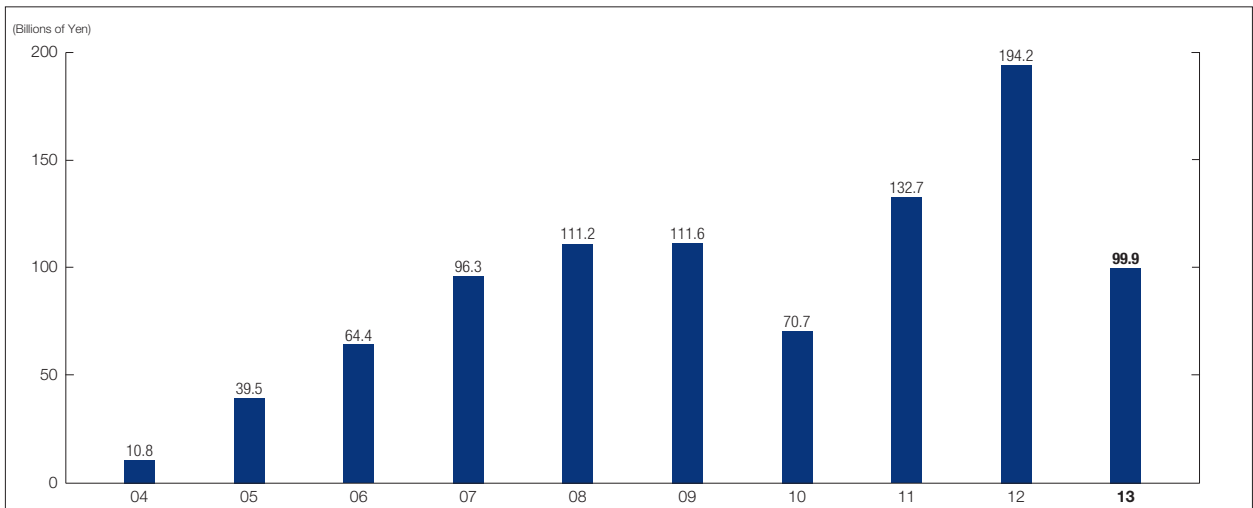
Net Income (Loss) from Subsidiaries and Equity-method Associated Companies



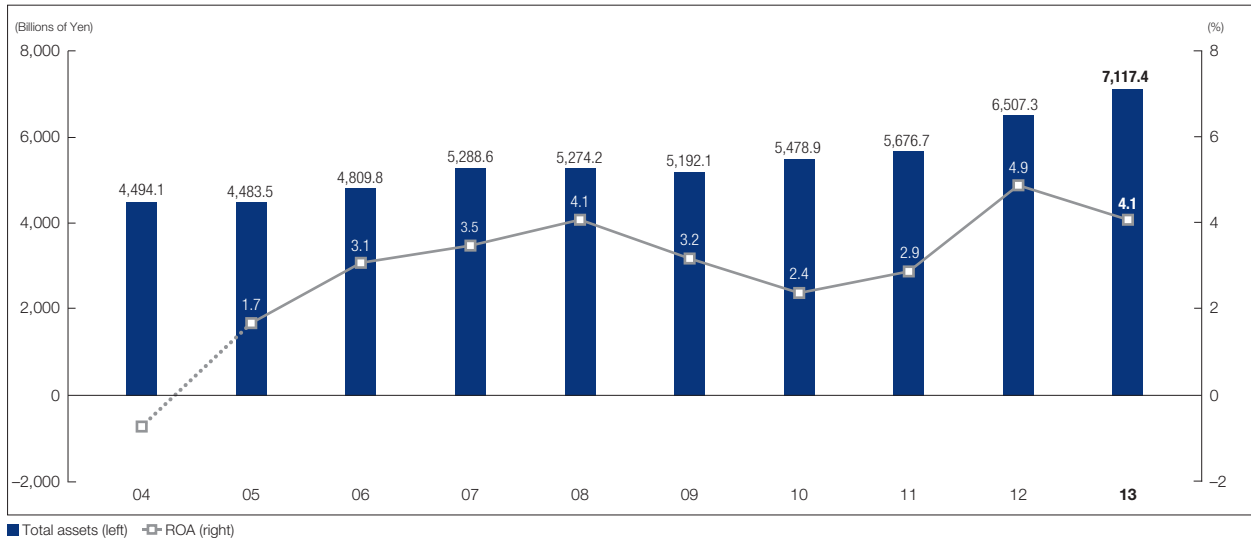
■ Companies reporting profits (left) ■ Companies reporting losses (left) ■ Net income (loss) from subsidiaries and equity-method associated companies (left)
 □ Share of Group companies reporting profits* (right)

* the number of Group companies reporting profits as a percentage of the number of companies included in consolidation

