

IR Activities

ITOCHU engages in communication with analysts, institutional investors, individual investors, and all other stakeholders. While explaining our thinking to our stakeholders, we proactively report the valuable opinions received through the communications to the management team in order to facilitate enhancement of corporate value.

Major IR Activities

Activity	FYE 2020 Results	FYE 2021 Results	FYE 2022 Results
Individual meetings with institutional investors	301	305	337
Investor briefings on financial results for analysts and institutional investors	4	4	4
Briefings on operating segments and projects and site tours for analysts and institutional investors	1	1	1
Overseas IR roadshows	5*	0*	0*
Conferences sponsored by securities companies	4	6	7
Meetings for individual investors	6	2	3

* To prevent the spread of COVID-19, overseas travel has been suspended since February 2020, and individual meetings have been held online.

	FYE 2020 Results	FYE 2021 Results	FYE 2022 Results
Number of shareholders	176,884	193,948	207,790
Number of attendees at General Meeting of Shareholders	7*	97*	267
Attendees in online livestream of General Meeting of Shareholders	—	—	762

* To prevent the spread of COVID-19, the scale has been reduced.



Investor briefing on financial results for analysts and institutional investors



General Meeting of Shareholders



Briefing on operating segments (Digital technology strategies in the ICT & Financial Business Company and The 8th Company)

External Evaluations of Our IR Activities

Annual Report

Government Pension Investment Fund (GPIF)

Outstanding Integrated Report

WICI Japan
Integrated Report Award 2021

Gold Award

NIKKEI Integrated Report Award 2021

Second Prize



IR Website

Daiwa Investor Relations Co. Ltd.

2021 Internet IR Award

Grand Prize (1st Place)



Nikko Investor Relations Co., Ltd.

All Japanese Listed Companies' Website Ranking 2021

Overall Ranking: AAA Grade

By-sector Ranking (Wholesale Trade): AAA Grade

Morningstar Japan K.K.

Gomez IR Site Ranking 2021

Gold Ranking

Credit Ratings

(As of July 2022)

Credit Rating Agency	Long-Term / Outlook	Short-Term
Japan Credit Rating Agency (JCR)	AA+ / Stable	J-1+
Rating & Investment Information (R&I)	AA- / Stable	a-1+
Moody's Investors Service	A3 / Positive	P-2
S&P Global Ratings	A / Stable	A-1

ESG Ratings

(As of July 2022)

• MSCI ESG Rating: **AAA**



• S&P Global Sustainability Awards 2022: **Gold Class**



For more information about IR, please visit our Investor Relations website.

<https://www.itochu.co.jp/en/ir/>

- Financial statements
- TSE filings
- ITOCHU at a Glance
- Shareholders and stock information
- Graphs related to operating results and financial position, ESG data, etc.



Message from the Investor Relations Division

We would like to express our gratitude to the readers of ANNUAL REPORT 2022. We hope that it will contribute to understanding of the close relationship between enhancement of ITOCHU's corporate value and the Company's "ability of self-transformation" in response to changes in the business environment. Going forward, we will continue proactively engaging in dialogue with all of our stakeholders, ensuring timely, appropriate disclosure, and sincerely advancing investor relations activities aimed at enhancing corporate value even further.

Stock and Shareholder Information (As of March 31, 2022)

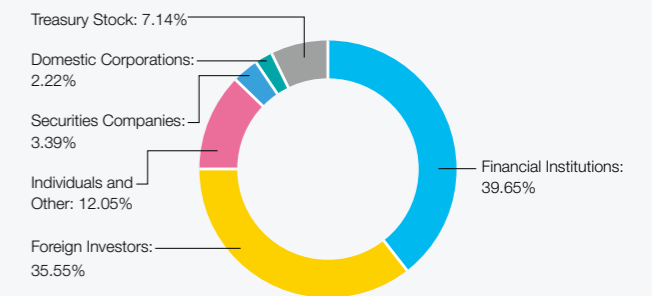
Basic Information about Our Stock

Stock listing	Tokyo
Category	Wholesale, Trade
Stock code	8001
Minimum number of stocks allowed per trade	100
Fiscal year	From April 1 to March 31
Shareholder fixed day for dividend payment	March 31 (Interim: September 30)
Number of common shares issued	1,584,889,504 shares
Number of shareholders	207,790
Transfer agent of common stock	Sumitomo Mitsui Trust Bank, Limited

Status of inclusion in indices (excluding ESG indices)

- JPX-Nikkei Index 400
- TOPIX Core 30 / TOPIX 100 / TOPIX 500 / TOPIX 1000
- Tokyo Stock Exchange Dividend Focus 100 Index
- Nikkei Stock Average (Nikkei 225)
- Nikkei Stock Index 300 / Nikkei 500 Stock Average
- Nikkei 225 High Dividend Yield Stock 50 Index
- MSCI Japan Index* • MSCI Japan High Dividend Yield*

Breakdown of Shareholders



* The inclusion of ITOCHU in any MSCI index, and the use of MSCI logos, trademarks, service marks, or index names herein, do not constitute a sponsorship, endorsement, or promotion of ITOCHU by MSCI or any of its affiliates. The MSCI indexes are the exclusive property of MSCI. The names and logos of MSCI indexes are trademarks or service marks of MSCI or its affiliates.

Major Shareholders*1

Name	Number of Shares (1,000 shares)	Shareholding Ratio (%)
The Master Trust Bank of Japan, Ltd. (trust account)	260,645	17.71
Custody Bank of Japan, Ltd. (trust account)	81,906	5.57
EUROCLEAR BANK S.A. / N.V.	81,873	5.56
CP WORLDWIDE INVESTMENT COMPANY LIMITED*2	63,500	4.31
Nippon Life Insurance Company	34,056	2.31
Mizuho Bank, Ltd.	31,200	2.12
Asahi Mutual Life Insurance Company	23,400	1.59
STATE STREET BANK WEST CLIENT - TREATY 505234	21,671	1.47
SSBTC CLIENT OMNIBUS ACCOUNT	20,176	1.37
BNYM AS AGT/CLTS NON TREATY JASDEC	19,086	1.30

*1 The Company holds 113,229 thousand shares of treasury stock (7.14% of the number of shares of common stock issued) that are excluded from the above list of the major shareholders. Shareholding ratio shows the ratio against the number of shares of common stock issued excluding treasury stock.

*2 In addition to the above, we are confirming that CP WORLDWIDE INVESTMENT COMPANY LIMITED owned our company shares under another name (CP WORLDWIDE INVESTMENT COMPANY LIMITED 1008520), and the total number of shares substantially owned by CP WORLDWIDE INVESTMENT COMPANY LIMITED is 78 million shares (5.30% of the number of shares of common stock issued excluding treasury stock).