

Supplementary Information

Consolidated Financial Results for the Third Quarter of the Fiscal Year 2018 ending March 31, 2018

Page:

- 1 : **1. Consolidated Statement of Comprehensive Income [Condensed] (Supplementary Information)**
 - 3 : **2. Consolidated Statement of Financial Position [Condensed] (Supplementary Information)**
 - 4 : **3. Consolidated Statement of Cash Flows [Condensed] (Supplementary Information)**
 - 5 : **4. Operating Segment Information (Supplementary Information)**
 - 6 : **5. Performance of Group Companies attributable to ITOCHU (Supplementary Information)**
 - 11 : **6. Quarterly Information on Consolidated Operating Results**
-

1. Consolidated Statement of Comprehensive Income [Condensed] (Supplementary Information)

	(Unit: billion yen)			Main reasons for changes / Major items:												
	Apr.-Dec.2017	Apr.-Dec.2016	Increase (Decrease)													
Revenues	4,019.8	3,471.1	548.7	Refer to page 5, "Operating Segment Information (Supplementary Information)"												
Gross trading profit	891.6	792.3	99.3	Existing subsidiaries: +50.1 (*) Increase due to acquisition of subsidiaries: +45.0 Decrease due to de-consolidation of subsidiaries: -5.5 Increase due to foreign currency translation: +9.6 Refer to page 5, "Operating Segment Information (Supplementary Information)"												
Total of SG & A	(657.3)	(590.6)	(66.7)	Existing subsidiaries: -26.9 (*)												
Personnel expenses	(332.3)	(304.0)	(28.3)	Increase due to acquisition of subsidiaries: -39.9												
(Pension cost)	(12.7)	(11.1)	(1.6)	Decrease due to de-consolidation of subsidiaries: +5.1												
Other expenses	(325.0)	(286.6)	(38.4)	Increase due to foreign currency translation: -5.0												
(Service charge, distribution costs)	(113.8)	(102.3)	(11.5)	(*) The figures of Existing subsidiaries include the effect of the conversion of Takiron into a consolidated subsidiary as a result of its merger with C. I. Kasei												
(Rent, depreciation and amortization)	(86.4)	(73.9)	(12.4)													
(Others)	(124.9)	(110.4)	(14.5)													
Provision for doubtful accounts	(2.7)	(1.0)	(1.7)													
Gains on investments	42.0	35.4	6.6	Increase due to the gain accompanying the merger of C. I. Kasei and Takiron, and the gain accompanying the partial sales of a Chinese fresh-food-related company, despite the absence of the gain accompanying the changes in equity resulting from the merger of FamilyMart and UNY Holdings, and the gain on sales of a medical-device-related company in the same period of the previous fiscal year												
Gains (losses) on property, plant, equipment and intangible assets	5.1	(0.1)	5.2	Improvement due to partial sales of assets												
Other-net	(1.0)	7.7	(8.7)	Deterioration due to the absence of cancellation fee received in the same period of the previous fiscal year												
Net interest expenses	(4.1)	(2.3)	(1.8)	Deterioration due to the increased interest expenses by lengthening terms of certain borrowings												
Interest income	25.5	19.5	6.0	<table border="1"> <thead> <tr> <th></th> <th>Apr.-Dec.2017</th> <th>Apr.-Dec.2016</th> <th>Variance</th> </tr> </thead> <tbody> <tr> <td>JPY TIBOR 3M</td> <td>0.060%</td> <td>0.062%</td> <td>(0.002%)</td> </tr> <tr> <td>USD LIBOR 3M</td> <td>1.328%</td> <td>0.783%</td> <td>+0.545%</td> </tr> </tbody> </table>		Apr.-Dec.2017	Apr.-Dec.2016	Variance	JPY TIBOR 3M	0.060%	0.062%	(0.002%)	USD LIBOR 3M	1.328%	0.783%	+0.545%
	Apr.-Dec.2017	Apr.-Dec.2016	Variance													
JPY TIBOR 3M	0.060%	0.062%	(0.002%)													
USD LIBOR 3M	1.328%	0.783%	+0.545%													
Interest expense	(29.6)	(21.9)	(7.7)													
Dividends received	15.2	9.6	5.6	Increase in dividends from a coal-related investment												
Equity in earnings of associates and joint ventures	170.2	142.5	27.7	Food +17.0 (15.0→32.0): Increase due to the higher operating revenues resulting from the merger of FamilyMart and UNY Holdings and the improvement in tax expenses ICT & Finance Business +6.0 (21.5→27.5): Increase due to the recovery of foreign finance-related companies												
Income tax expense	(78.7)	(78.5)	(0.1)	Increase due to stable growth in profits, despite the positive effects of the U.S. tax reform and the decrease in tax expenses in pulp-related companies												

	(Unit: billion yen)			<u>Main reasons for changes / Major items:</u>		
	<u>Apr.-Dec.2017</u>	<u>Apr.-Dec.2016</u>	Increase (Decrease)			
Other comprehensive income, net of tax:						
Items that will not be reclassified to profit or loss						
FVTOCI financial assets	41.3	21.2	20.1	Increase due to the rise in the prices of domestic listed stocks and the fair value of the natural-resource-related stocks, despite the decline in the fair value of foreign unlisted stocks		
Remeasurement of net defined pension liability	(0.3)	(0.2)	(0.1)			
Other comprehensive income in associates and joint ventures	7.3	0.1	7.2	Increase due to the rise in the stock prices		
Items that will be reclassified to profit or loss						
Translation adjustments	28.8	(5.0)	33.8	Improvement due to the appreciation of the Australian dollar, the Euro, and the Great Britain Pound		
Cash flow hedges	(1.3)	3.5	(4.8)	The absence of the revaluation gain of interest rate derivatives in the same period of the previous fiscal year		
Other comprehensive income in associates and joint ventures	32.6	(43.3)	75.9	Improvement of translation adjustments		
[Average exchange rate]	[Yen/USD]			[Yen/AUD]		
	<u>Apr.-Dec.2017</u>	<u>Apr.-Dec.2016</u>	<u>Variance</u>	<u>Apr.-Dec.2017</u>	<u>Apr.-Dec.2016</u>	<u>Variance</u>
	111.57	106.27	+ 5.30	85.93	80.00	+ 5.93
	<u>Apr.-Dec.2016</u>	<u>Apr.-Dec.2015</u>	<u>Variance</u>	<u>Apr.-Dec.2016</u>	<u>Apr.-Dec.2015</u>	<u>Variance</u>
	106.27	121.60	(15.33)	80.00	90.93	(10.93)
[Closing exchange rate]	[Yen/USD]			[Yen/AUD]		
	<u>Dec.2017</u>	<u>Mar.2017</u>	<u>Variance</u>	<u>Dec.2017</u>	<u>Mar.2017</u>	<u>Variance</u>
	113.00	112.19	+ 0.81	88.17	85.84	+ 2.33
	<u>Dec.2016</u>	<u>Mar.2016</u>	<u>Variance</u>	<u>Dec.2016</u>	<u>Mar.2016</u>	<u>Variance</u>
	116.49	112.68	+ 3.81	84.36	86.25	(1.89)
[The Nikkei Stock Average (Yen)]	<u>Dec.2017</u>	<u>Mar.2017</u>	<u>Variance</u>			
	22,764	18,909	+ 3,855			