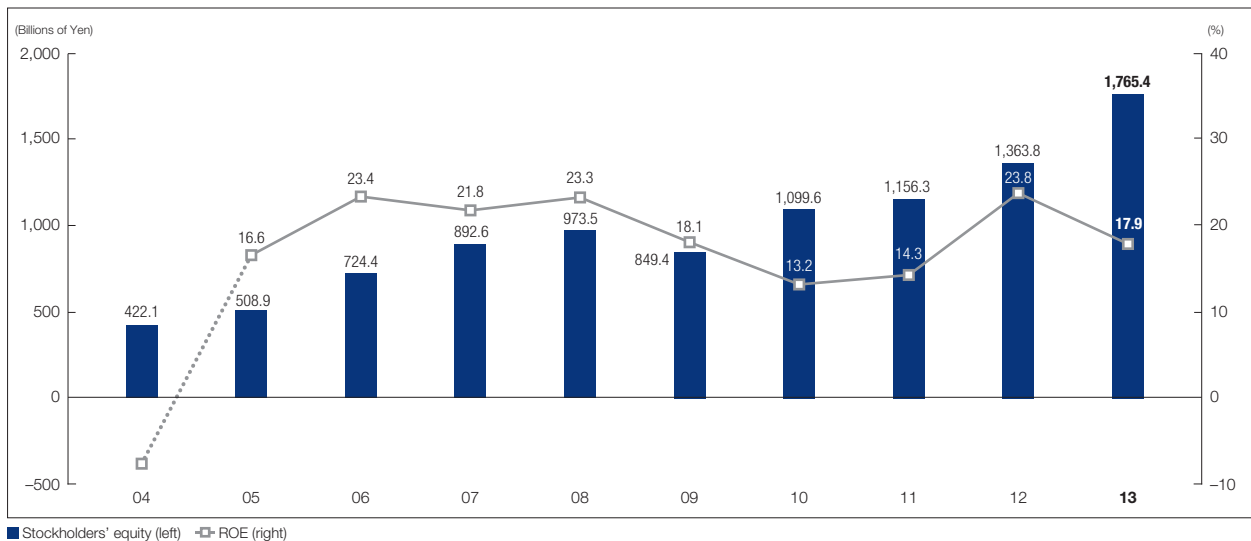
Earnings from Overseas Businesses



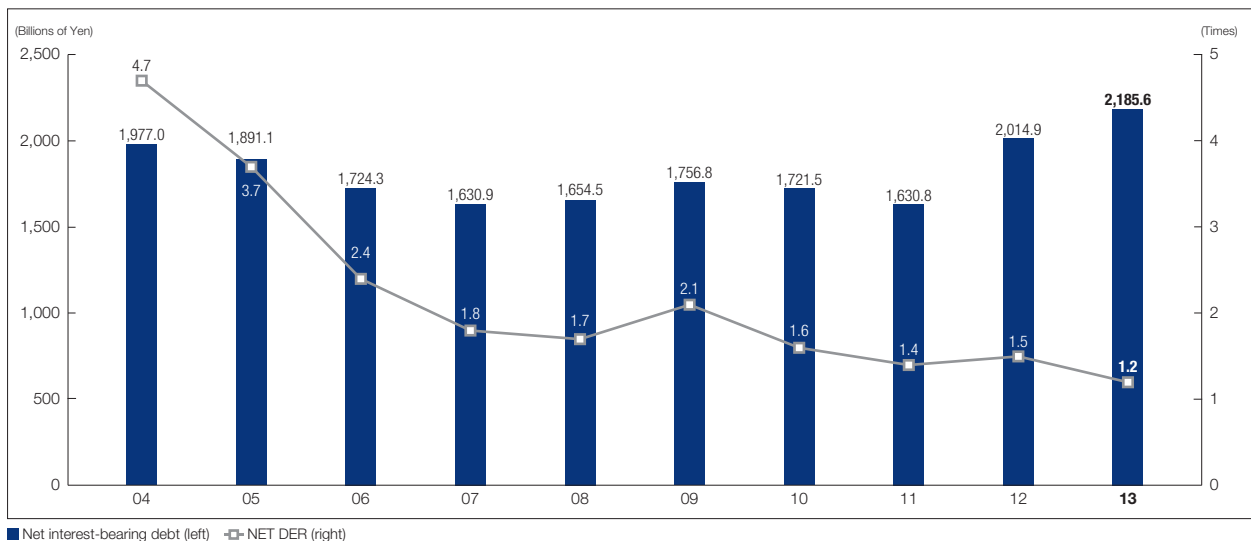
Total Assets / ROA



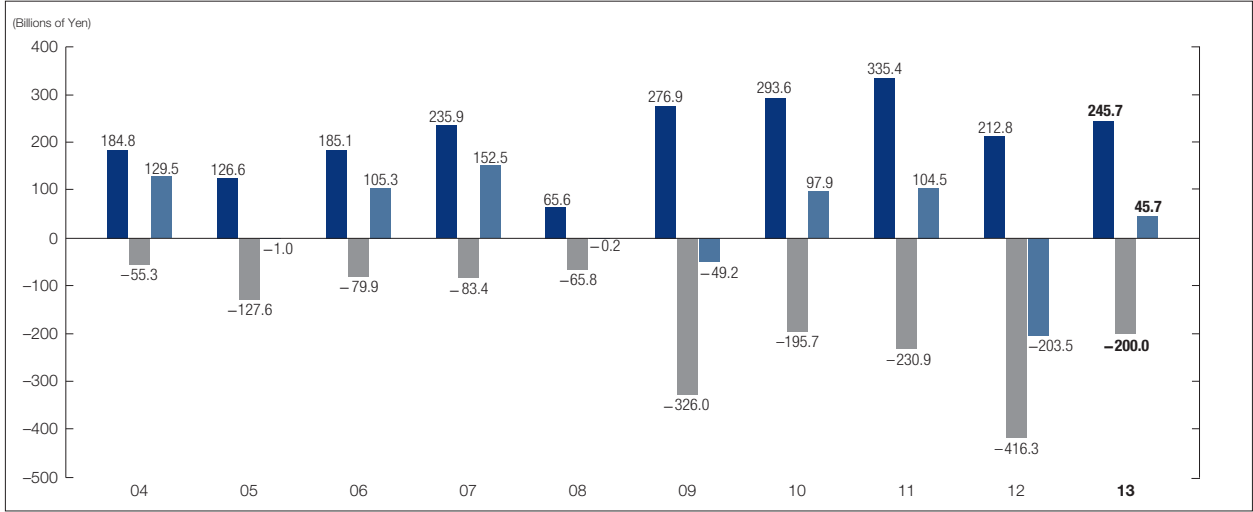
Stockholders' Equity / ROE



Net Interest-bearing Debt / NET DER

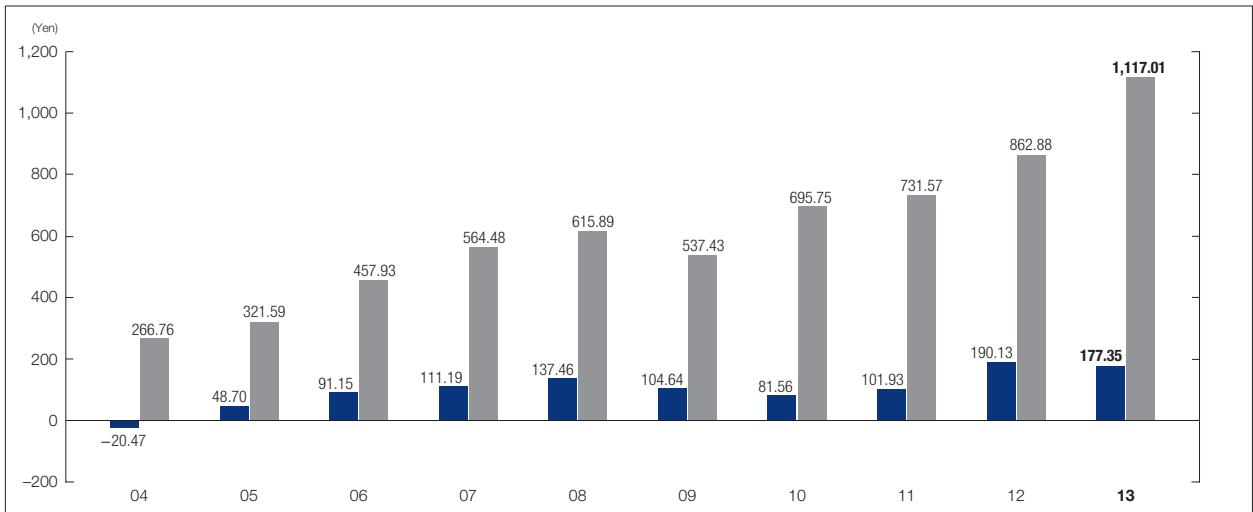


Cash Flows



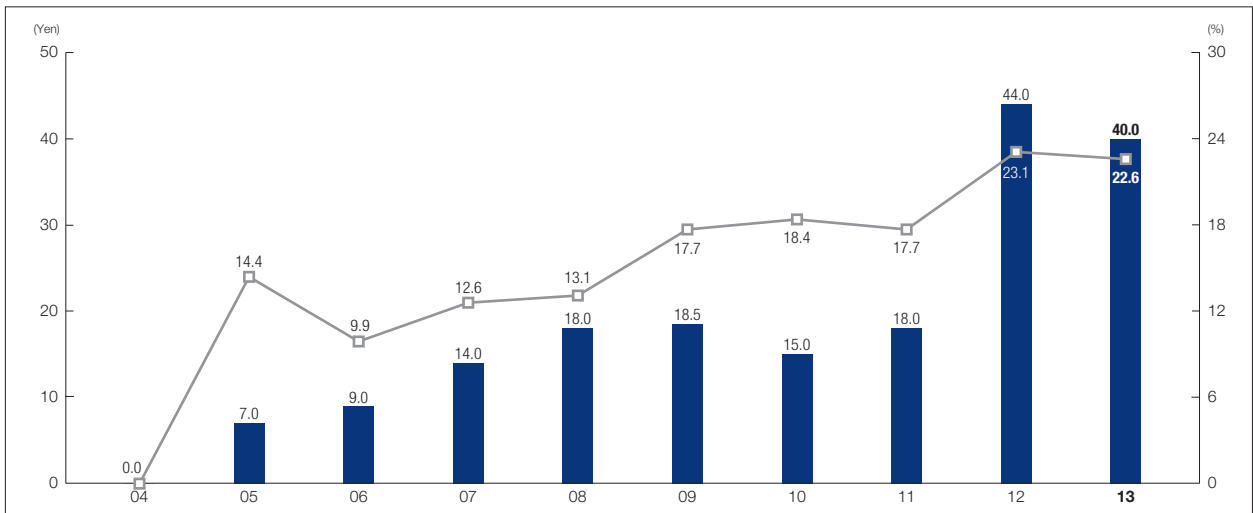
■ Cash flows from operating activities ■ Cash flows from investing activities ■ Free cash flows

Basic Net Income (Loss) Attributable to ITOCHU per Share / Stockholders' Equity per Share



■ Basic net income (loss) attributable to ITOCHU per share ■ Stockholders' equity per share

Cash Dividends per Share / Dividend Payout Ratio



■ Cash dividends per share (left) ■ Dividend payout ratio (right)

Ten-year Summary

Years ended March 31

	Millions of Yen				
	2004	2005	2006	2007	2008
For the fiscal year:					
Revenue	¥1,738,636	¥1,990,627	¥2,217,393	¥2,646,037	¥2,859,853
Gross trading profit	555,784	630,150	713,546	907,511	994,547
