

Supplementary Information

Consolidated Financial Results for the Third Quarter of the Fiscal Year 2017 Ending March 31, 2017

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1. Consolidated Statement of Comprehensive Income [Condensed] (Supplementary Information)

	(Unit : billion yen)			Main reasons for changes / Major items:												
	Apr.-Dec.2016	Apr.-Dec.2015	Increase (Decrease)													
Revenues	3,471.1	3,771.9	(300.9)	Refer to page 5, "Operating Segment Information (Supplementary Information)"												
Gross trading profit	792.3	790.4	1.9	Existing subsidiaries: +44.4 Increase due to acquisition of subsidiaries: +2.6 Decrease due to de-consolidation of subsidiaries: -7.4 Decrease due to foreign currency translation: -37.6 Refer to page 5, "Operating Segment Information (Supplementary Information)"												
Total of SG & A	(590.6)	(622.5)	32.0	Existing subsidiaries: +0.1												
Personnel expenses	(304.0)	(321.4)	17.4	Increase due to acquisition of subsidiaries: -2.1												
(Pension cost)	(11.1)	(10.9)	(0.2)	Decrease due to de-consolidation of subsidiaries: +6.0												
Other expenses	(286.6)	(301.2)	14.6	Decrease due to foreign currency translation: +28.0												
(Service charge, distribution costs)	(102.3)	(100.5)	(1.8)													
(Rent, depreciation and amortization)	(73.9)	(81.0)	7.1													
(Others)	(110.4)	(119.7)	9.3													
Provision for doubtful accounts	(1.0)	(5.4)	4.4	Decrease due to the conversion of an automobile-related subsidiary to investments accounted for by the equity method in the previous fiscal year												
Gains on investments	35.4	66.0	(30.5)	Decrease due to the absence of the gain on sales of a housing-materials-related company in the U.S. and an extraordinary gain regarding a finance-related company in the same period of the previous fiscal year, despite the gain accompanying the changes in equity resulting from the merger of FamilyMart and UNY Holdings												
Losses on property, plant, equipment and intangible assets	(0.1)	(29.3)	29.2	The recognition of the impairment loss in the North Sea oil fields development project in the same period of the previous fiscal year												
Other-net	7.7	10.0	(2.3)	Deterioration due to the decline in foreign currency translation resulting from the appreciation of the yen												
Net interest expenses	(2.3)	(0.9)	(1.4)	Deterioration due to the decreased interest income resulting from the collection of temporary funding portion for CP Group which was a part of the provided loan accompanying the acquisition of CITIC Limited shares, despite lower interest rate of yen-denominated debt												
Interest income	19.5	20.6	(1.1)	<table border="1"> <thead> <tr> <th></th> <th>Apr.-Dec.2016</th> <th>Apr.-Dec.2015</th> <th>Variance</th> </tr> </thead> <tbody> <tr> <td>JPY TIBOR 3M</td> <td>0.062%</td> <td>0.171%</td> <td>(0.109%)</td> </tr> <tr> <td>USD LIBOR 3M</td> <td>0.783%</td> <td>0.334%</td> <td>+0.449%</td> </tr> </tbody> </table>		Apr.-Dec.2016	Apr.-Dec.2015	Variance	JPY TIBOR 3M	0.062%	0.171%	(0.109%)	USD LIBOR 3M	0.783%	0.334%	+0.449%
	Apr.-Dec.2016	Apr.-Dec.2015	Variance													
JPY TIBOR 3M	0.062%	0.171%	(0.109%)													
USD LIBOR 3M	0.783%	0.334%	+0.449%													
Interest expense	(21.9)	(21.5)	(0.3)													
Dividends received	9.6	25.3	(15.7)	Decrease in dividends from pipeline companies												
Equity in earnings of associates and joint ventures	142.5	115.3	27.2	Others, Adjustments & Eliminations +37.4 (21.7→59.1): Increase due to the start of equity pick-up of CITIC Limited from the third quarter of the previous fiscal year and other factors Energy & Chemicals +2.4 (0.6→3.0): Increase due to the absence of the effect of the scheduled maintenance of methanol-related companies Metals & Minerals -9.1(20.7→11.6): Decrease due to the discontinued recognition of investments accounted for by the equity method of a Brazilian iron ore company in the same period of the previous fiscal year General Products & Realty -4.4 (12.7→8.3): Decrease due to the stagnant market conditions and foreign currency translation in foreign pulp-related companies												
Income tax expense	(78.5)	(36.1)	(42.4)	Increase due to the absence of the improvement in tax expenses accompanying the disposal of a U.S. oil and gas development company in the same period of the previous fiscal year												
Adjusted profit	351.6	307.6	43.9	Adjusted profit(*) (+43.9) = Gross trading profit (+1.9) + SG&A expenses (+32.0) + Net interest expenses (-1.4) + Dividends received (-15.7) + Equity in earnings of associates and joint ventures (+27.2) *The amounts in () represent changes from the same period of the previous fiscal year												

	(Unit : billion yen)			<u>Main reasons for changes / Major items:</u>		
	<u>Apr.-Dec.2016</u>	<u>Apr.-Dec.2015</u>	Increase (Decrease)			
Other comprehensive income, net of tax:						
Items that will not be reclassified to profit or loss						
FVTOCI financial assets	21.2	(47.4)	68.6	Improvement due to the rise in the stock prices of investments in this fiscal year, while the decline in the stock prices in the same period of the previous fiscal year		
Remeasurement of net defined pension liability	(0.2)	(0.1)	(0.0)			
Other comprehensive income in associates and joint ventures	0.1	(1.8)	1.9			
Items that will be reclassified to profit or loss						
Translation adjustments	(5.0)	(24.0)	19.0	Improvement due to the smaller depreciation of the Australian dollar, and the appreciation of the the U.S. dollar		
Cash flow hedges	3.5	(2.0)	5.6	Improvement of foreign currency and interest rate derivative evaluation		
Other comprehensive income in associates and joint ventures	(43.3)	(43.1)	(0.2)			
[Average exchange rate]	[Yen/USD]			[Yen/AUD]		
	<u>Apr.-Dec.2016</u>	<u>Apr.-Dec.2015</u>	<u>Variance</u>	<u>Apr.-Dec.2016</u>	<u>Apr.-Dec.2015</u>	<u>Variance</u>
	106.27	121.60	(15.33)	80.00	90.93	(10.93)
	<u>Apr.-Dec.2015</u>	<u>Apr.-Dec.2014</u>	<u>Variance</u>	<u>Apr.-Dec.2015</u>	<u>Apr.-Dec.2014</u>	<u>Variance</u>
	121.60	104.85	+ 16.75	90.93	95.79	(4.86)
[Closing exchange rate]	[Yen/USD]			[Yen/AUD]		
	<u>Dec.2016</u>	<u>Mar.2016</u>	<u>Variance</u>	<u>Dec.2016</u>	<u>Mar.2016</u>	<u>Variance</u>
	116.49	112.68	+ 3.81	84.36	86.25	(1.89)
	<u>Dec.2015</u>	<u>Mar.2015</u>	<u>Variance</u>	<u>Dec.2015</u>	<u>Mar.2015</u>	<u>Variance</u>
	120.61	120.17	+ 0.44	87.92	92.06	(4.14)
[The Nikkei Stock Average (Yen)]	<u>Dec.2016</u>	<u>Mar.2016</u>	<u>Variance</u>			
	19,114	16,758	+ 2,356			