2. Consolidated Statement of Financial Position [Condensed] (Supplementary Information)

<u>Assets</u>	(Unit: billion yen)			Increase (Decrease)	Main reasons for changes:
	Dec. 2017	Mar. 2017			
Cash and cash equivalents	...	466.7	605.6	(138.9)	Decrease due to dividend payments, acquisition of treasury stock, and the repayment of interest-bearing debt
Trade receivables	...	2,275.1	1,949.0	326.0	Increase due to the higher transaction volume and the seasonal factors in food-distribution-related companies, the rise in oil prices in energy-related companies and energy trading transactions, the conversion of YANASE into a consolidated subsidiary, and the conversion of Takiron into a consolidated subsidiary as a result of its merger with C. I. Kasei
Inventories	...	931.0	775.4	155.6	Increase due to the conversion of YANASE into a consolidated subsidiary, the conversion of Takiron into a consolidated subsidiary as a result of its merger with C. I. Kasei, the higher transaction volume and the seasonal factors in food-distribution-related companies, and increased real properties for sale
Investments accounted for by the equity method	...	1,835.6	1,626.6	209.0	Increase due to the investments in IPP-related companies, the additional investments in FamilyMart UNY Holdings and a provisions-related company, and accumulation of equity in earnings of associates and joint ventures, despite the decrease due to the conversion of YANASE into a consolidated subsidiary and the conversion of Takiron into a consolidated subsidiary as a result of its merger with C. I. Kasei
Other investments	...	904.0	793.6	110.4	Increase due to the rise in the prices of domestic listed stocks and the fair value of the natural-resource-related stocks, despite the decline in the fair value of foreign unlisted stocks
Property, plant and equipment	...	791.4	680.4	111.1	Increase due to the conversion of YANASE into a consolidated subsidiary, and the conversion of Takiron into a consolidated subsidiary as a result of its merger with C. I. Kasei
Total assets	...	8,975.9	8,122.0	853.9	Total assets increased by 10.5%, or 853.9 billion yen, compared with March 31, 2017 to 8,975.9 billion yen (79,433 million U.S. dollars), due to the conversion of YANASE into a consolidated subsidiary, the conversion of Takiron into a consolidated subsidiary as a result of its merger with C. I. Kasei, the increased trade receivables accompanying the higher transaction volume and the seasonal factors in food-distribution-related companies, the increased trade receivables accompanying the rise in oil prices in energy-related companies and energy trading transactions, and the increase in investments accounted for by the equity method.

<u>Liabilities</u>	(Unit: billion yen)			Increase (Decrease)	Main reasons for changes:
	Dec. 2017	Mar. 2017			
Trade payables	...	1,966.1	1,588.8	377.3	Increase due to the higher transaction volume and the seasonal factors in food-distribution-related companies, the rise in oil prices in energy-related companies and energy trading transactions, the conversion of YANASE into a consolidated subsidiary, and the conversion of Takiron into a consolidated subsidiary as a result of its merger with C. I. Kasei
[Interest-bearing debt]					
Short-term debentures and borrowings	...	545.8	563.0	(17.3)	
Long-term debentures and borrowings	...	2,332.6	2,381.6	(49.0)	
Total interest-bearing debt	...	2,878.4	2,944.7	(66.3)	Interest-bearing debt decreased by 2.3%, or 66.3 billion yen, compared with March 31, 2017 to 2,878.4 billion yen (25,472 million U.S. dollars), due to the repayment of borrowings accompanying stable performance in operating revenues and steady collections, despite the conversion of YANASE into a consolidated subsidiary, the investments in IPP-related companies, and the additional investments in FamilyMart UNY Holdings and a provisions-related company.
Cash and cash equivalents, Time deposits	...	484.1	614.0	(129.9)	
Net interest-bearing debt	...	2,394.3	2,330.7	63.6	Whereas, Net interest-bearing debt (Interest-bearing debt after deducting Cash and cash equivalents and Time deposits) increased by 2.7%, or 63.6 billion yen, compared with March 31, 2017 to 2,394.3 billion yen (21,188 million U.S. dollars), due to the decrease in Cash and cash equivalents.
Net debt-to-shareholders' equity ratio [times]	...	0.87	0.97	Improved 0.1pt	NET DER (Net debt-to-shareholders' equity ratio) improved compared with March 31, 2017 to 0.87 times.

<u>Equity</u>	(Unit: billion yen)			Increase (Decrease)	Main reasons for changes:
	Dec. 2017	Mar. 2017			
Common stock	...	253.4	253.4	-	
Capital surplus	...	159.2	162.0	(2.8)	
Retained earnings	...	2,277.2	2,020.0	257.1	Net profit attributable to ITOCHU +357.1, Dividend payments -92.8
Other components of equity	...	201.4	88.7	112.6	Increase due to the effect of foreign currency translation and the rise in the fair value of stocks
Treasury stock	...	(150.2)	(122.3)	(27.9)	Acquisition of treasury stock
Total shareholders' equity	...	2,741.0	2,401.9	339.1	Total shareholders' equity increased by 14.1%, or 339.1 billion yen, compared with March 31, 2017 to 2,741.0 billion yen (24,257 million U.S. dollars), due to Net profit attributable to ITOCHU during this fiscal year, the effect of foreign currency translation, and the rise in the fair value of stocks, despite dividend payments and acquisition of treasury stock.
Ratio of shareholders' equity to total assets	...	30.5%	29.6%	Increased 1.0pt	Ratio of shareholders' equity to total assets increased by 1.0 points compared with March 31, 2017 to 30.5%.
Non-controlling interests	...	318.1	260.9	57.2	
Total equity	...	3,059.1	2,662.8	396.3	