Net financial income (expenses)* ¹	(14,215)	(6,878)	(7,816)	(7,555)	(7,709)
Net interest expenses* ²	(24,743)	(21,040)	(26,032)	(29,218)	(32,156)
Dividends received	10,528	14,162	18,216	21,663	24,447
Equity in earnings (losses) of associated companies	22,859	31,764	51,737	(20,069)	70,238
Net income (loss) attributable to ITOCHU	(32,378)	77,063	144,211	175,856	217,301
Comprehensive income (loss) attributable to ITOCHU	48	86,803	233,342	223,307	108,990
At fiscal year-end:					
Total assets	¥4,494,100	¥4,483,505	¥4,809,840	¥5,288,647	¥5,274,199
Stockholders' equity	422,091	508,893	724,377	892,553	973,545
Net interest-bearing debt* ³	1,977,048	1,891,086	1,724,314	1,630,928	1,654,532
Cash flows:					
Cash flows from operating activities	¥184,780	¥ 126,624	¥185,147	¥ 235,917	¥ 65,552
Cash flows from investing activities	(55,300)	(127,600)	(79,871)	(83,394)	(65,774)
Cash flows from financing activities	(79,695)	(125,342)	(85,193)	(100,920)	(81,294)
Cash and cash equivalents at end of year	579,565	452,934	477,707	532,856	446,311