2. Consolidated Statement of Financial Position [Condensed] (Supplementary Information)

Assets	(Unit: billion yen)		Increase (Decrease)	Main reasons for changes:
	Dec. 2016	Mar. 2016		
Cash and cash equivalents	591.6	632.9	(41.3)	Decrease due to the repayment of interest-bearing debt and dividend payments
Trade receivables	2,093.4	1,843.5	249.8	Increase due to the seasonal factors in food-distribution-related companies and the higher oil prices in energy trading transactions
Inventories	827.8	717.1	110.7	Increase due to the seasonal factors in food-distribution-related companies, and the increased inventories in aircraft-related transactions and domestic ICT-related companies
Investments accounted for by the equity method	1,606.4	1,500.1	106.3	Increase due to the additional investments and merging transaction relating to FamilyMart and UNY Holdings
Non-current financial assets other than investments and receivables	103.1	133.2	(30.2)	Decrease in derivative assets relating to foreign currency and interest rate
Total assets	8,396.5	8,036.4	360.2	Total assets increased by 4.5%, or 360.2 billion yen, compared with March 31, 2016 to 8,396.5 billion yen (72,080 million U.S. dollars). This increase was due to the increased trade receivables and inventories accompanying the seasonal factors in food-distribution-related companies and the higher oil prices in energy trading transactions, and the additional investments and merging transaction relating to FamilyMart and UNY Holdings.
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Liabilities	(Unit: billion yen)		Increase (Decrease)	Main reasons for changes:
	Dec. 2016	Mar. 2016		
Trade payables	1,749.9	1,469.5	280.4	Increase due to the seasonal factors in food-distribution-related companies and the higher oil prices in energy trading transactions
[Interest-bearing debt]				
Short-term debentures and borrowings	466.1	426.8	39.3	
Long-term debentures and borrowings	2,606.8	2,769.3	(162.6)	
Total interest-bearing debt	3,072.9	3,196.2	(123.3)	Interest-bearing debt decreased by 3.9%, or 123.3 billion yen, compared with March 31, 2016 to 3,072.9 billion yen (26,379 million U.S. dollars), due to the repayment of debt accompanying the large surplus of free cash flows through the stable performance in operating revenue and steady collections.
Cash and cash equivalents, Time deposits	601.3	640.5	(39.2)	
Net interest-bearing debt	2,471.6	2,555.6	(84.1)	Net interest-bearing debt (Interest-bearing debt after deducting Cash and cash equivalents and Time deposits) decreased by 3.3%, or 84.1 billion yen, compared with March 31, 2016 to 2,471.6 billion yen (21,217 million U.S. dollars).
Net debt-to-shareholders' equity ratio [times]	1.04	1.17	Improved 0.1pt	NET DER (Net debt-to-shareholders' equity ratio) improved compared with March 31, 2016 to 1.04 times.
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Equity	(Unit: billion yen)		Increase (Decrease)	Main reasons for changes:
	Dec. 2016	Mar. 2016		
Common stock	253.4	253.4	-	
Capital surplus	157.6	156.7	0.9	
Retained earnings	1,963.4	1,748.4	215.0	Net profit attributable to ITOCHU +300.3, Dividend payments -83.0
Other components of equity	118.5	140.8	(22.2)	Decrease due to the effect of foreign currency translation, despite the rise in the stock prices of investments
Treasury stock	(122.3)	(105.6)	(16.7)	The acquisition of treasury stock
Total shareholders' equity	2,370.6	2,193.7	177.0	Total shareholders' equity increased by 8.1%, or 177.0 billion yen, compared with March 31, 2016 to 2,370.6 billion yen (20,351 million U.S. dollars), due to the increase in Net profit attributable to ITOCHU during this fiscal year, despite the dividend payments, the effect of foreign currency translation, and the acquisition of treasury stock.
Ratio of shareholders' equity to total assets	28.2%	27.3%	Increased 0.9pt	Ratio of shareholders' equity to total assets increased by 0.9 points compared with March 31, 2016 to 28.2%.
Non-controlling interests	254.5	258.4	(3.8)	
Total equity	2,625.2	2,452.1	173.1	

3. Consolidated Statement of Cash Flows [Condensed] (Supplementary Information)

Note : Explanation for indication	Cash-inflow: " + " "Decrease in assets" or "Increase in liabilities": Cash-inflow		Cash-outflow: " - " "Increase in assets" or "Decrease in liabilities": Cash-outflow
(Unit: billion yen)			
<u>Cash flows from operating activities</u>	<u>Apr.-Dec. 2016</u>	<u>Apr.-Dec. 2015</u>	<u>Major items</u>
Net profit	315.1	312.7	
Non-cash items in net profit	(26.3) a	(43.7) b	(Depreciation and amortization) a: +79.4 Textile+3.9, Machinery+8.0, Metals & Minerals+13.0, Energy & Chemicals+23.0, Food+14.2, General Products & Realty+6.6, ICT & Financial Business+8.4, Others, Adjustments & Eliminations+2.4 b: +91.2 Textile+4.7, Machinery+9.0, Metals & Minerals+17.4, Energy & Chemicals+24.6, Food+15.5, General Products & Realty+8.1, ICT & Financial Business+8.6, Others, Adjustments & Eliminations+3.3
Changes in assets and liabilities, other-net	(66.9) a	(20.3) b	a: Trade receivables / payables +30.6, Inventories -109.0, Other +11.5 b: Trade receivables / payables +75.7, Inventories -47.7, Other -48.3
Net proceeds from (payments for) interest, dividends and income taxes	10.4	4.9	
[Net cash provided by (used in) operating activities]	232.3 a	253.7 b	(Dividends received from associates and joint ventures) a. +48.4 b. +48.7
(Unit: billion yen)			
<u>Cash flows from investing activities</u>	<u>Apr.-Dec. 2016</u>	<u>Apr.-Dec. 2015</u>	<u>Major items</u>
Net change in investments accounted for by the equity method	(8.4) a	90.4 b	a: Additional investment relating to FamilyMart and UNY Holdings -24.8 Sales of a medical-device-related company +6.2 Sales of foreign automobile-related companies +5.2 b: The return of investment from a Brazilian iron ore business +128.9 Investment in a company which owns CITIC Limited shares, approximately -40.0
Net change in other investments	(11.4) a	76.7 b	a: Investment in natural resource development-related companies -22.3 b: Sales of a housing-materials-related company in the U.S., approximately +110.0 Investment in natural resource development-related companies -18.4
Net change in loans receivable	44.4 a	(897.6) b	a: Origination -20.8, Collections +65.2 b: Origination -1,180.1 Loan accompanying the acquisition of CITIC Limited shares (approximately -1,140.0) (Including the temporary funding portion for CP Group, approximately -570.0) Collections +282.4 (Including the collection of the temporary funding portion for CP Group, approximately +250.0)
Net change in property, plant, equipment and intangible assets	(54.5) a	(58.0) b	a: Purchase by domestic ICT-related companies -7.3 Purchase by energy-related companies -6.8 Additional capital expenditures in natural resource development-related companies -5.9 Purchase by food-distribution-related companies -5.4 Purchase by fresh-food-related companies -5.1 b: Additional capital expenditures in natural resource development-related companies -12.9 Purchase by energy-related companies -9.9 Purchase by domestic ICT-related companies -6.7
Net change in time deposits	(2.0)	0.3	
[Net cash provided by (used in) investing activities]	(31.8)	(788.2)	
(Unit: billion yen)			
<u>Cash flows from financing activities</u>	<u>Apr.-Dec. 2016</u>	<u>Apr.-Dec. 2015</u>	<u>Major items</u>
Net change in debentures and loans payable	(134.8)	614.5 b	b: Including the borrowing accompanying the acquisition of CITIC Limited shares, approximately +930.0
Cash dividends	(83.0)	(75.9)	
Other	(24.8) a	(72.4) b	a: Net change in treasury stock -16.7 Cash dividends to non-controlling interests -8.6 Equity transactions with non-controlling interests +0.6 b: Equity transactions with non-controlling interests -62.9 (Including the distribution to non-controlling interests of a Brazilian iron ore business, -60.3) Cash dividends to non-controlling interests -8.0 Net change in treasury stock -1.5
[Net cash provided by (used in) financing activities]	(242.6)	466.2	