3. Consolidated Statement of Cash Flows [Condensed] (Supplementary Information)

Note :	Cash-inflow: " + "		Cash-outflow: " - "
Explanation for indication	"Decrease in assets" or "Increase in liabilities": Cash-inflow		"Increase in assets" or "Decrease in liabilities": Cash-outflow
	(Unit: billion yen)		
Cash flows from operating activities	<u>Apr.-Dec. 2017</u>	<u>Apr.-Dec. 2016</u>	<u>Major items</u>
Net profit	380.4	315.1	
Non-cash items in net profit	(62.8) a	(26.3) b	(Depreciation and amortization) a: +84.3 Textile+3.6,Machinery+9.9,Metals & Minerals+14.7,Energy & Chemicals+22.8, Food+15.1,General Products & Realty+6.5,ICT & Financial Business+8.9, Others, Adjustments & Eliminations+2.7 b: +79.4 Textile+3.9,Machinery+8.0,Metals & Minerals+13.0,Energy & Chemicals+23.0, Food+14.2,General Products & Realty+6.6,ICT & Financial Business+8.4, Others, Adjustments & Eliminations+2.4
Changes in assets and liabilities, other-net	(104.7) a	(66.9) b	a: Trade receivables / payables +20.9, Inventories -99.8, Other -25.8 b: Trade receivables / payables +30.6, Inventories -109.0, Other +11.5
Net proceeds from (payments for) interest, dividends and income taxes	(2.9)	10.4	
[Net cash provided by (used in) operating activities]	210.0 a	232.3 b	(Dividends received from associates and joint ventures) a: +56.0 b: +48.4
	(Unit: billion yen)		
Cash flows from investing activities	<u>Apr.-Dec. 2017</u>	<u>Apr.-Dec. 2016</u>	<u>Major items</u>
Net change in investments accounted for by the equity method	(85.1) a	(8.4) b	a: Investments in IPP-related companies -29.6 Additional investment in FamilyMart UNY Holdings -28.5 Additional investment in a provisions-related company -18.3 Additional investment in a domestic finance-related company -7.7 b: Additional investment relating to FamilyMart and UNY Holdings -24.8 Sale of a medical-device-related company +6.2 Sales of foreign automobile-related companies +5.2
Net change in other investments	18.5 a	(11.4) b	a: Increase in cash resulting from the conversion of Takiron into a consolidated subsidiary as a result of its merger with C. I. Kasei +16.0 Sale of an energy-related security +5.4 Increase in cash resulting from the conversion of YANASE into a consolidated subsidiary (net of additional consideration paid) +3.2 Investments and collections in natural-resource-development-related companies -15.2 b: Investments in natural-resource-development-related companies -22.3
Net change in loans receivable	19.8 a	44.4 b	a: Origination -14.7, Collections +34.5 b: Origination -20.8, Collections +65.2
Net change in property, plant, equipment and intangible assets	(54.6) a	(54.5) b	a: Purchase by energy-related companies -12.1 Purchase by fresh-food-related companies -7.1 Additional capital expenditures in natural-resource-development-related companies -6.5 Purchase by food-distribution-related companies -4.7 Purchase by domestic ICT-related companies -3.1 b: Purchase by domestic ICT-related companies -7.3 Purchase by energy-related companies -6.8 Additional capital expenditures in natural-resource-development-related companies -5.9 Purchase by food-distribution-related companies -5.4 Purchase by fresh-food-related companies -5.1
Net change in time deposits	2.2	(2.0)	
[Net cash provided by (used in) investing activities]	(99.2)	(31.8)	
	(Unit: billion yen)		
Cash flows from financing activities	<u>Apr.-Dec. 2017</u>	<u>Apr.-Dec. 2016</u>	<u>Major items</u>
Net change in debentures and loans payable	(125.0)	(134.8)	
Cash dividends	(92.8)	(83.0)	
Net change in treasury stock	(27.9)	(16.7)	
Other	(9.5) a	(8.0) b	a: Cash dividends to non-controlling interests -11.0 Equity transactions with non-controlling interests +1.6 b: Cash dividends to non-controlling interests -8.6 Equity transactions with non-controlling interests +0.6
[Net cash provided by (used in) financing activities]	(255.2)	(242.6)	

4. Operating Segment Information (Supplementary Information)

Revenues from external customers

(Unit: billion yen)	Apr.-Dec. 2017	Apr.-Dec. 2016	Increase (Decrease)	Main reasons for changes
Textile	390.3	386.9	3.5	Increase due to the higher transaction volume in textile material-related transactions, despite the unfavorable sales in apparel-related companies
Machinery	501.5	261.2	240.3	Increase due to the conversion of YANASE into a consolidated subsidiary and the favorable performance in aircraft-related and plant-related companies
Metals & Minerals	163.2	131.7	31.5	Increase due to the higher iron ore and coal prices, and the higher sales volume in iron ore-related business
Energy & Chemicals	1,161.4	1,021.1	140.4	Increase due to the conversion of Takiron into a consolidated subsidiary as a result of its merger with C. I. Kasei and the higher sales prices in energy-related companies
Food	876.9	804.2	72.7	Increase due to the higher transaction volume with FamilyMart UNY Holdings in fresh-food-related and provisions-related transactions, and food-distribution-related companies
General Products & Realty	425.3	383.4	41.9	Increase due to the higher transaction volume in natural-rubber-related, North American facility-materials-related, and European tire-related companies
ICT & Financial Business	488.1	463.3	24.8	Increase due to the higher transaction volume in domestic ICT-related companies
Others, Adjustments & Eliminations	13.1	19.3	(6.2)	
Consolidated	4,019.8	3,471.1	548.7	

Gross trading profit

(Unit: billion yen)	Apr.-Dec. 2017	Apr.-Dec. 2016	Increase (Decrease)	Main reasons for changes
Textile	95.7	100.0	(4.3)	Decrease due to the unfavorable sales in apparel-related companies
Machinery	122.4	75.3	47.2	Increase due to the conversion of YANASE into a consolidated subsidiary, the favorable performance in aircraft-related and plant-related companies, and the absence of deterioration in profitability in ship-related business affected by stagnant market conditions in the same period of the previous fiscal year
Metals & Minerals	66.1	39.0	27.1	Increase due to the higher iron ore and coal prices, and the higher sales volume in iron ore-related business
Energy & Chemicals	151.6	134.2	17.5	Increase due to the conversion of Takiron into a consolidated subsidiary as a result of its merger with C. I. Kasei and the favorable performance in plastic-related companies, despite the deterioration in profitability in energy trading transactions
Food	215.7	208.7	7.0	Increase due to the higher transaction volume with FamilyMart UNY Holdings in fresh-food-related and provisions-related transactions, and food-distribution-related companies
General Products & Realty	110.6	105.0	5.7	Increase due to the higher transaction volume in natural-rubber-related, North American facility-materials-related, and European tire-related companies
ICT & Financial Business	124.5	116.1	8.4	Increase due to the higher transaction volume in domestic ICT-related companies and the stable performance in mobile-phone-related and CRO-business-related companies
Others, Adjustments & Eliminations	4.8	14.1	(9.3)	
Consolidated	891.6	792.3	99.3	

Trading income

(Unit: billion yen)	Apr.-Dec. 2017	Apr.-Dec. 2016	Increase (Decrease)	Main reasons for changes
Textile	16.2	19.2	(3.0)	Decrease due to the unfavorable sales in apparel-related companies, despite lower expenses
Machinery	26.5	18.3	8.2	Increase due to the conversion of YANASE into a consolidated subsidiary, the favorable performance in aircraft-related and plant-related companies, and the absence of deterioration in profitability in ship-related business affected by stagnant market conditions in the same period of the previous fiscal year
Metals & Minerals	52.7	26.3	26.5	Increase due to the higher iron ore and coal prices, and the higher sales volume in iron ore-related business
Energy & Chemicals	35.1	33.4	1.7	Increase due to the conversion of Takiron into a consolidated subsidiary as a result of its merger with C. I. Kasei and the favorable performance in plastic-related companies, despite the deterioration in profitability in energy trading transactions
Food	50.3	47.8	2.5	Increase due to the higher transaction volume with FamilyMart UNY Holdings in fresh-food-related and provisions-related transactions
General Products & Realty	26.7	24.1	2.5	Increase due to the higher transaction volume in natural-rubber-related, North American facility-materials-related, and European tire-related companies
ICT & Financial Business	26.4	23.1	3.3	Increase due to the higher transaction volume in domestic ICT-related companies and the stable performance in mobile-phone-related and CRO-business-related companies
Others, Adjustments & Eliminations	(2.3)	8.6	(10.9)	
Consolidated	231.6	200.8	30.8	