(Reference)					
Total trading transactions* ⁴	¥9,509,374	¥9,562,614	¥10,456,727	¥11,556,787	¥11,729,082
Adjusted profit* ⁵	100,565	188,196	251,210	240,766	333,673
Yen (Unless otherwise specified)					
	2004	2005	2006	2007	2008
Per share*⁶:					
Basic net income (loss) attributable to ITOCHU	¥ (20.47)	¥ 48.70	¥ 91.15	¥111.19	¥137.46
Stockholders' equity	266.76	321.59	457.93	564.48	615.89
Cash dividends	—	7.0	9.0	14.0	18.0
Ratios:					
Gross trading profit ratio (%)	5.8	6.6	6.8	7.9	8.5
ROA (%)	—	1.7	3.1	3.5	4.1
ROE (%)	—	16.6	23.4	21.8	23.3
Ratio of stockholders' equity to total assets (%)	9.4	11.4	15.1	16.9	18.5
Net debt-to-equity ratio (NET DER) (times)	4.7	3.7	2.4	1.8	1.7
Interest coverage (times)	2.7	5.7	5.7	6.7	6.1
Number of subsidiaries and associates (at year-end)*⁷	645	656	651	651	626
Number of employees (at year-end, consolidated)	40,737	40,890	42,967	45,690	48,657

All figures are for fiscal years, which begin on April 1 of the years preceding and extend through March 31.