4. Operating Segment Information (Supplementary Information)

Revenues from external customers

(Unit : billion yen)	Apr.-Dec. 2016	Apr.-Dec. 2015	Increase (Decrease)	Main reasons for changes
Textile	386.9	432.2	(45.4)	Decrease due to the unfavorable sales in apparel-related companies
Machinery	261.2	300.0	(38.8)	Decrease due to the conversion of an automobile-related subsidiary to investments accounted for by the equity method in the previous fiscal year and the appreciation of the yen
Metals & Minerals	131.7	147.0	(15.3)	Decrease due to the appreciation of the yen, despite the higher iron ore and coal prices
Energy & Chemicals	1,021.1	1,151.9	(130.8)	Decrease due to the lower sales prices in energy-related companies and energy trading transactions, and the appreciation of the yen
Food	804.2	814.2	(10.0)	Decrease due to the appreciation of the yen, despite the higher transaction volume in food-distribution-related companies
General Products & Realty	383.4	422.2	(38.8)	Decrease due to the de-consolidation of a housing-materials-related company in the U.S. in the same period of the previous fiscal year and the appreciation of the yen
ICT & Financial Business	463.3	447.7	15.6	Increase due to the higher transaction volume in domestic ICT-related companies
Others, Adjustments & Eliminations	19.3	56.7	(37.4)	
Consolidated	3,471.1	3,771.9	(300.9)	

Gross trading profit

(Unit : billion yen)	Apr.-Dec. 2016	Apr.-Dec. 2015	Increase (Decrease)	Main reasons for changes
Textile	100.0	104.0	(4.1)	Decrease due to the unfavorable sales in apparel-related companies
Machinery	75.3	88.6	(13.3)	Decrease due to the conversion of an automobile-related subsidiary to investments accounted for by the equity method in the previous fiscal year, deterioration in profitability in ship-related business affected by stagnant market conditions, the lower transaction volume in automobile-related transactions, and the appreciation of the yen
Metals & Minerals	39.0	25.3	13.8	Increase due to the higher iron ore and coal prices and the reduction of costs in iron ore and coal-related business, despite the appreciation of the yen
Energy & Chemicals	134.2	138.8	(4.6)	Decrease due to the lower performance in energy trading transactions and the deterioration in profitability in self-developed crude oil transactions, despite the favorable electric power sales in energy-related companies
Food	208.7	195.5	13.2	Increase due to the improvement in profitability in fresh-food-related and food-distribution-related companies
General Products & Realty	105.0	118.8	(13.8)	Decrease due to the de-consolidation of a housing-materials-related company in the U.S. in the same period of the previous fiscal year and the appreciation of the yen, despite the stable performance in apartment/condominium-related companies
ICT & Financial Business	116.1	111.6	4.6	Increase due to the higher transaction volume in domestic ICT-related companies
Others, Adjustments & Eliminations	14.1	7.9	6.2	
Consolidated	792.3	790.4	1.9	

Trading Income

(Unit : billion yen)	Apr.-Dec. 2016	Apr.-Dec. 2015	Increase (Decrease)	Main reasons for changes
Textile	19.2	19.0	0.2	Increase due to the reduction of expenses, despite the unfavorable sales in apparel-related companies
Machinery	18.3	22.8	(4.5)	Decrease due to the deterioration in profitability in ship-related business affected by stagnant market conditions, the lower transaction volume in automobile-related transactions, and the appreciation of the yen
Metals & Minerals	26.3	9.1	17.2	Increase due to the higher iron ore and coal prices and the reduction of costs in iron ore and coal-related business, despite the appreciation of the yen
Energy & Chemicals	33.4	35.5	(2.1)	Decrease due to the lower performance in energy trading transactions and the deterioration in profitability in self-developed crude oil transactions, despite the favorable electric power sales in energy-related companies
Food	47.8	37.1	10.7	Increase due to the improvement in profitability in fresh-food-related and food-distribution-related companies
General Products & Realty	24.1	23.7	0.5	Increase due to the stable performance in apartment/condominium-related companies, despite the de-consolidation of a housing-materials-related company in the U.S. in the same period of the previous fiscal year and the appreciation of the yen
ICT & Financial Business	23.1	17.7	5.4	Increase due to the higher transaction volume in domestic ICT-related companies
Others, Adjustments & Eliminations	8.6	(2.4)	11.0	
Consolidated	200.8	162.5	38.3	

Net profit attributable to ITOCHU

(Unit : billion yen)	Apr.-Dec. 2016	Apr.-Dec. 2015	Increase (Decrease)	Main reasons for changes
Textile	20.9	23.2	(2.3)	Decrease due to the absence of an extraordinary gain regarding a China-related company in the same period of the previous fiscal year, despite the reduction of expenses in response to the unfavorable sales in apparel-related companies
Machinery	37.6	40.3	(2.7)	Decrease due to the deterioration in profitability in ship-related business affected by stagnant market conditions, the lower transaction volume in automobile-related transactions, the decline in dividends received and the appreciation of the yen, despite the gain on sales of a medical-device-related company
Metals & Minerals	24.7	20.1	4.6	Increase due to the higher iron ore and coal prices and the reduction of costs in iron ore and coal-related business, despite an extraordinary loss and the appreciation of the yen
Energy & Chemicals	17.1	45.9	(28.8)	Decrease due to the decline in dividends received and the absence of the improvement in tax expenses accompanying the disposal of a U.S. oil and gas development company in the same period of the previous fiscal year, despite the absence of the impairment loss in the North Sea oil fields development project in the same period of the previous fiscal year
Food	63.0	34.9	28.2	Increase due to the improvement in profitability in fresh-food-related and food-distribution-related companies, the gain accompanying the changes in equity resulting from the merger of FamilyMart and UNY Holdings, and the gain on sales of a dairy-products-related company
General Products & Realty	26.6	46.8	(20.1)	Decrease due to the absence of the gain on sales of a housing-materials-related company in the U.S. in the same period of the previous fiscal year, the decrease in equity in earnings of associates and joint ventures in foreign pulp-related companies, and the appreciation of the yen, despite the stable performance in apartment/condominium-related companies
ICT & Financial Business	27.0	36.8	(9.8)	Decrease due to the absence of an extraordinary gain regarding a finance-related company in the same period of the previous fiscal year, despite the higher transaction volume in domestic ICT-related companies
Others, Adjustments & Eliminations	83.4	33.0	50.3	Increase due to the start of equity pick-up of CITIC Limited from the third quarter of the previous fiscal year
Consolidated	300.3	280.9	19.4	

