

IR Activities

ITOCHU engages in communication with analysts, institutional investors, individual investors, and all other stakeholders. While explaining our thinking to those stakeholders, we proactively report the valuable opinions received through the communications to the management team in order to facilitate increases in corporate value.

Major IR Activities

Activity	FYE 2018 Results	FYE 2019 Results	FYE 2020 Results
Individual meetings with institutional investors	334	328	301
Investor briefings on financial results for analysts and institutional investors	4	5	4
Investor briefings on operating segments / projects for analysts and institutional investors	1	0	1
Site tours for analysts and institutional investors	1	0	0*1
Overseas IR roadshows	8	8	5*1
Conferences sponsored by securities companies (in Japan)	5	5	4*1
Meetings for individual investors	16	13	6*2

*1 To prevent the spread of COVID-19, events have been suspended since February 2020.

*2 The figure includes an online briefing session for individual investors. To prevent the spread of COVID-19, meetings have been suspended since February 2020.

	FYE 2018 Results	FYE 2019 Results	FYE 2020 Results
Number of individual shareholders (as of the end of March)	183,643	187,392	176,884
Number of attendees at General Meeting of Shareholders*1	2,529	2,696	7*2

*1 Excluding ITOCHU executives

*2 To prevent the spread of COVID-19, in principle, meetings have been attended only by ITOCHU executives; the scale has been reduced significantly.



Investor briefing on financial results for analysts and institutional investors



General Meeting of Shareholders



Investor briefing on operating segments / projects (Reinvention of Business)

External Evaluations of Our IR Activities

■ Annual Report

Government Pension Investment Fund (GPIF)

Outstanding Integrated Report

Highly-Improved Integrated Report

NIKKEI Annual Report Awards 2019

Award for Outstanding Performance

■ IR Website

2019 Internet IR Award
by Daiwa Investor Relations Co. Ltd.
Grand Prize (1st Place)



All Japanese Listed Companies' Website Ranking 2019
by Nikko Investor Relations Co., Ltd.
Overall Ranking: AAA Grade / By-sector Ranking (Wholesale Trade): AAA Grade

Gomez IR Site Ranking 2019 by Morningstar Japan K.K.
Gold Ranking

Credit Ratings

(As of July 2020)

Credit Rating Agency	Long-Term / Outlook	Short-Term
Japan Credit Rating Agency (JCR)	AA / Stable	J-1+
Rating & Investment Information (R&I)	AA- / Stable	a-1+
Moody's Investors Service	A3 / Stable	P-2
S&P Global Ratings	A / Stable	A-1

Status of Inclusion in Indexes

(As of July 2020)

- JPX-Nikkei Index 400
- TOPIX Large 70 / TOPIX 100 / TOPIX 500 / TOPIX 1000
- Tokyo Stock Exchange Dividend Focus 100 Index
- Nikkei Stock Average (Nikkei 225)
- Nikkei Stock Index 300 / Nikkei 500 Stock Average / Nikkei JAPAN 1000
- Nikkei China Related Stock 50
- Nikkei 225 High Dividend Yield Stock 50 Index
- MSCI Japan Index*¹
- MSCI Japan High Dividend Yield Index*¹
- MSCI Japan Empowering Women Index (WIN)*¹
- Dow Jones Sustainability Indices (World / Asia Pacific Index)
- SAM Sustainability Award 2020 Gold Class
- SNAM Sustainability Index
- S&P / JPX Carbon Efficient Index
- FTSE Blossom Japan Index*²
- FTSE4Good Index Series*²



*¹ The inclusion of ITOCHU in any MSCI index, and the use of MSCI logos, trademarks, service marks, or index names herein, do not constitute a sponsorship, endorsement, or promotion of ITOCHU by MSCI or any of its affiliates. The MSCI indexes are the exclusive property of MSCI. The names and logos of MSCI indexes are trademarks or service marks of MSCI or its affiliates.

*² FTSE Russell (the trading name of FTSE International Limited and Frank Russell Company) confirms that ITOCHU Corporation has been independently assessed according to the FTSE4Good criteria, and has satisfied the requirements and become a constituent of FTSE4Good Index and FTSE Blossom Japan Index. Created by the global index provider FTSE Russell, the FTSE4Good Index Series is designed to measure the performance of companies demonstrating strong Environmental, Social and Governance (ESG) practices. Also, FTSE Blossom Japan Index is specifically designed to assess the performance of Japanese companies demonstrating strong ESG practices using the globally established FTSE4Good Index Inclusion Rules. The FTSE4Good Indices are used by a wide variety of market participants to create and assess responsible investment funds and other products.



For more information about IR, please visit our Investor Relations website.

<https://www.itochu.co.jp/en/ir/>

- Financial statements
- TSE filings
- Shareholders and stock information
- Operating results and financial position, etc.



Message from the Investor Relations Department

Thank you for taking the time to read our Annual Report 2020. We hope the report helps you to understand our efforts to link the Company's financial and non-financial capital with management strategy and moves to enhance corporate value. Despite the changes in our business environment due to COVID-19, we are doing our utmost to engage proactively in communication with stakeholders and ensure timely and appropriate disclosure. Through our IR activities, we aim to contribute to further increases in corporate value by reflecting opinions from stakeholders in corporate management.

Stock and Shareholder Information (As of March 31, 2020)

Basic Information about Our Stock

Stock listing	Tokyo
Category	Wholesale, Trade
Stock code	8001
Minimum number of stocks allowed per trade	100
Fiscal year	From April 1 to March 31
Shareholder fixed day for dividend payment	March 31 (Interim: September 30)
Number of common shares issued	1,584,889,504 shares
Number of shareholders	176,884

Breakdown of Shareholders

