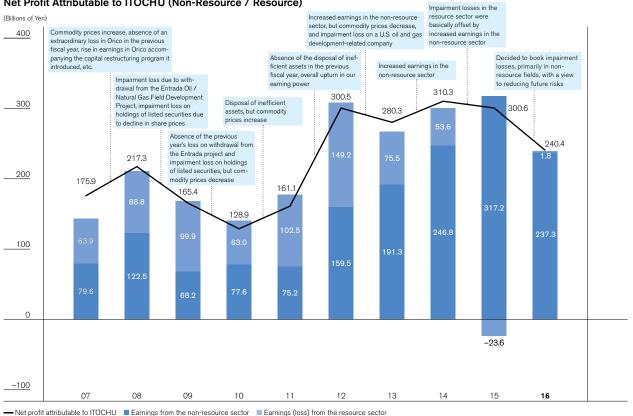
# **Ten-year Financial Summary**

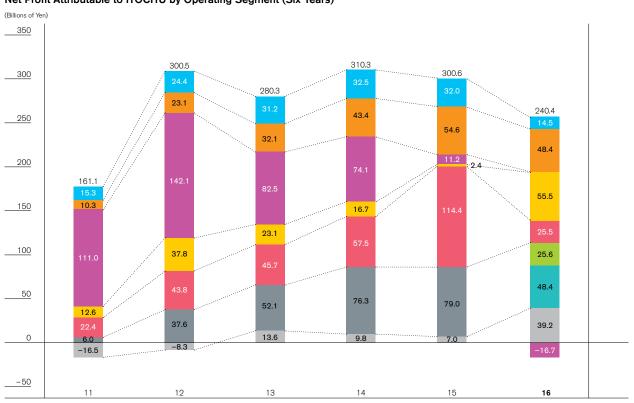
Years ended March 31

\* Based on U.S. GAAP through FYE 2014, IFRS from FYE 2015



#### Net Profit Attributable to ITOCHU (Non-Resource / Resource)

\* Adjustments & Eliminations and others is not included in earnings from the non-resource / resource sectors.



# Net Profit Attributable to ITOCHU by Operating Segment (Six Years)

🔳 Textile 📕 Machinery 📕 Metals & Minerals 📒 Energy & Chemicals 📕 Food 📕 ICT, General Products & Realty (FYE 2011 to 2015) 📕 General Products & Realty (from FYE 2016) ■ ICT & Financial Business (from FYE 2016) ■ Adjustments & Eliminations and others

Cash Flows

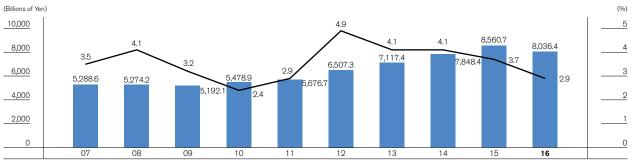


Cash flows from operating activities Cash flows from investing activities - Free cash flows



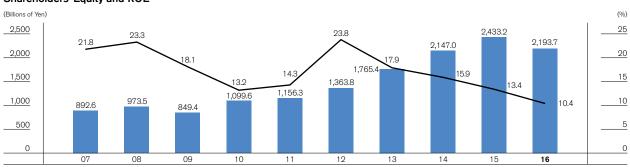
### Net Interest-bearing Debt and NET DER

Net interest-bearing debt (left) - NET DER (right)



#### **Total Assets and ROA**

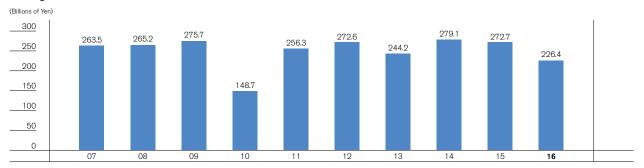
Total assets (left) - ROA (right)



### Shareholders' Equity and ROE

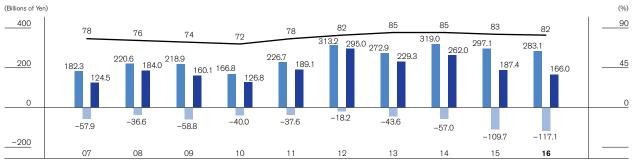
Shareholders' equity (left) - ROE (right)