Total assets

(Unit : billion yen)	Dec. 2016	Mar. 2016	Increase (Decrease)	Main reasons for changes
Textile	518.7	524.5	(5.7)	Decrease due to the decreased trade receivables in apparel-related companies
Machinery	987.5	978.1	9.5	Increase due to the increased inventories in aircraft-related transactions, despite the collection of trade receivables in ship-related transactions
Metals & Minerals	885.0	876.4	8.6	Increase due to the increased trade receivables in natural resource development-related companies
Energy & Chemicals	1,174.4	1,077.1	97.3	Increase due to the higher oil prices in energy-related companies and energy trading transactions
Food	1,977.6	1,723.1	254.6	Increase due to the seasonal increase in trade receivables and inventories in food-distribution-related companies, and the additional investments and merging transaction relating to FamilyMart and UNY Holdings
General Products & Realty	857.0	810.8	46.2	Increase due to the increased real properties for sale and increased trade receivables in domestic building-materials-related companies
ICT & Financial Business	670.8	684.8	(14.0)	Decrease due to the collection of trade receivables in domestic ICT-related and mobile-related companies, despite the increased inventories in those companies
Others, Adjustments & Eliminations	1,325.4	1,361.7	(36.3)	
Consolidated	8,396.5	8,036.4	360.2	

5. Performance of Group Companies attributable to ITOCHU (Supplementary Information)

Components of Consolidated Net profit attributable to ITOCHU

[For the nine-month periods ended December 31, 2016 and 2015]

(Unit: billion yen)	2016	2015	Increase
	Apr.-Dec.	Apr.-Dec.	(Decrease)
Parent company	126.9	142.7	(15.8)
Group companies excluding overseas trading subsidiaries	228.3	175.3	53.1
Overseas trading subsidiaries	27.2	38.0	(10.8)
Subtotal	382.4	355.9	26.5
Consolidation adjustments	(82.1)	(75.0)	(7.1)
Net profit attributable to ITOCHU	300.3	280.9	19.4
Earnings from overseas businesses (*1)	136.1	111.1	25.0
Share of earnings from overseas businesses (45%) (40%)			

(*1) "Earnings from overseas businesses" is the total of Net profit attributable to ITOCHU of overseas trading subsidiaries and overseas group companies, plus Net profit attributable to ITOCHU of overseas branches of the parent company and the companies established in Japan for specific overseas business whose sources of revenue are overseas.

Number of Group Companies(*2)

	December 31, 2016			March 31, 2016			Increase	Decrease	Changes within Group	Net changes
	Domestic	Overseas	Total	Domestic	Overseas	Total				
Subsidiaries	77	126	203	80	132	212	+ 3	(11)	+ 1	(2)
Associates and joint ventures	48	55	103	48	66	114	+ 2	(14)	(1)	+ 2
Total	125	181	306	128	198	326	+ 5	(25)		(20)

(*2) Investment companies which are directly invested in by ITOCHU and its Overseas trading subsidiaries are included in the above-mentioned number of companies. Investment companies which are considered as part of the parent company are not included.

Number/Share of Group Companies Reporting Profits

		Apr. - Dec. 2016			Apr. - Dec. 2015			Increase (Decrease)		
		Profits	Losses	Total	Profits	Losses	Total	Profits	Losses	Total
Subsidiaries	Domestic	66	11	77	66	14	80	± 0	(3)	(3)
	Overseas	103	23	126	107	26	133	(4)	(3)	(7)
	Total	169	34	203	173	40	213	(4)	(6)	(10)
	Share (%)	83.3%	16.7%	100.0%	81.2%	18.8%	100.0%	+ 2.0%	(2.0%)	
Associates and joint ventures	Domestic	42	6	48	42	8	50	± 0	(2)	(2)
	Overseas	44	11	55	51	17	68	(7)	(6)	(13)
	Total	86	17	103	93	25	118	(7)	(8)	(15)
	Share (%)	83.5%	16.5%	100.0%	78.8%	21.2%	100.0%	+ 4.7%	(4.7%)	
Total	Domestic	108	17	125	108	22	130	± 0	(5)	(5)
	Overseas	147	34	181	158	43	201	(11)	(9)	(20)
	Total	255	51	306	266	65	331	(11)	(14)	(25)
	Share (%)	83.3%	16.7%	100.0%	80.4%	19.6%	100.0%	+ 3.0%	(3.0%)	

Profits/Losses of Group Companies

(Unit: billion yen)

	Group company profits			Group company losses			Total		
	2016 Apr. - Dec.	2015 Apr. - Dec.	Increase (Decrease)	2016 Apr. - Dec.	2015 Apr. - Dec.	Increase (Decrease)	2016 Apr. - Dec.	2015 Apr. - Dec.	Increase (Decrease)
Group companies excluding overseas trading subsidiaries	244.4	206.9	+ 37.5	(16.1)	(31.7)	+ 15.6	228.3	175.3	+ 53.1
Overseas trading subsidiaries	27.3	38.0	(10.7)	(0.1)	(0.0)	(0.1)	27.2	38.0	(10.8)
Total	271.7	245.0	+ 26.8	(16.2)	(31.7)	+ 15.6	255.6	213.2	+ 42.3

Major New Group Companies

Business Field	Name	Country	Shares	Categories
Energy & Chemicals	CREASIA ENERGY HOLDINGS, INC.	Japan	(81.6 %)	Holding company of overseas oil and LPG related companies
Overseas trading subsidiaries	ITOCHU Vietnam Company Limited	Vietnam	(100.0 %)	Vietnam trading subsidiary

Major Group Companies (Net profit attributable to ITOCHU)

Unlisted companies

(Unit: billion yen)