Net profit attributable to ITOCHU

(Unit: billion yen)	Apr.-Dec. 2017	Apr.-Dec. 2016	Increase (Decrease)	Main reasons for changes
Textile	22.0	20.9	1.1	Increase due to lower expenses, higher equity in earnings of associates and joint ventures, and lower tax expenses, despite the unfavorable sales in apparel-related companies
Machinery	37.4	37.6	(0.2)	Nearly at the same level due to the absence of the gain on sales of a medical-device-related company in the same period of the previous fiscal year, despite the favorable performance in aircraft-related and plant-related companies, and the absence of deterioration in profitability in ship-related business affected by stagnant market conditions in the same period of the previous fiscal year
Metals & Minerals	57.1	24.7	32.4	Increase due to the higher iron ore and coal prices, the higher sales volume in iron ore-related business, and dividends from a coal-related investment
Energy & Chemicals	23.8	17.1	6.7	Increase due to the favorable performance in plastic-related companies, the gain accompanying the merger between C. I. Kasei and Takiron, and improvement in tax expenses, despite the deterioration in profitability in energy trading transactions
Food	83.8	63.0	20.8	Increase due to the higher transaction volume with FamilyMart UNY Holdings in fresh-food-related and provisions-related transactions, the higher equity in earnings of associates and joint ventures accompanying the merger of FamilyMart and UNY Holdings, and an extraordinary gain accompanying the partial sales of a Chinese fresh-food-related company, despite the absence of extraordinary gains in the same period of the previous fiscal year
General Products & Realty	41.5	26.6	14.9	Increase due to the higher transaction volume in natural-rubber-related, North American facility-materials-related, and European tire-related companies, the stable performance in foreign pulp-related companies, lower tax expenses, and the gain accompanying the partial sales of an asset-management-related company
ICT & Financial Business	36.0	27.0	9.1	Increase due to the higher transaction volume in domestic ICT-related companies, the stable performance in mobile-phone-related and CRO-business-related companies, and the recovery of foreign finance-related companies
Others, Adjustments & Eliminations	55.5	83.4	(27.9)	Decrease due to the deterioration in equity in earnings of C.P. Pokphand, the attribution of the internal tax, and foreign currency translation
Consolidated	357.1	300.3	56.8	

Total assets

(Unit: billion yen)	Dec. 2017	Mar. 2017	Increase (Decrease)	Main reasons for changes
Textile	512.5	495.9	16.6	Increase due to increased trade receivables and inventories
Machinery	1,220.4	989.7	230.8	Increase due to the conversion of YANASE into a consolidated subsidiary and the investments in IPP-related companies, despite the decreased inventories in aircraft-related companies and the collection of trade receivables
Metals & Minerals	940.2	854.9	85.3	Increase due to the higher revenues accompanying the higher prices in iron ore and coal-related business, and the increased trade receivables in non-ferrous-related companies
Energy & Chemicals	1,351.8	1,169.5	182.3	Increase due to the conversion of Takiron into a consolidated subsidiary as a result of its merger with C. I. Kasei, the increased trade receivables accompanying the rise in oil prices in energy-related companies and energy trading transactions, and the higher sales prices and transaction volume in the Chemicals sector
Food	2,072.3	1,773.2	299.2	Increase due to the increased trade receivables accompanying the higher transaction volume and the seasonal factors in food-distribution-related companies, and the additional investments in FamilyMart UNY Holdings and a provisions-related company
General Products & Realty	971.7	840.4	131.3	Increase due to increased trade receivables and inventories such as real properties for sale, and the appreciation of the Euro and the Great Britain Pound
ICT & Financial Business	738.7	718.6	20.1	Increase due to increased inventories and an additional investment in a domestic finance-related company, despite the collection of trade receivables in domestic ICT-related companies
Others, Adjustments & Eliminations	1,168.3	1,280.0	(111.6)	
Consolidated	8,975.9	8,122.0	853.9	

5. Performance of Group Companies attributable to ITOCHU (Supplementary Information)

Components of Consolidated Net profit attributable to ITOCHU

[For the nine-month periods ended December 31, 2017 and 2016]

(Unit: billion yen)	2017 Apr.-Dec.	2016 Apr.-Dec.	Increase (Decrease)
Parent company	153.1	126.9	26.2
Group companies excluding overseas trading subsidiaries	296.6	228.3	68.2
Overseas trading subsidiaries	55.8	27.2	28.6
Subtotal	505.4	382.4	123.0
Consolidation adjustments	(148.3)	(82.1)	(66.2)
Net profit attributable to ITOCHU	357.1	300.3	56.8

Number of Group Companies (*1)

	December 31, 2017			March 31, 2017			Net			
	Domestic	Overseas	Total	Domestic	Overseas	Total	Increase	Decrease	Changes within Group	changes
Subsidiaries	79	128	207	79	128	207	+ 2	(4)	+ 2	- ± 0
Associates and joint ventures	44	51	95	47	54	101	+ 2	(6)	(2)	- (6)
Total	123	179	302	126	182	308	+ 4	(10)		(6)

(*1) Investment companies which are directly invested in by ITOCHU and its Overseas trading subsidiaries are included in the above-mentioned number of companies. Investment companies which are considered as part of the parent company are not included.

Number/Share of Group Companies Reporting Profits

		Apr. - Dec. 2017			Apr. - Dec. 2016			Increase (Decrease)		
		Profits	Losses	Total	Profits	Losses	Total	Profits	Losses	Total
Subsidiaries	Domestic	69	10	79	66	11	77	+ 3	(1)	+ 2
	Overseas	110	18	128	103	23	126	+ 7	(5)	+ 2
	Total	179	28	207	169	34	203	+ 10	(6)	+ 4
	Share (%)	86.5%	13.5%	100.0%	83.3%	16.7%	100.0%	+ 3.2%	(3.2%)	
Associates and joint ventures	Domestic	41	3	44	42	6	48	(1)	(3)	(4)
	Overseas	41	10	51	44	11	55	(3)	(1)	(4)
	Total	82	13	95	86	17	103	(4)	(4)	(8)
	Share (%)	86.3%	13.7%	100.0%	83.5%	16.5%	100.0%	+ 2.8%	(2.8%)	
Total	Domestic	110	13	123	108	17	125	+ 2	(4)	(2)
	Overseas	151	28	179	147	34	181	+ 4	(6)	(2)
	Total	261	41	302	255	51	306	+ 6	(10)	(4)
	Share (%)	86.4%	13.6%	100.0%	83.3%	16.7%	100.0%	+ 3.1%	(3.1%)	

Profits/Losses of Group Companies

(Unit: billion yen)

	Group company profits			Group company losses			Total		
	2017 Apr.-Dec.	2016 Apr.-Dec.	Increase (Decrease)	2017 Apr.-Dec.	2016 Apr.-Dec.	Increase (Decrease)	2017 Apr.-Dec.	2016 Apr.-Dec.	Increase (Decrease)
Group companies excluding overseas trading subsidiaries	305.2	244.4	60.8	(8.6)	(16.1)	7.4	296.6	228.3	68.2
Overseas trading subsidiaries	55.8	27.3	28.5	(0.0)	(0.1)	0.1	55.8	27.2	28.6
Total	361.0	271.7	89.3	(8.7)	(16.2)	7.5	352.3	255.6	96.8

Major New Group Companies

Operating Segment	Name	Country	Shares	Categories
Energy & Chemicals	Nissho Petroleum Gas Corporation (*2)	Japan	37.1 %	Purchase and sale of LPG
ICT & Financial Business	ACOM CONSUMER FINANCE CORPORATION	Philippines	20.0 %	Personal loan business

(*2) Nissho Petroleum Gas Corporation changed its corporate name from NIPG CO, LTD. on October 1, 2017.