The Japanese yen amounts for the fiscal year ended March 31, 2013 have been translated into U.S. dollar amounts, solely for the convenience of the reader, at the rate of ¥94.05 = U.S.\$1, the official rate of The Bank of Tokyo-Mitsubishi UFJ, Ltd., as of March 31, 2013.

*1 Net financial income (expenses) = Net interest expenses + Dividends received

Calculation formula (Fiscal 2013: ¥ million): 20,572 = (14,054) + 34,626

*2 Net interest expenses = Interest income + Interest expense

Calculation formula (Fiscal 2013: ¥ million): (14,054) = 9,153 + (23,207)

*3 Net interest-bearing debt = Interest-bearing debt – Cash, cash equivalents and time deposits

Calculation formula (Fiscal 2013: ¥ million): 2,185,623 = 2,762,459 – 576,836

*4 "Total trading transactions" is presented in accordance with Japanese accounting practice and is not meant to present sales or revenue in accordance with U.S. GAAP.

*5 Adjusted profit = Gross trading profit + SG&A expenses + Net financial income (expenses) + Equity in earnings (losses) of associated companies

Calculation formula (Fiscal 2013: ¥ million): 351,023 = 915,879 + (671,319) + 20,572 + 85,891

Millions of Yen					Increase (Decrease)	Millions of U.S. Dollars
2009	2010	2011	2012	2013	2013/2012	2013
¥3,419,061	¥3,418,220	¥3,581,795	¥4,197,525	¥4,579,763	9.1	\$48,695
1,060,521	860,187	906,587	956,920	915,879	(4.3)	9,738
5,582	3,535	6,780	15,184	20,572	35.5	219
(29,457)	(25,365)	(16,722)	(12,819)	(14,054)	9.6	(149)
35,039	28,900	23,502	28,003	34,626	23.7	368
41,304	36,269	60,617	102,748	85,891	(16.4)	913
165,390	128,905	161,114	300,505	280,297	(6.7)	2,980
(92,334)	270,570	106,041	249,983	475,819	90.3	5,059
¥5,192,092	¥5,478,873	¥5,676,709	¥6,507,273	¥7,117,446	9.4	\$75,677
849,411	1,099,639	1,156,270	1,363,797	1,765,435	29.4	18,771
1,756,764	1,721,464	1,630,764	2,014,898	2,185,623	8.5	23,239
¥ 276,854	¥ 293,597	¥ 335,361	¥ 212,830	¥ 245,661	15.4	\$ 2,612
(326,033)	(195,698)	(230,866)	(416,315)	(199,990)	(52.0)	(2,126)
258,322	(256,568)	53,202	84,704	(11,323)	(113.4)	(120)
628,820	480,564	633,756	513,489	569,716	10.9	6,058
¥12,065,109	¥10,308,629	¥11,323,793	¥11,904,749	¥12,551,557	5.4	\$133,456
339,292	195,552	333,098	395,477	351,023	(11.2)	3,732
Yen (Unless otherwise specified)					Increase (Decrease)	U.S. Dollars
2009	2010	2011	2012	2013	2013/2012	2013
¥104.64	¥ 81.56	¥101.93	¥190.13	¥ 177.35	(6.7)	\$ 1.89
537.43	695.75	731.57	862.88	1,117.01	29.5	11.88
18.5	15.0	18.0	44.0	40.0	(9.1)	0.4
8.8	8.3	8.0	8.0	7.3		
3.2	2.4	2.9	4.9	4.1		
18.1	13.2	14.3	23.8	17.9		
16.4	20.1	20.4	21.0	24.8		
2.1	1.6	1.4	1.5	1.2		
7.2	5.3	10.7	13.5	12.4		
420	413	393	366	356		
55,431	62,379	62,635	70,639	77,513		

*6 "Basic net income (loss) attributable to ITOCHU per share" and "Stockholders' equity per share" are calculated by using the number of shares issued and outstanding.

*7 "Number of subsidiaries and associates" represents the number of subsidiaries and associates directly invested by ITOCHU Corporation or its overseas trading subsidiaries from the fiscal year ended March 31, 2009.

Certain subsidiaries changed their fiscal periods in the fiscal year ended March 31, 2012. The effect of these changes has been reflected in figures of certain items for the fiscal years ended March 31, 2011 and 2010.