	Name	Categories	Shares	Net profit attributable to ITOCHU (*1)		ITOCHU's share of Net profit [Forecast] Disclosed on Nov. 2	ITOCHU's share of Net profit [FY 2016]
				2016	2015		
				Apr.-Dec.	Apr.-Dec.		
Textile	JOI'X CORPORATION	Manufacture, retail and sale of men's apparel	100.0%	0.9	1.0	1.2	1.1
	SANKEI COMPANY LIMITED	Sale of garment accessories	100.0%	1.5	1.3	1.8	1.0
	ITOCHU Textile Prominent (ASIA) Ltd. (*2) (Hong Kong, China)	Production control and wholesale of textile and apparel	100.0%	0.4	0.8	1.2	0.9
	ITOCHU TEXTILE (CHINA) CO., LTD. (*3) (China)	Production control and wholesale of textile materials, fabrics and apparel	100.0%	0.7	0.8	1.1	0.9
Machinery	JAPAN AEROSPACE CORPORATION	Import and sale of aircraft and related equipment	100.0%	0.4	0.6	1.1	1.0
	ITOCHU CONSTRUCTION MACHINERY CO., LTD.	Sale and rental of construction machinery	100.0%	0.8	0.7	0.6	0.8
	ITOCHU MACHINE-TECHNOS CORP.	Import/export and domestic sale of NC machine tools, industrial machinery and food machinery	100.0%	0.3	0.0	0.9	0.7
	Century Medical, Inc.	Import and wholesale of medical equipment and materials	100.0%	0.4	0.3	0.5	0.3
Metals & Minerals	ITOCHU Metals Corporation	Import/export and wholesale of non-ferrous/light metals and recycle business mainly in metal products	100.0%	0.8	1.1	1.4	2.0
	Brazil Japan Iron Ore Corporation	Investment in projects of iron ore in Brazil	75.7%	(0.1)	(0.8)	(*4)	(0.9)
	ITOCHU Minerals & Energy of Australia Pty Ltd (*5) (Australia)	Investment and sales in projects of iron ore, coal, and bauxite mining and manufacture of alumina	100.0%	25.0	15.9	27.7	(22.6)
	ITOCHU Coal Americas Inc. (U.S.A.)	Holding of coal mine and transportation infrastructure interests	100.0%	(1.9)	(1.8)	(*4)	(2.3)
	Marubeni-Itochu Steel Inc.	Import/export and wholesale of steel products	50.0%	4.9	7.0	(*4)	6.6
Energy & Chemicals	ITOCHU CHEMICAL FRONTIER Corporation	Wholesale of fine chemicals and related raw materials	100.0%	2.1	2.3	3.3	3.1
	ITOCHU PLASTICS INC.	Wholesale of plastics and related products	100.0%	3.0	2.9	3.8	3.5
	C. I. Kasei Company, Limited	Manufacture and sale of plastic products	98.3%	3.4	1.4	3.3	1.3
	ITOCHU Oil Exploration (Azerbaijan) Inc. (Cayman Islands)	Exploration and production of crude oil and gas	100.0%	0.6	5.7	0.6	5.0
	ITOCHU PETROLEUM CO., (SINGAPORE) PTE. LTD. (Singapore)	Trade of crude oil and petroleum products	100.0%	1.6	2.0	1.9	2.3
Food	NIPPON ACCESS, INC.	Wholesale and distribution of foods	93.8%	9.4	7.3	10.8	8.9
	Dole International Holdings, Inc.	Investment in Dole Asian fresh produce business and worldwide packaged foods business	100.0%	7.2	1.9	7.4	(16.9)
General Products & Realty	ITOCHU KENZAI CORPORATION	Wholesale of construction and housing materials	100.0%	2.1	1.4	2.4	1.7
	ITOCHU PULP & PAPER CORPORATION	Import/export and wholesale of paper, paperboards and various paper materials	100.0%	0.7	0.7	0.8	0.9
	ITOCHU PROPERTY DEVELOPMENT, LTD.	Development and sale of housing	99.8%	1.3	0.7	2.8	2.8
	ITOCHU LOGISTICS CORP.	Comprehensive logistics services	99.0%	2.0	2.0	2.2	2.1
	European Tyre Enterprise Limited (*6) (U.K.)	Management control of the European tyre business	100.0%	3.1	0.4	4.5	(29.9)
	ITOCHU FIBRE LIMITED (*6) (U.K.)	Distribution and trading of pulp, wood chip and paper materials and investment in METSA FIBRE OY	100.0%	3.2	5.7	(*4)	6.9
ICT & Financial Business	ITOCHU Fuji Partners, Inc. (*7)	Debt / equity financing and management consulting	63.0%	1.3	1.8	2.1	2.3
Others	Orchid Alliance Holdings Limited (*8) (BR.Virgin Islands)	Investment and shareholder loan to a company investing in CITIC Limited	100.0%	53.5	20.8	63.0	40.4
Overseas trading subsidiaries	ITOCHU International Inc. (U.S.A.)	U.S. trading subsidiary	100.0%	9.4	23.2	9.3	21.9
	ITOCHU Europe PLC (*6) (U.K.)	Europe trading subsidiary	100.0%	2.6	2.8	4.3	(2.2)
	ITOCHU (CHINA) HOLDING CO., LTD. (*3) (China)	China trading subsidiary	100.0%	3.6	3.1	3.7	3.1
	ITOCHU Hong Kong Ltd. (*2) (Hong Kong, China)	Hong Kong trading subsidiary	100.0%	3.5	1.6	5.0	2.5
	ITOCHU Australia Ltd. (*5) (Australia)	Australia trading subsidiary	100.0%	2.7	0.8	1.8	(0.5)

(*1) Net profit attributable to ITOCHU is the figure after the IFRS adjustments which may be different from the figures each company announces.

(*2) The above figures of ITOCHU Hong Kong Ltd. include 29.0% of net profit from ITOCHU Textile Prominent (ASIA) Ltd.

(*3) The above figures of ITOCHU (CHINA) HOLDING CO., LTD. include 40.0% of net profit from ITOCHU TEXTILE (CHINA) CO., LTD.

(*4) Due to the relationship with investees and partners, "ITOCHU's share of Net profit [Forecast]" are not presented.

(*5) The above figures of ITOCHU Australia Ltd. include 3.7% of net profit from ITOCHU Minerals & Energy of Australia Pty Ltd.

(*6) The above figures of ITOCHU Europe PLC include 20.0% of net profit from European Tyre Enterprise Limited and 10.0% of net profit from ITOCHU FIBRE LIMITED.

(*7) The above figure of ITOCHU Fuji Partners, Inc. in the "ITOCHU's share of Net profit [Forecast]" column is the forecast of SKY Perfect JSAT Holdings Inc., which is an associated company of ITOCHU Fuji Partners, Inc., of the fiscal year 2017 (disclosed on June 17) multiplied by ITOCHU's shares excluding the IFRS adjustments.

(*8) The above figures of Orchid Alliance Holdings Limited include related tax effects and other factors.