Major Group Companies (Net profit attributable to ITOCHU)

Unlisted companies

(Unit: billion yen)

Name	Categories	Shares	Net profit attributable to ITOCHU (*1)		ITOCHU's share of Net profit [Forecast] FY2018	ITOCHU's share of Net profit [Results] FY2017	
			2017 Apr.-Dec.	2016 Apr.-Dec.			
Textile	JOIX CORPORATION	Manufacture and retail of men's apparel and relevant products	100.0%	1.1	0.9	1.5	1.4
	SANKEI COMPANY LIMITED	Manufacture and sale of garment accessories	100.0%	1.7	1.5	2.0	2.0
	ITOCHU Textile Prominent (ASIA) Ltd. (*2) (Hong Kong, China)	Production control and wholesale of textile and apparel	100.0%	(0.1)	0.4	0.3	0.8
	ITOCHU TEXTILE (CHINA) CO., LTD. (*3) (China)	Production control and wholesale of textile materials, fabrics and apparel	100.0%	0.8	0.7	1.0	0.9
Machinery	JAPAN AEROSPACE CORPORATION	Import and sale of aircraft and related equipment	100.0%	0.4	0.4	1.1	1.1
	ITOCHU CONSTRUCTION MACHINERY CO., LTD.	Sale and rental of construction machinery	100.0%	0.3	0.8	0.7	0.7
	ITOCHU MACHINE-TECHNOS CORP.	Import/export and domestic sale of NC machine tools, industrial machinery and food machinery	100.0%	0.2	0.3	0.9	1.1
	Century Medical, Inc.	Import and wholesale of medical equipment and materials	100.0%	0.3	0.4	0.4	0.5
	YANASE & CO., LTD.	Sale and repair of automobile and related parts	66.0%	1.9	1.9	4.2	2.7
Metals & Minerals	ITOCHU Metals Corporation	Import/export and wholesale of non-ferrous/light metals and recycle business mainly in metal products	100.0%	1.2	0.8	1.5	1.1
	Brazil Japan Iron Ore Corporation	Investment in projects of iron ore in Brazil	75.7%	0.0	(0.1)	(*4)	(2.9)
	ITOCHU Minerals & Energy of Australia Pty Ltd (*5) (Australia)	Investment and sales in projects of iron ore, coal, and bauxite mining and manufacture of alumina	100.0%	44.5	25.0	59.5	42.8
	ITOCHU Coal Americas Inc. (U.S.A.)	Holding of coal mine and transportation infrastructure interests	100.0%	2.6	(1.9)	(*4)	(2.6)
	Marubeni-Itochu Steel Inc.	Import/export and wholesale of steel products	50.0%	7.4	4.9	(*4)	7.6
Energy & Chemicals	ITOCHU CHEMICAL FRONTIER Corporation	Wholesale of fine chemicals and related raw materials	100.0%	2.6	2.1	3.5	3.1
	ITOCHU PLASTICS INC.	Wholesale of plastics and related products	100.0%	3.5	3.0	3.9	4.2
	ITOCHU Oil Exploration (Azerbaijan) Inc. (Cayman Islands)	Exploration and production of crude oil and gas	100.0%	1.2	0.6	1.8	0.7
	ITOCHU PETROLEUM CO., (SINGAPORE) PTE. LTD. (Singapore)	Trade of crude oil and petroleum products	100.0%	(1.1)	1.6	(1.3)	1.8
Food	NIPPON ACCESS, INC.	Wholesale and distribution of foods	93.8%	9.2	9.4	11.1	12.2
	Dole International Holdings, Inc.	Investment in Dole Asian fresh produce business and worldwide packaged foods business	100.0%	9.5	7.2	10.9	8.3
General Products & Realty	ITOCHU KENZAI CORPORATION	Wholesale of construction and housing materials	100.0%	2.3	2.1	3.3	2.6
	ITOCHU PULP & PAPER CORPORATION	Import/export and wholesale of paper, paperboards and various paper materials	100.0%	0.9	0.7	0.9	1.0
	ITOCHU PROPERTY DEVELOPMENT, LTD.	Development and sale of housing	99.8%	1.0	1.3	2.2	2.6
	ITOCHU LOGISTICS CORP.	Comprehensive logistics services	99.0%	2.3	2.0	2.5	2.4
	European Tyre Enterprise Limited (*6) (U.K.)	Management control of the European tire business	100.0%	4.0	3.1	5.2	(5.2)
	ITOCHU FIBRE LIMITED (*6) (U.K.)	Distribution and trading of pulp, wood chip and paper materials and investment in METSA FIBRE OY	100.0%	6.3	3.2	(*4)	4.3
ICT & Financial Business	ITOCHU Fuji Partners, Inc. (*7)	Debt / equity financing and management consulting	63.0%	1.1	1.3	1.9	2.2
Others	Orchid Alliance Holdings Limited (*8) (BR.Virgin Islands)	Investment and shareholder loan to a company investing in CITIC Limited	100.0%	54.9	53.5	60.0	62.9
Overseas trading subsidiaries	ITOCHU International Inc. (U.S.A.)	U.S. trading subsidiary	100.0%	17.2	9.4	18.7	12.9
	ITOCHU Europe PLC (*6) (U.K.)	Europe trading subsidiary	100.0%	4.1	2.6	4.8	2.3
	ITOCHU (CHINA) HOLDING CO., LTD. (*3) (China)	China trading subsidiary	100.0%	21.0	3.6	20.4	4.8
	ITOCHU Hong Kong Ltd. (*2) (Hong Kong, China)	Hong Kong trading subsidiary	100.0%	4.7	3.5	5.1	5.0
	ITOCHU Australia Ltd. (*5) (Australia)	Australia trading subsidiary	100.0%	1.9	2.7	2.4	3.4

(*1) Net profit attributable to ITOCHU is the figure after the IFRS adjustments, which may be different from the figures each company announces.

(*2) The figures of ITOCHU Hong Kong Ltd. include 29.0% of net profit from ITOCHU Textile Prominent (ASIA) Ltd..

(*3) The figures of ITOCHU (CHINA) HOLDING CO., LTD. include 40.0% of net profit from ITOCHU TEXTILE (CHINA) CO., LTD.

(*4) Due to the relationship with investees and partners, "ITOCHU's share of Net profit [Forecast] FY2018" are not provided.

(*5) The figures of ITOCHU Australia Ltd. include 3.7% of net profit from ITOCHU Minerals & Energy of Australia Pty Ltd.