Trading Income<sup>\*1</sup>

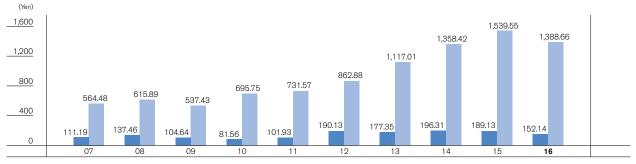


\*1 Trading income = Gross trading profit + SG&A expenses + Provision for doubtful receivables / Provision for doubtful accounts

#### Net Profit (Loss) from Subsidiaries and Equity-method Associated Companies



Companies reporting profits (left) Companies reporting losses (left) Net profit (loss) from subsidiaries and equity-method associated companies (left) Share of Group companies reporting profits\*2 (right) \*2 Number of Group companies reporting profits as a percentage of the number of companies included in consolidation

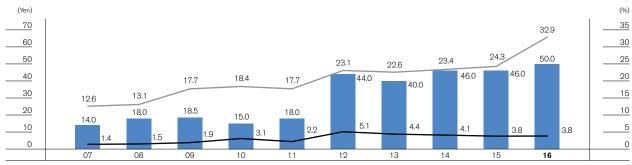


#### Basic Earnings per share attributable to ITOCHU and Shareholders' Equity per share\*3

Basic earnings per share attributable to ITOCHU Shareholders' equity per share

\*3 Shareholders' equity per share = Shareholders' equity + Number of issued shares excluding treasury stock

## Cash Dividends per Share, Dividend Payout Ratio, and Dividend Yield\*4



Cash dividends per share (left) — Dividend payout ratio (right) — Dividend yield (right) \*4 Dividend yield = Annual per-share dividends + Stock price at previous fiscal year-end

# Financial Summary by Operating Segment

(Net Profit attributable to ITOCHU, Total Assets, and ROA)

Years ended March 31

\* Based on U.S. GAAP through FYE 2014, IFRS from FYE 2015

#### **Textile Company**



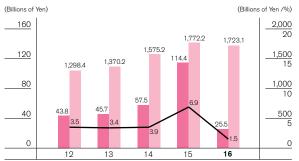
Net profit attributable to ITOCHU (left)
Total assets (above right) — ROA (below right)

Metals & Minerals Company (Billions of Yen) (Billions of Yen /%) 150 1,500 142. 17.4 1,308.2 18 1.261.8 1,175.2 1,000 100 876.4 1.015. 12 74.1 500 50 6 -167 0 0 11.2 0 1.6 -50 -6 12 13 14 15 16

Net profit attributable to ITOCHU (left)

Total assets (above right) - ROA (below right)

### Food Company

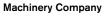


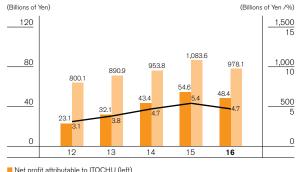
Net profit attributable to ITOCHU (left)

Total assets (above right) - ROA (below right)

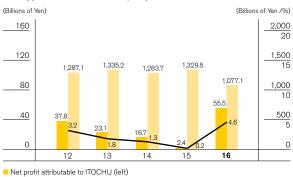
Adjustments &	Eliminations	and others	Billions of Yen
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	2015	2016
Net profit attributable to ITOCHU	7.0	39.2
Total assets	935.4	1,361.7



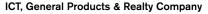


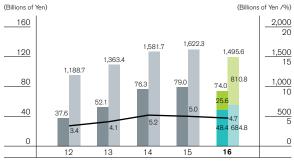
Total assets (above right) — ROA (below right)



Energy & Chemicals Company

Total assets (above right) — ROA (below right)





ICT, General Products & Realty (FYE 2012 to 2015)

Net profit attributable to ITOCHU (left)
Total assets (above right) — ROA (below right)

General Products & Realty (from FYE 2016)

Net profit attributable to ITOCHU (left)

Total assets (above right)

ICT & Financial Business (from FYE 2016)

Net profit attributable to ITOCHU (left)

Total assets (above right)