Listed companies

(Unit: billion yen)

Name	Categories	Shares	Net profit attributable to ITOCHU (*1)		ITOCHU's share of Net profit [Forecast] (*2)	ITOCHU's share of Net profit [FY 2016]	Companies' Forecast (*3)	Date of Forecast Announcement	Date of Announcement	
			2016 Apr.-Dec.	2015 Apr.-Dec.						
Machinery	JAMCO Corporation	Manufacture of aircraft interior and maintenance of aircraft	33.4%	0.3	1.4	0.1	1.5	0.3	11/2	2/7
	Tokyo Century Corporation (*4)	Lease, installment sale, business lease and other	25.3%	7.4	7.6	10.7	9.6	42.5	5/11	2/3
	SUNCALL CORPORATION	Manufacturing and sale of optical communication devices, electronic devices and assembly	26.8%	0.2	0.3	0.3	0.4	1.1	5/13	2/14
Energy & Chemicals	ITOCHU ENEX CO., LTD.	Wholesale of petroleum products and LPG and electricity and supply business	54.0%	3.7	3.2	5.4	4.1	10.0	4/28	1/31
	Takiron Co.,Ltd.	Manufacture, processing and sale of plastic products	33.7%	1.0	0.7	1.1	0.9	3.3	5/11	2/7
Food	ITOCHU-SHOKUHIN Co., Ltd.	Wholesale of foods and liquor	52.2%	1.6	1.5	1.6	1.5	3.1	4/28	1/31
	JAPAN FOODS CO.,LTD.	Production on consignment and sale of soft drinks	36.5%	0.4	0.2	0.3	0.2	0.7	1/27	1/27
	FUJI OIL HOLDINGS INC.	Management of group strategy and business operations	25.7%	2.8	1.8	3.1	2.4	12.0	11/8	2/8
	FamilyMart UNY Holdings Co.,Ltd. (*5)	Holding company of GMS and CVS companies	34.8%	7.0	6.6	9.0	6.1	21.9	10/11	1/10
	Prima Meat Packers, Ltd.	Production and sale of meat, ham, sausage and processed foods	39.5%	3.3	2.0	3.6	2.6	9.0	1/31	2/6
General Products & Realty	DAIKEN CORPORATION	Manufacture and sale of building materials	26.5%	1.3	1.0	1.3	1.1	4.8	11/7	2/10
ICT & Financial Business	ITOCHU Techno-Solutions Corporation	Sales, maintenance and development of IT systems	58.2%	5.8	3.6	11.4	10.4	19.5	5/2	2/2
	CONEXIO Corporation	Sale of mobile phone units, mobile phones-related solution business	60.3%	2.8	2.4	3.4	3.7	5.7	5/2	1/30
	BELLSYSTEM24 Holdings, Inc.	Contact center operations	41.1%	1.2	3.0	2.2	3.4	5.3	4/12	1/11
	Orient Corporation	Consumer credit	16.5%	4.0	3.6	(*6)	2.6	27.0	5/10	1/31
	POCKET CARD CO.,LTD.	Credit card business	27.0%	0.5	0.5	0.6	0.6	2.2	4/7	1/12
	eGuarantee, Inc.	B to B credit guarantee service	24.7%	0.2	0.2	0.3	0.3	1.3	5/13	1/30
Others	C.P. Pokphand Co. Ltd. (*7) (Bermuda)	Compound animal feed business, livestock and aquatic product related business, and manufacture and sale business of food products	23.8%	4.8	3.4	(*7)	5.0	(*7)	(*7)	11/11

(*1) Net profit attributable to ITOCHU is the figure after the IFRS adjustments which may be different from the figures each company announces.

(*2) The figures in the "ITOCHU's share of Net profit [Forecast]" column are Group companies' forecasts of the fiscal year 2017 multiplied by ITOCHU's respective shares excluding the IFRS adjustments.

(*3) The figures in the "Companies' Forecast" column are those which each Group company has announced excluding the IFRS adjustments.

(*4) Tokyo Century Corporation changed its corporate name from Century Tokyo Leasing Corporation on October 1, 2016.

(*5) FamilyMart UNY Holdings Co.,Ltd. changed its corporate name from FamilyMart Co., Ltd. accompanying its merger with UNY Group Holdings Co., Ltd. on September 1, 2016.

The figure in the "ITOCHU's share of Net profit [Forecast]" column is the sum of Net profit attributable to ITOCHU for 2016 Apr.-Dec. and their fourth quarter forecast of the fiscal year 2017 multiplied by ITOCHU's shares since our shares has significantly changed before and after the merger.

(*6) IFRS prescribes a substantial number of different accounting treatments from Japanese GAAP with regard to financial transactions for consumer credit companies.

ITOCHU recognizes the equity in earnings (losses) calculated by multiplying the figures after the IFRS adjustments by Shares.

Therefore, for Orient Corporation, ITOCHU has not announced the figures in the above table since a discrepancy may occur between the forecast announced by the company and that of ITOCHU.

(*7) C.P. Pokphand Co. Ltd. is listed on the Hong Kong Exchanges and Clearing.

The figure in the "ITOCHU's share of Net profit [Forecast]" column is not provided as their forecast for the fiscal year 2017 is not disclosed, while the result of the third quarter of fiscal year 2017 was announced.

Performance of Group Companies (Net profit attributable to ITOCHU)

For the nine-month periods ended December 31, 2016 and 2015

Major Group Companies Reporting Profits

(Unit: billion yen)

Name	Segment (*1)	Shares	Net profit attributable to ITOCHU (*2)			Main reasons for changes
			2016 Apr.-Dec.	2015 Apr.-Dec.	Increase (Decrease)	
[Domestic subsidiaries]						
NIPPON ACCESS, INC.	Fod	93.8%	9.4	7.3	2.1	Increase due to higher transaction volume and improvement in profitability
Dole International Holdings, Inc.	Fod	100.0%	7.2	1.9	5.3	Increase due to the improvement in profitability in both fresh food and packaged food businesses
ITOCHU Techno-Solutions Corporation	I&F	58.2%	5.8	3.6	2.1	Increase due to the higher revenue from the transactions for distribution and telecommunications sector
ITOCHU ENEX CO., LTD.	E&C	54.0%	3.7	3.2	0.5	Increase due to the favorable performance of electric power sales in electricity and utility business
C. I. Kasei Company, Limited	E&C	98.3%	3.4	1.4	2.0	Increase due to the stable performance in foreign subsidiaries, the gain on sales of affiliates, and the reversal of deferred tax liabilities
ITOCHU PLASTICS INC.	E&C	100.0%	3.0	2.9	0.1	Nearly at the same level
CONEXIO Corporation	I&F	60.3%	2.8	2.4	0.4	Increase due to the strengthening sales of mobile units, despite the higher expenses accompanying the improvements of treatment for sales personnel
EDWIN CO., LTD.	Tex	98.5%	2.4	2.3	0.1	Nearly at the same level due to the improvement of tax expenses and the stable performance in wholesale business
ITOCHU CHEMICAL FRONTIER Corporation	E&C	100.0%	2.1	2.3	(0.2)	Decrease due to the absence of the gain on sales of subsidiaries in the same period of the previous fiscal year and the initial development cost in medical-related business
ITOCHU KENZAI CORPORATION	G&R	100.0%	2.1	1.4	0.7	Increase due to favorable conditions of the housing market
[Overseas subsidiaries]						
Orchid Alliance Holdings Limited	(BR. Virgin Islands) Oth	100.0%	53.5	20.8	32.6	Increase due to the start of equity pick-up of CITIC Limited from the third quarter of the previous fiscal year
ITOCHU Minerals & Energy of Australia Pty Ltd	(*3) (Australia) M&M	100.0%	25.0	15.9	9.1	Increase due to the higher iron ore and coal prices and the reduction of costs, despite an extraordinary loss and the appreciation of the yen
ITOCHU International Inc.	(U.S.A.) Ove	100.0%	9.4	23.2	(13.8)	Decrease due to the absence of the gain on sales of a housing-materials-related company in the same period of the previous fiscal year and unfavorable performance in textile-related companies, despite the improvement in facility-materials-related companies and the stable performance in machinery-related companies
ITOCHU (CHINA) HOLDING CO., LTD.	(*4) (China) Ove	100.0%	3.6	3.1	0.6	Increase due to the stable performance in forest products & general merchandise-related transactions and food-related companies, despite the lower equity in earnings resulting from the discontinued recognition of investments accounted for by the equity method of textile-related companies
ITOCHU Hong Kong Ltd.	(*5) (Hong Kong, China) Ove	100.0%	3.5	1.6	1.9	Increase due to higher equity in earnings of textile-related and finance-related companies and the stable performance in forest products & general merchandise-related transactions
ITOCHU FIBRE LIMITED	(*6) (U.K.) G&R	100.0%	3.2	5.7	(2.6)	Decrease due to the stagnant market conditions of pulp
European Tyre Enterprise Limited	(*6) (U.K.) G&R	100.0%	3.1	0.4	2.7	Increase due to the absence of the extraordinary loss from the partial business transfer in the same period of the previous fiscal year, despite the appreciation of the yen
ITOCHU Australia Ltd.	(*3) (Australia) Ove	100.0%	2.7	0.8	1.9	Increase due to the gain on sales of dairy-product-related companies
ITOCHU (Thailand) Ltd.	(Thailand) Ove	100.0%	2.6	2.6	(0.0)	Nearly at the same level due to higher equity in earnings of finance-related companies and the increase of metal-related transactions, despite the appreciation of the yen
ITOCHU Europe PLC	(*6) (U.K.) Ove	100.0%	2.6	2.8	(0.2)	Decrease due to the higher expenses of finance-related companies and the appreciation of the yen, despite the absence of the extraordinary loss from the partial business transfer in tire-related companies