(*6) The figures of ITOCHU Europe PLC include 20.0% of net profit from European Tyre Enterprise Limited and 10.0% of net profit from ITOCHU FIBRE LIMITED.

(*7) The figure in the "ITOCHU's share of Net profit [Forecast] FY2018" column of ITOCHU Fuji Partners, Inc. is SKY Perfect JSAT Holdings Inc.'s forecast of the fiscal year 2018 (disclosed on May 19) multiplied by ITOCHU's shares excluding the IFRS adjustments.

(*8) The figures of Orchid Alliance Holdings Limited include related tax effects and other factors.

Listed companies

(Unit: billion yen)

	Name	Categories	Shares	Net profit attributable to ITOCHU (*1)		ITOCHU's share of Net profit [Forecast] FY2018 (*2)	ITOCHU's share of Net profit [Results] FY2017	Companies' Forecast FY2018 (*3)	Date of Forecast Announcement	Date of Announcement
				2017 Apr.-Dec.	2016 Apr.-Dec.					
Machinery	JAMCO Corporation	Manufacture of aircraft interior and maintenance of aircraft	33.4%	0.4	0.3	0.8	0.4	2.3	5/10	2/6
	Tokyo Century Corporation	Lease, installment sale, business lease and other	25.2%	8.7	7.4	11.4	10.2	45.0	5/12	2/5
	SUNCALL CORPORATION	Manufacture and sale of optical communication devices, electronic devices and assembly	26.3%	0.4	0.2	0.5	0.3	2.0	5/12	2/14
Energy & Chemicals	ITOCHU ENEX CO., LTD.	Wholesale of petroleum products and LPG and electricity and supply business	54.0%	5.0	3.7	5.6	5.5	10.4	4/28	1/31
	C.I. TAKIRON Corporation (*4)	Manufacture, processing and sale of plastic products	51.2%	2.3	4.4	3.1	5.4	6.0	11/8	2/7
Food	ITOCHU-SHOKUJIN Co., Ltd.	Wholesale and distribution of foods and liquor	52.2%	2.1	1.6	2.0	1.7	3.9	10/23	1/31
	JAPAN FOODS CO.,LTD.	Production on consignment and sale of soft drinks	36.5%	0.1	0.4	0.3	0.3	0.7	1/30	1/30
	FUJI OIL HOLDINGS INC. (*5)	Management of group strategy and business operations	34.0%	3.4	2.8	4.4	2.7	13.0	2/7	2/7
	FamilyMart UNY Holdings Co.,Ltd.	Holding company of GMS and CVS companies	38.5%	17.8	7.0	12.7	7.4	33.0	1/11	1/11
	Prima Meat Packers, Ltd.	Production and sale of meat, ham, sausage and processed foods	39.8%	3.4	3.3	4.2	3.7	10.5	11/1	2/5
General Products & Realty	DAIKEN CORPORATION	Manufacture and sale of building materials	29.9%	1.4	1.3	1.7	1.8	5.6	5/11	2/9
ICT & Financial Business	ITOCHU Techno-Solutions Corporation	Sales, maintenance and development of IT systems	58.2%	7.1	5.8	13.1	12.6	22.5	5/1	2/1
	CONEXIO Corporation	Sale of mobile phone units, mobile phones-related solution business	60.3%	3.1	2.8	3.9	3.9	6.5	4/28	1/30
	BELLSYSTEM24 Holdings, Inc.	Contact center operations	40.8%	0.9	1.2	2.2	1.4	5.3	4/13	1/10
	Orient Corporation	Consumer credit	16.5%	3.1	4.0	(*6)	5.0	30.0	5/11	1/31
	POCKET CARD CO.,LTD. (*7)	Credit card business	36.1%	0.8	0.5	1.2	0.6	3.4	4/13	1/12
	eGuarantee, Inc.	B to B credit guarantee service	24.3%	0.3	0.2	0.4	0.3	1.5	5/12	1/30
Others	C.P. Pokphand Co. Ltd. (*8) (Bermuda)	Compound animal feed business, livestock and aquatic product related business, and manufacture and sale business of food products	23.8%	(0.4)	4.8	(*8)	4.9	(*8)	(*8)	11/13

(*1) Net profit attributable to ITOCHU is the figure after the IFRS adjustments, which may be different from the figures each company announces.

(*2) The figures in the "ITOCHU's share of Net profit [Forecast] FY2018" column are Group companies' forecasts of the fiscal year 2018 multiplied by ITOCHU's respective shares excluding the IFRS adjustments.

(*3) The figures in the "Companies' Forecast FY2018" column are those which each Group company has announced excluding the IFRS adjustments.

(*4) Takiron Co., Ltd. and C. I. Kasei Company, Limited merged and formed C.I. TAKIRON Corporation on April 1, 2017.

Therefore, the figures of C.I. TAKIRON Corporation for the same period of the previous fiscal year and the previous fiscal year provided above shows the aggregate amounts of both companies.

(*5) ITOCHU Corporation holds the shares of FUJI OIL HOLDINGS INC. through ITOCHU FOOD INVESTMENT, LLC, which is a subsidiary of ITOCHU Corporation.

(*6) IFRS prescribes a substantial number of different accounting treatments from Japanese GAAP with regard to financial transactions for consumer credit companies.

ITOCHU recognizes the equity in earnings calculated by multiplying the figures after the IFRS adjustments by Shares.

Therefore, for Orient Corporation, ITOCHU has not provided the figures in the above table since a discrepancy may occur between the forecast announced by the company and that of ITOCHU.

(*7) POCKET CARD CO.,LTD. was delisted on February 1, 2018.

(*8) C.P. Pokphand Co. Ltd. is listed on the Hong Kong Exchanges and Clearing.

The figure in the "ITOCHU's share of Net profit [Forecast] FY2018" column is not provided as its forecast for the fiscal year 2018 is not disclosed, while the result of the third quarter of fiscal year 2018 was announced.

Performance of Group Companies (Net profit attributable to ITOCHU)

For the nine-month periods ended December 31, 2017 and 2016

Major Group Companies Reporting Profits

(Unit: billion yen)