As a result of the ITOCHU Group's integration of the food distribution and marketing business, the items in which distribution cost related to these operations has been included were changed from the beginning of the fiscal year ended March 31, 2012. The relevant amounts in the same period of the previous fiscal years ended March 31, 2011 and 2010 were reclassified based on this new classification.

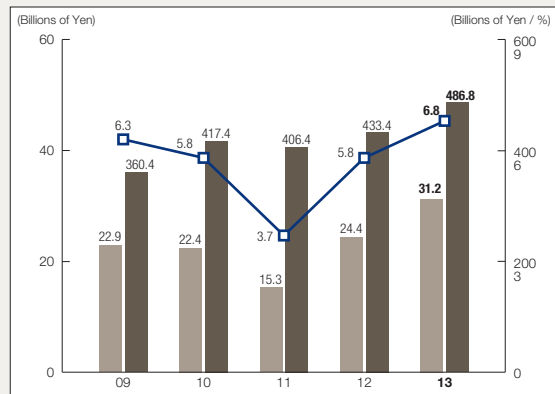
With respect to distribution cost related to the ITOCHU Group's food distribution and marketing business, ITOCHU has made a change in presentation in the financial statements related to the ITOCHU Group's portion of operational cost arising at the distribution centers of the ITOCHU Group's customers, such as mass merchandisers, and delivery costs from the distribution centers to the customers' stores since the beginning of fiscal 2013. The aforementioned distribution cost for the same period of the previous fiscal years ended March 31, 2012 and 2011 have been reclassified in the same manner.

Highlights by Operating Segment (Five years)

Years ended March 31

Textile Company

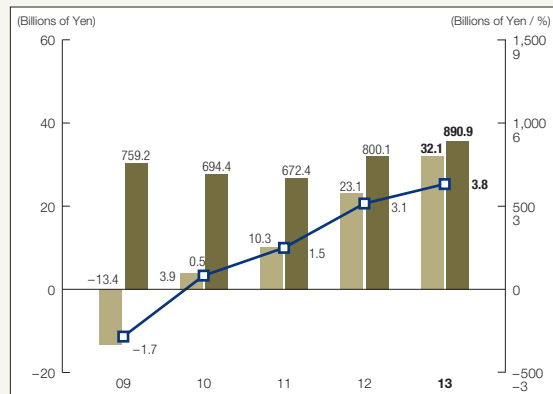
Net Income Attributable to ITOCHU / Total Assets / ROA



■ Net income attributable to ITOCHU (left)
 ■ Total assets (above right) — ROA (below right)

Machinery Company

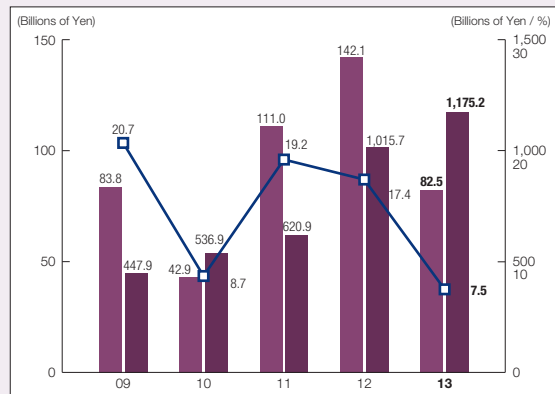
Net Income (Loss) Attributable to ITOCHU / Total Assets / ROA



■ Net income (loss) attributable to ITOCHU (left)
 ■ Total assets (above right) — ROA (below right)

Metals & Minerals Company

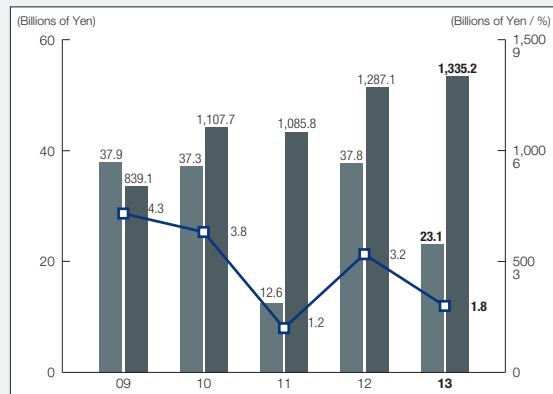
Net Income Attributable to ITOCHU / Total Assets / ROA



■ Net income attributable to ITOCHU (left)
 ■ Total assets (above right) — ROA (below right)