Major Group Companies Reporting Profits (continued)

(Unit: billion yen)

Name	Segment (*1)	Shares	Net profit attributable to ITOCHU (*2)			Main reasons for changes
			2016	2015	Increase	
			Apr.-Dec.	Apr.-Dec.	(Decrease)	
[Domestic associates and joint ventures]						
FamilyMart UNY Holdings Co.,Ltd.	(*)7 Fod	34.8%	7.0	6.6	0.4	Increase due to the higher trading income accompanying its merger with UNY Group Holdings Co., Ltd., despite the higher initial costs accompanying brand integration and impairment losses on retail stores in CVS business
Marubeni-Itochu Steel Inc.	M&M	50.0%	4.9	7.0	(2.0)	Decrease due to the lower transaction volume of tubular products accompanying lower energy-related demand and the appreciation of the yen
Orient Corporation	I&F	16.5%	4.0	3.6	0.4	Increase due to the favorable performance in bank loan guarantees and credit card shopping business, despite the decrease in shares
Japan Brazil Paper and Pulp Resources Development Co., Ltd.	G&R	32.1%	1.6	2.6	(1.1)	Decrease due to the stagnant market conditions of pulp
[Overseas associates and joint ventures]						
HYLIFE GROUP HOLDINGS LTD.	(Canada) Fod	49.9%	2.2	2.0	0.2	Increase due to the stable performance of transactions to Asian countries, despite the absence of the gain from the assets transfer in certain production business in the same period of the previous fiscal year

Major Group Companies Reporting Losses

(Unit: billion yen)

Name	Segment (*1)	Shares	Net profit attributable to ITOCHU (*2)			Main reasons for changes
			2016	2015	Increase	
			Apr.-Dec.	Apr.-Dec.	(Decrease)	
[Overseas subsidiaries]						
CIECO Exploration and Production (UK) Limited	(U.K.) E&C	100.0%	(2.2)	(18.2)	16.0	Improve due to the absence of the impairment loss in the North Sea oil fields development project in the same period of the previous fiscal year, despite the higher tax expenses accompanying the amendment of the U.K. tax system
ITOCHU Coal Americas Inc.	(U.S.A.) M&M	100.0%	(1.9)	(1.8)	(0.1)	Nearly at the same level due to the absence of dividends from investments, resulting in the recognition of only interest payments and expenses

(*1) Tex : Textile, Mac : Machinery, M&M : Metals & Minerals, E&C : Energy & Chemicals, Fod : Food, G&R : General Products & Realty, I&F : ICT & Financial Business, Ove : Overseas trading subsidiaries, Oth : Others

(*2) Net profit attributable to ITOCHU is the figure after adjusting to IFRS which may be different from the figures each company announces.

(*3) The above figures of ITOCHU Australia Ltd. include 3.7% of net profit from ITOCHU Minerals & Energy of Australia Pty Ltd.

(*4) The above figures of ITOCHU (CHINA) HOLDING CO., LTD. include 40.0% of net profit from ITOCHU TEXTILE (CHINA) CO., LTD.

(*5) The above figures of ITOCHU Hong Kong Ltd. include 29.0% of net profit from ITOCHU Textile Prominent (ASIA) Ltd.

(*6) The above figures of ITOCHU Europe PLC include 20.0% of net profit from European Tyre Enterprise Limited and 10.0% of net profit from ITOCHU FIBRE LIMITED.

(*7) FamilyMart UNY Holdings Co.,Ltd. changed its corporate name from FamilyMart Co., Ltd. accompanying its merger with UNY Group Holdings Co., Ltd. on September 1, 2016.

6. Quarterly Information on Consolidated Operating Results

(Unit: billion yen)

	Fiscal Year 2016 ended March 31, 2016					Fiscal Year 2017 ending March 31, 2017				
	1Q	2Q	3Q	4Q	Yearly	1Q	2Q	3Q	4Q	Total
Revenues	1,259.1	1,260.4	1,252.5	1,311.6	5,083.5	1,106.6	1,139.8	1,224.6		3,471.1
Gross trading profit	253.7	270.9	265.9	279.3	1,069.7	248.9	265.3	278.2		792.3
Selling, general and administrative expenses	(205.4)	(207.4)	(209.8)	(213.0)	(835.5)	(199.7)	(195.9)	(195.0)		(590.6)
Provision for doubtful accounts	(1.6)	(1.4)	(2.4)	(2.4)	(7.8)	(0.7)	(1.0)	0.8		(1.0)
Gains (losses) on investments	33.0	19.1	13.9	6.7	72.7	8.8	30.1	(3.5)		35.4
Gains (losses) on property, plant, equipment and intangible assets	(0.6)	0.3	(29.1)	(125.8)	(155.1)	(0.0)	0.4	(0.5)		(0.1)
Other-net	3.1	5.4	1.4	(16.0)	(6.0)	(2.3)	2.9	7.1		7.7
Interest income	5.2	7.4	8.1	7.9	28.5	6.1	6.8	6.7		19.5
Dividends received	5.7	1.9	17.8	12.2	37.5	5.3	1.5	2.8		9.6
Interest expense	(6.8)	(7.2)	(7.6)	(7.4)	(28.9)	(6.2)	(7.2)	(8.4)		(21.9)
Equity in earnings of associates and joint ventures	37.8	34.1	43.4	32.4	147.7	37.1	58.9	46.5		142.5
Profit before tax	124.0	123.2	101.7	(26.1)	322.7	97.2	161.8	134.6		393.6
Income tax expense	3.2	(28.5)	(10.8)	(10.3)	(46.4)	(21.4)	(27.4)	(29.8)		(78.5)
Net Profit	127.2	94.6	90.8	(36.4)	276.4	75.8	134.4	104.8		315.1
Net profit attributable to ITOCHU	121.5	91.3	68.2	(40.6)	240.4	73.1	129.1	98.2		300.3
Net profit attributable to non-controlling interests	5.8	3.4	22.6	4.2	36.0	2.8	5.3	6.7		14.8
[Adjusted Profit]	[90.1]	[99.7]	[117.8]	[111.4]	[419.0]	[91.4]	[129.4]	[130.7]		[351.6]