Name	Segment (*1)	Shares	Net profit attributable to ITOCHU (*2)			Main reasons for changes
			2017 Apr.-Dec.	2016 Apr.-Dec.	Increase (Decrease)	
[Domestic subsidiaries]						
Dole International Holdings, Inc.	Fod	100.0%	9.5	7.2	2.4	Increase due to the higher production volume in fresh food business, and the improvement in tax expenses despite intensified competition in packaged food business.
NIPPON ACCESS, INC.	Fod	93.8%	9.2	9.4	(0.2)	Decrease due to higher logistics-related costs, despite higher revenues accompanying higher transaction volume
ITOCHU Techno-Solutions Corporation	I&F	58.2%	7.1	5.8	1.3	Increase due to the favorable performance in distribution & enterprise segment
ITOCHU ENEX CO., LTD.	E&C	54.0%	5.0	3.7	1.3	Increase due to the improvement in profitability in life energy & logistics business and the gain accompanying the business restructuring in home life business
ITOCHU PLASTICS INC.	E&C	100.0%	3.5	3.0	0.4	Increase due to the stable performance of industrial-material and electronics-material sales
CONEXIO Corporation	I&F	60.3%	3.1	2.8	0.3	Increase due to the improvement in earnings in mobile phone units sales and the favorable performance in solution service for corporates
ITOCHU CHEMICAL FRONTIER Corporation	E&C	100.0%	2.6	2.1	0.5	Increase due to the favorable performance in polymer material trading and the stable performance in silicone (silicon resin) sales and medical-related business
ITOCHU LOGISTICS CORP.	G&R	99.0%	2.3	2.0	0.3	Increase due to the stable performance in ocean freight forwarding and domestic logistics
ITOCHU KENZAI CORPORATION	G&R	100.0%	2.3	2.1	0.2	Increase due to the favorable performance of housing-material sales
[Overseas subsidiaries]						
Orchid Alliance Holdings Limited	(BR, Virgin Islands) Oth	100.0%	54.9	53.5	1.4	Increase due to the higher equity in earnings of CITIC Limited
ITOCHU Minerals & Energy of Australia Pty Ltd	(Australia) M&M	100.0%	44.5	25.0	19.5	Increase due to the higher iron ore and coal prices, the higher sales volume of iron ore, and the absence of an extraordinary loss in the same period of the previous fiscal year
ITOCHU (CHINA) HOLDING CO., LTD.	(*3) (China) Ove	100.0%	21.0	3.6	17.4	Increase due to an extraordinary gain accompanying the partial sales of a fresh-food-related company
ITOCHU International Inc.	(U.S.A.) Ove	100.0%	17.2	9.4	7.8	Increase due to the stable performance in facility-materials-related companies and the improvement in tax expenses accompanying the U.S. tax reform
ITOCHU FIBRE LIMITED	(*4) (U.K.) G&R	100.0%	6.3	3.2	3.2	Increase due to the improvement in market conditions of pulp
ITOCHU Hong Kong Ltd.	(*5) (Hong Kong, China) Ove	100.0%	4.7	3.5	1.2	Increase due to the higher equity in earnings of finance-related companies, despite the lower transaction volume in forest products & general merchandise-related transactions
ITOCHU Europe PLC	(*4) (U.K.) Ove	100.0%	4.1	2.6	1.5	Increase due to the higher equity in earnings of water & environment-related and pulp-related companies
European Tyre Enterprise Limited	(*4) (U.K.) G&R	100.0%	4.0	3.1	0.9	Increase due to the stable performance in retail business in the U.K.
ITOCHU (Thailand) Ltd.	(Thailand) Ove	100.0%	3.6	2.6	1.0	Increase due to the higher equity in earnings of finance-related companies and the stable performance in chemical-related transactions
I-Power Investment Inc.	(U.S.A.) Mac	100.0%	3.4	0.8	2.6	Increase due to the partial sales of IPP-related assets

Major Group Companies Reporting Profits (continued)

(Unit: billion yen)

Name	Segment (*1)	Shares	Net profit attributable to ITOCHU (*2)			Main reasons for changes
			2017	2016	Increase	
			Apr.-Dec.	Apr.-Dec.	(Decrease)	
[Domestic associates and joint ventures]						
FamilyMart UNY Holdings Co.,Ltd.	Fod	38.5%	17.8	7.0	10.8	Increase due to the higher operating revenues resulting from the merger with UNY Group Holdings Co., Ltd. and the improvement in tax expenses accompanying the introduction of the consolidated tax system
Marubeni-Itochu Steel Inc.	M&M	50.0%	7.4	4.9	2.5	Increase due to the stable performance in domestic transactions and group companies accompanying the recovery in steel market conditions, and the recovery of overseas group companies accompanying a bottoming-out of tubular product market conditions
Japan Brazil Paper & Pulp Resources Development Co., Ltd.	G&R	33.3%	3.2	1.6	1.6	Increase due to the improvement in profitability accompanying the improved pulp market conditions and tax expenses
Orient Corporation	I&F	16.5%	3.1	4.0	(0.9)	Decrease due to the higher expenses relating to doubtful accounts, despite the favorable performance in bank loan guarantees business
Japan South Sakha Oil Co., Ltd.	E&C	25.2%	2.5	0.5	2.0	Increase due to the higher equity in earnings of an Eastern Siberia oil exploration-related company accompanying the higher production volume of crude oil
[Overseas associates and joint ventures]						
HYLIFE GROUP HOLDINGS LTD.	(Canada) Fod	49.9%	2.5	2.2	0.3	Increase due to the stable performance in transactions to Japan, China, and other Asian countries

Major Group Companies Reporting Losses

(Unit: billion yen)

Name	Segment (*1)	Shares	Net profit attributable to ITOCHU (*2)			Main reasons for changes
			2017	2016	Increase	
			Apr.-Dec.	Apr.-Dec.	(Decrease)	
[Overseas subsidiaries]						
IPC EUROPE LTD.	(U.K.) E&C	100.0%	(2.2)	0.7	(2.9)	Deterioration due to the loss accompanying the unfavorable performance in heavy oil trading companies
ITOCHU PETROLEUM CO., (SINGAPORE) PTE. LTD.	(Singapore) E&C	100.0%	(1.1)	1.6	(2.7)	Deterioration due to the unfavorable performance in crude oil and petroleum products trading business

(*1) Tex : Textile, Mac : Machinery, M&M : Metals & Minerals, E&C : Energy & Chemicals, Fod : Food, G&R : General Products & Realty, I&F : ICT & Financial Business, Ove : Overseas trading subsidiaries, Oth : Others

(*2) Net profit attributable to ITOCHU is the figure after the IFRS adjustments, which may be different from the figures each company announces.

(*3) The figures of ITOCHU (CHINA) HOLDING CO., LTD. include 40.0% of net profit from ITOCHU TEXTILE (CHINA) CO., LTD.

(*4) The figures of ITOCHU Europe PLC include 20.0% of net profit from European Tyre Enterprise Limited and 10.0% of net profit from ITOCHU FIBRE LIMITED.

(*5) The figures of ITOCHU Hong Kong Ltd. include 29.0% of net profit from ITOCHU Textile Prominent (ASIA) Ltd.

