## **Division Companies at a Glance**

Years ended March 31 (Unit: Trading Transactions**	Gross Trading Profit	Trading Income*	Net Income	Total Assets
extile Company				
880.1	83.5	18.1	8.3	384.1
871.7	93.5	20.8	10.4	370.8
lant, Automobile & In	_ dustrial Machinery Co			<u>I</u>
1,937.3	50.2	(4.7)	1.3	588.1
1,746.6	48.6	1.1	2.4	490.1
			Γ	
Aerospace, Electronics	_ & Multimedia Compar	ny		<u>I</u>
960.3	112.6	28.2	36	.3 526.2
809.2	102.5	25.9	14.3	484.3
nergy, Metals & Mine	rals Company			<u> </u>
2,740.0	52.7	17.2	9.5	401.6
2,216.2	33.0	14.5	10.0	391.6
hemicals, Forest Produ	 ucts & General Mercha	andise Company		<u> </u>
1,735.8	80.7	15.8	(0.2)	532.7
1,799.8	87.1	20.3	10.7	524.6
ood Company	_ [			<u> </u>
2,445.2	126.9	24.5	9.6	665.1
				054.4
2 522 5	130.1	23.8	11.9	654.4
	130.1	23.8	11.9	654.4
2 522 5			11.9	654.4
inance, Realty, Insurar	nce & Logistics Service	s Company		
2,522.5		s Company	(9.8)	773.4
inance, Realty, Insurar	nce & Logistics Service	S Company		

\*\* Trading transactions with unaffiliated customers and associated companies

Major Subsidiaries and Associates Net Income (Loss)***	2002	2003	Division Company Highlights in Fiscal Year 2003
Net Income (Loss)***	2002	2000	
	VO C	0.4	• A serviced evelopics import and ester contracts with Dally and Dallini
<ul> <li>Prominent Apparel Ltd.</li> <li>Leilian Co., Ltd.</li> </ul>		0.4 0.2	<ul> <li>Acquired exclusive import and sales contracts with <i>Bally</i> and <i>Pollini</i></li> <li>Signined an exclusive contract with a gourmet supermarket, <i>DEAN &amp; DELUCA</i></li> <li>Established a joint venture in China with the Italian casual brand, <i>SASCH</i></li> <li><i>Magaseek.com</i>, a fashion search and purchase site expanded</li> <li>Formed a joint venture with the Shandong Weiqiao Textile Group in China</li> </ul>
			<ul> <li>Expanding sales of a high performance material, <i>compact spun yarn</i></li> <li><i>Riche La Riche</i>, a home furnishing brand achieved a favorable performance</li> </ul>
ITOCHU Sanki Corporation		0.2	Established an LNG transportation export joint venture in Algeria
MCL Group Ltd     Century Leasing System, Inc		0.3 1.0	<ul> <li>Awarded an offshore oil transportation project in Brazil</li> <li>Acquired an engineering company specializing in biomass energy in Europe</li> <li>Formed an alliance with Yanase, the largest imported car retailer in Japan</li> <li>Established an automobile financing company in Indonesia</li> <li>A subsidiary, EneSol expanded energy-saving and power retailing businesses</li> </ul>
			<ul> <li>Invested in Mystar Engineering specializing in mechanical maintenance</li> </ul>
• ITOCHU TECHNO-SCIENCE			<ul> <li>Formed an alliance with Hitachi in IT-related solution business field</li> </ul>
Corporation • CRC Solutions Corp		2.8 0.6	<ul> <li>Made CRC a subsidiary to strengthen synergies with ITOCHU TECHNO-SCIENCE</li> <li>Reorganized mobile internet content companies</li> <li>Established a set top box sales company, T.T. Nexyz, for SKY PerfecTV!</li> <li>Promoted cyber security business by a subsidiary, iDEFENSE Japan</li> <li>Established the Bioinformatics Center and a protein analysis firm, Proteome</li> </ul>
			Systems Japan
• ITOCHU Coal Resources			Ohanet Natural Gas Project in Algeria entered the final stage for production
Australia Pty., Ltd •ITOCHU Oil Exploration Co., Lt	d 1.9	3.0 5.1	<ul> <li>Participated in an oil pipeline project linking the Caspian and the Mediterranea</li> <li>Decided to participate in a new coal mine development project in Australia</li> <li>Invested in an iron ore mine development project in Australia</li> </ul>
ITOCHU Petroleum Co., Ltd     Marubeni-Itochu Steel Inc		0.6 3.3	<ul> <li>Promoted global sales of refrigeration units for transportation containers</li> <li>An associate, Marubeni-Itochu Steel achieved a favorable performance</li> <li>Promoted recycling business, development of DME and other eco-businesse</li> </ul>
ITOCHU Kenzai Corp	¥0.6	0.9	<ul> <li>Acquired ownership of a large-scale car parts and accessory store</li> </ul>
ITOCHU Pulp & Paper Corp     ITOCHU CHEMICAL		0.5	<ul> <li>Started an acrylic sheets manufacturing business in Thailand</li> <li>Started an anhydrous fluoric acid manufacturing business in China</li> </ul>
FRONTIER Corporation •ITOCHU PLASTICS INC		1.2 1.1	<ul> <li>Added capacity at manufacturers of compound and packaging in Thailand</li> <li>Expanded global pulp sales network produced by an associate, CENIBRA</li> <li>Integrated paper and paper products business in ITOCHU Pulp &amp; Paper</li> </ul>
<ul> <li>Nishino Trading Co., Ltd</li> <li>Japan Foods Co., Ltd</li> <li>FamilyMart Co., Ltd</li> </ul>	0.5	0.9 0.2 3.2	<ul> <li>Became the largest shareholder of YUKIJIRUSHI ACCESS</li> <li>Invested in Compass Group Holding (Japan) for food contract business</li> <li>Invested in SNOW BRAND MILK PRODUCTS</li> </ul>
			<ul> <li>Acquired three sugar-producing companies including DAIICHI-TOGYO</li> <li>Acquired Japan California Products, a food wholesaler in California</li> <li>Decided to make Prima Meat Packers an associated company</li> </ul>
•ITOCHU Finance Corporation .	¥(0.8)	1.2	• An associate, Famima Credit started accepting applications for Jupi Card
CENTURY 21 REAL ESTATE OF JAPAN LTD     kabu.com Securities Co., Ltd.		0.1 0.0	<ul> <li>Promoted private equity business by forming <i>Raffia Fund</i> and <i>IDA Fund</i></li> <li>Commissioned PFI business for <i>Chiba City Nature House for Youth</i></li> <li>Started corporate benefit package creation and operation support service</li> <li>Started handling a new type of group credit insurance</li> </ul>

\*\*\* The above figures represent the ITOCHU's share of their net income.