Energy & Chemicals Company

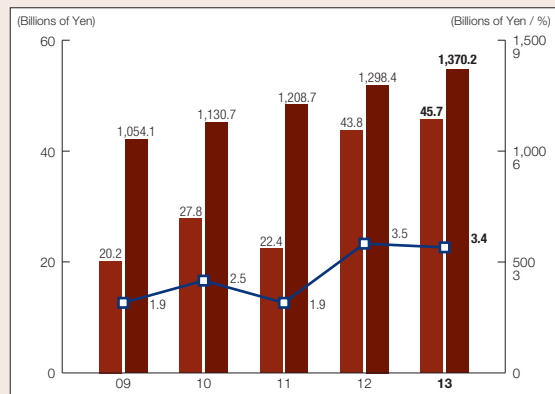
Net Income Attributable to ITOCHU / Total Assets / ROA



■ Net income attributable to ITOCHU (left)
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Food Company

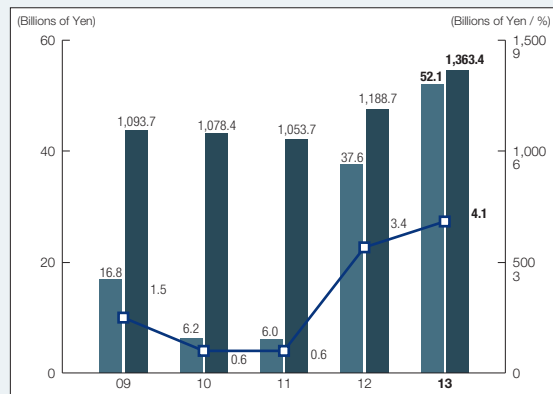
Net Income Attributable to ITOCHU / Total Assets / ROA



■ Net income attributable to ITOCHU (left)
 ■ Total assets (above right) — ROA (below right)

ICT, General Products & Realty Company

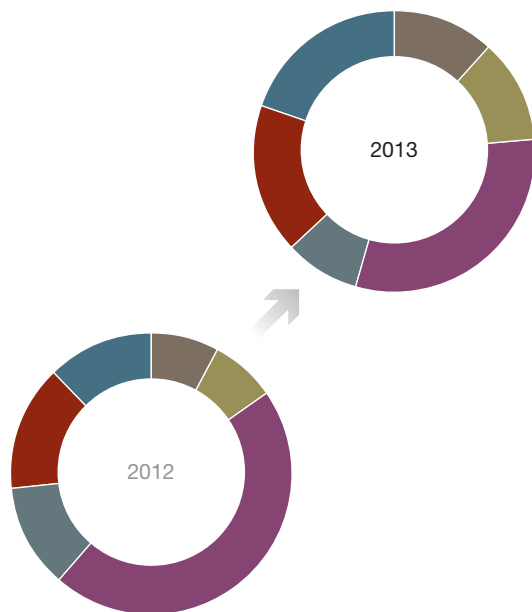
Net Income Attributable to ITOCHU / Total Assets / ROA



■ Net income attributable to ITOCHU (left)
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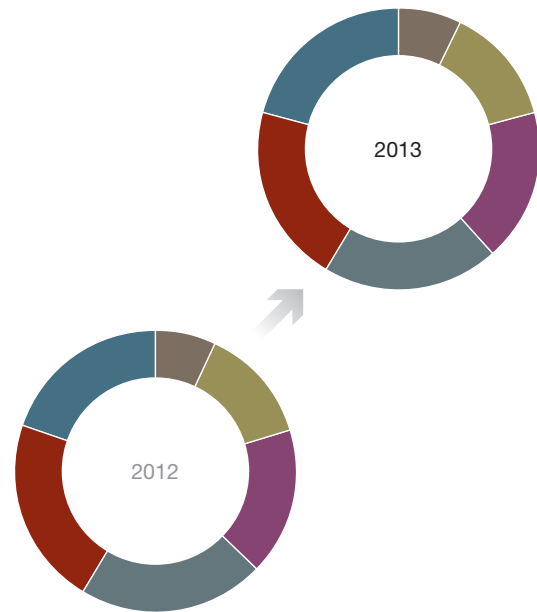
Composition of Operating Segments

Net Income Attributable to ITOCHU



	2012	2013
■ Textile Company	7.9%	11.7%
■ Machinery Company	7.5%	12.0%
■ Metals & Minerals Company	46.0%	30.9%
■ Energy & Chemicals Company	12.2%	8.7%
■ Food Company	14.2%	17.1%
■ ICT, General Products & Realty Company	12.2%	19.5%

Total Assets



	2012	2013
■ Textile Company	7.2%	7.4%
■ Machinery Company	13.3%	13.5%
■ Metals & Minerals Company	16.9%	17.7%
■ Energy & Chemicals Company	21.4%	20.2%
■ Food Company	21.6%	20.7%
■ ICT, General Products & Realty Company	19.7%	20.6%

* % composition is calculated with the total for the operating segments, before adjustments & eliminations and others.