6. Quarterly Information on Consolidated Operating Results

(Unit: billion yen)

	Fiscal Year 2017 ended March 31, 2017					Fiscal Year 2018 ending March 31, 2018				
	1Q	2Q	3Q	4Q	Yearly	1Q	2Q	3Q	4Q	Total
Revenues	1,106.6	1,139.8	1,224.6	1,367.4	4,838.5	1,218.8	1,358.9	1,442.1		4,019.8
Gross trading profit	248.9	265.3	278.2	301.1	1,093.5	276.3	302.6	312.6		891.6
Selling, general and administrative expenses	(199.7)	(195.9)	(195.0)	(211.3)	(801.8)	(204.7)	(224.9)	(227.7)		(657.3)
Provision for doubtful accounts	(0.7)	(1.0)	0.8	(2.3)	(3.2)	(0.5)	(0.2)	(2.0)		(2.7)
Gains (losses) on investments	8.8	30.1	(3.5)	(3.3)	32.1	6.9	30.5	4.7		42.0
Gains (losses) on property, plant, equipment and intangible assets	(0.0)	0.4	(0.5)	(16.6)	(16.7)	0.5	0.4	4.1		5.1
Other-net	(2.3)	2.9	7.1	(13.1)	(5.4)	4.7	4.9	(10.5)		(1.0)
Interest income	6.1	6.8	6.7	7.1	26.6	8.4	8.1	9.0		25.5
Dividends received	5.3	1.5	2.8	10.3	19.9	6.5	3.6	5.1		15.2
Interest expense	(6.2)	(7.2)	(8.4)	(8.4)	(30.3)	(8.9)	(9.7)	(11.0)		(29.6)
Equity in earnings of associates and joint ventures	37.1	58.9	46.5	42.7	185.2	47.7	61.6	60.9		170.2
Profit before tax	97.2	161.8	134.6	106.2	499.9	136.9	177.0	145.2		459.0
Income tax expense	(21.4)	(27.4)	(29.8)	(46.7)	(125.3)	(22.9)	(34.2)	(21.5)		(78.7)
Net Profit	75.8	134.4	104.8	59.5	374.6	113.9	142.8	123.7		380.4
Net profit attributable to ITOCHU	73.1	129.1	98.2	51.9	352.2	108.2	134.3	114.7		357.1
Net profit attributable to non-controlling interests	2.8	5.3	6.7	7.6	22.4	5.7	8.5	9.0		23.2

Operating Segment Information

(Unit: billion yen)

	Fiscal Year 2017 ended March 31, 2017					Fiscal Year 2018 ending March 31, 2018				
	1Q	2Q	3Q	4Q	Yearly	1Q	2Q	3Q	4Q	Total
Textile										
Gross trading profit	31.0	33.8	35.2	32.4	132.4	30.0	31.2	34.5		95.7
Trading income	4.4	6.6	8.3	5.8	25.1	4.0	4.6	7.6		16.2
Net profit attributable to ITOCHU	4.2	7.7	9.0	4.3	25.2	6.4	7.3	8.3		22.0
Machinery										
Gross trading profit	25.5	24.9	24.9	27.8	103.1	25.0	49.9	47.5		122.4
Trading income	6.1	5.3	6.9	6.5	24.8	6.2	11.3	9.1		26.5
Net profit attributable to ITOCHU	16.5	9.5	11.6	8.8	46.4	12.3	14.9	10.1		37.4
Metals & Minerals										
Gross trading profit	11.1	9.9	18.0	30.6	69.6	24.4	20.0	21.7		66.1
Trading income	6.8	4.9	14.6	26.0	52.2	20.1	15.4	17.1		52.7
Net profit attributable to ITOCHU	8.4	6.4	9.9	20.5	45.2	21.1	16.0	20.0		57.1
Energy & Chemicals										
Gross trading profit	38.2	46.6	49.4	48.9	183.1	51.6	47.9	52.2		151.6
Trading income	4.5	13.0	15.9	11.6	45.0	12.8	8.6	13.7		35.1
Net profit attributable to ITOCHU	4.5	8.9	3.7	1.8	18.9	8.7	6.4	8.7		23.8
Energy										
Gross trading profit	20.2	28.5	30.5	29.2	108.3	25.4	21.2	23.7		70.3
Trading income	(1.4)	7.1	9.1	5.2	20.0	4.3	(0.1)	3.7		7.9
Net profit attributable to ITOCHU	(2.9)	4.4	(1.9)	0.2	(0.3)	3.4	(1.8)	2.6		4.2
Chemicals										
Gross trading profit	18.1	18.0	18.9	19.8	74.8	26.2	26.7	28.5		81.4
Trading income	5.9	5.9	6.8	6.4	25.0	8.5	8.7	10.0		27.2
Net profit attributable to ITOCHU	7.5	4.5	5.5	1.6	19.2	5.3	8.2	6.1		19.6
Food										
Gross trading profit	67.1	70.5	71.1	63.5	272.2	69.9	71.7	74.1		215.7
Trading income	14.9	16.7	16.2	9.5	57.3	17.5	16.1	16.7		50.3
Net profit attributable to ITOCHU	12.8	36.6	13.7	7.5	70.5	19.3	35.8	28.7		83.8
General Products & Realty										
Gross trading profit	37.2	35.2	32.7	40.9	145.9	36.6	37.5	36.5		110.6
Trading income	8.4	8.7	7.0	13.6	37.8	8.9	9.7	8.0		26.7
Net profit attributable to ITOCHU	9.1	10.1	7.4	1.0	27.6	14.4	14.1	13.0		41.5
Forest Products & General Merchandise										
Gross trading profit	26.3	23.9	23.2	25.9	99.3	26.5	27.5	28.6		82.6
Trading income	5.7	5.6	5.3	7.8	24.4	6.9	7.7	8.3		22.9
Net profit attributable to ITOCHU	6.5	6.6	5.8	(4.6)	14.3	10.2	12.3	11.6		34.1
Construction, Realty & Logistics										
Gross trading profit	10.8	11.3	9.5	14.9	46.6	10.1	10.0	7.9		28.1
Trading income	2.7	3.1	1.7	5.9	13.4	2.0	2.0	(0.3)		3.8
Net profit attributable to ITOCHU	2.6	3.5	1.6	5.6	13.4	4.2	1.8	1.4		7.4
ICT & Financial Business										
Gross trading profit	35.5	40.3	40.4	55.5	171.6	37.4	43.5	43.6		124.5
Trading income	4.0	9.4	9.7	20.7	43.8	5.3	10.7	10.5		26.4
Net profit attributable to ITOCHU	8.4	9.2	9.4	13.1	40.1	11.1	12.3	12.6		36.0
ICT										
Gross trading profit	32.4	37.3	37.4	52.4	159.6	34.6	40.6	40.7		116.0
Trading income	3.6	9.1	9.3	20.1	42.0	5.1	10.5	10.2		25.9
Net profit attributable to ITOCHU	5.9	6.0	5.9	13.0	30.8	7.6	9.4	8.0		24.9
Financial & Insurance Business										
Gross trading profit	3.0	2.9	2.9	3.1	12.0	2.8	2.8	2.9		8.5
Trading income	0.4	0.4	0.4	0.6	1.8	0.2	0.2	0.2		0.5
Net profit attributable to ITOCHU	2.5	3.1	3.5	0.1	9.2	3.5	2.9	4.7		11.1
Others, Adjustments & Eliminations										
Gross trading profit	3.3	4.2	6.6	1.5	15.5	1.4	1.0	2.5		4.8
Trading income	(0.6)	3.9	5.3	(6.2)	2.3	(3.7)	1.1	0.3		(2.3)
Net profit attributable to ITOCHU	9.1	40.8	33.5	(5.1)	78.3	15.0	27.3	13.2		55.5
Consolidated										
Gross trading profit	248.9	265.3	278.2	301.1	1,093.5	276.3	302.6	312.6		891.6
Trading income	48.4	68.4	83.9	87.6	288.4	71.1	77.5	83.0		231.6
Net profit attributable to ITOCHU	73.1	129.1	98.2	51.9	352.2	108.2	134.3	114.7		357.1