Operating Segment Information

(Unit: billion yen)

	Fiscal Year 2016 ended March 31, 2016					Fiscal Year 2017 ending March 31, 2017				
	1Q	2Q	3Q	4Q	Yearly	1Q	2Q	3Q	4Q	Total
Textile										
Gross trading profit	31.8	35.6	36.6	33.4	137.5	31.0	33.8	35.2		100.0
Trading income	4.0	7.0	8.1	3.7	22.7	4.4	6.6	8.3		19.2
Net profit attributable to ITOCHU	4.7	11.4	7.1	(8.7)	14.5	4.2	7.7	9.0		20.9
Machinery										
Gross trading profit	27.3	30.0	31.3	28.7	117.3	25.5	24.9	24.9		75.3
Trading income	6.3	7.7	8.9	8.6	31.4	6.1	5.3	6.9		18.3
Net profit attributable to ITOCHU	12.5	14.5	13.3	8.0	48.4	16.5	9.5	11.6		37.6
Metals & Minerals										
Gross trading profit	9.6	9.3	6.3	7.2	32.5	11.1	9.9	18.0		39.0
Trading income	5.0	4.4	(0.3)	2.5	11.6	6.8	4.9	14.6		26.3
Net profit attributable to ITOCHU	14.3	6.9	(1.2)	(36.7)	(16.7)	8.4	6.4	9.9		24.7
Energy & Chemicals										
Gross trading profit	42.5	50.6	45.7	46.2	185.1	38.2	46.6	49.4		134.2
Trading income	7.9	16.0	11.5	10.8	46.2	4.5	13.0	15.9		33.4
Net profit attributable to ITOCHU	32.5	11.4	2.0	9.6	55.5	4.5	8.9	3.7		17.1
Energy										
Gross trading profit	24.1	31.6	27.7	28.5	111.9	20.2	28.5	30.5		79.2
Trading income	2.7	9.8	5.9	5.9	24.2	(1.4)	7.1	9.1		14.8
Net profit attributable to ITOCHU	28.8	6.6	(4.9)	6.3	36.7	(2.9)	4.4	(1.9)		(0.5)
Chemicals										
Gross trading profit	18.4	19.1	18.0	17.7	73.2	18.1	18.0	18.9		55.0
Trading income	5.3	6.2	5.7	4.9	22.0	5.9	5.9	6.8		18.6
Net profit attributable to ITOCHU	3.7	4.9	6.8	3.3	18.7	7.5	4.5	5.5		17.5
Food										
Gross trading profit	63.6	64.0	67.8	66.7	262.2	67.1	70.5	71.1		208.7
Trading income	12.4	11.5	13.3	11.5	48.7	14.9	16.7	16.2		47.8
Net profit attributable to ITOCHU	10.2	11.8	12.8	(9.4)	25.5	12.8	36.6	13.7		63.0
General Products & Realty										
Gross trading profit	41.1	40.8	36.9	41.5	160.3	37.2	35.2	32.7		105.0
Trading income	8.9	8.7	6.1	10.7	34.4	8.4	8.7	7.0		24.1
Net profit attributable to ITOCHU	32.3	10.6	3.9	(21.1)	25.6	9.1	10.1	7.4		26.6
Forest Products & General Merchandise										
Gross trading profit	30.4	30.8	27.7	25.6	114.6	26.3	23.9	23.2		73.4
Trading income	6.0	6.4	4.7	3.7	20.8	5.7	5.6	5.3		16.6
Net profit attributable to ITOCHU	29.6	7.9	2.6	(25.3)	14.8	6.5	6.6	5.8		18.9
Construction, Realty & Logistics										
Gross trading profit	10.6	10.0	9.2	15.8	45.7	10.8	11.3	9.5		31.6
Trading income	2.9	2.3	1.4	7.0	13.6	2.7	3.1	1.7		7.5
Net profit attributable to ITOCHU	2.7	2.6	1.3	4.1	10.8	2.6	3.5	1.6		7.7
ICT & Financial Business										
Gross trading profit	34.6	38.0	38.9	53.8	165.4	35.5	40.3	40.4		116.1
Trading income	3.4	7.0	7.2	22.7	40.3	4.0	9.4	9.7		23.1
Net profit attributable to ITOCHU	9.5	18.7	8.6	11.6	48.4	8.4	9.2	9.4		27.0
ICT										
Gross trading profit	31.4	34.7	35.5	50.5	152.1	32.4	37.3	37.4		107.2
Trading income	2.7	6.4	6.4	21.9	37.5	3.6	9.1	9.3		21.9
Net profit attributable to ITOCHU	7.3	4.7	7.0	10.7	29.7	5.9	6.0	5.9		17.8
Financial & Insurance Business										
Gross trading profit	3.2	3.3	3.5	3.3	13.3	3.0	2.9	2.9		8.9
Trading income	0.7	0.6	0.8	0.7	2.9	0.4	0.4	0.4		1.2
Net profit attributable to ITOCHU	2.2	14.0	1.6	0.9	18.7	2.5	3.1	3.5		9.2
Others, Adjustments & Eliminations										
Gross trading profit	3.1	2.5	2.2	1.7	9.6	3.3	4.2	6.6		14.1
Trading income	(1.2)	(0.2)	(1.1)	(6.5)	(8.9)	(0.6)	3.9	5.3		8.6
Net profit attributable to ITOCHU	5.5	5.9	21.6	6.2	39.2	9.1	40.8	33.5		83.4
Consolidated										
Gross trading profit	253.7	270.9	265.9	279.3	1,069.7	248.9	265.3	278.2		792.3
Trading income	46.7	62.1	53.7	63.9	226.4	48.4	68.4	83.9		200.8
Net profit attributable to ITOCHU	121.5	91.3	68.2	(40.6)	240.4	73.1	129.1	98.2		300.3

Note: Effective from April 1, 2016, ITOCHU changed its organizational structure from six division companies to seven division companies.

As a result, [ICT, General Products & Realty Company] became [General Products & Realty Company] and [ICT & Financial Business Company].