ITOCHU's Equity Interests (Sales Result)

	2009	2010	2011	2012	2013
Oil and Gas (1,000 barrels per day*1)	42.0	39.0	35.0	33.0	58.0
Iron Ore (million tons)					
IMEA*2	9.7	9.7	10.5	12.4	13.4
Brazil Japan Iron Ore Corporation (NAMISA)	—	2.5	2.7	3.7	4.3
Coal (million tons)					
IMEA*2	7.1	8.0	8.0	6.8	7.0
ICA*3 (Drummond Company's Mining Operations in Colombia)	—	—	—	2.1	4.5

*1 Natural gas is converted to crude oil equivalent using 6,000 cubic feet = 1 barrel.

*2 ITOCHU Minerals & Energy of Australia Pty Ltd

*3 ITOCHU Coal Americas Inc.

Net Income (Loss) from Major Group Companies (Five years)

Years ended March 31

Billions of Yen

	2009	2010	2011	2012	2013
Textile Company					
ITOCHU Textile Prominent (ASIA) Ltd.*1	¥0.6	¥0.5	¥0.0	¥ 1.0	¥1.1
ITOCHU TEXTILE (CHINA) CO., LTD.	1.0	0.9	0.8	1.1	1.3
JOI'X CORPORATION	0.4	0.1	0.5	(0.3)	1.3
Machinery Company					
ITOCHU CONSTRUCTION MACHINERY CO., LTD.	¥0.4	¥0.5	¥0.6	¥0.6	¥0.9
ITOCHU MACHINE-TECHNOS CORPORATION	—	0.3	0.3	0.6	0.7
Century Tokyo Leasing Corporation	1.0	6.8	4.0	6.2	6.2
Century Medical, Inc.	0.5	0.6	0.8	0.9	1.0
Metals & Minerals Company					
ITOCHU Metals Corporation	¥ 1.4	¥ 0.8	¥ 1.2	¥ 1.2	¥ 1.3
ITOCHU Minerals & Energy of Australia Pty Ltd	71.2	34.1	80.1	89.3	50.3
Marubeni-Itochu Steel Inc.	14.8	2.7	6.8	12.9	12.8
Brazil Japan Iron Ore Corporation	0.0	4.0	12.9	36.8	10.4
ITOCHU Coal Americas Inc.	—	—	—	2.0	3.5
Energy & Chemicals Company					
ITOCHU Oil Exploration (Azerbaijan) Inc.	¥26.1	¥6.9	¥10.7	¥13.0	¥13.1
ITOCHU PETROLEUM CO., (SINGAPORE) PTE. LTD.	5.0	0.8	0.0	(0.2)	0.8
ITOCHU CHEMICAL FRONTIER Corporation	1.1	1.9	2.0	2.9	3.0
ITOCHU PLASTICS INC.	1.6	1.9	2.2	1.9	2.2
Food Company					
NIPPON ACCESS, INC.*2	¥3.7	¥4.5	¥ 6.5	¥8.6	¥10.8
ITOCHU-SHOKUJIN Co., Ltd.	0.7	1.7	1.8	2.3	1.9
FamilyMart Co., Ltd.	5.3	4.7	4.0	6.7	9.1
Fuji Oil Co., Ltd.	2.0	2.7	2.5	2.3	2.3
Prima Meat Packers, Ltd.	1.9	1.8	(1.4)	2.4	2.4
ICT, General Products & Realty Company					
ITOCHU Kenzai Corp.	¥(1.0)	¥0.2	¥0.0	¥1.8	¥1.5
ITOCHU Pulp & Paper Corp.	0.1	0.2	0.2	0.2	0.6
ITOCHU Techno-Solutions Corporation	6.9	6.8	6.3	7.5	8.9
ITC NETWORKS CORPORATION*3	1.6	1.6	1.4	1.5	4.2
ITOCHU LOGISTICS CORP.	0.1	2.0	0.7	1.3	1.2
ITOCHU Property Development, Ltd.	0.3	0.5	1.7	2.6	1.8

*1 The net income from ITOCHU Textile Prominent (ASIA) Ltd. includes net income of equity-method associated companies which were transferred from ITOCHU due to the business restructuring in the former Textile Material & Fabric Division. As a result, profit for the period of the fiscal years ended March 31, 2013 and 2012, includes these companies' profit.

*2 On March 1, 2011, NIPPON ACCESS, INC., merged with the former Family Corporation Inc. and made the former Universal Food Co., Ltd., a consolidated subsidiary. In addition, the company received a business transfer from the former ITOCHU Fresh Corporation Inc. on October 1, 2011. The net income attributable to ITOCHU of NIPPON ACCESS, INC., for the same period of the previous fiscal year ended March 31, 2011 shows the total of these 4 companies.

*3 On October 1, 2013, the name of ITC NETWORKS CORPORATION will be changed to CONEXIO Corporation.